



500 South Australian Avenue • Suite 600
West Palm Beach, FL 33901
(888) 721-4372 • Fax: (504) 482-2852
www.drcusa.com

FL License No. CRC1331307

REQUEST FOR PROPOSAL
Waterways Cleaning and Reporting Services

RFP NO. 12285-595

MAY 21, 2019 • 2:00PM
ORIGINAL

CITY OF FORT LAUDERDALE
Procurement Services Division
100 N. Andrews Avenue • #619
Fort Lauderdale, FL 33301

PREPARE•RESPOND•RECOVER

POINTS OF CONTACT:

Kristy Fuentes, Kfuentes@drcusa.com

Jay Gunter, jgunter@drcusa.com



500 South Australian Avenue • Suite 600 • West Palm Beach, FL 33901 • (888) 721-4372 • Fax: (504) 482-2852
www.drcusa.com

May 21, 2019

City of Fort Lauderdale
Procurement Services Division
100 N. Andrews Avenue, #619
Fort Lauderdale, FL 33301

Re: Waterways Cleaning and Reporting Services
RFP No. 12285-595

Dear Sir or Madam,

DRC Emergency Services, LLC, appreciates the opportunity to present to you and the City of Fort Lauderdale our proposal to provide Waterways Cleaning and Reporting Services as required in the above referenced RFP. DRC is among the leading disaster management companies in the United States. Our services include emergency debris removal; disaster management—including temporary housing, workforce housing and life support—as well as required FEMA documentation; debris management; right-of-way maintenance; marine debris, salvage and recovery; vehicle and vessel removal and processing; technical assistance and project management; construction and construction management; demolition; and landfill management.

DRC has an office in West Palm Beach, Florida, which is located 1 hour from the City of Fort Lauderdale. Our additional office locations in Galveston, Texas, New Orleans, Louisiana, Semmes, Alabama, and Surf City, North Carolina provide us with geographical maneuverability along the Gulf Coast, and allow us to continue to provide services to the City of Fort Lauderdale should any location be compromised during a disaster. DRC currently has dozens of reservists and hundreds of subcontractors ready to participate in any response effort. Depending on the size of an event which may strike the City of Fort Lauderdale, DRC will dedicate all necessary manpower and equipment and in no case, will the project be understaffed.

Corporate officers with legal signing authority to bind DRC to the terms and conditions of this proposal include: John Sullivan, President; Kristy Fuentes, Vice President/Secretary-Treasurer. Evidence of their authority is attached.

The Regional Manager for the City of Fort Lauderdale is Jay Gunter who can be reached at (888) 721-4372, by cell: (386) 507-1011 or by email: jgunter@drcusa.com.

This proposal is in all respects fair and in good faith, without collusion or fraud and conforms to the specifications of your RFP. If we may offer any additional information or clarifications, please let us know. Thank you for the opportunity to offer our services and we look forward to working with the City of Fort Lauderdale in the future.

Sincerely,

Kristy Fuentes
Vice President, Secretary, Treasurer

**ACTION IN LIEU OF
A MEETING OF THE
MANAGER OF
DRC EMERGENCY SERVICES, LLC**

This action is taken in accordance with Section 10-12-22 of the Alabama Limited Liability Company Act, as amended (the “Act”), in lieu of a meeting of the sole Manager of DRC EMERGENCY SERVICES, LLC, an Alabama limited liability company (the “Company”), and is made effective as of January 19, 2016.

WHEREAS, Section 4.2 of the Company’s Second Amended and Restated Operating Agreement dated January 20, 2016 (as amended, the “LLC Agreement”) and the Act permit the Manager of the Company to take the following actions; and

WHEREAS, the undersigned, DRC Equity LLC, constitutes the sole Manager of the Company (the “Manager”).

NOW, THEREFORE, the undersigned hereby makes the following resolutions and consents to the following actions in lieu of a meeting of the Manager of the Company:

1. The following persons, in their respective corporate capacities indicated below, are hereby authorized and empowered for the express limited purpose of signing documents for the submission of bids, proposals, offers, responses and other related documents to, any federal, state or local government, including any governmental entity, organization, body, agency, department or political subdivision, for the transaction of business by or on behalf of the Company:

<u>Name</u>	<u>Office/Capacity</u>
John R. Sullivan	President
Kristy Fuentes	Vice President of Business Development, Secretary and Treasurer

2. The officers listed above after giving effect to this written consent are hereby authorized and directed on behalf of the Company to execute and deliver such agreements and instruments, make such filings and give such notices, and take any and all such other actions, and to do or cause to be done, such acts as such officers may deem necessary or advisable to accomplish or otherwise implement the purposes of the foregoing resolutions or to cause the Company to perform its obligations under any of the foregoing.

3. All actions taken by any officer of the Company in connection with any of the transactions contemplated by these resolutions are hereby authorized, approved, ratified and confirmed in all respects.

4. This written consent may be executed in counterparts, and all so executed shall constitute one action notwithstanding that all of the undersigned are not signatories to the original or to the same counterpart. This written consent shall be filed with the minutes of the proceedings of the Manager of the Company.

[SIGNATURE PAGE FOLLOWS]

Dated effective as of the date first written above.

DRC EMERGENCY SERVICES LLC

By: **DRC EQUITY, LLC**
a Texas limited liability company
Its: Manager



By: John R. Sullivan
Its: President

INITIAL DOCUMENTS

A. Proposal Letter	1
B. Signing Authority	2

TAB 1 – TABLE OF CONTENTS4

TAB 2 – EXECUTIVE SUMMARY6

A. Notable Achievements And Experience	7
B. Description of Offices	8
C. Key Personnel Roles	9
D. Key Elements of the Proposal	10
E. Key Projects and Values	11

TAB 3 – EXPERIENCE AND QUALIFICATIONS12

A. Background and Capacity	13
B. Financial Strength And Stability	14
C. Relevant Work Experience	15
D. 11 Year Past Performance	18
E. Environmental Compliance Wildlife Sensitive Environments	21
F. Experience With FEMA Reimbursement	23
G. Key Personnel	27
H. Bank Reference Letter	31
I. Bonding Capacity Letter	32
J. Florida Contractor’s License	33
K. Florida Secretary of State License	35
L. SunBiz	36

TAB 4 – APPROACH TO SCOPE OF WORK39

A. Availability Of Firm’s Resources	41
B. Current Workload	46

TAB 5 – REFERENCES47

A. Reference Letters	48
----------------------------	----

TAB 6 – MINORITY/WOMEN (M/WBE) PARTICIPATION.....51

A. Local S/M/WBE Resource Program	51
B. Affirmative Action/Equal Opportunity Policy	54

TAB 7 – SUBCONTRACTORS55

Tab 1: Table of Contents

Waterways Cleaning and Reporting Services



A. Employment Of Local And Minority Contractors	55
TAB 8 – REQUIRED FORMS.....	57
A. Bid/Proposal Certification.....	58
B. Addendum 1	59
C. Addendum 2	60
D. Non-Collusion Affidavit.....	61
E. Cost Proposal Page.....	62
F. Contractor’s Certificate of Compliance with Non-discrimination Provisions of the Contract.....	64
G. Local Business Price Preference Certification Statement.....	65
H. Contractor Payment Preference Certification Statement	66
TAB 9 – SAMPLE INSURANCE CERTIFICATE.....	67

This proposal was printed on recycled paper.

For 30 years, DRC has provided extensive disaster recovery services, environmental services and civil construction to federal, state, and local governments. As a leader in the recovery industry, our passion is helping communities prepare for the worst while being prepared to deliver a rapid response when necessary, all to facilitate the most efficient recovery possible. Setting new industry standards is what our customers have come to expect; DRC takes pride in our versatility and in our innovative approach to every job. Having successfully completed over \$2.5 billion in contracts over the last 30 years alone, DRC employs scores of talented professionals ready to satisfy our client's needs. We are proven, and we are ready.



The primary mission of our company is to provide a **professional, honest, and immediate response** to natural and man-made disasters throughout the world. DRC is highly capable in managing all facets of a disaster, particularly because of our extensive experience in communicating with our clients. Through our experience, we have developed an inherent understanding of how to direct emergency response and recovery.

DRC has provided a plethora of services in response to disaster recovery including, but not limited to:

- Debris Management
- Demolition
- Marine Debris, Salvage, and Recovery
- Vehicle and Vessel Removal and Processing
- Technical Assistance and Project Management
- Temporary Housing, Workforce Housing and Life Support
- Construction and Construction Management
- Landfill Management
- Civil, Heavy, and Recovery Construction
- Oil Spill Response and Mining
- Right-of-way maintenance
- Beach Restoration
- Canal Bank Stabilization
- Drainage Improvement Projects
- Hazardous Waste Segregation
- Environmental Control
- Traffic Control
- Tree Trimming and Removal
- Emergency Supplies and Support

Tab 2: Executive Summary

Waterways Cleaning and Reporting Services



NOTABLE ACHIEVEMENTS AND EXPERIENCE

- Simultaneously mobilized, staffed and successfully operated **53 individual projects** throughout the Southeastern US during the 2017 Hurricane Season.
- Established a **single-day productivity record** for post-disaster debris removal as recognized by FEMA in 2008 for collecting 440,000 cubic yards.
- Designed, implemented, managed and financed a **150-mile Gulf of Mexico shoreline protection system** in response to the BP oil spill.
- Established industry standards for total volume recycled by **recycling 100% of the 5.6 million cubic yards collected** in Houston, TX following Hurricane Ike.

30-year record of assisting local jurisdictions without a single disallowance in maximizing federal reimbursement for eligible work performed

“The City of Houston set an **all-time, one day record** for debris removal in anything that’s been done in the United States of America. And we’ve **increased significantly the pace of our removal of debris every day.**”

Bill White, Former Mayor of Houston, Texas

DESCRIPTION OF OFFICES

DRC has an office in West Palm Beach, Florida, which is located 1 hour from the City of Fort Lauderdale. Our additional office locations in Galveston, Texas, New Orleans, Louisiana, Semmes, Alabama, and Surf City, North Carolina provide us with geographical maneuverability along the Gulf Coast, and allow us to continue to provide services to the City of Fort Lauderdale should any location be compromised during a disaster. DRC currently has dozens of reservists and hundreds of subcontractors ready to participate in any response effort. In the event of a disaster, DRC will establish an office within the City from which all operations will be managed.

Tab 2: Executive Summary

Waterways Cleaning and Reporting Services



KEY PERSONNEL ROLES

John Sullivan, President (& Principal)

- Executive management of projects
- Coordination and delegation of responsibility among senior management personnel
- Point of contact with executive client management
- Oversight of all operational divisions

Mark Stafford, Vice President of Response and Recovery

- Responsible for providing guidance to the Regional Managers in times of activation
- Communicates directly with the President regarding quality control and quality assurance

Kristy Fuentes, Vice President of Compliance and Administration

- Overall day-to-day responsibility for directing the DRC ethics, business conduct and government contracting compliance programs ("Programs"). Ensure that all executives and employees have ethics training on an annual basis and that the Code provides compliance guidance appropriate to the size and nature of DRC business
- Management of DRC's marketing, sales and communications functions, providing client relations and assistance in the areas of planning, program management, disaster response, demolition contracting and regulatory compliance

Cliff Lowe, Vice President of Business Development

- Responsible for seeking out, and managing the business development efforts for SLS Response related to immediate and opportunistic disaster response and recovery projects
- In charge of responding to RFP's and negotiating contracts with city, county, and federal agencies for pre-event disaster response contracts
- Day to day management of the Regional Manager team

Joe Newman, Vice President of Operations

- Oversees all on-ground execution of projects
- Provides crew oversight while managing schedule adherence, resource utilization, and quality/safety and regulatory compliance

Jay Gunter, Regional Manager

- Specializes in client services, incident command and command center operations
- Provides Hands-on participation and incident command in response and recovery operations for numerous major disasters and emergencies

Sam Dancer/Mark Bush, Project Manager

- Works with the Vice President of Operations and Regional Manager to help manage all phases of assigned projects
- Ensures contractual obligations are met and accountable for the personnel and equipment onsite

Lisa Garcia, Contracts Manager

- Maintain contractual records and documentation such as receipt and control of all contract correspondence
- Ensure that signed contracts are communicated to all relevant parties to provide contract visibility and awareness, interpretation to support implementation
- Responsible for applying, renewing and activating general contractors licenses nationwide; pre-qualifications with Department of Transportation offices nationwide
- Responsible for Secretary of State annual filings and authorizations to do business

