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Mobile Smart City Companies

pango

Hectronic

TECHNICAL PROPOSAL



CITY OF FORT LAUDERDALE
PARKING METER TECHNOLOGY WITH
MAINTENANCE AND SUPPORT



RFP NO. 12342-805

PROPOSAL DATE:

02/04/2019

PROJECT MANAGER

Steve Snyder - Vice President
100 Southeast Third Avenue, 10Th Floor Fort Lauderdale, FL 33394
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TRY PANGO



CAM 21-0045
Exhibit 6
Page 1 of 78

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PROVIDING PROFESSIONAL QUALITY SERVICE WITH SKILLFUL EXECUTION PRODUCING STRONG RESULTS BUILT ON INTEGRITY AND ETHICS.

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Mobile Smart City Corp

100 Southeast Third Avenue 10th Floor
Fort Lauderdale, FL 33394

Tel: (717) 201-8883

Fax: (410) 809-2701

Jincandela@mobilesmart.city

RE: PARKING METER TECHNOLOGY WITH MAINTENANCE AND SUPPORT

Dear City of Fort Lauderdale

We are pleased to submit our proposal for the Parking Meter Technology With Maintenance and Support. MSC commits to launching your new meter program in 8 to 10 week from the contract award.

Mobile Smart City is a Corporation that has been designing and implementing turnkey systems for municipalities of comparable size since 2007. We have been operating 12 years globally, and 9 years in the United States.

We understand that the City is seeking to offer users with latest in parking meter payments systems. The meters will have multiple payment options with the ability to accept major credit cards, cash, coins and the latest in mobile payment technology. The Hectronic system has this feature already built into its base system. The system meets all the requirements outlined in the RFP. We understand your major requirements to be the following:

- Rate structures which are varying and ad hoc
- Integration with Mobile Pay
- Ability to operate as either Pay By Space, Pay By Plate or Pay and Display with no hardware changes;
- Provide value added services such as parking location, garage pricing, EVA payment, parking validation, and business coupons
- Open platform to support future growth requirements of the City

We exceed your minimum requirements by having operated several cities in the US for over 13 years, and our global operating experience exceeds 17 years.

Mobile Smart City offers the City, the consumer, and the local business community other value added services such as:

- Dynamic pricing capabilities to adjust parking rates based on demand
- City branding of the Pango app
- Real time in-app parking availability and guidance without sensors
- Paperless, plate-based permitting;
- Location advertising and parking validation for businesses
- Advanced payment types such as Pango Wallet, PayPal, NFC, and Apple Pay
- Find My Car feature using Waze, Apple, or Google maps
- Social media join and sign in

Mobile Smart City Corp acknowledges that we comply with all terms and conditions set forth in the Request for Proposals, or as otherwise agreed by the City. We will enjoy bringing our innovation and experience to the City and look forward to demonstrating our system as part of the proposal review process.

We believe that we are prepared to provide you with first-class services that you and the users deserve, with transparent and ethical professional behavior. Again, Thank you for this opportunity.

Regards



John Incandela
Chief Executive Officer

Mobile Smart City Corp
Tel: (985) 237-4593
Fax: (410) 809-2701
Jincandela@mobilesmart.city
11/04/2019

EXPERIENCE AND QUALIFICATIONS

ABOUT MOBILE SMART CITY

Below is some information about our company, experience, and qualifications. When you work with us, you're not just getting an application, but a full team of experienced professionals.



Mobile Smart City isn't your large corporate mobile parking payment provider offering a one size fits all solution. We specialize in the ability to offer you the RIGHT solution that fits your organization's custom needs. We treat each of our partners with the urgency and priority they deserve.

Mobile Smart City Corp powered by Pango is an international company specialized in developing and implementing mobile payment solutions, for Smart Cities. Founded in the year 2007 and headquartered in Fort Lauderdale, FL US, we have operations in several countries: Argentina, Brazil, Colombia, Chile, Spain, Mexico, Peru, Puerto Rico, and the United States of America.

Mobile Smart City Corp powered by Pango holds wide experience in the design, develop-

ment, implementation, and maintenance of complex mobile payment systems and parking management systems, including Payments, Citations and Collections. We have developed more than 150 projects during the last 5 years, implementing our platforms and gaining great expertise. We have accumulated a large number of references working with different cities helping them to improve their revenues and their user's experiences, by using our unique mobile technology.



OVER 2 MILLION TRANSACTIONS PROCESSED EVERY MONTH

LOCAL HEADQUARTERS

Mobile Smart City offers 100% cloud-based systems, hosted by Amazon Web Services in the US, and the most flexible platforms in the market that provide an outstanding user experience when paying for services; a mobile system that helps users to find and pay services for parking, transportation, etc.



FORT LAUDERDALE - HEADQUARTERS

100 Southeast Third Avenue
10th Floor
Fort Lauderdale, FL 33394

PROJECT MANAGER

Steve Snyder
(215) 206-8545
Snyder@mobilesmart.city

Mobile Smart City provides a complete turnkey mobile parking management solution, which includes on/off-street mobile parking payment services, mobile parking enforcement with automatic license plate recognition (LPR), permit management, mobile ticket pays and much more.

Furthermore, we are one of the only providers that can offer ONE integrated solution that fits all its needs, without having to involve any third-party integrations. All your system, reporting, and management under ONE application.



ABOUT HECTRONIC

Hectronic has over 40,000 meters installed worldwide in over 50 countries including the US. Below are a few of our satisfied clients from the US and abroad.



Mobile Smart City Corp has acquired Hectronic Usa to offer one integrated solution that includes state of the art Mobile Pay and Multi Space parking meters. Unlike our competitors who cannot offer a true integration like ours. We give you One Backend system and your customers the ability to start a parking session at the meter and control it using the app.

Hectronic has been doing business for over 50 years and over 9 years in the United States. During this period of time, Hectronic has sold over 40,000 terminal worldwide and during its short time in the United States have continuously grown its customer base year after year. Hectronic's Swiss Designed and German engineered product has the looks and quality throughout its complete integrated solution.

Similar size cities that Hectronic has presence in are Greenville NC, Waterbury Ct, Bethany Beach Delaware, York Maine, and Lewes Delaware

Hectronic's team has many years of experience in the Parking industry and have been involved in the sales, installation and support of the major cities across the US. Our partner also have industry experience provide product and services. Our locale partner has been involved in parking from the City's side for over 15 years and has successfully run parking groups in major cities.

Overall the Hectronic Team has the experience and know how to provide cities with parking solutions as well as support to the City before during and more importantly after the installation.



HECTRONIC headquarters is located in the middle of the scenic Black Forest in Southern Germany, between traditional manufacturers of cuckoo clocks and rich Black Forest cakes. The regional patriotism of HECTRONIC and its employees is perhaps a reason why environmental protection is such a fundamental component of the company philosophy.

Environmental concerns are implemented on the basis of the EcoDesign concept. This means that the product lifecycle is considered as a whole, starting from raw materials extraction to manufacturing, sales, use, and finally disposal or recycling. HECTRONIC generates energy balances for each of its products and internal processes in a continuous procedure. Conclusions derived from this information allow the company to continually implement improvement measures.



WHAT WE DO FOR THE ENVIRONMENT?

The modularity of our equipment allows us to manufacture highly different products from the HECTRONIC GmbH portfolio customized to specific requirements by using only a few basic modules. This flexibility in both the manufacturing and recycling process is especially environmentally-friendly.

Our device housings are made of aluminum which has the excellent recycling rate of 100 percent. Aluminum can be processed any number of times to secondary aluminum without a loss in quality. The reprocessing procedure (secondary aluminum) requires only seven percent of the energy necessary to create primary aluminum. In light of these facts, we use a very high percentage of secondary aluminum in our production.

HECTRONIC gears its products and internal work processes to strict environmental protection criteria and satisfies all the statutory requirements (Waste Electrical and Electronics Equipment Directive [European Union] and Reduction of Hazardous Substances Directive [European Union]).

OUR TEAM

THIS IS YOUR PROJECTS KEY IMPLEMENTATION TEAM



JOHN INCANDELA

CHIEF EXECUTIVE OFFICER

YEARS OF EXP	20
PROJECT PARTICIPATION	100%



STEVE SNYDER

VICE PRESIDENT

YEARS OF EXP	20
PROJECT PARTICIPATION	100%



SILVIA OROZCO

CHIEF FINANCIAL OFFICER

YEARS OF EXP	15
PROJECT PARTICIPATION	100%



MARK TULLOCH

ACCOUNT MANAGER

YEARS OF EXP	10
PROJECT PARTICIPATION	100%



JOSE CANO

CHIEF TECHNOLOGY OFFICER

YEARS OF EXP	15
PROJECT PARTICIPATION	100%

SUPPORT TEAM

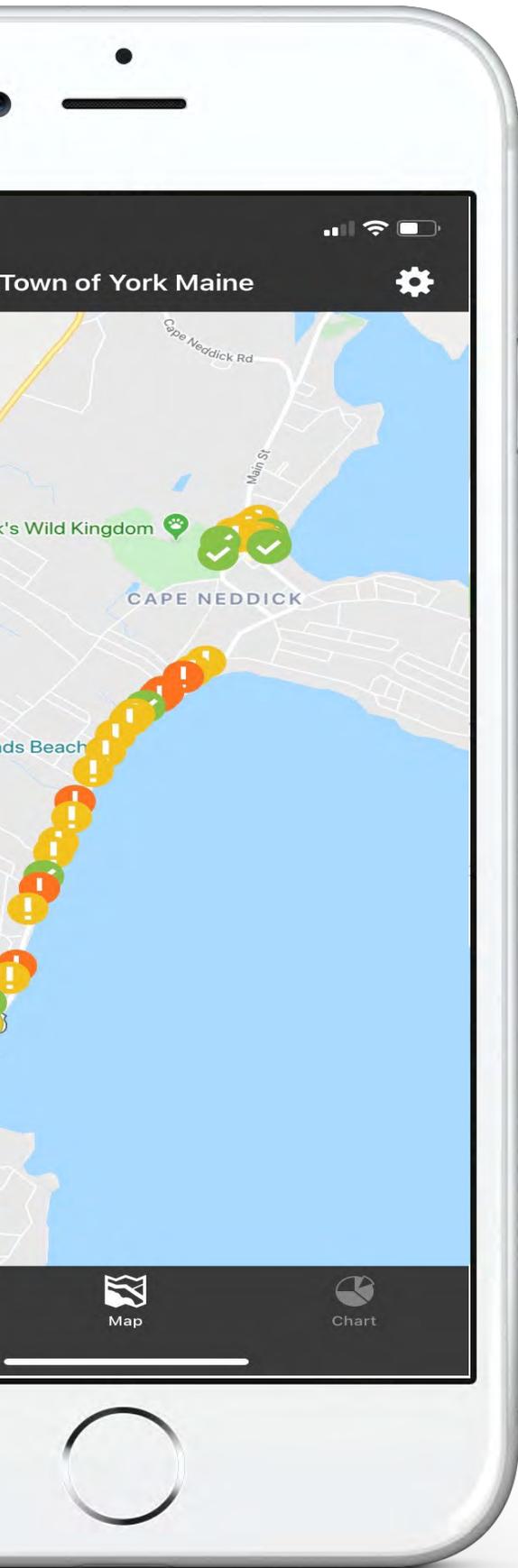


WE SUPPORT YOUR IMPLEMENTATION TEAM

Your implementation team is further supported by a staff of 30 IT, R&D and Support professional.

We are standing by to solve any issue and take on any challenge with one goal in mind, and that ensure that the Cities program runs seamlessly.

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APPROACH TO SCOPE OF WORK

PROJECT APPROACH

From the date of award it will take just about 8 weeks to have the equipment ordered , installed and going live. During these 8 weeks we will work hand and hand to ensure that the system is setup and installed to specification. Our team will perform sites visits, site preparation, equipment testing and installation.



PROJECT KICK OFF MEETING

Our project kickoff meeting is one of our first meetings to be held amongst the project stakeholders when starting the project.

During this meeting we will discuss our project plan and have an open line of communication among all departments at the same table. This meeting plays a vital role because it gives our project managers the opportunity to define the common goal and the purpose of completing the project and as well build a consensus.

We will also take this opportunity to schedule a site walk through for each installation site. At this site visit we will have the opportunity to identify any potential issues including data connectivity, additional installation requirements, electrical requirements (if needed) and pedestrian access.





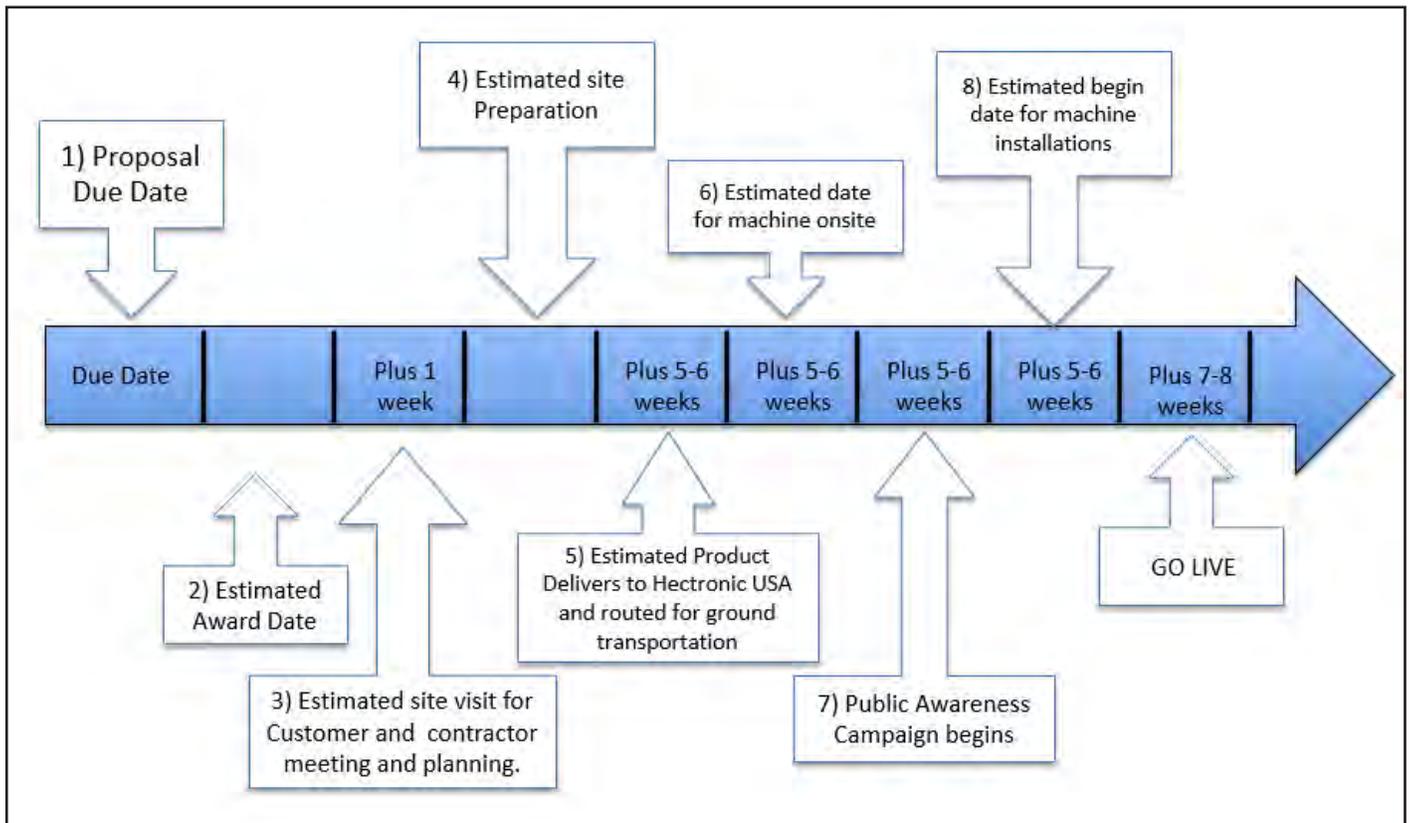
GOALS FOR OUR KICK OFF MEETING

After our kick off meeting , and walk through our goal is to of had accomplished the following;

1. Your vision and strategy (from sponsor)
2. Project vision (from sponsor)
3. Roles and responsibilities
4. Team building
5. Team commitments
6. How team makes decisions
7. Established milestones and time frames.

INSTALLATION SCHEDULE

Installation Schedule: Detailed schedule of project requirements including milestones for fabrication, delivery, installation, training, and testing.



TRAINING / SUPPORT

Our training goal is to educate our partners on the operation and management of our system. Our training goal is to ensure a high comfort level with using the equipment and their workflow through our partner’s existing system. We are willing to provide refresher training in a classroom-like setting with a maximum or through an online setting.



Parking Terminal Training Content		
Topic	Duration	Items Covered
Introduction	.5 Hours	Personal Introduction Electronic Introduction
Explanation of the Multi Space Meter Concept	1 Hour	Definition of Multi Space and Training Goals Terminal Concept, multiple payment options
Hardware overview and how the terminal operates	2 Hours	Solar Power Coin Payment Card Payment System Bill Payment System (if applicable) User Interface
Troubleshooting the terminal	2 Hours	Accessing the maintenance menus Terminal Diagnosis Troubleshooting and assembly replacement

Parking Terminal Training Content

Topic	Duration	Items Covered
Preventative Maintenance	1 Hours	Preventative Maintenance Interval Maintenance to be performed at each interval
Software operation	1 Hour	Loading the software Initialization of the software Rate Programming Q & A
Receipt and Enforcement Procedures	.5 Hours	User receipt description En- forcement of the issued receipt
Collections	2 Hour	Coin collection Bill collection (if applicable) Explana- tion of how the credit card data is collected
Ordering spare parts	.5 Hours	Spare parts order- ing Contact information Warranty and RMA procedures
Technical Support	.5 Hours	Telephone Contact information Email Contact information
CityLine Back Office Management Software		
Introduction	.5 hour	a. Web-based database con- cept and its benefits b. PC requirements c. Data center security high lights
System overview	.5 hour	a. Login and password b. Screen Layout c. Dashboard widgets d. Panel icons e. Tab and screen navigation f. Templates
Live Monitoring	1 hour	a. Working with widgets b. Creating a template (selecting events, machine, generating report) c. Report layout edit d. Exporting op tions to Excel and Pdf e. PM Monitor Mobile App

Parking Terminal Training Content

Topic	Duration	Items Covered
Statistics Module	1 Hours	<ul style="list-style-type: none"> a. Creating a report template b. Status Report c. Missing days Report d. Coinbox and Cash Reconciliation Report e. Single Payments Report f. Card Transaction Report g. Notification History Report h. Duration Report i. Financial Report j. Ticket Duration Report k. Closed Action Report l. Report layout edit m. Exporting options to Excel and Pdf
Configuration Patterns Module	1 Hour	<ul style="list-style-type: none"> a. Hardware configuration b. Communication settings c. Payment configuration d. Applications e. PACS/ File Transfer f. Tariffs g. Special days h. Tariff profiles and Groups i. Advertising texts j. Screens k. Tickets l. Parking Spaces
PM Configuration	.5 Hours	<ul style="list-style-type: none"> a. Areas b. Creating and Configuring a machine c. Relocating a machine
Administration	2 Hour	
Assigning an application role	.5 Hours	
Creating a new user	.5 Hours	



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MULTI SPACE PARKING METERS

Carbon Neutral

MSC can send all parking receipts
by email or text



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MULTI SPACE PARKING METERS

Due to its high degree of modularity, personalized solutions can be implemented from the most important core components such as a payment system, energy supply, and networked communication. Citea with solar panel allows for energy-saving operation. Parking fees can easily be paid in cash or with your debit card. Your own full-color scheme and personalized advertisement options perfectly round-out the service offer.

