#### AN APPRAISAL REPORT OF

## NW 6 STREET SITE NORTH SIDE OF NW 6 STREET, 75' EAST OF NW 18 AVENUE FT. LAUDERDALE, FLORIDA, 33311

#### PREPARED FOR

CITY OF FORT LAUDERDALE C/O: MS. AGATHON ASSISTANT TO THE CITY MANAGER 100 N. ANDREWS AVE., FORT LAUDERDALE, FL 33301

AS OF

**DECEMBER 5, 2019** 

BY

CHRISTOPHER MAFERA, ASA



City of Fort Lauderdale C/O: Ms. Agathon Assistant to the City Manager 100 N. Andrews Ave., Fort Lauderdale, FL 33301

RE: NW 6 Street, Fort Lauderdale, FL 33311

Dear Ms. Agathon:

As requested, we have made an investigation and analysis of the above-referenced property located on the north side of NW 6 Street, 75' east of NW 18 Avenue, Fort Lauderdale, Florida. The street address is NW 6 Street, Fort Lauderdale, FL 33311.

The purpose of our assignment was to estimate the Market Value of the Fee Simple Estate of the property as of December 5, 2019, the date of our inspection. The function/intended use of this Appraisal Report is to assist The City of Fort Lauderdale in determining the fair market value of the subject property. This Appraisal Report conforms to reporting requirements set forth under the Uniform Standards of Professional Appraisal Practice (2018-2019 Edition) and was prepared in conformity with the Financial Institutions Reform, Recovery and Enforcement Act of 1989 (FIRREA), revised June 7, 1994 and amendments thereto and *Interagency Appraisal and Evaluation Guidelines*, December 10, 2010.

As a result of our investigation and analysis of the information obtained herein, as well as a general knowledge of real estate valuation procedures, it is our opinion that the Market Value of the appraised property, as of December 5, 2019, was:

## \$150,000 (ONE HUNDRED FIFTY THOUSAND DOLLARS)



Reply to: 2860 W State Road 84, Suite 109 Ft. Lauderdale, FL 33312-4804 T 954.884.5002 F 954.884.5003

810 Saturn Street, Suite 22 Jupiter, FL 33477 T 561.768.9683 F 954.884.5002M 21-0202 Exhibit 2

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Ms. Agathon Assistant to the City Manager December 12, 2019 Page Two

A description of the property appraised, together with an explanation of the valuation procedures utilized, is contained in the following report. This appraisal was not performed, nor rendered, on the basis of a requested minimum valuation, a specific valuation, or amount that would result in the approval of a loan.

Data, information, and the calculations leading to the value conclusion are incorporated in the report following this letter. The report, in its entirety, including all assumptions and limiting conditions, is an integral part of and is inseparable from this letter. The opinion(s) of value stated above, as well as every other element of this appraisal report, are qualified in their entirety by the General Assumptions and Limiting Conditions of the attached report. For your convenience, an Executive Summary follows this letter. Should you have any questions regarding our valuation, or if *Real Estate Analysts*, *LLC* may be of further assistance, please do not hesitate to contact us.

Respectfully Submitted,

Christopher Mafera, ASA

State-Certified General Real Estate

Appraiser RZ763

CM (File #19-7050)



#### **EXECUTIVE SUMMARY**

Name of Property : NW 6th Street Site
Type of Project : Vacant Land
Property Address : NW 6th Street

Ft. Lauderdale, FL 33311

Location : N. side of NW 6 Street, 75' E. of NW 18 Ave., Fort Lauderdale, FL 33311

Brief Legal Description : Lots 7, 8, and 9, in Block 12, of Lincoln Park First Addition Corr. Plat, PB 5 Page 1

Purpose of the Appraisal : Estimate Market Value Interest Appraised Fee Simple Estate

Date of Inspection : December 5, 2019

Effective Date of Value : December 5, 2019

Date of Report : December 12, 2019
Tax Assessment ID No(s). : 5042-04-12-0080

Current Just Market Value : \$42,410 2019

Site Description

Total Site Area : 6,786 SqFt or .156 Acres

Land Use Plan: NWRACZoning: NWRAC-MUwZoned Use: Vacant land

Legal Conforming Use (yes/no) : Yes

Flood Zone Designation : AH (EL 6 Feet)
Flood Zone Map Panel : 12011C0368H
Map Date : August 18, 2014

Highest and Best Use : Multi-Family/Mixed Use Dev.

Market Value : \$150,000

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### ADDENDA

Letter of Engagement Subject Property Information Comparable Sales Qualifications of Appraisers: Christopher Mafera, ASA Elie A. Edmondson, MAI Austin Lahti

## **CERTIFICATION**

We certify that, to the best of our knowledge and belief:

- 1. The statements of fact in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. We have no bias with respect to the property that is the subject of this report or to the parties involved with the assignment.
- 5. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 6. Our analyses, opinions, and conclusion were developed, and this report has been prepared, in conformity with the *Uniform Standards of Professional Appraisal Practice* (USPAP) adopted by the Appraisal Standards Board of the Appraisal Foundation.
- 7. The use of this report is subject to the requirements of the State of Florida relating to review by the Department of Professional Regulation, Real Estate Appraisal Board, and to the requirements of the American Society of Appraisers relating to review by its duly authorized representatives.
- 8. Christopher Mafera made a personal inspection of the property that is the subject of this report on December 5, 2019.
- 9. The appraiser has performed within the context of the Competency Provision of the Uniform Standards of Professional Appraisal Practice.
- 10. As of the date of this report, Christopher Mafera has completed the requirements of the continuing education program of the American Society of Appraisers. Elie A. Edmondson have completed the requirements of the continuing education program of the Appraisal Institute.
- 11. Christopher Mafera and Elie A. Edmondson currently hold appropriate state certifications allowing the performance of real estate appraisals in connection with federally related transactions in the State in which the Subject Property is located.

- 12. Austin Lahti, registered trainee appraiser, contributed significant professional assistance to the Christopher Mafera, including property data collection, verification, analyses of data, market research, and report production.
- 13. Christopher Mafera, the supervisory appraiser of a registered trainee appraiser, who contributed to the development or communication of this appraisal, hereby accepts full and complete responsibility for any work performed by the registered trainee appraiser named in this report as it were my own work.
- 14. Austin Lahti provided significant professional assistance to the person signing this report. The analyses, conclusions, and opinions contained in the report are the principal effort of the undersigned. However, certain functions, such as data collecting and verification, may have been performed by other members of the staff.
- 15. We certify that neither signing individuals, employees, or appraiser associates have an interest in the real estate described in the assignment and that none of us have a personal, business or client relationship with either the owner or the prospective purchaser of the property identified as the subject property.
- 16. We have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.

Based upon my independent appraisal and the exercise of my professional judgment, our opinion of the market value of the property appraised as of December 5, 2019 is: ONE HUNDRED FIFTY THOUSAND DOLLARS (\$150,000).

Christopher Mafera, ASA

State-Certified General Real Estate

Am Par

Appraiser RZ763

## **LIMITING CONDITIONS**

The certification of the appraisers is subject to the following general conditions and to the subsequent Special Limiting Conditions set forth in this report.

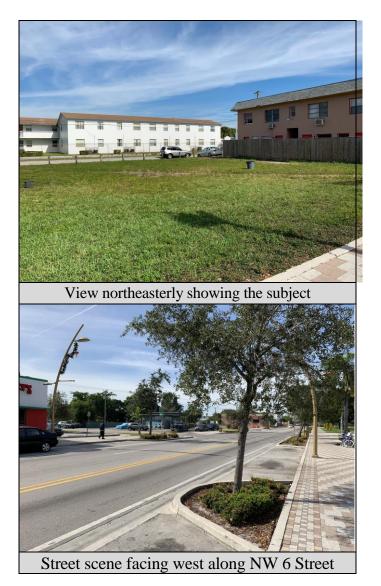
- 1. Unless otherwise stated, the value appearing in this appraisal represents the opinion of the Market Value or the Value Defined AS OF THE DATE SPECIFIED. Market Value of real estate is affected by national and local economic conditions and consequently will vary with future changes in such conditions.
- 2. The value estimated in this appraisal report is gross, without consideration given to any encumbrance, restriction or question of title, unless specifically defined.
- 3. This appraisal report covers only the property described and any values or rates utilized are not to be construed as applicable to any other property, however similar the properties might be.
- 4. It is assumed that the title to the premises is good; that the legal description is correct; that the improvements are entirely and correctly located on the property described and that there are no encroachments on this property, but no investigation or survey has been made.
- 5. No responsibility is assumed for matters legal in nature or is any opinion of title rendered. In the performance of our investigation and analysis leading to the conclusions reached herein, the statements of others were relied on. No liability is assumed for the correctness of these statements; and, in any event, the appraisers' total liability for this report is limited to the actual fee charged.
- 6. Neither all nor any part of the contents of this report (especially any conclusions, the identity of the appraiser or the firm with which he is connected, or any reference to the Appraisal Institute or any of its designations) shall be disseminated to the public through advertising media, public relations media, news media, sales media or any other public means of communication without our prior written consent and approval.
- 7. It is assumed that there are no hidden or unapparent conditions of the property, subsoil, or structures that would render it more or less valuable. The Appraiser assumes no responsibility for such conditions or the engineering that might be required to discover these factors.
- 8. Unless otherwise stated in this report, the existence of hazardous substances, including without limitation asbestos, polychlorinated biphenyls, petroleum leakage, or agricultural chemicals, which may or may not be present on the property, or other environmental conditions, were not called to the attention of, nor did the appraiser become aware of such during the appraiser's inspection. Unless otherwise stated, the appraiser has no knowledge of the existence of such materials on or in the

property. The appraiser is not qualified to test for such substances or conditions. The presence of asbestos, urea formaldehyde foam insulation, or other hazardous substances or environmental conditions may affect the value of the property. The value estimated is predicated on the assumption that there is no such proximity thereto that would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required in discovering them.

- 9. The Americans with Disabilities Act ("ADA") became effective January 26, 1992. The appraisers have not made a specific compliance survey and analysis of this property to determine whether or not it will be in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property, together with a detailed analysis of the requirements of the ADA, could reveal that the property is not in compliance with one or more of the requirements of the Act. If so, this fact could have a negative effect upon the value of the property. Since the appraisers have no direct evidence relating to this issue, possible noncompliance with the requirements of the ADA in estimating the value of the property has not been considered.
- 10. The description of the land is based upon review of the Broward County Property Appraiser's Office records and our personal property inspections and measurements.

# **AERIAL**







## **GENERAL INFORMATION**

#### Intended User (Our Client)

On December 2, 2019, Ms. Agathon, on behalf of The City of Fort Lauderdale engaged *Real Estate Analysts* to provide an appraisal on behalf of and specifically for the client. The Intended User is the City of Fort Lauderdale. This report has been prepared for no other purpose and for use only by the above stated entity and the client for the purpose stated herein. Any other use of this appraisal is considered a misuse and therefore the appraisers will not be held responsible for any outcome associated with such use.

### Effective Date of the Appraisal/Date of the Report

The Fee Simple Estate Market Value of the property is based on its economic position as of December 5, 2019, the date of the last inspection. The date of the report is December 12, 2019.

