

**INSURANCE ADVISORY BOARD  
100 NORTH ANDREWS AVENUE  
8<sup>TH</sup> FLOOR CONFERENCE ROOM  
FORT LAUDERDALE, FL 33301  
VIRTUAL/HYBRID MEETING  
WEDNESDAY, SEPTEMBER 1, 2021 – 8:00 a.m.**

<b>MEMBERS</b>	<b>ATTENDANCE</b>	<b>CUMULATIVE 1/21 – 12/21</b>	
		<b>PRESENT</b>	<b>ABSENT</b>
Mark Schwartz, Chair	P	4	0
Joe Piechura, Sr., Vice Chair	P	4	0
Steve Botkin	P	4	0
David Cooley	P	3	1
Ted Hess	P	3	1
Jonathan Perrillo	P	2	2

**Staff**

Guy Hine, Risk Manager  
Michael Naftaniel, Benefits Manager  
Briana Houska  
Lloyd Rhodes, Rhodes Insurance Group  
Crysta Parkinson, Prototype, Inc.

**Communications to City Commission**

None.

**1. Roll Call (including number of appointed members and quorum)**

Vice Chair Piechura called the meeting to order at 8:06 a.m. Vice Chair Piechura attended the meeting in person, with all other members attending via phone or Zoom. As of this date, September 1, 2021, there are six (6) appointed members to the Insurance Advisory Board, which means four (4) would constitute a quorum. Roll was called and it was determined there was a quorum at this time.

**2. Approve Minutes**

**• August 4, 2021**

**Motion** made by Mr. Botkin, seconded by Mr. Cooley, to approve the minutes of the August 4, 2021 meeting. In a voice vote, the **motion passed** unanimously.

**3. Communications to City Commission**

None.

#### 4. Unfinished Business

None.

#### 5. New Business

- **Motion to Approve Medical Reinsurance Quote**

Mr. Rhodes explained reinsurance offer from Cigna. He stated staff had been negotiating the offer since July and subsequently moved from a 15 percent increase to a 10 percent increase while keeping the current level of \$350,000. Additionally, Cigna has agreed to include an ASO credit which reduced the overall impact of the increase to 4.5 percent. Mr. Rhodes noted there are ongoing claims outstanding which could hit in Fiscal Year 2022, and that this was the last year of the Cigna agreement, so staff would be preparing a Request for Proposals (RFP) for insurance and reinsurance.

Mr. Hine added that staff had investigated the reinsurance in depth and had reviewed 12 years of records. He noted over the past five (5) years, the policy was breaking even without taking into account the ASO credit. He stated staff would continue to evaluate, but this year's quote made sense for the City.

**Motion** by Mr. Botkin, seconded by Mr. Cooley, to approve the Cigna proposal for reinsurance. In a voice vote, the **motion passed** unanimously.

- **Motion to Approve Group Life and AD&D Insurance**

Mr. Rhodes advised the Board that after the August 4, 2021 discussion regarding the Group Life and AD&D Insurance, the incumbent had recontacted staff with an improvement to their best and final offer. He explained the matter was being brought back before the Board for transparency, but staff's recommendation remained the same, to change to Lincoln Financial. He stated Lincoln Financial was offering a three (3) year rate guarantee while Standard was offering two (2) years and discussed the overall experience with Standard.

**Motion** by Mr. Botkin, seconded by Mr. Hess, to approve the Lincoln Financial proposal for life insurance. In a voice vote, the **motion passed** unanimously.

Mr. Hine commented that other companies had sought larger increases. Discussion ensued regarding the impacts of COVID-19, encouraging the vaccine, safety protocols, and testing availability.

#### 6. Open Discussion – Old/New Business

None.

## **7. Schedule Next Meeting – October 6, 2021**

Mr. Hine stated whether the meeting would be in person was to be determined.

## **8. Adjourn**

**Motion** by Mr. Hess, seconded by Mr. Botkin, to adjourn the meeting. Hearing no objection, the meeting was adjourned at 8:22 a.m.

**Minutes Prepared By:** Crysta Parkinson, Prototype, Inc.