KEY ELEMENTS OF THE PROPOSAL

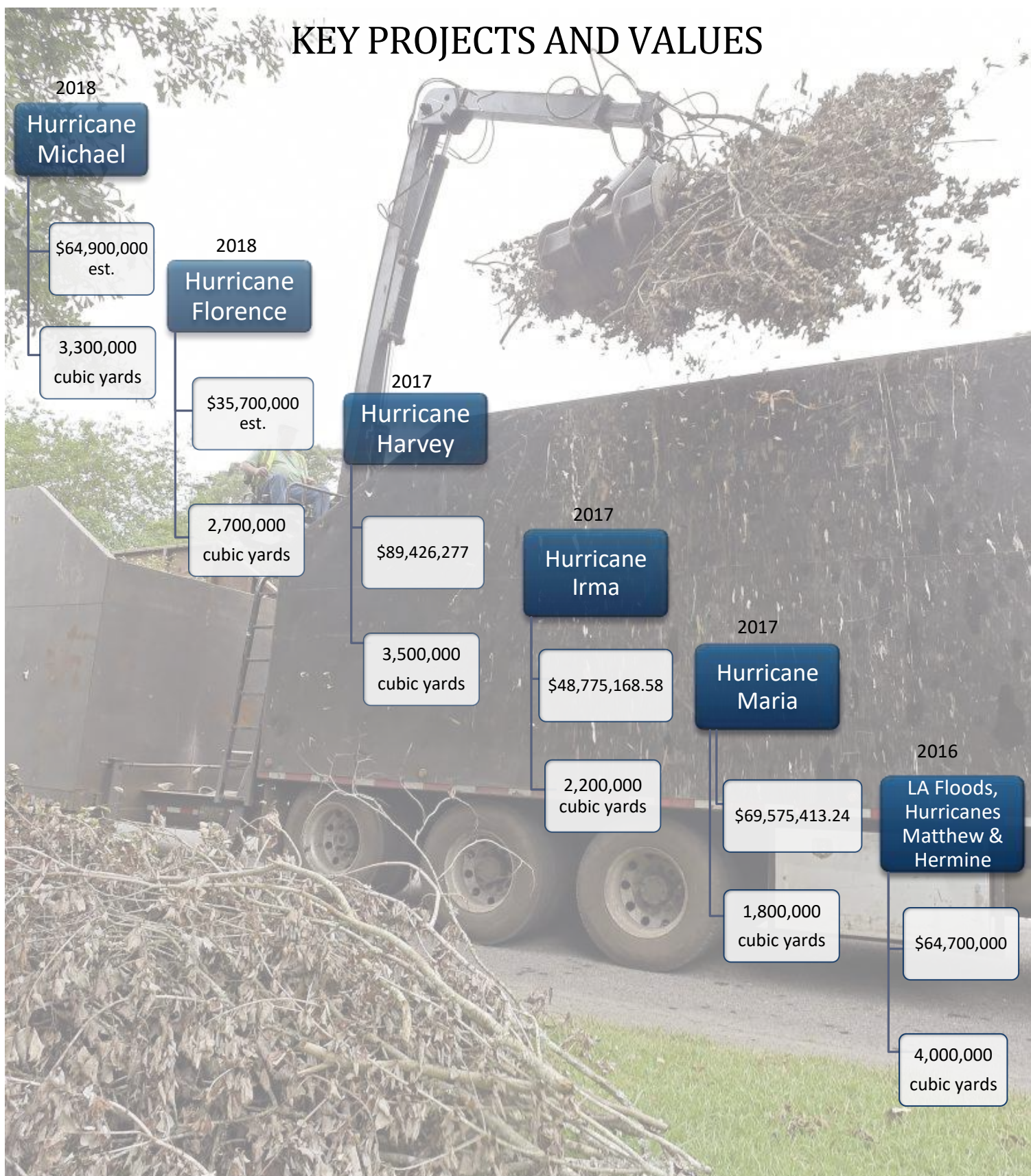
Key elements of this proposal include our Project Approach, Key Subcontractor, References, and overall completeness of the proposal. Please see the remainder of the tabs for more detailed information.

Tab 2: Executive Summary

Waterways Cleaning and Reporting Services



KEY PROJECTS AND VALUES





Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services

The City Of Fort Lauderdale
Request for Proposals
Waterways Cleaning and Reporting Services
RFP No. 12285-595

May 21, 2019



PO Box 17017
Galveston, TX 77552
Phone: (888) 721-4372
Fax: (504) 482-2852
www.drcusa.com

The Contact Person for the City of Fort Lauderdale is Jay Gunter who can be reached at (888) 721-4372, by cell: (386) 507-1011 or by email: jgunter@drcusa.com.

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services



BACKGROUND AND CAPACITY

The company was formed in 1989 in response to Hurricane Hugo. In 2001 the company began operating as DRC Emergency Services, LLC. Since its inception, DRC has responded and navigated through countless disaster events that included hundreds of contracts, each involving a unique community with distinct circumstances. In the past, DRC has picked up as little as 170 cubic yards for a single client and over 12 million cubic yards during 39 simultaneous activations. Having performed debris operations across the Continental United States and internationally for three decades, DRC has engaged a network of over 3,000 subcontracting partners. Our relationship with these contractors **guarantees that no matter the size or location of an event, DRC will respond timely.**

When disasters hit communities,
DRC Emergency Services is there.
We stand by ready to help you
prepare, respond, and recover
in the face of disaster.



FINANCIAL STRENGTH & STABILITY

DRC is one of the most **financially sound and stable companies** in the disaster response industry. With a **bonding capacity of over \$1 billion** and access to dedicated cash and credit lines in **excess of \$200 million**, DRC has the ability to manage and complete multiple projects simultaneously without being hindered by a lack of operating capital. During high storm seasons over the past decade, DRC operated substantially out of pocket prior to client payment, yet remained fully capable of providing the critical services necessary to complete all contracts.

- The 2018 hurricane season brought several storms, most notably Hurricanes Florence and Michael. With only two weeks of reprieve between each storm, DRC mobilized in Florida, North Carolina, Virginia and Georgia simultaneously.
- Three major hurricanes hit continental North America in 2017, Hurricanes Harvey, Irma, and Maria, consecutively. DRC managed a total of 53 projects simultaneously in the months that followed these disasters, totaling to \$207 million and 6 million cubic yards.
- 2016 brought several severe flooding events, primarily in Texas and Louisiana. Additionally, Hurricanes Hermine and Mathew wreaked havoc on Florida and the East Coast. DRC was activated in 30 total jurisdictions, DRC picked up a total of 4 million cubic yards of debris, totaling to an estimated amount of \$64.7 million contract value.
- The winter of 2014 wreaked havoc on the eastern seaboard. Working primarily in South Carolina and North Carolina, DRC managed the debris removal for 5 counties in North Carolina and 8 counties for SCDOT. Removing over 225,000 trees and 400,000 cubic yards, the contract value is \$54,449,473.
- DRC successfully performed in at least 9 contracts that were directly related to the British Petroleum Deepwater Horizon oil spill in the Gulf of Mexico which flowed for three months in 2010. The company's depth of knowledge with debris handling in ecologically sensitive environments was a significant asset to the regions affected. The total contract value is \$185,334,469.
- In 2008, following Hurricanes Ike and Gustav, DRC provided debris removal services for 36 separate and simultaneous disaster management services contracts, including the cities of Houston, Galveston and New Orleans. The total value of these contracts was approximately \$200 million.
- In 2005-2006, DRC mobilized, performed and completed a contract valued at over \$100 million for the Louisiana Department of Transportation and Development in response to Hurricane Katrina, while still performing other projects across the United States.

DRC has never failed to complete any awarded work, defaulted on a contract, or filed for bankruptcy. The company has a 100% assignment completion record.

Banking

Texas Capital Bank
Mike Chryssikos
Senior Vice President
One Riverway, Suite 2100
Houston, TX 77056
(832) 308-7109
michael.chryssikos@texascapitalbank.com
(Please see attached letter)

Surety

Bowen, Michlette & Britt Insurance
Agency LLC
Toby Michlette
Surety Bond Producer, Senior VP
1111 North Loop West, Suite 400
Houston, TX 77046
(713) 880-7109
Tmichlette@bmbinc.com
(Please see attached letter)

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services



RELEVANT WORK EXPERIENCE

2018	Activations	Temporary Sites	Cubic Yardage	Contract Value
Hurricane Michael	Florida: Holmes County, Jackson County, Florida Department of Transportation, Tyndall Air Force Base, NSA Panama City Georgia: Colquitt	27	Work in Progress	Work in Progress
Hurricane Florence	North Carolina: Pender County, Wilmington, Havelock, Burgaw, Pine Knoll Shores, Surf City, Topsail Beach, Pamlico County, New Hanover County, Greene County, Southport, Jones County, and Sampson County, Camp Lejeune	18	Work in Progress	Work in Progress
Alabama Tornado Outbreaks	Alabama: Calhoun County, St. Clair County, and the City of Jacksonville	2	302,004.00	\$ 4,833,620
2017	Activations	Temporary Sites	Cubic Yardage	Contract Value
Hurricane Harvey	Texas: Texas GLO, Waller County, Harris County, Jefferson County, Port of Corpus Christi, Cities of Aransas Pass, Groves, Cleveland, Bellaire, Humble, Nederland, Port Aransas, Houston, Jacinto, Port Arthur, Piney Point Village, Port Neches, and Texas City	16	3,579,940.50	\$ 89,426,277.00
Hurricane Irma	Florida: Florida Department of Transportation, Florida Department of Environmental Protection, Monroe County, Citrus County, Miami-Dade County, Coconut Creek, Cutler Bay, Daytona Beach, Debary, Deland, Fernandina, Ft. Lauderdale, Indian Creek Village, Inverness, Largo, Miami, North Miami, North Miami Beach, Surfside, Orange City, Orlando, Palm Beach Gardens, Pembroke Pines, Redington Beach, and St. Augustine Georgia: Brunswick	30	2,159,454.64	\$ 48,775,168
Hurricane Maria	Puerto Rico: Department of Transportation and Public Works	8	1,082,845.80	\$ 69,757,413
2016	Activations	Temporary Sites	Cubic Yardage	Contract Value
Winter Storm Jonas	Maryland: Maryland Department of General Services, State of Maryland, Prince Georges County and City of Baltimore Virginia: Loudoun County	N/A	N/A	\$ 1,002,792
Multiple Severe weather events and flooding	Texas: Harris County, Houston, Texas DOT Louisiana: East Baton Rouge parish, Ascension Parish, Tangipahoa Parish, Lafayette Parish, St. Martin Parish, City of Baker, Assumption Parish, Iberville Parish, City of St. Gabriel,	5	2,800,000.00	\$ 50,000,000
Hurricane Hermine	Florida: Citrus County, Leon County	N/A	26,694.25	\$1,792,096.93
Hurricane Matthew	Florida: Daytona Beach, Ormond Beach, Deland, Orange City, St. Augustine, Sebastian North Carolina: New Hanover County, Pender County, Hyde County, Greene County, City of Wilmington, City of North Topsail Beach Georgia: Georgia Department of Transportation	14	579,473.65	\$13,572,406.02

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services

2015	Activations	Temporary Sites	Cubic Yardage	Contract Value
Texas Flood Event	Texas: Texas Department of Transportation, City of Houston, and City of Bellaire	N/A	238,463.00	\$ 2,039,329
Louisiana Storm Event	Louisiana: East Baton Rouge Parish and Ascension Parish	N/A	135,977.96	\$ 875,867
2014	Activations	Temporary Sites	Cubic Yardage	Contract Value
Winter Ice Storms	South Carolina: South Carolina Department of Transportation North Carolina: New Hanover County, Pender County, City of Wilmington, City of Thomasville and City of Archdale	15	1,839,119.82	\$ 54,449,473
2013	Activations	Temporary Sites	Cubic Yardage	Contract Value
Midwestern Tornado Outbreak	Missouri: St. Louis County, St. Charles County, and City of Bradenton Oklahoma: City of Pottawatomie and City of Oklahoma City	2	205,288.10 Cubic Yards 50,426.28 Tons	\$ 3,253,487
2012	Activations	Temporary Sites	Cubic Yardage	Contract Value
Superstorm Sandy	New Jersey: Piscataway and City of Ocean City New York: New York Department of Transportation Maryland: Harford County	N/A	988,081.93	\$ 19,063,581
Hurricane Isaac	Louisiana: Louisiana Department of Transportation, Ascension Parish, St. John the Baptist Parish, Jefferson Parish, East Baton Rouge Parish, St. Charles Parish, City of New Orleans, New Orleans Downtown Development District, and City of Mandeville	6	814,611.22	\$ 11,929,391
2011	Activations	Temporary Sites	Cubic Yardage	Contract Value
Hurricane Irene	North Carolina: New Hanover County, Pender County, Pamlico County, North Topsail Beach, Havelock, and Southern Shores Virginia: Virginia Department of Transportation, Virginia Department of Emergency Management, City of Richmond, Suffolk Maryland: St. Mary's County, Calvert County, and Harford County Rhode Island: Rhode Island Department of Transportation, Burgaw, Barrington, Cranston, Narragansett, Cumberland, Providence,	14	872,108.16	\$ 18,477,522
2011 Tornado Outbreak	Alabama: Alabama Department of Transportation Divisions 1, 3, and 5, Alabama Department of Natural Resources, Jefferson County, Franklin County Calhoun County, City of Birmingham, City of Trussville, Town of Phil Campbell, Birmingham Airport Authority, and University of South Alabama Mississippi: Holmes County, Clay County, Durant,	12	2,695,808.75	\$ 32,235,282
FEMA Site Development	North Dakota: Minot	N/A	N/A	\$ 9,367,899

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services



2010	Activations	Temporary Sites	Cubic Yardage	Contract Value
Deepwater Horizon Oil Spill	Louisiana: USES of Louisiana, Plaquemines Parish, Terrebonne Parish, St. Bernard Parish, Lafourche Parish, and Jefferson Parish Florida: Okaloosa County, Santa Rosa County, and Escambia County	N/A	N/A	\$ 185,334,468
2008	Activations	Temporary Sites	Cubic Yardage	Contract Value
Hurricane Ike	Texas: Texas GLO, Texas Department of Transportation, Trinity Bay Conservation, Harris County, Jefferson County, Jefferson County Drainage District, Nassau Bay, City of Nederland, City of Humble, Jamaica Beach, Port Arthur, Baytown, El Largo Port of Galveston, City of Groves, Piney Point Village, City of Galveston, Taylor Lake Village, City of Bellaire, City of Port Neches, and the City of Houston	25	11,377,207.60	\$ 169,770,518
Hurricane Gustav	Louisiana: Louisiana Department of Transportation, Assumption Parish, Iberville Parish, Bayou Lafourche Fresh Water District, St. John the Baptist Parish, St. Landry Parish, Iberville Parish, Lafayette Parish, Iberia Parish, Tangipahoa Parish, Terrebonne Parish, City of Kenner, and the City of New Orleans	21	4,289,503.96	\$ 38,218,302
2005	Activations	Temporary Sites	Cubic Yardage	Contract Value
Hurricanes Katrina, Rita and Wilma	Louisiana: Louisiana Department of Environmental Quality, Orleans Levee District, East Baton Rouge Parish, Washington Parish, Plaquemines Parish, St. Tammany Parish, City of Kenner, City of Westlake Mississippi: USCG, Mississippi Department of Transportation, and the City of Gulfport Florida: Florida Department of Transportation, Palm Beach Solid Waste Authority, Martin County, Miami-Dade County, Monroe County, Palm Beach County, Plantation, Deerfield Beach, North Miami, Miami, Hollywood, and the City of Gulf Breeze	20	Currently Unknown	\$ 1,162,578,450
2004	Activations	Temporary Sites	Cubic Yardage	Contract Value
Hurricanes Charley, Frances, Ivan and Jeanne	Florida: South Florida Management District, Okaloosa County, Escambia County, St. Lucie County, Hillsborough County, Indian River County, Martin County, Jacksonville Beach, Mary Esther, Broward County, City of Tampa, Crestview, Deerfield Beach, Deltona, Hollywood, Orchid, Plantation, Tarpon Springs, Niceville, Sanford, Temple Terrace, West Palm Beach, Vero Beach	10	Approximately 10,000,000	\$ 130,293,371