TECHNICAL DATA



A	User Interface	8" LCD Touch Screen
B	Operating Temperature / Humidity Range	-4° F to + 140° F (-20° C to +60° C) in AC operated environments with an optional heater; -4° F to + 140° F (-20° C to +60° C) in non-AC environments; up to 95% relative humidity (non-condensing).
C	Housing material and access panel location.	Hectronic's Pay Station uses 8 gauge Marine Gauge Aluminum housing for superior performance in all types of weather, over a 12 gauge stainless steel frame. Access panel locations are in front of the meter.
D	Installation and mounting requirements.	Hectronic uses two methods of installation, sidewalks would use 4 wedge anchor that bolt inside the machines for securing. The Second is to use a foundation frame, which is used when a concrete pad is being poured and used. This frame is installed in the concrete during pouring for a secure installation base for the machine
E	Solar-panel performance and requirements.	Standard variants: 14.2 Wp (internal) For high loads (e.g. touch), critical locations: 39 Wp (internal & external) Optimised for low light
F	Description of vault locking system.	Hectronic uses a real vault/Safe in our equipment. Our safe is P3 certified against break in. The vault/safe is programmed for customer specific/unique keys. Electronic style lock security is also available
G	List of modular components that may be replaced by hand.	Printer, Main Controller, Coin Selector, Coin Escrow, Modem, Battery, solar regulator with one tool, Display, Credit Card Reader and solar panel
H	List of components that require tools for replacement, and identify which tools are required.	List of components that require tools for replacement, and identify which tools are required. 8 and 10MM nut driver for display, and credit card reader

PAY & DISPLAY | PAY BY PLATE | PAY BY SPACE

One meter with the ability to operate in three different modes with out the need to upgrade any hardware. With the Citea multi space parking meter the City can choose to operate the meter in either Pay & Display, Pay By Plate or Pay By Space mode with out any hardware changes needed.



HOW DOES IT WORK

The meter can change between these modes of operation via a simple software update that is done remotely with out the need of making any hardware changes and no need to send out a technician.

EXTENDING YOUR PARKING

A user can pay at the parking meter and input either their mobile number or email address and receive a notification prior to their parking session ending.

Upon receiving notification, they can extend their parking time (if the City's parking policies allow it) right from their mobile phone, with out having to go back to the meter to add money.



SOLAR PANEL (OPTIONAL)

Solar supply with 14.2 Wp (internal), optional also with 39 Wp (internal and external), optimized for weak light.



8 INCH TOUCH SCREEN LCD

TFT-touch- or LCD-display, language selectable, 2G-/3G-/ 4G-modem communication, LAN-connection.



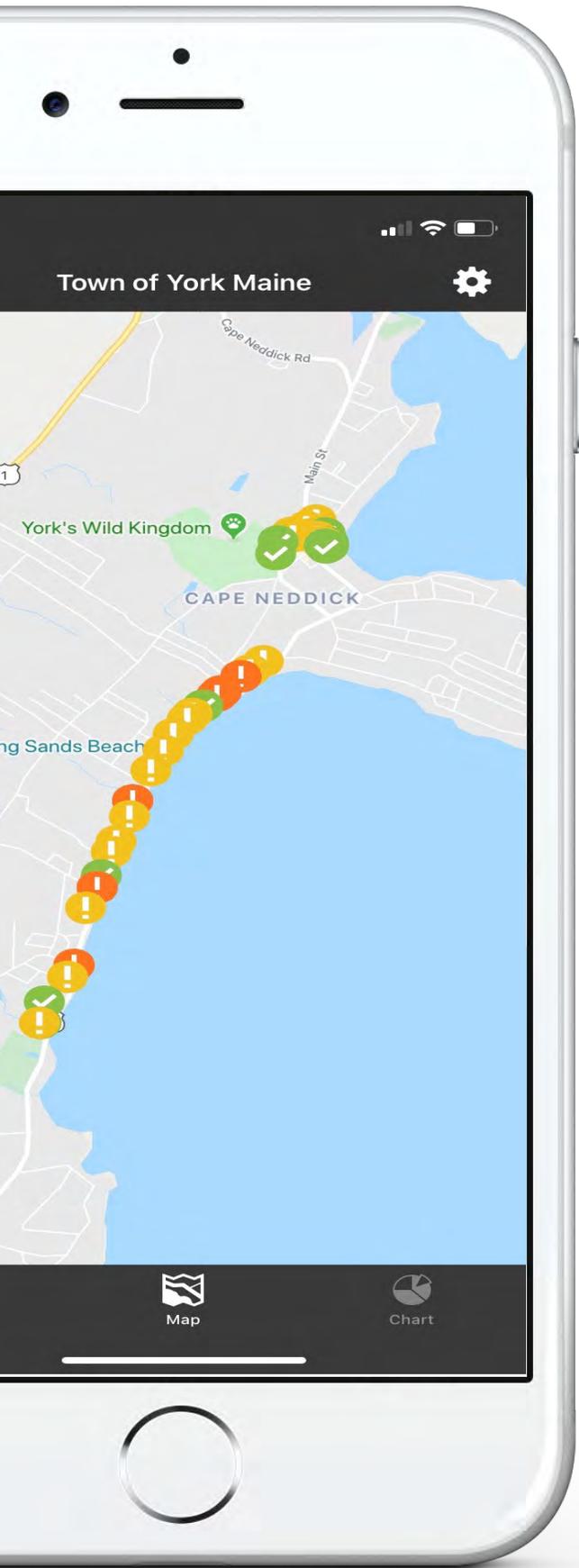
COIN AND CREDIT CARD ACCEPTER

Coins, optional with banknote reader, cashless systems (debit and credit card, with/without PIN-pad, contactless unit), ticketless, mobile payment authorization (e.g. Pango)



CONTACTLESS PAYMENTS

The app automatically detects spaces and zone numbers and prompts the driver to start a parking session. Then with only one touch the parking session can start.



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HECTRONIC - BACKEND

BACK END SYSTEM



MANAGEMENT SOFTWARE CITYLINE

The browser-based management software offers easy operation, highest security standards and offers valuable support for your parking management. CityLine is a cross-platform solution which can be operated with tablet, notebook or smartphone. The availability of the end devices in the field is monitored in real time and visualized for a lucid workplace. Each warning or error message is shown without delay and transmitted to the service staff (if necessary).

PROCESS OPTIMIZATION

With CityLine processes such as service assignments and pick-up routes can be analyzed, evaluated and optimized. Furthermore, CityLine supplies valuable indicators for your tariff design and optimization.



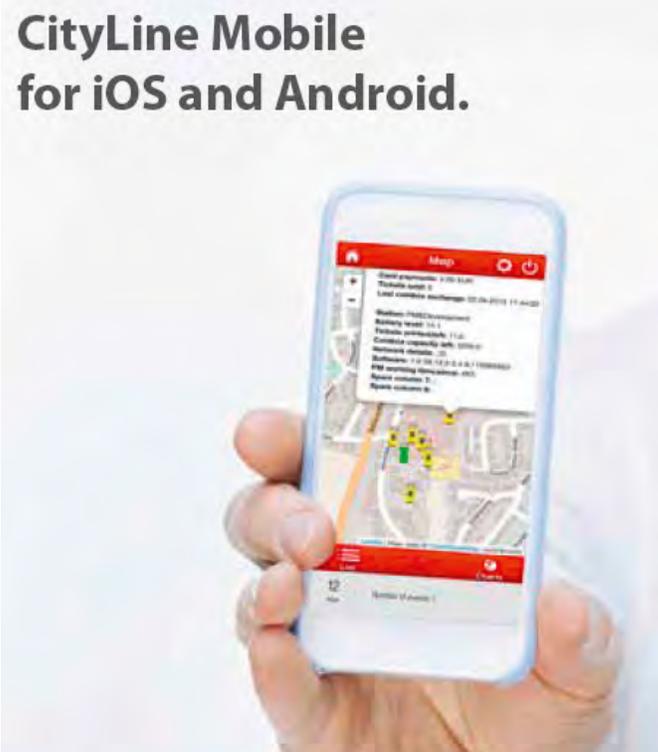
Configuration: Setting and modification of parameters and tariffs

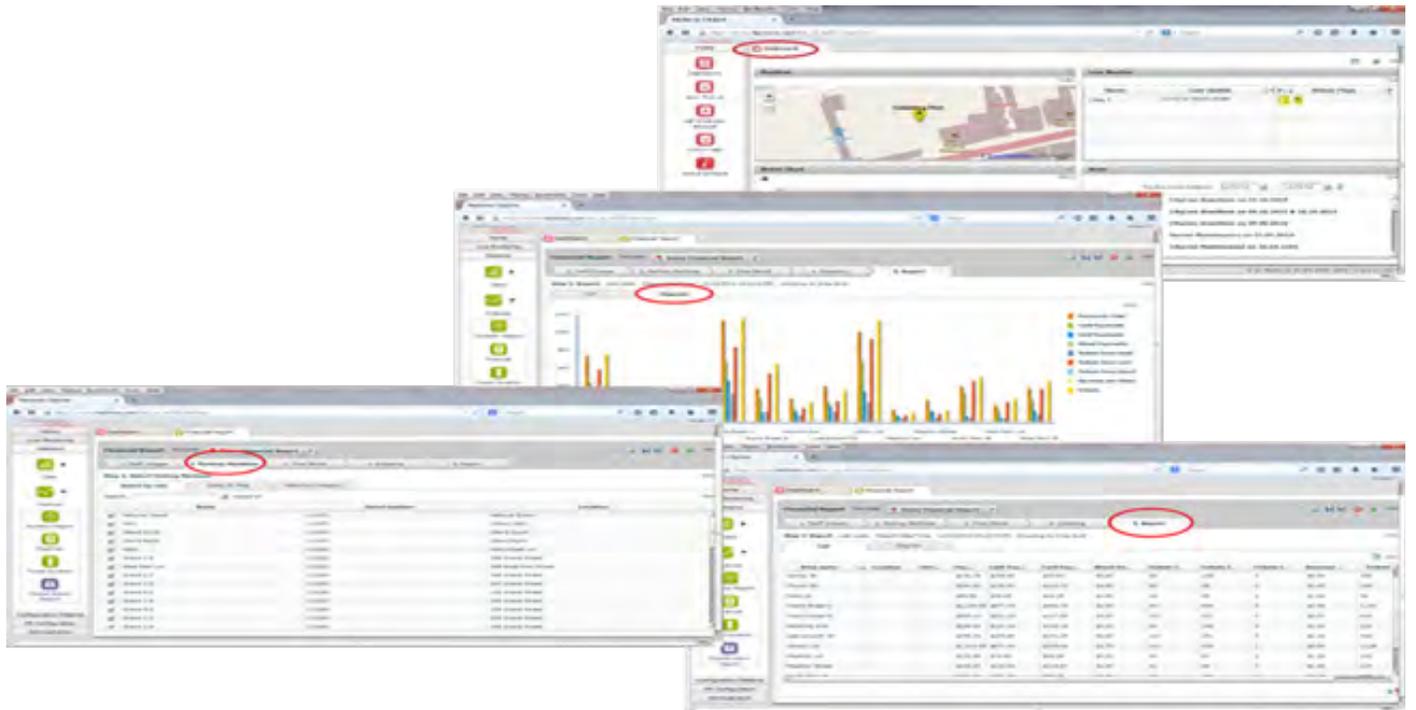


Statistics and Indicators: Parking revenues, parking time, card transactions, manual or automatic export



Real-time Status Display: Live monitoring of end devices

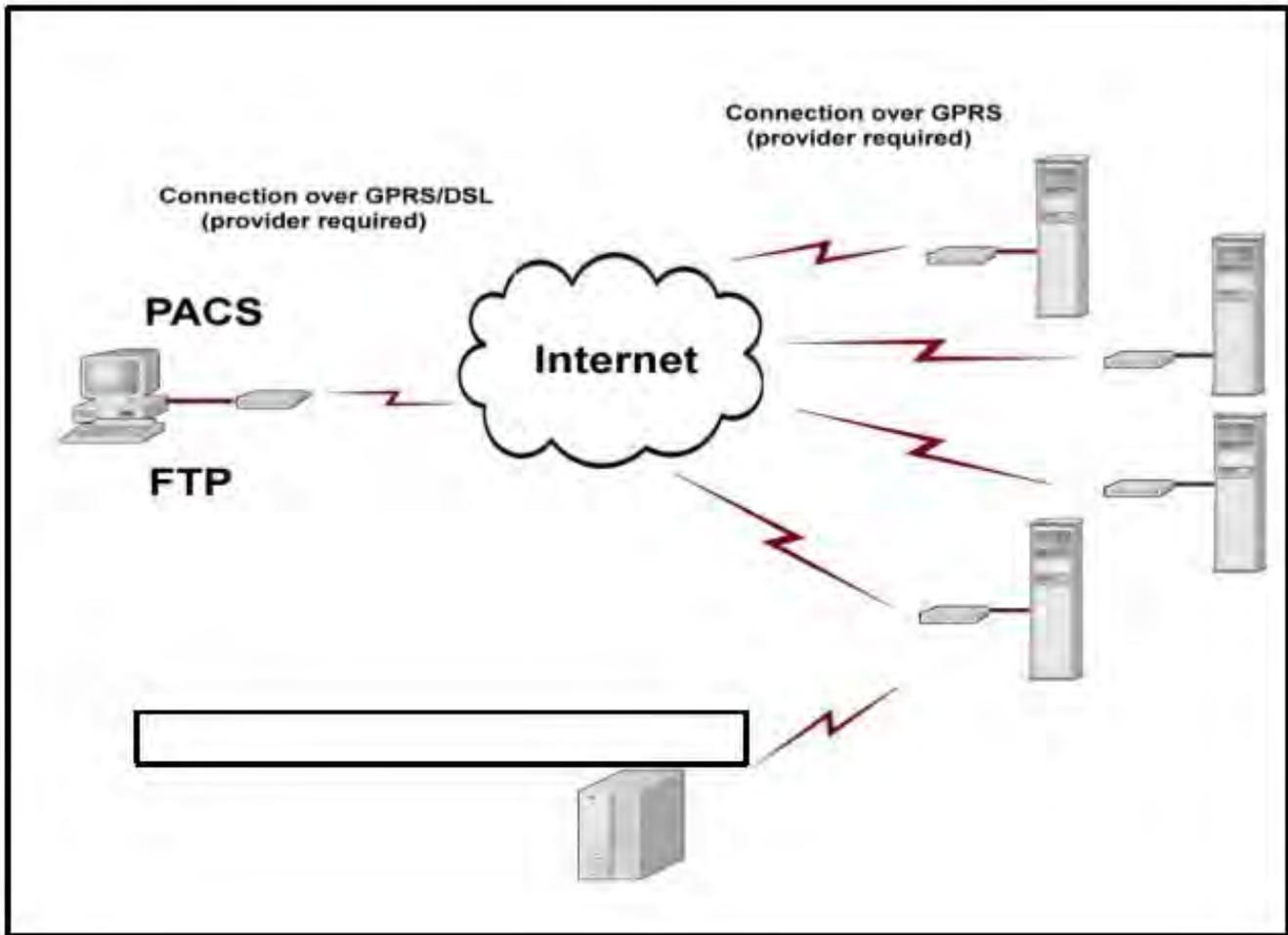




Reports and other valuable information at your finger tips

MANAGEMENT SYSTEM (CITYLINE)

The Client command starts the Communication client. The Client receives the files sent by the PA machines and transfers them to the Server. Then, the Client transfers files to the PA machine, which have been prepared for the transfer before.