## Purpose and Intended Use

The purpose of this appraisal was to estimate the Market Value of the Fee Simple Estate of the Subject Property as of December 5, 2019. The function, or intended use, of the report is to assist the client in determining fair market value for the subject property. This Appraisal Report is prepared in accordance with Standards Rule of the Uniform Standards of Appraisal Practice (USPAP), 2018-2019 Edition.

#### Market Value Definition

According to the Department of the Treasury, Office of the Comptroller of the Currency (OCC), Final Rule, published within the Federal Register, Volume 55, Number 165, August 24, 1990, and as adopted by the Appraisal Foundation's Uniform Standards of Professional Appraisal Practice (USPAP) Market Value is defined as:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- a. buyer and seller are typically motivated;
- b. both parties are well informed or well advised, and each acting in what they consider their own best interest;
- c. a reasonable time is allowed for exposure in the open market;
- d. payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and

e. the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."

### **Interest Appraised and Definition**

The interest appraised herein is the Fee Simple Estate. *The Dictionary of Real Estate Appraisal* (Sixth Edition 2015), by the Appraisal Institute, defines Fee Simple Estate as follows:

"Absolute ownership unencumbered by any other interest or estate subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."

## <u>Legal Description of the Property</u>

The subject property is legally described as:

LOTS 7, 8, and 9, in BLOCK 12, of LINCOLN PARK FIRST ADDITION CORR. PLAT, according to the Plat thereof, as recorded in PLAT BOOK 5, PAGE 1, of the Public Records of Broward County, Florida.

Source: Instrument No. 115457977 of Broward County Public Records

#### **Property History**

According to Public Records, ownership is as follows:

Subject: The most recent transaction conveyed a 1/22 interest was conveyed to Barbara E. Cooper from Yvette Workman with the Quit Claim Deed dated November 12, of 2018 for a recorded consideration of \$100, as recorded in Instrument No. 115457977 of the Public Records of Broward County.

There has been numerous recorded sale transactions of the Subject Property within the last five (5) years according to the Broward County Property Appraisers Office. All of the recorded sales transactions individually convey a partial interest to the Subject Property, and in total convey fee simple rights to the property to Barbara E. Cooper.

#### Scope of Work

The scope of this appraisal is to inspect the property, consider market characteristics and trends, collect and analyze pertinent data, and develop a conclusion about the property's Market Value.

Christopher Mafera inspected the appraised property on December 5, 2019. The property's reported site area was based on the Broward County tax roll and the legal description. We reviewed information from Broward and the City of Ft. Lauderdale, which confirmed additional site information, such as zoning, utilities, etc. A study of the appraised property's supporting neighborhood was conducted regarding access, land uses and trends, demographics, and market demand factors. This data assisted us in analyzing the appraised property's Highest and Best use as if the land were vacant and available for development, and as currently improved.

In our valuation, we have considered all three of the traditional approaches to value, though only one was considered relevant. Data applicable to each approach utilized has been generated from local real estate brokers, investors, owners, managers, other appraisers, and our inspection of the supporting neighborhood. All of the pertinent market data used in our analysis has been confirmed with buyers, sellers, or other real estate professionals involved with or knowledge of the transaction information.

The scope of our work included a search of CoStar, LoopNet, Earthplat, and the Broward County Property Appraisers Office Records. The search for comparable sales was concentrated in the immediate Subject area and expanded to include other areas in Broward. The appraisal report summarizes the pertinent data, which has been collected and analyzed. It is the written result of our findings and analyses in developing our conclusion about the property's Market Value(s).

## Typical Buyer Profile

It is our opinion that similar properties in this market are most often purchased by an investor to develop or land bank for a future return on their investment. The Sales Comparison Approach reflects the actions of typical buyers.

## Extraordinary Assumptions/Hypothetical Conditions

Extraordinary assumptions are defined by the Uniform Standards of Professional Appraisal Practice as "...an assumption, directly related to a specific assignment, which, if found to be false, could alter the appraiser's opinions or conclusions. Extraordinary assumptions presume as fact otherwise uncertain information about physical, legal or economic characteristics of the subject property; or about conditions external to the property, such as market conditions or trends; or about the integrity of data used in an analysis." This appraisal employs the following extraordinary assumptions:

None.

Hypothetical conditions are defined by the Uniform Standards of Professional Appraisal Practice as "...that which is contrary to what exists but is supposed for the purpose of analysis. Hypothetical conditions assume conditions contrary to known facts about physical, legal, or economic characteristics of the subject property; or about conditions external to the property, such as market conditions or trends; or about the integrity of data used in the analysis." This appraisal employs the following hypothetical conditions:

None.

## **Competency Provision**

Real Estate Analysts, and the signatories hereto, have substantial experience in the valuation of similar properties. Accordingly, the signatories to this report consider themselves qualified by education, training and experience to prepare an appropriate appraisal report complying with the competency provision of USPAP. The professional qualifications of the individuals who prepared this report are included in the Addenda of this report.

#### **BROWARD COUNTY AREA ANALYSIS**

#### Introduction

Incorporated in 1915, Broward County is located on Florida's southeast coast and lies within the socio-economic influence of both Dade County (south) and Palm Beach County (north). Its eastern border is the Atlantic Ocean, and to the west is Hendry and Collier Counties. The County contains 30 municipalities. The concentration of population and development lies within 410 square miles of the county that is designated by the U.S. Bureau of Census as the Ft. Lauderdale-Hollywood-Pompano Beach Metropolitan Statistical Area (MSA).

## **Broward County Map**



## Geography

Broward County covers an area of approximately 1,219 square miles, roughly 25 miles from north to south and 50 miles from east to west. However, over two-thirds of the county (790 square miles) makes up the Everglades Wildlife Management area and the Seminole Indian Reservation, which cannot be developed.

Topographically, Broward County is a low-lying, flat plain exhibiting a slight southeasterly grade at two to three inches per mile. The highest topographic relief is located along a

coastal ridge paralleling the seacoast between two to three miles inland. Two-thirds of the county lies at less than ten feet above sea level and the total county terrain is basically sandy flatlands.

The climate of Broward County is subtropical, characterized by warm temperatures, mild seasonal changes, and plentiful rainfall. The average annual temperature is approximately 75.4°F, January being the coldest month with a mean of 68.1°F. The warmest month is August, with a mean temperature of 81.4°F. The typical average annual rainfall over the county is 62 inches. Factors contributing to Broward's pleasant climate are prevailing southeast tradewinds, the influence of the warm Gulf Stream, and close proximity to the equator (latitude 26° North). Broward's climate is, and will no doubt continue to be, a major factor in the area's growth patterns.

## **Population**

Broward County is the second most populous county in the State of Florida behind Miami-Dade. The County was formed in 1915 from parts of Dade and Palm Beach Counties and had a total population of about 800 at that time. The towns of Davie, Oakland Park, Deerfield Beach, and Hallandale formed a significant part of the county. By 1920, the county's population had increased to 5,135. According to the United States Census Bureau, Broward's 2017 population is 1,909,632, up 1.2% from the 2016 Census estimate of 1,887,281. The 2000 population was 1,623,018, indicating population growth of 7.7% from 2000 to 2010.

The heaviest population growth took place in the area between U.S. Highway 441 and the Sawgrass Expressway. The areas to the east of U.S. Highway 441 have been nearly fully developed and have experienced little population growth for a number of years. The largest municipalities and unincorporated area population figures in Broward County according to the *Bureau of Economic and Business Research*, *University of Florida* are:

Coral Springs	127,198
Davie	91,056
Ft. Lauderdale	180,706
Hollywood	141,942
Lauderhill	64,000
Pembroke Pines	151,193
Plantation	84,725
Pompano Beach	99,031
Sunrise	89,242
Tamarac	59,151
Unincorporated Areas	12,955

The following tables provide a summary of Broward County's population according to Florida Bureau of Labor Market Statistics for Workforce Region 22.

				percent
Population	2018	2017	change	change
CareerSource Broward (Broward County)	1,935,878	1,917,122	18,756	1.0
Florida	21,299,325	20,976,812	322,513	1.5

While Broward County is a leading settling place for retirees, only 15% of residents are aged 65 and older. The largest age group is the baby boomers, aged 40-64 years old.

### **Economy**

The October 2019 release of the Non-Agricultural Employment statistics for the Fort Lauderdale and Pompano Beach (WorkForce 22) area is as shown in the following table:

	Ft. Laude	rdale-Pompa	no Beach-De	eerfield		·		
		Beac	h					
		Metropolitar	Division			Flori	da	
Nonagricultural Employment by Industry				percent				percent
(not seasonally adjusted)	Sep-19	Sep-18	change	change	Sep-19	Sep-18	change	change
Total Employment	865,600	853,000	12,600	1.5	8,998,900	8,774,500	224,400	2.6
Mining and Logging	NA	NA	NA	NA	5,900	5,800	100	1.7
Construction	49,000	49,200	-200	-0.4	569,700	548,000	21,700	4.0
Manufacturing	28,100	28,100	0	0.0	379,900	373,500	6,400	1.7
Trade, Transportation, and Utilities	188,700	191,500	-2,800	-1.5	1,788,100	1,767,700	20,400	1.2
Wholesale Trade	47,600	49,600	-2,000	-4.0	352,300	346,000	6,300	1.8
Retail Trade	110,100	110,900	-800	-0.7	1,125,100	1,118,000	7,100	0.6
Transportation, Warehousing, and Utiliti	31,000	31,000	0	0.0	310,700	303,700	7,000	2.3
Information	20,100	20,000	100	0.5	135,700	137,700	-2,000	-1.5
Financial Activities	63,900	61,800	2,100	3.4	594,200	575,800	18,400	3.2
Professional and Business Services	156,500	152,200	4,300	2.8	1,414,800	1,368,000	46,800	3.4
Education and Health Services	116,700	111,500	5,200	4.7	1,367,500	1,309,600	57,900	4.4
Leisure and Hospitality	95,400	94,300	1,100	1.2	1,242,100	1,210,900	31,200	2.6
Other Services	41,500	38,100	3,400	8.9	364,300	353,200	11,100	3.1
Government	105,600	106,200	-600	-0.6	1,136,700	1,124,300	12,400	1.1

The unemployment rate in the CareerSource Broward region (Broward County) was 2.8% in September 2019. This rate was 0.3% lower than the region's year ago rate of 3.1 percent. The region's September 2019 unemployment rate was 0.2% lower than the state rate of 3.0 percent. The labor force was 1,060,561, up 16,583 (+1.6) over the year. There were 30,058 unemployed residents in the region.

Unemployment Rates			
(not seasonally adjusted)	Sep-19	Aug-19	Sep-18
CareerSource Broward (Broward County)	2.8%	3.3%	3.1%
Florida	3.0%	3.5%	3.3%
United States	3.3%	3.8%	3.6%

In September 2019 nonagricultural employment in the Ft. Lauderdale-Pompano Bch-Deerfield Bch Metro Division was 865,600, an increase of 12,600 jobs (+1.5 percent) over the year.

