

FORT LAUDERDALE

Solicitation 12285-595

Waterways Cleaning and Reporting Services

Date: 05/21/2019

ORIGINAL & ELECTRONIC COPY



220 NE 13th Street, Pompano FL 33060
Telephone: 954-560-3906 Fax: 561-892-0344
www.beachraker.net



Beach Raker

220 NE 13th Street, Pompano Beach, FL 33060 | 954-560-3906 | customerservice@floridabeachraker.com

May 21, 2019

City of Fort Lauderdale
100 N. Andrews Ave
Fort Lauderdale, FL. 33301

RE: Letter Expressing Interest to Perform Waterways Cleaning and Reporting Services

To Whom It May Concern,

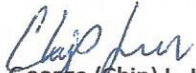
Beach Raker has been providing waterfront debris collection and disposal services to cities, towns, condominiums, resorts and private estate homes for over 40 years. We are the only full time company of its type in Florida. Our patented equipment and cleaning methods have been developed based on over 40 years of experience cleaning waterfront properties in one of the most densely populated areas in the United States.

We work very closely with FWC, FDEP, US Coast Guard and County Natural Resources Departments to insure we are compliant with all of the regulations regarding cleaning methods.

Beach Raker has approximately 275 clients in seven counties: Palm Beach, Broward, Monroe, Dade, Nassau, Sarasota and Duval. Our municipal accounts include City of Marathon, City of Dania Beach, City of Pompano Beach, The Town of Lauderdale By The Sea, The Village of Key Biscayne, City of Ft. Lauderdale, City of Hollywood, City of Deerfield Beach, Bal Harbour Village, City of Venice, City of Miami Beach, City of Key West and City of Jacksonville Beach.

Finally, we are very excited to have the City of Fort Lauderdale considering Beach Raker.

Thank you for this opportunity,



George (Chip) L. Jones Jr.
President
Beach Raker LLC

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Executive Summary

Beach Raker has been providing waterfront debris collection, documentation and disposal services to cities, towns, condominiums, resorts and private estate homes for over 40 years. We are the only full-time, professional private company of this type in the State of Florida. Our patented equipment and cleaning methods have been developed based on over 40 years of experience and are tailored to each client's specific needs. Beach Raker is responsible for cleaning some of the most densely populated beaches and congested waterways in the United States.

Beach Raker works closely with the Florida Fish and Wildlife Conservation Commission (FWC), Florida Department of Environmental Protection (FDEP), Environmental Protection Agency (EPA) and Broward County Natural Resources Departments to insure we are compliant with all the regulations regarding our established cleaning methods.

Beach Raker has over 275 clients spanning seven counties: Palm Beach, Broward, Monroe, Dade, Nassau, Sarasota and Duval covering hundreds of miles of beach, waterways and municipal parks. Our municipal accounts include City of Marathon, City of Dania Beach, City of Pompano Beach, The Town of Lauderdale By the Sea, The Village of Key Biscayne, Bal Harbour Village, City of Key West and the City of Jacksonville Beach. We also routinely provide emergency services for the City of Ft. Lauderdale, City of Hollywood, City of Deerfield Beach, City of Venice and the City of Miami Beach.

Beach Raker currently collects, documents and properly disposes of nearly 40,000 pounds of debris per week. This trash includes vegetation, man-made litter and can include hazardous material. Each item is disposed of at the proper waste management site or transfer station. Records are kept and sent to the municipal client on a monthly basis. Beach Raker prides itself in having an updated fleet, with its rolling stock averaging less than 3 years old.

Finally, Beach Raker's most important asset is its employees. The average tenure is five (5) years, with the management team being a part of Beach Raker for several decades. Beach Raker offers a competitive package to include full medical coverage, 401k retirement benefits and paid holidays & vacation.

B



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Detail By Document Number](#) /

Detail by Entity Name

Florida Limited Liability Company

BEACH RAKER, LLC

Filing Information

Document Number L18000101413

FEI/EIN Number 82-5268879

Date Filed 04/23/2018

State FL

Status ACTIVE

Principal Address

220 NE 13TH ST.

POMPANO BEACH, FL 33060

Mailing Address

220 NE 13TH ST.

POMPANO BEACH, FL 33060

Registered Agent Name & Address

GLAZER, ERIC L, ESQ.

2300 NW CORPORATE BLVD.

SUITE 232

BOCA RATON, FL 33431

Authorized Person(s) Detail

Name & Address

Title MGR

STERNECK, STEVEN M

4500 NW 24TH TERR.

BOCA RATON, FL 33431

Title MGR

JONES, GEORGE L, JR.

