

SECURITY ALLIANCE

Bid Contact **Natalie Escobar**
nataliee@securityalliancegroup.com
Ph 305-670-6544

Address **8323 NW 12TH ST**
STE 218
DORAL, FL 33126-1840

Item #	Line Item	Notes	Unit Price	Qty/Unit	Attch.	Docs
12435-315--01-01	12435-315 Security Guard Services : Refer to Section VI: Cost Proposal Page	Supplier Product Code:	First Offer -	1 / each	Y	Y

Supplier Total **\$0.00**

SECURITY ALLIANCE

Item: **12435-315 Security Guard Services : Refer to Section VI: Cost Proposal Page**

Attachments

City of Ft Lauderdale Technical Approach - Security Plan 2020.doc

Security Alliance Price Proposal.pdf

TABLE OF CONTENTS

4.2.1 Table of Contents	Page 1
4.2.2 Executive Summary	Page 2-13
4.2.3 Experience and Qualifications	Page 14-19
State of Florida B license	Page 15
State of Florida DS license	Page 16
4.2.4 Approach to Scope of Work	Page 20-27
4.2.5 References	Page 28-33
4.2.8 Required Forms	Page 34-43
A. Proposal Certification	Page 35
B. Cost Proposal	Page 36-37
C. Non-Collusion Statement	Page 38
D. Non-Discrimination Certification Form	Page 39
E. Local Business Preference (LBP)	Page 40
F. Sample Insurance Certificate	Page 41-42
G. W-9 for Proposing Firm	Page 43
H. Active Status Page - Division of Corporations	Page 44-46

4.2.2 EXECUTIVE SUMMARY

Founded in 2001, the management of Security Alliance brings significant experience in providing security to large operations and government entities. In 2002, Security Alliance President, David Ramirez, and his staff handled the transition into more than twenty (20) service locations, in five (5) states, for Rooms-To-Go.

Both the current President of Security Alliance, William Murphy, and the VP of Operations, Angel Rosado, have been intimately involved in security operations at many federal, state, and local government facilities over the past thirty (30) years.

More recently, Security Alliance operated security services under multiple contracts with Miami-Dade County and completed a 9-year run with the City of Miami Beach. Security Alliance is the current provider of services to three (3) separate US Embassy projects overseas; and has worked internationally for customers including the European Union, the United Nations, the International Development Bank, the government of the Netherlands, the government of Brazil, American Airlines and Southwest Airlines.

Security Alliance has succeeded in virtually every kind of security environment. We have longstanding relationships with property management companies in both residential and retail environments (e.g. the Graham Companies of Miami Lakes) and educational institutions (e.g. Johnson and Wales University). We work for a major US defense contractor in Texas at a cleared facility with our DoD Secret Clearance. We have partnered with companies overseas to do high threat work in Afghanistan and the US Embassy in Ecuador.

Even more relevant, Security Alliance has successfully operated on more than 30 separate government contracts, providing multiple levels of security at various public facilities. Our performance has been highly regarded on every opportunity and the government has exercised every available option period on every contract.

Security Alliance also has the most stable and responsive management team in the industry. The combined experience of our team exceeds 150 years and our average tenure in management is 8+ years. This translates into consistent, quality services to our customers over the life of the contract.

Security Alliance currently operates approximately 33,000 hours per week of security guard services, 14,000 of which are in South Florida. Current customers include Miami Dade County (three (3) separate contracts), and Miami Dade College, several contracts with the federal government and many non-government clients including Johnson and Wales University, the Graham Companies of Miami Lakes the Homestead Miami Speedway and the Miami Seaquarium.



KEY STAFF RESUMES

**WILLIAM A MURPHY**

8323 NW 12 Street Suite 218 Doral, FL 33126

Phone: 305-670-6544 Email: Billm@securityalliancegroup.com

PROFESSIONAL EXPERIENCE

SECURITY ALLIANCE, LLC

8323 NW 12 Street Suite 218 Doral, Florida 33126

President

2004 - Present

Ultimately responsible for all company operations including oversight of management in Miami, New Orleans, Los Angeles, foreign branches in Belize, Guyana, and Suriname. Provide direction of critical processes to include employee selection and processing, training, scheduling, counseling, client relations, incident handling, emergency response and new business development.

50 STATE SECURITY SERVICES, INC.915 NE 125th Street North Miami, Florida 33161

Senior Vice President

1987-2004

Senior management person on a daily basis responsible for all company functions. Made high-level decisions regarding for all departments including Operations, Human Resources, Marketing, and Finance. Oversaw growth from \$5,000,000 to \$25,000,000 in annual sales, and growth from 125 employees to over 1,000. Increased profits in every year of responsible charge.

KWIC, Inc.15251 NE 18th Avenue #11 North Miami, FL 33161

Private Investigator

1982-1987

Responsible for all facets of investigations including case intake, lead development, surveillance, research, report preparation, and time and cost tracking.

EDUCATION

BARRY UNIVERSITY, Miami Shores, Florida

Bachelor of Science Degree in Accounting, Graduated 1986

ARCHBISHOP CURLEY HIGH SCHOOL, Miami, Florida

Diploma, 1979

**ANGEL ROSADO**

8323 NW 12 Street Suite 218 Doral, FL 33126

Phone: 305-670-6544 Email: Angelr@securityalliancegroup.com**PROFESSIONAL EXPERIENCE****SECURITY ALLIANCE, LLC**

Vice President of Operations

Miami, Florida

2004 - Present

Oversee the daily operations in management and field supervision for offices in Miami, New Orleans, Los Angeles, Belize, Guyana, and Suriname. To include the monitoring of employee selection and processing, training, scheduling, counseling, client relations, incident handling, emergency response and new business project coordination.

50 STATE SECURITY SERVICES, INC.

Director of Operations

North Miami, Florida

2003-2004

Monitored the day to day operations to include employee selection, training, scheduling, counseling, client retention and project coordination for thirty-five thousand Security Service contract hours in Dade, Broward and Palm Beach counties. Monitored expenses and controlled cost created by overtime hours. Supervised the fleet management of thirty vehicles for proper maintenance and care.

Operations Manager

North Miami, Florida

1996-2003

Supervised six account managers and monitored the day to day operations to include a field supervision crew of twenty-four and the communications department of five dispatchers in a 24/7 call center. Held weekly meetings with the management staff to review overtime cost and service issues.

Account Manager

North Miami, Florida

1994-1996

Managed a portfolio of Commercial, Residential and Special Taxing Districts services. Coordinated scheduling, training and maintained client relations through regularly scheduled meetings to evaluate officer performance and proper service to the customers.

FEDERAL PROTECTION SERVICES

Federal Facilities Patrol Supervisor

Miami, Florida

1993-1994

Inspected Federal Government facilities to include D.E.A., F.B.I., Customs and Immigration offices to ensure that all officers were in compliance with the standards set forth by G.S.A. and the Federal Protective Services.

U.S Attorney's Office Site Supervisor

Miami, Florida

1988-1993

Worked as the Site Supervisor for the U.S Attorney's Office in Miami and supervised twenty-five officers and supervisors. Generated reports and assigned case numbers through the Federal Police and coordinated scheduling and officer placement. Conducted access control for the U.S Attorneys office and its visitor's. Conducted bomb sweeps for weekly press conferences and screened all media personal that entered in to the facility. Scanned all packages entering the facility for explosives. Coordinated evacuations when necessary after random bomb threats were phoned in to the building and worked with local law enforcement agencies and its bomb squad unit members to ensure the safety and well being of the U.S Attorney for the Southern District of Florida and his supporting staff.

CITY OF MIAMI PARKING SYSTEMS

Parking Enforcement Specialist Supervisor

Miami, Florida

1982-1987

Responsible for scheduling, providing training and technical assistance to the enforcement staff, responding to questions and complaints from the Department's staff and the public and maintaining unit records.

United States Army

Infantry Combat Medical Specialist

1981-1987

Served as an Infantry Medic supporting the soldiers of various infantry units during strategic combat training missions in the field to include missions in Panama and the Caribbean.



9581 Fontainebleau Blvd Apt 204 • Miami, Florida 33172 • 305-999-6128 •

beatrizm@securityalliancegroup.com

Beatriz Mulet

Objective

Career opportunities preferably bilingual with a solid background where growth can be achieved. Seeking diversified responsibilities and challenging opportunities.

Professional Experience

2006— Present

Security Alliance, LLC

Miami, Florida

Commercial Account Manager

Duties entail a host of responsibilities, from the hiring and training of guard forces, to termination processing and disciplinary action.

In addition to the oversight and direction of the guards, I also perform human resource related tasks such as guard post's scheduling, payroll processing, and leave of absence approval and disapproval.

Managerial functions include the generation of biometrics reports, on-site V-Pod maintenance, handheld radio activation, and device inventory management, the oversight of company cell phone usage and data plan governance for Verizon, Metro PCS, and AT&T. I also provide vehicle GPS and handheld GPS support, assist with the set-up and subsequent training on web teleconferencing equipment, as well as other hardware and software implementations, maintenance and upkeep of company server, email, radios, camera monitoring, and phone systems. Responsible for the placement, programming, and evaluation of all the Deggy Reports.

Furthermore, I provide off-site and overseas training for Vision liaison, TABS, and other associated non-domestic IT issues. My managerial roles also extend to direct client communication, incident and dispute resolution, and ongoing customer relations.

2005— 2006

Internal Intelligence
Service

Miami Beach, Florida

Captain/ CMB Director of Operations

I was in charge of the Human Resources Department. I was responsible for training guard forces in their respective positions under different areas of the contract. I was responsible for scheduling over 100 employees. I was responsible for the placement and training of the communication center. I was responsible for placement, programming, reading and evaluation of all the Detex Strips. I directed and controlled the flow of traffic for major events such as the Miami International Boat Show and the INS Ceremonies. I was responsible for addressing all the questions and/or concerns brought to my attention by

the client. I worked extensively w/CMB Security Administrator. I was responsible for payroll, inventory of uniforms, bike patrol equipment, radios, etc.

2004—2005 *Armor Security, Inc.* *Miami, Florida*

Major/Lead Supervisor

Trained and supervised subordinates on their respective positions. Read and evaluated weekly scanning reports. Made sure all the CMB contract's posts were covered. Addressed all the clients' concerns that arise during my tenure. Scheduled over 100 employees.

2000—2001 *GTD Delivery Service* *Orlando, Florida*

Floor Personal/Dispatcher

Picked up lost luggage from different airlines and brought them back to our office for sorting and distribution. I assigned drivers to different areas throughout the state of Florida. I answered the phones in the absence of the shift supervisor to assist passengers, airline's representatives and GTD drivers.

1999—2000 *Disney Cruise Line* *Orlando, Florida*

Baggage Representative

My duties involved the transportation of guests' luggage from the Orlando International Airport to specific Walt Disney resorts and to Port Canaveral.

Education

Degrees

1999—2000 *Valencia Community College* *Orlando, Florida*

Hospitality and Tourism Management

Certifications

2003—2003 *US Patrol School* *Miami, Florida*

28 Hours of Firearm training. Certificate obtained. Possess the D license, G license and

W license.

References

References available upon request.

Anthony Socarras
3463 S.W. 112th Court
Miami, Florida 33165
(305) 223-1430 (Home) - (786) 218-0730 (Mobile)
Email: socarrasa@bellsouth.net

EDUCATION

St. Thomas University, Miami, Florida
 MASTER OF SCIENCE IN PUBLIC ADMINISTRATION
 December 1979

Florida International University, Miami, Florida
 BACHELOR OF SCIENCE IN CRIMINAL JUSTICE
 August 22, 1974

Miami-Dade Junior College, Miami, Florida
 ASSOCIATE IN ARTS/MAJOR IN POLICE SCIENCE AND CRIMINOLOGY
 June 16, 1971

Southern Police Institute, University of Louisville
 Command Officers Development Certificate
 July – September 1992

Miami Dade Police Department – Police Academy
 Police Officer Certification - November 1974.

SECURITY EXPERIENCE

Since my retirement from the Miami Dade Police Department February 28, 2008, I have held the following Project Manager positions.

PROJECT MANAGER

03/010- Present

Project Manager for Security Alliance managing 38 Miami Dade County accounts in Sector 1C. The accounts include Miami Dade Water and Sewer Department (WASD) water treatment plants and Miami Dade County Housing Authority (MDHA) properties. Management of the contract includes providing security services on three shifts, and close interaction with ISO Security Management, WASD Security Department and site managers from various Miami Dade County agencies including MDHA, The Public Library System. The Sector is unique and the busiest and most critical in Miami Dade County.

PROJECT MANAGER

02/09 – 03/10

Project Manager for Weiser managing 32 Miami Dade County accounts in Sector 1A. The accounts include Miami Dade Water and Sewer Department (WASD) water treatment plants and Miami Dade County Housing Authority (MDHA) properties. Management of the contract included providing security services on three shifts, and close interaction with GSA Security Management, WASD Security Department and site managers from various Miami Dade County agencies including MDHA, The Public Library System, various treatment and rehabilitative centers and neighborhood centers. Weiser was awarded the contract February 1st, 2009 and they retained me to oversee the same accounts I was already managing while at Forestville, with additional duties which included payroll, billing, human resources functions and fleet management in addition to managing the contract.

Anthony Socarras
Page 2

PROJECT MANAGER

07/08 – 02/09

Project Manager for Forestville Security managing 32 Miami Dade County accounts in Sector 1A. The accounts include Miami Dade Water and Sewer Department (WASD) water treatment plants and Miami Dade County Housing Authority (MDHA) properties. Management of the contract included providing security services on three shifts, and close interaction with GSA Security Management, WASD Security Department and site managers from various Miami Dade County agencies including MDHA, The Public Library System, various treatment and rehabilitative centers and neighborhood centers.

POLICE EXPERIENCE

03/75 – 02/08

Thirty-three total years with the Miami-Dade Police Department included twenty six years of management experience, including over 15 years as a Police Captain. Six of the 26 years were spent managing operations in the Economic Crimes Bureau, Special Investigations Division. Investigative experience includes General Investigations, Vice, Intelligence and Narcotics, Auto Theft, Major Fraud, Credit Card Fraud, Mortgage Fraud, Arson, Sexual Crimes, Homicide, and Organized Crime. Extensive management and operational experience as a command level officer in various police districts and other investigative bureaus.

POLICE CAPTAIN

03/02 – 03/08

Special Investigations Division, Economic Crimes Bureau

The Bureau Captain maintains liaison with internal and external elements to ensure accomplishment of administrative and operational matters; assumes responsibility for enforcement and investigations; manages the Miami-Dade Auto Theft Task Force; the Mayor's Mortgage Fraud Task Force; the Major Fraud Section; the Special Investigations Section; and the Arson Squad. Some of the investigations conducted by the Bureau include identity theft, condominium crimes, mortgage fraud, credit card fraud, internet crimes, embezzlement, exportation of stolen motor vehicles, altered motor vehicles, counterfeiting, copyright infringement violations, and numerous other financial and motor vehicle-related fraud as well as all suspicious and or intentional fires in Miami-Dade County.