Broward County's economy has traditionally relied on construction, tourism and service industries. This dependence on these relatively unstable components and the lack of local manufacturing base has historically caused the south Florida economy to magnify national economic downturns and lag behind in national recovery. However, as population levels increased throughout the 1970's, a variety of non-construction related manufacturing business and commercial functions, many of which were extensions of a much larger base of economic activity located in Miami, were evident in the county. Per capita income for Broward County in 2017 was reported to be \$48,680 (FRED), the twelfth-highest income among Florida's 67 counties.

## **Transportation**

The county's rapid growth created the need for a major road expansion program. This expansion, the largest in the history of the county, includes the development of Interstate 595 linking Ft. Lauderdale, Port Everglades and Interstate 95, with the western suburbs and Interstate 75 (I-75). The Sawgrass Expressway, a 23-mile toll road connects Interstate 95 and Florida's Turnpike, with fast access to the western suburbs of Ft. Lauderdale, and to Interstate 75.

Florida's Turnpike and Interstate 95 have been undergoing improvement. The Interstate 95 work, still ongoing, includes widening and reconstruction for the two-mile stretch north of State Road 84 and south to Sunrise Boulevard. This section of roadway was widened from eight to 12 and 15 lanes. This project added new lanes, high occupancy vehicle (HOV) lanes and "park-n-ride" lots at selected locations.

The Florida Turnpike is a four to twelve-lane divided toll way with eight interchanges in Broward County. Due to the population increase and westward expansion in Broward County, the Turnpike has become, to some extent, a commuter toll way for the county. The Broward County Long-Range Transportation Plan guides the financing and construction of transportation capital improvements, which are funded through state and federal sources. This plan is adopted and administered by the Broward County Metropolitan Planning Organization.

In order to relieve the traffic congestion caused by the expansion of Interstate 95 and the development of Interstate 75 and 595, South Florida's commuter rail system, Tri-Rail opened in 1989. The system runs between West Palm Beach and central Dade County, where commuters connect to Dade County's Metrorail. Each county provides free bus service from each of the fifteen stops (six in Broward) to various employment and shopping districts. Although commuter utilization of this service has been well below initial forecast levels, rider-ship has been increasing steadily and the schedule has been expanded. In addition to Tri-Rail, Brightline/Virgin and Amtrak offer passenger service to several Florida cities, and the east coast of the U.S. Freight service is provided by both the Florida East Coast Railroad and the Seaboard Coast Line Railroad.

Located at the city limits of Ft. Lauderdale and Hollywood, Ft. Lauderdale/Hollywood International Airport serves the county with over 450 domestic and international flights daily. The \$262 million terminal complex accommodates 30 airlines. The Fort Lauderdale/Hollywood International Airport was expanded in 1988 and continues to update and modernize its facilities. Among changes are a newly constructed Concourse B in Terminal 1, and a new roadway system. To keep pace with the growing numbers of International travel, FLL's Customs and Immigrations facilities have expanded to handle twice the capacity of passengers.

In direct proximity to the airport, Port Everglades is the State of Florida's deepest harbor and the largest seaport on Florida's east coast. It is the second busiest cruise port in the world following the Port of Miami, reporting 2.3 million embarkations and debarkations and had a \$30.4 billion economic impact on the County in 2017. The port facility handles a large flow of consumer and industrial goods, and is undergoing a \$437 million expansion-the largest in the Port's history-that will allow for up to five new cargo berths to service Panamax ships up to 2,400 feet.

#### Conclusion

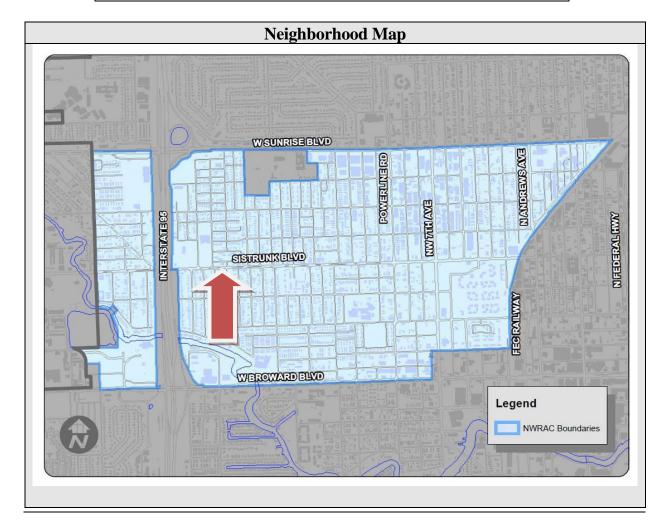
The Florida, Broward, and United States economies added jobs in 2019, lowering the unemployment rate during the year according to the Bureau of Labor Statistics. According to *PwC/Urban Land Institute Emerging Trends in Real Estate* for 2019, the commercial real estate industry has moved past the bottom of the cycle and investors see signs that the industry's overall fundamentals have stabilized. Through 2019 rental and vacancy rates have showed stabilization over all three major commercial property classes: industrial, office, and retail. These trends continue into the 3<sup>rd</sup> quarter of 2019 as the economy continues its stable growth.

Broward County is a community with a diversified economic base that ranges from the service sector to retail trade, agricultural production, and manufacturing, though in a more limited capacity. It benefits from its coastal location along the Atlantic Ocean for both tourism and trade and is the second most populous county in the state. As the economy improves, more long term growth seems inevitable, though, perhaps at an unsteady pace.

## **NEIGHBORHOOD ANALYSIS**

Neighborhood analysis requires identification of boundaries. The area under study here is the Northwest Regional Activity Center as delineated by the City of Fort Lauderdale. The neighborhood boundaries are defined to be as follows:

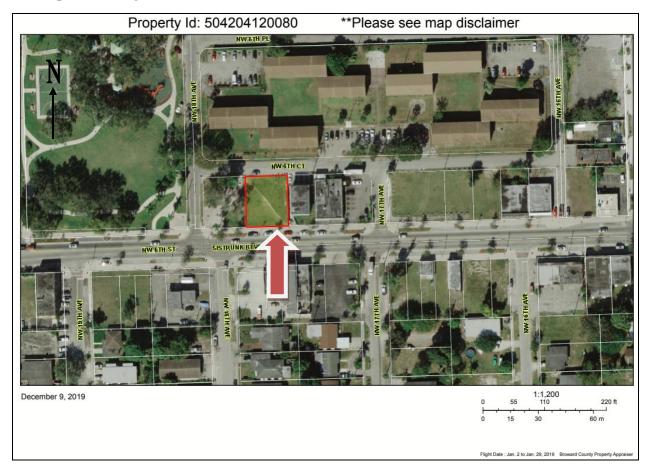
Appraised Property's Neighborhood Boundaries			
North		W. Sunrise Boulevard	
South		W. Broward Boulevard	
East		FEC Railway	
West		NW 24 <sup>th</sup> Avenue	



The appraised property is located at the north side of NW 6 Street, 75' east of NW 18 Avenue, Fort Lauderdale, Florida.

#### General

The Subject Neighborhood is bisected east to west by NW 6<sup>th</sup> Street/Sistrunk Boulevard and is characterized by a wide range of single-family and small, multi-family structures with some retail and commercial uses interspersed throughout the area. Generally speaking, homes become larger and the area becomes more affluent when traveling west to east. There are several parks and houses of worship in the area, and some commercial development along Sistrunk Blvd. at NW 7<sup>th</sup> Avenue.



#### Roads and Access

Access to the neighborhood is considered good. The major north/south arteries to or through the defined neighborhood are Powerline Road, NW 7<sup>th</sup> Avenue and N. Andrews Avenue just east of the FEC Railroad line.

The east/west arteries providing access to and through the neighborhood are W. Broward Boulevard to the south, NW 6<sup>th</sup> Street/Sistrunk Boulevard in the center and W. Sunrise Boulevard to the north. Broward Boulevard (State Road 842) is the primary east/west commercial traffic corridor through the City of Fort Lauderdale. It is a major six lane artery extending west from US Highway 1 to State Road 817 in Plantation. Sunrise Boulevard

(State Road 838) extends from the Atlantic Ocean westward to the Sawgrass Expressway. Both Boulevards have full interchanges with Interstate 95.

### **Land Use Trends**

The majority of land within the immediate proximity of the Subject is NWRAC-MUw, Northwest Regional Activity Center-Mixed Use (west). This area roughly extends one lot north and south of NW 6<sup>th</sup> Street/Sistrunk Boulevard between Powerline Road to the east and NW 24<sup>th</sup> Avenue to the west. Existing property uses within the area are mixed, including a variety of residential, industrial and commercial properties. Areas within the Flagler and Progresso Village neighborhoods and City View are being aggressively redeveloped.

## **Supply and Demand Factors**

Analysis of various factors over the past several years indicates the following:

	Down	Stable	Up
Value Trends			X
Population Trends		X	X
Employment		X	X
Vacancy Trends	X	X	

There are no major negative influences in the neighborhood and we would anticipate increasing property values in the future. There is limited availability of well-located vacant land suitable for future development. These factors, coupled with the other neighborhood characteristics, suggest long-term stability for the appraised property. We expect this trend to continue for the foreseeable future.

#### Summary of Supporting Neighborhood Characteristics

Following is a summary of the Subject's immediate neighborhood characteristics.

Neighborhood Characteristic	Rating
Maintenance/Condition	Average
Property Compatibility	Average
Appeal/Appearance	Average
Protection from Adverse Influences	Average
Development Potential	Average
Retail Demand	Limited
Residential Demand	Average
Office Demand	Limited
Industrial Demand	Limited
Police/Fire Protection	Average

## Conclusion

The immediate Ft. Lauderdale area is almost fully built out and has slow growth. As noted in the Area Data, Broward County has experienced substantial growth for a number of years. The neighborhood is approximately 90% built up and the general location characteristics for development are considered good based on access to major transportation routes and proximity to Downtown Fort Lauderdale. We would anticipate continuing development of the neighborhood over the long term. However, recent and existing development has been intense and the market could be in danger of being over developed.

## **PROPERTY DATA**

#### Location

The appraised property is located at the north side of NW 6 Street, 75' east of NW 18 Avenue, Fort Lauderdale, Florida, 33311. There is no street address for the subject. The subject is identified under tax folio number 5042-04-12-0080 by the Broward County Property Appraiser's office.



## Land Size, Shape and Access

According to the Broward County Property Appraiser the site area is 6,786 SF or 0.156 acre. The site is rectangular with access via NW 6<sup>th</sup> Street (Sistrunk Boulevard) and NW 6 Court. The details of the entire site are summarized in the following table.