SAMPLE REVENUE AND TRANSACTION

Name	Serial number	Area name	Location	Payments Total	Cash Payments	Credit Payments	Tickets
South Main 1	114209	South Mai...	115 Sou...	\$23.70	\$17.70	\$6.00	26
West Main 4	116367	West Mai...	124 We...	\$13.55	\$6.55	\$7.00	16
West Main 5	116362	West Mai...	130 We...	\$13.80	\$9.55	\$4.25	18
Grand 9-1	113256	Grand Str...	132 Gra...	\$25.00	\$9.50	\$15.50	24
Bank 2	114219	Bank Stre...	145 Ban...	\$19.75	\$7.75	\$12.00	22
Grand 9-2	113258	Grand Str...	158 Gra...	\$48.55	\$29.05	\$19.50	51
West Main 6	116357	West Mai...	160 We...	\$5.55	\$5.55	\$0.00	10
Meadow Lo...	116366	Meadow L...	228 Mea...	\$45.60	\$5.75	\$39.85	22
Bank 1	114221	Bank Stre...	255 Ban...	\$18.25	\$7.75	\$10.50	15
Grand 1-3	113255	Grand Str...	267 Gra...	\$33.00	\$33.00	\$0.00	49
Leavenwort...	114217	Leavenwo...	29 Leav...	\$45.85	\$16.35	\$29.50	27
Church 1	114220	Church St...	30 Chur...	\$28.15	\$6.15	\$22.00	21
Grand 1-6	113257	Grand Str...	300 Gra...	\$81.39	\$48.30	\$33.09	65
Grand 1-7	113254	Grand Str...	348 Gra...	\$44.80	\$17.55	\$27.25	29
Kendrick 2	116361	Kendrick...	35 Kend...	\$37.05	\$14.55	\$22.50	24
Kendrick 1	116355	Kendrick...	36 Kend...	\$23.45	\$9.70	\$13.75	20

Sample Revenue Report By Machine. Columns/Categories can be added or subtracted depending on need

SAMPLE MAINTENANCE REPORTSREPORTS

Name (Name)	Licence plate (P...	Coin (AM...	Credit Card (AM...	Start time (ST...	End time (E...	Ticket code (TIC...
Station St / Was...	MKM2198	\$1.75		05-28-2019 0...	05-28-2019...	4152
Station St / Was...	GDG0640	\$0.50		05-28-2019 0...	05-28-2019...	4158
Station St / Was...	ZNB6486	\$0.50		05-28-2019 1...	05-28-2019...	4128
Station St / Was...	13E2	\$1.25		05-28-2019 0...	05-28-2019...	4146
Station St / Was...	EYA9202		\$2.00	05-28-2019 1...	05-28-2019...	4132
Station St / Was...	KXV5548		\$2.00	05-28-2019 0...	05-28-2019...	4154
Station St / Was...	KWC3112	\$1.20		05-28-2019 0...	05-28-2019...	4155
Station St / Was...	HYB6301		\$2.00	05-28-2019 0...	05-28-2019...	4141
Station St / Was...	JZX3631	\$0.75		05-28-2019 0...	05-28-2019...	4148
Station St / Was...	HRG5665	\$0.05		05-28-2019 0...	05-28-2019...	4121
Station St / Was...	HRM6097		\$2.00	05-28-2019 0...	05-28-2019...	4143
Station St / Was...	KSP2652	\$0.25		05-28-2019 1...	05-28-2019...	4135

Live Monitoring report

MANAGEMENT REPORTS

Hectronic's Management System provides the reporting

The pay station must issue a report from the printer with the following information:

- Machine serial number
- Date and time of collection
- Date and time of previous collection
- Total amount of money in the collection
- Total amount of bills by denomination
- Total amount in coins
- Total amount of credit card payments by credit card type
- Total number of tickets issued
- Total amount of refunds issued
- Total amount of change issued
- Pay station firmware version
- Stall reports showing valid stalls, unpaid stalls, or paid since last stall report

The pay station must issue a report with the history of the machine with the following information:

- Audit details:
 - Date of the transactions with "from" and "to" parameters
- Total deposits
- Overpayments
- Total transactions
- First transaction number
- Last transaction number

Revenue detail must have the capability of providing the following information at the pay station:

- Today's total
- Last 24 hours total
- Yesterday's total
- This month's total
- Last month's total
- This year's total
- Last year's total
- 3rd year back
- 4th year back
- 5th year back
- History total since commissioning of pay station

In the back-office software, reports must be able to be generated based on the following parameters:

- Transaction Date
- Transaction Time
- Payment Method
- Rate
- Pay Station Number
- Credit card type



CityLine

CityLine is a modern solution for intelligent on-street parking management. CityLine users will have access to critical commercial information from their parking machines. Accessed from anywhere in the world 24/7, users can view and check the parking ticket machine status and make necessary changes or updates.

Greater flexibility and transparency

Remote access to all parking information, around the clock. PC, laptop, mobile phone - any device that can access the Internet using a browser and Flash Player can use CityLine. For Android and iOS devices we have a special application in order to monitor the parking machines. All data and settings are stored centrally on a secure server data base.

Simple commissioning and operation

No installation is required – CityLine is a web-based solution. This well-structured and uncluttered user interface is quick and intuitive in its design. An online help function and an online user manual offer speedy assistance if required.

Highest security standards

Your connections are established via secured and encrypted data channels. The data is stored within a data base. The access to the data base is protected with user name and password. In the backup process, the whole data base is stored. Therefore the data is still protected in the same way by the user name and password protection of the data base. All data is strictly assigned to a mandator and every user may only see data of that mandator, he is registered to.

Maintain operational readiness

All functions of the parking ticket machines are monitored in real time. Any warning/error notifications are forwarded immediately to the service organisation.

Economic and ecological savings potential

Using CityLine, processes such as service calls and collection trips can be analysed accurately and then optimised. CityLine thereby not only saves money, but it also has a positive environmental impact.

CityLine Features



■ Live Monitoring

tracks real-time status information. Status messages can be shown in a table which can be easily customized according to customer specific needs. Necessary information can be exported to further application programs, like MS Excel and PDF. Using the innovative Google Maps technology, the status messages are presented in a user friendly manner. Live Monitoring's Dashboard view, offers a complete management overview.

■ Configuration

Our Citea parking machine connects easily with CityLine and all tariff changes or configuration changes can be done quickly and conveniently.

■ Statistics

supplies all the reporting data that our customer will need to make informed decisions. Parking revenues, parking times, service calls, etc. can be shown in numerous forms and can be exported to MS Excel and PDF.

■ Actions

streamlines the service effort. Users can create a To-Do List where a task overview can be shown and managed.

■ Notification

informs service engineers and the service office immediately via e-mail or SMS, thus facilitating timely correction of faults.

■ CityLine Mobile

Newest application for Android and iOS smartphones enables users to check the status of a particular installation. All status messages will be shown in a List, Map and Chart format.

■ Parking Bay Enforcement Web

designed for parking bay type installations in order to have an easy way for enforcement. Parking Bay Enforcement Web can be launch on a PC or smartphone and allows for effective enforcement bay.



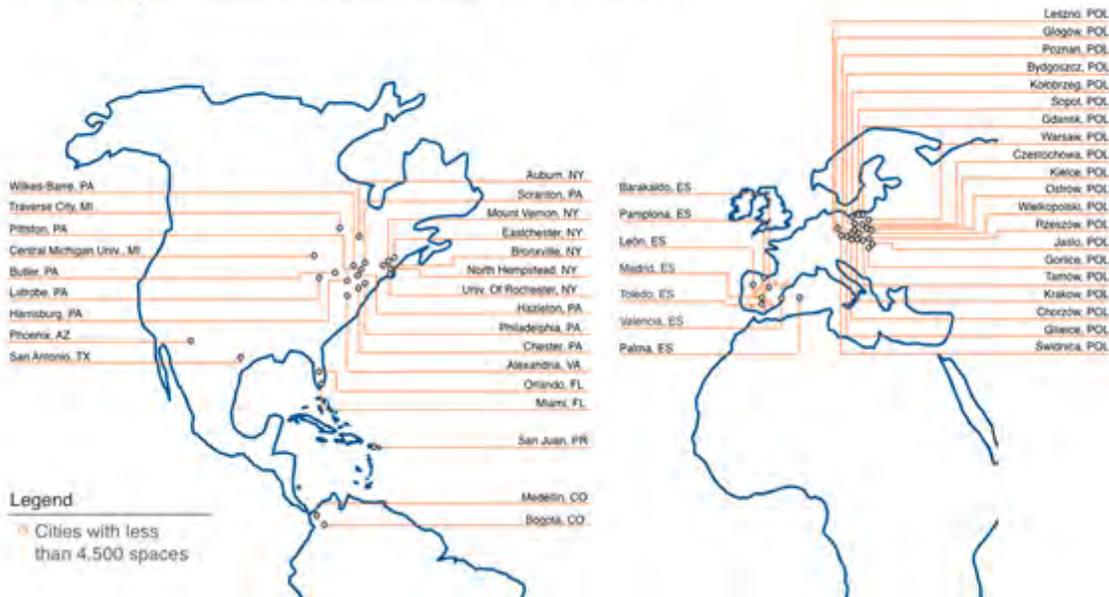
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OUR LIST REFERENCES

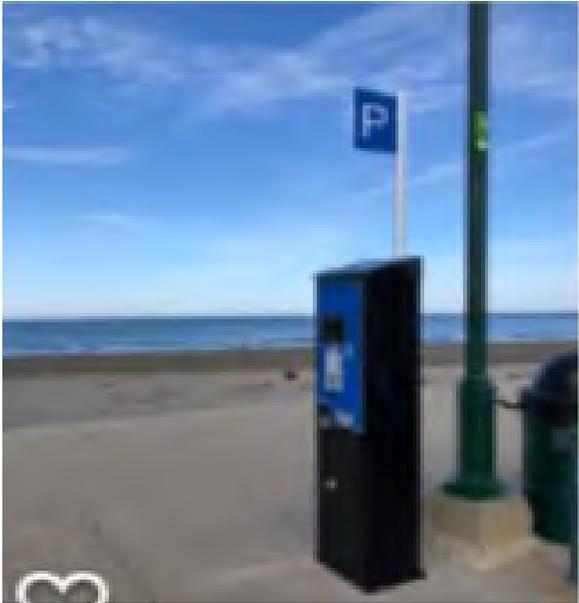


pango SOME REFERENCES: MOBILE PAYMENTS



WE SPECIALIZE IN WORKING CITIES JUST LIKE YOURS

ELLIS PARK – SHORT SANDS



A	Name of project	Ellis Park – Short Sands
B	Location	PO Box 1268 York, Maine
C	Contact Name	Rick Boston
	Telephone Number	(207) 363-6729
	Email Address	rboston@ellispark.org
D	Date of installation	2018
E	Description of equipment and quantities	Please See Bellow
F	Annual Volume	

DESCRIPTION OF EQUIPMENT AND QUANTITIES

Customer since 2018

In the 4th Quarter of 2017, the Trustees of Ellis Park awarded Hectronic with the contract to install their advanced parking management system starting May of 2018. This solution provides parkers with the convenience of multiple forms of payment options, intuitive color touch screen operation, full integration with their citation management system and a full featured back office parking management software to monitor and report on all parking activities.

The new systems works off of the newly installed Verizon 4G/LTE Cellular Tower, full featured secured EMV Credit Card solution to ensure secure transactions. Parking Kiosk take 3 forms of payment (Coin, Bills and Credit Card) along with a mobile payment option.

After the first season of operation, Credit Card Revenue from parking accounted for over 60% of the revenues, overall revenues rose over 41%, operational expense for collections dropped 56% and overall maintenance time dropped over 85%.





A	Name of project	Town of York Maine
B	Location	186 York Street York, Maine 0390919930
C	Contact Name	Dean Lessard
	Telephone Number	(207) 363-1010, Ext. 620
	Email Address	dlessard@yorkmaine.org
D	Date of installation	2017
E	Description of equipment and quantities	Please See Bellow
F	Annual Volume	

DESCRIPTION OF EQUIPMENT AND QUANTITIES

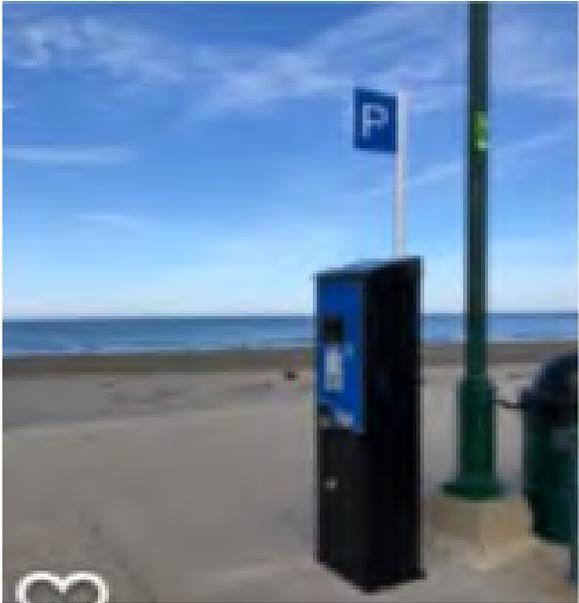
Customer since 2017

In the 4th Quarter of 2016, the Town of York awarded Hectronic with the contract to install their advanced parking management system starting May of 2017. This solution provides parkers with the convenience of multiple forms of payment options, intuitive color touch screen operation, full integration with their citation management system and a full featured back office parking management software to monitor and report on all parking activities.

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After the first season of operation, Credit Card Revenue from parking accounted for over 60% of the revenues, overall revenues rose over 41%, operational expense for collections dropped 56% and overall maintenance time dropped over 85%.





A	Name of project	City of Newport Rhode Island
B	Location	120 Broadway Newport, RI
C	Contact Name	Pat Segerson
	Telephone Number	401-845-5712
	Email Address	rboston@ellispark.org
D	Date of installation	2017
E	Description of equipment and quantities	Please See Bellow

DESCRIPTION OF EQUIPMENT AND QUANTITIES

Customer since 2017

City of Newport was looking for options to improve the customer experience, provides a resident discount management program, reduce operating expense and provide visitors with a flexible parking option.

The city through a competitive bid selected the Citea Color Touch units with multiple payment options for their high volume parking lot. The Citea parking terminal needs to provide residents with a discount parking program and its visitors with a flexible parking option. The Hectronic solution provided the city with all these options.

First year of operation showed a reduction in operating costs, improved customer experience, and an increase in revenue year over year. Also the resident discount program allowed residents to receive 3 hours free parking once a day without human intervention.





A	Name of project	The City of Niagara Falls
B	Location	4320 Bridge Street Niagara Falls, On-
C	Contact Name	Karl Dren, C.E.T.
	Telephone Number	905-356-7521, ext. 4509
	Email Address	kdren@niagarafalls.ca
D	Date of installation	2018
E	Description of equipment and quantities	Please See Bellow

DESCRIPTION OF EQUIPMENT AND QUANTITIES

Customer since 2018

The City of Niagara Falls recently turned to Hectronic for their on and off street Pay by Plate applications. This project includes the purchase and installation of the Citeas PlayStations in their downtown city lots and their on street tourist district.

The city has been a Hectronic customer since 2007 and has provided them with on-street equipment and with the success of that project; it was an easy decision for the City to turn to Hectronic to expand their solution to include the Citea with License Plate Keyboard.



NEW HAMPSHIRE INTERNATIONAL AIRPORT



A	Name of project	New Hampshire International Airport
B	Location	New Hampshire
C	Contact Name	Paul Brean
	Telephone Number	(603) 766-9292
	Email Address	P.Brean@peasedev.org
D	Date of installation	2018
E	Description of equipment and quantities	Please See Bellow

DESCRIPTION OF EQUIPMENT AND QUANTITIES

Customer since 2018

The New Hampshire International Airport in Conjunction with Pease International Development recently awarded Hectronic the contract to provide the off street equipment for their surface lots. Hectronic installed our Hectwin Access Control solution at the entrance and exits along with the Citea Pay Station for customer payment.



A	Name of project	The City of Niagara Falls
B	Location	4320 Bridge Street Niagara Falls, On-
C	Contact Name	Karl Dren, C.E.T.
	Telephone Number	905-356-7521, ext. 4509
	Email Address	kdren@niagarafalls.ca
D	Date of installation	2018
E	Description of equipment and quantities	Please See Bellow

DESCRIPTION OF EQUIPMENT AND QUANTITIES

Customer since 2018

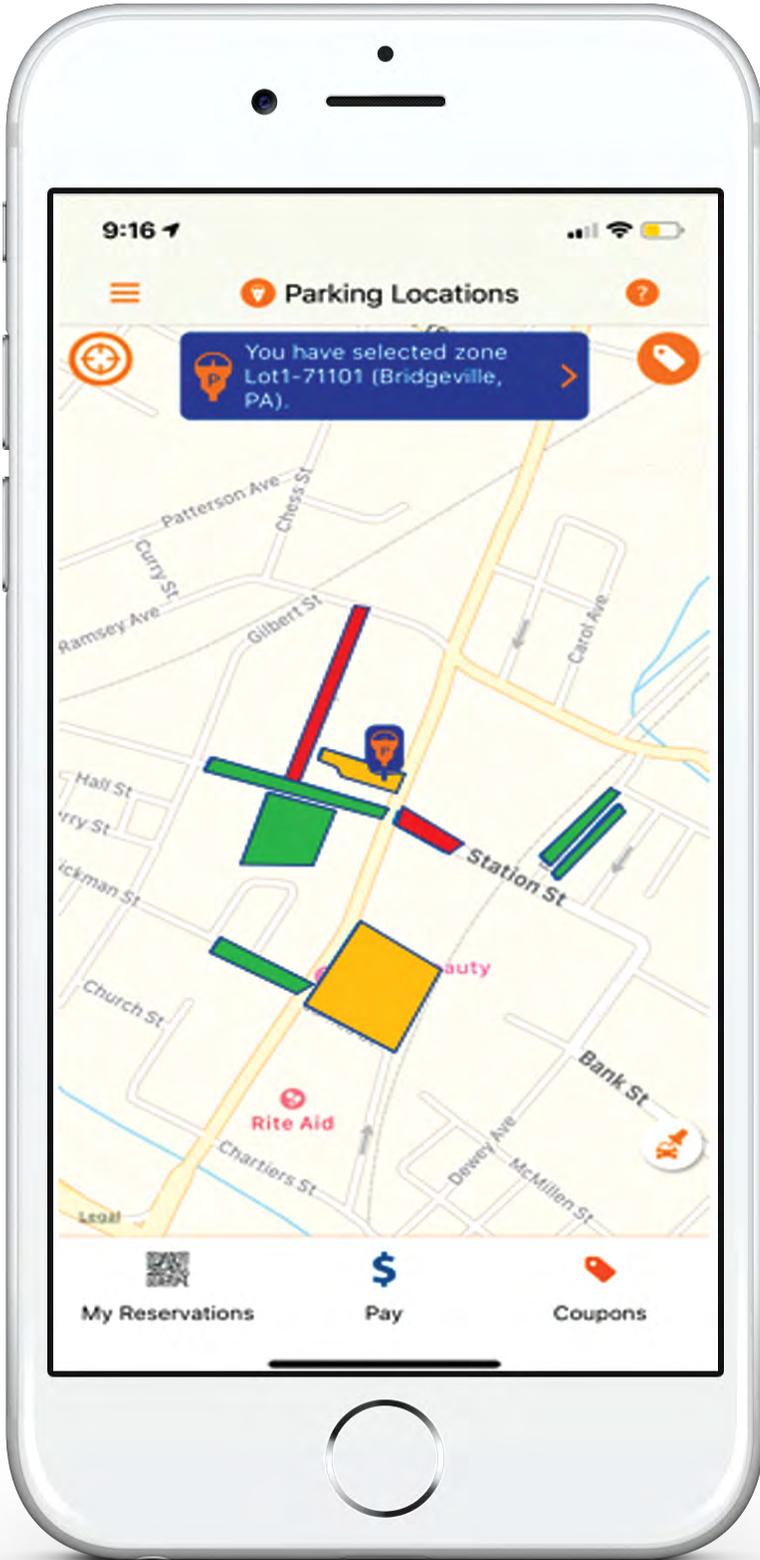
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MOBILE PAY



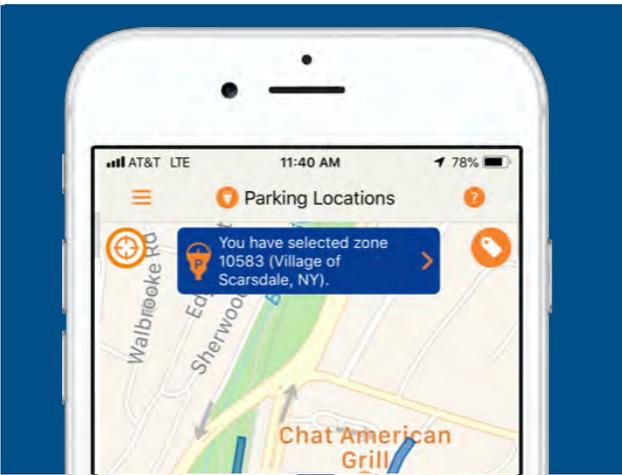
The new Pango mobile payment application offers all the functionality that you are looking for. This allows parkers to pay for the parking session using easy and convenient mobile application or web application. The users register only once, and then all they must do is click and pay. The whole transaction is completed in just seconds.