POLICE CAPTAIN

03/00 – 03/02

South Dade Neighborhood Policing Unit

The Section Captain Commanded three sub-stations of a specialized Community Oriented and Problem Solving Unit in southern Miami-Dade County. This included the management of the Agricultural Patrol Unit, specially organized to deal with the agricultural community and its inherent problems. As such, the position required a close relationship with the district's County Commissioners, community leaders and activists, and the citizenry in general. The goal of the unit is to create and maintain partnerships with the various communities to identify and solve problems together in order to enhance the quality of life in south Miami-Dade County.

POLICE CAPTAIN

11/99 - 03/00

Cutler Ridge District, South Operations Division

In this assignment, the Captain managed all operational and administrative matters, commanded the General Investigations Unit, the Crime Suppression Team, the Field Training and Evaluation Program, the administrative function, the budget, and directly supervised the Crime Analysis Section

Anthony Socarras
Page 3

to facilitate patrol and investigative assignments based on crime patterns, and three uniformed patrol shifts (platoons) for a large area in south Miami-Dade County.

POLICE CAPTAIN

11/98 - 11/99

Police Operations Bureau, Uniform Services Division

The Bureau Captain functioned as the liaison with Miami-Dade County Metrobus and Metrorail and with the Housing and Urban Development director and housing development resident managers in order to provide police services to the sites under the Drug Elimination Grant, and to enhance the quality of life in and around the developments through a partnership utilizing community policing strategies.

POLICE CAPTAIN

12/96 - 11/99

Airport District, Uniform Services Division

The District Captain functioned as liaison with the Dade County Aviation Director, his staff, and the various federal agencies at Miami International Airport (MIA). Oversaw General Investigations, Tourist Oriented Police, Motorcycle, and Security/Escort assignments for dignitaries and visiting heads of state, and managed daily operational matters, including disturbances, demonstrations, labor actions, and political issues arising out of MIA.

POLICE CAPTAIN

07/94 - 12/96

Public Housing Police Bureau

The Bureau Captain maintained liaison with internal and external elements to ensure accomplishment of administrative and operational matters. The Captain assumed responsibility for enforcement and community policing activities. As such, supervised the Community Oriented Policing Units and the Enforcement Teams in public housing developments and ensured the enforcement of narcotics law violations and other criminal offenses occurring in that environment.

POLICE CAPTAIN

09/93 - 07/94

Operations Captain, Special Events Bureau, Uniform Services Division

The Operations Captain Monitored uniform operations county-wide and liaised with the respective division Chief in matters requiring immediate notification, during serious incidents, or events that would be of interest or concern to the staff. Performed staff work as directed by the Division Chief.

POLICE CAPTAIN

09/92 - 09/93

Special Patrol Bureau, Uniform Services Division

The assignment included the direct supervision of the Aviation, Marine Patrol, Motorcycle, Underwater Recovery, and DUI/DRE Unit Commanders. As the Section Commander, the responsibilities included managing the budget, planning, coordinating, and implementing programs and activities, traffic details, DUI checkpoints as well as water related operations designed to curb the operating of vessels under the influence of alcohol or drugs, drug interdictions, and various water safety enforcement details. The Bureau's budget is the largest in the Department and at the time included four Bell Jet Rangers, one fixed wing aircraft, eight vessels, and 35 motorcycles.

Anthony Socarras**Page 4****POLICE LIEUTENANT**

04/88 - 09/92

South Operations Division, Doral and Cutler Ridge Stations

Functions performed while in this position included the command of various Mobile Field Forces during actual civil disturbances and Hurricane Andrew. While at the Doral Station, I was the Command Post Supervisor during the Eastern Airlines strike, and coordinated the arrival of Cuban political prisoners and families from third world countries to Tamiami Park. Experience included the coordination of other major events and festivals at Tamiami Park, a central location for most district events. During my tenure with the Doral Station, I was also the District Field Training Coordinator (FTC). During my assignment to the Cutler Ridge Station, I also served as served as the FTC, Administrative Lieutenant, and platoon commander prior to being promoted to the rank of Captain.

POLICE SERGEANT/PLANNER

12/85 - 04/88

Planning and Research Bureau, Administrative Services Division

Duties included analyzing, developing, and evaluating administrative procedures, operational methods, and management systems to promote the efficiency and effectiveness of departmental activities. General responsibilities included preparation, publication, and distribution of new and revised departmental documents (standard operating procedures) to the various department entities. The assignment allowed me to travel to Washington D.C., to provide input at the National Police Foundation, for the formulation of a national use of force policy.

POLICE SERGEANT

08/81 - 12/85

Airport District and General Headquarters Section Arson/Missing Persons Unit

Duties at the Airport District included the coordination of patrol activities for a squad involved in airport law enforcement which included terminal security, airside patrol, and responding to calls for service from the traveling public. The duties at the General Headquarters Section included the direct supervision of the Arson, Missing Persons, and Alcohol Test units. General duties also included the preparation of crime statistics, budgeting, supply, and vehicle maintenance for all the headquarters units, including Robbery, Homicide, Sexual Battery, Fraud, and Auto Theft.

Police Officer/Detective

03/75 - 08/81

Central District Uniform Operations and West District Uniform Operations/General Headquarters Section

Duties included uniform patrol and responding to calls for service, responding to emergency calls, making arrests, testifying in court and performing other duties as instructed by the squad leader. During this time frame, assignments included the General Investigations Unit, the Vice Intelligence and Narcotics Unit, the Auto Theft Unit, the Lottery Squad in the Organized Crime Bureau, the Sexual Battery and Homicide Squads, prior to my promotion to the rank of Sergeant in August of 1981.

SPECIAL POLICE TRAINING

- U.S. Secret Service Protective Services
- Special Events Response Team

RANIER ROQUE
 444 SW 27th Ave #45, Miami FL. 33135
 Office: 305-670-6544 – Cell: (786) 239-1312
 ranierr@securityalliancegroup.com

SECURITY & WEAPONS INSTRUCTOR / INVESTIGATOR / QC MANAGER

Responsible for QC, Training, ensuring that contract supervisors and security officer personnel are properly trained; maintain an adequate Quality Control program; respond to contract discrepancy and reports on a daily basis as required; formulate and implement all training standards, create new lesson plans and implement new training requirements for the operations of Security Alliance, LLC.

EMPLOYMENT

SECURITY ALLIANCE, LLC Firearms & Security Instructor/QC/FSO 8323 NW 12 Street, #218, Doral, FL. 33126	MAY 2014 TO PRESENT
SECURITY FORCES GROUP, LLC President/CEO/ Security & Weapons Instructor 244 Biscayne Blvd, Suite 809, Miami FL. 33132	JAN 2008 TO Nov 2012
MARINA TOWER CONDOMINIUM Director of Security / Investigator 19500 Turnberry Way, Aventura FL 33180	JUL 2011 TO APR 2014
JOHNSON & WALES / SAFETY AND SECURITY Director of Investigator/QC/Training Instructor/Security Director 1700 NE 127 th Street, North Miami FL. 33181	OCT 2007 TO JUL 2011
SECURITY ALLIANCE, LLC Director of Investigator/QC/Security & Weapons Instructor 8323 NW 12 Street, #218, Doral, FL. 33126	MAY 2005 TO OCT 2007
ALANIS, INC. Operation Manager / Chief Investigator 7220 NW 36 th Street, MIAMI FL. 33166	APR 2004 TO MAY 2005
DEPARTMENT OF DEFENSE USAF /DOD Police US Air Force Security Police / Weapons & Firearms Instructor / Aircraft Mechanic RETIRED Department of Defense Washington DC. VA.	NOV 1980 TO JUN 2014

EDUCATION


•USAF Combat Arms Instructor Course	2007
•Trained in Law Enforcement Communications, and Dispatching	2002
•Miami Dade Community College Defensive Tactics II Cap-stun	2001
•Miami Dade Community College ASP-Expandable Baton	2001
•Miami Dade Community College, Traffic Radar School	2001
•Miami Dade Community College Interpersonal Skills	2000
•Improvised Unexploded Device Recognition	1999
•USAF Military Police, K -9 Wrap Certification	1998
•USAF Office of Special Investigation, trained in familiarization of Anti-Terrorists Measures, Threat Detection, Terrorism Methodologies, Terrorist Attack Cycle, Photographic Equipment & Emergency Action Procedures	1998
•USAF Community College, Major: Criminal Justice	1987
•USAF Police Academy	1981

LICENSES/CERTIFICATE


"C" PRIVATE INVESTIGATOR	"G" STATE FIREARMS	"D" SECURITY OFFICER
"DI" SECURITY OFFICER INSTRUCTOR	"B" STATE OF FLORIDA AGENCY LIC	"K" FIREARMS INSTRUCTOR
"CW" CONCEALED CARRY LICENSE	CPR/AED/1st Aid INSTRUCTOR	"DS" SECURITY SCHOOL LICENSE

**Security
Alliance**





BLS INSTRUCTOR	
BLS Instructor	
RANIER ROQUE	
The above individual has successfully completed the cognitive and skills evaluation in accordance with the curriculum of the American Heart Association BLS Instructor Program.	
Issue Date 10/31/2018	Expiration Date 10/2020

HEARTSAVER INSTRUCTOR	
HeartSaver® Instructor	
RANIER ROQUE	
The above individual has successfully completed the cognitive and skills evaluation in accordance with the curriculum of the American Heart Association HeartSaver Instructor Program.	
Issue Date 10/31/2018	Expiration Date 10/2020

BLS INSTRUCTOR	
TC Alignment	Life-Line Med Training-FL20376
TC Address	9020 SW 137 AVE Suite#114 Phone
TC City, State	LMT - Miami 305-273-0011 ZIP
Instructor ID #	Marisel Santana ID#05110005005
Holder's Signature	
© 2015 American Heart Association Tampering with this card will alter its appearance. 15-1804	

HEARTSAVER INSTRUCTOR	
TC Alignment	Life-Line Med Training-FL20376
TC Address	9020 SW 137 AVE Suite#114 Phone
TC City, State	LMT - Miami 305-273-0011 ZIP
Instructor ID #	Marisel Santana ID#05110005005
Holder's Signature	
© 2015 American Heart Association Tampering with this card will alter its appearance. 15-1814	

BASIC LIFE SUPPORT		BASIC LIFE SUPPORT	
BLS Provider		Training Center Name	Life-Line Med. Trainings, Corp.
Ranier Roque		Training Center ID	FL20376
The above individual has successfully completed the cognitive and skills evaluations in accordance with the curriculum of the American Heart Association Basic Life Support (CPR and AED) Program.		TC Address	9020 SW 137th AVE. Miami FL 33186 USA
Issue Date 10/31/2018	Recommended Renewal Date 10/2020	TC Phone	(305) 273-0011
To view or verify authenticity, students and employers should scan this QR code with their mobile device or go to www.heart.org/cpr/mycards .		Instructor Name	Robert Burnell
		Instructor ID	05110012564
		© 2016 American Heart Association 15-3001 3/16	

HEARTSAVER		HEARTSAVER	
HeartSaver® First Aid CPR AED		Training Center Name	Life-Line Med. Trainings, Corp.
Ranier Roque		Training Center ID	FL20376
The above individual has successfully completed the cognitive and skills evaluations in accordance with the curriculum of the American Heart Association HeartSaver First Aid CPR AED Program.		TC Address	9020 SW 137th AVE. Miami FL 33186 USA
Optional modules completed: Exam, Child CPR AED, Infant CPR		TC Phone	(305) 273-0011
Issue Date 10/31/2018	Recommended Renewal Date 10/2020	Instructor Name	Robert Burnell
To view or verify authenticity, students and employers should scan this QR code with their mobile device or go to www.heart.org/cpr/mycards .		Instructor ID	05110012564
		© 2016 American Heart Association 15-3002 3/16	

4.2.3 EXPERIENCE & QUALIFICATIONS

The Security Alliance professional staff include:

William Murphy, President	BillM@securityalliancegroup.com
Francis Vasquez, VP of Finance	FrancisV@securityalliancegroup.com
Angel Rosado, VP of Operations	AngelR@securityalliancegroup.com
Beatriz Mulet, Director of Operations	BeatrizM@securityalliancegroup.com
Anthony Socarras, Project Manager	AnthonyS@securityalliancegroup.com

Security Alliance main office is located at 8323 NW 12th Street, Suite 218, Doral, FL 33126.

Telephone: 305 670-6544 Facsimile: 305 670-6545


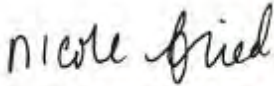
Company website: www.securityalliancegroup.com


William Murphy, the president of Security Alliance holds MB license # 21-00037

The City of Ft. Lauderdale account will be managed from the Security Alliance main office.

Past project information can be found on the References section of this proposal.

Immediately following this page are copies of our State of Florida security company (B) license and State of Florida (DS) training license.

FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES		
NICOLE "NIKKI" FRIED COMMISSIONER DIVISION OF LICENSING		
06/10/19 DATE ISSUED	07/18/22 DATE OF EXPIRATION	B 2100072 LICENSE NUMBER
SECURITY ALLIANCE LLC. 8323 N.W. 12 STREET SUITE 218 DORAL, FL 33126		
MURPHY, WILLIAM ANTHONY, PRESIDENT		
THE SECURITY AGENCY NAMED ABOVE IS LICENSED AND REGULATED UNDER THE PROVISIONS OF CHAPTER 493, FLORIDA STATUTES.		
	 NICOLE "NIKKI" FRIED COMMISSIONER	


Commissioner Nicole "Nikki" Fried
Pay/Register Online
Forms
By Topic
Our Department

[Home](#) / [Licensing](#) / [Agency/School Name Search](#)

Public Access System

SECURITY ALLIANCE LLC

License Number	Expires	Status
052700029	06/15/2021	LICENSE ISSUED

Physical Address
 8323 NW 12 STREET
 #218
 DORAL FL 33126
 (305) 670-8544



Mailing Address
 8323 NW 12 STREET
 #218
 DORAL FL 33126

Principals
 None

Companion License
 None

[New Search](#)

[Home](#)
[Employment](#)
[FAQ](#)
[Public Notices](#)
[Contracts](#)
[Privacy Policy](#)

Company Capability

Security Alliance's management team, led by President William Murphy and VP of Operations, Angel Rosado, has a uniformly outstanding record of accomplishment on its security services contracts. Together, Mr. Murphy and Mr. Rosado have operated government security guard contracts at the Federal, state, and local level with a combined value more than \$150,000,000. This experience is reflected in the performance of our company. This is evidenced by the fact that Security Alliance has never had a contract terminated for default nor has it incurred any "Potentially Disqualifying Occurrences". Without exception, Security Alliance's performance has resulted in the award of all option years on all contracts.

Our key personnel and security staff (full time and reserve) meet all experience, educational, licensing, physical, medical, and background check requirements of this solicitation. All current key personnel and security officers (full time and reserve) currently manning SA County and City accounts and associated supervisors meet all required personnel qualifications for this solicitation. Our Human Resources Coordinator tracks all licensing and notifies staff well in advance of license expirations to accomplish the actions necessary to renew or maintain their relevant licenses.