6915 NW 26TH WAY

BOCA RATON, FL 33496

Title D

GREENER, TIMOTHY

220 NE 13TH ST.
POMPANO BEACH, FL 33060

Annual Reports

Report Year	Filed Date
2019	01/28/2019

Document Images

01/28/2019 -- ANNUAL REPORT	View image in PDF format
04/23/2018 -- Florida Limited Liability	View image in PDF format

Florida Department of State, Division of Corporations

State of Florida

Department of State

I certify from the records of this office that BEACH RAKER, LLC is a limited liability company organized under the laws of the State of Florida, filed on April 23, 2018.

The document number of this limited liability company is L18000101413.

I further certify that said limited liability company has paid all fees due this office through December 31, 2019, that its most recent annual report was filed on January 28, 2019, and that its status is active.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Seventeenth day of May, 2019*



Randy H. Lee
Secretary of State

Tracking Number: 2090181044CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

VALID OCTOBER 1, 2018 THROUGH SEPTEMBER 30, 2019

DBA:
Business Name: BEACH RAKER

Receipt #: 329-32890
Business Type: ALL OTHERS (SERVICE)

Owner Name: WD THOMPSON INC
Business Location: 220 NE 13 ST
POMPANO BEACH
Business Phone: 954-560-3906

Business Opened: 09/20/2006
State/County/Cert/Reg:
Exemption Code:

Rooms Seats Employees Machines Professionals
6

		For Vending Business Only					
		Number of Machines:		Vending Type:			
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid	
81.00	0.00	0.00	12.15	0.00	0.00	93.15	

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

BEACH RAKER
220 NE 13 ST
POMPANO BEACH, FL 33060

Receipt #WWW-18-00003220
Paid 11/01/2018 93.15

2018 - 2019

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

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Rooms Seats Employees Machines Professionals
6

Signature	For Vending Business Only					
	Number of Machines:			Vending Type:		
	Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost
81.00	0.00	0.00	12.15	0.00	0.00	93.15

Receipt #WWW-18-00003220
Paid 11/01/2018 93.15

C

Experience and Qualifications

Beach Raker, LLC
(reorganized from W.D. Thompson, d.b.a. Beach Raker in 2018)
220 NE 13th Street
Pompano Beach, FL 33060
954-560-3906
www.floridabeachraker.com

Beach Raker has over four decades (41 years) of experience providing waterfront debris collection, documentation and disposal services to cities, towns, condominiums, resorts and private estate homes for over 40 years. We are the only full-time, professional private company of this type in the State of Florida. Beach Raker has over 35 employees and current operates in 7 counties. A full list of references and projects currently and formally completed are listed with each reference. Beach Raker is under contract with 14 municipalities currently. Beach Raker is fully licensed, insured and permitted by all the state and local regulatory agencies. Beach Raker also works with conservation teams to ensure the cleanliness of our local beaches and waterways and the safety of our marine wildlife, specifically sea turtles and manatees.

Beach Raker's employees have an average tenure of 5 years, with several working with the company for over 20. Beach Raker offers full medical benefits, paid holidays and vacation and a 401k retirement plan with employee matching. Beach Raker has a detailed training program and most importantly is a drug-free work environment. Beach Raker conducts initial and random screenings.

George "Chip" Jones is a partner in the company and is a service-connected disabled veteran.

Leadership Team:

Tim Greener – Chairman of the Board

Tim has over 40 years of experience managing and owning small and mid-sized service companies both in the private and public sector. Since 2004 Tim has been involved with Beach Raker and understands all aspects of the business from administrative to operational requirements.

George "Chip" L. Jones Jr. - President

Chip Jones is a 24-year combat veteran of the United States Military. He has a Bachelor's degree from the University of Colorado, a Masters in Strategic Policies from The King's College of London and an MBA from Northwestern University's Kellogg School of Management. Chip is responsible for all of the day-to-day operations and oversees all aspects of Beach Raker's services Jacksonville Beach to Key West. Chip leads a team of 50+ employees, operating millions of dollars in equipment and servicing over 275 accounts. Chip works directly with city officials and private/public citizens on their accounts. Chip has also consulted as far north as Maine and into the Caribbean and Mexico on best practices for handling the sargassum infestation.

Steven Sterneck – Vice President

Steven is a strategic leader with strong operational skills and team building capabilities. He has a proven track record of driving growth through operational policies and procedures. Steven is responsible for all aspects of the business with a strong emphasis on administrative duties including human resources, accounting and business development.

Raymond Thompson – Lead Operations Manager - 19 years experience

Ray is responsible for daily staff operations for Beach Raker. In addition to being the lead operations manager, Ray also heads up our maintenance and repair department. Ray is responsible for the fleet of Ford truck, Kubota tractors, Omni Catamarans, Barber Surf Rakes, Beach Tech Sanitizers and all other miscellaneous equipment. Ray also has designed and fabricated several pieces of equipment which is patented and proprietary to Beach Raker.