AVAILABILITY



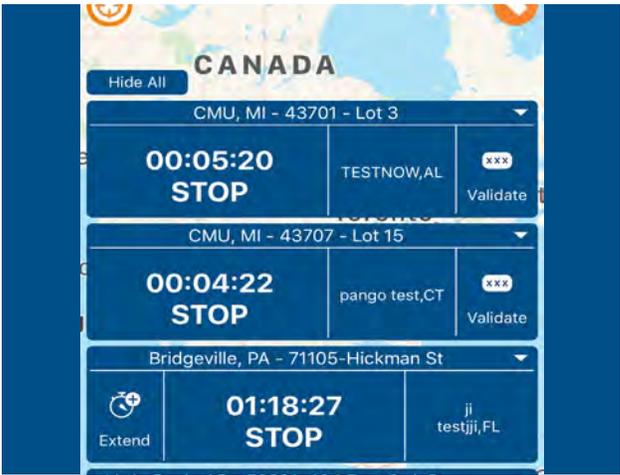
NO LONGER NEED TO CARRY OR LOOK FOR LOOSE CHANGE





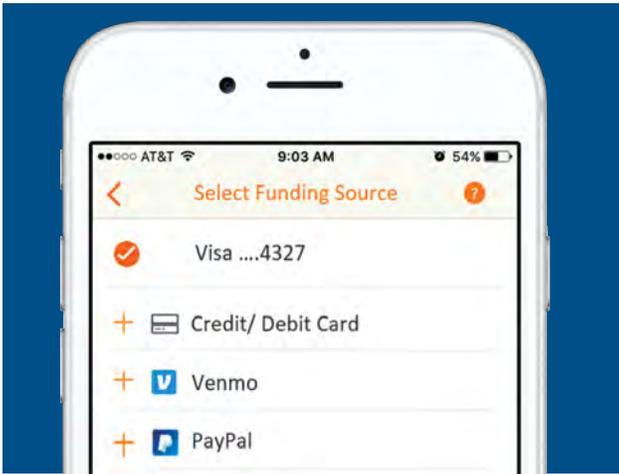
GEO FENCING

The app automatically detects spaces and zone numbers and prompts the driver to start a parking session. Then with only one touch the parking session can start.



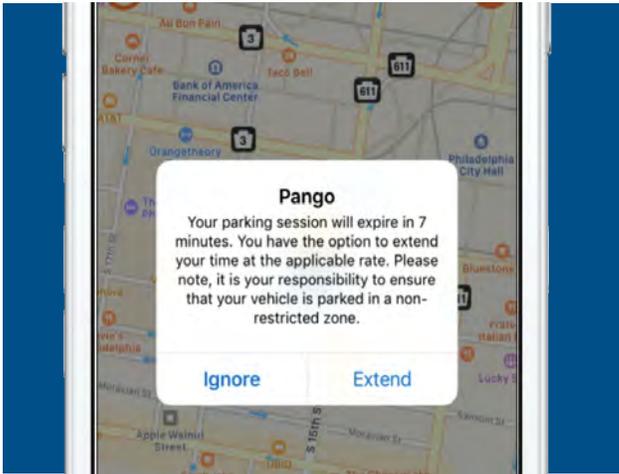
PARK MULTIPLE VEHICLES

Users can now park up to 4 different vehicles at the same time from their account. Each parking session is tracked right from your app dashboard.



MULTIPLE PAYMENT OPTIONS

Users can safely and securely store their credit card in their Pango account and update their credit card information at any time. Our system is PCI/DSS compliant and maintains a secure connection. A preload wallet option is also available to users.

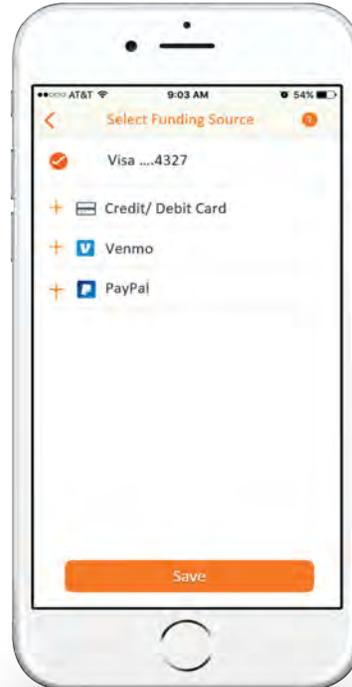
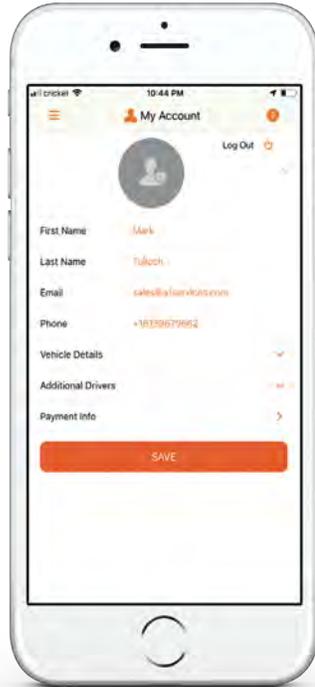


EXTEND YOUR PARKING

Now when you are on the go, you don't have to worry about your meter. You can extend easily from the app. Parkers have several options when extending their parking session and can be notified by several different methods to include email, text or in the application.

MOBILE PAY - REGISTERING

Registering with Pango is very easy. A user enters their Telephone number, License plate and funding source Information and GO. There are also several other options for registering an account if the user does not have a smart phone, this includes registering via the web and calling our customer support center.



THREE EASY STEPS

Step No 1

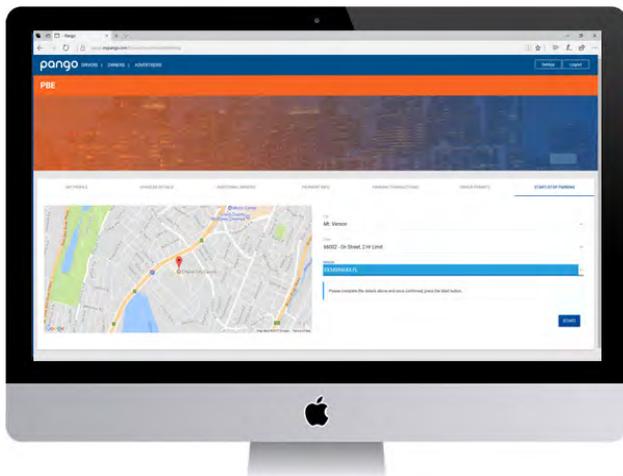
Enter Telephone Number

Step No 2

Enter User & Vehicle Information

Step No 3

Choose funding source



REGISTRATION VIA THE WEB

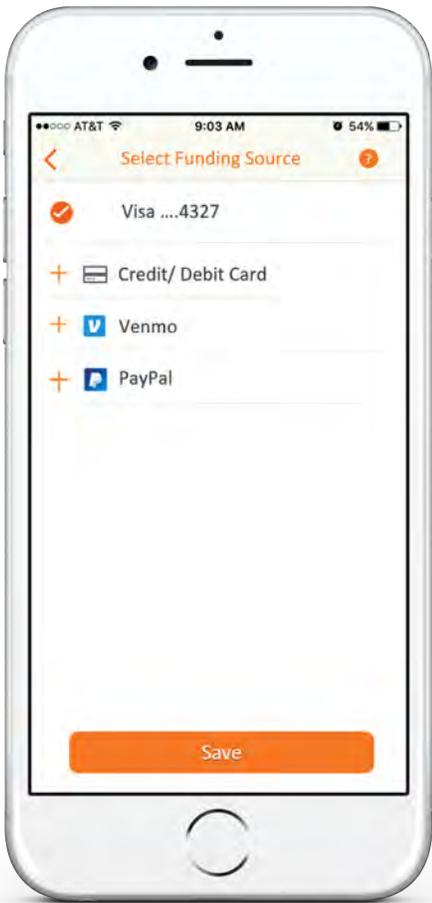
Our web (Available in English and Spanish) application emulates our mobile app and a user can easily register and manage their account through any computer.



24 HOUR CUSTOMER SUPPORT

Our customer support team is available 24/7, to assist a user with any of their account needs, including registering, starting and stopping a parking session and more.

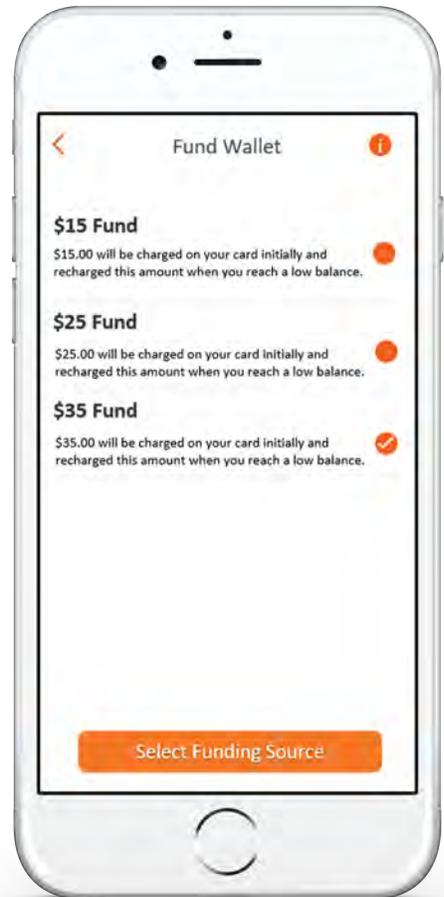
MOBILE PAY - PAYMENT OPTIONS



STORE YOUR PREFERRED CREDIT CARD IN YOUR ONLINE ACCOUNT

Users can safely and securely store their credit card in their Pango account and update their credit card information at any time. Our system is PCI/DSS compliant and maintains a secure connection.

This will allow the user to add their credit card once and process future parking transactions in seconds. All credit card transactions are processed in Realtime and funds collect immediately upon completion of the parking session.



WITH PANGO WALLET YOU CAN CONTROL THE MONEY YOU SPEND ON PARKING

Pango Wallet is a way for you to load an account balance with Pango so that your future parking transactions are deducted from that balance instead of getting individual charges to your credit card.

When your Pango Wallet balance reaches \$5.00 your primary credit card on file will be charged the amount you chose as your funding amount to replenish the balance.

MOBILE PAY - CUSTOMER SUPPORT

Our customer support call center is available 24/7 and is the hub of all our customer support services. Our agents are empowered to address almost every customer issue, and in most cases being able to resolve the customer's request during the first phone call.

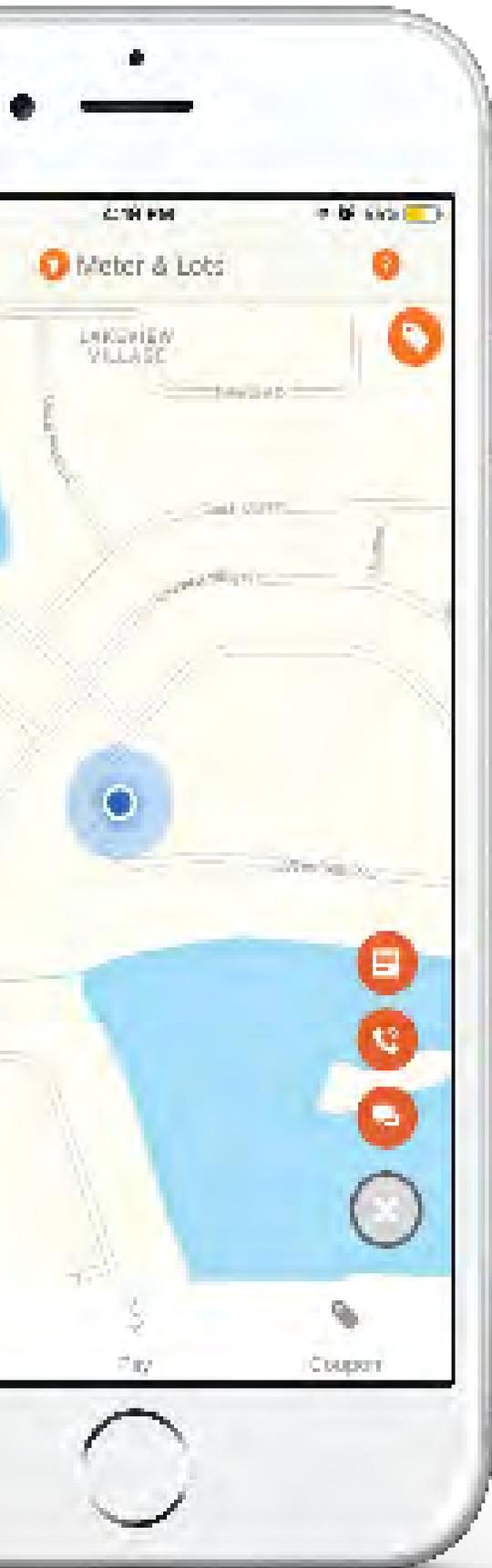


CUSTOMERS HAVE MULTIPLE CHANNELS OF COMMUNICATION

We want our customer to have the ability to reach us no matter what the situation is. This is why we actively monitor over 7 channels of communication.

SERVICE AND SUPPORT OPTIONS

1	24/7 Call Center	Immediate Support
2	Instant Chat Message From the App / Web	Immediate Support
3	Interactive IVR System	Immediate Support
4	Support Ticket	Within 24 Hours
5	Email Support	Within 24 Hours
6	Call Back Request Button	Within 24 Hours



SERVICE AND SUPPORT ORGANIZATIONS AND PLANS

Customer support is a priority of Pango. We provide and make available multiple open lines of communication in every form.

IN APP LIVE SUPPORT CENTER

Pango is the 1st parking mobile payment provider to offer LIVE support from within the app or webpage. No other provider is offering this service.



LIVE CALLBACK REQUEST BUTTON

The call back request allows a user who does not have an urgent issue place a call back request to the call center. The request will be placed in a call queue and the next available agent will automatically call you back. No need to wait on hold.



INSTANT FEEDBACK REPORTING

If you're having issues with the APP or need to report a malfunctioning meter, a user can now instantly report any issue or provide immediate feedback to Pango.

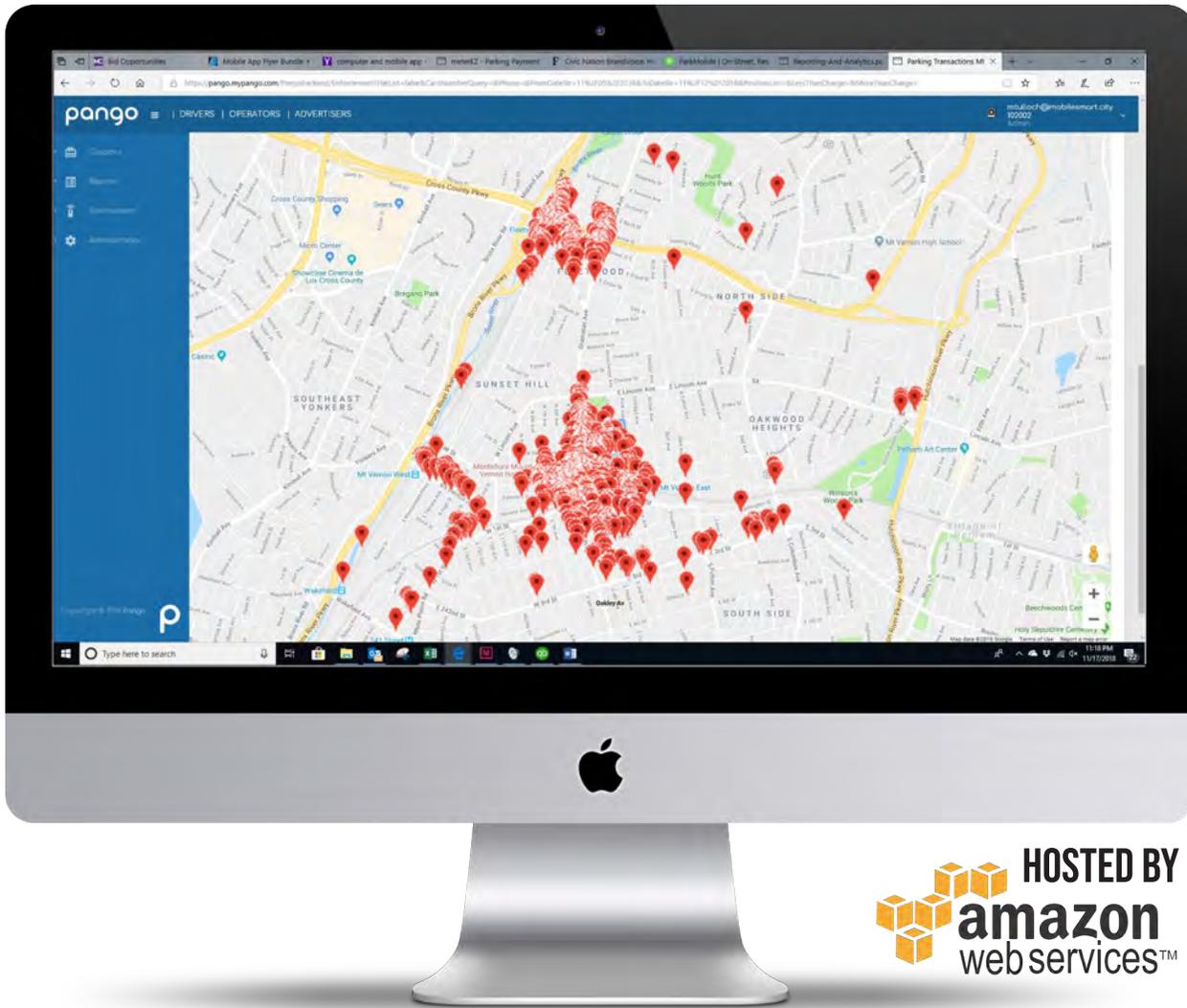


INSTANT CHAT BUTTON

We have live agents standing by to help. If you prefer not to call the customer support center directly, you can chat with a live support agent in real time.