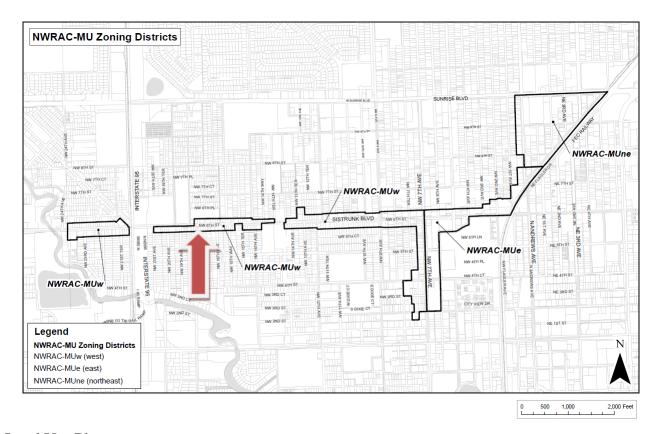
Total Site Characteristic Summary		
Gross Size	6,786 SF or approximately 0.156 acre	
Shape	Rectangular: approximately 90' x 75'	
Zoning	NWRAC-MUw, by the City of Ft. Lauderdale	
Land Use	Northwest Regional Activity Center by the City of Fort Lauderdale	
Front Feet	About 75' on NW 6 Street and NW 6 Court	
Depth	Approximately 90'	
Other Features	None of note	

## **Zoning**

The Subject Property is zoned NWRAC-MUw (Northwest Regional Activity Center-Mixed Use West), by Ft. Lauderdale and lies within the North West Regional Activity Center (NWRAC) future land use District which permits a wide array of possible uses. Pertinent Area & Dimension Regulations for the NWRAC-MUw classification is shown on the right side of the table and are as follows:

Sec. 47-31.31. Table of Dimen	sional Requirements for the N	WRAC-MU District		
REQUIREMENTS (Note A)	NWRAC-MUe	NWRAC-MUw		
Max. Height (Note B)	100 ft (8 Stories) max	65 ft (5 Stories) max		
Min Lot Size				
Min. Lot Width	<u>None</u>			
Max FAR				
<u>Density</u>	<u>50 c</u>	du/ac		
Yard Requirements (Note B &C)	0 ft (Primary Street) /5 ft (NW 7 <sup>th</sup> Ave) 5 ft (Secondary Street)			
When abutting residential	<u>15 ft</u> <u>15 ft</u>			
(*) Min. Shoulder Height	25 ft (2 Stories) min			
(*) Max. Shoulder Height	65 ft (5 Stories) max			
When abutting residential	45 ft (4 Stories) max			
(*) Tower Stepback				
(*) Tower Floorplate/Separation	Floorplate Max	Side/Rear Stepback Min		
Non-Residential	<16,000 sf	<u>20 ft min</u>		
	<u>16,001 – 20,000 sf</u>	<u>25 ft min</u>		
	20,001 - 32,000 sf	<u>30 ft min</u>		
<u>Residential</u>	<u>&lt; 8,000 sf</u>	<u>20 ft min</u>		
	8,001 – 10,000 sf	<u>25 ft min</u>		
	<u>10,001 – 12,000 sf</u>	<u>30 ft min</u>		
	<u>10,001 – 12,000 sf</u>	<u>30 ft min</u>		

This Zoning District is designed as a transitional area "buffering" the area between more intensive RAC-City Center and RAC-Urban Village Districts and the lower intensity, traditional residential neighborhoods abutting the Regional Activity Center boundaries. The following is the description of the NWRAC-MUw District promulgated by the City: "NWRAC-MU Northwest Regional Activity Center Mixed Use is intended to promote and enhance the existing commercial and residential character of the main corridors of the NWRAC by providing a wide range of employment, shopping, services, cultural and residential opportunities through allowing a mix of residential and non-residential uses. These areas include higher densities along the corridors transitioning to the lower densities and intensities of the surrounding zoning districts subject to adopted regulations."



## Land Use Plan

The Subject site is located within the area designated as the Northwest Regional Activity Center, by the Ft. Lauderdale Comprehensive Land Use Plan.

## **Environmental Conditions**

The analysis of environmental conditions is not an area of our expertise and is beyond the scope of this valuation. If environmentally sensitive materials, including but not limited to asbestos, polychlorinated biphenyls, urea formaldehyde foam insulation, or other hazardous substances or environmental conditions is found to be present on or around the property, the value(s) presented herein could be significantly affected. The value(s) estimated is (are) predicated on the assumption that there is no such proximity thereto that would cause a loss in value. No responsibility is assumed for any such condition or for any expertise or engineering knowledge required discovering them.

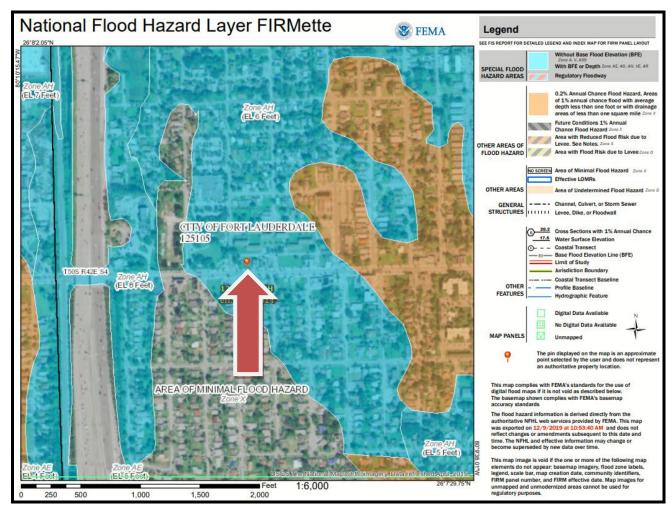
No obvious evidence of environmental concerns was noted in the report or at the time of our property inspection. There are no known historic resources on the Subject Property. There are no rivers, streams, lakes or unusual topographical or archeological features on the property. There are also no obvious environmental features.

This appraisal assumes that no hazardous materials contamination exists.

## Topography and Flood Hazard Zone

The Subject site is level with the abutting road. No apparent drainage problems were evident on the date of inspection and the underlying soils are considered to be typical of the area. The Subject Property is located in the following Flood Zone:

Flood Zone Classification	"AH (EL 6 Feet)"
Map Panel Number	12011C0368H
Map Date	August 18, 2014



Areas subject to inundation by 1-percent-annual-chance shallow flooding (usually areas of ponding) where average depths are between one and three feet. Base Flood Elevations (BFEs) derived from detailed hydraulic analyses are shown in this zone. Mandatory flood insurance purchase requirements and floodplain management standards apply.

#### **Utilities and Public Services**

Complete municipal services are available to the Subject Property including sanitary sewer, water, electricity and telephone. Public services include fire, police and garbage pickup.

The following utilities and public services are available to the property:

Utility	Provider	
Sanitary Sewer	Ft. Lauderdale	
Water	Ft. Lauderdale	
Electricity	Florida Power & Light	
Telephone	BellSouth	
Public Services	Provider	
Fire	Ft. Lauderdale	
Police	Ft. Lauderdale	
Garbage Pick up	Ft. Lauderdale	

### Off Site Improvements

Off Site Improvement	Description				
Curbs and Gutters	Concrete				
Drainage	Storm drain system				
Sidewalks	Concrete				
Street Lighting	Overhead pole				

#### Deed Restrictions, Plat Restrictions and other Reservations

We have not made a title search for deed restrictions, had a title survey provided to us, nor are we legally qualified to render a title search. We are not aware of any additional restrictions.

#### Easements, Encroachments and Adverse Influences

To the best of our knowledge, the Subject has no atypical impinging easements. Based on our review of public records and our property inspection, no readily identifiable easements or encroachments are within the property's boundary that would adversely impact marketability or value. In addition, no readily identifiable adverse influences are present within the immediate neighborhood and/or market area that would adversely impact the property.

## REAL ESTATE TAXES & ASSESSMENT

The following table summarizes the property assessment by the Broward County Property Appraiser under the applicable Tax I.D. number(s).

Property Assessment and Real Estate Taxes								
		Assessment - 2019 Taxes						
		Just Market		Value	Site Size	Per	Total	
Property	Parcel No.	Land	Impr.	Total	SqFt	SqFt	Before Disc.	
Subject	5042-04-12-0080	\$42,410	\$0	\$42,410	6,786	\$6.25	\$788.16	
Total		\$42,410	\$0	\$42,410	6,786	\$6.25	\$788.16	

Taxes consist of both ad valorem and non-ad valorem costs. These costs are collected through the annual tax bill and are included above. In Florida, property is assessed on a calendar year basis as of January 1. Corresponding taxes are due in full by April 1 of the year following actual assessment. Property owners are entitled to a 4% discount for early payment of taxes. It is our opinion that a prudent property owner would take advantage of this opportunity to reduce their real estate tax liability.

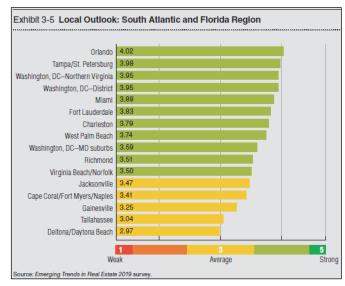
#### **HIGHEST AND BEST USE**

In appraisal practice, the concept of Highest and Best Use represents the premise upon which value is based. The analysis of the neighborhood, site and improvements, as well as the valuation approaches are all considered in arriving at a final Highest and Best Use conclusion.

Legally Permissible: Legally permissible uses involve zoning, deed restrictions, and other legal entities, which may constrain use. To the best of our knowledge, the Subject site has no deed restrictions or other legal restrictions that would limit the total utilization of the site to its Highest and Best Use. The Subject Parcel is zoned NWRAC-MUw, and has a Land Use Plan designation of Northwest Regional Activity Center. Based on a review of the permitted uses in this district, a variety of developments would be considered legally permissible for the site including the Subject's current use. There appears to be sufficient municipal services within the neighborhood to meet capacity requirements.

**Physically Possible:** The second constraint imposed on the possible use of the property is that dictated by the physical aspects of the site such as size and shape, location, access and availability of utilities, etc. The Subject's physical characteristics of the site include its shape and size of 0.156 acre, or 6,786 SF. The property has good access. Visibility and exposure to traffic along NW 6<sup>th</sup> Street and NW 6<sup>th</sup> Court are good. Further, the site has all necessary public utilities including water and sewer available, and by virtue of its size and location lend itself to development. The Subject site is not adversely affected by flood hazard, and soil conditions appear to be adequate to support development.

*Financially Feasible:* The determination of a financially feasible project is largely dependent on supply and demand for the legally permitted use and cost to create the use. Upon observation of the market, the subject property is among several similar property types located in the local area. In order to gauge market conditions, we have looked at the PWC Korpacz Emerging Trends in Real Estate-2019 survey for commercial development. Market conditions development were found to be good and trending upward, with general suburban



metro development conditions rated as "Above Average to Strong," for the Ft. Lauderdale market.

*Maximally Productive:* Based on the above, we are of the opinion that a small, multi-family development or possible mixed-use development with ground-floor restaurant (most likely a small, walk-up restaurant) or retail would be the maximally productive use of the site.

## **Conclusion Highest and Best Use**

Based upon zoning requirements, we feel that development with multi-family or mixed-use improvements consistent with zoning represents the Highest & Best Use of the site.