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services

11 YEAR PAST PERFORMANCE

2018	Contracting Agency	Description of Work	Contract Amount
September	Pinellas County, FL	Red Tide-Fish Kill	\$6,895,562.29
September	Carolina Beach, NC	Sand Screening and Debris Removal Services - Hurricane Florence (DR-4393)	\$19,158.60
May	Port of Corpus Christi Authority (POCCA)	Marine Debris Removal Services	Est. \$300,000
2017	Contracting Agency	Description of Work	Contract Amount
September	Monroe County, FL	Marine Debris Removal - Hurricane Irma (DR-4337)	\$11,648,125.84
September	Florida Department of Environmental Protection	Marine Debris Removal - Hurricane Irma (DR-4337)	\$416,444.79
August	TXGLO, TX	Beach Restoration - Hurricane Harvey (DR-4332)	\$400,000
2016	Contracting Agency	Description of Work	Contract Amount
August	Coastal Water Authority Houston, TX	Lake Houston Dam Debris Removal and Road Restoration	\$1,624,328.13
2015	Contracting Agency	Description of Work	Contract Amount
April	Castlerock Communities, LP Houston, TX	Goose Creek Landing – Detention Pond Clearing & Section 1 Clearing	\$123,664.00
March	City of Corpus Christi, TX	Master Channel 31 Drainage Channel Excavation	\$878,176.52
February	New Caney Defined Benefits Area MUD Within the City of Houston ETJ in Montgomery County, TX	Phase 2 Clearing and Grubbing	\$618,286.08
2014	Contracting Agency	Description of Work	Contract Amount
October	Harris County, TX	South Richey Storm Water Detention Basin Excavation	\$5,395,557.23
July	City of Shreveport, LA	Cross Lake Dam Embankment Vegetation Removal	\$227,287.26
2013	Contracting Agency	Description of Work	Contract Amount
May	Terrebonne Parish Consolidated Government	St. Louis Bayou Cleanout	\$924,950.00
April	Ocean City, NJ	Marine Debris Removal - Super Storm Sandy Subcontractor to Zehender Disaster Relief, LLC	\$512,750.50
2012	Contracting Agency	Description of Work	Contract Amount
July	St. Clair County, AL	PWB #29 Shoal Creek Extension	\$188,864.00
May	Limestone County, AL1	Waterway Debris Removal	\$164,605.02
May	St. Clair County, AL	Shoal Creek Debris Removal	\$682,000.00
May	St. Clair County, AL	Kelly Creek Debris Removal	\$173,782.00
April	Tuscaloosa, AL	Forest Lake Debris Removal	\$142,817.00
2011	Contracting Agency	Description of Work	Contract Amount
April	USACE – Nashville, TN	Metro Center Levee Improvements-construction of bike path on existing levee	\$1,038,680.57
2010	Contracting Agency	Description of Work	Contract Amount
May	Monroe County, FL	Lobster Trap Removal	\$1,771,855.38

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services



May	Escambia County, FL	Oil Spill Recovery - BP Oil Spill	\$5,015,323.99
May	BP Deep Water Horizon Oil Spill Response	Oil Spill Recovery Efforts Plaquemines Parish, Lafitte and Terrebonne Parish, LA and the Panhandle of Florida	\$170,000,000.00
May	State of Florida DEP Santa Rosa County	Placement of Oil Containment Boom - BP Oil Spill	\$1,479,192.30
May	Coastal Planning and Engineering Okaloosa County	Placement of Oil Containment Boom - BP Oil Spill	\$5,184,096.40
January	Terrebonne Parish Consolidated Government	Marine and vessel debris removal	\$216,000.00
2009	Contracting Agency	Description of Work	Contract Amount
July	Grand Isle State Park, LA	Erosion Control	\$1,392,700.00
July	Iberville Parish, LA	Removal of Sunken Barges	\$196,000.00
April	Texas Department of Transportation – Galveston County	Bolivar Ditch Excavation	\$306,413.28
January	Texas General Land Office	Marine Debris Removal - Hurricane Ike	\$22,703,700.00
2008	Contracting Agency	Description of Work	Contract Amount
October	Bayou Lafourche Fresh Water District	Debris Removal - Hurricane Gustav	\$772,320.00
January	Monroe County, FL	Removal of the Lady Luck Casino Vessel	\$499,050.00

Ability to Manage Multiple Contracts

DRC has implemented a comprehensive Corporate Level Advance Mobilization Plan to ensure a coordinated, expeditious and effective response to disasters by its personnel and resources. This plan has been utilized by DRC to respond quickly in the following contracts:

2017 Hurricane Irma

- DRC was activated in 26 jurisdictions simultaneously while managing 30 debris management sites. DRC anticipates removing over debris over 4,000,000 cubic yards of debris.

2017 Hurricane Harvey

- DRC was activated in 17 jurisdictions following Hurricane Harvey and simultaneously ran more than 16 debris management sites during this activation.
- DRC has recovered and reduced over 2,750,000 cubic yards of debris to date.

2016 Hurricane Hermine

- In Citrus County, Florida, DRC successfully removed and disposed of more than a thousand tons of residential flood debris and tens of thousands of cubic yards of vegetation in less than 30 days

2016 Louisiana Severe Flooding DR4277

- DRC picked up 1 million cubic yards of debris over the course of 30 days in East Baton Rouge Parish, Louisiana.
- DRC opened and operated two Temporary Debris Management Sites to compact and recycle C&D debris prior to haul out for final disposal. These sites operated with such efficiency that FEMA and the USACE filmed the operation to use in training sessions.

Winter Storm Jonas 2016

- The snow from Winter Storm Jonas started the morning of January 22nd and by the evening DRC had started mobilizing in 5 different jurisdictions. Operations continued 24 hours a day and required two operators per piece of equipment, around the clock management and support personnel. The project was completed in 10 days.

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services

Ice Storm Pax 2014

- DRC was simultaneously activated in New Hanover County, NC, Pender County, NC, and the City of Wilmington, NC for debris removal and reduction of approximately 400,000 cubic yards of debris.
- The South Carolina Department of Transportation contracted DRC to cut, remove and transport vegetative debris in 8 counties, totaling over 12,000 miles of roadway clearing and the trimming of over 225,000 trees.
- DRC managed and operated over 15 Debris Management Sites reducing and recycling over 1.5 million cubic yards of debris.

The Hurricane Season of 2012

- DRC simultaneously operated 14 contracts throughout the Southeast in response to Hurricane Isaac. DRC concurrently operated six TDSRS sites in Louisiana alone.

The Hurricane Season Of 2009

- The Texas GLO requested assistance for the removal of marine debris that was generated as a result of Hurricane Ike in 2008. These services were performed in Trinity, Galveston, East and West Bay and have an approximate contractual value of \$22,703,700.00.
- DRC also provided services for areas such as Kentucky and Arkansas that were ravaged by severe ice storms. These services are valued at approximately \$11,157,132.02.

The Hurricane Season Of 2008

- DRC responded in service to 36 separate contracts, including the cities of New Orleans, Houston, and Galveston in response to Hurricanes Gustav and Ike devastating the Louisiana and Texas coastlines. DRC's work in these regions was nearly completed in a little over two months.
- DRC established a single-day productivity record for post-disaster debris removal as recognized by FEMA by collecting 440,000 cubic yards of debris in a single day in the City of Houston.
- In just ninety days, DRC collected more than 5.6 million cubic yards of debris from the City of Houston alone.
- DRC's expedited operation using more than 2,000 pieces of collection equipment made it possible for the city of Houston to receive reimbursement in the greater than 80% range.
- Following Hurricane Ike, DRC simultaneously operated seven TDSRS sites handling 11,000,000 CY of debris, recycling materials out of the waste stream in two of those facilities.

The Hurricane Season Of 2005

- DRC is proud to have assisted in the recovery following the devastation of Hurricanes Katrina, Rita, Wilma, and Cindy affecting the Florida Keys, throughout Mississippi and Louisiana, and into Houston, Texas. To date, DRC has successfully completed over \$130,000,000 in disaster remediation in the hardest hit parishes of Louisiana and in Monroe, Escambia, and Miami-Dade counties in Florida, as well as the eastern coastal counties of Texas.
- Following Hurricane Wilma, DRC simultaneously operated five TDSRS sites in Louisiana, processing debris for the Louisiana DOTD. Also in 2005, DRC simultaneously operated six TDSRS sites for the Louisiana DOTD in two districts following Hurricane Katrina.

The Hurricane Season Of 2004

- In the aftermath of Hurricanes Charley, Frances, Jeanne and Ivan, DRC and its teaming partners and/or subcontractors, performed 37 virtually simultaneous contracts and \$150,000,000 in emergency work, including the removal of over 10,000,000 cubic yards of debris and the restoration of miles of beaches, throughout the state of Florida, from Monroe County to Escambia County, as well as projects in Virginia, South Carolina, and Texas.
- DRC simultaneously operated more than ten TDSRS sites in Florida.

2000 Winter Ice Storm

- In January 2000, in the aftermath of the Winter Ice Storm, DRC performed debris removal and landfill management services in North and South Carolina and Georgia. Approximately 800,000 cubic yards of debris was removed and processed within approximately 90 days.

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services



ENVIRONMENTAL COMPLIANCE WILDLIFE SENSITIVE ENVIRONMENTS

DRC has a twenty-nine year history of outstanding environmental compliance and involvement. The most vivid example of our understanding of working within a wildlife sensitive environment was our work in Florida and Louisiana following the BP oil spill in 2010. DRC was tasked with designing coastal protective systems and unique collection programs along more than one-hundred miles of estuaries in SW Louisiana. The programs involved intensive employee training relative to identification and protection of wildlife nesting and reproduction areas. DRC also played a role in setting up wildlife recovery and cleaning stations in Plaquemines Parish Louisiana where employees volunteered to help conduct rehabilitation and release programs. DRC has performed on many other occasions in environmentally sensitive environments such as on Galveston Island Texas in 2008. This operation involved employee training regarding the protection of the Kemp's Ridley Sea Turtle.

Commitment to Environmental Sustainability

DRC is one of the few companies in our industry to carry environmental insurance. While our operating procedures strictly adhere to environmental guidelines, the operation of Debris Management sites within a jurisdiction presents an element of potential exposure. The insurance held by DRC places an extra level of protection for the City of Fort Lauderdale that goes beyond the protection already provided through sound operating practices. Additionally, all of DRC's key personnel maintain a current 40 hour Hazwoper certificate

DRC has set goals regarding recycling for the City of Fort Lauderdale through alliances with C&D recyclers and major full service recyclers. Additionally DRC intends to run source separation PSAs post event in order to facilitate the recycling process. The separation of C&D, vegetative, HHW, white goods will facilitate the process. On route passes two and three, DRC will utilize the separate self-loader buckets for segregated material collection.

DRC has a wealth of experience performing landfill avoidance projects. In Houston in 2008, DRC was successful at recycling 100% of the over five million cubic yards of vegetative debris through a joint program with Republic Services. The material was used as ADC, road bed, compost and also given to citizens for use in landscaping. In Galveston the same year, DRC separated materials such as reusable wood, glass, metals and drywall to achieve a high percentage of material reuse.

DRC is committed to the protection and restoration of environments affected by disaster events. Although many of the events we respond to are the result of the forces of nature, these disasters often have profound environmental impacts in the affected regions. Moreover, the mitigation of these disasters, including the transportation and processing of large volumes of waste material, can have negative environmental impacts if not pursued with caution and sensitivity.

Restoring damaged environments is the essence of DRC's work. The removal of debris and waste materials, the restoration of damaged and compromised natural and man-made habitats, and, in some cases, the reconstruction of damaged coastal, marine, and wetland environments are the core missions in a DRC disaster response. Furthermore, DRC is committed to ensuring that our work, including the byproducts of our work, has zero or minimal environmental impact. Finally, DRC has embarked on a recycling program to ensure the most advantageous disposition of all the materials that we remove

Over the past decade, DRC has worked to restore some of the most environmentally sensitive areas in the United States. DRC participated in cleanup efforts following the BP Deepwater Horizon Oil Spill, having been awarded OSRO certification, in Florida, Mississippi and Louisiana. DRC has also worked in coastal wetlands and marine environments in the Florida Keys, the beaches of the Florida Panhandle, the North Carolina coast, the Louisiana and Mississippi coastal wetlands, and the Texas coast. We have the

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services

experience and commitment to carefully mitigate and restore any kind of environment or habitat that has been adversely affected by a disaster.

Experience in Environmental Issues

DRC has a 30 year history of outstanding environmental compliance and involvement. The most vivid example of our understanding of working within a wildlife sensitive environment was our work in Florida and Louisiana following the BP oil spill in 2010. DRC was tasked with designing coastal protective systems and unique collection programs along more than one-hundred miles of estuaries in SW Louisiana. The programs involved intensive employee training relative to identification and protection of wildlife nesting and reproduction areas. DRC also played a role in setting up wildlife recovery and cleaning stations in Plaquemines Parish Louisiana where employees volunteered to help conduct rehabilitation and release programs. DRC has performed on many other occasions in environmentally sensitive environments such as on Galveston Island Texas in 2008. This operation involved employee training regarding the protection of the Kemp's Ridley Sea Turtle.