BACKEND SYSTEM - AMAZON WEB SERVICES

You will have access to our backend management system giving you the ability to manage every part of your parking system : Mobile pay, Enforcement, Permits, Tickets, Zones, Spaces and more.



HOSTED BY
amazon
web services™

STATE OF THE ART REPORT AND CONTROL FEATURES OF YOUR ENTIRE SYSTEM FROM ONE



understand your customers behaviors & trends

live dashboards, historical reports and heat maps that are easy to understand at the click of a button to help manage your parking facility using accurate data.



your data your way

at the office? out for lunch? on vacation? access your data from the cloud with any internet connected device: anywhere in the world.



data-driven business

drive business growth with customer behavior and trend data from your parking facility.



the highest level of data security

eliminate threats and downtime by giving your data the best protection with SSL encryption and storage across multiple cloud-based servers.

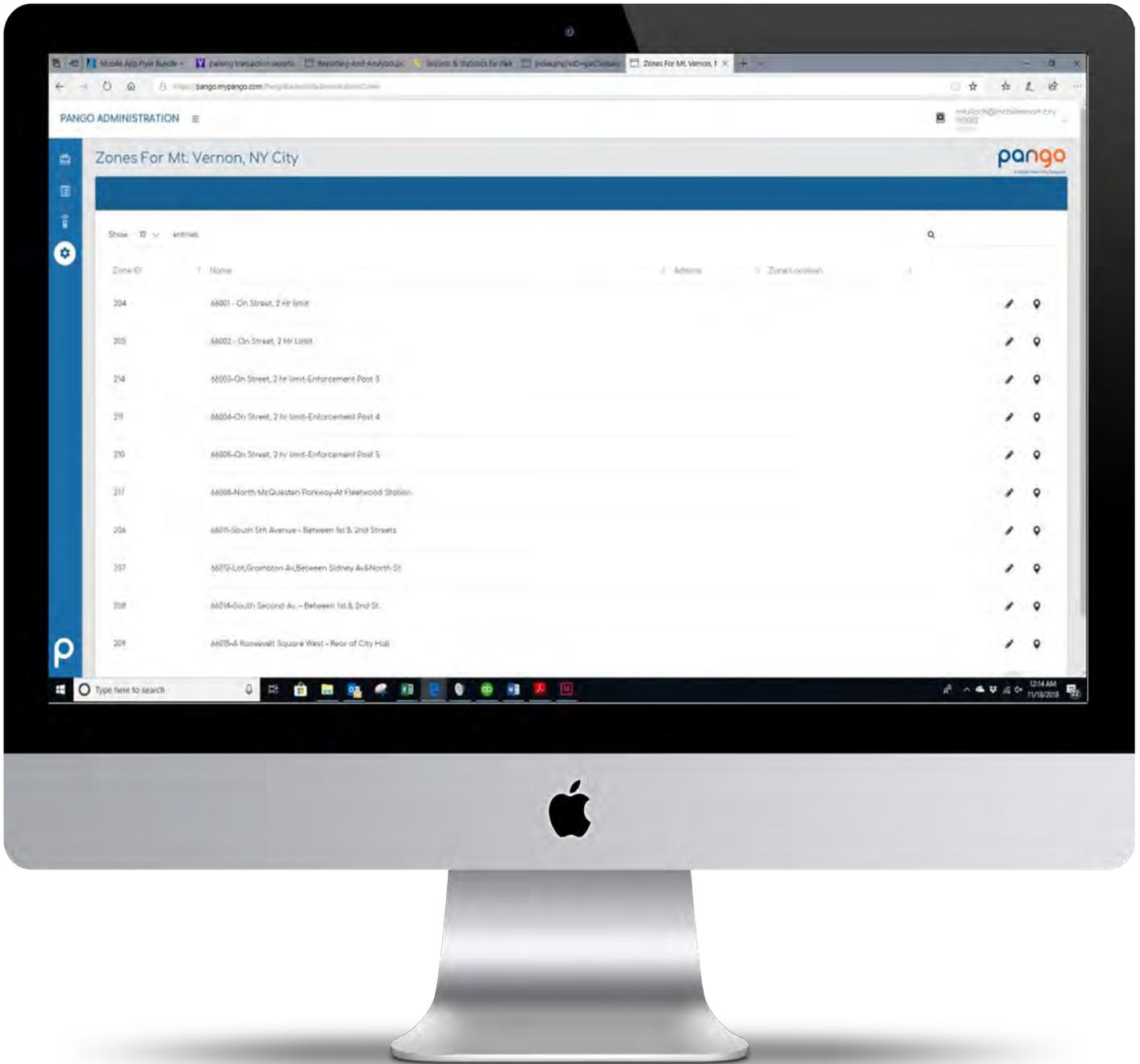


remove clunky on-site server rooms

all data and software is cloud-based means your valuable space isn't filled with on-site servers

BACKEND SYSTEM - RATES, ZONES AND SPACES

With the Pango Backend you will have total OnDemand control of your parking system. You will have access to adjust rates, create time limits create new zones and parking spaces. This is also where you will go to pull transaction information and customer details.



MOBILE PAY - DIGITAL PERMITS & RESERVATIONS

HOW DOES IT WORK

Using Pango's Permit/Reservation Solution a user will go to our website and create an account and then buy the Permit/Reservation based on their license plate. Once purchased they are good to go! Permit/Reservation can be set up for 24/7 or limited to days and hours. When enforcement checks the license plate it will tell you if they are good (parking within authorized parking day & times) or illegally parked and a ticket can be issued. Permit/Reservation can be issued daily, weekly, monthly, quarterly or annually. Permit/Reservation can also be turned off quickly if requested by Operator.

ISSUE DIGITAL PERMIT & RESERVATION

Our Permit management solution gives you the flexibility to manage Permit. With using license plate-based permits as a unique identifier you can now stream line your enforcement process. No more tickets being issued to a permitted vehicle because a permit or decal cannot be located.



ZEUS ENFORCEMENT - VEHICLE LPR

The automatic patent recognition system, ANPR (Automatic Number Plate Recognition), automates reading and identification of vehicle patents, facilitating the reviewers, law enforcement agencies and municipal and commercial organizations, locate vehicles of interest and enforce the restrictions of parking lot. Designed for fixed and mobile installations, the system is ideal for a variety of applications and entities, including police, municipal and commercial organizations.



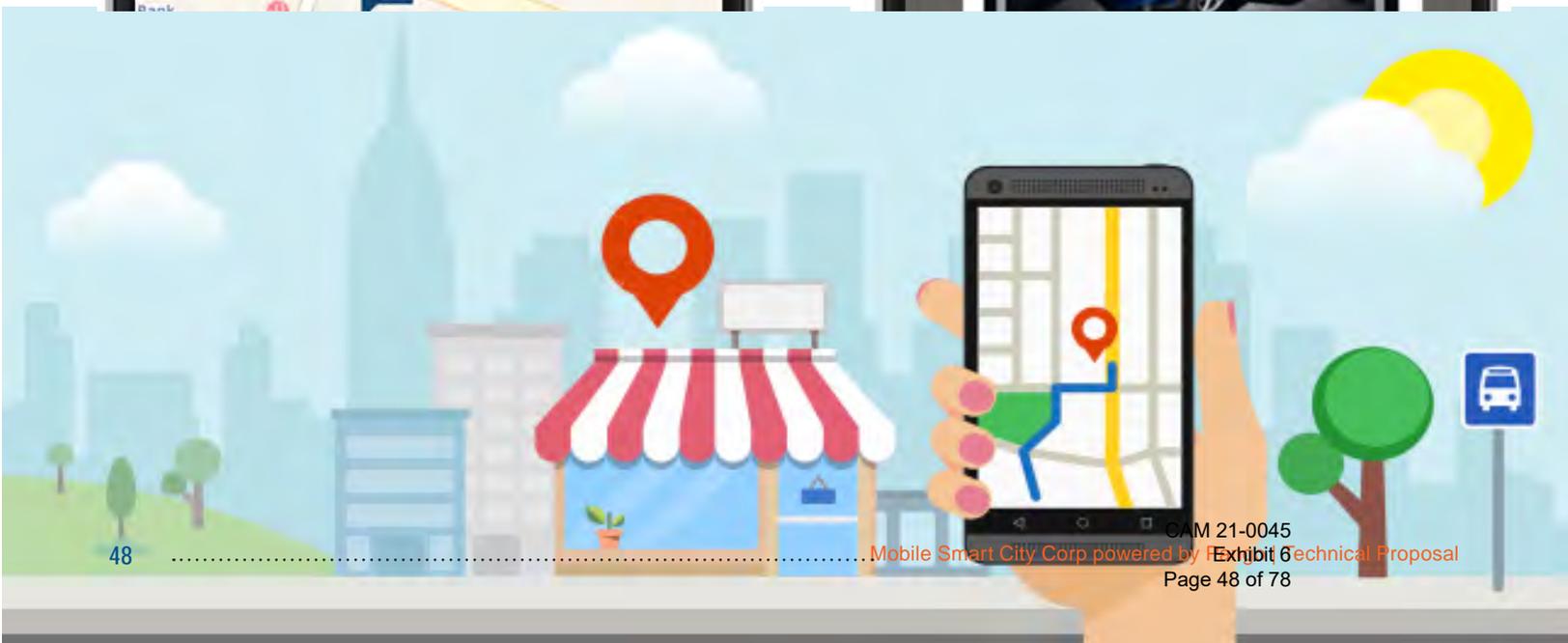
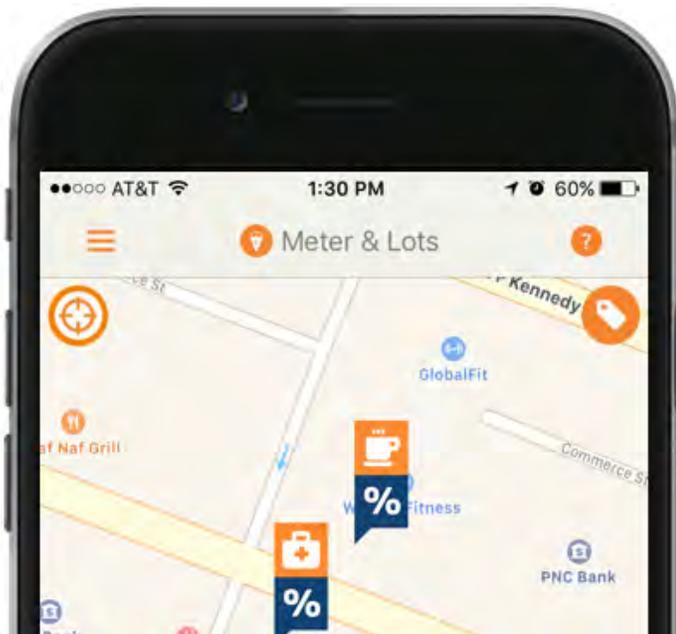
VEHICLE LPR CAMERAS THAT ALLOWS YOU TO SCAN AS YOU DRIVE

The system can be adapted to a wide variety of parking projects with fixed or mobile cameras for the application on public roads. With a powerful image recognition technology, dedicated to the digital market and compliant with shared permits, valuable data can be captured to reduce ticket disputes, increase compliance, while identifying offenders of the regulated service. They can also calculate the number of parked vehicles, as well as the default rate. The system proposed surveillance vehicle, can manage at least 2,000 license plates per hour, regardless of their position. The cameras used for reading license plates is from the Canadian manufacturer Genetec Inc., with corporate headquarters in Montreal, Quebec. The cameras can be installed in cars or mopeds.



PANGO MERCHANT CLUB

Pango has the only mobile parking payment system that has developed a solution that allows local business to reach out to parkers using the application. Pango Merchant Club has integrated advertising and validations into one seamless platform where local businesses can target parkers who are parking within a few miles of their establishment. A parker will see a Pin or Coupon pop up on their screen. This gives you a chance to advertise your business, coupon or discount off of their parking session.





Create Ads and Coupons

Easily create ads and coupons to drive awareness and in store visits



Offer Validations

Extend your hospitality by validating guest's parking



Analytics

Make data driven marketing decisions in real time



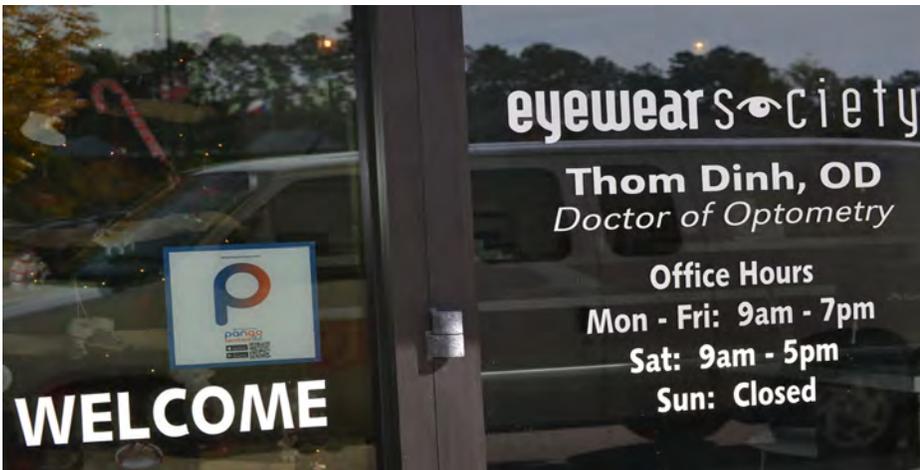
Geo-Target

Hyper target potential guests that are parked within a walkable distance

REACH 1,000'S OF CUSTOMERS PARKING AT METERS OR SPACES IN FRONT OF YOUR STORE



PARTNER WITH LOCAL BUSINESSES



LOCAL BUSINESS USE PANGO TO REACH CUSTOMERS

When customers park at the meter using pango to pay. Pango Merchant club members can offer discounts and / or validations to attract customers.

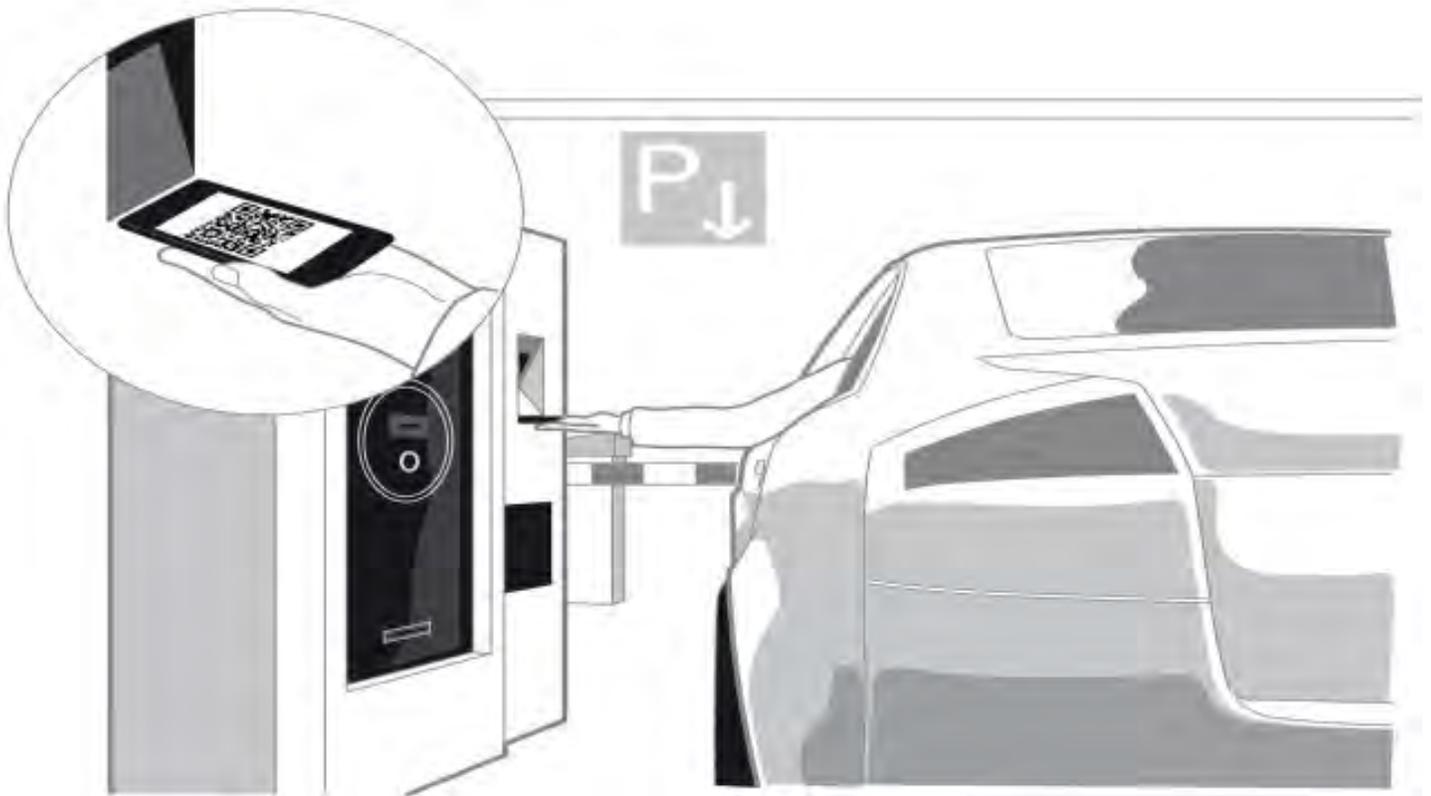
TICKET LESS OFF STREET

Pango has unveiled a new ticketless parking payment system aimed at making life a little easier for the everyday parker.

