

**City of Fort Lauderdale**  
**Initial Cigna Specific Reinsurance Premium Analysis**  
**January 1, 2020 Effective Date**

<b>Specific Reinsurance Policy</b>	<b>Cigna Current</b>	<b>Cigna Revised Renewal</b>	<b>Final Revised Option 1</b>	<b>Cigna Revised Option 2</b>
Specific Stop Loss Level	\$325,000	\$325,000	\$350,000	\$375,000
Maximum Reimbursement	Unlimited	Unlimited	Unlimited	Unlimited
Including Rx	Yes	Yes	Yes	Yes
Contract Type	12/36	12/36	12/36	12/36
<b>Specific Reinsurance Premium</b>	<b>Current</b>	<b>Revised Renewal</b>	<b>Final Revised Option 1</b>	<b>Revised Option 2</b>
Per Subscriber	\$49.31	\$55.22	\$49.31	\$44.17
Total Monthly Premium	\$90,730	\$101,605	\$90,730	\$81,273
Estimated Annual Specific Premium	<b>\$1,088,765</b>	<b>\$1,219,258</b>	<b>\$1,088,765</b>	<b>\$975,274</b>
<b>Annual Premium Impact Over Current</b>		\$130,493	\$0	(\$113,491)
<b>Percentage Change Over Current</b>		12.0%	0.0%	-10.4%
<b>Total Potential Premium Savings Over Renewal</b>			(\$130,493)	(\$243,984)
<b>Claims to Savings Ratio</b>			<b>5.22</b>	<b>4.88</b>
Total Enrollment - All plans, all groups, all branches Based on June 2019 Cigna Enrollment	1,840			

Policy includes all retirees covered by the plan

Initial renewal called for a 19% increase at the current level

Quote expiration date: 11/15/19

In the event another reinsurance company is selected then there will be an additional data interface fee of \$0.50 charged on a PEPM basis to the ASO fees estimated to be \$11,040 annually

In the event the College selects a reinsurance company other than Cigna for the specific stop loss, the current ASO fee would increase by \$3.00 PEPM or an additional \$66,240 in fees.

Cigna's revised 12% renewal is contingent on the College not marketing reinsurance product. If the College decides to market, the initial 19% increase will be a firm renewal increase.

Prepared by The Rhodes Insurance Group  
9/16/2019