Oversight for our services to City of Ft. Lauderdale will be the responsibility of Security Alliance Project Manager, Anthony Socarras. Mr. Socarras brings more than 25 years of security/law enforcement management experience and serves at the law enforcement liaison officer for Security Alliance. Mr. Socarras holds an MB (Security Branch Manager) license with the State of Florida Division of Licensing.

Security Alliance operates a 24-Dispatch center since 2005. Our trained dispatchers are on duty 24 hours per day, seven days per week, year-round. The dispatch center is the focal point for all operational communications and provides an oversight function for attendance and post coverage.

Project Manager -Anthony Socarras

Mr. Anthony Socarras is a highly experienced security expert and 33-year veteran of the Miami-Dade Police Department (MDPD), retiring as a Police Captain in 2008. During his more than three-decade career with MDPD, Mr. Socarras held various leadership positions including Economic Crimes Bureau, Miami International Airport, and Special Investigations, Intelligence, and Vice.

Following his retirement from MDPD, Mr. Socarras assumed the role of Security Alliance's Project Manager for Miami-Dade County security operations, bringing invaluable project-specific expertise. He is successfully managing 24/7 365 security teams in highly complex and regulated environments. He has specific expertise with all aspects of City and County security operations including functional skills to improve performance and add value to the City of Ft. Lauderdale security operations team.

There is virtually no part of County security operation requirements that Mr. Socarras has not been exposed to or does not have expertise in. He has provided leadership for ISD, WASD, the airports, the courts, the library system, and housing. He has never failed to deliver outstanding service to the County. His experience working on County security projects and his professional relationships with the Miami-Dade Law Enforcement community set him apart, providing the leadership for a forward-leaning "Yes We Can" support framework.

Contingency Plan

In the event that any of our key personnel become unavailable, Security Alliance will select replacement staff from our existing management team and pre-qualified candidate database. Security Alliance currently has a staff of 9 well experienced security managers on board to deliver services to our customer base throughout South Florida. We will coordinate with the City of Ft. Lauderdale Administrators for approval of the replacement(s).

All back-office support functions have multiple personnel who each possess the knowledge and skills to temporarily fill in should a key-function person be unable to perform. Security Alliance always maintains backup staff with the knowledge and capability to support our security projects.

Trainer/Quality Assurance Monitor – Ranier Roque

Mr. Ranier Roque possesses more than 30 years of military and private security training experience. He is a Certified security trainer holding multiple training certifications and all required state of Florida training licenses.

Mr. Roque was a training officer in the US Air Force and has been conducting training for private security enterprises for more than 25 years.

For the City of Ft. Lauderdale Security Project, his quality assurance oversight will focus on identifying operational weaknesses, prioritizing risk levels, and developing and implementing corrective actions to proactively remedy weaknesses before they can grow into problems or deficiencies. He will incorporate the Plan-Do-Check-Act Cycle into his methodology for ensuring high quality performance from all Security Alliance and subcontractor guards and supporting personnel.

Dispatch Manager – Beatriz Mulet

Ms. Beatriz Mulet is currently Security Alliance's Manager of Information Technology and Communication systems. Ms. Mulet is an expert with security-related dispatching systems and the processes for their efficient and effective use. She manages Security Alliance's Dispatch Center and is well-versed in field operations.

Ms. Mulet leads Security Alliance's South Florida, Miami-Dade County, domestic United States (Texas, California, Louisiana), and international dispatch operations. Her broad experience managing highly complex dispatch requirements is of immense value to our organization. Using her depth of experience, she continues to introduce best commercial practices and increasingly more efficient methodologies in support of City of Ft. Lauderdale's dispatch processes.

Ms. Mulet's technical and operational leadership skills make her a very effective member of Security Alliance's leadership team. She will continue her role managing Security Alliance's Dispatch for the City of Ft. Lauderdale contract.

Site Supervisor, Example 1 – Daniel Matthew Roberts

Mr. Daniel Roberts is currently with Security Alliance serving as a Site/Field Supervisor, supervising all security officers working in the Miami-Dade contract. Mr. Roberts has been in security supervisory roles for over five years, has a valid Class “D” license from the Florida Department of State, and is a graduate of Florida Memorial College with a Bachelor of Arts Degree in Criminal Justice.

As Site/Field Supervisor, Mr. Roberts is responsible for all actions of the security officers assigned to his shift. In this capacity, Mr. Roberts monitors records, directs all security, safety, and emergency activities, and ensures all security officers always maintain a high standard of appearance and professionalism. He verifies security officers’ knowledge of physical security and emergency response procedures and validates training to act promptly and effectively during incidents and emergencies.

Mr. Roberts conducts on-the-post-training to ensure all general, post and special orders, directives, policies, and procedures are performed to standard. He also responds to alarms and conducts post inspections as well as performs patrol duties for the purpose of safeguarding personnel, operations, and critical assets. Furthermore, Mr. Roberts follows all regulations to detect and prevent theft, damage, accident, trespass, sabotage, and to enforce the security regulations of the installation. As necessary, he alerts appropriate officials of apparent security violations, scans and reports any possible surveillance, and suspicious activity, persons, vehicles, and packages.

Site Supervisor, Example 2 – Michael Cabrejos

Mr. Michael Cabrejos is a Supervisor at Security Alliance for the Miami Dade College contract and has prior experience as serving as a Supervisor on a Security Alliance’s Miami-Dade County contract. Mr. Cabrejos attends to his supervisory responsibilities in conjunction with Homeland Security protocols with an emphasis on protecting critical infrastructure, personnel, and domestic populations. He focuses on the prevention of sabotage, terrorism, and contamination. Mr. Cabrejos is very effective interacting with clients and is a very strong leader and has extensive experience managing armed security teams. He has a valid Class “D” license from the Florida Department of State as well as a BS and an MBA in Business Administration from American Intercontinental University.

4.2.4 APPROACH TO SCOPE OF WORK

Upon being given Notice to Proceed by the City of Ft. Lauderdale, or 30 days prior to service inception, whichever is earlier, Security Alliance will begin implementation of the following operational and administrative functions:

Contract Administration

Security Alliance will gather, prepare, and submit all required administrative documentation, to include signed contract, proof of insurance, copies of all licenses and permits, and all required documents.

Target Completion Date 25 days prior to start-up

Operational Support and Logistics

Security Alliance will establish and or confirm relationships with vendors providing required equipment and supplies to include golf carts, tour patrol management systems, uniforms supplies, and field supplies.

Within five (5) days of notice of contract execution, Security Alliance will begin the process of ordering all equipment and supplies necessary for all operational needs.

Target Completion Date 25 days prior to start-up

Post Orders Preparation

Security Alliance will conduct site visits to each service location (facility) that is requesting security services pursuant to this agreement. We will make contact with the designated facility management personnel and request input for consideration in the preparation of specific post orders for each facility.

Upon completion of an initial draft of post orders for each location, Security Alliance will forward for review, to the designated representative of the City of Ft. Lauderdale, a complete set of 1) General Post Orders, 2) Site and Shift Specific Post Orders, and (3) Emergency Contact information.

After receiving proposed changes, additions, or deletions to the draft Post Orders from facility management, Security Alliance will finalize the working set of Post Orders. A copy of the final Post Orders for each location will be delivered to the City's designated representative, posted on our "Tabs" system online, and delivered to each of the service locations at the time of service inception.

Target Completion Date 15 days prior to start-up

Recruitment

Approximately thirty (30) days prior to service inception, Security Alliance will begin its recruiting efforts. It should be understood that recruiting efforts made too far in advance of service inception would be senseless, as the selected candidates generally cannot afford (financially) to wait an extended period without earning wages.

Security Alliance will use all the standard methods of recruitment, including newspaper advertising, armed forces publications, and word of mouth for security officer recruitment.

Security Alliance will also select the best candidates from its State-licensed security Training Academy. Qualified candidates, who excel in the classroom and written test portions of the training program, will be given an opportunity for assignment on the City of Ft. Lauderdale security project.

Those security officers currently providing service for the incumbent contractor at the City of Ft. Lauderdale, who have excelled in the performance of their duties will be welcome to submit an application to Security Alliance. Upon successful completion of the application and background process, those officers who meet the qualifications will receive priority for assignment on the City of Ft. Lauderdale security project, with the City's approval.

Target Completion Date 10 days prior to start-up

Screening

Through its Investigative Division, Security Alliance will conduct a comprehensive pre-employment background check on each candidate for assignment to the City of Ft. Lauderdale security project, to include:

- Criminal History (FDLE and National)
- Employment History Verification
- Military Service/ Nature of Discharge verification
- Security License ("D" & "G") verification
- Driver's License Check (5 Year History)
- Pre-Employment Drug Screen (Florida Drug-Free Workplace)
- Personal reference checks
- Proof of Work Authorization

Upon request, Security Alliance will prepare and provide, to City of Ft. Lauderdale Management, a personnel file on each assigned security officer to document all of the above, and other post selection items (e.g. Training documentation).

Target Completion Date 5 days prior to start-up

Scheduling

For the City of Ft. Lauderdale security project, security schedules for each service location will be entered into our “Vision” scheduling and timekeeping system no later than fifteen (15) days prior to the start of service.

Upon the entering of all service schedules into the “Vision” system, Security Alliance will provide City of Ft. Lauderdale management with a username and password, allowing them “anytime” access to our service schedules twenty-four (24) hours per day, seven (7) days per week, year round.

Security officers will receive their recurring work schedules on a weekly basis, and permanent schedules will be posted at each service location. As changes occur in the permanent schedule, adjustments will be made, and new schedules printed out and delivered to the service location.

Security officer schedules will normally be eight (8) to twelve (12) hour shifts, with exceptions for special requests or irregular service schedules. No officer will be allowed to work more than twelve (12) consecutive hours, or more than twelve (12) hours in any twenty-four (24) hour period.

Every effort will be made to match security officers to work schedules which best suit their personal needs and desires. However, all officers will be expected to provide some level of flexibility and a willingness to cooperate with necessary schedule adjustments, or additional service needs.

Target Completion Date 10 days prior to start-up

Training

All security officers on the city of Ft. Lauderdale security project will have completed Florida’s mandated security training course for licensure as a security officer. In addition to the state mandated training, Security Alliance, LLC will provide additional basic security training through its Training Academy, to include instruction on the following topics:

• Customer Service/Public Relations	• Crisis Prevention/Intervention
• Terrorism Awareness	• Access Control
• Legal Issues in Security	• Patrol Techniques
• Fire Response Procedures	• Report Writing Skills
• Interpersonal Skills	• Courtroom Testimony
• Equipment Familiarization	• Conflict Resolution
• Ethics and Code of Conduct	• Emerg. Mgmt/Crisis Response

For the project at the City of Ft. Lauderdale, Security Alliance will provide additional training in the form of site-specific classroom training, site training, and specialized training. Firearms Training will be conducted for all armed personnel.

The site-specific classroom training will discuss the common elements of the provision of security services with a public service mentality at all City of Ft. Lauderdale post locations. All candidates for assignment will be taught how to answer general information questions (and which questions not to answer) about the City of Ft. Lauderdale facilities and how to guide authorized visitors within the facilities. They will learn the names, locations, and functions of the personnel of the building's facilities and the names and positions of key facility personnel. The classroom training will consist of four (4) hours of training.

The site training will be supervised by the Site Supervisor for the City of Ft. Lauderdale and will review the specific post orders for each post and each location. Officers will learn about all time sensitive duties, and all facility safety and maintenance systems. Security will learn how to respond to signals or malfunctions in facility systems and understand the chain of command and contact lists for each contingency. This site-specific training will consist of eight (8) to sixteen (16) hours of site training, depending on the post and complexity.

All security officers selected for assignment at the City of Ft. Lauderdale will complete all specialized safety and response training courses offered by the City for work at the water treatment facilities.

Orientation and classroom training for the project will be conducted at our own state-licensed security training school by our Director of Training. Site Training will begin at the City of Ft. Lauderdale five (5) days prior to the commencement of service.

Target Completion Date 3 days prior to start-up

Wages and Benefits

Security Officers assigned to the City of Ft. Lauderdale security project will be compensated in accordance with the following wage and benefits package:

	<u>Base Wage</u>
Level A Officers	\$9.00 per hour
Level B Officers	\$9.50 per hour
Level C Officers	\$11.00 per hour

- One-week vacation after each year of service
- Five paid Holidays at time and one-half
- Mini Medical Health Insurance (employee contribution)
- Annual Holiday Bonus (employees with more than 1 year of service)
- Employee of the Month program
- Employee of the Year program

Security Alliance believes that the wage and benefit package it is offering its employees under the City of Ft. Lauderdale security project is superior to that of many of its competitors. This package will allow Security Alliance to recruit and maintain a force of high-quality security officers, who will be able to provide the City of Ft. Lauderdale a consistent high level of service throughout the term of the contract. Security Alliance urges the evaluation committee to consider this when scoring the proposals.

Emergency Planning

Procedures for reporting and responding to emergencies will be prepared prior to going operational. Points of contact will be set up between Security Alliance assigned security personnel, and all appointed by the City of Fort Lauderdale personnel. A set of general orders and site-specific post orders will be provided on site at City of Fort Lauderdale and would require all security personnel to be well versed on policies, procedures, and emergency contingencies.

Target Completion Date 3 days prior to start-up

Summary

Security Alliance looks forward to input from the City and its designated representatives, and cooperation from the incumbent service provider in an effort to create a seamless transition into each service location.

EQUIPMENT

For the project with the City of Ft. Lauderdale, Security Alliance will use the following equipment:

<u>Quantity</u>	<u>Description</u>
4	Motorola two-way radios on the S A frequency
2	Deggy brand patrol tour management wands
20	Deggy brand “buttons”
1	Deggy downloader
2	Security-marked Golf Carts
1	Firearms will be provided for each armed guard

COMMUNICATIONS

For the City of Ft. Lauderdale security project, Security Alliance will use a combination of FCC approved two-way radios, land-line telephones, and cellular telephones for communications.

Our twenty-four (24) hour dispatch center will be staffed at all times by trained dispatch personnel who will monitor all radio, landline and facsimile communications. The on-duty Security Alliance dispatcher will serve as the focal point for all inter-company communications, and a second-tier liaison for interaction with City of Ft. Lauderdale management.

Every officer on duty on the City of Ft. Lauderdale security project will carry a two-way radio to enable constant communications with each other, Security Alliance supervisors and our 24-Hour dispatch Center. In the event that the security officer needs to summon the police, or other emergency response, they will contact Security Alliance dispatch, and request a response. Security Alliance dispatch will then contact the appropriate emergency response agency and provide all the relevant information.

The FCC approved two-way radio system will have sufficient signal strength to enable clear and consistent communications throughout the City of Ft. Lauderdale, without interference or interruption. Security Alliance will maintain enough radios to provide timely (within 4 hours) replacement of any non-working radios at City of Ft. Lauderdale.

The Security Alliance Field Supervisors will carry both a handheld radio and a cellular telephone, equipped with the latest technology to enable both verbal and written (email) communications.

Security Officers assigned to the City of Ft. Lauderdale security project will make contact with the Security Alliance office at the beginning and end of each work shift. During the late night and early morning hours, the Security Alliance dispatchers and supervisors will make regular contact with the security officers on duty to ensure the safety of the officers and the alert performance of duties.