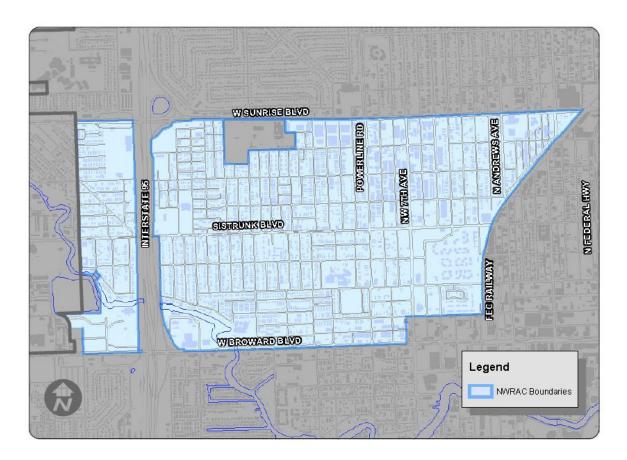
### **VALUATION**

We have utilized the Sales Comparison Approach to value in order to estimate the value of the land. The Dictionary of Real Estate Appraisal, by the Appraisal Institute (6<sup>th</sup> Edition 2015), defines the Sales Comparison Approach as:

"A set of procedures in which a value indication is derived by comparing the property being appraised to similar properties that have been sold recently, applying appropriate units of comparison, and making adjustments to the sale prices of the comparables based on the elements of comparison. The sales comparison approach may be used to value improved properties, vacant land, or land being considered as though vacant; it is the most common and preferred method of land valuation when comparable sales data are available."

## **LAND ANALYSIS**

A search was made for similarly zoned sites in proximity to the Subject and within the Northwest Regional Activity Center. Additionally, real estate brokers active in the area were consulted for their knowledge of properties currently offered on the market for sale which would be in competition with the Subject Property in the open market. The subject site totals 6,786 SF or approximately 0.156 acre and is zoned NWRAC-MUw. We focused our search on the NW 6<sup>th</sup> Street/Sistrunk Blvd. Corridor and specifically within the area delineated within the Northwest Regional Activity Center as shown on the following map.



Our research produced several sales in the general market area of the Subject, five (5) of which have been utilized as the primary sales data in our analysis. Comparable data ranged from \$13,500 (Sale 2) to \$41,558 (Sale 1) per residential unit zoned and from \$15.01 (Sale 2) to \$47.51 (Sale 1) per square foot of land. Sale 1 sold for \$47.51/SF of land, or \$41,558/unit and is a clear outlier to the other data but is included due to its proximity and location on Sistrunk Boulevard/NW 6 Street. The sampling of market data ranged in date from February 2016 to April 2019 and the land sales are presented as follows:

Sale No. O.R. Bk/Pg.	<u>Location</u>	Sale <u>Date</u>	<u>Zoning</u>	Effective Sale Price	Size (Acres)	Size (SqFt)	Units Planned/ Zoned	Price / <u>Unit</u>	Price / <u>SqFt</u>
1 115740340	<b>501 NW 6 Street</b> N side of Sistrunk Blvd, E & W of NW 6th Ave Ft. Lauderdale, FL 33311	4/19	NWRAC-MUe	\$3,200,000	1.546	67,359	77	\$41,558	\$47.51
2 115864018	1004 NW 6 Street S side of Sistrunk Blvd, 50' W of NW 10th Ave Ft. Lauderdale, FL 33311	10/18	NWRAC-MUw	\$94,500	0.145	6,296	7	\$13,500	\$15.01
3 115420174	1217 NW 6 Street N side of Sistrunk Blvd, 125' W of NW 12th Ave Ft. Lauderdale, FL 33311	10/18	NWRAC-MUw (Adj for Bldg)	\$275,000 \$125,000	0.138	6,017	6	\$20,833	\$20.77
4 115291880	613 NW 3rd Avenue NEC Sistrunk Blvd & NW 3rd Ave Ft. Lauderdale, FL 33311	8/18	NWRAC-MUe	\$2,000,000	1.162	50,624	142	\$14,085	\$39.51
5 113536267	Vacant Site NWC of NW 3rd St & NW 7th Ave Ft. Lauderdale, FL 33311	2/16	NWRAC-MUw	\$350,000	0.433	18,854	21	\$16,667	\$18.56
	Statistics								
	Low Mean High	2/16 4/18 4/19	 	\$94,500 \$1,007,417 \$3,200,000	0.138 0.685 1.546	6,017 29,830 67,359	6 51 142	\$13,500 \$21,329 \$41,558	\$15.01 \$28.27 \$47.51
Subject Property	Vacant Land NW 6th Street Ft. Lauderdale, FL 33311		NWRAC-MUw		0.156	6,786	7.8		

In our Highest & Best Use conclusion we determined that development of the site with a small, multi-family improvement, perhaps in conjunction with a street level commercial component-most likely a small, walk-up restaurant-was the most profitable use of the site as though vacant. The following discussion is therefore based on a price unit basis, which is considered the most applicable unit of comparison by most market participants for this type of property. We based the units zoned on the maximum permitted density within the Northwest Regional Activity Center-MUw zoning for the subject at 50 dwelling units per acre. Maximum density is the same in the NWRAC-MUe zoning controlling Sales 1 and 4. Sale 4 has submitted a site plan for 142 units and we therefore used the units planned. We also considered the price per square foot as a "check" on the reasonableness of our conclusions.

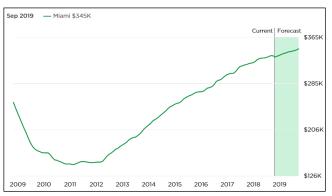
## Terms of Financing (Cash Equivalency)/Conditions of Sale

Since all of the reported terms of financing on all of the comparable sales involved either market terms or cash to the Grantor, no adjustment for financing was necessary.

Based upon the research performed, it is our opinion that the comparable sales involved typical arm's length transactions without the presence of duress or adverse market influences and no adjustment was warranted.

#### Time or Changes in Market Conditions

Market conditions generally change over time, but the date of an appraisal is a specific time. Therefore, past sales must be examined in light of the direction of change between the sale date of the comparable and the valuation date of the Subject Property. There has been a substantial increase in the value of residential-zoned property in the



Broward/Ft. Lauderdale area over the past three to four years. The average condo price for the greater Miami-Fort Lauderdale market is forecast to appreciate through the 3<sup>rd</sup> quarter of 2019, as shown on the graph at right. Economic conditions are favorable for development in this area at this time.

The sales were given upward adjustments based upon 5% annual appreciation, which we feel is conservative. Due to the recent nature of the other sales, no adjustment was applied to Sale 1.

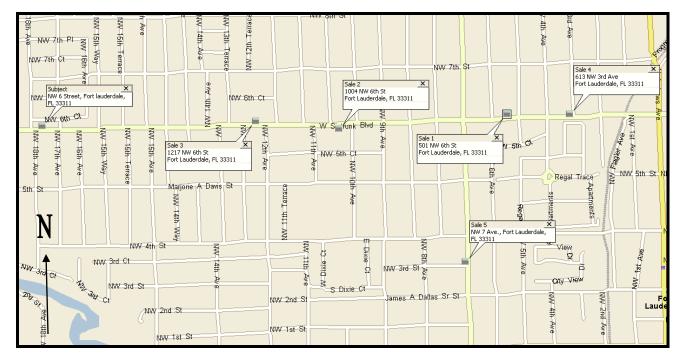
#### Size and Shape

The size of the land sales range from 6,107 to 67,359 square feet, whereas the NW 6 Street Site totals 6,786 square feet. The two largest sales generated the highest unadjusted value indications on a price/SF basis, while the 2<sup>nd</sup> smallest sale, Sale 2 at 6,296 square feet, had the lowest price indication per square foot. Sales 1 and 4, the two largest sales, were adjusted downward while Sales 2, 3 and 5 received no adjustments for size. None of the sales were adjusted for shape.

#### Location

Location is a primary consideration when estimating the Market Value of property. Sites situated on corners or major thoroughfares typically command a higher unit value than interior tracts due to increased road frontage, which provides a site greater access, and exposure/visibility. Sales 1 and 4 are on Sistrunk Boulevard on corners, whereas the subject is an interior site. Sales 1 and 4 were adjusted downward. Sale 5 is located on the NWC of NW 7<sup>th</sup> Avenue & NW 3<sup>rd</sup> Street, which is not as desirable a location as Sistrunk Boulevard. This sale had the 2<sup>nd</sup> lowest sales price per square foot. This sale was adjusted upward 10%.

#### **Land Sales Location Map**



#### Topography & Utility

The topography and utility of a site impact its market value. Though no adjustments were required; this element was considered in our reconciliation.

#### Zoning

All of the comparable sales were zoned for similar use, and were analyzed on a price per unit basis, which reflects zoning. Sales 1 and 4, which had the two highest price/SF indications, were zoned NWRAC-MUe, which is slightly more desirable than the subject's NWRAC-MUw zoning as it permits structures up to 100 feet (8 stories) compared to 65 feet or 5 stories for the NWRAC-MUw zoning on the subject. Underlying densities are the same. Small, downward adjustments were applied to these two sales. No other adjustments were required.

#### Other Factors

Sale 1 is the final acquisition of a 4.4-acre assemblage of the entire block bounded by Sistrunk Blvd on the south, NW 6<sup>th</sup> Avenue on the east, NW 7<sup>th</sup> Street on the north, and NW 7<sup>th</sup> Avenue on the west. The buyers plan to sell the block with a mixed-use development site plan in place which is being marketed for \$27 million based on preliminary site plans showing 650 units (148 du/acre density) based on \$42,000/unit. This sale was adjusted downward for assemblage. Sale 3 was purchased by the adjacent property owner who owns two vacant lots to the west and was adjusted downward.

Sale 4 is the site of the former Gospel Arena Christian School and is being developed with a Mid-rise, mixed-use building containing 142 apartments and ground-floor retail. There is a development agreement with the CRA requiring that all of the rental units shall qualify for Workforce Housing for a period of 10 years (Instrument No. 114676895). This sale was adjusted upward for this development limitation.

#### **RECONCILIATION**

In our conclusion of land value applicable to the NW 6 Street Site, we have analyzed and considered recent sales within the Ft. Lauderdale/Broward market focusing especially on the Northwest Regional Activity Center district and the NW 6 Street/Sistrunk Boulevard corridor. Before adjustments the value indications ranged from \$13,500 (Sale 2) to \$41,558 (Sale 1) per residential unit zoned and from \$15.01 (Sale 2) to \$47.51 (Sale 1) per square foot of land.

After adjustments the range was \$14,175 (Sale 2) to \$22,857 (Sale 1) with an average of \$19,033 per Unit. Sale 2 at \$14,175 was a bit of a statistical outlier. Excluding this sale, the range of data tightens to \$16,268 (Sale 4) to \$22,857 (Sale 1) per unit.

After analysis of the sales for significant differences, we have concluded at a value range between \$20,000 and \$22,500 per Unit. The site contains 6,786 square feet (0.156 acre), calculating 7.8, which is rounded down 7 reflecting the actual developable number units based on NWRAC-MUw zoning. Using the 7 zoned units, this range estimate is further reconciled to a Market Value via the Sales Comparison Approach as of December 5, 2019, calculated in the following chart.

	Sı	ımmary and	Conclusion	
7	Units	\$20,000	per Unit =	\$140,000
7	Units	\$22,500	per Unit =	\$157,500
Re	econciled t	0:		\$150,000

The value estimate of \$150,000 indicates a unit value of \$22.10 per square foot of site area which is supported by the sales.