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services



EXPERIENCE WITH FEMA REIMBURSEMENT

Having participated in every major disaster for the past 30 years, DRC has an unparalleled record for providing jurisdictions the maximum reimbursement rate granted by FEMA. **Our record serves as a testament to DRC's ability to perform within the strict guidelines established by our Federal Government, as well as our ability to attract and maintain well trained and principled personnel.**

Adherence to Policy Changes

DRC Emergency Services strives to continuously stay ahead of any changes in FEMA policy and guidance that may affect our Clients. DRC, immediately implemented internal measures to ensure that our clients, and prospective clients, were prepared to be fully compliant with this guidance. DRC carefully reviewed scopes of service, terms of inclusion, evaluation, pricing models, and other key components for any items which may have been deemed non-compliant relative to the new guidance. Additionally, **DRC Emergency Services, LLC is a founding member of DRCA** (the industry's trade organization). Through this membership, DRC helps shape policy and legislation for jurisdictions recovery process. Our additional memberships in other professional organizations (NEMA, APWA and SWANA), provides us with recent industry knowledge necessary to support our client base.

Major Disaster Recovery Projects

DRC has extensive experience working with FEMA on major disaster recovery projects. With over 30 years of experience, DRC has developed an inherent understanding of how to direct emergency response and recovery.

Date	Event	State	Declaration Number
2018	Hurricane Michael	FL, GA	DR-4399, DR-4400
	Hurricane Florence	NC	DR-4393
2017	Hurricane Maria	PR	DR-4339
	Hurricane Irma	FL, GA	DR-4337, DR-4338
	Hurricane Harvey	TX	DR-4332
2016	Hurricane Matthew	NC, GA, FL	DR-4285, DR-4284, DR-4283
	Hurricane Hermine	FL	DR-4393
	LA Severe Storms & Flooding	LA	DR-4277
2015	TX Severe Storms & Flooding	TX	DR-4269

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services

2014	Ice Storm Pax	SC, NC	DR-4166, DR-4167
2012	Hurricane Sandy	NY, MD, NJ, MO	DR-4085, DR-4091, DR-4086, DR-4098
	Hurricane Isaac	LA	DR-4080
2011	Hurricane Irene	VA MD, NC, RI	DR-4024, DR-4034, DR-4019, DR-4027,
2010	TN Severe Flooding	TN	DR-1909
2009	Ice Storms	MD, VA	DR-1875, DR-1874
2008	Hurricane Ike	TX	DR-1791
	Hurricane Gustav	LA	DR-1786
	Mother's Day Tornadoes	GA	DR-1750
	F5 Tornado	IA	DR-1763
2007	Ice Storms	MO	DR-1736
2006	Ice Storms	NY	EM-3268
2005	Hurricane Katrina	FL, LA, MS	DR-1602, DR-1603 DR-1604
2005	Hurricane Wilma	FL	DR-1609
2005	Hurricane Rita	TX, LA	DR-1606, DR-1607

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services



2005	Hurricane Ophelia	NC	DR-1608
2005	Hurricane Dennis	FL	DR-1595
2004	Tropical Storm Gaston	SC	DR-1547
2004	Hurricane Charley, Francis, Jeanne, and Ivan	FL	DR-1539, DR-1545 DR-1561, DR-1551
2003	Hurricane Isabel	VA	DR-1491
2002	Hurricane Lili	LA	DR-1437
2002	Emergency Tire Fire	VA	FSA-2397
2002	Hurricane Isadore	LA	DR-1435
2002	Severe Floods	VA	DR-1406
2002	Snow Storm	NY	DR-1404
2001	Ice Storm	KS, MO	DR-1366, DR-1412
2001	Tropical Storm Gabrielle	FL	DR-1393
2001	Tropical Storm Allison	LA	DR-1380

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services

2001	Severe Flooding	WV	DR-1378
2001	Severe Flooding	TX	DR-1379
2001	Ice Storms	OK, LA	DR-1355, DR-1357
		TX	DR-1356
2000	Catastrophic Flood	NJ	DR-1337
2000	F4 Tornado	TX	DR-1323
2000	Ice Storm	NC	DR-1312
2000	Ice Storm	GA	DR-1311
1999	Hurricane Floyd	FL, SC	DR-1300, DR-1299
		NC	DR-1292
1999	F5 Tornado	OK	DR-1272
1999	Hurricane Irene	FL	DR-1306
1999	Tropical Storm	TX	DR-1274

We are committed to the people and communities we serve. No matter the project, we approach our work with the goal of bettering our clients' lives.

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services



KEY PERSONNEL

DRC, its subcontractors, and/or personnel lists their accomplishments among memberships in several professional organizations including NEMA, APWA, SWANA and the Society of American Military Engineers. DRC and/or its' affiliates, associates and/or subcontractors are licensed General Contractors in the states in which DRC performs disaster response services. DRC is familiar with USACE, FEMA, and FHWA rules and regulations, the Stafford Act, and 44CFR as they pertain to emergency response, recovery and reimbursement.

John Sullivan, President

Mr. Sullivan has vast experience in all aspects of the construction industry, ranging from marine construction and dredging, land development and infrastructure construction as well as the intricate completion of individual custom homes. Mr. Sullivan, along with his brothers, started Sullivan Land Services, Ltd. which provides comprehensive site services for disaster response and recovery, infrastructure, and commercial landscaping, while earning a degree at Texas A&M University in Construction Management. His ingenuity eventually led to the creation of Sullivan Interests, Ltd., a portfolio of companies that provides services and products to various industries.

With over 20 years of experience in the construction industry, Mr. Sullivan has gained both extensive knowledge and hands on experience with the recovery process.

FEMA Certifications: IS-20.18, IS-100.b, IS-100.pwb, IS-200.b

Mark Stafford, Vice President of Response and Recovery

Mr. Stafford brings many years of experience in disaster and commercial/industrial waste management to DRC Emergency Services. He has participated in recovery following ice storms and hurricanes throughout the Southeast. Mark has overseen and operated landfills, recycling operations and transportation companies exceeding \$200 million in annual revenues. He has managed teams of over 1,100 staff serving business, industry and municipalities.

Prior to joining DRC, Mark was the president and regional director of Allied Waste for the State of Louisiana. He also worked in an executive capacity for Waste Management. He earned a B. S. in business from the University of Louisiana.

FEMA Certifications: IS-5.a, IS-11.a, IS-33.17, IS-35.17, IS-100.pwb, IS-106.17, IS-200.b, IS-315, IS-317, IS-546.a, IS-547.a, IS-660, IS-700.a, IS-702.a, IS-706, IS-775, IS-800.b, IS-801, IS-802, IS-803, IS-806, IS-906, IS-907, IS-2900

Other Certifications: Hazwoper

“The team at DRC has been most professional, engaging, and amenable to the City’s needs during the initial five-year period.”

— Harry Hayes Director of Solid Waste Management City of Houston

Kristy Fuentes, Vice President of Compliance and Administration

Kristy Fuentes is the Vice President of Compliance and Administration for DRC Emergency Services, LLC (DRC ES) and Chief Ethics & Compliance Officer. Previously, Ms. Fuentes was Director of Business Development, leading the marketing, sales and communications functions. Since joining DRC in 2005, Ms. Fuentes has provided assistance to clients in planning, program management, disaster response, demolition contracting and regulatory compliance.

Following Hurricane Katrina, Ms. Fuentes managed expansive projects for the Orleans Levee Board, St. Bernard Parish and the United States Corps of Engineers. Ms. Fuentes has served as program manager for four contracts with the Louisiana Department of Environmental Quality, including the “Katrina Car and Vessel” contract and three massive demolition projects in the City of New Orleans. Following Hurricane Gustav, Ms. Fuentes managed nine major disaster-response contracts across southern Louisiana with a cumulative contract value of over thirty million dollars. In response to the BP MC 232 oil spill, Ms. Fuentes played a key role in the clean-up of lower Jefferson, Terrebonne and Plaquemines Parishes through the employment and management of hundreds of local residents and vessels.

Since November 2013, Ms. Fuentes has implemented changes and improvements to the methods and procedures for contract, licensing and pre-qualification processes, ensuring contractor compliance with Federal and State regulations.

FEMA Certifications: IS-5.a, IS-10.a, IS-11.a, IS-29, IS-37.17, IS-42, IS-100, IS-100.b, IS-100.pwb, IS-106.17, IS-200.b, IS-241.b, IS-244.b, IS-315, IS-317, IS-453, IS-546.a, IS-547.a, IS-632.a, IS-633, IS-634, IS-700, IS-702.a, IS-706, IS-775, IS-800.b, IS-801, IS-802, IS-803, IS-804, IS-906, IS-907, IS-909, IS-2900

Other Certifications: Hazwoper

Cliff Lowe, Vice President of Business Development

Cliff Lowe has over ten years of experience in the disaster management industry and has managed federal projects around the globe, giving him a unique knowledge of state and federal contracts. Since he has been with DRC, Mr. Lowe aided in the Hurricane Michael recovery at the Tyndall Air force Base in Florida. As DRC’s Vice President of Business Development, Mr. Lowe is responsible for the day to day management of DRC’s Regional Manager Team, sales and marketing, and coordinating with DRC’s sister company, SLS.

Mr. Lowe was previously employed at HDR Engineering and Construction, where he worked as a Project Manager for HDR’s OCUNUS Program. The program collectively performed 300 million cubic yards of work in Iraq, Afghanistan, and Kuwait. In 2016, he was awarded the Pathfinder of Distinction for Leadership for his role in Hurricane Matthew recovery efforts.

Mr. Lowe has a Bachelor’s Degree of Science and a Master’s Degree of Science, both obtained at Texas A&M University.

Certifications: 40 Hour HAZWOPER, License Asbestos Inspector

Joe Newman, Vice President of Operations

With more than 13 years of experience in overseeing large-scale construction and disaster-related debris management projects, Mr. Newman has managed teams over multiple disasters including Hurricanes Isabel, Dennis, Katrina and Ike. Through the years, he has had many roles including heavy equipment operation, planning and coordination of construction process, securing permits and licenses, delivery of materials and equipment, FEMA compliance, coordinating and operating with municipality officials, and estimating for contracts.

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services



As Vice President of Operations, Mr. Newman provides operational oversight in order to measure progress and adjust processes to ensure the success of the project. Mr. Newman oversees all project managers and works closely with management personnel to maintain efficient team structure during an activation.

Previously, while activated for Hurricane Ike, Mr. Newman oversaw the collection, processing, and recycling/disposal of over 1,000,000 cubic yards of debris. His recent project activations include Hurricanes Michael, Florence, Harvey, Maria, and Irma. Mr. Newman plays a role in every major activation providing overall project management and operational oversight.

FEMA Certifications: IS-33.17, IS-35.17, IS-100.b, IS-100.pwb, IS-632.a, IS-702.a, IS-2900

Other Certifications: Hazwoper

Jay Gunter, Regional Manager

Mr. Gunter comes to DRC with 35 years in the solid waste business. Having started his career in solid waste in 1983, Mr. Gunter has operated nearly every type of waste and/or hauling truck. Additionally, he has held many positions in the solid waste business. Mr. Gunter has served as an incident commander through several hazardous waste events. As a previous Solid Waste Superintendent with Lake County, Florida, Mr. Gunter has a unique understanding of a jurisdiction's needs during a disaster event. His previous disaster experience includes coordination or clean up after Hurricanes Hugo, Andrew, Alberto and Mitch as well as many other flood and tornado events. His major recent projects include Hurricane Michael and the 2018 Red Tide Event. During Hurricane Michael, Mr. Gunter worked closely with both Georgia and Florida's Departments of Transportation. Mr. Gunter is MOT certified, which makes him qualified to design and implement temporary traffic control plans to ensure the safety of personnel, motorists, and pedestrians, making him an invaluable asset to all DOT projects.

Other Certifications: Hazwoper, Manager of Landfill Operations - Solid Waste Association of North America, Transfer Station Operations Certification - Solid Waste Association of North America, Trainer Certification in Smith System Defensive Driving 5 Keys, FDOT Temporary Traffic Control - Intermediate Course, FDOT Temporary Traffic Control – Advanced Course

Sam Dancer, Field Supervisor and Project Manager

After more than a decade in the military and law enforcement, Mr. Dancer became a Field Supervisor and Project Manager, handling contracts involving clean-up following Hurricanes Gustav and Ike; City of Fayetteville, AR ice storm; City of Nashville, Tennessee flooding; BP Oil Spill; and the Port Au Prince, Haiti earthquake.

More recently, he was involved in: St. Charles County and the City of Bridgeton tornado debris removal (MO); Tuscaloosa (ALDOT) residential demolition of tornado-damaged residences (AL); Terrebonne Parish (LA) and St. Louis Bayou (MS) Cleanout project; City of New Orleans Strategic Demolition for Economic Recovery project (LA); East Baton Rouge Parish wind storm damage (LA); Ascension Parish, Tangipahoa Parish (LA), and Houston (TX) flood damage; project manager for Hurricane Irma Largo.