DESCRIPTIONS / PICTURES

Security Alliance is acutely aware of the importance of professional appearance for its security officers and its equipment, and accordingly stresses that importance to all uniformed personnel.

It is our philosophy and experience that in high-end, governmental service environments, the hard-look uniform style for security officers provides an inviting and comfortable atmosphere while serving to ensure authority and command. We feel this type of dress code commands greater respect and helps to instill morale within the ranks of our officers.

Security Alliance officers will wear the Security Alliance police-style uniform consisting of black trousers with a tan stripe, a matching tan security shirt, and high-gloss duty belt and accouterments.



Uniforms will be issued in accordance with the following schedule:

Hard (Police) Look	
Uniform Trousers	2
Security Shirts	3
Security Duty Belt	1
Security Alliance Badge	1
Company Identification Card	1
Firearms and related gear will be provided for armed posts	

Security officers will be responsible for providing the appropriate black shoes and dark socks to complement the professional security look.

Security Alliance patrol vehicles will be golf carts, fully marked for use as a security patrol vehicle.

Security Alliance is prepared to place the insignia, or wording, identifying the City of Ft. Lauderdale on both the security uniforms and the patrol vehicles (if requested).

Pictures of SA Uniform looks



4.2.5 REFERENCES

LISTED BELOW ARE DETAILS FROM SEVERAL HIGHLY RELEVANT SERVICE CONTRACTS:

Miami-Dade County Public Housing		
Customer	Contracting POC	Technical POC
Miami-Dade County Public Housing 111 NW 1st Street, 24th Floor, Miami, FL 33128	Fredrick Taylor Fredrick.Taylor@miamidade.gov 305-375-1078	Allen Nelson 305 375-1011
Contract number and Type	Contract size	Period and Place of Performance
RFP-00281 Security Guard Services Time & Material	Contract Value: \$9,5000,000 Personnel Employed: 55 armed and unarmed officers	September 1, 2017 – April 1, 2020 Miami, FL
<p>Description of Work. Security Alliance has provided security services for the Miami-Dade County public housing facilities, through a contract with ISD since September of 2017. The services have spanned 9 different locations, utilizing both Level 1 and Level 2 services.</p> <p>Armed security patrols secure several of the larger districts, such as Annie Coleman and Liberty Square. Other locations call for services inside single building properties with Level 1 unarmed services. Service schedules have proven to be subject to change on short notice. Security Alliance has been able to meet the demands of the County throughout the term.</p> <p>Comparability to the Work Required under this Solicitation: The work SA provides for the Miami-Dade County Housing contract is the same to the work required under the City of Miami.</p> <p>Prime Contractor or Subcontractor: Security Alliance is the prime contractor.</p> <p>Project Results: Security Alliance has received very positive feedback from the customer regarding our performance.</p>		

Miami-Dade County WASD		
Customer	Contracting POC	Technical POC
Miami-Dade County WASD 111 NW 1st Street, 24th Floor, Miami, FL 33128	Fredrick Taylor Fredrick.Taylor@miamidade.gov 305-375-1078	Jack Speers JSpeers@miamidade.gov
Contract number and Type	Contract size	Period and Place of Performance
RFP-00188 Security Guard Services Time & Material	Contract Value: \$27,000,000 Personnel Employed: 55 armed and unarmed officers	September 1, 2017 – September 1, 2026 Miami, FL
<p>Description of Work. Security Alliance has provided security services for the Miami-Dade County WASD facilities located in Sector 1-D, since September of 2017. The services have spanned 9 different locations, utilizing both Level 2 and Level 3 services.</p> <p>Armed security patrols secure several of the larger facilities, such as Alexander Orr and Blackpoint. Other locations call for services inside smaller properties with Level 2 armed services. Service schedules have proven to be subject to change on short notice. Security Alliance has been able to meet the demands of the County throughout the term.</p> <p>Comparability to the Work Required under this Solicitation: The work SA provides for the Miami-Dade County WASD is similar to the work required under this contract. We provide 24/7 coverage for 9 different service locations in our coverage area</p> <p>Prime Contractor or Subcontractor: Security Alliance is the prime contractor.</p> <p>Project Results: We are in the third year of a 9-year contract. Security Alliance continues to receive very positive feedback regarding our performance.</p>		

Security Guard Services, Miami Dade College		
Customer	Contracting POC	Technical POC
Miami Dade College Homestead, West Miami and Hialeah Campus	Director of Campus Administration Dr. Tania Acosta Phone: 305-237-5219 Email: tacosta1@mdc.edu	N/A
Contract number and Type	Contract size	Period and Place of Performance
18-7337 Security Services Time & Material	Contract Value: \$2,000,000	July 2016 – July 2020 Miami, Florida
<p>Description of Work</p> <p>Security Alliance performs unarmed security services and patrols to the Miami Dade College Homestead, West Miami and Hialeah Campus. Additional service locations include the Kendall Tamiami Airport building #501 and Miami International Airport building # 701.</p> <p>Prime Contractor or Subcontractor: Security Alliance is the prime contractor.</p> <p>Project Results: Security Alliance is in the last year of a 4-year contract. There have been a few operational challenges related to staffing at low wage levels. But our overall performance has received positive feedback.</p>		

Armed Security Guard Services, New Orleans, Louisiana		
Client	Contracting POC	Technical POC
US Army Corps of Engineers New Orleans District, New Orleans, Louisiana	Melissa K. Koehn Melissa.K.Koehn@usace.army.mil	
Contract number and Type	Contract size	Period and Place of Performance
W912P8-13-C-0003 Time & Material	Contract Value: \$8.5 million Hours per Week: 1,700 Armed security officers	November 2012 – June 2018 New Orleans, LA
<p>Description of Work. Security Alliance provides armed Level II security services for the New Orleans District of the US Army Corps of Engineers (USACE). Services include access control and screening at two facility access points, mobile patrol services, and static post services at a remote facility. Armed personnel must meet physical standards and qualify in accordance with weapons proficiency guidelines.</p> <p>Comparability to the Work Required under this Solicitation: The work performed under this contract is marginally relevant to the work required under this solicitation. Specifically, we provide access control, screening, mobile patrol, and static post functions in accordance with Government-provided post orders. We have demonstrated the capability to provide high level services in a branch operation, providing all the resources and support necessary to operate, including fleet services and human resources support.</p> <p>Work under this contract provides additional relevance by demonstrating our ability to adapt to changing and unique security challenges. In the third quarter of 2015, after receipt of a credible threat, the Government requested that we increase the staffing at the two access points for the primary USACE New Orleans facility. Security Alliance met the challenge within two hours. We increased the staffing as requested and increased the level of vehicle and personnel screening at each access point. The increased services remained in place for four weeks.</p> <p>Degree of Public Contact: Security Alliance personnel are the first point of contact for all personnel entering the facility. We screen all vehicles and passengers at two ingress/egress points and greet and screen everyone entering the primary USACE facility. We emphasize customer service in all aspects of our support.</p> <p>Prime Contractor or Subcontractor: Security Alliance was the prime contractor.</p> <p>Project Results: Security Alliance provided these services between 2012 and 2017. Performance ratings as reflected in the (US Government) CPARS system are “Excellent”.</p>		

Security Guard Services, City of Miami Beach		
Customer	Contracting POC	Technical POC
City of Miami Beach 1700 Convention Center Dr Miami Beach, FL 33139	Cristina Diaz Phone: 305-673-7400	Ronald Chapman Ronaldchapman@miamibeachfl.gov 305-673-7067
Contract number and Type	Contract size	Period and Place of Performance
03-04 05/06 Security Services Time & Material	Contract Value: \$18,000,000 Personnel Employed: 80 unarmed officers	May 2007 – April 2016 Miami Beach, FL
<p>Description of Work</p> <p>The City of Miami Beach uses the services of unarmed security officers to provide access control and patrol functions throughout key City properties, public venues, and parking facilities. The services call for patrols on foot, bicycle, golf cart and marked security vehicles, and cover the City's Boardwalk, Beachwalk, Lincoln Road, and City parks. Security is also provided for every City-owned parking garage, City Hall, and one gated residential community (a Special Taxing District).</p> <p>Security Alliance provides all the manpower, supplies, and equipment, to include vehicles, golf carts and bicycles. We also supply a dedicated supervisory force (two per shift) and a dedicated manager for services at Miami Beach. All patrol locations are required to use the DEGGY® brand of patrol tour management systems with the patrol tour reports being downloaded weekly and supplied to the City as backup for invoicing.</p> <p>Prime Contractor or Subcontractor: Security Alliance was the prime contractor.</p> <p>Project Results: Security Alliance provided services to the City of Miami Beach from 2006 through 2015. For the last 6 years of the contract, there were no documented performance deficiencies or penalties.</p>		

Security Guard Services, Johnson Wales University		
Customer	Contracting POC	Technical POC
Johnson Wales University 1701 NE 127th St North Miami, FL 33181	Allan Sjoberg Phone: 305-216-2755 Allan.Sjoberg@jwu.edu	SAME as Contracting POC
Contract number and Type	Contract size	Period and Place of Performance
Security Guard Services Time & Material	Contract Value: \$980,000 per year 30 unarmed guards	June 2006 -May 2020 Miami, Florida

Description of Work

Johnson and Wales utilize the services of Security Alliance to provide unarmed security officer services for its North Miami, Florida campus.

Security officers at Johnson and Wales provide a combination of access control and patrol functions in providing a highly visible security presence on campus. Officers posted in dormitories on afternoon and midnight shifts require all visitors to show identification and sign into a visitor log before allowing access to the dormitory.

Patrol officers maintain high visibility while patrolling either on foot, bicycle, or marked security patrol vehicle. Security Alliance currently provides two (2) bicycle patrol personnel daily and two (2) dedicated vehicle patrol officers, one of whom carries rank and acts as the Shift Supervisor. Patrol officers conduct security escorts upon request and enforce University rules and regulations, as possible.

For the project at Johnson and Wales, Security Alliance provides a dedicated supervisory staff and a dedicated twenty-four (24) hour Dispatch operation. All officers are trained in communications and reporting in accordance with the Automated Response Management System (ARMS).

At Johnson and Wales, Security Alliance works under the direction of the Director of Safety and Security, currently Mr. Allan Sjoberg.

Prime Contractor or Subcontractor: Security Alliance is the prime contractor.

Project Results: Security Alliance has been the service provider for JWU for more than 12 years. Performance has been such that JWU renews our service annually without competition.

4.2.8 REQUIRED FORMS

A. Proposal Certification

Supplier Response Form

BID PROPOSAL CERTIFICATION

Please Note: It is the sole responsibility of the bidder to ensure that his bid is submitted electronically through www.BidSync.com prior to the bid opening date and time listed. Paper bid submissions will not be accepted. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state in accordance with Florida Statute §607.1501 (<http://www.dos.state.fl.us>).

Company (Legal Registration) * EIN (Optional)

Address *

City * State * Zip *

Telephone No. * FAX No. * Email *

Delivery Calendar days after receipt of Purchase Order (section 1.02 of General Conditions)

Total Bid Discount (section 1.08 of General Conditions)

Check box if your firm qualifies for VBE: CBE / WBE (section 1.08 of General Conditions) ☐

ADDENDUM ACKNOWLEDGEMENT: - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No.	Date issued	Addendum No.	Date issued	Addendum No.	Date issued
N/A	N/A				

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. You must also click the "Take Exception" button.

N/A

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications, addenda, legal advertisement, and conditions contained in the bid/proposal.

I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal, I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of the bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondents direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of the competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

*
Name (Printed)

*
Signature

*
Date

*
Title

Revised 4/20/20

Please enter your password below and click Save to update your response.

Please be aware that typing in your password acts as your electronic signature, which is just as legal and binding as an original signature. (See [Electronic Signatures in Global and National Commerce Act](#) for more information.)

To take exception:

1) Click Take Exception.

2) Create a Word document detailing your exceptions.

3) Upload exceptions as an attachment to your offer on BidSync's system.

4) completing this form, you do not have been submitted. Please click on the space after Submit to begin filling out your bid.

B. Cost Proposal

SECTION VI - COST PROPOSAL PAGE

Proposer Name: Security Alliance, LLC

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor shall quote firm, fixed, costs for all services/products identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Cost per hour to provide a roving Security officer in accordance with the Scope of Services Section of this RFP.

Level A - Base Level	\$ <u>15.95</u> per hour X 1 hour = \$ <u>15.95</u>
Level B- Mid Level	\$ <u>18.10</u> per hour X 1 hour = \$ <u>18.10</u>
Level C - High Level	\$ <u>22.25</u> per hour X 1 hour = \$ <u>22.25</u>

Cost per hour to provide a vehicle (golf cart) for the roving Security Officer in accordance with the Scope of Services Section of this RFP.

Vehicle(Golf Cart) \$ 0.60 per hour

Fiveash Regional Water

Treatment Compound Hours: 24/day X 365 days = 8,760 hours per year

Total Cost per year: Level C Roving/hr. \$ 22.25 & Veh/hr \$ 0.60 X 8,760 = \$ 200,166.00

If the City wished to have a non-roving Security Officer at one of the specified facilities or comparable City facility, give the cost per hour for a schedule similar to that specified in the Scope of Services of this RFP and in accordance with the Scope of Services Section of this RFP.

Level A - Base Level	\$ <u>15.95</u> per hour X 1 hour = \$ <u>15.95</u>
Level B- Mid Level	\$ <u>18.10</u> per hour X 1 hour = \$ <u>18.10</u>
Level C - High Level	\$ <u>22.25</u> per hour X 1 hour = \$ <u>22.25</u>

Department of Sustainable Development: 4160 hours per year (2 guards)

Total Cost per year: Level B Non-Roving/hr. \$ 18.¹⁰ X 4160 = \$ 75,296.⁰⁰

City Hall: 2080 hours per year (1 guard)

Total Cost per year: Level C Non-Roving/hr. \$ 22.²⁵ X 2080 = \$ 46,280.⁰⁰

GRAND TOTAL (3 Locations) \$ 321,742.⁰⁰ /ANNUALLY

If the City wished to have a temporary or emergency non roving Security Officer at one of the specified facilities or comparable City facility give the cost per hour for a reduced schedule such as less than 8 hours per shift and less than 40 hours per week and in accordance with the Scope of Services Section of this RFP.

Level A - Base Level	\$ <u>18.⁵⁰</u> per hour X 1 hour = \$ <u>18.⁵⁰</u>
Level B- Mid Level	\$ <u>21.⁰⁰</u> per hour X 1 hour = \$ <u>21.⁰⁰</u>
Level C – High Level	\$ <u>24.⁵⁰</u> per hour X 1 hour = \$ <u>24.⁵⁰</u>

Proposers note: The cost per hour shall be for specified shift time on the site or security route. The City will not pay for any travel or down time for officers or vehicles.

For evaluation purposes, each level of potential service will be multiplied by one and added to the total annual cost for all services.

Submitted by:

William A. Murphy

Name (printed)

10-27-2020

Date

William A. Murphy

Signature

President

Title

C. Non-Collusion Statement

Supplier Response Form

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and free from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3.

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME	RELATIONSHIPS
N/A	N/A

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

William Anthony Murphy Authorized Signature	President Title
William Anthony Murphy Name (Printed)	10-27-2020 Date

Please enter your password below and click Save to update your response.

