## CITY OF FORT LAUDERDALE RFP EVALUATION COMMITTEE TABULATION - INITIAL RANKING

| RFP#   | 12547-525                    |
|--------|------------------------------|
| TITLE: | Cemetery Trust Fund Services |
| DATE:  | 6/24/2021                    |

|                          | Rater #1 - Devin Carter |  |                   |                   |  |                   |                     |   |                        |               |         |                |                         |  |
|--------------------------|-------------------------|--|-------------------|-------------------|--|-------------------|---------------------|---|------------------------|---------------|---------|----------------|-------------------------|--|
|                          | understan<br>Services   | r's approac<br>ding of the<br>outlined in<br>y of respor | Scope of the RFP: | Assig<br>•Evidenc | tise of Firn<br>ned Perso<br>e of experi-<br>nces with p | nnel:<br>ence and | philosop<br>investm | ser's inves<br>hy and hyp<br>ent strateg<br>Fund as rec | othetical<br>y for the | Total         |         |                |                         |  |
| PROPOSING FIRM           | Weight Factor           | Ranking  | Point Subtotal    | Weight Factor     | Ranking  | Point Subtotal    | Weight Factor       | Ranking   | Point Subtotal         | Weight Factor | Ranking | Point Subtotal | Total Points<br>Awarded |  |
| Truist Bank              | 0.25                    | 1  | 0.25              | 0.25              | 2  | 0.50              | 0.20                | 1   | 0.20                   | 0.30          | 1       | 0.30           | 1.25                    |  |
| PFM Asset Management LLC | 0.25                    | 2  | 0.50              | 0.25              | 1  | 0.25              | 0.20                | 2   | 0.40                   | 0.30          | 2       | 0.60           | 1.75                    |  |

|                          |                                  | Rater #2 - Pam Beasley                    |                                   |                   |  |                   |                                |  |                                     |               |         |                |                         |  |  |
|--------------------------|----------------------------------|---|-----------------------------------|-------------------|--|-------------------|--------------------------------|--|-------------------------------------|---------------|---------|----------------|-------------------------|--|--|
|                          | understan<br>Services<br>•Qualit | ding of the<br>outlined in<br>y of respon | e Scope of<br>the RFP:<br>nses to | Assig<br>•Evidenc | nise of Fin<br>gned Perso<br>e of experi<br>nces with p<br>similar | nnel:<br>ence and | philosop<br>investm<br>current | hy and hyp<br>ent strateg<br>und as rec<br>ection 4.24 | othetical<br>y for the<br>quired in | Total         |         |                |                         |  |  |
| PROPOSING FIRM           | Weight Factor                    | Ranking                                   | Point Subtotal                    | Weight Factor     | Ranking  | Point Subtotal    | Weight Factor                  | Ranking  | Point Subtotal                      | Weight Factor | Ranking | Point Subtotal | Total Points<br>Awarded |  |  |
| Truist Bank              | 0.25                             | 1   | 0.25                              | 0.25              | 1  | 0.25              | 0.20                           | 1  | 0.20                                | 0.30          | 1       | 0.30           | 1.0                     |  |  |
| PFM Asset Management LLC | 0.25                             | 2   | 0.50                              | 0.25              | 2  | 0.50              | 0.20                           | 2  | 0.40                                | 0.30          | 2       | 0.60           | 2.0                     |  |  |

|                          | Rater #3 - Fred Nesbitt          |  |                                   |   |         |                |  |         |                |               |            |                |                      |                       |   |                      |                   |               |            |
|--------------------------|----------------------------------|--|-----------------------------------|---|---------|----------------|--|---------|----------------|---------------|------------|----------------|----------------------|-----------------------|---|----------------------|-------------------|---------------|------------|
|                          | understan<br>Services<br>•Qualit | rs approac<br>iding of the<br>outlined in<br>y of resport<br>ns in Section | e Scope of<br>the RFP:<br>nses to | Assigned Personnel:<br>•Evidence of experience and<br>references with projects<br>similar |         |                | philosophy and hypothetical<br>investment strategy for the<br>current Fund as required in<br>Section 4.24. |         |                | Total         | Cost for 5 | years          |                      |                       |   |                      |                   |               |            |
| PROPOSING FIRM           | Weight Factor                    | Ranking  | Point Subtotal                    | Weight Factor   | Ranking | Point Subtotal | Weight Factor  | Ranking | Point Subtotal | Weight Factor | Ranking    | Point Subtotal | Total Points Awarded | Total Combined Points | Local Vendor/Disadvantaged<br>Business Preference | Preference Deduction | Total Final Score | FINAL RANKING | COST       |
| Truist Bank              | 0.25                             | 1  | 0.25                              | 0.25  | 1       | 0.25           | 0.20   | 1       | 0.20           | 0.30          | 1          | 0.30           | 1.00                 | 3.25                  | 0%  | 0                    | 3.25              | 1             | \$ 412,500 |
| PFM Asset Management LLC | 0.25                             | 2  | 0.50                              | 0.25  | 2       | 0.50           | 0.20   | 2       | 0.40           | 0.30          | 2          | 0.60           | 2.00                 | 5.75                  | 0%  | 0                    | 5.75              | 2             | \$ 698,615 |