FEMA Certifications: IS-3, IS-5.a, IS-10.a, IS-11.a, IS-29, IS-33.17, IS-37.17, IS-42, IS-60.b, IS-75, IS-100.a, IS-100.b, IS-100.fda, IS-100.fwa, IS-100.hcb, IS-100.he, IS-100.leb, IS-100.pwb, IS-100.sca, IS-106.17, IS-200.a, IS-200.b, IS-200.hca, IS-201, IS-230.d, IS-241.b, IS-244.b, IS-315, IS-317, IS-324.a, IS-325, IS-394.a, IS-405, IS-420, IS-421, IS-453, IS-546.a, IS-

Tab 3: Experience and Qualifications

Waterways Cleaning and Reporting Services

547.a, IS-632.a, IS-633, IS-634, IS-660, IS-700.a, IS-702.a, IS-703.a, IS-706, IS-775, IS-800.b, IS-801, IS-802, IS-803, IS-804, IS-807, IS-808, IS-809, IS-810, IS-811, IS-812, IS-813, IS-906, IS-907, IS-909, IS-914, IS-1150, IS-2900

OSHA Certifications: OSHA-105, OSHA-115, OSHA-150, OSHA-151, OSHA-152, OSHA-602, OSHA-603, OSHA-605, OSHA-612, OSHA-700

Other Certifications: ADEM – QCI Certification, Hazwoper, access to a TWIC card, Access to HSIN granted by the Department of Homeland Security for Louisiana, Mississippi, Texas, Alabama, and the EM Site

Mark Bush, Project Manager

Mr. Bush is a Texas native who worked previously as Field Service Supervisor/Operations Coordinator for an oilfield services company specializing in water treatment. He served 6 years in the US Army as a Light Wheel Mechanic and also served as a Squad Leader with the 4th Brigade/4th Infantry Division. His prior experience has helped him hone his skills in personnel management, reliability and responsiveness, attention to detail and adaptability to change, and time management. Mr. Bush manages the daily logistical coordination of crews, heavy equipment, and support resources; work flow and future crew movement planning; and daily work site documentation. Additionally, he implements health and safety protocols to ensure that all work was completed safely. Following Hurricane Harvey, Mr. Bush served as the main point of contact to Harris County Engineering. He also worked closely with FDOT in the aftermath of Hurricane Michael. Mr. Bush went to Lamar University in Beaumont, TX

Other Certifications: TX All-lines Ins. Adjuster (lic#2156078), SafeLand USA, SafeGulf USA, H2S Awareness Training, CPR AED Certified

Lisa Garcia, Contracts Manager

Ms. Garcia Walsh has overseen DRC's contracts since 2010. Her role is to maintain all contractual records and documentation, such as receipt and control of all contract correspondence. She is responsible for applying, renewing, and activating general contractor licenses nationwide as well as other authorizations and pre-qualifications. Additionally, she is responsible for invoicing, ticket reconciliation and coordination with subcontractors, municipalities and monitoring firms regarding accounting procedures. Ms. Garcia Walsh helps ensure data is collected and processed efficiently.

Ms. Garcia Walsh has provided administrative assistance to DRC's management personnel on all major disasters since 2013. Prior to joining DRC, Ms. Garcia Walsh provided administrative assistance for emergency response projects involving FEMA protocol.

FEMA Certifications: IS-5.a, IS-10.a, IS-11.a, IS-37.17, IS-42, IS-100.a, IS-100.b, IS-100.pwb, IS-106.17, IS-200.b, IS-201, IS-244, IS-315, IS-317, IS-324.a, IS-453, IS-546.a, IS-547.a, IS-632.a, IS-633, IS-634, IS-660, IS-700.a, IS-702.a, IS-706, IS-775, IS-800.b, IS-801, IS-802, IS-803, IS-806, IS-906, IS-907 IS-909, IS-2900

Other Certifications: Hazwoper

Please see copies of applicable certifications attached.



TEXAS CAPITAL BANKTM N.A.

November 8, 2018

DRC Emergency Services, LLC
P.O. Box 131486
Houston, Texas 77219

To Whom It May Concern:

DRC Emergency Services has the financial resources to perform the requested work for the jurisdiction and the ability to obtain additional resources if needed. The company has a multi-year syndicated revolving credit facility in the amount of \$60,000,000 led by Texas Capital Bank and has an accordion feature to increase the credit facility to \$100,000,000 if needed. DRC has the financial capability to finance a multi-million-dollar volume of work without interference or a slow-down of work.

In addition to the Line of Credit with our bank, the owners of DRC keeps ample levels of Working Capital available at moments notice.

I've personally banked the owners of the company for over 10 years and they have been a valued client of the bank, have always paid as agreed, and are one of the highest valued clients in the bank. I've witnessed them work on multiple projects and coordinate large scale efforts with excellent execution.

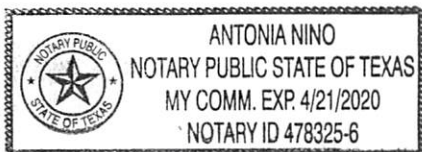
Please feel free to contact me should you need additional information.

Mike Chryssikos

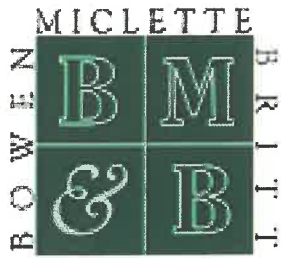
Mike Chryssikos
Senior Vice President
Texas Capital Bank
832-308-7109

STATE OF TEXAS
COUNTY OF HARRIS

The foregoing letter was acknowledged before me this 8th day of November, 2018, by Mike Chryssikos.



Antonia Nino



BOWEN, MICLETTE & BRITT INSURANCE AGENCY, LLC
1111 NORTH LOOP WEST, SUITE 400
HOUSTON, TEXAS 77008
TELEPHONE (713) 880-7100
FACSIMILE (713) 880-7149

October 11, 2018

DRC Emergency Services, LLC
6702 Broadway
Galveston, TX 77554

Re: DRC Emergency Services, LLC

Dear Sir or Madam:

We are the surety bonding agent for DRC Emergency Services, LLC, of Galveston, TX. In this capacity, we have become very familiar with their financial, management, and operational capabilities. DRC Emergency Services, LLC is bonded through Hartford Fire Insurance Company(Hartford), which has an A.M. Best Rating of A+ Superior with a Financial Size Category of XV. Hartford has agreed to support performance and payment bonds for single projects up to \$150,000,000 as long as these projects fit within a \$300,000,000 aggregate work program.

Please note that the decision to issue performance and payment bonds is a matter between DRC Emergency Services, LLC, and Hartford, and will be subject to the review and approval of the contract terms, conditions and related underwriting criteria at the time of the request. We assume no liability to third parties or to you if for any reason Hartford does not execute said bonds.

We hold DRC Emergency Services, LLC in the highest possible regard and it is our pleasure and privilege to recommend them for your consideration.

Very truly yours,

BOWEN, MICLETTE & BRITT INSURANCE AGENCY, LLC

David T. Miclette
Senior Vice President

DT/rg



RICK SCOTT, GOVERNOR

JONATHAN ZACHEM, SECRETARY



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD

THE RESIDENTIAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

SMITH, HAMILTON BEVERIDGE

DRC EMERGENCY SERVICES, LLC
P.O. Box 170 P.O. BOX 17017
GALVESTON TX 36608

LICENSE NUMBER: CRC1331307

EXPIRATION DATE: AUGUST 31, 2020

Always verify licenses online at MyFloridaLicense.com



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.

CAM 19-0942
Exhibit 7
Page 34 of 69



**STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

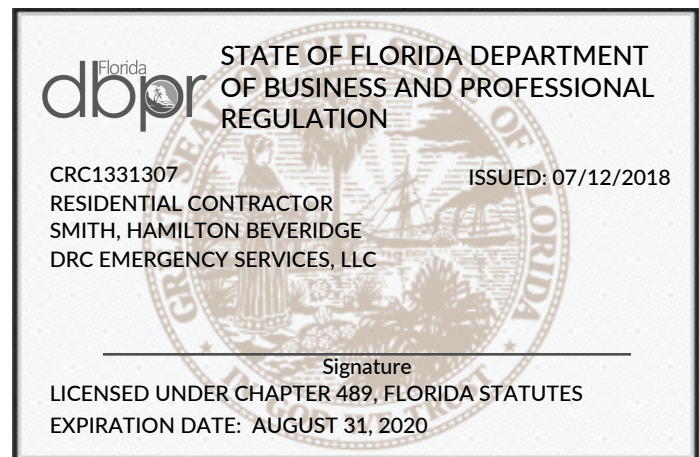
CONSTRUCTION INDUSTRY LICENSING BOARD
2601 BLAIR STONE ROAD
TALLAHASSEE FL 32399-0783

(850) 487-1395

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto www.myfloridalicense.com. There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



State of Florida

Department of State

I certify from the records of this office that DRC EMERGENCY SERVICES, LLC is an Alabama limited liability company authorized to transact business in the State of Florida, qualified on July 18, 2005.

The document number of this limited liability company is M05000003946.

I further certify that said limited liability company has paid all fees due this office through December 31, 2014, that its most recent annual report was filed on June 10, 2014, and its status is active.

I further certify that said limited liability company has not filed a Certificate of Withdrawal.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Twenty-seventh day of
January, 2015*



Ken Detmer
Secretary of State

Authentication ID: CU5800449263

To authenticate this certificate, visit the following site, enter this ID, and then follow the instructions displayed.

<https://efile.sunbiz.org/certauthver.html>



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Detail By Document Number](#) /

Detail by Entity Name

Foreign Limited Liability Company
DRC EMERGENCY SERVICES, LLC

Filing Information

Document Number	M05000003946
FEI/EIN Number	63-1283729
Date Filed	07/18/2005
State	AL
Status	ACTIVE
Last Event	LC AMENDMENT
Event Date Filed	09/29/2015
Event Effective Date	NONE

Principal Address

6702 BROADWAY STREET
Galveston, TX 77554

Changed: 11/13/2018

Mailing Address

110 VETERANS MEMORIAL BLVD,
SUITE 515
METAIRIE, LA 70005

Changed: 01/31/2018

Registered Agent Name & Address

COGENCY GLOBAL INC.
115 North Calhoun St.
Suite 4
Tallahassee, FL 32301

Name Changed: 10/29/2013

Address Changed: 07/07/2015

Authorized Person(s) Detail

Name & Address

Title Vice President/ Secretary

FUENTES, KRISTY
13 Evia Main

CAM 19-0942
Exhibit 7
Page 37 of 69

Galveston, TX 77554

Title Exec. Vice President/ General Manager

Thormahlen, Kurt

13 Evia Main

Galveston, TX 77554

Title VP

Sullivan, William W

13 Evia Main

Galveston, TX 77554

Title VP

Sullivan, Todd P

13 Evia Main

Galveston, TX 77554

Title President

Sullivan, John R

13 Evia Main

Galveston, TX 77554

Title VP

Stafford, Mark

13 Evia Main

Galveston, TX 77554

Annual Reports

Report Year	Filed Date
2016	04/25/2016
2017	04/14/2017
2018	04/18/2018

Document Images

04/18/2018 -- ANNUAL REPORT	View image in PDF format
04/14/2017 -- ANNUAL REPORT	View image in PDF format
04/28/2016 -- AMENDED ANNUAL REPORT	View image in PDF format
04/25/2016 -- ANNUAL REPORT	View image in PDF format
04/29/2015 -- ANNUAL REPORT	View image in PDF format
12/03/2014 -- LC Amendment	View image in PDF format
06/10/2014 -- AMENDED ANNUAL REPORT	View image in PDF format
01/13/2014 -- ANNUAL REPORT	View image in PDF format
10/29/2013 -- Reg. Agent Change	View image in PDF format
01/21/2013 -- ANNUAL REPORT	View image in PDF format
04/11/2012 -- ANNUAL REPORT	View image in PDF format
03/15/2011 -- ANNUAL REPORT	View image in PDF format

10/15/2010 -- REINSTATEMENT	View image in PDF format
03/27/2009 -- ANNUAL REPORT	View image in PDF format
03/13/2008 -- ANNUAL REPORT	View image in PDF format
04/02/2007 -- ANNUAL REPORT	View image in PDF format
08/03/2006 -- ANNUAL REPORT	View image in PDF format
03/16/2006 -- ANNUAL REPORT	View image in PDF format
07/18/2005 -- Foreign Limited	View image in PDF format

Brief Overview

DRC will deploy a team daily to each route identified by the City. Some routes have more than one location; the assigned team will be tasked with moving locations or other resources will be allocated. At the end of the day, crews will return to the staging site to offload debris into roll-off dumpsters. The operations plan calls for at least 6 trash cans and an onsite crew that includes: 1 project supervisor, 12 marine operators, and 12 deck hands.

Lil Mo Marine Services

DRC will be utilizing Lil Mo as a subcontractor for routine maintenance. Lil. Mo has over 23 years of experience and over 50 major projects completed. Recently, DRC teamed up with Lil Mo in Pinellas County to clean up dead fish which resulted from a 1-million-acre red tide plume in the Gulf of Mexico. We removed over 1800 tons of dead fish in a three-month span, using a variety of equipment. Shrimp boats were used to scoop up the dead fish before they hit the beaches and inland waterways. For the fish that made it to shore and into the canals, we implemented skimmer boats and beach rakes. We successfully cleaned and maintained 45 miles of coastline, keeping the beaches suitable for visitors. The Project was awarded the 2018 Environmental Project of the Year by the West Coast Branch of the American Public Works Association.



Debris Removal & Hauling

- 🔊 DRC's plan calls for each boat to be outfitted with at least 6 trash cans
 - 30-gallon trash cans with lids
 - The crew will fill up the trash cans with debris, and when full they will return to the pickup truck to drop off said debris before returning to the water
 - At the end of each day, crew & truck will return to staging site to offload debris into roll-off dumpsters
- 🔊 Lil Mo has the resources to handle the removal of any large or unique debris
 - We will determine the best way to approach each removal independently
 - Company has extensive history with debris removal, including the Red Tide event in Pinellas County last year

Equipment

12 - 19' Carolina Skiffs w/Trailers

- 🔊 The plan is deploy people daily to each of the 17 (including the ICW) Waterway Maintenance Routes listed on the map
 - Some routes have more than one location, so that team will be tasked with moving locations or other resources will be allocated
- 🔊 The operations team feels as if every one of the routes needs to be maintained weekly, versus monthly, in order to provide the highest possible water standards as required by the City of Ft. Lauderdale
- 🔊 All vessels will be equipped with GPS equipment
 - All data will be secured daily for use by Lil Mo & City of Ft. Lauderdale
- 🔊 In the event of minimal debris, operation will be scaled back to a minimum of six vessels

2 – WeeDoo Boats w/Trailers

- 🔊 These boats will be deployed as necessary for specific tasks
 - The WeeDoo boats will most be used in tight water ways, ponds, etc.

