# Panzer Aluminum Products Proposal

1166 NE 24 Ct, Wilton Manors, FL 33305

Panzeraluminumproducts@aol.com

Steve Smith - 954-529-6789

# City of Fort Lauderdale Lifeguard Towers

# Bid Number 12311-095



# **TABLE OF CONTENTS**

Table of Contents	Page 2
Executive Summary	Page 3
Scope of Work	Page 4
Design	Page 4
Composition	Page 4
Sizing	Page 4
Schedule and Timeline	Page 5
Qualifications and Exclusions	Page 6
Drawings	Page 7,8,9

## **EXECUTIVE SUMMARY**

Panzer Aluminum is a small family business located in Wilton Manors, Florida that offers custom fabrication and manufacturing services to local and regional municipalities and businesses within the south Florida area. It is owned by one individual, Mr. Steven Smith. Panzer Aluminum is not a M/WBE participant.

Panzer Aluminum Products will provide services to manufacture four complete custom lifeguard stands as per bidders request. This will be implemented by providing the following:

- Complete design specifications and plans.
- Detailed timeline and completion dates.
- Facilitating meetings and project reviews.
- Industry knowledge and resources required to complete the project successfully.

Panzer Aluminum has been in business for 40 years providing services for multiple municipalities such as the cities of Pompano, Miramar, and local businesses such as Lotspeich Company of Florida. Success was achieved with all customers by keeping in constant communication, providing weekly reporting as well as adhering to agree upon timelines resulting in repeat business and continued services. Projects were completed on time and within set budget.

- <u>Pompano:</u> UTV conversions that were outfitted with a coach worked body that included a full shelving structure with multiple storage compartments and door openings.
  - Chief Michael Hohl, EMS division (954)-547-7081
  - Contract Award: \$10,450.00
  - Year Complete: 2017
- Miramar: Multiple UTV conversions were outfitted with a coach worked bed that has a roof structure with multiple storage compartments as well as the ability to load a full size medical gurney for patient transport.
  - Chief Randy Gonzales (954)-815-8955
  - Contract Award: \$11,700.00
  - Year Complete: 2017
- Lotspeich Company of Florida: Three 13' x 13' x 13' aluminum framed structures the customer intended to use as cabanas and install on Fort Lauderdale beach. Panzer Aluminum manufactured as well as assisted in the design and transport requirements to installation location.
  - Jeff Fee (954)-978-2388
  - Contract Award: \$19,500.00
  - Year Complete: 2013

#### **SCOPE OF WORK:**

Panzer Aluminum understands the needs of the City of Fort Lauderdale looking for a qualified manufacturing facility to provide multiple turnkey lifeguard stands. The specifications for such a stand will be described below, in addition to the below description, samples of materials and mounting/ fabrication methods can be provided:

#### Design:

- Base material of the top structure and ramp will be aluminum along with the surrounding railing.
- Base material of the skid will be 316L Stainless that is more resistant to corrosion then 304 stainless alloy. Anchor/ tow locations will be provided so the tower can be towed.
- All hardware will be 316 stainless steel marine alloy where applicable to help prevent or limit corrosion.
- Two total entrance/exit doors will be provided on the North and South sides of the structure sizing of opening will be 24" wide x 76" tall.
- Awnings with breathable material will be provided on the North, South, and East side of the structure to provide some shade as well as assist in reducing glare.
- There will be 360 degree visibility all four sides the sizing of the glass varies. Three will be angled and the rear will be straight.
- 12" deep shelf on the inside for work area desk constructed of Aluminum.
- Outside skin of the structure will be powder coated to standard colors. Skid will not be powder coated. This powder coating will provide corrosion protection and deflect heat.
- 12' Surfboard locker included.

#### **Composition:**

- Ventilation is important in addition to the doors there will be vents at the height of the ceiling to help with inside circulation.
- The roof and walls will incorporate foam for heat reduction.
- Interior wall finish will be anodized aluminum.

#### Sizing:

- Deck to be 6' elevated above the ground
- Deck sizing to be 12' x 10'
- Total height of unit to be 13'6"
- Ramp Length to be 17'
- Impact safety glass to be 9/16" thick
- Skid foot print minimum size to be 14' x 12'

Note: Sizes, colors, and heights are subject to minor modifications based on further discussions.