Patrons can pay for their parking through their mobile phone at parking entrances of the facility. Opening the gate with their phone and the payment is processed automatically with the credit card on file in the App, instead of taking a parking ticket.

By installing a QR code reader on the barrier gate arm, a parker can scan the QR code to open the gate.

The system will either take a flat rate charge for the parking or start a parking session in the App. When the patron is ready to leave the facility, they need to approach the gate and scan their QR code from their phone and the session will be terminated and the gate will open.



The parker will simply select the location or garage that they are parking in (with the help of GPS location). The system will automatically detect that the facility is setup with Speed Park and it will generate a unique QR code for that parking session. Some of the key features are;

- Ticketless
- Cashless
- Charges Credit Card on File
- Dynamic / Variable Rates
- Parking Permits

“

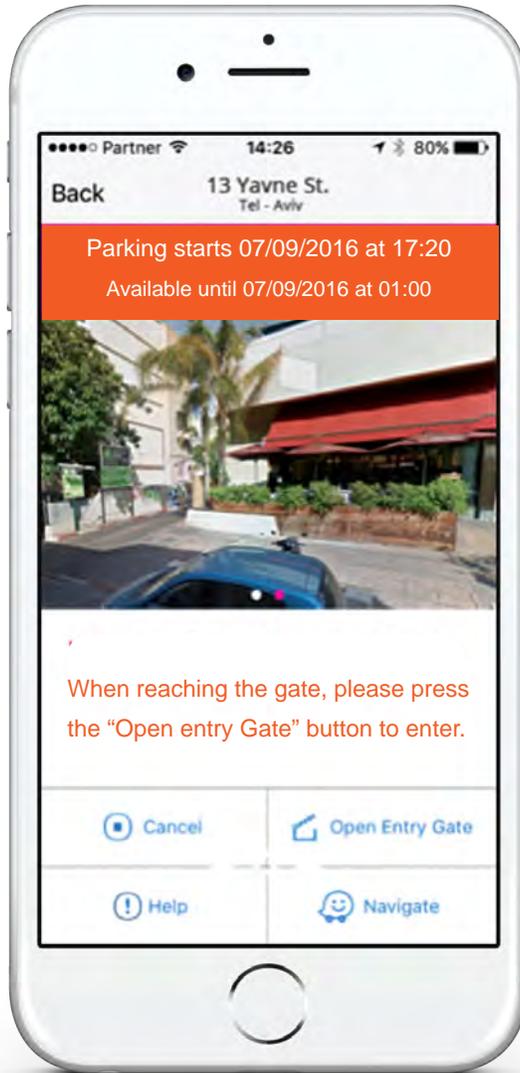
THE FIRST EVER OFF-STREET TICKETLESS AND CASHLESS MOBILE PAYMENT SOLUTION. THE NEXT ADVANCE IN MOBILE PAYMENTS OPTIONS FOR PARKING GARAGES AND LOTS.

”



PANGO FAST PASS

With Pango Fast Pass you can open gated off-street parking garages or lots using your mobile phone



CLIENT APPS

Users order and reserves parking in advance



AUTHENTICATION

Users order and reserves parking in advance



PAYMENT

In-App payment and billing



RESERVATION AND AVAILABILITY DETECTION
Ensure availability of parking spots



OPEN GATE

System signals to open the nearest gate



AUDIT & ANALYTICS

Log everything & provide reports



WE CAN ACCEPT CASH

We can work with the local retailers in providing a prepaid cash option. Unlike other mobile payment applications which will only allow for credit card payments Pango can accommodate cash-only customers.



PANGO PARKING SENSORS

Pango overhead sensors are easily mounted at facades, existing masts or lamp posts, can also be integrated into luminaires.



PANGO SENSORS MONITOR AND ANALYSES:

- Available and occupied parking spaces
- Duration of parking event
- Size of the free parking space
- Restricted and loading areas

...AND TRANSFER REAL TIME DATA TO:

- Mobile Apps
- Navigation devices
- Parking guidance systems
- Parking management platform

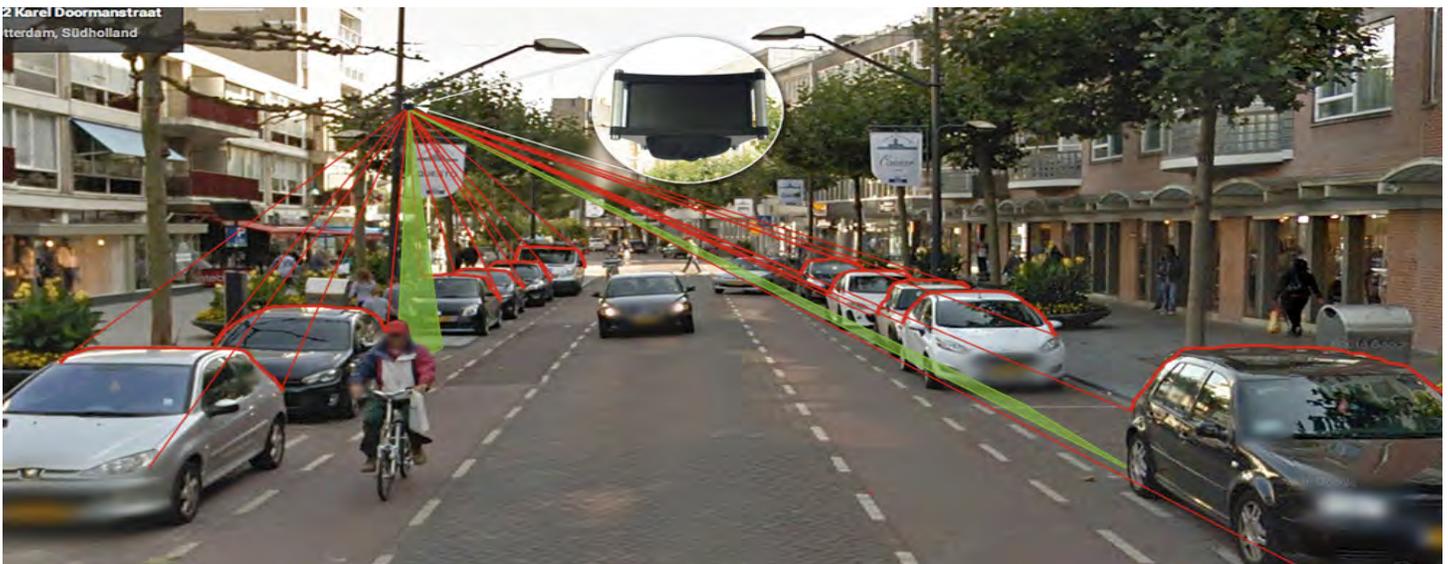


PANGO PARKING SENSORS

Mounted on façades, lamp posts or masts, Pango overhead sensors reliably and systemically identify available and occupied parking spaces in real time. Choose Pango sensors to cover up to 100 parking spaces, depending on the height of the installation.

PANGO PARKING

Smart and user-friendly parking management software that allows communication of real-time information to the operator. Pango parking management software offers valuable visualization of parking data and the ability to increase parking revenues.



Mobile Smart City Companies



THANK
YOU

100 Southeast Third Avenue 10Th Floor
Fort Lauderdale, FL 33394
Phone:1 (877) 697-2646
E-mail: Info@mypango.com

www.mypango.com

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Exhibit 1 - Meter Technical Specifications - Pay Stations

Company Name and Contact Information:		MOBILE SMART CITY CORP / STEVE SNYDER 215-206-8545		
Requirement Name		Requirement Description	Requirement Compliance	Vendor Response Comments - Optional
1	General Specifications	Please note: Please fill this sheet out for PAY STATIONS only	Proposer is to respond to all requirements highlighted in *yellow*. If vendor selects "will meet" please list compliance date in notes section	If, applicable, you may use this space to expand on your response and/or reference supporting documentation (e.g. file attachments, online information, etc.) on how your solution meets the requirement.
1.1	Pay for parking	Payment must be available through multiple options, including coin, credit card and mobile payment integration. Near Field Communication (NFC) (including Apple Pay and Google Pay) payments shall be supported and available.	Will Meet	MSC is in the process of developing Apple and Google Pay solution
1.2	Configure Payment Environment	Explain the process of converting meters from Pay-and Display, Pay-By-Space, and Pay-By Plate	Meets	Since the meter is touch screen there is no hardware update required to change from Pay and Display to Pay By Space or Pay By Plate. The system's software is just remotely updated.
1.3	Configure Rate Structure	Meters must have the ability to store a minimum of 8 different rate structures that are configurable by time of day, length of stay and day of the week.	Meets	<i>Yes We Meet This Requirement</i>
1.4	Screen size	Meters must have a large screen display in order for rate information to be displayed, rather than signs posted on the meter.	Meets	Yes the meter has a large 8" touch screen LCD display.
1.5	Pre-pay	Meters must have pre-payment option (payments made in advance of operating hours).	Meets	Parking reservations and prepayments can be made through the website or Pango application.
1.6	Add meter time	Meters must have the ability to add time to existing transactions, however, the add time feature must disallow the ability to purchase time past the maximum time for a parking space.	Meets	A customer can start the meter and receive a notification either by email or SMS prior to their time expiring and add time to their parking session.
1.7	Ability to Display Information	All technology shall be able to electronically display the following to the patron with minimal effort: i. rates ii. days and hours of operation iii. user instructions	Meets	Yes We Meet This Requirement
1.8	Vendor Support	Proposers must offer customer support 7 days a week including holidays. i. Timely, same-day responses are required. ii. A single point of contact for the City is required during normal business hours (MST). Vendor will coordinate, in advance, scheduled time off and identify an alternative point of contact during these designated times.	Meets	Yes We Meet This Requirement
1.9	Request for Quotations	Requests for Quotations from the City must be to be fulfilled within three business days, and/or at a status update on the 3rd business day and every 2 days thereafter. This is to include all requests for all equipment and parts.	Meets	Yes We Meet This Requirement. You will have a dedicated local account representative for our local corporate offices in Fort Lauderdale assigned to your account.
1.10	Return Merchandise Authorization	Return Merchandise Authorization (RMA) requests must be fulfilled within 30 calendar days, and/or a status update as the expected time of arrival (ETA). RMA shipments to the City must include advance email delivery notification, delivery date/time and the associated tracking number to the designated City point of contact. Deliveries to the City shall only occur within the mutually established delivery hours of operation.	Meets	Yes We Meet This Requirement
1.11	Change Rates	Changing rates using the Meter Management System (MMS) shall be completely web-based (no software to install), easy to use with customizable tariff naming and the ability to download rates onto customizable, user-defined groups of meters.	Meets	Yes We Meet This Requirement. The City can make these changes their webbased management system.

Exhibit 1 - Meter Technical Specifications - Pay Stations

Company Name and Contact Information:		MOBILE SMART CITY CORP / STEVE SNYDER 215-206-8545		
Requirement Name	Requirement Description	Requirement Compliance	Vendor Response Comments - Optional	
1.12	ADA Compliance	All technology, equipment, and systems shall be ADA-compliant.	Meets	Yes We Meet This Requirement
1.13	New Materials	All materials and components shall be new and unused.	Meets	Yes We Meet This Requirement
1.14	Modular Components	All technology shall have a modular design. Components shall be able to be quickly changed in the field.	Meets	Yes We Meet This Requirement
1.15	Weatherproof Electronics	All electronic components, connections and wiring shall be fully weatherproofed.	Meets	Yes We Meet This Requirement
1.16	Meter Quality	The meters shall be weather, rust and graffiti resistant and shall be made of stainless steel or an equivalent material.	Meets	Yes We Meet This Requirement
1.17	Doors	Vault and access doors must be sealed to prevent water/sand intrusion.	Meets	Yes We Meet This Requirement
1.18	Meter Lighting	The City prefers that the meter has additional lighting or illumination for dark hour usage.	Meets	Yes We Meet This Requirement
1.19	Wireless Communication	All technology shall wirelessly communicate usage, payment status, and maintenance alert data in real-time.	Meets	Yes We Meet This Requirement
1.20	Web-based MMS	All technology shall be managed by a web-based meter maintenance system. It is required that the meter maintenance system provide an accessible chain of events that identifies the footprint of usage including the user, date and time stamp, who completed an input, activity or event and the action completed.	Meets	Yes We Meet This Requirement
1.20	Environmental Durability	All technology shall be warranted to operate as proposed within a temperature range of -15 degrees Fahrenheit to +140 degrees Fahrenheit and under environmental conditions found in the City of Fort Lauderdale, including but not limited to sleet, rain, hail, ocean mist, grime, sand, fog, salt, sun (including direct sunlight), and vibrations.	Meets	Yes We Meet This Requirement
2	MMS Requirements			
2.1	MMS Maintenance Tickets	Shall be able to remotely update meter pricing, regulations, and configuration	Meets	Yes We Meet This Requirement
2.2	Meter Activity Reporting	Shall be able to provide reports on meter activity and shall, at a minimum, include: i. Metrics dashboard based on routes, Meter Technicians, faults, resolved, mean time to repair (MTTR), etc., ii. Auto push of faults to Meter Technicians.	Meets	Yes We Meet This Requirement
2.3	Work Order Tickets	Shall be able to automatically create maintenance work order tickets for meter-generated alarms or patron reports of meter malfunctions. Maintenance tickets shall be able to be updated via email, smartphone and tablet.	Does Not Meet	Our system automatically creates an alarm and that alarm can be assigned to a technician. It doesn't automatically assign the alarm
2.4	Meter Maintenance Records	Shall record meter maintenance completed by repair staff.	Meets	Yes We Meet This Requirement
2.5	Meter Status Indicator	Shall easily indicate meter status and send alarms to designated personnel if a meter is not functioning.	Meets	Yes We Meet This Requirement
3	Wireless Two-Way Communications			
3.1	Wireless Communications	The technology will be equipped with a modem, antenna, and the required software to support wireless communications.	Meets	Yes We Meet This Requirement
3.2	Communications Service	The wireless communications shall be supplied as a "communications service" during the life of the contract, not as a specific type of modem or wireless carrier supply.	Meets	Yes We Meet This Requirement

CAM 21-0045

Exhibit 6

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Exhibit 1 - Meter Technical Specifications - Pay Stations

Company Name and Contact Information:		MOBILE SMART CITY CORP / STEVE SNYDER 215-206-8545		
Requirement Name	Requirement Description	Requirement Compliance	Vendor Response Comments - Optional	
4	Equipment Display			
4.1	Display in and out of light	Graphic display shall be easy to read under various daytime and nighttime lighting conditions, including fog and direct sunlight and at various angles.	Meets Yes We Meet This Requirement	
4.2	Backlit Display	The meter shall have a backlit graphic display panel that is large enough to legibly display all necessary operating status messages to patrons and repair personnel. The display must be energy efficient and operate in a solar-charging (or equivalent) configuration and not cause excessive battery drain.	Meets Yes We Meet This Requirement	
4.3	Scratch & Impact Resistant	The display shall be scratch and impact resistant.	Meets Yes We Meet This Requirement	
4.4	Rate & Hours	Current rates and hours must be able to be displayed on the graphic display and be remotely programmed.	Meets Yes We Meet This Requirement	
4.5	Program Rates	City shall have the ability to program rates independent of vendor support with no additional costs associated with these changes.	Meets Yes We Meet This Requirement	
4.6	Validation/Permit Codes	Validation/Permit Codes- Ability to create specific codes to be utilized during special events and pre-selling of parking spaces where MS meters are located to eliminate the need of creating dashboard permits. Ability to create codes in the backoffice with specific parameters i. Code to be used on specific day and times ii. Valid for specific amount of time iii. Ability to limit the number of times code can be used or a continuous code for extended period of time	Meets Yes We Meet This Requirement	
4.7	Rate Options	Customers shall be able to select their rate option prior to submitting payment in order for the meter to translate the amount due and inform the customer of the payment value.	Meets Yes We Meet This Requirement	
4.8	Dynamic Messaging	Graphic display shall support dynamic messaging functionality to reflect changes in pricing, regulations, display messages, format, or configurations made in the MMS and communicated wirelessly to the meter at least once per day. The City shall have the ability to change or adjust the graphic display independent of vendor support and there shall be no additional costs for these types of adjustments.	Meets Yes We Meet This Requirement	
4.9	Special Messaging	All meters shall have an ability to display special messaging i.e., holiday and special event messages, which can be downloaded remotely..	Meets Yes We Meet This Requirement	

Exhibit 1 - Meter Technical Specifications - Pay Stations

Company Name and Contact Information:		MOBILE SMART CITY CORP / STEVE SNYDER 215-206-8545		
Requirement Name	Requirement Description	Requirement Compliance	Vendor Response Comments - Optional	
4.10	Display Content	Meter display shall clearly communicate the following electronically, alphanumerically and graphically: i. Rates ii. Days and hours of meter operation iii. Regulations iv. Instructions to the user: 1. Read Error, Please Reinsert Card – if card is removed from the mechanism before it could read the information on the card; 2. Coin Only – at the sole discretion of City, if the card and cash slots are inoperable; 3. Cash Only - at the sole discretion of City, if coin and card slot is inoperable 4. Card Only – at the sole discretion of City, if the coin and cash slots are inoperable; 5. Out of Order – at the sole discretion of City, if the coin, cash and card slot are inoperable, with customizable instructions. v. Special messaging (Special events rates / valet operations)	Meets	Yes We Meet This Requirement
5	Keypad			
5.1	Keypad Durability	Keypads must be vandal resistant, weatherproof, and corrosion resistant.	Meets	Yes We Meet This Requirement. The Citea is equipped with an 8" touch screen monitor
5.2	Lighted Key Pad	Meters should have lighted keypads	Meets	Yes We Meet This Requirement. The Citea is equipped with an 8" touch screen monitor
5.3	Display Feedback	Meters must provide visual, audible or tactile indication that a button has been pressed, as feedback to the patron.	Meets	Yes We Meet This Requirement
5.4	Security	Meters shall have high security locks for all meter doors. Electronic locks are required with online programmable access parameters including restrictions for maintenance, collections, days of week and hours of day. Meters must have manual override process in case of failure or electronic lock malfunction.	Meets	Yes We Meet This Requirement
5.5	Upgrades	Upgrades to the MMS or other systems will be distributed, communicated, and implemented (e.g., training of appropriate staff) during the term of the contract including ongoing refresher training available to the City.	Meets	Yes We Meet This Requirement
6	Payments			
6.1	Credit cards	All meters must support secure real-time authorization of credit cards and optional contactless cards.	Meets	Yes We Meet This Requirement
6.2	Credit cards	Credit card payments can be accepted during weak wireless signal occurrences.	Meets	Yes We Meet This Requirement
6.3	Payments	Proposer shall be able to describe coin, card and alternative payment operations, including the number of different coins/currency accepted and the type of card-based payments, including magnetic stripe, contactless cards and chip-based cards (as applicable).	Meets	Yes We Meet This Requirement. Up to 15 different coin can be programmed
6.4	Coin payment	The meter shall accept coins through a jam-resistant coin interface and jam- resistant card payments through a card interface.	Meets	Yes We Meet This Requirement