Brick Kerge – Operations Manager Waterways– 35 years experience

Brick is Beach Raker's operation manager for all coastal and intercoastal waterway projects. Brick has over 10,000 hours on the water managing vessels up to 75 feet. Brick works closely with FFWCC, DEP and all County regulators to insure Beach Raker is compliant with all of the regulations regarding waterway cleaning methods. Brick is proficient in operating all types of marine vessels and is responsible for the training and supervision of the operators who work on the water.

Equipment:

Beach Raker plans to utilize a mix of both Omni Catamarans and Carolina Skiffs to exceed the requirements set forth in the City's RFP Bid 12285-595. Each vessel is specially sized to be accessible to the entire 165-mile canal system. Each vessel will have specialized equipment which will be used to remove floating debris, larger debris that maybe submersed or immersed within vegetation, dislodge debris from tight spaces or adjacent to private property and have rapid disposal to reduce dwell times. Beach Raker employs a fleet of trucks, Ford F550s and F450s, that have different size dump trailers that are maneuverable enough to grant access to the tightest of areas. The equipment is further displayed in the Operations Plan.

Tracking:

Beach Raker uses the Verizon Revel Fleetmatics program to track its fleet of over 50 vehicles. This program provides real time data reporting on speed and activity. Activity logs are maintained indefinitely and can be provided to the City immediately following a request. This system allows Beach Raker to ensure that all clients are serviced in a timely and safe manner. See the attached example at the end of this section.

Disposal:

Beach Raker uses its fleet of trucks to properly dispose of all debris. Beach Raker ensures that no debris is placed on the ground, shorelines or parking lots once collected. Beach Raker will utilize its own equipment to transfer the debris from the Omni Catamarans and Skiffs to the trucks.

Beach Raker will utilize the closest access points to reduce dwell times. Beach Raker currently collects between 30,000 and 40,000 pounds of debris a week, excluding seaweed. Seaweed is tracked on a daily basis but reported monthly and Beach Raker current hauls more than 2,500 cubic yards a month to permitted disposal sites. These logs are maintained by Beach Rakers corporate headquarters and supplied to the clients on a monthly or as requested basis.

D

Work Schedule

The work schedule will be designed to maintain a continual cleanup process not to exceed the required 4-week cycles 12 times per year. We also understand the city may modify weekly work based on the amount of debris, observation, calls from the public and any other factors such as special events. Each boat captain will have a cell phone to be in immediate and direct contact upon the city's needs. We have a commitment to conserving the cleanliness of the waterways and canals.

Monday-Friday (0500-1300)

- Start at or around sunrise and work until the 8.25 miles on average per day is achieved. If 2 boats are used then each boat will be required to provide a minimum of 4.13 miles per day. If 3 boats are used then each boat will be required to maintain a minimum of 2.75 miles per day.
- Saturday and Sunday are left for makeup days due to weather delays or special events.
- We will also adjust schedules based on the local tidal charts with fixed bridges so we can utilize the correct equipment for the specific need.
- In the events of holidays and or special events, we will adjust and work specific zones to make sure the work is complete and not be intrusive to the City.
- We will utilize the marine forecasts, tidal chart and track any storm.
- We will not operate under the following conditions; Lightning, Winds in excess of 25 knots or storms.
- Our schedule will be written utilizing 6 employees.

All work schedules shall conform to all applicable codes and ordinances and will be the least disruptive to homeowners and boat traffic.

OPERATIONS PLAN

The operations plan is a fluid document that is used as an outline for Beach Raker's detailed training guides. The operations plans and training guides are reviewed during the monthly operations meetings and changes are implemented immediately.

At the monthly meetings, marine forecasts are examined to include tidal charts and wind predictions. During hurricane season, storms are also tracked. This information is used to determine which areas are accessible during Beach Raker's normal operating hours. The zones to be cleaned daily will fluctuate with the tidal cycle and the desire of the City of Fort Lauderdale.

The forecasts will determine which location the boats will be launched from. Beach Raker will keep two boats in the water and one boat will be trailered to the appropriate location.

A typical workday will be from 0500 – 1300 Monday through Friday.

Saturday, Sunday and Holidays will be used as overflow days.

Beach Raker will be operational except for the following conditions.

- Lightning
- Winds in excess of 25 knots
- Local Storm warnings

Listed below is a daily schedule.