## **Schedule and timeline:**

First Lifeguard Stand – Period of performance – POP – 12 weeks (84 calendar days – 60 business days)

ETA for First Lifguard Stand	Twelve Week - POP		
Tasks	Estimated time for completion		
Accept award/ finalize contract	(Start Date)		
Order Materials	Week One - Five business days		
Start layout of floor and subframes	Week Two - Five business days		
Start layout of Skid Stand	Week Two - Five business days		
Start layout of Walls & Doors	Week Three - Five business days		
Start layout of Ramp	Week Four - Five business days		
Skid stand substantially completed	Week Five - Five business days		
Floor framing and subframe substantially completed	Week Six - Five business days		
Wall completion expected to be at 75%	Week Six - Five business days		
Order Glass for Unit	Week Seven - Five business days		
Start Awning and Roof Structure layout	Week Seven - Five business days		
Doors to be at 75% completion	Week Eight - Five business days		
Ramp substantially completed	Week Eight - Five business days		
Roof and Awning to be 75% completed	Week Nine - Five business days		
Walls and Doors substantially completed	Week Nine - Five business days		
Glass to be installed	Week Ten - Five business days		
Roof and Awning Substantially Completed	Week Eleven - Five business days		
Unit, handrail, and ramp shipped to powder coater	Week Eleven - Five business days		
Installed on site and closeout documents	Week Twelve - Five business days		

Remaining units per unit—Period of Performance — POP desired — 12 weeks per unit (84 calendar days — 60 business days). There is a high likelyhood the POP for units — 2,3,4 will be completed in less than 12 weeks.

ETA for units two, three, and four Lifguard Stand	Twelve Week - POP			
Tasks	Estimated time for completion			
Accept award/ finalize contract	(Start Date)			
Order Materials	Week One - Five business days			
Start layout of floor and subframes	Week Two - Five business days			
Start layout of Skid Stand	Week Two - Five business days			
Start layout of Walls & Doors	Week Three - Five business days			
Start layout of Ramp	Week Four - Five business days			
Skid stand substantially completed	Week Five - Five business days			
Floor framing and subframe substantially completed	Week Six - Five business days			
Wall completion expected to be at 75%	Week Six - Five business days			
Order Glass for Unit	Week Seven - Five business days			
Start Awning and Roof Structure layout	Week Seven - Five business days			
Doors to be at 75% completion	Week Eight - Five business days			
Ramp substantially completed	Week Eight - Five business days			
Roof and Awning to be 75% completed	Week Nine - Five business days			
Walls and Doors substantially completed	Week Nine - Five business days			
Glass to be installed	Week Ten - Five business days			
Roof and Awning Substantially Completed	Week Eleven - Five business days			
Unit, handrail, and ramp shipped to powder coater	Week Eleven - Five business days			
Installed on site and closeout documents	Week Twelve - Five business day			

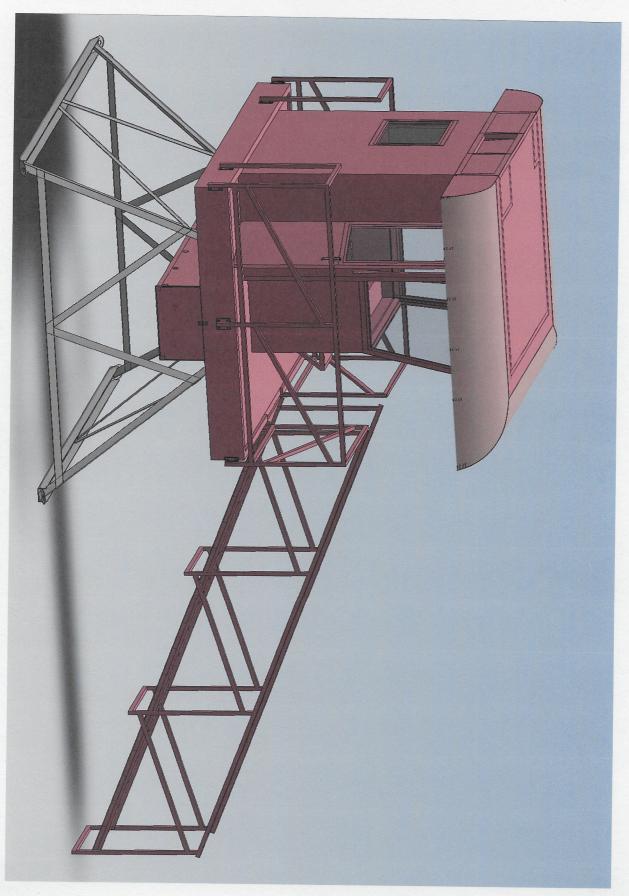
Note: Payment required within 7 business days of delivery of each unit.