Exhibit 1 - Meter Technical Specifications - Pay Stations

Company Name and Contact Information:		MOBILE SMART CITY CORP / STEVE SNYDER 215-206-8545		
Requirement Name	Requirement Description	Requirement Compliance	Vendor Response Comments - Optional	
6.5	Coin shutter	The coin discrimination system should contain an automatic shutter, which opens during operational hours for coin insertion of approved coins, but not for non-metallic objects.	Meets	Yes We Meet This Requirement
6.6	Alternative payment to coin	If the coin slot is inoperable, meters must have the option to still accept card payments and third-party payments (e.g., mobile payments).	Meets	Yes We Meet This Requirement. We offer mobile payments through our Pango application.
6.7	Coin chute free-fall	The coin chute or track and coin verifier unit shall be a free-fall type (non-moving and non-mechanized) or an equivalent.	Meets	Yes We Meet This Requirement
6.8	Coin chute anti-backup	The coin chute or track shall include an anti-backup provision to prevent and detect the attempted retrieval of deposited coins (e.g., attached to strings, paddles, wires, etc.).	Meets	Yes We Meet This Requirement
6.9	Coin security	Coins must be deposited directly into, and stored within, secured containers in the vault area of the meter.	Meets	Yes We Meet This Requirement
6.10	Money collection	Meter monies (coins and cash, if applicable) must be easy to collect, simple to reconcile and include audit capabilities.	Meets	Yes We Meet This Requirement
6.11	Clearing jammed coin	Maintenance personnel must be able to easily clear coin jams without the use of special tools and without accessing the vault.	Meets	Yes We Meet This Requirement
6.12	Pre-payment acceptance	All meters shall be able to be programmed to accept pre-payments prior to start of regulated parking and extended payment within applicable City policy requirements.	Meets	Yes We Meet This Requirement
6.13	PCI	The meter, the associated communications system, the backend server and gateway services shall all be compliant with Payment Card Industry Data Security Standard (PCI Level 1 certified by a Qualified Security Assessor (QSA)).	Meets	Yes We Meet This Requirement
6.14	PA-DSS Certified	Meter shall be PA-DSS certified by a Qualified Security Assessor (QSA).	Meets	Yes We Meet This Requirement
6.15	EMV Compliance	The technology must be EMV compliant.	Meets	Yes We Meet This Requirement
6.16	Adjust parking prices	The MMS system shall allow the City to dynamically and remotely adjust parking prices on the meters in real-time.	Meets	Yes We Meet This Requirement
7	Clock			
7.1	24/7/365 Time Display	The meter must have a 365-day calendar real-time clock that completes a daily time-sync with the server at least once every 24 hours and that will either retain the time settings during battery replacements or servicing, or will accurately reset the time settings without losing prior programming; reset shall occur within 3 seconds of battery replacement or servicing. If back-up power built into the meter is used for this function, this back-up power must allow at least 15 minutes for a given battery change without losing the clock settings.	Meets	Yes We Meet This Requirement
7.2	Daylight Savings Time	The clock shall be programmable at least one year in advance for automatic daylight savings time changes.	Meets	Yes We Meet This Requirement

Exhibit 1 - Meter Technical Specifications - Pay Stations

Company Name and Contact Information:		MOBILE SMART CITY CORP / STEVE SNYDER 215-206-8545			
Requirement Name	Requirement Description	Requirement Compliance	Vendor Response Comments - Optional		
7.3	Time and Date accuracy	The time-of-day clock shall be accurate to within plus or minus two seconds per day (where a day is defined as any given 24-hour period). i. There shall be no upper limit or maximum deviation that would prevent the clock from syncing with the MMS. ii. The clock shall track the day of week, Monday through Sunday. iii. Time of day and day of week shall be displayed to maintenance staff, on the front display screen, when the reset feature is activated.	Meets	Yes We Meet This Requirement	
8	Power				
8.1	Meter power	The meter will be powered by solar-powered and/or rechargeable battery pack or direct wire (120 volt)	Meets	Yes We Meet This Requirement	
8.2	Battery containment and accessibility	Batteries shall be located in an easily accessible storage area inside the unit that can be changed out in less than 30 seconds once the meter is opened.	Meets	Yes We Meet This Requirement	
8.3	Nickel-Cadmium Battery	For environmental reasons, Nickel-Cadmium batteries shall not be used to power the meters.	Meets	Yes We Meet This Requirement	
8.4	Battery alert	When battery voltage falls below a minimum threshold, the meter will generate an alert prior to the meter going out of service.	Meets	Yes We Meet This Requirement	
8.5	Battery corrosion resistance	Battery connections will be designed to resist corrosion and sustain a minimum of five years of service.	Meets	Yes We Meet This Requirement	
8.6	Battery life display	Current battery voltage for both rechargeable (solar or equivalent) and non-rechargeable batteries will be available on the display and through the MMS.	Meets	Yes We Meet This Requirement	
8.7	Data retention without power	All locally-stored meter data will be retained during battery replacement and battery failures of seven days or less.	Meets	Yes We Meet This Requirement	
8.8	Battery life	Battery shall have a life of at least 1 year.	Meets	Yes We Meet This Requirement	
9	Security				
9.1	Secure Container	Coins passing through the meter shall be deposited directly into secured containers in a separate vault area.			
9.2	Coin Vault	The coin vault areas shall not be accessible from the maintenance compartment.			
9.3	Vandal Resistant	Meters shall be resistant to vandalism and other attacks to remove or disable coin from the coin cans.			
10	Warranty/Vendor Support				
10.1	Information Support	The customer support help desk shall have the ability to collect and/or provide detailed information to the City via the hotline and/or via log in to the back-office software, including: i. Verify, log and dispatch reports of meter malfunctions in real time with online tracking	Meets	Yes We Meet This Requirement	
10.2	Toll free phone number	Proposer shall provide the City with toll free telephone numbers enabling them to reach Proposer's staff during normal business hours.	Meets	Yes We Meet This Requirement	
10.3	Off-Site Diagnosis	The system must be capable of providing remote off-site diagnosis and support via wireless access. The system must be capable of remote software upgrades via wireless access.	Meets	Yes We Meet This Requirement	

Exhibit 1 - Meter Technical Specifications - Pay Stations

Company Name and Contact Information:		MOBILE SMART CITY CORP / STEVE SNYDER 215-206-8545		
Requirement Name	Requirement Description	Requirement Compliance	Vendor Response Comments - Optional	
10.4	Quarterly bulletins	Vendor shall be required to provide quarterly technical bulletins that identify product notifications, technology updates, lessons learned from other installations and overall system and performance details including software and firmware upgrades with an explanation of features and improvements.	Meets	Yes We Meet This Requirement
10.5	System Warranty/Guarantee	Provide system warranty guarantees and extended warranty options on all hardware and software effective from the date of installation.	Meets	Yes We Meet This Requirement
11	Training by Vendor			
11.1	Continued Training	The City requires an on-site 2-hour refresher training every 4 months that will include a review of project issues, system performance and product updates. Vendor shall provide all training at a location to be determined by the City or its designee.	Meets	Yes We Meet This Requirement
11.2	Vendor travel costs	Vendor shall cover all travel costs.	Meets	Yes We Meet This Requirement
11.3	Training/System Documentation	Vendor shall supply and keep current hard and digital copies of all operating, training, repair and user's manuals, which includes detailed instructions for system usage.	Meets	Yes We Meet This Requirement
12	MMS Reporting/Maintenance Tracking/Enforcement			
12.1	Equipment Downtime and Data Transmission Status	The MMS must provide secure, web-based back office reporting, including real time exception reporting for equipment downtime and data transmission issues.	Meets	Yes We Meet This Requirement
12.2	Maintenance Tracking/Ticket Generation	The MMS shall provide maintenance tracking with automated technical ticket generation.	Meets	Yes We Meet This Requirement
12.3	Maintenance App	The MMS shall provide a smartphone application to update, reassign and close out maintenance tickets.	Meets	Yes We Meet This Requirement
12.4	Track Maintenance Issues	The MMS shall have the capability to track maintenance issues, completion of maintenance tasks and reports on meter uptime.	Meets	Yes We Meet This Requirement
12.5	Maintenance Scheduling	The MMS shall provide scheduling capabilities for both preventive and non-recurring maintenance.	Meets	Yes We Meet This Requirement
12.6	Maintenance Dispatch	The MMS shall provide a maintenance dispatch interface for the scheduling, routing, recording and reporting of error/problem corrections.	Meets	Yes We Meet This Requirement
12.7	Maintenance/Enforcement Area/Zones	The MMS shall provide an online mapping module for parking spaces and meters to identify maintenance and enforcement areas/zones. The MMS shall provide real-time verification of parking spaces payment status for enforcement purposes.	Meets	Yes We Meet This Requirement
12.8	Sync Rate Changes	The MMS shall allow the remote download of all rate changes, display changes, other user interface changes and operating system changes and upgrades with no upcharge for wireless data usage.	Meets	Yes We Meet This Requirement
12.9	Reporting Analytics Tool	The web-based MMS reporting analytics tool shall allow for: i. custom filtering of data fields ii. drop & drag report capabilities iii. table creation where reports can be saved for individual or global use	Meets	Yes We Meet This Requirement
12.10	Export Data	The MMS shall allow for online scheduled reports to be exported as Excel, CSVs and/or PDFs.	Meets	Yes We Meet This Requirement

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Exhibit 6

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Exhibit 1 - Meter Technical Specifications - Pay Stations

Company Name and Contact Information:		MOBILE SMART CITY CORP / STEVE SNYDER 215-206-8545		
Requirement Name	Requirement Description	Requirement Compliance	Vendor Response Comments - Optional	
12.11	System Transactions	For a pay-by-plate or pay-by-space solution, system transactions shall be communicated to the back-office system in real time to support enforcement queries and integration requirements. The system shall support enforcement queries for vehicle payment status.	Meets	Yes We Meet This Requirement
13	Integrations			
13.1	Real-Time Integration	Proposer must provide real-time integration with the City's current and future parking technology vendors, including, at a minimum, mobile/text provider(s), citation issuance/enforcement handhelds and the license plate recognition (LPR) provider (TBD). Proposer shall confirm integration capabilities with the City's existing and future vendors and/or describe any costs associated with implementing the integration required to support the proposed technology solution.	Meets	Yes We Meet This Requirement
13.2	Data and integration	Vendor will be required to provide data and integration with other City designated systems, initially including MapIt, a live database connection with GIS data that requires 9 decimals and, in the near future, Cartegraph and other potential system to be identified.	Meets	Yes We Meet This Requirement
13.3	Meter data	Vendor will be required to provide all meter related data in a format and interface as defined by the City.	Meets	Yes We Meet This Requirement
14	Extensibility			
14.1	Data Import/Export	System shall have ability for Data Import/Export: Mobile/Text payment, Cartegraph, MapIt, PMIS	Meets	Yes We Meet This Requirement
14.2	Availability %	System shall have availability of 99.9%	Meets	Yes We Meet This Requirement
15	Capacity			
15.1	Number of Users	System will allow access to approximately 30 employees	Meets	Yes We Meet This Requirement
15.2	Number of Customer Records	Meters shall have ability to process approximately 100 transactions per meter per day.	Meets	Yes We Meet This Requirement
15.3	Historical Data	Ability to store over a million transactions per year.	Meets	Yes We Meet This Requirement
15.4	Spaces	Ability to support up to 6500 spaces.	Meets	Yes We Meet This Requirement
16	Continuity			
16.1	Recovery Time Objective (RTO)	If the system experiences an outage/goes offline, issue shall be resolved in 2 hours or less.	Meets	Yes We Meet This Requirement
16.2	Recovery Point Objective (RPO)	Recovery Point Objective (RPO) is to have no data loss. The system needs to operate off-line with no data loss within PCI Processing requirements.	Meets	Yes We Meet This Requirement
17	Usability			
17.1	Web UX/UI Standards	All technology shall have a modular design. Components shall be able to be quickly changed in the field.	Meets	Yes We Meet This Requirement
18	Data			
18.1	Data Retention	Vendors to meet the 5-year records retention schedule of the City of Fort Lauderdale.	Meets	Yes We Meet This Requirement
18.2	Data Migration	Vendor shall be able to work with outside vendors to perform data migration. This could include data mapping, data cleanup/verification, data transfer, and other testing as defined by City requirements.	Meets	Yes We Meet This Requirement

Exhibit 1 - Meter Technical Specifications - Pay Stations

Company Name and Contact Information:		MOBILE SMART CITY CORP / STEVE SNYDER 215-206-8545		
Requirement Name		Requirement Description	Requirement Compliance	Vendor Response Comments - Optional
19	System Migration			
19.1		Vendor shall be able to work with existing meter vendor to transition records from current MMS to include, but not limited to: meter locations; payment by meter, street and zone within timeframes specified by City requirements.	Meets	Yes We Meet This Requirement

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

<u>NAME</u>	<u>RELATIONSHIPS</u>
None	

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

-
-
**CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH
NON-DISCRIMINATION PROVISIONS OF THE CONTRACT**

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

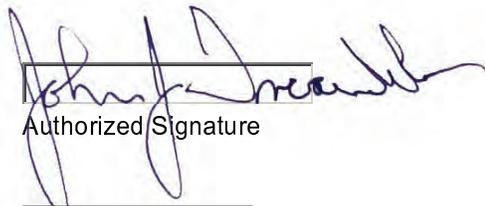
Pursuant to City Ordinance Sec. 2-17(a)(i)(ii), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

- (a) Contractors doing business with the City shall not discriminate against their employees based on the employee's race, color, religion, gender (including identity or expression), marital status, sexual orientation, national origin, age, disability or any other protected classification as defined by applicable law.

Contracts. Every Contract exceeding \$100,000, or otherwise exempt from this section shall contain language that obligates the Contractor to comply with the applicable provisions of this section.

The Contract shall include provisions for the following:

- (i) The Contractor certifies and represents that it will comply with this section during the entire term of the contract.
- (ii) The failure of the Contractor to comply with this section shall be deemed to be a material breach of the contract, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.



Authorized Signature

John Incandela / CEO

Print Name and Title

Feb 4, 2020

Date

CONTRACT PAYMENT METHOD

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to credit card payments via MasterCard or Visa as part of this program.

This allows you as a vendor of the City of Fort Lauderdale to receive your payments fast and safely. No more waiting for checks to be printed and mailed.

In accordance with the contract, payments on this contract will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, bidders must presently have the ability to accept the credit card or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

All costs associated with the Contractor's participation in this purchasing program shall be borne by the Contractor. The City reserves the right to revise this program as necessary.

By signing below you agree with these terms.

Please indicate which credit card payment you prefer:

MasterCard

Visa

Mobile Smart City Corp
Company Name

John Incandela
Name (Printed)

Feb 4, 2020
Date



CEO
Title

LOCAL BUSINESS PREFERENCE

Section 2-199.2, Code of Ordinances of the City of Fort Lauderdale, (Ordinance No. C-12-04), provides for a local business preference.

In order to be considered for a local business preference, a bidder must include the Local Business Preference Certification Statement of this ITB, as applicable to the local business preference class claimed **at the time of bid submittal**.

Upon formal request of the City, based on the application of a Local Business Preference the Bidder shall, within ten (10) calendar days, submit the following documentation to the Local Business Preference Class claimed:

A) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **and**

B) List of the names of all employees of the bidder and evidence of employees' residence within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the local business preference.

THE COMPLETE LOCAL BUSINESS PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK:

https://library.municode.com/fl/fort_lauderdale/codes/code_of_ordinances?nodeId=COOR_CH2AD_ARTVFI_DIV2PR_S2-186LOBUPRPR

Definitions: The term "Business" shall mean a person, firm, corporation or other business entity which is duly licensed and authorized to engage in a particular work in the State of Florida. Business shall be broken down into four (4) types of classes:

1. Class A Business – shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City **and** shall maintain a staffing level of the prime contractor for the proposed work of at least fifty percent (50%) who are residents of the City.
2. Class B Business - shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City **or** shall maintain a staffing level of the prime contractor for the proposed work of at least fifty percent (50%) who are residents of the City.
3. Class C Business - shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone **and** staffed with full-time employees within the limits of Broward County.
4. Class D Business – shall mean any Business that does not qualify as either a Class A, Class B, or Class C business.

E-VERIFY AFFIRMATION STATEMENT

RFP/Bid /Contract No:

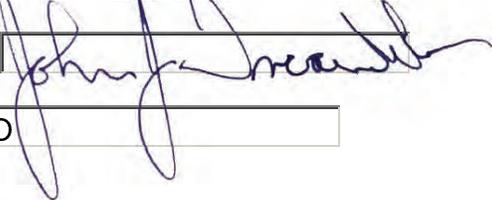
Project Description:

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

- (a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- (b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/ Bidder Company Name:

Authorized Company Person's Signature: 

Authorized Company Person's Title:

Date:

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
MOBILE SMART CITY CORP

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only **one** of the following seven boxes:
 Individual/sole proprietor or single-member LLC
 C Corporation
 S Corporation
 Partnership
 Trust/estate
 Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
 Other (see instructions) ▶ _____

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
 Exempt payee code (if any) _____
 Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)
100 Southeast Third Avenue 10th Floor

6 City, state, and ZIP code
Fort Lauderdale, FL 33394

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Social security number

				-						
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or

Employer identification number

8	1	-	0	7	8	6	6	5	1
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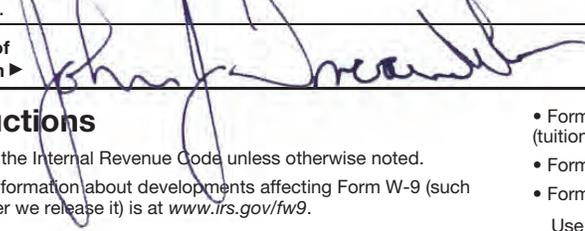
Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here Signature of U.S. person ▶  Date ▶ 02/04/2019

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

Note. If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien;
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States;
- An estate (other than a foreign estate); or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

In the cases below, the following person must give Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States:

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the entity;
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the trust; and
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust (other than a grantor trust) and not the beneficiaries of the trust.