			OS	City of Fort Lauderdale NW 6th Street Ft. Lauderdale, FL 33311 SUMMARY OF LAND SALES	F Fort W 6th derdal	City of Fort Lauderdale NW 6th Street 't. Lauderdale, FL 3331: AMARY OF LAND SAI	rdale 33311 SAL	ES										
Sale No. <u>O.R. Bk/Pg.</u>	Location	Sale <u>Date</u> Zoning		Effective Si Sale Price (Ac	Size (Acres) (3	U. Size Plar SqFt) Zo	Units Planned/ P Zoned	Price / J	T Price/ SqFt 1	Time & Cond.	Adjust. Price / <u>Unit</u>	Size &	Loca- '		Zoning C	T N Other Ad	Total Net Adjust.	Adjust. Price / <u>Unit</u>
1 11 <i>5</i> 740340	501 NW 6 Street N side of Sixrunk Blvd, E & W of NW 6th Ave Ft. Lauderdale, FL 33311	4/19 NWRAC-MUe	MUe \$3,200,000		1.546 67	, 62,359	77 \$4	\$41,558 \$	\$47.51	%0	\$41,558	-15% -10%		- %0	2%	-15% -4	.45%	\$22,857
2 115864018	1004 NW 6 Street S side of Sistrunk Blvd, 50' W of NW 10th Ave Ft. Lauderdale, FL 33311	10/18 NWRAC-MUw \$94,500	MUw \$94;		0.145 6	6,296	7 \$1:	\$13,500 \$	\$15.01	5%	\$14,175	%0	%0	%0	%0	) %0	\$ %0	\$14,175
3 115420174	1217 NW 6 Street N side of Sixtrunk Blvd, 125' W of NW 12th Ave Ft. Lauderdale, FL 33311	10/18 NWRAC-MUw (Adj for Bldg)	MUw \$275,000 81dg) \$125,000		0.138 6	6,017	9	\$20,833 \$	\$20.77	%5	\$21,875	%0	%0	%0	. %0	-5%	-5%	\$20,781
4 115291880	613 NW 3rd Avenue NEC Sitrunk Blvd & NW 3rd Ave Ft. Lauderdale, FL 33311	8/18 NWRAC-	NWRAC-MUe \$2,000,000		1.162 50	50,624 1	142 \$1	\$14,085 \$	\$39.51	5%	\$14,789	-10%	-10% -10% 0%		-5%	35% 10	10%	\$16,268
5 11353 <i>6267</i>	Vacant Site NWC of NW 3rd St & NW 7th Ave Ft. Lauderdale, FL 33311	2/16 NWRAC-P	NWRAC-MUw \$350,000		0.433 18	18,854	21 \$1	\$16,667 \$	\$18.56	15%	\$19,167	%0	10%	%0	%0	0% 10	\$ 10%	\$21,083
	I	<b>3</b> 2							15.01								dic	tions
	Low Nean High	4/16 4/19	\$94,500 \$1,007,417 \$3,200,000		0.138 0 0.685 25 1.546 67	6,017 29,830 5 67,359 1	51 \$2 142 \$4	\$13,500 \$21,329 \$41,558	\$15.01 \$28.27 \$47.51							- Z II	Low Mean \$ High \$	\$14,175 \$19,033 \$22,857
Subject Property	Vacant Land NW 6th Street Pt. Lauder dale, FL 33311	NWRAC-MUW	MUw	0.	0.156 6	7 98,49	7.8											

#### **Marketing Period**

We have estimated the **marketing period** and **exposure period** for the Subject Property based on discussions with brokers and property owners and based on the marketing periods for the comparable sales. Reasonable marketing periods for the appraised property consist of two separate periods in time. These are **reasonable exposure time** and **reasonable marketing time**.

#### Reasonable Exposure Time

Reasonable exposure time is the retrospective amount of time it would have taken the appraised property to sell in the market at the equivalent estimate of market value contained in this appraisal. Exposure time is inherent within the market sales utilized in the valuation. The data contained in the Sales Comparison Approach indicates exposure times for comparable properties were between 6 and 12 months.

#### Reasonable Marketing Time

Reasonable marketing time is the estimated prospective amount of time it will likely take the appraised property to sell at the equivalent estimate of market value contained in this appraisal. This time period assumes that the economic conditions currently impacting the property, and which have been taken into consideration in the estimate of value, continue into the foreseeable future. Further, is assumes an arm's length sale within the context of a normal marketing period experienced by similar-type property.

Taking into account the various differences between the sales utilized, current market conditions, and the quality and quantity of the income stream analyzed, the estimated reasonable marketing time (the amount of time it would probably take to sell the appraised property at the estimate of market value contained herein, if exposed for sale beginning on the date of the valuation) would be 12 months or less. We estimate a reasonable marketing time (the amount of time it would probably take to sell the appraised property at our estimate of market value if exposed for sale beginning on the date of this valuation) to be within 12 months. The reasonable Exposure Time has also been estimated at within 12 months.

**ADDENDA** 

**ENGAGEMENT LETTER** 

From: Luisa Agathon [mailto:LAgathon@FortLauderdale.gov]

Sent: Monday, December 2, 2019 3:46 PM

To: Chris Mafera <cmafera@reanalysts.com>
Cc: James Brako <JBrako@fortlauderdale.gov>
Subject: RE: Appraisal Services Request - Acquisition

Chris.

Please proceed with all three appraisals and provide a report on each property,

Thank you,

Luisa Agathon | Assistant to the City Manager City of Fort Lauderdale |954.828.5271 Lagathon@fortlauderdale.gov

From: Chris Mafera <<u>cmafera@reanalysts.com</u>> Sent: Friday, November 29, 2019 8:58 AM

To: Luisa Agathon < LAgathon@FortLauderdale.gov > Cc: James Brako < JBrako@fortlauderdale.gov >

Subject: [-EXTERNAL-] RE: Appraisal Services Request - Acquisition

#### Hi Ms. Agathon -

- 247 SW 3<sup>rd</sup> Avenue Riverbend Apartments, apartments 16 units on 11,600 SF site: \$2,000, 2 weeks; develop Sales and Income Approach to value as improved. Research land sales to estimate whether existing improvements represent highest and best use.
  - NW 6<sup>th</sup> Street Vacant land 6,786 SF: \$1,200, 1 week; develop Sales Approach to value as vacant.
  - 1600 W Sunrise Blvd. Used Car Lot, commercial building 1,448 SF on 5,000 SF site: \$2,000, 2 weeks; develop Sales and Income Approach to value as improved.

If you want a formal Appraisal Proposal I will be happy to provide. Also if you want them separate please advise.

We appreciate the opportunity to be of service,

Thanks,

Chris Mafera, ASA
Cert Gen RZ763
Real Estate Analysts, LLC
2860 W. State Road 84, Suite 109
Fort Lauderdale, FL 33312-4804
Office 954.884.5002 ext. 1 I Cell 954.801.3332
Fax 954.884.5003
www.reanalysts.com

**SUBJECT PROPERTY INFORMATION** 



Site Address	NW 6 STREET, FORT LAUDERDALE FL 33311	ID#	5042 04 12 0080
Property Owner	COOPER, BARBARA E	Millage	0312
	COOPER, JOHN A EST	Use	10
Mailing Address	2910 NW 5 ST FORT LAUDERDALE FL 33311		

Abbroviated	LINCOLN PARK FIRST ADD CORR PLAT 5-1 B LOTS 7 TO 9 LESS RD R/W BLK 12
Logal	EINCOLN FARR FIRST ADD CORN FEAT 3-1 B 2013 / 10 9 2233 RD RW BER 12
Legai	
Description	

The just values displayed below were set in compliance with Sec. 193.011, Fla. Stat., and include a reduction for costs of sale and other adjustments required by Sec. 193.011(8).

Cli	ick here to see 2	Property 019 Exemptions and Ta	Assessment Values xable Values as reflect	ed on the Nov. 1, 20	19 tax bill.
Year	Land	Building / Improvement	Just / Market Value	Assessed / SOH Value	Tax
2020	\$42,410		\$42,410	\$42,410	
2019	\$42,410		\$42,410	\$42,410	\$788.16
2018	\$42,410		\$42,410	\$42,410	\$769.94

IMPORTANT: The 2020 values currently shown are "roll over" values from 2019. These numbers will change frequently online as we make various adjustments until they are finalized on June 1. Please check back here AFTER June 1, 2020, to see the actual proposed 2020 assessments and portability values.

	2020 Exemptions	and Taxable Values by 1	axing Authority	
	County	School Board	Municipal	Independent
Just Value	\$42,410	\$42,410	\$42,410	\$42,410
Portability	0	0	0	0
Assessed/SOH	\$42,410	\$42,410	\$42,410	\$42,410
Homestead	0	0	0	0
Add. Homestead	0	0	0	0
Wid/Vet/Dis	0	0	0	0
Senior	0	0	0	0
Exempt Type	0	0	0	0
Taxable	\$42,410	\$42,410	\$42,410	\$42,410

Sales	History S	earch Su	bdivision Sales			
Date	Type	Price	Book/Page or CIN			
11/12/2018	QCD-T	\$100	115457977			
11/10/2018	QCD-T	\$100	115457976			
10/24/2018	OSA-T		115410328			
10/20/2018	QCD-T	\$100	115406906			
10/24/2018	QCD-T	\$100	115406905			

La	nd Calculations	
Price	Factor	Type
\$6.25	6,786	SF
Adj. Bl	dg. S.F.	

			Spe	cial Assess	ments			
Fire	Garb	Light	Drain	Impr	Safe	Storm	Clean	Misc
03								
L								
1								

COMPARABLE SALES

#### Land Sale No. 1



**Property Identification** 

Property Type RAC Redevelopment Site

**Address** 501 NW 6<sup>th</sup> St, Ft. Lauderdale, Broward County, Florida 33311

**Location** NEC of Sistrunk Blvd & NW 7<sup>th</sup> Avenue

**Tax ID** 4942 34 07 7270, 4942 34 07 7340, 4942 34 07 7520 &

4942 34 07 7540

MSA Fort Lauderdale

Market Type Suburban

Sale Data

**Recordation** 115740340 **Grantor** 220145 LLC

**Grantee** Sunshine Shipyard, LLC

Date of SaleApril 10, 2019Conditions of SaleArm's LengthProperty Rights ConveyedFee SimpleFinancingCash equivalent

**Verification** November 11, 2019; Elie Edmondson

Sales Price \$3,200,000 Cash Equivalent Same

#### Land Sale No. 1 (Cont.)

**Land Data** 

**Zoning** NWRAC-MUe (NW Regional Activity Center)

**Topography** Level, previously developed

**Utilities** All Available

**Shape** Rectangular: site is split by NW 6<sup>th</sup>/Bryan Avenue

**Land Size Information** 

**Gross Land Size** 1.546 Acres

**Units Planned or Zoned** 77

**Density** 50 Units per acre

**Indicators** 

**Sale Price/Square Foot** \$47.51 **Sale Price/Unit** \$41,558

#### Remarks

This comparable is two sites split by NW 6<sup>th</sup>/Bryan Avenue. The site was the final portion of a 4.4-acre assemblage which is being marketed for \$27 million based on preliminary site plans showing 650 units (148 du/acre density) based on \$42,000/unit. Fuse Funding affiliate Sunshine Shipyard LLC paid a combined \$9.8 million to assemble the lots between June 2018 and April of 2019, according to property records.