## **Qualifications and Exclusions:**

- Cooper Crane subcontractor will be utilized to lift towers off flatbed onto sand.
- These units will not have electrical provisions under this proposal therefore energy reports will not be provided.
- Final installation location to be responsibility of City of Fort Lauderdale. Panzer Aluminum Products will deliver to the site on the beach to an agreed upon location.
- Anchor points can be provided on locations throughout the skid however there will be no suggested "tie down" method provided.
- These do not come with a guarantee of being Hurricane proof, Tsunami proof, or Tornado proof – it is required to move them from the beach for an expected Hurricane. These will be able to withstand typical South Florida Severe Weather.
- The lifeguard stands will have a handrail system that meets FBC standards for installation height to prevent falling off the structure which will also be in line with OSHA standards. Warning signs to keep off the lifeguard stand can be included to warn pedestrian traffic to keep off the stand. This is not a permanent structure no other FBC codes will be applied.
- One year craftmanship warranty is included against manufacturing defects – no guarantee on finishes due to being in a constant salt environment.
- Panzer Aluminum Products does not agree with section 2.40 ownership of work and needs to see it removed from contract documents.
- Payment to be made within seven business days of delivery for each unit.
- Able to start manufacturing immediately once awarded contract.







#### **SECTION VI - COST PROPOSAL PAGE**

Proposer Name:	PANZER	Arominum	PRODUCTS	

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor shall quote firm, fixed, costs for all services/products identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

#### Notes:

Attach a breakdown of costs including but not limited to labor, equipment, materials and parts.

	GACH-UNIT	
1.	BNUI DIOI	

\$ 54,00000

2.

Φ\_\_\_\_\_

**Total Project Cost** 

\$ 2/6,000.00

(above is a sample format to be revised per individual solicitation)

Submitted by:

Name (printed)

Signature

9.23.19

#### **BID/PROPOSAL CERTIFICATION**

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked by the bidder in some manner to indicate that it will supplant the electronic version. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be requi in accordance with Florida Statute §607.1501 (vis	red to obtain a certificate of au	thority from the department	of state,
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Delivery: Calendar days after receipt of Purchase			
Total Bid Discount (section 1.05 of General Con Check box if your firm qualifies for MBE / SBE / WB		nditions): MIA	V6
ADDENDUM ACKNOWLEDGEMENT - Proposer		11/4	
the proposal.	domowiedges that the followi	ng addenda nave been rec	ceived and are included in
Addendum No Date Issued Addend	um No. <u>Date Issued</u>	Addendum No	Date Issued
9/2/9			
VARIANCES: If you take exception or have varia competitive solicitation you must specify such exception all variances contained on other pages with variances will be deemed to be part of the response city does not, by virtue of submitting a variance, it is hereby implied that your response is in full of mark N/A. If submitting your response electrons	ception or variance in the space in your response. Additional puse submitted unless such is list necessarily accept any variance ompliance with this competition ically through BIDSYNC you	e provided below or reference ges may be attached if new ted and contained in the spaces. If no statement is continue solicitation. If you do not must also click the "Tak	nce in the space provided cessary. No exceptions or pace provided below. The ained in the below space,
The below signatory hereby agrees to furnish the instructions, conditions, specifications addenda, attachments including the specifications and fully contract if approved by the City and such acceptate signatory also hereby agrees, by virtue of submittive spondent's direct, indirect, incidental, consequence competitive solicitation process, including but no presentations, or award proceedings exceed the arising under any provision of indemnification or the	legal advertisement, and conc y understand what is required nce covers all terms, condition ring or attempting to submit a re ential, special or exemplary da ot limited to public advertiser amount of Five Hundred Dolla	itions contained in the bid/ . By submitting this signers, and specifications of this esponse, that in no event samages, expenses, or lost nent, bid conferences, site (\$500.00). This limitation	/proposal. I have read all d proposal I will accept a s bid/proposal. The below shall the City's liability for profits arising out of this e visits, evaluations, oral
Submitted by:			
Steven Smith			
Name (printed)	Signature		
Date 92319	Title		