Tab 4: Approach to Scope of Work

Waterways Cleaning and Reporting Services



13 – Pickup Trucks

- A dozen pickup trucks will be paired up with boats for daily use
- One pickup truck will be used by the Project Supervisor

Employees

1 - Project Manager

Lil Mo's Project Manager, Mike Schnell, has over 30 years of experience in project management in various industries. He will be on-site whenever need be, as well as to get the project started off correctly.

1 – Project Accountant

Lil Mo's Project Accountant, Aaron Barrett, is a Penn State grad with a degree in Accounting. He will be on-site whenever need be, as well as to get the project started off correctly.

1 – Project Supervisor

DRC and Lil Mo will have one Project Supervisor on-site full-time. He will be the daily point-of-contact for both employees and the City of Ft. Lauderdale.

12 – Marine Operators

Lil Mo will have a dozen full-time marine operators navigating the boats each day. Marine Operators will assist with cleaning and debris removal when boat is running idle

12 – Deck Hands

Lil Mo will have a dozen full-time Deck Hands assisting the Marine Operators in cleaning up debris and waterways each day

- 2 employee-crew minimum per boat for safety & efficiency

Work Schedule

DRC will run a minimum of 3 vessels Monday through Friday scheduled for the areas prescribed in order to provide cleaning coverage monthly. This will result in a minimum twelve passes and cleans per area per year. Our proposed schedule actually allows for us to complete 2 passes and cleanings per month in all zones, however, this is contingent on the daily volume of debris in each zone. At a minimum we will hit all zones once monthly. Each vessel will be operated by a licensed captain and a deckhand (2-man crew) which can adjust schedules as needed by the City of Fort Lauderdale as prescribed. We will provide a minimum Of 10-12 trucks with trailer and sufficient labor as well as 1 Supervisor to ensure the proper and clean transfer of debris from vessels to dumpsters at least one time daily.

Customer Service Plan

- DRC maintains a damage hotline (888-721-4DRC) for all projects. A complaint manager is assigned to the project and is responsible for tracking all damage and repair.
- DRC will investigate all damages and complaints within 24 hours and will propose a resolution to the damaged party within 48 hours.

AVAILABILITY OF FIRM'S RESOURCES

Availability of Key Personnel

For the past 29 years, the DRC team has responded to major natural or man-made disasters occurring within the continental United States and its territories, in theatres of U.S.-led troop operations, and in Central America. The DRC personnel are trained, motivated and available for immediate deployment in an emergency response. All assigned personnel will be available to the City as needed. Personnel are N.I.M.S.-certified and/or have specialized training in safety and asbestos management and are equipped with utility vehicles, digital, handheld, multi-state, two-way radios, cellular communications, and handheld computers. DRC personnel will have the experience and/or training to respond **immediately** to disasters and are provided with a DRC ES supervisor handbook including required reports and forms for successful disaster response and management thereof.

"DRC's knowledge base, experience, and ability to make experts available in the field were instrumental in the successful completion of this work."

– Donald G. Donaldson, P.E.,
Engineering Director/County
Engineer, Martin County, FL

Regional Managers are assigned to specific geographic locations throughout the United States to assist, monitor and lead the project teams in response to emergency situations. Regional Managers from one region may be assigned to support other Regional Managers as needed and all Regional Managers may be mobilized to one location to support emergency situations. Regional Manager for the City of Fort Lauderdale is Jay Gunter who is capable of responding to the needs of the City 24 hours a day, 7 days a week.

Available Equipment

DRC has the most expansive collection of rolling stock and equipment in the disaster services industry. The company has 2,568 trucks and 1,657 pieces of support equipment, either owned or under agreement, available for immediate use. As part of the company's Corporate Mobilization Plan, a monthly inventory of available equipment is performed, recorded, and readily available. DRC has actively demonstrated the ability to quickly amass and mobilize significant quantities of equipment. Most recently, during the 2017 hurricane season, we operated in excess of 2,000 pieces of equipment while simultaneously responding to Hurricanes Irma, Michael, and Maria.

List of Available Equipment

DRC Emergency Services Asset List		
Equipment Type	Description	Quantity
Bucket Trucks	various models with booms	110
Chip Trailers	various models and horse-power	14
Chip Vans	receptacle vehicles	2
Dump Trucks	various models with dual and tri axles	353
End Dump Trailers	various models and capacity	298
Flat Bed Semis	various models for equipment movement	6
Flat Beds	53' equipment trailers	20
Fuel Trucks	multiple model and gallon capacity	46
Low Boys	equipment movement trailers	53
Pickups	half and three quarter ton of various make and model	45
Roll Off Trucks	primarily Galbreath 60,000 pound hoist on various makes	82

Tab 4: Approach to Scope of Work

Waterways Cleaning and Reporting Services



Rolls Off Containers	20, 30 and 40 cubic yard containers	337
Self Loaders	various makes with buckets ranging from 2-10 cubic yards	343
Semi Dumps	various makes and models with various capacity	240
Semi Tractors	various makes	232
Service Trucks	fully stocked road ready service vehicles	79
Slingers	various models	5
Straight Trucks	various makes and models	8
Sweepers	various models used for DMS operation	3
Tankers	various models	125
Tractor /Trailers Combos	various models	29
Tractors	various makes and models	43
Trailers	25 foot travel trailer	1
Utility Trailers	15 and 20 foot utility trailers	2
Vacuum Trailer	various makes	30
Vacuum Trucks (Wet)	various makes for	13
Walking Floors	48 ft automated trailers	46
Water Trucks	various capacity used for DMS operation	3
Attachments - various	buckets, hoists, slings etc.	157
Back Hoes	various models and capacity	40
Bobcats	skid-steer with multiple attachments	53
Bull Dozers	various makes and sizes	45
Conveyors	used for material movement	2
Crushers	metal compaction and volume reduction	24
Excavator	various makes and models	164
Feller Buncher	various makes and models used for clearing projects	27
Front End Loaders	various makes, models and bucket capacity	127
Generators	various	41
Grinders	horizontal and tub grinders	36
Jarraf Tree Trimmers	high capacity trimming equipment	3
Jersey Barriers	used for highway projects and within DMS	200
Light Plants	various used for nite operation	100
Material Handlers (Tele Boom)	loading equipment	3
Mobile Kitchens	various models	13
Off Road Dumps	Volvo high capacity	2
Pumps	various sizes	5
Safety Signs, Cones and PPE/arrow boards/message boards	used for highway operations	503
skid steers	various sizes with multiple attachments	96
Screens	shaker screens and sand screens	4
Water Trucks	various models and capacity	12
Total:		4225

Tab 4: Approach to Scope of Work

Waterways Cleaning and Reporting Services

Marine Vessels/Equipment	
Equipment Type	Quantity
Inland Marine Harvester	1
Air Boat	3
Amphibious Aquatic Excavator	1
Tug Boat	14
Underwater ROV	1
Utility Boat	1
Work Boat	15
JON Boats	10
500 CRANE (120 X 54 X 10)	1
510 CRANE (100 X 52 X 9)	1
524 CRANE (250 x 64 x 12)	1
526 CRANE (293 X 80 X 19)	1
527 CRANE (176 X 75 X 13)	1
529 CRANE (250 X 64 X 12)	1
531 CRANE (420 X 98 X 25)	1
532 CRANE (300 X 90 X 19)	1
533 CRANE (310 X 100 X 20)	1
534 CRANE (111 X 45 X 11)	1
535 CRANE (250 x 64 x 12)	1
536 CRANE (250 x 64 x 12)	1
541 CRANE (200 X 60 X 12)	1
566 CRANE (140 X 70 X 12)	1
Hopper Barge (EX NYC DOS)	16
Hopper Barge (260 X 52.5 X 12)	7
Hopper Barge (200 X 40 X 17.75)	2
Hydra Sport	1
Hydraulic Driven propelled pushers	1
Pontoon Boats	9
Poseidon Barges	3
Push Boats	2
Rescue Skiff	2
Sectional Barges	28
Side Scan Sonar	2
Deck Barge	32
Deck Barge with 9' bin walls	2
Deck Barge with spuds	7
Deck Barge with steel box rails	19
Go Devil Boat	1
Total:	61

Tab 4: Approach to Scope of Work

Waterways Cleaning and Reporting Services



Lil Mo's Equipment

Asset Name	Asset Class	Description
Silver Push Boat	Boat	24' Flat Bottom Aluminum Push/Crew Boat 250HP Yamaha
Blue Tow Boat	Boat	24" Flat Bottom Tow Boat 250HP Yamaha
Crew Boat	Boat	17' Boston Whaler 90 HP Yamaha
Section Barge	Barge	48'x12'x4' Sectional Barge w/ Dual 30' Spuds
Section Barge	Barge	48'x12'x4' Sectional Barge w/ Dual 30' Spuds
Hydraulic Trailer	Trailer	Big Tex 48' Gooseneck Hydraulic Dovetail Trail
Silver Boat Trailer	Trailer	22' Boat Trailer
Tow Boat Trailer	Trailer	24' Boat Trailer
Crew Boat Trailer	Trailer	18' Boat Trailer
49 Boat Mats	Mats	16'x8'x6" Road Mats
Alex Computer	Office	Custom Tower - 3 ssCWA Montiors - Peripherals
Alex Laptop	Office	Microsoft Surface Tablet with Peripherals
Ashly Computer	Office	Tower - 3 Monitors - Peripherals
25kw Generator	Heavy Equipment	25,000 KW Trailered Generator - BRAND
35kw Generator	Heavy Equipment	35,000 KW Trailered Generator - BRAND
65kw Generator	Heavy Equipment	65,000 KW Fixed Generator
200 Class Excavator	Heavy Equipment	2012 Volvo EC210 Tracked Excavator
Logging Wench	Heavy Equipment	Logging Winch with Block for Excavator
Quick Release	Heavy Equipment	20 Ton Quick Release
Hydraulic Thumb Excavator	Heavy Equipment	Hydraulic Thumb for Volvo Excavator
Brownie Third Lung	Dive Equipment	Brownie Third Lung - Hoses - Regulators
Airline Third Lung	Dive Equipment	Airtline Third Lung - Hoses - Regulators
Airline 110V Third Lung	Dive Equipment	Airline 110V Third Lung - Hoses - Regulators
Dive Accessories	Dive Equipment	
Pillow Float Bags	Dive Equipment	
Parachute Float Bags	Dive Equipment	
Misc Rigging	Tools and Rigging	
Misc Tools	Tools and Rigging	
Hypack	Equipment	
Refridgerator	Equipment	
A/C Unit	Equipment	
Shipping Container	Equipment	
F350	Vehicle	
Toyota Tundra	Vehicle	

Tab 4: Approach to Scope of Work

Waterways Cleaning and Reporting Services

Number	Asset
4	BeachTech Beach Rakes tractor mount
4	John Deere 6120M Tractors
4	Ford F150 crew cab
2	Kubota UTVs
2	20'+ Enclosed Response trailer
1	WeeDoo conveyor type skimmer vessel
1	Elastic fixed type Skimmer Vessel
1	Ford F450 crew cab flatbed
1	BeachTech self-propelled Beach Rake

Tab 4: Approach to Scope of Work

Waterways Cleaning and Reporting Services



CURRENT WORKLOAD

CONTRACTING AGENCY	PROJECT DESCRIPTION	% COMPLETE	END DATE	PERSONNEL ASSIGNED
City of New Orleans, LA	Strategic Demolitions for Economic Recovery	98%	TBD ongoing	Sam Dancer
Port Aransas, TX	Debris Removal - Hurricane Harvey (DR-4332)	95%	TBD ongoing	Shawn Meeks
Holmes County, FL	Debris Removal - Hurricane Michael (DR-4399)	95%	TBD ongoing	Charles Kraft
Jackson county, FL	Debris Removal - Hurricane Michael (DR-4399)	90%	TBD ongoing	Mark Bush
FDOT 3518 Region 3	Debris Removal - Hurricane Michael (DR-4399)	90%	TBD ongoing	Joe Newman, Steve Crawford, Lynn Longley, Jay Gunter
FDOT 3517 Region 2	Debris Removal - Hurricane Michael (DR-4399)	90%	TBD ongoing	Joe Newman, Steve Crawford, Lynn Longley, Jay Gunter

REFERENCES

2018	Contracting Agency	Description of Work	Contract Amount	Cubic Yards	Point of Contact
June	Pinellas County, FL P.O. Box 31208 Tampa, FL 33631	Red Tide-Kill Fish	\$6,895,562.29	N/A	Kelli Levy (727) 647-0985 klevy@pinellascounty.org
May	Port of Corpus Christi 222 Power Street Corpus Christi, TX 78401	Marine Debris Removal Services	Est. \$300,000	Closeout In Progress	Neal Kunkel (361) 885-6161 Nkunkel@pocca.com
2017	Contracting Agency	Description of Work	Contract Amount	Cubic Yards	Point of Contact
August	City of Houston 611 Walker Street, 12th Floor Houston, TX 7702	Waterway and Marine Debris Removal	\$1,100,000	Closeout In Progress	Vic Ayres (713) 837-9103 swddirector@cityofhouston.net

Please see reference letters attached.



School of Earth, Environmental, and Marine Sciences

One West University Blvd. Brownsville, TX 78520

Life, Health & Sciences Building 1.818

January 24, 2019

To whom it may concern,

This is a letter of reference for Wayne Bauer at LilMo services regarding his work in the manufacture and deployment of artificial reef materials for our research projects off the coast of south Texas. Wayne has been a very dependable contractor. He has been very willing to accommodate special requests and adapt his designs to accomplish what was needed for the research project and deployments. For our project, he designed and manufactured low profile reef modules and deployment gear for low profile patch reefs. He got the project done on time and the 40 deployed patches were located precisely where we had requested them.

