



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

#21-0632

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Chris Lagerbloom, ICMA-CM, City Manager

DATE: July 6, 2021

TITLE: Motion Approving an Agreement for Proprietary Purchase of an Airport
Operations Inspection Management System, Airport Lease Management
Software, Support and Maintenance with ProDigiq, Inc. – \$106,500 –
(Commission District 1)

Recommendation

Staff recommends the City Commission approve an Agreement, in substantially the form attached, for the proprietary purchase of an Airport Operations Inspection Management System, Airport Lease Management Software, Support and Maintenance from ProDigiq, Inc. (PDI) in the amount of \$106,500 for the first year; and authorize the City Manager to approve four, one-year renewal options for years two through five, contingent upon appropriation of funds.

Background

On December 6, 2016, the City Commission approved a one-year contract with the right to extend the contract for three additional one-year terms with PDI (Exhibit 1). The described purchase was for Santorini airport inspections software, maintenance and support program. The software aims to improve operational efficiency and utilize resources to capture real-time information at the Fort Lauderdale Executive Airport (FXE). Additionally, the software solution incorporated facility inspection logs and work order tracking for the John Fuhrer Downtown Heliport (DT1), and the Airport Industrial Park in a hosted cloud-based environment. PDI customized the Santorini software program based upon the exclusive needs and daily operations of the Airport in Phase I. In Phase II, PDI expanded the Santorini program that included updates for the operations log, wildlife tracking, maintenance operations, and reporting modules.

Staff researched vendors that provided similar products and services, however, PDI was the only vendor able to provide the Santorini Airport Operations Inspections Software which the Airport is dependent on. Switching to a new system would disrupt operations, and would require installing new hardware and additional software training. Moreover, the Santorini software has features that other vendors could not provide. Additionally, staff was unable to find another vendor to provide a software program tailored to the unique needs of the Airport tenant leases. PDI has designed and developed an airport Leasing Management Software Program (MYKONOS) that meets the specific needs of the Airport (Exhibit 2). The leasing software program uses Government Accounting Standard Board (GASB) principles to

manage the lease life cycle and provides analytics for key performance and schedule indicators. This program is complementary to the Santorini program and will be exclusive to the Airport. On December 5, 2020, staff extended the contract for 180 days and then again on June 1, 2021 for 60 days, with an expiration date of August 5, 2021. These extensions were necessary as we conducted our research in consideration for a rebid or continuation with PDI.

The initial cost for the MYKONOS lease management software is \$48,000. Beginning in year 1, the annual fee for MYKONOS includes server provisioning, server hosting, unlimited user licenses, unlimited data storage, backups and continuous technical support. During the subsequent years, the annual fee includes server hosting, unlimited user licenses, unlimited data storage, backups, maintenance and continuous technical support. The proposed pricing is all-inclusive and includes implementation, project management, initial training and other items associated with the system’s activation.

PDI has provided cost options for a one-year agreement, a three-year agreement, and a five-year agreement for the ongoing server hosting, support and maintenance for Santorini Airport Operations Inspections Software Phase I & Phase II, and the Mykonos Airport Lease Management Software (Exhibit 3).

Service/Software	Initial Cost for 1-Year Agreement	Annual Maintenance Cost for 5-Year Agreement
SANTORINI Phase 1	--	\$18,000
SANTORINI Phase 2	--	\$27,000
MYKONOS + GASB	\$48,000	\$13,500
TOTALS	\$48,000	\$58,500

Staff recommends the proprietary purchase of the customized Santorini Airport Operations Inspections Software, exclusive Mykonos Airport Lease Management Software support, and maintenance from ProDigiq, Inc. (PDI) in the amount of \$106,500 with continued Annual Maintenance of \$58,500 for years 2-5 as proposed.

Pursuant to Section 2-181(f)(3), Code of Ordinances of the City of Fort Lauderdale, Florida, the City may purchase proprietary items, as defined in Section 2-173, without competitive solicitation. As defined by the Code, a proprietary item is not readily available from more than one supplier, manufacturer, or person and is unique in nature without competitive solicitation.

Resource Impact

There will be a current fiscal year impact to the City in the amount of \$106,500 for this action. Funding for this purchase is available in the FY 2021 Airport Budget.

<i>Funds available as of June 7, 2021</i>					
ACCOUNT NUMBER	INDEX NAME (Program)	CHARACTER CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
468-MGR180101-3401	EXECUTIVE AIRPORT	SERVICES-MATERIALS/ COMPUTER MAINTENANCE	\$3,023,714	\$1,036,074	\$106,500
TOTAL AMOUNT ►					\$106,500

Strategic Connections

This item supports the *Press Play Fort Lauderdale 2024 Strategic Plan*, specifically advancing:

- The Business Development Focus Area
- Goal 5: Build an attractive global and local economic community marketplace.
- Objective: Provide best-in-class regional general aviation airport amenities and services

This item advances the *Fast-Forward Fort Lauderdale Vision Plan 2035: We Are Prosperous*.

This item supports the *Advance Fort Lauderdale 2040 Comprehensive Plan* specifically advancing:

- The Business Development Focus Area
- The Economic Development Element
- Goal 3: Recognize and include economic development planning the role of Port Everglades and the Fort Lauderdale-Hollywood International Airport and Fort Lauderdale Executive Airports

Attachments

Exhibit 1 - Executed Agreement for Inspections Software, Maintenance and Support

Exhibit 2 - Lease Management Proposal

Exhibit 3 - Server Hosting, Support, and Maintenance

Exhibit 4 - Agreement

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