CITY OF FORT LAUDERDALE
RFP EVALUATION COMMITTEE TABULATION - INITIAL RANKING

RFP# 12569-215
TITLE: Federal Legislative & Executive Branch Representative Services- REBID
DATE: 8/31/2021

Rater #1 - D. Sainvil

	Understanding of City of Fort Lauderdale's legislative, budgetary, and policy needs as presented in a narrative proposal. This will include the proposed methods to meet those needs. Proposed reports and other correspondences offered as ways to communicate with and report to the Commission and City staff.			Qualification of Firm – Firm's experience in State Legislative Lobbyist Services to include but not be limited to: demonstrated knowledge of legislative affairs, interpretations of legal and financial implications, legislative policy statements, interpersonal relationships with key legislators, credentials of the firm, including certifications, licenses and experience of staff assigned to this contract.			Past Performance – References, proven success in obtaining appropriations, success in bill drafting and gaining support for the proposed legislation and proven success in protecting and/or advocating clients' position on proposed legislation.			Total Cost			
PROPOSING FIRM	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	**Total Points Awarded**
Akin Gump Strauss Haur & Feld	0.20	1	0.20	0.30	1	0.30	0.20	1	0.20	0.30	4	1.20	**1.90**
Alcade and Fay	0.20	1	0.20	0.30	2	0.60	0.20	2	0.40	0.30	1	0.30	**1.50**
Becker & Poliakoff, P.A.	0.20	2	0.40	0.30	2	0.60	0.20	2	0.40	0.30	2	0.60	**2.00**
Gray Robinson	0.20	2	0.40	0.30	2.5	0.75	0.20	3	0.60	0.30	3	0.90	**2.65**
Thorn Run Partners	0.20	3	0.60	0.30	3	0.90	0.20	3	0.60	0.30	3	0.90	**3.00**

A. Fajardo

	Understanding of City of Fort Lauderdale's legislative, budgetary, and policy needs as presented in a narrative proposal. This will include the proposed methods to meet those needs. Proposed reports and other correspondences offered as ways to communicate with and report to the Commission and City staff.			Qualification of Firm – Firm's experience in State Legislative Lobbyist Services to include but not be limited to: demonstrated knowledge of legislative affairs, interpretations of legal and financial implications, legislative policy statements, interpersonal relationships with key legislators, credentials of the firm, including certifications, licenses and experience of staff assigned to this contract.			Past Performance – References, proven success in obtaining appropriations, success in bill drafting and gaining support for the proposed legislation and proven success in protecting and/or advocating clients' position on proposed legislation.			Total Cost			
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Akin Gump Strauss Haur & Feld	0.20	1	0.20	0.30	1	0.30	0.20	1	0.20	0.30	4	1.20	**1.90**
Alcade and Fay	0.20	1	0.20	0.30	2	0.60	0.20	2	0.40	0.30	1	0.30	**1.50**
Becker & Poliakoff, P.A.	0.20	1	0.20	0.30	2	0.60	0.20	2	0.40	0.30	2	0.60	**1.80**
Gray Robinson	0.20	2	0.40	0.30	3	0.90	0.20	2	0.40	0.30	3	0.90	**2.60**
Thorn Run Partners	0.20	3	0.60	0.30	3	0.90	0.20	3	0.60	0.30	3	0.90	**3.00**

Rater #3 - G. Chavarria

	Understanding of City of Fort Lauderdale's legislative, budgetary, and policy needs as presented in a narrative proposal. This will include the proposed methods to meet those needs. Proposed reports and other correspondences offered as ways to communicate with and report to the Commission and City staff.			Qualification of Firm – Firm's experience in State Legislative Lobbyist Services to include but not be limited to: demonstrated knowledge of legislative affairs, interpretations of legal and financial implications, legislative policy statements, interpersonal relationships with key legislators, credentials of the firm, including certifications, licenses and experience of staff assigned to this contract.			Past Performance – References, proven success in obtaining appropriations, success in bill drafting and gaining support for the proposed legislation and proven success in protecting and/or advocating clients' position on proposed legislation.			Total Cost									
PROPOSING FIRM	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	**Total Points Awarded**	**Average Points Awarded From Raters**	**Combined Points**	**Local Vendor Preference**	**Local Preference Deduction**	**Total Final Sc**	**FINAL RANKI**
Akin Gump Strauss Haur & Feld	0.20	1	0.20	0.30	1	0.30	0.20	1	0.20	0.30	4	1.20	**1.90**	1.425	5.70	0%	$ -	5.7	3
Alcade and Fay	0.20	1	0.20	0.30	2	0.60	0.20	2	0.40	0.30	1	0.30	**1.50**	1.125	4.50	0%	$ -	4.5	1
Becker & Poliakoff, P.A.	0.20	1	0.20	0.30	1	0.30	0.20	1	0.20	0.30	2	0.60	**1.30**	1.275	5.10	5.0%	$ 0.26	4.845	2
Gray Robinson	0.20	2	0.40	0.30	2	0.60	0.20	2	0.40	0.30	3	0.90	**2.30**	1.8875	7.55	7.5%	$ 0.57	6.98375	4
Thorn Run Partners	0.20	3	0.60	0.30	3	0.90	0.20	3	0.60	0.30	3	0.90	**3.00**	2.25	9.00	0%	$ -	9	5