#### Land Sale No. 2



**Property Identification** 

Property Type RAC Redevelopment Site

Address 1004 NW 6<sup>th</sup> Street, Ft. Lauderdale, Broward County, Florida

33311

**Location** S side of Sistrunk Blvd, 50' W of NW 10<sup>th</sup> Avenue

Tax ID 5042 04 05 0120 MSA Fort Lauderdale

Market Type Suburban

Sale Data

**Recordation** 115864018

**Grantor** Mizerel V. Alston, a single woman

**Grantee** 1004 NW 6<sup>th</sup> Street, LLC

Date of SaleOctober 16, 2018Conditions of SaleArm's LengthProperty Rights ConveyedFee SimpleFinancingCash equivalent

**Verification** November 11, 2019; Elie Edmondson

Sales Price \$94,500 Cash Equivalent Same

#### Land Sale No. 2 (Cont.)

**Land Data** 

**Zoning** NWRAC-MUw (NW Regional Activity Center)

**Topography** Level, previously developed

UtilitiesAll AvailableShapeRectangular

**Land Size Information** 

**Gross Land Size** 0.145 Acre

**Units Planned or Zoned** 7

**Density** 50 Units per acre

**Indicators** 

**Sale Price/Square Foot** \$15.01 **Sale Price/Unit** \$13,500

#### Remarks

This comparable reflects a single lot purchased to hold for resale.

#### Land Sale No. 3



**Property Identification Property Type RAC** Redevelopment Site

Address 1217 NW 6<sup>th</sup> St, Ft. Lauderdale, Broward County, Florida 33311

N side of Sistrunk Blvd, 125' W of NW 12th Avenue Location

5042 04 04 0060 Tax ID **MSA** Fort Lauderdale

**Market Type** Suburban

Sale Data

Recordation 115420174 Grantor Troy Walker Grantee Dennis Wright October 29, 2018 Date of Sale **Conditions of Sale** Arm's Length **Property Rights Conveyed** Fee Simple Financing Cash equivalent

Verification November 11, 2019; Elie Edmondson

**Sales Price** \$275,000 (\$125,000 Adj. for Bldg.)

**Cash Equivalent** Same

#### Land Sale No. 3 (Cont.)

**Land Data** 

**Zoning** NWRAC-MUw (NW Regional Activity Center)

**Topography** Level, currently improved

UtilitiesAll AvailableShapeRectangular

**Land Size Information** 

**Gross Land Size** 0.138 Acre

**Units Planned or Zoned** 7

**Density** 50 Units per acre

**Indicators** 

**Sale Price/Square Foot** \$20.77 (Adj. for Bldg.) **Sale Price/Unit** \$20,833 (Adj. for Bldg.)

#### **Remarks**

This comparable was purchased by the adjacent land owner who owns the two sites adjoining this site to the west and which are partially paved but otherwise vacant.

#### Land Sale No. 4



**Property Identification** 

**Property Type** RAC Redevelopment Site

**Address** 613 NW 3<sup>rd</sup> Ave, Ft. Lauderdale, Broward County, Florida

33311

**Location** NEC of Sistrunk Blvd & NW 4<sup>th</sup> Avenue

Tax ID4942 34 07 6810MSAFort LauderdaleMarket TypeSuburban

Sale Data

**Recordation** 115291880

Grantor Gospel Arena of Faith, Inc. (Gospel Arena Christian School)

Grantee 613 NW 3<sup>rd</sup> Ave, LLC

Date of Sale August 27, 2018

Conditions of Sale Arm's Length

Property Rights Conveyed Financing Fee Simple

Cash equivalent

**Verification** November 11, 2019; Elie Edmondson

Sales Price\$2,000,000Cash EquivalentSame

#### Land Sale No. 4 (Cont.)

**Land Data** 

**Zoning** NWRAC-MUe (NW Regional Activity Center)

**Topography** Level, previously developed

UtilitiesAll AvailableShapeRectangular

**Land Size Information** 

**Gross Land Size** 1.162 Acres

**Units Planned or Zoned** 142

**Density** 122 Units per acre

**Indicators** 

**Sale Price/Square Foot** \$39.51 **Sale Price/Unit** \$14,085

#### Remarks

This comparable is the site of the former Gospel Arena Christian School and was purchased for redevelopment. The site is being developed with a Mid-rise, 6-story, mixed-use building containing 142 apartments and 2,667 SqFt of ground-floor retail with asking rents at \$25.70/SqFt and advertising full buildouts. The building is being called Six 13. Affiliated development obtained a \$19.3 million construction loan to develop the project. There is a development agreement requiring that all or the rental units shall qualify for Workforce Housing for a period of 10 years (Instrument No. 114676895).

#### Land Sale No. 5



**Property Identification Property Type** RAC Redevelopment Site

Address NW 3rd St, Ft. Lauderdale, Broward County, Florida 33311

NWC of NW 7<sup>th</sup> Avenue & NW 3<sup>rd</sup> Street Location

5042 10 12 0560, 5042 10 12 0580 & 5042 10 12 0590 Tax ID

**MSA** Fort Lauderdale

**Market Type** Suburban

Sale Data

Recordation 113536267

Grantor JPG Investment Properties, LLC Grantee Impact Investments 1, LLC

Date of Sale February 25, 2016 **Conditions of Sale** Arm's Length **Property Rights Conveyed** Fee Simple **Financing** Cash equivalent

Verification May, 2016; Elie Edmondson

\$350,000 **Sales Price Cash Equivalent** Same

#### Land Sale No. 5 (Cont.)

**Land Data** 

**Zoning** NWRAC-MUw (NW Regional Activity Center)

**Topography** Level, currently improved

UtilitiesAll AvailableShapeRectangular

**Land Size Information** 

**Gross Land Size** 0.433 Acre

**Units Planned or Zoned** 22

**Density** 50 Units per acre

**Indicators** 

Sale Price/Square Foot \$18.56 Sale Price/Unit \$16,667

#### Remarks

Seller has held several parcels within the area for a number of years and is taking profits.

# QUALIFICATIONS OF THE APPRAISERS

# QUALIFICATIONS OF CHRISTOPHER MAFERA

Date 10-19



#### PROFESSIONAL MEMBERSHIPS

State-Certified General Real Estate Appraiser # RZ763
Accredited Senior Appraiser of American Society of Appraisers (ASA), Member 013719
Registered Real Estate Broker # BK491911
Realtor, Association of Greater Fort Lauderdale, Member NRDS ID#278002411
Association of Eminent Domain Professionals, Member

## **EDUCATIONAL AND PROFESSIONAL COURSES**

Bachelor of Science - Finance and Real Estate (1987)
The Florida State University
Associate of Arts Degree (1984)
Palm Beach Junior College

#### American Institute of Real Estate Appraisers

- Course 1A1 Real Estate Appraisal Principles, (3-87)
   Course 1A2 Basic Valuation Procedures, (3-87)
- » Course 1B-A Capitalization Theory and Techniques Part A, (7-87)
- » Course 1B-B Capitalization Theory and Techniques Part B, (7-87)
- » Course 1-2 Case Studies in Real Estate Valuation, (9-88)
- » Course 2-2 Valuation and Report Writing, (6-91)
- » Course SPP Standards of Professional Practice
- » USPAP Core Law

#### Appraisal Institute

- » Subdivision Analysis Seminar
- » Standards of Professional Practice, Part A
- » Easement Valuation Seminar
- » American Disabilities Act (ADA)
- » Mock Trial Seminar
- » Eminent Domain and Condemnation Appraising

Attended many other real estate related seminars and courses.

#### Presentations:

AEDP, Mock Trial, Orlando (6-07)

CLE, Uses of the Internet in Eminent Domain Valuations (8-12)

#### PROFESSIONAL EXPERIENCE

1993 - Present <u>Real Estate Analysts, LLC:</u> Mr. Mafera, as principal manages the commercial real estate appraisal and advisory services. Typical assignments are for eminent domain, lending, estates, and acquisitions.

1987 - 1993 <u>Calhoun and Associates, Inc.</u>: Commercial appraiser specializing in the valuation of properties involved in eminent domain. Mr. Mafera worked in the Fort Lauderdale, Fort Myers, and Clearwater offices.

Mr. Mafera is Qualified as an Expert Witness in Real Estate Appraisal in Broward, Collier, Hernando, Lee, Manatee, Miami-Dade, Palm Beach, Pasco, Polk, Seminole, and Volusia Counties. He has testified in eminent domain jury trials since the early 90's. In addition, he as testified at arbitrations, order of taking hearings, tax appeal hearings, and zoning hearings.

#### PARTIAL LIST OF TYPES OF APPRAISALS MADE

Airport Car Rental Facilities Motels

Apartments

Auction Galleries

Churches

Concrete Batching Plant

Convenience Stores

Convenience Stores

Environmental Lands

Fixed Base Operations

Service Stations

Shopping Centers

Single-Family Homes

Hotels Warehouses

Marinas Vacant land (various types)

#### **PROJECTS**

Clearlake Road **Brevard** A-1-A / Birch Road Realignment **Broward** Andrews Avenue Extension - Pompano Beach **Broward** Broward School Board Site, Lincoln & Pierce Street **Broward** SFWMD - East Everglades Buffer **Broward** SR 7 - Hollywood **Broward** Andrews Avenue **Broward** Dixie Highway - Pompano Beach **Broward** Fort Lauderdale - Hollywood Airport West Expansion **Broward** Fort Lauderdale - Hollywood Airport East/South Runway **Broward** Fort Lauderdale Northwest Redevelopment **Broward** Griffin Road -various-**Broward** Hollywood Central Relief School **Broward** Hillsborough Blvd **Broward** I-595 late 80's **Broward** I-595 reconstruction 2010 **Broward** SR 7south of Broward Blvd. **Broward** Sunrise Industrial Park **Broward** Westlake Park **Broward** Griffin Road **Broward** SR 7 & Sample Road **Broward** Gulfstream Pipeline **Broward** FP & L, N. Prospect Road **Broward** Hollywood Medical Center Expansion **Broward** Pompano Beach City Hall Expansion **Broward** US-17 Charlotte Kings Highway Charlotte I-75 & SR 951 Collier I-75 / Golden Gate Parkway Collier I-75 / Golden Gate Parkway Interchange Collier Pine Ridge Rd.-Livingston Road Collier **SCRWTP** Wellfield Expansion Collier I-75/Alligator Alley Collier Immokalee Rd. Collier SR 951 Collier US 41- City of Naples Collier County Barn Road Collier Golden Gate Estates- Collier School Board Collier Livingston Road, Naples Collier Airport Road, Naples Collier US-17, Zolfo Springs Hardee I-75 & SR 50 Interchange Hernando SR 50 Hernando

