

DRAFT
INSURANCE ADVISORY BOARD
100 NORTH ANDREWS AVENUE
8TH FLOOR CONFERENCE ROOM
FORT LAUDERDALE, FL 33301
VIRTUAL/HYBRID MEETING
WEDNESDAY, SEPTEMBER 22, 2021 – 8:00 a.m.

MEMBERS	ATTENDANCE	CUMULATIVE	
		1/21 – 12/21	PRESENT ABSENT
Mark Schwartz, Chair	P	5	0
Joe Piechura, Sr., Vice Chair	P	5	0
Steve Botkin	P	5	0
David Cooley	A	3	2
Ted Hess	P	4	1
Jonathan Perrillo	P	3	2

Staff

Guy Hine, Risk Manager
Michael Naftaniel, Benefits Manager
Briana Houska, Board Liaison
Ruth Tickle, Rhodes Insurance Group
Lloyd Rhodes, Rhodes Insurance Group
Crysta Parkinson, Prototype, Inc.

Communications to City Commission

None.

1. Roll Call (including number of appointed members and quorum)

Chair Schwartz called the meeting to order at 8:09 a.m. All members attended via phone or Zoom. As of this date, September 22, 2021, there are six (6) appointed members to the Insurance Advisory Board, which means four (4) would constitute a quorum. Roll was called and it was determined there was a quorum at this time.

2. Approve Minutes

- **September 1, 2021**

Motion made by Mr. Perrillo, seconded by Mr. Botkin, to approve the minutes of the September 1, 2021 meeting. In a voice vote, the **motion passed** unanimously (5-0).

3. Communications to City Commission

None.

4. Unfinished Business

- **Motion to Approve Life Insurance Proposal**

Mr. Hine explained the items before the Board would be on the agenda at the October 5 City Commission meeting.

Mr. Naftaniel stated after the Board approved the life insurance proposal from Lincoln Financial, Standard had come back with a proposal that was much more favorable than that offered previously. He noted as discussed at the prior meeting, staff had been happy with the interaction with Standard but was concerned with the impact of the experience rate. Mr. Naftaniel explained Standard had agreed to reset the experience rate starting January 1, 2022, eliminating past bad experience. Additionally, he stated Standard had lowered their AD&D rate to .015, improved the rate guarantee to a fixed three (3) year, and offered a \$50,000 line-of-duty benefit to Public Safety employees.

Mr. Naftaniel asserted maintaining the relationship which had been in place with 2017 was favorable and considering they had come back with a presentation that edged out competitors with a better program for the City, staff was now recommending approval of the proposal from Standard.

Motion by Mr. Piechura, seconded by Mr. Botkin, to approve the Standard proposal for life insurance. In a voice vote, the **motion passed** unanimously (5-0).

- **Motion to Approve Voluntary Benefits Administration Renewal and Insurance-Related Administrative Services**

Mr. Naftaniel explained FBMC Benefits Management, Inc. (FBMC) had been procured in 2015 to provide voluntary benefits such as AFLAC and vision. He reviewed the administrative services provided by the company. Mr. Naftaniel stated the City Manager had approved one (1) renewal of the contract. He noted FBMC had raised the bar by adding additional services, and a second amendment to the agreement by the City Commission was needed in order to extend the contract for three (3) years and approve the service changes.

Chair Schwartz asked if the extension came with a rate guarantee.

Mr. Rhodes explained that FMBC manages all aspects of the voluntary benefits, including going to market when required and making recommendations regarding potential changes. He stated prior to bringing FBMC on board, there were 2,265 employee deductions managed by five (5) different companies. He noted the company offered concierge services to employees to answer questions and assist in making selections from the package offered by the City.

Mr. Naftaniel reviewed the rates and stated the rate for 2022 had remained the same. He noted there was no financial impact to the City as a result of the contract, and FMBC

offers a dedicated employee benefits specialist to help employees navigate the services available to them as well as managing the newsletter.

Mr. Rhodes added that the benefits specialists working with employees at enrollment were paid salary, not commission.

Motion by Mr. Botkin, seconded by Mr. Piechura, to approve FMBC as the voluntary benefits administrator. In a voice vote, the **motion passed** unanimously (5-0).

5. New Business

None.

6. Open Discussion – Old/New Business

None.

7. Schedule Next Meeting – October 6, 2021

Mr. Hine stated the next meeting would be October 6, 2021 on Zoom.

8. Adjourn

There being no further business before the Board, Chair Schwartz adjourned the meeting at 8:32 a.m.

Minutes Prepared By: Crysta Parkinson, Prototype, Inc.