In our collaboration with a non-profit group, Friends of the RGV reef, Wayne has been very accommodating, especially in recognizing the need for replication and precise placement of materials for research to further our understanding of the effect of different types of reef materials. He has deployed over 10,000 tons of material in the reef thus far and has had no problems deploying a large range of material sizes with a variety of deployment methods needed.

I recommend him highly for reefing projects where research needs need to be addressed and precise deployments are needed. I find that his reef materials construction is very good, and he was happy to make modifications to ensure the materials would function as needed. Feel free to contact me if more information is needed.

Sincerely,

A handwritten signature in blue ink, appearing to read "R. J. Kline".

Richard J. Kline, Ph.D.
Associate Professor
School of Earth, Environmental, and Marine Sciences
One West University Drive, LHSB 2.812
Brownsville, TX 78520
Tel: (956) 882-5789



South Padre Island – Brownsville – Edinburg - Rio Grande City



Life's better outside.®

13 February 2019

Florida Gulf Coast University
South Village Modular I
10501 FGCU Boulevard South
Fort Myers, FL 33965

Commissioners

Ralph H. Duggins
Chairman
Fort Worth

S. Reed Morian
Vice-Chairman
Houston

T. Dan Friedkin
Houston

Anna B. Galo
Laredo

Bill Jones
Austin

Jeanne W. Latimer
San Antonio

James H. Lee
Houston

Dick Scott
Wimberley

Kelcy L. Warren
Dallas

Lee M. Bass
Chairman-Emeritus
Fort Worth

Carter P. Smith
Executive Director

RE: Grady Artificial Reef Project

To Whom It May Concern:

The Texas Parks and Wildlife Department Artificial Reef Program has awarded several contracts to Lil Mo Marine Services since 2009 and supervised other operations through our reefing partners.

The initial project with Mr. Wayne Bauer and the crew of the Lil Mo began with a contract in 2009 to transport and reef 23 1-ton granite blocks at the George Vancouver Reef Site, south of Freeport. All materials were reefed in August 2010. Overall, over 300 tons of granite blocks and concrete were deployed at this reef site without any issues.

In 2015, the Texas Artificial Reef Program was awarded funds through the Natural Resource Damage Assessment to mitigate damages from the BP oil spill. Two of the projects involved the manufacture and deployment of pre-designed reef pyramids to be placed at offshore reef sites. Lil Mo services was a subcontractor who reefed the structures. In July 2017, 800 pre-fabricated limestone and concrete pyramids were deployed at the George Vancouver Reef Site. That same month, 1600 more pyramids were reefed at the Matagorda Nearshore Reef Site.

More recently, in August 2018, Wayne Bauer and Lil Mo Marine Services deployed 250 limestone and concrete pyramids and 250 low-relief limestone and concrete reef plates at the Rio Grande Valley Nearshore Reef Site. All materials were deployed in pre-specified clusters, with the low-relief plate clusters mixed among the pyramids. The deployment was successful and side scans show both the low-relief plates and the pyramids in their small cluster groups.

The work that Mr. Bauer and his crew have done for the Texas Artificial Reef Program has resulted in significant habitat at our nearshore reef sites. Further,

Grady Artificial Reef Project
Page 2
13 February 2019

all materials have been deployed within the designated reef zones and materials documented through specific coordinates provided by Lil Mo Services.

Also, when our staff are required to attend the deployments of materials as observers, Wayne and his crew have always ensured that their physical needs are met and that their safety is paramount.

In short, Wayne Bauer and Lil Mo Marine Services are highly recommended by the Texas Artificial Reef Program for marine reefing work.

Sincerely,



J. Dale Shively, Leader
Texas Parks and Wildlife Department
Coastal Fisheries – Artificial Reef Program
4200 Smith School Road
Austin, Texas 78744
512-389-4686
Dale.Shively@tpwd.texas.gov

LOCAL S/M/WBE RESOURCE PROGRAM

While DRC maintains a current, active subcontractor list, Regional Managers reach out to local subcontractors and small, minority and women-owned business enterprises (S/M/WBE) by utilizing:

- Governmental databases
- Local, regional, and national SBE compliance departments
- Client and vendor references
- Direct mail community outreach
 - Information can be found by contacting: 888-721-4DRC or going on drcusa.com

Upon receipt of Notice of Award, DRC will make contact with local governments and SBE Resource offices to schedule an informational and technical assistance workshop for potential vendors and businesses. The workshops provides:

- “hands on” technical assistance to a variety of companies
- matches S/M/WBE contractors with other companies in order to strengthen their competitive position

DRC is committed to ensuring that local companies are made aware of all potential contracting and partnership opportunities.

From our extensive experience with subcontractors, DRC knows the importance of establishing strict guidelines for performance and safety standards. All subcontractors will be screened for qualifications and safety compliance prior to being offered a contract with DRC. Additionally, at the discretion of the contracting agency, all subcontractors will be approved prior to beginning work. Our sample Subcontractor Agreement details the scope of work and responsibilities of each subcontractor. The Subcontractor Agreement also commits the subcontractor to all governmental regulations and requirements. All subcontractor equipment will be inspected and properly maintained and all personnel certifications and safety courses will be on file and renewed or updated as needed.

In addition to stringent qualifications standards, DRC requires the following summarized items from subcontractors:

- Compliance with all DRC safety plans.
- Ability to meet liability and automobile insurance requirements (these may vary from contract to contract).
- Compliance with governmental employment regulations, unemployment compensation and workman’s compensation laws.
- Completion of a subcontracting agreement specifying the scope of work, terms and conditions, pricing, liability requirements and any hold harmless agreements.

Tab 6: Minority/Women (M/WBE) Participation

Waterways Cleaning and Reporting Services



DRC Emergency Services, LLC
110 Veterans Memorial Blvd, Suite 515
Metairie, Louisiana 70005
Phone: 504-482-2848 Fax: 504-482-2852

Company Name: _____

Contact Person: _____

Contact Person: _____

Email: _____

Address: _____

DBE/WBE: _____

Licensing/
Certifications: _____

Equipment: _____

Notes: _____



110 Veterans Memorial Blvd, Suite 515
Metairie, Louisiana 70005
Phone: (504) 482-2848 Fax: (504) 482-2852
www.drcusa.com

In the event of a disaster in the City of Mobile and DRC Emergency Services is tasked with the Debris Removal and Disposal, the following equipment and licensing will be required:

EQUIPMENT:

- Hauling Equipment with bed capacity of greater than 50 cy. and up to 100 cy is preferred. Self-loading equipment is also preferred, however, pieces of hauling equipment can be coupled with front end loaders with grapples and buckets with grapples that are capable of loading hauling equipment. All equipment must meet DOT standards for on road travel. All loading equipment must operate with rubber tires.
- Seventy Hour Emergency Push (short term use) – the above equipment applies, however, rubber tire front end loaders, motor graders, telehandlers, backhoes, bobcats with buckets can be used during the first 70 hours.
- Operation of the DMS sites (Debris Management Sites) – Bulldozers, water displacement trucks, grapple trucks, backhoes can be used for this operation.

INSURANCE REQUIREMENTS:

- General Liability – \$1,000,000.00 / \$1,000,000.00 Aggregate
- Workers Compensation – \$1,000,000.00/\$1,000,000.00/\$1,000,000.00

DBE CERTIFICATION

DBE Certificate not required, however, if you are DBE registered with the City of Mobile, please send a copy of the certification by fax or mail to:

110 Veterans Memorial Blvd, Suite 515
Metairie, Louisiana 70005
Fax: 504-482-2852

“Our Mayor's Office, Councilmembers, my office, and other coordinating agencies took great comfort in the "on the ground" presence and access they had to DRC's team throughout this effort, and their commitment to the job until we fully addressed all the recovery needs of our residents was greatly appreciated.”

– Adam M. Smith, P.E., Chief of Wastewater Operations & Maintenance, City of Baton Rouge/Parish of East Baton Rouge's Department of Environmental Services

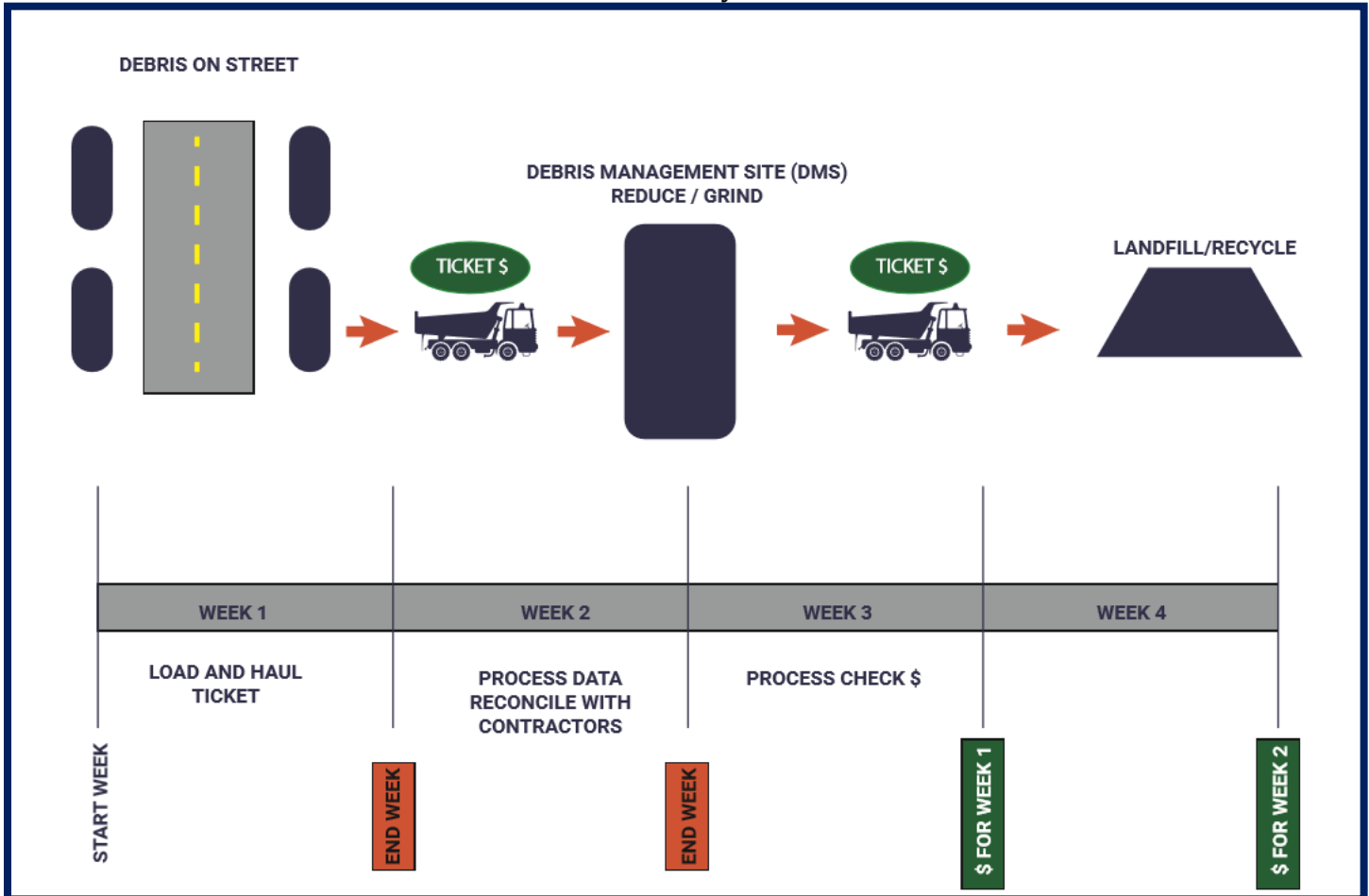
Tab 6: Minority/Women (M/WBE) Participation

Waterways Cleaning and Reporting Services

Prompt Payment of S/M/WBEs

In addition to occasionally assisting S/M/WBEs with operating startup costs, DRC has a 20 plus year history of paying subcontractors on a weekly basis.

Subcontractor Payable Chart



Tab 6: Minority/Women (M/WBE) Participation

Waterways Cleaning and Reporting Services



AFFIRMATIVE ACTION/ EQUAL OPPORTUNITY POLICY

DRC is an equal employment opportunity employer. Employment decisions are based on merit and business need, and not on race, color, citizenship status, national origin, ancestry, gender, sexual orientation, age, religion, creed, physical or mental disability, marital status, veteran status, political affiliation, or any other factor protected by law. DRC complies with the law regarding reasonable accommodation for handicapped and disabled employees. DRC's President has issued the following policy:

DRC recognizes the value of hiring a diverse group. Due to the nature of our work and the fact that we provide services worldwide, we find it necessary and advantageous to employ a number of persons from various countries who are of different races, religions and ethnic groups. In addition, we believe work force diversity may provide a significant market advantage.

It is the policy of DRC to comply with all the relevant and applicable provisions of the Americans with Disabilities Act (ADA). DRC will not discriminate against any qualified employee or job applicant with respect to any terms, privileges, or conditions of employment because of a person's physical or mental disability. DRC will also make reasonable accommodation wherever necessary for all employees or applicants with disabilities, provided that the individual is otherwise qualified to safely perform the essential duties and assignments connected with the job and provided that any accommodations made do not impose an undue hardship on DRC.

Equal employment opportunity notices are posted as required by law. Management is primarily responsible for seeing that DRC's equal employment opportunity policies are implemented, but all members of the staff share in the responsibility for assuring that by their personal actions the policies are effective and apply uniformly to everyone. Any employee, including managers, involved in discriminatory practices will be subject to termination.



EMPLOYMENT OF LOCAL & MINORITY CONTRACTORS

DRC maintains one of the industry's largest network of pre-screened and fully qualified subcontractors, including local and preferred vendors. DRC's subcontractors are evaluated extensively, including past performance, equipment and +personnel availability, mobilization timeframes, insurance, and cost.