Himes Avenue Hillsborough N.W. Expressway Hillsborough Waters Avenue Hillsborough Takaho **Indian River** 53<sup>rd</sup> Street Expansion **Indian River** Hamrick Lake Alico Road Lee Bonita Beach Road Lee Lee Edison Bridge I-75 Lane Addition/Drainage Ponds Lee US 41 Lee SR 82 (Immokalee Road) Lee Colonial Boulevard & I-75 Lee SR 64/Lakewood Ranch Manatee Martin County Business Park Martin Midway Road Martin I-95 Interchange (Sands Property) Martin Palm City Bridge Martin US 1 Martin Kanner Highway Martin Florida Gas- 24" Mainline Loop Project Miami-Dade Florida Gas-NWC of Kendall Drive & SW 87th Avenue Miami-Dade I-195, City of Miami Miami-Dade Miami Gardens Drive (NW 183rd Street) Miami-Dade Miami International Airport - LeJeune Road Miami-Dade Miami International Airport - MIC Project Miami-Dade NW 103rd Street & Palmetto Expressway Miami-Dade NW 12th Avenue, Miami Miami-Dade Florida Turnpike/NW 12th Street Interchange - Dolphin Mall Miami-Dade NW 183rd Street (Miami Gardens Drive) Miami-Dade NW 25th Street/Palmetto Expwy./NW 87th Avenue Miami-Dade NW 74th Street Miami-Dade NW 79th Street Miami-Dade Palmetto Expressway & Okeechobee Rd. Miami-Dade SR 7, Miami near Broward line Miami-Dade SR 836 (Dolphin Expwy.)/SR 826(Palmetto Expwy.) Miami-Dade US-1, South Dade, Wetlands Miami-Dade Bird Road Miami-Dade **Gratigny Parkway** Miami-Dade Hialeah Miami River Park Miami-Dade Josi Marti Park Expansion Miami-Dade Metromover (downtown Miami) Miami-Dade NE 36th Street (Design District) Miami-Dade Northwest 27 Avenue Miami-Dade Miami-Dade Okeechobee Road, Hialeah

Old Cutler Road Fire Station Site Miami-Dade South Beach Redevelopment, City of Miami Beach Miami-Dade Sunny Isles Boulevard Miami-Dade Red Road (NW 57<sup>th</sup> Ave.) Miami-Dade SFWMD - L-31 Canal Miami-Dade I-75 & NW 186th Street Miami-Dade I-395 (downtown Miami) Miami-Dade Biscayne Way Miami-Dade 1<sup>st</sup> Street Bridge (Miami River) Miami-Dade SW 216 Street Miami-Dade SR 847 (NW 47<sup>th</sup> Ave.) & SR 860 (NW 183<sup>rd</sup> St.) Miami-Dade Krome Avenue (SW 277 Avenue) Miami-Dade Miami-Dade SW 264 Street SW 137 Avenue Miami-Dade NE 125 Street Miami-Dade NW 167 Street Miami-Dade Krome Avenue Miami-Dade Okeechobee Road Miami-Dade SR 834 Miami-Dade Miami-Dade S. Dixie Highway (Pinecrest) Campbell Drive Miami-Dade Brickell Bridge Miami-Dade Palmetto Expressway (SR 826) (4283581) Miami-Dade Biscayne Boulevard, NE 199 St. to NE 207 St. (4335112) Miami-Dade SR 836 SW Extension - MDX Miami-Dade SE 92 Loop Marion North Key Largo Monroe Overseas Highway (US -1) Surplus Land Monroe SR 70 Okeechobee Goldenrod Road (SR 551) Orange New Nolte Road Osceola Center Street Bridge, Jupiter Palm Beach 2nd Avenue, Lake Worth Palm Beach Delray Beach CRA - NW 5th Avenue Palm Beach Florida Turnpike - Boynton Beach Boulevard Palm Beach Palm Beach Florida Turnpike - SR 80 Florida Turnpike - W. Atlantic Avenue Palm Beach Forest Hill Boulevard - Palm Beach School Board Palm Beach Haverhill Road Palm Beach I-95 overpass / Investment Lane Palm Beach SR 80 / Military Trail Palm Beach Military Trail & Blue Heron Boulevard Palm Beach Dixie Highway, Lake Worth Palm Beach Palm Beach Jog Road Military Trail, north of Okeechobee Boulevard Palm Beach

Okeechobee Boulevard, west of I-95 Palm Beach SR 7, south of SR 80 Palm Beach SR 80 - various Palm Beach Downtown West Palm Beach - City Center Garage Palm Beach Downtown West Palm Beach - Police Station Palm Beach Lake Worth Road Palm Beach Unit 11-Save Our Rivers Palm Beach Royal Palm Beach Boulevard Palm Beach Military Trail & Community Drive Palm Beach Flagler Bridge Palm Beach Southern Boulevard Bridge (West Palm Beach) Palm Beach SR 54 Pasco US 301 (Gall Boulevard) **Pasco** Gulf-to-Bay Boulevard **Pinellas** McMullen Booth Road **Pinellas** U.S. 19 **Pinellas** Alamo Drive & S. Florida Avenue Polk I-4. Lakeland Polk Lakeland Highlands Road Polk Lakeland Intown Bypass Polk GTX Pipeline Polk Midway Road St. Lucie Kings Highway St. Lucie SR 70 St. Lucie SW Port St. Lucie Boulevard St. Lucie Tamiami Trail (44422891) Sarasota Bee Ridge Road Sarasota SR 681 & US 41 Sarasota SR 426, Broadway (Oviedo) Seminole I-95 & I-4 Volusia

Indian River Boulevard Ext.

Volusia



# STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

#### FLORIDA REAL ESTATE APPRAISAL BD

THE CERTIFIED GENERAL APPRAISER HEREIN IS CERTIFIED UNDER THE PROVISIONS OF CHAPTER 475, FLORIDA STATUTES

## MAFERA, CHRISTOPHER

810 SATURN STREET #22 JUPITER FL 33477

LICENSE NUMBER: RZ763

**EXPIRATION DATE: NOVEMBER 30, 2020** 

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# QUALIFICATIONS OF ELIE EDMONDSON

#### PROFESSIONAL MEMBERSHIPS

Member Appraisal Institute: MAI 9826

Florida State-Certified General Real Estate Appraiser # RZ4069 Florida General Appraiser Instructor # GA 1000001: Inactive

Florida Real Estate Broker # BK 0486261: Inactive

Professional Association of Dive Instructors (PADI) Rescue Diver

## EDUCATIONAL AND PROFESSIONAL COURSES

Bachelor of Science – Business Administration (1986)

University of North Carolina - Wilmington

Master of Arts – English (1998)

Florida State University

PhD Graduate Fellow – English (1999-2000)

Rice University

#### American Institute of Real Estate Appraisers

- » Course 1A1 Real Estate Appraisal Principles, (3-87)
- » Course 1A2 Basic Valuation Procedures, (3-87)
- » Course 1B-A Capitalization Theory and Techniques Part A, (3-87)
- » Course 1B-B Capitalization Theory and Techniques Part B, (6-89)
- » Course 1-2 Case Studies in Real Estate Valuation, (2-90)
- » Course 2-2 Report Writing & Valuation Analysis, (5-90)
- » Course SPP Standards of Professional Practice, Parts A & B
- » USPAP Core Law

#### Appraisal Institute & Other Professional Education

- » Business Practices & Ethics-AI
- » Mortgage Fraud Seminar
- » Market Analysis & Highest and Best Use
- » Site Valuation & Cost Approach-AI
- » Sales Comparison & Income Approaches
- » Advanced Hotel Appraisal
- » Appraising Assisted Living Facilities
- » Appraisal of Fast Food Facilities
- » Appraising Self-Storage Facilities

Attended many other real estate related seminars and courses.

#### PROFESSIONAL EXPERIENCE

2018 - Present <u>Real Estate Analysts, LLC:</u> Mr. Edmondson, as Associate Appraiser, performs commercial real estate appraisal, consulting and advisory services. Typical assignments are for lending, estates, eminent domain, and acquisitions.

2006 - 2018 <u>Lawson Appraisal Service</u>, <u>LLC</u>: Commercial contract appraiser performing appraisals on a wide variety of properties for a wide range of clients throughout Florida.

2000 - 2006 S/V "Rover:" Purchased and outfitted a sailboat. Sailed from West Palm Beach, FL to Bundaberg, Australia via the Panama Canal, Galapagos Islands, Bora Bora, Tonga and Fiji. Approximately 15,000 sea miles.

1999-2000 <u>Rice University</u>: Awarded Academic Fellowship for PhD in English Literature focusing on Postmodern Critical Theory.

1994-1999 <u>Department of Environmental Protection State of Florida</u>: Senior Staff Appraiser, Worked on the Archie Carr National Wildlife Refuge and Florida First Magnitude Springs wetlands projects through the Conservation and Recreation Lands (CARL) program funded by FS 259.032.

1987-1993 <u>Laventhol & Horwath:</u> Associate, Appraised large hospitality sector projects. Notable properties include the Aruba Marriott Casino and the Ritz Carlton Manalapan. Clients included JP Morgan Chase, Wells Fargo, Citigroup, Hilton and Hyatt.

#### PARTIAL LIST OF TYPES OF APPRAISALS MADE

Acreage Motels

ACLF Medical Office Buildings
Apartments SNCF Nursing Homes
Churches Medical Office Buildings

Churches Medical Office Buildings
Country Clubs Ranches
Convenience Stores Restaurants

Easements/Rights of Way
Environmental Lands
Fixed Base Operations

Retail Stores
Service Stations
Shopping Centers

Golf Courses Single-Family Homes
Hotels Subdivisions (PUD, MUPD, PIPD)

Marinas Surgical Centers

Mobile Home Parks Warehouses

CAM 21-0202 Exhibit 2 Page 67 of 70



Halsey Beshears, Secretary



# STATEOFFLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

# FLORIDA REAL ESTATE APPRAISAL BD

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# EDMONDSON, ELIE ALLEN

411 52ND STREET WEST PALM BEACH FL 33407

LICENSE NUMBER: RZ4069

EXPIRATION DATE: NOVEMBER 30, 2020

At vays @ rify fiQ2nsesonlinest MyFloridalicense.com



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# **QUALIFICATIONS OF AUSTIN LAHTI**

Date 10-19

#### PROFESSIONAL MEMBERSHIPS

State Certified Trainee Appraiser #RI24558

#### EDUCATIONAL AND PROFESSIONAL COURSES

Bachelor of Science - Finance and Real Estate (2018) The Florida State University

#### PROFESSIONAL EXPERIENCE

8-2018 - Present: <u>Real Estate Analysts, LLC:</u> Mr. Lahti, as an associate appraiser assists in research, inspections, analysis, and report preparation for commercial real estate appraisal and advisory services.

## **COUNTIES OF APPRAISAL ASSIGNMENTS**

Broward

Collier

Hernando

Miami-Dade

Orange

Polk

Sarasota

Seminole

JONATHAN ZACHEM, SECRETARY



# STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

#### FLORIDA REAL ESTATE APPRAISAL BD

THE REGISTERED TRAINEE APPRAISER HEREIN HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 475, FLORIDA STATUTES

#### LAHTI, AUSTIN MYLES

1903 SPRINGDALE COURT
PALM BEACH GARDENS FL 33403

LICENSE NUMBER: RI24558

**EXPIRATION DATE: NOVEMBER 30, 2020** 

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