Please be aware that typing in your password acts as your electronic signature, which is just as legal and binding as an original signature. (See [Electronic Signatures in Global and National Commerce Act](#) for more information.)

To take exception:

- 1) Click Take Exception.
- 2) Create a Word document detailing your exceptions.
- 3) Upload exceptions as an attachment to your offer on BioSync's system.

By completing this form, your bid has not yet been submitted. Please click on the place offer button to finish filling out your bid.

Username: nataliee@securityalliancegroup.com

Password:

[Save](#) [Take Exception](#) [Close](#)

* Required fields

C. Non-Discrimination Form

Supplier Response Form

CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH NON-DISCRIMINATION PROVISIONS OF THE CONTRACT

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-187(c), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

The Contractor shall not, in any of his/her/its activities, including employment, discriminate against any individual on the basis of race, color, national origin, religion, creed, sex, disability, sexual orientation, gender, gender identity, gender expression, or marital status.

1. The Contractor certifies and represents that he/she/it will comply with Section 2-187, Code of Ordinances of the City of Fort Lauderdale, Florida, as amended by Ordinance C-18-33 (collectively, "Section 2-187").
2. The failure of the Contractor to comply with Section 2-187 shall be deemed to be a material breach of this Agreement, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.
3. The City may terminate this Agreement if the Contractor fails to comply with Section 2-187.
4. The City may retain all monies due or to become due until the Contractor complies with Section 2-187.
5. The Contractor may be subject to debarment or suspension proceedings. Such proceedings will be consistent with the procedures in section 2-183 of the Code of Ordinances of the City of Fort Lauderdale, Florida.

*
Authorized Signature

*
Print Name and Title

*
Date

Please enter your password below and click Save to update your response.

Please be aware that typing in your password acts as your electronic signature, which is just as legal and binding as an original signature. (See [Electronic Signatures in Global and National Commerce Act](#) for more information.)

To take exception:

- 1) Click Take Exception.
- 2) Create a Word document detailing your exceptions.
- 3) Upload exceptions as an attachment to your offer on BidSync's system.

By completing this form, your bid has not yet been submitted. Please click on the place offer button to finish filling out your bid.

Username: nataliee@securityalliancegroup.com

Password *

* Required fields

D. Local Business Preference

Supplier Response Form

LOCAL BUSINESS PREFERENCE

Section 2-169.2, Code of Ordinances of the City of Fort Lauderdale, (Ordinance No. C-12-24), provides for a local business preference.

In order to be considered for a local business preference, a bidder must include the Local Business Preference Certification Statement of this bid proposal, as applicable to the local business preference class claimed at the time of bid submittal.

Upon formal request of the City, based on the application of a Local Business Preference the Bidder shall, within ten (10) calendar days, submit the following documentation to the Local Business Preference Class claimed:

A) Copy of City of Fort Lauderdale current year business tax receipt, or Broward County current year business tax receipt, and;

B) List of the names of all employees of the bidder and evidence of employees' residence within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television) or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the local business preference.

THE COMPLETE LOCAL BUSINESS PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK: https://library.municode.com/fortlauderdale/codes/code_of_ordinances?nodeId=COOR_CH24D_ARTIV_D122PR_S2-169.2BUPPPP

Definitions: The term "Business" shall mean a person, firm, corporation or other business entity which is duly licensed and authorized to engage in a particular work in the State of Florida. Business shall be broken down into four (4) types of classes:

1. Class A Business—shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City and shall maintain a staffing level of the prime contractor for the proposed work of at least fifty percent (50%) who are residents of the City.
2. Class B Business—shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City or shall maintain a staffing level of the prime contractor for the proposed work of at least fifty percent (50%) who are residents of the City.
3. Class C Business—shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of Broward County.
4. Class D Business—shall mean any Business that does not qualify as either a Class A, Class B, or Class C business.

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local business preference classification as indicated herein, and further certifies and agrees that it will re-affirm its local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this TFB. Violation of the foregoing provision may result in contract termination.

- (1) Business Name is a **Class A** Business as defined in City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-169.2. A copy of the City of Fort Lauderdale current year Business Tax Receipt and a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.
- (2) Business Name is a **Class B** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-169. A copy of the Business Tax Receipt and a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.
- (3) Business Name is a **Class C** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-169. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City.
- (4) Business Name requests a **Conditional Class A** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-169. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
- (5) Business Name requests a **Conditional Class B** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-169. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
- (6) Business Name is considered a **Class D** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-169 and does not qualify for Local Preference consideration.

BIDDER'S COMPANY: Security Alliance, LLC *

AUTHORIZED COMPANY PERSON: William A. Murphy President *

PRINTED NAME TITLE

SIGNATURE: William A. Murphy * DATE: 10-27-2020 *

Please enter your password below and click **Save** to update your response.

Please be aware that typing in your password acts as your electronic signature, which is just as legal and binding as an original signature. (See [Electronic Signatures in Global and National Commerce Act](#) for more information.)

To take exception:

- 1) Click Take Exception.
- 2) Create a Word document detailing your exceptions.
- 3) Upload exceptions as an attachment to your offer on BidSync's system.

By completing this form, your bid has not yet been submitted. Please click on the [Save Offer](#) button in the top right-hand corner of the page.

Username: natalie@securityalliancegroup.com

Password: *

* Required fields

E. Sample Insurance Certificate

ACORD [®]		CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 02/14/2020		
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.						
IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).						
PRODUCER Brown & Brown of Florida, Inc. 14900 NW 79 Court Suite 200 Miami Lakes FL 33016			CONTACT NAME: David Aaron French PHONE (A/C, No, Ext): (305) 714-4400 FAX (A/C, No): (305) 714-4401 E-MAIL ADDRESS: dfrench@bbmla.com			
INSURED Security Alliance, LLC Security Alliance of FL DBA Security Alliance Holdings LLC 8323 NW 12th Street #218 Doral FL 33126			INSURER(S) AFFORDING COVERAGE			
			INSURER A: Everest Indemnity Insurance Company		NAIC # 10851	
			INSURER B: Everest Denali Insurance Company		16044	
			INSURER C: Everest National Insurance Company		10120	
			INSURER D: Navigators Specialty Insurance Company		42307	
			INSURER E:			
			INSURER F:			
COVERAGES		CERTIFICATE NUMBER: 20-21 Master Cert		REVISION NUMBER:		
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.						
LINE	TYPE OF INSURANCE	ADDITIONAL INSURED	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> E&O Included <input checked="" type="checkbox"/> BI&T A/I & W/OG GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO SECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:		51GL012941201	02/17/2020	02/17/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 5,000,000 PRODUCTS - COM/PROP AGG \$ 2,000,000 Employee Benefits \$ 1,000,000
B	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY		51CAD00298201	02/17/2020	02/17/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Uninsured motorist \$ 1,000,000
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000		51CC0046611201	02/17/2020	02/17/2021	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/ MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N Y N/A	5300003029191	02/17/2020	02/17/2021	PER STATUTE <input checked="" type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D	Excess Umbrella		NY20EXC8987151C	02/17/2020	02/17/2021	Each Occurrence 10,000,000 Aggregate 10,000,000
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Blanket Additional Insured. Waiver of Subrogation apply to the Certificate holder as respects to the General Liability when required by written contract.						
CERTIFICATE HOLDER				CANCELLATION		
Broward County Board of County Commissioners Kevin Bellamy FMD 115 S. Andrews Avenue Ft Lauderdale FL 33301				SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE		

ACORD 25 (2016/03)

The ACORD name and logo are registered marks of ACORD

© 1988-2015 ACORD CORPORATION. All rights reserved.

Security Alliance

AGENCY CUSTOMER ID: 00222966

LOC #:



ADDITIONAL REMARKS SCHEDULE

Page ____ of ____

AGENCY Brown & Brown of Florida, Inc.		NAMED INSURED Security Alliance LLC	
POLICY NUMBER			
CARRIER Wilshire Insurance	NAIC CODE 13234	EFFECTIVE DATE: 02/17/2020	

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.

FORM NUMBER: 25 FORM TITLE: Certificate of Liability Insurance: Notes

Excess Umbrella - Wilshire Limit \$5,000,000 X \$10,000,000
Policy Period 02/17/2020 to 02/17/2021

Workers Compensation - Everest National Insurance
Limit \$1,000,000/1,000,000/1,000,000
Sates: CA, LA, TN, TX
Policy Period: 01/25/2020 to 01/25/2021

ACORD 101 (2008/01)

© 2008 ACORD CORPORATION. All rights reserved.

The ACORD name and logo are registered marks of ACORD

F. W-9 for Proposing Firm

Form W-9 (Rev. October 2018) Department of the Treasury Internal Revenue Service	Request for Taxpayer Identification Number and Certification ▶ Go to www.irs.gov/FormW9 for instructions and the latest information.	Give Form to the requester. Do not send to the IRS.
1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Security Alliance, LLC		
2 Business name/disregarded entity name, if different from above Security Alliance, LLC		
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.		
<div style="display: flex; justify-content: space-between;"> <div style="width: 45%;"> <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ P <small>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</small> <input type="checkbox"/> Other (see Instructions) ▶ </div> <div style="width: 45%;"> <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate </div> </div>		
4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>		
5 Address (number, street, and apt. or suite no.) See instructions. 8323 NW 12 ST Suite #218		Requester's name and address (optional)
6 City, state, and ZIP code Doral, FL 33126		
7 List account number(s) here (optional)		
Part I Taxpayer Identification Number (TIN) Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> , later. Note: If the account is in more than one name, see the instructions for line 1. Also see <i>What Name and Number To Give the Requester</i> for guidelines on whose number to enter.		
<div style="display: flex; justify-content: space-between;"> <div style="width: 60%;"> Social security number <div style="border: 1px solid black; padding: 2px; display: flex; justify-content: space-between;"> </div> </div> <div style="width: 35%;"> or Employer identification number <div style="border: 1px solid black; padding: 2px; display: flex; justify-content: space-between;"> </div> </div> </div>		
Part II Certification Under penalties of perjury, I certify that:		
1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and 3. I am a U.S. citizen or other U.S. person (defined below); and 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.		
Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.		
Sign Here	Signature of U.S. person ▶	Date ▶ 7/13/2020
General Instructions Section references are to the Internal Revenue Code unless otherwise noted. Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9 .		
Purpose of Form An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:		
<ul style="list-style-type: none"> • Form 1099-DIV (dividends, including those from stocks or mutual funds) • Form 1099-MISC (various types of income, prizes, awards, or gross proceeds) • Form 1099-B (stock or mutual fund sales and certain other transactions by brokers) • Form 1099-S (proceeds from real estate transactions) • Form 1099-K (merchant card and third party network transactions) • Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition) • Form 1099-C (canceled debt) • Form 1099-A (acquisition or abandonment of secured property) Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN. If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.		

Cat. No. 10231X

Form W-9 (Rev. 10-2018)

Active Status Page from the Division of Corporations

Detail by Entity Name

FLORIDA DEPARTMENT OF STATE		DIVISION OF CORPORATIONS																		
 <div style="display: inline-block; vertical-align: middle;"> <p style="margin: 0;">DIVISION of</p> <p style="margin: 0; font-size: 24px; font-weight: bold;">CORPORATIONS</p> <p style="margin: 0; font-size: 12px;">an official State of Florida website</p> </div>																				
Department of State / Division of Corporations / Search Records / Detail By Document Number /																				
Previous On List Next On List Return to List		<div style="border: 1px solid black; padding: 2px;">Entity Name Search</div>																		
Events Name History																				
<p>Detail by Entity Name</p> <p>Florida Limited Liability Company SECURITY ALLIANCE, LLC</p> <p><u>Filing Information</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr><td style="width: 35%;">Document Number</td><td>L02000014775</td></tr> <tr><td>FBI/EIN Number</td><td>01-0719881</td></tr> <tr><td>Date Filed</td><td>06/13/2002</td></tr> <tr><td>Effective Date</td><td>06/12/2002</td></tr> <tr><td>State</td><td>FL</td></tr> <tr><td>Status</td><td>ACTIVE</td></tr> <tr><td>Last Event</td><td>LC NAME CHANGE</td></tr> <tr><td>Event Date Filed</td><td>04/21/2011</td></tr> <tr><td>Event Effective Date</td><td>NONE</td></tr> </table> <p><u>Principal Address</u></p> <p>8323 NW 12TH ST. SUITE # 218 DORAL, FL 33126</p> <p>Changed: 04/17/2006</p> <p><u>Mailing Address</u></p> <p>8323 NW 12TH ST. SUITE # 218 DORAL, FL 33126</p> <p>Changed: 04/17/2006</p> <p><u>Registered Agent Name & Address</u></p>			Document Number	L02000014775	FBI/EIN Number	01-0719881	Date Filed	06/13/2002	Effective Date	06/12/2002	State	FL	Status	ACTIVE	Last Event	LC NAME CHANGE	Event Date Filed	04/21/2011	Event Effective Date	NONE
Document Number	L02000014775																			
FBI/EIN Number	01-0719881																			
Date Filed	06/13/2002																			
Effective Date	06/12/2002																			
State	FL																			
Status	ACTIVE																			
Last Event	LC NAME CHANGE																			
Event Date Filed	04/21/2011																			
Event Effective Date	NONE																			

<http://search.sunbiz.org/...1-9f6b-ab9a058b4583&searchTerm=Security%20Alliance%20LLC&listNameOrder=SECURITYALLIANCE%204825480>[10/8/2019 11:43:21 AM]

Detail by Entry Name

C T CORPORATION SYSTEM
1200 SOUTH PINE ISLAND ROAD
PLANTATION, FL 33324

Name Changed: 10/21/2013

Address Changed: 10/21/2013

Authorized Person(s) Detail

Name & Address

Title CEO

MURPHY, WILLIAM
8323 NW 12TH ST. SUITE # 218
DORAL, FL 33126

Title Vice President - Finance

Vasquez, Francis, VP
8323 NW 12TH ST.
SUITE # 218
DORAL, FL 33126

Annual Reports

Report Year	Filed Date
2017	02/07/2017
2018	02/16/2018
2019	03/01/2019

Document Images

03/01/2019 -- ANNUAL REPORT	View image in PDF format
02/16/2018 -- ANNUAL REPORT	View image in PDF format
02/07/2017 -- ANNUAL REPORT	View image in PDF format
02/04/2016 -- ANNUAL REPORT	View image in PDF format
02/13/2015 -- ANNUAL REPORT	View image in PDF format
02/12/2014 -- ANNUAL REPORT	View image in PDF format
11/07/2013 -- AMENDED ANNUAL REPORT	View image in PDF format
10/21/2013 -- Reg. Agent Change	View image in PDF format
09/12/2013 -- AMENDED ANNUAL REPORT	View image in PDF format
09/10/2013 -- AMENDED ANNUAL REPORT	View image in PDF format
08/05/2013 -- AMENDED ANNUAL REPORT	View image in PDF format
03/08/2013 -- ANNUAL REPORT	View image in PDF format

<http://search.sumbiz.org/...1-9f6b-ab9a058b4583&searchTerm=Security%20Alliance%20LLC&listNameOrder=SECURITYALLIANCE%204825480>[10/8/2019 11:43:21 AM]

Detail by Entry Name

07/12/2012 -- ANNUAL REPORT	View image in PDF format
04/23/2012 -- ANNUAL REPORT	View image in PDF format
01/23/2012 -- ANNUAL REPORT	View image in PDF format
04/21/2011 -- LC Name Change	View image in PDF format
02/10/2011 -- ANNUAL REPORT	View image in PDF format
02/04/2010 -- ANNUAL REPORT	View image in PDF format
03/19/2009 -- ANNUAL REPORT	View image in PDF format
02/06/2008 -- ANNUAL REPORT	View image in PDF format
01/24/2007 -- ANNUAL REPORT	View image in PDF format
04/17/2006 -- ANNUAL REPORT	View image in PDF format
03/09/2005 -- ANNUAL REPORT	View image in PDF format
04/27/2004 -- ANNUAL REPORT	View image in PDF format
04/22/2003 -- ANNUAL REPORT	View image in PDF format
04/04/2003 -- Amended and Restated Articles	View image in PDF format
08/22/2002 -- Name Change	View image in PDF format
06/13/2002 -- Florida Limited Liabilities	View image in PDF format

[Previous On List](#) [Next On List](#) [Return to List](#)

Entity Name Search

[Events](#) [Name History](#)

Florida Department of State, Division of Corporations

<http://search.sumbiz.org/...1-9f6b-ab9a058b4583&searchTerm=Security%20Alliance%20LLC&listNameOrder=SECURITYALLIANCE%204825480>[10/8/2019 11:43:21 AM]

SECTION VI - COST PROPOSAL PAGE

Proposer Name: Security Alliance, LLC

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor shall quote firm, fixed, costs for all services/products identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Cost per hour to provide a roving Security officer in accordance with the Scope of Services Section of this RFP.