The use of local resources is vitally important to a successful disaster recovery operation. Because of its importance, we have developed a vast network of subcontractors that are uniquely qualified and meet all operational requirements envisioned under this RFP.

Throughout its history, DRC has maintained strong relationships with local vendors and subcontractors. We pride ourselves on facilitating local involvement during recovery efforts and encourage local knowledge and experience. DRC has assembled a cadre of thousands of subcontractors which includes SBE, MBE, WBE, HUB Zone, 8(a), and VOSB (including Service-Disabled VOSB) contractors. DRC has established procedures nationally recognized in the area of community outreach as discussed below.



Proposed Subcontractors

Lil Mo Marine Services

1722 SE 28th St.

Cape Coral, FL 33904

678-274-8193

Info@lilMoServices.com

LilMoServices.com



Lil. Mo has over 23 years of experience and over 50 major projects completed. Recently, DRC teamed up with Lil Mo in Pinellas County to clean up dead fish which resulted from a 1-million-acre red tide plume in the Gulf of Mexico. We removed over 1800 tons of dead fish in a three-month span, using a variety of equipment. Shrimp boats were used to scoop up the dead fish before they hit the beaches and inland waterways. For the fish that made it to shore and into the canals, we implemented skimmer boats and beach rakes. We successfully cleaned and maintained 45 miles of coastline, keeping the beaches suitable for visitors. The Project was awarded the 2018 Environmental Project of the Year by the West Coast Branch of the American Public Works Association.

Alex King

Alex King has spent most of his career as an operations consultant across various industries over the past 25 years. He approaches projects with velocity, precision, safety and careful planning for execution. Coupling that with the capacity to work in strategic planning coordinating teams and human resources with an innate ability for problem solving and liaison among multiple groups positions him to seamlessly drive projects for a successful outcome. Holding a 100 Ton Master Captains and an avid fisherman drew him to working with artificial reef manufacturing. Since then, Alex has found his calling in the maritime industry that allows him to use his unique combination of skills to develop creative solutions for clients throughout the Gulf of Mexico and Florida.

Tab 7: Subcontractors

Waterways Cleaning and Reporting Services



Ryan A. Berger

Ryan Berger has a broad energy service background, valuable industry relationships, and successful entrepreneurial business experience to continue to originate and effectively develop value-based acquisitions focused on the energy, environmental, and industrial sectors. Following Hurricane Harvey and Hurricane Irma, Mr. Berger Provided effective and efficient disaster recovery services to key relationships that were anchored from previous personal disaster recovery and incident management efforts.

Wayne Bauer

Wayne Bauer brings 20+ years of construction and maritime leadership ability and project perseverance. His immensely diverse portfolio of successful projects, allows him to approach any new project with proven techniques to accomplish each projects goal within budget and timeline. Wayne has become a pioneer in the shotcrete industry with his creative and effective solutions for construction of concrete artificial reefs. His methods and means have been featured in many trade magazines within the concrete industry. Holding a USCG 100 Ton Master Captains license, Wayne's talents are not confined to only the concrete and land based construction industries. For 12 years, Wayne has been the "go-to guy" for maritime clients and contractors throughout the southern United States and many oversees ventures that required a creative method to complete. He maintains a can-do attitude on every project and his first vessel, the M/V Lil Mo a 115' shallow draft landing craft, reflecting his desire to assume projects that require unique skills and equipment.

Tab 8: Required Forms

Waterways Cleaning and Reporting Services

Please see the following forms attached:

- Bid/Proposal Certification
- Addendum 1
- Addendum 2
- Non-Collusion Affidavit
- Cost Proposal Page
- Contractor's Certificate of Compliance with Non-discrimination Provisions of the Contract
- Local Business Price Preference Certification Statement
- Contract Payment Method by P-Card

BID/PROPOSAL CERTIFICATION

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked **by the bidder** in some manner to indicate that it will supplant the electronic version. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit <http://www.dos.state.fl.us/>).

Company: (Legal Registration) DRC Emergency Services, LLC EIN (Optional): 63-1283729

Address: 110 Veterans Boulevard, Suite 515

City: Metairie State: LA Zip: 70005

Telephone No. (888) 721-4372 FAX No. (504) 482-2852 Email: Kfuentes@drcusa.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): 36 hrs

Total Bid Discount (section 1.05 of General Conditions): 0%

Does your firm qualify for MBE or WBE status (section 1.09 of General Conditions): No MBE WBE

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No.	Date Issued	Addendum No.	Date Issued	Addendum No.	Date Issued
<u>1</u>	<u>4/26/19</u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
<u>2</u>	<u>5/14/19</u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **If submitting your response electronically through BIDS SYNC you must also click the "Take Exception" button.**

DRC takes no exceptions

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

Kristy Fuentes
Name (printed)

5/20/19
Date:


Signature

Vice President/ Secretary/ Treasurer
Title

revised 04/10/15



ADDENDUM NO. 1

RFP No. 12285-595

TITLE: Waterways Cleaning and Reporting Services

ISSUED: April 26, 2019

This addendum is being issued to make the following change(s):

1. The requirement for a Pre-proposal meeting has been removed.
Section 1.3 Pre-proposal Conference has been revised to read:

There will not be a pre-bid conference or site visit for this Request for Proposal.

It will be the sole responsibility of the Contractor to become familiar with the scope of the City's requirements and systems prior to submitting a proposal. No variation in price or conditions shall be permitted based upon a claim of ignorance. Submission of a proposal will be considered evidence that the proposer has familiarized themselves with the nature and extent of the work, equipment, materials, and labor required.

All other terms, conditions, and specifications remain unchanged.

AnnDebra Diaz, CPPB
Procurement Administrator

Company Name: DRC Emergency Services, LLC
(please print)

Bidder's Signature: 
Kristy Fuentes, Vice President/ Secretary/ Treasurer

Date: 5/20/19



ADDENDUM NO. 2

RFP No. 12285-595
TITLE: Waterways Cleaning and Reporting Services

ISSUED: May 16, 2019

This addendum is being issued for clarification purposes only.

1. Section 3.3 Transportation and Disposal

Add to Disposal Costs: The City provides the disposal site with the list of the vendor's equipment and they use the City's account when at the disposal facility.

All other terms, conditions, and specifications remain unchanged.

AnnDebra Diaz, CPPB
Procurement Administrator

Company Name: DRC Emergency Services, LLC

(please print)

Bidder's Signature: _____

Kristy Fuentes
Kristy Fuentes, Vice President/ Secretary/ Treasurer

Date: 5/20/19

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME**RELATIONSHIPS**

N/A

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

SECTION VI - COST PROPOSAL PAGE**Proposer Name:** DRC Emergency Services, LLC

Proposer agrees to supply the services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor shall quote firm, fixed, costs for all services identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Notes:

Attach a breakdown of costs including but not limited to labor, equipment, materials and parts.

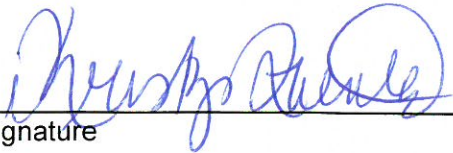
- | | # of
Cycles | <u>Cost
Per Cycle</u> | |
|--|----------------|---------------------------|-------------------------------|
| 1. Cost per cleaning cycle to include all
165 miles of waterway within the City | 12 X | \$ <u>423,331.00</u> | = \$ <u>5,080,044.00</u> YR |
| | | | |
| 2. Per Hour cost for special project/call
out on scheduled operating workdays
(Prior quantities estimated at 50. Prior
quantities are not indicative of future use) | | | 1HR = \$ <u>293.00</u> /HR |
| | | | |
| 3. Per hour cost for special project/call
out on non-scheduled operating workdays
(Prior quantities estimated at 50. Prior
quantities are not indicative of future use) | | | 1HR = \$ <u>440.00</u> /HR |
| | | | |
| Total Estimated Project Cost | | | \$ <u>5,080,777.00</u> |

Submitted by:Kristy Fuentes

Name (printed)

5/20/19

Date



Signature

Vice President/ Secretary/ Treasurer

Title

City of Fort Lauderdale
Waterway Cleaning and Reporting Services

Item	Monthly Cost
Labor	\$ 157,401.50
Insurance	\$ 13,672.00
Materials	\$ 131,908.50
Parts/Technology	\$ 3,355.00
Equipment	\$ 117,000.00
Total Monthly Cost	<u>\$ 423,337.00</u>

**CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH
NON-DISCRIMINATION PROVISIONS OF THE CONTRACT**

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-187(c), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

The Contractor shall not, in any of his/her/its activities, including employment, discriminate against any individual on the basis of race, color, national origin, religion, creed, sex, disability, sexual orientation, gender, gender identity, gender expression, or marital status.

1. The Contractor certifies and represents that he/she/it will comply with Section 2-187, Code of Ordinances of the City of Fort Lauderdale, Florida, as amended by Ordinance C-18-33 (collectively, "Section 2-187").
2. The failure of the Contractor to comply with Section 2-187 shall be deemed to be a material breach of this Agreement, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.
3. The City may terminate this Agreement if the Contractor fails to comply with Section 2-187.
4. The City may retain all monies due or to become due until the Contractor complies with Section 2-187.
5. The Contractor may be subject to debarment or suspension proceedings. Such proceedings will be consistent with the procedures in section 2-183 of the Code of Ordinances of the City of Fort Lauderdale, Florida.


Authorized Signature

Kristy Fuentes, Vice President/ Secretary/ Treasurer
Print Name and Title

5/20/19
Date

LOCAL BUSINESS PRICE PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local business price preference classification as indicated herein, and further certifies and agrees that it will re-affirm its local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this ITB. Violation of the foregoing provision may result in contract termination.

- (1) _____ is a **Class A** Business as defined in City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the City of Fort Lauderdale current year Business Tax Receipt and a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.
Business Name
- (2) _____ is a **Class B** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the Business Tax Receipt or a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.
Business Name
- (3) _____ is a **Class C** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City.
Business Name
- (4) _____ requests a **Conditional Class A** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
Business Name
- (5) _____ requests a **Conditional Class B** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
Business Name
- (6) DRC Emergency Services, LLC is considered a **Class D** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186 and does not qualify for Local Preference consideration.
Business Name

BIDDER'S COMPANY: DRC Emergency Services, LLC

AUTHORIZED COMPANY PERSON: Kristy Fuentes
NAME


SIGNATURE
Vice President/ Secretary/ Treasurer

5/20/19
DATE

CONTRACT PAYMENT METHOD BY P-CARD

THIS FORM MUST BY SUBMITTED WITH YOUR RESPONSE

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to payment by credit card via MasterCard or Visa. This allows you as a vendor of the City of Fort Lauderdale to receive your payment fast and safely. No more waiting for checks to be printed and mailed.

Payments will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, firms must presently have the ability to accept credit card payment or take whatever steps necessary to implement acceptance of a credit card before the commencement of a contract.

Please indicate which credit card payment you prefer:

 X Master Card

 X Visa Card

Company Name: DRC Emergency Services, LLC

Kristy Fuentes

Name (Printed)


Signature

5/20/19
Date

Vice President/ Secretary/ Treasurer
Title



Tab 9: Sample Insurance Certificate

Waterways Cleaning and Reporting Services

Please see a sample insurance certificate attached.

Insurance

McGriff, Seibels & Williams

Rob Harrison

818 Town & Country Blvd.

Suite 500

Houston, TX 77024

(713) 940-6544

Rob.harrison@mcgriff.com



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

05/03/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
MCGRIFF, SEIBELS & WILLIAMS OF TEXAS, INC.
818 Town & Country Blvd, Suite 500
Houston, TX 77024-4549

CONTACT NAME: Julia Becvar

PHONE (A/C, No, Ext): 713-877-8975

FAX (A/C, No): 713-877-8974

E-MAIL ADDRESS: jbecvar@mcgriff.com

INSURER(S) AFFORDING COVERAGE**NAIC #****INSURER A :**Underwriters At Lloyd's, London

15792

INSURER B :The Phoenix Insurance Company

25623

INSURER C :Texas Mutual Insurance Company

22945

INSURER D :Argonaut Insurance Company

19801

INSURER E :Crum & Forster Specialty Insurance Company

44520

INSURER F :

INSURED
DRC Emergency Services, LLC
P.O. Box 17017
Galveston, TX 77552

COVERAGES**CERTIFICATE NUMBER:**ZYLGUY52**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			B0621EMSSL000118	05/26/2018	05/26/2019	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY			810-9J994734-18-26-G	05/26/2018	05/26/2019	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			B0621EMSSL000218	05/26/2018	05/26/2019	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$
C D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> N	N/A	0001307608 TX WC928318471754	05/26/2018	05/26/2019	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
E	Contractors Pollution & Errors & Omissions			PKC107541	05/26/2018	05/26/2019	Contractor's Pollution \$ 5,000,000 Errors & Omissions \$ 5,000,000 Policy Aggregate \$ 5,000,000 \$ \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: Solicitation 12285-595 - Waterways Cleaning and Reporting Services

Certificate Holder is included as an Additional Insured on the General Liability, Automobile Liability and Excess Liability policies. Waiver of Subrogation applies in favor of Certificate holder as respects the General Liability, Automobile Liability, Workers' Compensation and Excess Liability policies. The General Liability Policy includes a Per Project Aggregate. Coverage is primary and non-contributory as respects to the General Liability, Automobile Liability and Excess Liability policies. All as required by written contract subject to policy, terms, conditions, and exclusions. In the event of cancellation by the insurance companies the General Liability, Automobile Liability and Excess policies have been endorsed to provide 30 days Notice of Cancellation (except for non-payment) to the Certificate Holder shown below.

CERTIFICATE HOLDER

City of Fort Lauderdale
Procurement Services Division
100 N. Andrews Avenue
Fort Lauderdale, FL 33301

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

CAM 19-0942
Exhibit 7
Page 69 of 69