#### **NON-COLLUSION STATEMENT:**

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

- 3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).
- 3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME	<u>RELATIONSHIPS</u>
NIA	

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

# CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH NON-DISCRIMINATION PROVISIONS OF THE CONTRACT

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-17(a)(i)(ii), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

(a) Contractors doing business with the City shall not discriminate against their employees based on the employee's race, color, religion, gender (including identity or expression), marital status, sexual orientation, national origin, age, disability or any other protected classification as defined by applicable law.

Contracts. Every Contract exceeding \$100,000, or otherwise exempt from this section shall contain language that obligates the Contractor to comply with the applicable provisions of this section.

The Contract shall include provisions for the following:

- (i) The Contractor certifies and represents that it will comply with this section during the entire term of the contract.
- (ii) The failure of the Contractor to comply with this section shall be deemed to be a material breach of the contract, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.

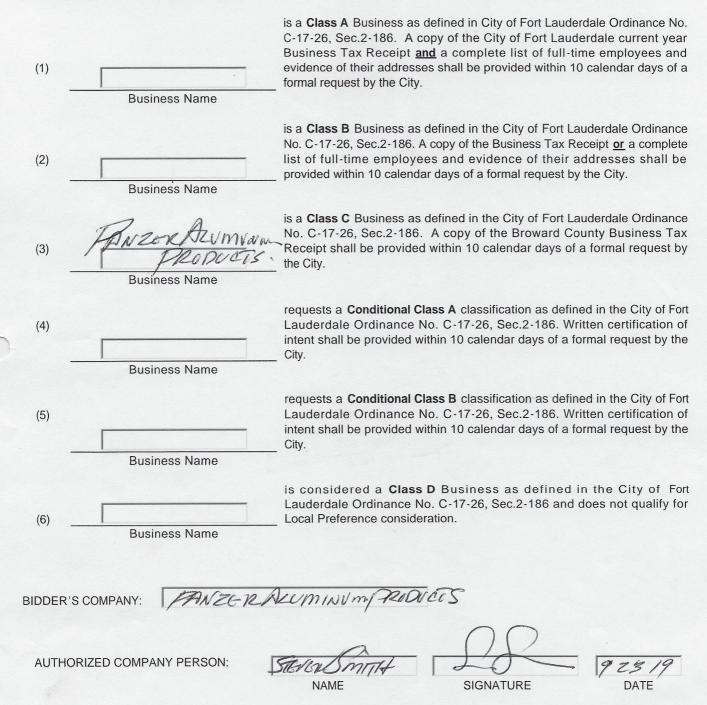
**Authorized Signature** 

Print Name and Title

Date

#### LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local business price preference classification as indicated herein, and further certifies and agrees that it will re-affirm its local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this ITB. Violation of the foregoing provision may result in contract termination.



#### **CONTRACT PAYMENT METHOD**

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to credit card payments via MasterCard or Visa as part of this program.

This allows you as a vendor of the City of Fort Lauderdale to receive your payments fast and safely. No more waiting for checks to be printed and mailed.

In accordance with the contract, payments on this contract will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, bidders must presently have the ability to accept the credit card or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

All costs associated with the Contractor's participation in this purchasing program shall be borne by the Contractor. The City reserves the right to revise this program as necessary.

By signing below you agree with these terms.

Please indicate which credit card payment you prefer:

Visa ,

Steven W. MITH Name (Printed)

Name (Printed)

Company Name

☐ MasterCard

Date

Signature

Onwor

Title



#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 10/30/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

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	1166 NE 24TH CT			INSURER D :				
	WILTON MANORS FL 333	305-223	34	INSURER E :				
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