



**CITY OF FORT LAUDERDALE  
City Commission Agenda Memo  
REGULAR MEETING**

**#19-0942**

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**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Chris Lagerbloom, ICMA-CM, City Manager

**DATE:** October 2, 2019

**TITLE:** Motion Approving Contract for Purchase of Waterways Cleaning and  
Reporting Services – Aquatic Control Group Inc - \$798,800 (estimated  
two-year total) – **(Commission Districts 1, 2, 3 and 4)**

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**Recommendation**

It is recommended that the City Commission approve a two-year contract, in substantially the form attached, for the purchase of waterways cleaning and reporting services from Aquatic Control Group Inc, in the estimated amount of \$798,800 and authorize the City Manager to approve one, two-year renewal option, contingent upon appropriation of funds.

**Background**

The city has 165 miles of navigable waterways. The cleanup of such a large number of waterways, including canals and the Intracoastal Waterway, is a large commitment and requires specialized equipment. The City's Parks and Recreation Department currently performs waterway cleanup services with City staff and equipment up to nine times per year. Increasing the frequency and cleanliness of these waterways to meet Neighbor expectations exceeds the existing capacity of the Department to do so internally. As such, the Department is proposing to increase the frequency of waterway cleaning to up to 12 cleaning cycles yearly by contracting with a firm to provide these services within existing funding resources.

Parks and Recreation's goal is to find a qualified firm to provide regular cleaning services for all specified navigable waterways within the city. The vendor will be responsible for providing all labor, equipment and materials required for the collection, removal and disposal of debris from all waterways, as well as provide a higher level of service at a cost that is less than what it costs for the City staff to do the work. The average annual operating expenses for FY 2017 through FY 2019 were \$399,269. The cleaning cycle currently takes 6-8 weeks to complete resulting in approximately nine cycles per year. Under the proposed contract, Aquatic Control Group Inc will perform 12 cycles per year resulting in an increase in service for no additional cost.

Aquatic Control Group Inc will work in accordance with the Florida Department of Environment Protection and all Federal, State and local regulations. The debris to be removed can be floating, submersed or immersed within vegetation or dock adjacent to

a waterbody, and may include sizable items such as trees, as well as animal carcasses. The vessels and equipment provided must be capable of accessing and removing debris from wide bodies of water and narrow canals or canal ends and other areas of concern.

The background of the solicitation process includes the following:

- April 25, 2019 – RFP No. 12285-595 was issued for waterways cleaning and reporting services.
- May 21, 2019 – The solicitation opened with a total of six firms below submitting proposals.
  - 4Ocean, LLC
  - Aquatic Control Group Inc
  - Waterfront Wall Finishes
  - Breen Acres Aquatics, Inc.
  - Beach Raker, LLC
  - DRC Emergency Services, LLC
- July 15, 2019 – The RFP evaluation committee (“committee”) met to evaluate and rank the proposals based on the following criteria:

Understands overall needs of the City as presented in the proposal	20%
Operations Plan	30%
References, past performance, years in business	15%
Total Project Cost	35%
<b>TOTAL PERCENT AVAILABLE</b>	<b>100%</b>

It was determined the two top ranked firms below would give oral presentations to the committee.

- 4Ocean, LLC
- Aquatic Control Group Inc
- August 7, 2019 – 4Ocean and Aquatic Control Group made oral presentations to the committee. After presentations were completed, the committee scored and ranked the proposers as follows:
  - Aquatic Control Group Inc – 1<sup>st</sup>
  - 4Ocean, LLC – 2<sup>nd</sup>

Staff recommends the City Commission award a two-year contract to the highest ranked proposer, Aquatic Control Group Inc.

None of the six vendors that responded is a Minority-Owned Business Enterprise, Women-Owned Business Enterprise, or Small Business Enterprise.

**Resource Impact**

There is an annual fiscal impact in the amount of \$399,400. Future expenditures are contingent upon approval and appropriation of the annual budget. This item is

associated with CAM #19-0847 Consolidated Budget Amendment.

<b>Funds available as of October 1, 2019</b>					
<b>ACCOUNT NUMBER</b>	<b>INDEX NAME (Program)</b>	<b>CHARACTER CODE/ SUB-OBJECT NAME</b>	<b>AMENDED BUDGET (Character)</b>	<b>AVAILABLE BALANCE (Character)</b>	<b>AMOUNT</b>
409-PKR080401-3199	Canal Cleaning	Service & Materials/ Other Prof Services	\$75,462	\$75,462	\$399,400
<b>TOTAL AMOUNT →</b>					<b>\$399,400</b>

**Strategic Connections**

This item is a *Commission Annual Action Plan* priority, included within the Management Agenda, advancing the Code Compliance Process Improvement effort.

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Neighborhood Enhancement Cylinder of Excellence, specifically advancing:

- Goal 5: Be a community of strong, beautiful, and healthy neighborhoods.
  - Objective 2: Enhance the beauty, aesthetics, and environmental quality of neighborhoods.
    - Initiative 4: Implement the finding from the Code Compliance Process Improvement.

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Community*.

**Related CAM**  
#19-0847

**Attachments**

- Exhibit 1 – Solicitation
- Exhibit 2 – Final Rankings
- Exhibit 3 – 4Ocean Proposal
- Exhibit 4 – Aquatic Control Group Proposal
- Exhibit 5 – Beach Raker Proposal
- Exhibit 6 – Breen Acres Aquatics Proposal
- Exhibit 7 – DRC Emergency Services Proposal
- Exhibit 8 – Waterfront Wall Finishes Proposal
- Exhibit 9 – Contract

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