Foreign person. If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person, do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Publication 515, Withholding of Tax on Nonresident Aliens and Foreign Entities).

Nonresident alien who becomes a resident alien. Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items:

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
2. The treaty article addressing the income.
3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
4. The type and amount of income that qualifies for the exemption from tax.
5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

Example. Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

Backup Withholding

What is backup withholding? Persons making certain payments to you must under certain conditions withhold and pay to the IRS 28% of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

Payments you receive will be subject to backup withholding if:

1. You do not furnish your TIN to the requester,
2. You do not certify your TIN when required (see the Part II instructions on page 3 for details),

3. The IRS tells the requester that you furnished an incorrect TIN,

4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or

5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code* on page 3 and the separate Instructions for the Requester of Form W-9 for more information.

Also see *Special rules for partnerships* above.

What is FATCA reporting?

The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all United States account holders that are specified United States persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code* on page 3 and the Instructions for the Requester of Form W-9 for more information.

Updating Your Information

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you no longer are tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account; for example, if the grantor of a grantor trust dies.

Penalties

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

Criminal penalty for falsifying information. Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

Misuse of TINs. If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

Specific Instructions

Line 1

You must enter one of the following on this line; **do not** leave this line blank. The name should match the name on your tax return.

If this Form W-9 is for a joint account, list first, and then circle, the name of the person or entity whose number you entered in Part I of Form W-9.

a. **Individual.** Generally, enter the name shown on your tax return. If you have changed your last name without informing the Social Security Administration (SSA) of the name change, enter your first name, the last name as shown on your social security card, and your new last name.

Note. ITIN applicant: Enter your individual name as it was entered on your Form W-7 application, line 1a. This should also be the same as the name you entered on the Form 1040/1040A/1040EZ you filed with your application.

b. **Sole proprietor or single-member LLC.** Enter your individual name as shown on your 1040/1040A/1040EZ on line 1. You may enter your business, trade, or "doing business as" (DBA) name on line 2.

c. **Partnership, LLC that is not a single-member LLC, C Corporation, or S Corporation.** Enter the entity's name as shown on the entity's tax return on line 1 and any business, trade, or DBA name on line 2.

d. **Other entities.** Enter your name as shown on required U.S. federal tax documents on line 1. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on line 2.

e. **Disregarded entity.** For U.S. federal tax purposes, an entity that is disregarded as an entity separate from its owner is treated as a "disregarded entity." See Regulations section 301.7701-2(c)(2)(iii). Enter the owner's name on line 1. The name of the entity entered on line 1 should never be a disregarded entity. The name on line 1 should be the name shown on the income tax return on which the income should be reported. For example, if a foreign LLC that is treated as a disregarded entity for U.S. federal tax purposes has a single owner that is a U.S. person, the U.S. owner's name is required to be provided on line 1. If the direct owner of the entity is also a disregarded entity, enter the first owner that is not disregarded for federal tax purposes. Enter the disregarded entity's name on line 2, "Business name/disregarded entity name." If the owner of the disregarded entity is a foreign person, the owner must complete an appropriate Form W-8 instead of a Form W-9. This is the case even if the foreign person has a U.S. TIN.

Line 2

If you have a business name, trade name, DBA name, or disregarded entity name, you may enter it on line 2.

Line 3

Check the appropriate box in line 3 for the U.S. federal tax classification of the person whose name is entered on line 1. Check only one box in line 3.

Limited Liability Company (LLC). If the name on line 1 is an LLC treated as a partnership for U.S. federal tax purposes, check the "Limited Liability Company" box and enter "P" in the space provided. If the LLC has filed Form 8832 or 2553 to be taxed as a corporation, check the "Limited Liability Company" box and in the space provided enter "C" for C corporation or "S" for S corporation. If it is a single-member LLC that is a disregarded entity, do not check the "Limited Liability Company" box; instead check the first box in line 3 "Individual/sole proprietor or single-member LLC."

Line 4, Exemptions

If you are exempt from backup withholding and/or FATCA reporting, enter in the appropriate space in line 4 any code(s) that may apply to you.

Exempt payee code.

- Generally, individuals (including sole proprietors) are not exempt from backup withholding.
- Except as provided below, corporations are exempt from backup withholding for certain payments, including interest and dividends.
- Corporations are not exempt from backup withholding for payments made in settlement of payment card or third party network transactions.
- Corporations are not exempt from backup withholding with respect to attorneys' fees or gross proceeds paid to attorneys, and corporations that provide medical or health care services are not exempt with respect to payments reportable on Form 1099-MISC.

The following codes identify payees that are exempt from backup withholding. Enter the appropriate code in the space in line 4.

- 1—An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2)
- 2—The United States or any of its agencies or instrumentalities
- 3—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities
- 4—A foreign government or any of its political subdivisions, agencies, or instrumentalities
- 5—A corporation
- 6—A dealer in securities or commodities required to register in the United States, the District of Columbia, or a U.S. commonwealth or possession
- 7—A futures commission merchant registered with the Commodity Futures Trading Commission
- 8—A real estate investment trust
- 9—An entity registered at all times during the tax year under the Investment Company Act of 1940
- 10—A common trust fund operated by a bank under section 584(a)
- 11—A financial institution
- 12—A middleman known in the investment community as a nominee or custodian
- 13—A trust exempt from tax under section 664 or described in section 4947

The following chart shows types of payments that may be exempt from backup withholding. The chart applies to the exempt payees listed above, 1 through 13.

IF the payment is for . . .	THEN the payment is exempt for . . .
Interest and dividend payments	All exempt payees except for 7
Broker transactions	Exempt payees 1 through 4 and 6 through 11 and all C corporations. S corporations must not enter an exempt payee code because they are exempt only for sales of noncovered securities acquired prior to 2012.
Barter exchange transactions and patronage dividends	Exempt payees 1 through 4
Payments over \$600 required to be reported and direct sales over \$5,000 ¹	Generally, exempt payees 1 through 5 ²
Payments made in settlement of payment card or third party network transactions	Exempt payees 1 through 4

¹ See Form 1099-MISC, Miscellaneous Income, and its instructions.

² However, the following payments made to a corporation and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees, gross proceeds paid to an attorney reportable under section 6045(f), and payments for services paid by a federal executive agency.

Exemption from FATCA reporting code. The following codes identify payees that are exempt from reporting under FATCA. These codes apply to persons submitting this form for accounts maintained outside of the United States by certain foreign financial institutions. Therefore, if you are only submitting this form for an account you hold in the United States, you may leave this field blank. Consult with the person requesting this form if you are uncertain if the financial institution is subject to these requirements. A requester may indicate that a code is not required by providing you with a Form W-9 with "Not Applicable" (or any similar indication) written or printed on the line for a FATCA exemption code.

- A—An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a)(37)
- B—The United States or any of its agencies or instrumentalities
- C—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities
- D—A corporation the stock of which is regularly traded on one or more established securities markets, as described in Regulations section 1.1472-1(c)(1)(i)
- E—A corporation that is a member of the same expanded affiliated group as a corporation described in Regulations section 1.1472-1(c)(1)(i)
- F—A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state
- G—A real estate investment trust
- H—A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940
 - I—A common trust fund as defined in section 584(a)
 - J—A bank as defined in section 581
 - K—A broker
 - L—A trust exempt from tax under section 664 or described in section 4947(a)(1)
 - M—A tax exempt trust under a section 403(b) plan or section 457(g) plan

Note. You may wish to consult with the financial institution requesting this form to determine whether the FATCA code and/or exempt payee code should be completed.

Line 5

Enter your address (number, street, and apartment or suite number). This is where the requester of this Form W-9 will mail your information returns.

Line 6

Enter your city, state, and ZIP code.

Part I. Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. If you are a resident alien and you do not have and are not eligible to get an SSN, your TIN is your IRS individual taxpayer identification number (ITIN). Enter it in the social security number box. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN. However, the IRS prefers that you use your SSN.

If you are a single-member LLC that is disregarded as an entity separate from its owner (see *Limited Liability Company (LLC)* on this page), enter the owner's SSN (or EIN, if the owner has one). Do not enter the disregarded entity's EIN. If the LLC is classified as a corporation or partnership, enter the entity's EIN.

Note. See the chart on page 4 for further clarification of name and TIN combinations.

How to get a TIN. If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local SSA office or get this form online at www.ssa.gov. You may also get this form by calling 1-800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at www.irs.gov/businesses and clicking on Employer Identification Number (EIN) under Starting a Business. You can get Forms W-7 and SS-4 from the IRS by visiting IRS.gov or by calling 1-800-TAX-FORM (1-800-829-3676).

If you are asked to complete Form W-9 but do not have a TIN, apply for a TIN and write "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, generally you will have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

Note. Entering "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon.

Caution: A disregarded U.S. entity that has a foreign owner must use the appropriate Form W-8.

CAM 21-0045
Exhibit 6

Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if items 1, 4, or 5 below indicate otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). In the case of a disregarded entity, the person identified on line 1 must sign. Exempt payees, see *Exempt payee code* earlier.

Signature requirements. Complete the certification as indicated in items 1 through 5 below.

1. Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983. You must give your correct TIN, but you do not have to sign the certification.

2. Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983. You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.

3. Real estate transactions. You must sign the certification. You may cross out item 2 of the certification.

4. Other payments. You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments made in settlement of payment card and third party network transactions, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).

5. Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions. You must give your correct TIN, but you do not have to sign the certification.

What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
2. Two or more individuals (joint account)	The actual owner of the account or, if combined funds, the first individual on the account ¹
3. Custodian account of a minor (Uniform Gift to Minors Act)	The minor ²
4. a. The usual revocable savings trust (grantor is also trustee) b. So-called trust account that is not a legal or valid trust under state law	The grantor-trustee ¹ The actual owner ¹
5. Sole proprietorship or disregarded entity owned by an individual	The owner ³
6. Grantor trust filing under Optional Form 1099 Filing Method 1 (see Regulations section 1.671-4(b)(2)(i)(A))	The grantor*
For this type of account:	Give name and EIN of:
7. Disregarded entity not owned by an individual	The owner
8. A valid trust, estate, or pension trust	Legal entity ⁴
9. Corporation or LLC electing corporate status on Form 8832 or Form 2553	The corporation
10. Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
11. Partnership or multi-member LLC	The partnership
12. A broker or registered nominee	The broker or nominee
13. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity
14. Grantor trust filing under the Form 1041 Filing Method or the Optional Form 1099 Filing Method 2 (see Regulations section 1.671-4(b)(2)(i)(B))	The trust

¹ List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

² Circle the minor's name and furnish the minor's SSN.

³ You must show your individual name and you may also enter your business or DBA name on the "Business name/disregarded entity" name line. You may use either your SSN or EIN (if you have one), but the IRS encourages you to use your SSN.

⁴ List first and circle the name of the trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.) Also see *Special rules for partnerships* on page 2.

*Note. Grantor also must provide a Form W-9 to trustee of trust.

Note. If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

Secure Your Tax Records from Identity Theft

Identity theft occurs when someone uses your personal information such as your name, SSN, or other identifying information, without your permission, to commit fraud or other crimes. An identity thief may use your SSN to get a job or may file a tax return using your SSN to receive a refund.

To reduce your risk:

- Protect your SSN,
- Ensure your employer is protecting your SSN, and
- Be careful when choosing a tax preparer.

If your tax records are affected by identity theft and you receive a notice from the IRS, respond right away to the name and phone number printed on the IRS notice or letter.

If your tax records are not currently affected by identity theft but you think you are at risk due to a lost or stolen purse or wallet, questionable credit card activity or credit report, contact the IRS Identity Theft Hotline at 1-800-908-4490 or submit Form 14039.

For more information, see Publication 4535, Identity Theft Prevention and Victim Assistance.

Victims of identity theft who are experiencing economic harm or a system problem, or are seeking help in resolving tax problems that have not been resolved through normal channels, may be eligible for Taxpayer Advocate Service (TAS) assistance. You can reach TAS by calling the TAS toll-free case intake line at 1-877-777-4778 or TTY/TDD 1-800-829-4059.

Protect yourself from suspicious emails or phishing schemes. Phishing is the creation and use of email and websites designed to mimic legitimate business emails and websites. The most common act is sending an email to a user falsely claiming to be an established legitimate enterprise in an attempt to scam the user into surrendering private information that will be used for identity theft.

The IRS does not initiate contacts with taxpayers via emails. Also, the IRS does not request personal detailed information through email or ask taxpayers for the PIN numbers, passwords, or similar secret access information for their credit card, bank, or other financial accounts.

If you receive an unsolicited email claiming to be from the IRS, forward this message to phishing@irs.gov. You may also report misuse of the IRS name, logo, or other IRS property to the Treasury Inspector General for Tax Administration (TIGTA) at 1-800-366-4484. You can forward suspicious emails to the Federal Trade Commission at: spam@uce.gov or contact them at www.ftc.gov/idtheft or 1-877-IDTHEFT (1-877-438-4338).

Visit IRS.gov to learn more about identity theft and how to reduce your risk.

Privacy Act Notice

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons (including federal agencies) who are required to file information returns with the IRS to report interest, dividends, or certain other income paid to you; mortgage interest you paid; the acquisition or abandonment of secured property; the cancellation of debt; or contributions you made to an IRA, Archer MSA, or HSA. The person collecting this form uses the information on the form to file information returns with the IRS, reporting the above information. Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation and to cities, states, the District of Columbia, and U.S. commonwealths and possessions for use in administering their laws. The information also may be disclosed to other countries under a treaty, to federal and state agencies to enforce civil and criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism. You must provide your TIN whether or not you are required to file a tax return. Under section 3406, payers must generally withhold a percentage of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to the payer. Certain penalties may also apply for providing false or fraudulent information.

BID/PROPOSAL CERTIFICATION

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked **by the bidder** in some manner to indicate that it will supplant the electronic version. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit <http://www.dos.state.fl.us/>).

Company: (Legal Registration) EIN (Optional):

Address:

City: State: Zip:

Telephone No. FAX No. Email:

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions):

Total Bid Discount (section 1.05 of General Conditions):

Check box if your firm qualifies for MBE / SBE / WBE (section 1.09 of General Conditions):

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

<u>Addendum No</u>	<u>Date Issued</u>	<u>Addendum No</u>	<u>Date Issued</u>	<u>Addendum No</u>	<u>Date Issued</u>
<input type="text" value="1"/>	<input type="text" value="01/16/20"/>	<input type="text" value="2"/>	<input type="text" value="01/24/20"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

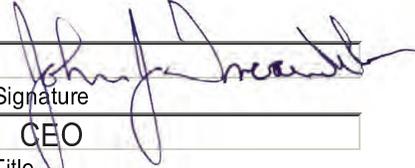
VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **If submitting your response electronically through BIDSUNC you must also click the "Take Exception" button.**

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

Name (printed)

Date


Signature

Title



City of Fort Lauderdale • Procurement Services Division
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301
954-828-5933 Fax 954-828-5576
purchase@fortlauderdale.gov

ADDENDUM NO.1

RFP/ ITB No. 12342-805
TITLE: Parking Meter Technology, with Maintenance and Support

ISSUED: January 16, 2020

This addendum is being issued to make the following change(s):

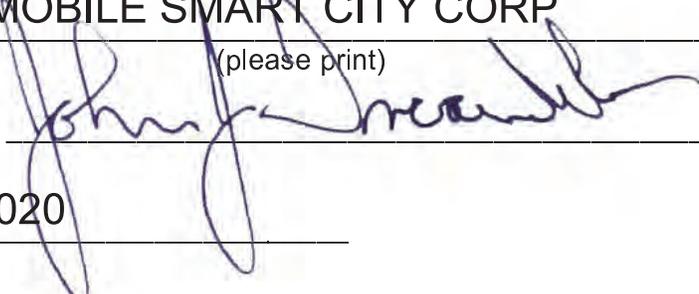
- 1. Revised Bid Specs uploaded.
See 12342-805 - Parking Meter Technology - V5.docx
- 2. Revised Exhibit 1 updated.
See Exhibit 1 - Meter Technical Specifications_V4.xlsx

All other terms, conditions, and specifications remain unchanged.

Laurie Platkin, CPPB
Senior Procurement Specialist

Company Name: **MOBILE SMART CITY CORP**

(please print)

Bidder's Signature: 

Date: **Feb 4, 2020**



City of Fort Lauderdale • Procurement Services Division
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ADDENDUM NO.2

RFP/ ITB No. 12342-805
TITLE: Parking Meter Technology, with Maintenance and Support

ISSUED: January 24, 2020

This addendum is being issued to make the following change(s):

- 1) Revised Bid Specs. Section 3.5 added. See 12342-805 - Parking Meter Technology - V6.docx

3.5 The City, in its facilitation of a coordinated parking environment, will require all providers to integrate into its backend software platform of choice. This software platform will perform the following tasks: calculation of parking prices, rates, rules, or restrictions; creation and management of parking zones (including, without limitation zone numbers, locations, and associated rates, rules, and/or restrictions); provision of reporting on parking session activity in a back office tool; processing credit card transactions; and transmitting data to parking enforcement systems. Proposers must integrate with City-specified API endpoints for these operations, including the reconciliation of funds with the City, and as a result, the City will not use or purchase any of the foregoing functionality from any Participant. This ensures that the City will have the capability to manage all provider technology through a single centralized interface with the City. Successful respondents will be required to process payments through WorldPay, and all funds will be deposited in a merchant account designated by the City. Therefore, the successful respondent will be required to have their hardware certified to be compliant with World Pay for gateway services and merchant processing services.

All other terms, conditions, and specifications remain unchanged.

Laurie Platkin, CPPB
Senior Procurement Specialist

Company Name: **MOBILE SMART CITY CORP**

(please print)

Bidder's Signature: _____
[Handwritten Signature]

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