Level A - Base Level	\$ <u>15.95</u>	per hour X 1 hour = \$ <u>15.95</u>
Level B- Mid Level	\$ <u>18.10</u>	per hour X 1 hour = \$ <u>18.10</u>
Level C – High Level	\$ <u>22.25</u>	per hour X 1 hour = \$ <u>22.25</u>

Cost per hour to provide a vehicle (golf cart) for the roving Security Officer in accordance with the Scope of Services Section of this RFP.

Vehicle(Golf Cart) \$ 0.60 per hour

Fiveash Regional Water

Treatment Compound Hours: 24/day X 365 days = 8,760 hours per year

Total Cost per year: Level C Roving/hr. \$ 22.25 & Veh/hr \$ 0.60 X 8,760 = \$ 200,166.00

If the City wished to have a non-roving Security Officer at one of the specified facilities or comparable City facility, give the cost per hour for a schedule similar to that specified in the Scope of Services of this RFP and in accordance with the Scope of Services Section of this RFP.

Level A - Base Level	\$ <u>15.95</u>	per hour X 1 hour = \$ <u>15.95</u>
Level B- Mid Level	\$ <u>18.10</u>	per hour X 1 hour = \$ <u>18.10</u>
Level C – High Level	\$ <u>22.25</u>	per hour X 1 hour = \$ <u>22.25</u>

Department of Sustainable Development: 4160 hours per year (2 guards)

Total Cost per year: Level B Non-Roving/hr. \$ 18.10 X 4160 = \$ 75,296.00

City Hall: 2080 hours per year (1 guard)

Total Cost per year: Level C Non-Roving/hr. \$ 22.35 X 2080 = \$ 46,280.00

GRAND TOTAL (3 Locations) \$ 321,742.00 /ANNUALLY

If the City wished to have a temporary or emergency non roving Security Officer at one of the specified facilities or comparable City facility give the cost per hour for a reduced schedule such as less than 8 hours per shift and less than 40 hours per week and in accordance with the Scope of Services Section of this RFP.

Level A - Base Level	\$ <u>18.50</u>	per hour X 1 hour = \$ <u>18.50</u>
Level B- Mid Level	\$ <u>21.00</u>	per hour X 1 hour = \$ <u>21.00</u>
Level C – High Level	\$ <u>24.50</u>	per hour X 1 hour = \$ <u>24.50</u>

Proposers note: The cost per hour shall be for specified shift time on the site or security route. The City will not pay for any travel or down time for officers or vehicles.

For evaluation purposes, each level of potential service will be multiplied by one and added to the total annual cost for all services.

Submitted by:

William A. Murphy

Name (printed)

10-27-2020

Date

William A. Murphy

Signature

President

Title

**CITY OF FORT LAUDERDALE
GENERAL CONDITIONS**

These instructions and conditions are standard for all contracts for commodities or services issued through the City of Fort Lauderdale Procurement Services Division. The City may delete, supersede, or modify any of these standard instructions for a particular contract by indicating such change in the Invitation to Bid (ITB) Special Conditions, Technical Specifications, Instructions, Proposal Pages, Addenda, and Legal Advertisement. In this general conditions document, Invitation to Bid (ITB), Request for Qualifications (RFQ), and Request for Proposal (RFP) are interchangeable.

PART I BIDDER PROPOSAL PAGE(S) CONDITIONS:

- 1.01 BIDDER ADDRESS:** The City maintains automated vendor address lists that have been generated for each specific Commodity Class item through our bid issuing service, BidSync. Notices of Invitations to Bid (ITB'S) are sent by e-mail to the selection of bidders who have fully registered with BidSync or faxed (if applicable) to every vendor on those lists, who may then view the bid documents online. Bidders who have been informed of a bid's availability in any other manner are responsible for registering with BidSync in order to view the bid documents. There is no fee for doing so. If you wish bid notifications be provided to another e-mail address or fax, please contact BidSync. If you wish purchase orders sent to a different address, please so indicate in your bid response. If you wish payments sent to a different address, please so indicate on your invoice.
- 1.02 DELIVERY:** Time will be of the essence for any orders placed as a result of this ITB. The City reserves the right to cancel any orders, or part thereof, without obligation if delivery is not made in accordance with the schedule specified by the Bidder and accepted by the City.
- 1.03 PACKING SLIPS:** It will be the responsibility of the awarded Contractor, to attach all packing slips to the OUTSIDE of each shipment. Packing slips must provide a detailed description of what is to be received and reference the City of Fort Lauderdale purchase order number that is associated with the shipment. Failure to provide a detailed packing slip attached to the outside of shipment may result in refusal of shipment at Contractor's expense.
- 1.04 PAYMENT TERMS AND CASH DISCOUNTS:** Payment terms, unless otherwise stated in this ITB, will be considered to be net 45 days after the date of satisfactory delivery at the place of acceptance and receipt of correct invoice at the office specified, whichever occurs last. Bidder may offer cash discounts for prompt payment but they will not be considered in determination of award. If a Bidder offers a discount, it is understood that the discount time will be computed from the date of satisfactory delivery, at the place of acceptance, and receipt of correct invoice, at the office specified, whichever occurs last.
- 1.05 TOTAL BID DISCOUNT:** If Bidder offers a discount for award of all items listed in the bid, such discount shall be deducted from the total of the firm net unit prices bid and shall be considered in tabulation and award of bid.
- 1.06 BIDS FIRM FOR ACCEPTANCE:** Bidder warrants, by virtue of bidding, that the bid and the prices quoted in the bid will be firm for acceptance by the City for a period of one hundred twenty (120) days from the date of bid opening unless otherwise stated in the ITB.
- 1.07 VARIANCES:** For purposes of bid evaluation, Bidder's must indicate any variances, no matter how slight, from ITB General Conditions, Special Conditions, Specifications or Addenda in the space provided in the ITB. No variations or exceptions by a Bidder will be considered or deemed a part of the bid submitted unless such variances or exceptions are listed in the bid and referenced in the space provided on the bidder proposal pages. If variances are not stated, or referenced as required, it will be assumed that the product or service fully complies with the City's terms, conditions, and specifications.
- By receiving a bid, City does not necessarily accept any variances contained in the bid. All variances submitted are subject to review and approval by the City. If any bid contains material variances that, in the City's sole opinion, make that bid conditional in nature, the City reserves the right to reject the bid or part of the bid that is declared by the City as conditional.
- 1.08 NO BIDS:** If you do not intend to bid please indicate the reason, such as insufficient time to respond, do not offer product or service, unable to meet specifications, schedule would not permit, or any other reason, in the space provided in this ITB. Failure to bid or return no bid comments prior to the bid due and opening date and time, indicated in this ITB, may result in your firm being deleted from our Bidder's registration list for the Commodity Class Item requested in this ITB.
- 1.09 MINORITY AND WOMEN BUSINESS ENTERPRISE PARTICIPATION AND BUSINESS DEFINITIONS:** The City of Fort Lauderdale wants to increase the participation of Minority Business Enterprises (MBE), Women Business Enterprises (WBE), and Small Business Enterprises (SBE) in its procurement activities. If your firm qualifies in accordance with the below definitions please indicate in the space provided in this ITB.

Minority Business Enterprise (MBE) "A Minority Business" is a business enterprise that is owned or controlled by one or more socially or economically disadvantaged persons. Such disadvantage may arise from cultural, racial, chronic economic circumstances or background or other similar cause. Such persons include, but are not limited to: Blacks, Hispanics, Asian Americans, and Native Americans.

The term "Minority Business Enterprise" means a business at least 51 percent of which is owned by minority group members or, in the case of a publicly owned business, at least 51 percent of the stock of which is owned by minority group members. For the purpose of the preceding sentence, minority group members are citizens of the United States who include, but are not limited to: Blacks, Hispanics, Asian Americans, and Native Americans.

Women Business Enterprise (WBE) a "Women Owned or Controlled Business" is a business enterprise at least 51 percent of which is owned by females or, in the case of a publicly owned business, at least 51 percent of the stock of which is owned by females.

Small Business Enterprise (SBE) "Small Business" means a corporation, partnership, sole proprietorship, or other legal entity formed for the purpose of making a profit, which is independently owned and operated, has either fewer than 100 employees or less than \$1,000,000 in annual gross receipts.

BLACK, which includes persons having origins in any of the Black racial groups of Africa.

WHITE, which includes persons whose origins are Anglo-Saxon and Europeans and persons of Indo-European decent including Pakistani and East Indian.

HISPANIC, which includes persons of Mexican, Puerto Rican, Cuban, Central and South American, or other Spanish culture or origin, regardless of race.

NATIVE AMERICAN, which includes persons whose origins are American Indians, Eskimos, Aleuts, or Native Hawaiians.

ASIAN AMERICAN, which includes persons having origin in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands.

1.10 MINORITY-WOMEN BUSINESS ENTERPRISE PARTICIPATION

It is the desire of the City of Fort Lauderdale to increase the participation of minority (MBE) and women-owned (WBE) businesses in its contracting and procurement programs. While the City does not have any preference or set aside programs in place, it is committed to a policy of equitable participation for these firms. Proposers are requested to include in their proposals a narrative describing their past accomplishments and intended actions in this area. If proposers are considering minority or women owned enterprise participation in their proposal, those firms, and their specific duties have to be identified in the proposal. If a proposer is considered for award, he or she will be asked to meet with City staff so that the intended MBE/WBE participation can be formalized and included in the subsequent contract.

1.11 SCRUTINIZED COMPANIES

As to any contract for goods or services of \$1 million or more and as to the renewal of any contract for goods or services of \$1 million or more, subject to *Odebrecht Construction, Inc., v. Prasad*, 876 F.Supp.2d 1305 (S.D. Fla. 2012), affirmed, *Odebrecht Construction, Inc., v. Secretary, Florida Department of Transportation*, 715 F.3d 1268 (11th Cir. 2013), with regard to the "Cuba Amendment," the Contractor certifies that it is not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, and that it does not have business operations in Cuba or Syria, as provided in section 287.135, Florida Statutes (2019), as may be amended or revised. As to any contract for goods or services of any amount and as to the renewal of any contract for goods or services of any amount, the Contractor certifies that it is not on the Scrutinized Companies that Boycott Israel List created pursuant to Section 215.4725, Florida Statutes (2019), and that it is not engaged in a boycott of Israel. The City may terminate this Agreement at the City's option if the Contractor is found to have submitted a false certification as provided under subsection (5) of section 287.135, Florida Statutes (2019), as may be amended or revised, or been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List or the Scrutinized Companies that Boycott Israel List created pursuant to Section 215.4725, Florida Statutes (2019), or is engaged in a boycott of Israel, or has been engaged in business operations in Cuba or Syria, as defined in Section 287.135, Florida Statutes (2019), as may be amended or revised.

Rev. 2/2020

Page 1

1.12 DEBARRED OR SUSPENDED BIDDERS OR PROPOSERS

The bidder or proposer certifies, by submission of a response to this solicitation, that neither it nor its principals and subcontractors are presently debarred or suspended by any Federal department or agency.

Part II DEFINITIONS/ORDER OF PRECEDENCE:

2.01 **BIDDING DEFINITIONS** The City will use the following definitions in its general conditions, special conditions, technical specifications, instructions to bidders, addenda and any other document used in the bidding process:

INVITATION TO BID (ITB) The solicitation document used for soliciting competitive sealed bids for goods or services.

INVITATION TO NEGOTIATE (ITN) All solicitation documents, regardless of medium, whether attached to or incorporated by reference in solicitations for responses from firms that invite proposals from interested and qualified firms so the city may enter into negotiations with the firm(s) determined most capable of providing the required goods or services.

REQUEST FOR PROPOSALS (RFP) A solicitation method used for soliciting competitive sealed proposals to determine the best value among proposals for goods or services for which price may not be the prevailing factor in award of the contract, or the scope of work, specifications or contract terms and conditions may be difficult to define. Such solicitation will consider the qualifications of the proposers along with evaluation of each proposal using identified and generally weighted evaluation criteria. RFPs may include price criteria whenever feasible, at the discretion of the city.

REQUEST FOR QUALIFICATIONS (RFQ) A solicitation method used for requesting statements of qualifications in order to determine the most qualified proposer for professional services.

BID – a price and terms quote received in response to an ITB.

PROPOSAL – a proposal received in response to an RFP.

BIDDER – Person or firm submitting a Bid.

PROPOSER – Person or firm submitting a Proposal.

RESPONSIVE BIDDER – A firm who has submitted a bid, offer, quote, or response which conforms in all material respects to the competitive solicitation document and all of its requirements.

RESPONSIBLE BIDDER – A firm who is fully capable of meeting all requirements of the solicitation and subsequent contract. The respondent must possess the full capability, including financial and technical, ability, business judgment, experience, qualifications, facilities, equipment, integrity, capability, and reliability, in all respects to perform fully the contract requirements and assure good faith performance as determined by the city.

FIRST RANKED PROPOSER – That Proposer, responding to a City RFP, whose Proposal is deemed by the City, the most advantageous to the City after applying the evaluation criteria contained in the RFP.

SELLER – Successful Bidder or Proposer who is awarded a Purchase Order or Contract to provide goods or services to the City.

CONTRACTOR – Any firm having a contract with the city. Also referred to as a "Vendor".

CONTRACT – All types of agreements, including purchase orders, for procurement of supplies, services, and construction, regardless of what these agreements may be called.

CONSULTANT – A firm providing professional services for the city.

- 2.02 SPECIAL CONDITIONS:** Any and all Special Conditions contained in this ITB that may be in variance or conflict with these General Conditions shall have precedence over these General Conditions. If no changes or deletions to General Conditions are made in the Special Conditions, then the General Conditions shall prevail in their entirety,

PART III BIDDING AND AWARD PROCEDURES:

- 3.01 SUBMISSION AND RECEIPT OF BIDS:** To receive consideration, bids must be received prior to the bid opening date and time. Unless otherwise specified, Bidders should use the proposal forms provided by the City. These forms may be duplicated, but failure to use the forms may cause the bid to be rejected. Any erasures or corrections on the bid must be made in ink and initialed by Bidder in ink. All information submitted by the Bidder shall be printed, typewritten or filled in with pen and ink. Bids shall be signed in ink. Separate bids must be submitted for each ITB issued by the City in separate sealed envelopes properly marked. When a particular ITB or RFP requires multiple copies of bids or proposals they may be included in a single envelope or package properly sealed and identified. Only send bids via facsimile transmission (FAX) if the ITB specifically states that bids sent via FAX will be considered. If such a statement is not included in the ITB, bids sent via FAX will be rejected. Bids will be publicly opened in the Procurement Office, or other designated area, in the presence of Bidders, the public, and City staff. Bidders and the public are invited and encouraged to attend bid openings. Bids will be tabulated and made available for review by Bidder's and the public in accordance with applicable regulations.
- 3.02 MODEL NUMBER CORRECTIONS:** If the model number for the make specified in this ITB is incorrect, or no longer available and replaced with an updated model with new specifications, the Bidder shall enter the correct model number on the bidder proposal page. In the case of an updated model with new specifications, Bidder shall provide adequate information to allow the City to determine if the model bid meets the City's requirements.
- 3.03 PRICES QUOTED:** Deduct trade discounts, and quote firm net prices. Give both unit price and extended total. In the case of a discrepancy in computing the amount of the bid, the unit price quoted will govern. All prices quoted shall be F.O.B. destination, freight prepaid (Bidder pays and bears freight charges, Bidder owns goods in transit and files any claims), unless otherwise stated in Special Conditions. Each item must be bid separately. No attempt shall be made to tie any item or items contained in the ITB with any other business with the City.
- 3.04 TAXES:** The City of Fort Lauderdale is exempt from Federal Excise and Florida Sales taxes on direct purchase of tangible property. Exemption **number for EIN is 59-6000319, and State Sales tax exemption number is 85-8013875578C-1.**
- 3.05 WARRANTIES OF USAGE:** Any quantities listed in this ITB as estimated or projected are provided for tabulation and information purposes only. No warranty or guarantee of quantities is given or implied. It is understood that the Contractor will furnish the City's needs as they arise.
- 3.06 APPROVED EQUAL:** When the technical specifications call for a brand name, manufacturer, make, model, or vendor catalog number with acceptance of APPROVED EQUAL, it shall be for the purpose of establishing a level of quality and features desired and acceptable to the City. In such cases, the City will be receptive to any unit that would be considered by qualified City personnel as an approved equal. In that the specified make and model represent a level of quality and features desired by the City, the Bidder must state clearly in the bid any variance from those specifications. It is the Bidder's responsibility to provide adequate information, in the bid, to enable the City to ensure that the bid meets the required criteria. If adequate information is not submitted with the bid, it may be rejected. The City will be the sole judge in determining if the item bid qualifies as an approved equal.
- 3.07 MINIMUM AND MANDATORY TECHNICAL SPECIFICATIONS:** The technical specifications may include items that are considered minimum, mandatory, or required. If any Bidder is unable to meet or exceed these items, and feels that the technical specifications are overly restrictive, the bidder must notify the Procurement Services Division immediately. Such notification must be received by the Procurement Services Division prior to the deadline contained in the ITB, for questions of a material nature, or prior to five (5) days before bid due and open date, whichever occurs first. If no such notification is received prior to that deadline, the City will consider the technical specifications to be acceptable to all bidders.
- 3.08 MISTAKES:** Bidders are cautioned to examine all terms, conditions, specifications, drawings, exhibits, addenda, delivery instructions and special conditions pertaining to the ITB. Failure of the Bidder to examine all pertinent documents shall not entitle the bidder to any relief from the conditions imposed in the contract.
- 3.09 SAMPLES AND DEMONSTRATIONS:** Samples or inspection of product may be requested to determine suitability. Unless otherwise specified in Special Conditions, samples shall be requested after the date of bid opening, and if requested should be received by the City within seven (7) working days of request. Samples, when requested, must be furnished free of expense to the City and if not used in testing or destroyed, will upon request of the Bidder, be returned within thirty (30) days of bid award at Bidder's expense. When required, the City may request full demonstrations of units prior to award. When such demonstrations are requested, the Bidder shall respond promptly and arrange a demonstration at a convenient location. Failure to provide samples or demonstrations as specified by the City may result in rejection of a bid.
- 3.10 LIFE CYCLE COSTING:** If so specified in the ITB, the City may elect to evaluate equipment proposed on the basis of total cost of ownership. In using Life Cycle Costing, factors such as the following may be considered: estimated useful life, maintenance costs, cost of supplies, labor intensity, energy usage, environmental impact, and residual value. The City reserves the right to use those or other applicable criteria, in its sole opinion that will most accurately estimate total cost of use and ownership.
- 3.11 BIDDING ITEMS WITH RECYCLED CONTENT:** In addressing environmental concerns, the City of Fort Lauderdale encourages Bidders to submit bids or alternate bids containing items with recycled content. When submitting bids containing items with recycled content, Bidder shall provide documentation adequate for the City to verify the recycled content. The City prefers packaging consisting of materials that are degradable or able to be recycled. When specifically stated in the ITB, the City may give preference to bids containing items manufactured with recycled material or packaging that is able to be recycled.

Rev. 2/2020

Page 2

- 3.12 USE OF OTHER GOVERNMENTAL CONTRACTS:** The City reserves the right to reject any part or all of any bids received and utilize other available governmental contracts, if such action is in its best interest.
- 3.13 QUALIFICATIONS/INSPECTION:** Bids will only be considered from firms normally engaged in providing the types of commodities/services specified herein. The City reserves the right to inspect the Bidder's facilities, equipment, personnel, and organization at any time, or to take any other action necessary to determine Bidder's ability to perform. The Procurement Director reserves the right to reject bids where evidence or evaluation is determined to indicate inability to perform.
- 3.14 BID SURETY:** If Special Conditions require a bid security, it shall be submitted in the amount stated. A bid security can be in the form of a bid bond or cashier's check. Bid security will be returned to the unsuccessful bidders as soon as practicable after opening of bids. Bid security will be returned to the successful bidder after acceptance of the performance bond, if required; acceptance of insurance coverage, if required; and full execution of contract documents, if required; or conditions as stated in Special Conditions.
- 3.15 PUBLIC RECORDS/TRADE SECRETS/COPYRIGHT:** The Proposer's response to the RFP is a public record pursuant to Florida law, which is subject to disclosure by the City under the State of Florida Public Records Law, Florida Statutes Chapter 119.07 ("Public Records Law"). The City shall permit public access to all documents, papers, letters or other material submitted in connection with this RFP and the Contract to be executed for this RFP, subject to the provisions of Chapter 119.07 of the Florida Statutes.

Any language contained in the Proposer's response to the RFP purporting to require confidentiality of any portion of the Proposer's response to the RFP, except to the extent that certain information is in the City's opinion a Trade Secret pursuant to Florida law, shall be void. If a Proposer submits any documents or other information to the City which the Proposer claims is Trade Secret information and exempt from Florida Statutes Chapter 119.07 ("Public Records Laws"), the Proposer shall clearly designate that it is a Trade Secret and that it is asserting that the document or information is exempt. The Proposer must specifically identify the exemption being claimed under Florida Statutes 119.07. The City shall be the final arbiter of whether any information contained in the Proposer's response to the RFP constitutes a Trade Secret. The city's determination of whether an exemption applies shall be final, and the proposer agrees to defend, indemnify, and hold harmless the City and the City's officers, employees, and agents, against any loss or damages incurred by any person or entity as a result of the City's treatment of records as public records. In addition, the proposer agrees to defend, indemnify, and hold harmless the City and the City's officers, employees, and agents, against any loss or damages incurred by any person or entity as a result of the City's treatment of records as exempt from disclosure or confidential. Proposals bearing copyright symbols or otherwise purporting to be subject to copyright protection in full or in part may be rejected. The proposer authorizes the City to publish, copy, and reproduce any and all documents submitted to the City bearing copyright symbols or otherwise purporting to be subject to copyright protection.

EXCEPT FOR CLEARLY MARKED PORTIONS THAT ARE BONA FIDE TRADE SECRETS PURSUANT TO FLORIDA LAW, DO NOT MARK YOUR RESPONSE TO THE RFP AS PROPRIETARY OR CONFIDENTIAL. DO NOT MARK YOUR RESPONSE TO THE RFP OR ANY PART THEREOF AS COPYRIGHTED.

- 3.16 PROHIBITION OF INTEREST:** No contract will be awarded to a bidding firm who has City elected officials, officers or employees affiliated with it, unless the bidding firm has fully complied with current Florida State Statutes and City Ordinances relating to this issue. Bidders must disclose any such affiliation. Failure to disclose any such affiliation will result in disqualification of the Bidder and removal of the Bidder from the City's bidder lists and prohibition from engaging in any business with the City.
- 3.17 RESERVATIONS FOR AWARD AND REJECTION OF BIDS:** The City reserves the right to accept or reject any or all bids, part of bids, and to waive minor irregularities or variations to specifications contained in bids, and minor irregularities in the bidding process. The City also reserves the right to award the contract on a split order basis, lump sum basis, individual item basis, or such combination as shall best serve the interest of the City. The City reserves the right to make an award to the responsive and responsible bidder whose product or service meets the terms, conditions, and specifications of the ITB and whose bid is considered to best serve the City's interest. In determining the responsiveness of the offer and the responsibility of the Bidder, the following shall be considered when applicable: the ability, capacity and skill of the Bidder to perform as required; whether the Bidder can perform promptly, or within the time specified, without delay or interference; the character, integrity, reputation, judgment, experience and efficiency of the Bidder; the quality of past performance by the Bidder; the previous and existing compliance by the Bidder with related laws and ordinances; the sufficiency of the Bidder's financial resources; the availability, quality and adaptability of the Bidder's supplies or services to the required use; the ability of the Bidder to provide future maintenance, service or parts; the number and scope of conditions attached to the bid.
- If the ITB provides for a contract trial period, the City reserves the right, in the event the selected bidder does not perform satisfactorily, to award a trial period to the next ranked bidder or to award a contract to the next ranked bidder, if that bidder has successfully provided services to the City in the past. This procedure to continue until a bidder is selected or the contract is re-bid, at the sole option of the City.
- 3.18 LEGAL REQUIREMENTS:** Applicable provisions of all federal, state, county laws, and local ordinances, rules and regulations, shall govern development, submittal and evaluation of all bids received in response hereto and shall govern any and all claims and disputes which may arise between person(s) submitting a bid response hereto and the City by and through its officers, employees and authorized representatives, or any other person, natural or otherwise; and lack of knowledge by any bidder shall not constitute a cognizable defense against the legal effect thereof.
- 3.19 BID PROTEST PROCEDURE:** Any proposer or bidder who is not recommended for award of a contract and who alleges a failure by the city to follow the city's procurement ordinance or any applicable law may protest to the chief procurement officer, by delivering a letter of protest to the director of finance within five (5) days after a notice of intent to award is posted on the city's web site at the following url: <https://www.fortlauderdale.gov/departments/finance/procurement-services/notices-of-intent-to-award>

The complete protest ordinance may be found on the city's web site at the following url: https://library.municode.com/fl/fort_lauderdale/codes/code_of_ordinances?nodeid=coor_ch2ad_artvfi_div2pr_s2-182direpr

PART IV BONDS AND INSURANCE

- 4.01 PERFORMANCE BOND:** If a performance bond is required in Special Conditions, the Contractor shall within fifteen (15) working days after notification of award, furnish to the City a Performance Bond, payable to the City of Fort Lauderdale, Florida, in the face amount specified in Special Conditions as surety for faithful

performance under the terms and conditions of the contract. If the bond is on an annual coverage basis, renewal for each succeeding year shall be submitted to the City thirty (30) days prior to the termination date of the existing Performance Bond. The Performance Bond must be executed by a surety company of recognized standing, authorized to do business in the State of Florida and having a resident agent.

Acknowledgement and agreement is given by both parties that the amount herein set for the Performance Bond is not intended to be nor shall be deemed to be in the nature of liquidated damages nor is it intended to limit the liability of the Contractor to the City in the event of a material breach of this Agreement by the Contractor.

Rev. 2/2020

Page 3

4.02 INSURANCE: The Contractor shall assume full responsibility and expense to obtain all necessary insurance as required by City or specified in Special Conditions.

The Contractor shall provide to the Procurement Services Division original certificates of coverage and receive notification of approval of those certificates by the City's Risk Manager prior to engaging in any activities under this contract. The Contractor's insurance is subject to the approval of the City's Risk Manager. The certificates must list the City as an ADDITIONAL INSURED for General Liability Insurance and shall have no less than thirty (30) days written notice of cancellation or material change. Further modification of the insurance requirements may be made at the sole discretion of the City's Risk Manager if circumstances change or adequate protection of the City is not presented. Bidder, by submitting the bid, agrees to abide by such modifications.

PART V PURCHASE ORDER AND CONTRACT TERMS:

5.01 COMPLIANCE WITH SPECIFICATIONS, LATE DELIVERIES/PENALTIES: Items offered may be tested for compliance with bid specifications. Items delivered which do not conform to bid specifications may be rejected and returned at Contractor's expense. Any violation resulting in contract termination for cause or delivery of items not conforming to specifications, or late delivery may also result in:

- Bidder's name being removed from the City's bidder's mailing list for a specified period and Bidder will not be recommended for any award during that period.
- All City Departments being advised to refrain from doing business with the Bidder.
- All other remedies in law or equity.

5.02 ACCEPTANCE, CONDITION, AND PACKAGING: The material delivered in response to ITB award shall remain the property of the Seller until a physical inspection is made and the material accepted to the satisfaction of the City. The material must comply fully with the terms of the ITB, be of the required quality, new, and the latest model. All containers shall be suitable for storage and shipment by common carrier, and all prices shall include standard commercial packaging. The City will not accept substitutes of any kind. Any substitutes or material not meeting specifications will be returned at the Bidder's expense. Payment will be made only after City receipt and acceptance of materials or services.

5.03 SAFETY STANDARDS: All manufactured items and fabricated assemblies shall comply with applicable requirements of the Occupation Safety and Health Act of 1970 as amended.

5.04 ASBESTOS STATEMENT: All material supplied must be 100% asbestos free. Bidder, by virtue of bidding, certifies that if awarded any portion of the ITB the bidder will supply only material or equipment that is 100% asbestos free.

5.05 OTHER GOVERNMENTAL ENTITIES: If the Bidder is awarded a contract as a result of this ITB, the bidder may, if the bidder has sufficient capacity or quantities available, provide to other governmental agencies, so requesting, the products or services awarded in accordance with the terms and conditions of the ITB and resulting contract. Prices shall be F.O.B. delivered to the requesting agency.

5.06 VERBAL INSTRUCTIONS PROCEDURE: No negotiations, decisions, or actions shall be initiated or executed by the Contractor as a result of any discussions with any City employee. Only those communications which are in writing from an authorized City representative may be considered. Only written communications from Contractors, which are assigned by a person designated as authorized to bind the Contractor, will be recognized by the City as duly authorized expressions on behalf of Contractors.

5.07 INDEPENDENT CONTRACTOR: The Contractor is an independent contractor under this Agreement. Personal services provided by the Proposer shall be by employees of the Contractor and subject to supervision by the Contractor, and not as officers, employees, or agents of the City. Personnel policies, tax responsibilities, social security, health insurance, employee benefits, procurement policies unless otherwise stated in this ITB, and other similar administrative procedures applicable to services rendered under this contract shall be those of the Contractor.

5.08 INDEMNITY/HOLD HARMLESS AGREEMENT: Contractor shall protect and defend at Contractor's expense, counsel being subject to the City's approval, and indemnify and hold harmless the City and the City's officers, employees, volunteers, and agents from and against any and all losses, penalties, fines, damages, settlements, judgments, claims, costs, charges, expenses, or liabilities, including any award of attorney fees and any award of costs, in connection with or arising directly or indirectly out of any act or omission by the Contractor or by any officer, employee, agent, invitee, subcontractor, or sublicensee of the Contractor. Without limiting the foregoing, any and all such claims, suits, or other actions relating to personal injury, death, damage to property, defects in materials or workmanship, actual or alleged violations of any applicable statute, ordinance, administrative order, rule or regulation, or decree of any court shall be included in the indemnity hereunder.

5.09 TERMINATION FOR CAUSE: If, through any cause, the Contractor shall fail to fulfill in a timely and proper manner its obligations under this Agreement, or if the Contractor shall violate any of the provisions of this Agreement, the City may upon written notice to the Contractor terminate the right of the Contractor to proceed under this Agreement, or with such part or parts of the Agreement as to which there has been default, and may hold the Contractor liable for any damages caused to the City by reason of such default and termination. In the event of such termination, any completed services performed by the Contractor under this Agreement shall, at the option of the City, become the City's property and the Contractor shall be entitled to receive equitable compensation for any work completed to the satisfaction of

the City. The Contractor, however, shall not be relieved of liability to the City for damages sustained by the City by reason of any breach of the Agreement by the Contractor, and the City may withhold any payments to the Contractor for the purpose of setoff until such time as the amount of damages due to the City from the Contractor can be determined.

- 5.10 TERMINATION FOR CONVENIENCE:** The City reserves the right, in the City's best interest as determined by the City, to cancel any contract by giving written notice to the Contractor thirty (30) days prior to the effective date of such cancellation.
- 5.11 CANCELLATION FOR UNAPPROPRIATED FUNDS:** The obligation of the City for payment to a Contractor is limited to the availability of funds appropriated in a current fiscal period, and continuation of the contract into a subsequent fiscal period is subject to appropriation of funds, unless otherwise authorized by law.
- 5.12 RECORDS/AUDIT:** The Contractor shall maintain during the term of the contract all books of account, reports and records in accordance with generally accepted accounting practices and standards for records directly related to this contract. The Contractor agrees to make available to the City Auditor or the City Auditor's designee, during normal business hours and in Broward, Miami-Dade or Palm Beach Counties, all books of account, reports, and records relating to this contract. The Contractor shall retain all books of account, reports, and records relating to this contract for the duration of the contract and for three years after the final payment under this Agreement, until all pending audits, investigations or litigation matters relating to the contract are closed, or until expiration of the records retention period prescribed by Florida law or the records retention schedules adopted by the Division of Library and Information Services of the Florida Department of State, whichever is later.
- 5.13 PERMITS, TAXES, LICENSES:** The successful Contractor shall, at his/her/its own expense, obtain all necessary permits, pay all licenses, fees and taxes, required to comply with all local ordinances, state and federal laws, rules and regulations applicable to business to be carried out under this contract.
- 5.14 LAWS/ORDINANCES:** The Contractor shall observe and comply with all Federal, state, local and municipal laws, ordinances rules and regulations that would apply to this contract.

NON-DISCRIMINATION: The Contractor shall not, in any of its activities, including employment, discriminate against any individual on the basis of race, color, national origin, age, religion, creed, sex, disability, sexual orientation, gender, gender identity, gender expression, marital status, or any other protected classification as defined by applicable law.

1. The Contractor certifies and represents that the Contractor will comply with Section 2-187, Code of Ordinances of the City of Fort Lauderdale, Florida, (2019), as may be amended or revised, ("Section 2-187"), during the entire term of this Agreement.
2. The failure of the Contractor to comply with Section 2-187 shall be deemed to be a material breach of this Agreement, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.
3. The City may terminate this Agreement if the Contractor fails to comply with Section 2-187.
4. The City may retain all monies due or to become due until the Contractor complies with Section 2-187.
5. The Contractor may be subject to debarment or suspension proceedings. Such proceedings will be consistent with the procedures in section 2-183 of the Code of Ordinances of the City of Fort Lauderdale, Florida.

Rev. 2/2020

Page 4

- 5.15 UNUSUAL CIRCUMSTANCES:** If during a contract term where costs to the City are to remain firm or adjustments are restricted by a percentage or CPI cap, unusual circumstances that could not have been foreseen by either party of the contract occur, and those circumstances significantly affect the Contractor's cost in providing the required prior items or services, then the Contractor may request adjustments to the costs to the City to reflect the changed circumstances. The circumstances must be beyond the control of the Contractor, and the requested adjustments must be fully documented. The City may, after examination, refuse to accept the adjusted costs if they are not properly documented, increases are considered to be excessive, or decreases are considered to be insufficient. In the event the City does not wish to accept the adjusted costs and the matter cannot be resolved to the satisfaction of the City, the City will reserve the following options:
1. The contract can be canceled by the City upon giving thirty (30) days written notice to the Contractor with no penalty to the City or Contractor. The Contractor shall fill all City requirements submitted to the Contractor until the termination date contained in the notice.
 2. The City requires the Contractor to continue to provide the items and services at the firm fixed (non-adjusted) cost until the termination of the contract term then in effect.
 3. If the City, in its interest and in its sole opinion, determines that the Contractor in a capricious manner attempted to use this section of the contract to relieve Contractor of a legitimate obligation under the contract, and no unusual circumstances had occurred, the City reserves the right to take any and all action under law or equity. Such action shall include, but not be limited to, declaring the Contractor in default and disqualifying Contractor from receiving any business from the City for a stated period of time.

If the City does agree to adjusted costs, these adjusted costs shall not be invoiced to the City until the Contractor receives notice in writing signed by a person authorized to bind the City in such matters.

- 5.16 ELIGIBILITY:** If applicable, the Contractor must first register with the Florida Department of State in accordance with Florida Statutes, prior to entering into a contract with the City.
- 5.17 PATENTS AND ROYALTIES:** The Contractor, without exception, shall defend, indemnify, and hold harmless the City and the City's employees, officers, employees, volunteers, and agents from and against liability of any nature and kind, including cost and expenses for or on account of any copyrighted, patented or un-patented invention, process, or article manufactured or used in the performance of the contract, including their use by the City. If the Contractor uses any design, device, or materials covered by letters, patent or copyright, it is mutually agreed and understood without exception that the bid prices shall include any and all royalties or costs arising from the use of such design, device, or materials in any way involved in the work.

- 5.18 **ASSIGNMENT:** Contractor shall not transfer or assign the performance required by this ITB without the prior written consent of the City. Any award issued pursuant to this ITB, and the monies, which may become due hereunder, are not assignable except with the prior written approval of the City Commission or the City Manager or City Manager's designee, depending on original award approval.
- 5.19 **GOVERNING LAW; VENUE:** The Contract shall be governed by and construed in accordance with the laws of the State of Florida. Venue for any lawsuit by either party against the other party or otherwise arising out of the Contract, and for any other legal proceeding, shall be in the courts in and for Broward County, Florida, or in the event of federal jurisdiction, in the Southern District of Florida.
- 5.20 **PUBLIC RECORDS:**

IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT PRRCONTRACT@FORTLAUDERDALE.GOV, 954-828-5002, CITY CLERK'S OFFICE, 100 N. ANDREWS AVENUE, FORT LAUDERDALE, FLORIDA 33301.

Contractor shall comply with public records laws, and Contractor shall:

1. Keep and maintain public records required by the City to perform the service.
2. Upon request from the City's custodian of public records, provide the City with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes (2019), as may be amended or revised, or as otherwise provided by law.
3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the Contractor does not transfer the records to the City.
4. Upon completion of the Contract, transfer, at no cost, to the City all public records in possession of the Contractor or keep and maintain public records required by the City to perform the service. If the Contractor transfers all public records to the City upon completion of the Contract, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of the Contract, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the City, upon request from the City's custodian of public records, in a format that is compatible with the information technology systems of the City.

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME**RELATIONSHIPS**

N/A

N/A

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

William Anthony Murphy
Authorized Signature

President
Title

William Anthony Murphy
Name (Printed)

10-27-2020
Date

**CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH
NON-DISCRIMINATION PROVISIONS OF THE CONTRACT**

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-187(c), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

The Contractor shall not, in any of his/her/its activities, including employment, discriminate against any individual on the basis of race, color, national origin, religion, creed, sex, disability, sexual orientation, gender, gender identity, gender expression, or marital status.

1. The Contractor certifies and represents that he/she/it will comply with Section 2-187, Code of Ordinances of the City of Fort Lauderdale, Florida, as amended by Ordinance C-18-33 (collectively, "Section 2-187").
2. The failure of the Contractor to comply with Section 2-187 shall be deemed to be a material breach of this Agreement, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.
3. The City may terminate this Agreement if the Contractor fails to comply with Section 2-187.
4. The City may retain all monies due or to become due until the Contractor complies with Section 2-187.
5. The Contractor may be subject to debarment or suspension proceedings. Such proceedings will be consistent with the procedures in section 2-183 of the Code of Ordinances of the City of Fort Lauderdale, Florida.

William Anthony Murphy
Authorized Signature

William Anthony Murphy - President
Print Name and Title

10-27-2020
Date

CONTRACT PAYMENT METHOD

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to credit card payments via MasterCard or Visa as part of this program.

This allows you as a vendor of the City of Fort Lauderdale to receive your payments fast and safely. No more waiting for checks to be printed and mailed.

In accordance with the contract, payments on this contract will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, bidders must presently have the ability to accept these credit cards or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

All costs associated with the Contractor's participation in this purchasing program shall be borne by the Contractor. The City reserves the right to revise this program as necessary.

By signing below you agree with these terms.

Please indicate which credit card payment you prefer:

☐ MasterCard

☐ Visa

Security Alliance LLC

Company Name

William Anthony Murphy - President
Name (Printed)

10-27-2020
Date

William Anthony Murphy
Signature

President
Title

LOCAL BUSINESS PREFERENCE

Section 2-199.2, Code of Ordinances of the City of Fort Lauderdale, (Ordinance No. C-12-04), provides for a local business preference.

In order to be considered for a local business preference, a bidder must include the Local Business Preference Certification Statement of this bid/proposal, as applicable to the local business preference class claimed **at the time of bid submittal**.

Upon formal request of the City, based on the application of a Local Business Preference the Bidder shall, within ten (10) calendar days, submit the following documentation to the Local Business Preference Class claimed:

A) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **and**

B) List of the names of all employees of the bidder and evidence of employees' residence within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the local business preference.

THE COMPLETE LOCAL BUSINESS PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK:

https://library.municode.com/fl/fort_lauderdale/codes/code_of_ordinances?nodeId=COOR_CH2AD_ARTVFI_DIV2PR_S2-186LOBUPRPR

Definitions: The term "Business" shall mean a person, firm, corporation or other business entity which is duly licensed and authorized to engage in a particular work in the State of Florida. Business shall be broken down into four (4) types of classes:

1. Class A Business – shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City **and** shall maintain a staffing level of the prime contractor for the proposed work of at least fifty percent (50%) who are residents of the City.
2. Class B Business - shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City **or** shall maintain a staffing level of the prime contractor for the proposed work of at least fifty percent (50%) who are residents of the City.
3. Class C Business - shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone **and** staffed with full-time employees within the limits of Broward County.
4. Class D Business – shall mean any Business that does not qualify as either a Class A, Class B, or Class C business.

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local business preference classification as indicated herein, and further certifies and agrees that it will re-affirm its local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this ITB. Violation of the foregoing provision may result in contract termination.

- | | | |
|-----|--|---|
| (1) | Business Name | is a Class A Business as defined in City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the City of Fort Lauderdale current year Business Tax Receipt <u>and</u> a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City. |
| (2) | Business Name | is a Class B Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the Business Tax Receipt <u>or</u> a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City. |
| (3) | Security Alliance, LLC
Business Name | is a Class C Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City. |
| (4) | Business Name | requests a Conditional Class A classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent shall be provided within 10 calendar days of a formal request by the City. |
| (5) | Business Name | requests a Conditional Class B classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent shall be provided within 10 calendar days of a formal request by the City. |
| (6) | Business Name | is considered a Class D Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186 and does not qualify for Local Preference consideration. |

BIDDER'S COMPANY: **Security Alliance, LLC**

AUTHORIZED PERSON:	COMPANY	William A. Murphy	President
		PRINTED NAME	TITLE
SIGNATURE:	William A. Murphy	DATE:	10-27-2020

E-VERIFY AFFIRMATION STATEMENT

RFP/Bid /Contract No: **12435-315**

Project Description: **Security Guard Services**

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

- (a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- (b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/ Bidder Company Name: **Security Alliance, LLC**

Authorized Company Person's Signature: **William Anthony Murphy**

Authorized Company Person's Title: **President**

Date: **10-27-2020**

9/15/2020

BID/PROPOSAL CERTIFICATION

Please Note: It is the sole responsibility of the bidder to ensure that his bid is submitted electronically through www.BidSync.com prior to the bid opening date and time listed. Paper bid submittals will not be accepted. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit <http://www.dos.state.fl.us/>).

Company: (Legal Registration) **Security Alliance, LLC** EIN (Optional):

Address: **8323 NW 12 ST**

City: **Doral, FL 33126** State: **FL** Zip: **33126**

Telephone No.: **3056706544** FAX No.: **3056706545** Email: **nataliee@securityalliancegroup.com**

Delivery: Calendar days after receipt of Purchase Order (**section 1.02 of General Conditions**):

Total Bid Discount (**section 1.05 of General Conditions**):

Check box if your firm qualifies for MBE / SBE / WBE (**section 1.09 of General Conditions**): ☐

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>
N/A	N/A				

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **You must also click the "Take Exception" button.**

N/A

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal.

I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal, I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

William Anthony Murphy
Name (printed)

Security Alliance, LLC
Date

William A. Murphy
Signature

President
Title

Revised 4/28/2020