Arrival at dock (0500)

- Morning briefing to review assigned cleaning areas, disposal and alternate disposal locations, and review the daily weather forecast.
- Check boats (pre-trip inspection)
 - o Check operator safety equipment
 - o Check lights
 - o Check fluid levels
 - o Check equipment operation

Launch boat (Sunrise)

- Movement to the assigned areas
 - o Record photos or video of area to be cleaned
 - o Immediately report any large objects that will need to be removed
 - o Verify/request disposal trucks in a timely manner
- Clean Canal as per schedule
 - o Use Elastec Omni Catamaran pontoon boat, Carolina Skiff or Omni Landing Craft to skim the water removing any debris
 - o Use flat boat to assist in picking up large debris in water way
 - o A high-volume pump and water canon will be used to move debris from under docks and inaccessible areas

Debris Disposal (As required designated disposal locations)

- Exchange or empty Omni Catamaran pods as required utilizing secondary vessel or disposal truck, as required
- Meet refuse truck at a pre-determined shoreline approved site to off-load debris for disposal
- Transport refuse to the appropriate approved disposal site utilizing dump trailers and trucks
- Collect and record dump tickets for proper documentation, inspection and dissemination monthly to the City of Fort Lauderdale

Post trip inspection (1200)

- Daily
 - o Wash down boats using a desalinization solution
 - o Fuel up
 - o Record any maintenance issues for repair
 - o Secure boats for overnight storage
 - o Document any areas of concern along the waterways observed during transit
- Monthly
 - o Change the oil in the outboard motors
 - o Grease the boat fittings
 - o Inspect the safety gear
 - o Wax the fiberglass portions of the boats

Daily administrative duties

- Record dump tickets
- Log any large items removed from waterway
- Save photos and video from the day's work
- Review/print GPS report

EQUIPMENT LIST

Trucks, Trailers and Boats

MANUFACTURER	USE	YEAR	OWNER
Kubota SVL-75	Erosion Control, Beach Repair	2017	Beach Raker
Ford F-650	Debris & Trash Removal, Transport	2000	Beach Raker
Ford F-550	Debris & Trash Removal, Transport	2019	Beach Raker
Ford F-550	Debris & Trash Removal, Transport	2018	Beach Raker
Ford F-550	Debris & Trash Removal, Transport	2017	Beach Raker
Grapple Truck	Debris & Trash Removal, Transport	2015	Beach Raker
Ford F-450	Debris & Trash Removal, Transport	2004	Beach Raker
Ford F-150 XLT	Debris & Trash Removal, Transport	2018	Beach Raker
Ford F-150 XL	Debris & Trash Removal, Transport	2017	Beach Raker
Ford Ranger	Debris & Trash Removal, Transport	2004	Beach Raker
Ford Ranger	Debris & Trash Removal, Transport	2004	Beach Raker
Chevy 2500	Service Truck Debris & Trash Removal	1995	Beach Raker
23' PJ Trailer	Transportation Debris Removal	2019	Beach Raker
40' Big Tex Trailer	Transportation Debris Removal	2019	Beach Raker
23' Trailer - BCJ Ent 10 Ton	Transportation Debris Removal	2008	Beach Raker
25,000 lb Big Tex DU Dump Trailer	Transportation Debris Removal	2019	Beach Raker
25,000 lb Maxx D Dump Trailer	Transportation Debris Removal	2019	Beach Raker
14' Iron Dog High Sided Dump Trailer	Transportation Debris Removal	2017	Beach Raker
14' Big Tex Dump Trailer	Transportation Debris Removal	2017	Beach Raker
6'-0 Trailer	Transportation, Debris Removal	2011	Beach Raker

6'-0 Trailer	Transportation, Debris Removal	2009	Beach Raker
18' Trailer	Storage	1997	Beach Raker
12' Trailer	Storage	2007	Beach Raker
18' Trailer	Storage	2010	Beach Raker
23' Omni Catamaran	Debris Collection	2019	Beach Raker
23' Omni Catamaran	Debris Collection	2019	Beach Raker
14' Skiff	Debris Collection	2019	Beach Raker

Current Workload

	Pompano Beach	North Dade	Key West	Jacksonville	* Ft Lauderdale proposed
Administrator	2	1	1	1	1
Lead Super	1	1			1
Supervisor	6	1	1	1	1
Operator	6	4	3	3	4

Beach Raker has over four decades (41 years) of experience providing waterfront debris collection, documentation and disposal services to cities, towns, condominiums, resorts and private estate homes for over 40 years. We are the only full-time, professional private company of this type in the State of Florida. Beach Raker has over 35 employees and current operates in 7 counties. A full list of references and projects currently and formally completed are listed with each reference. Beach Raker is under contract with 14 municipalities currently. Beach Raker is fully licensed, insured and permitted by all the state and local regulatory agencies. Beach Raker also works with conservation teams to ensure the cleanliness of our local beaches and waterways and the safety of our marine wildlife, specifically sea turtles and manatees. Beach Raker will utilize some of the resources, technologies, facilities and employees from the corporate office in Pompano Beach Florida.

Please see following Operations Work plan and Schedule

E

References

The following includes a list of municipal clients that we are currently performing work similar to what is proposed in this RFP:

1. Client: City of Dania Beach
Name of Contact: Erick Brown
Title of Contact: Parks Director
Email: ebrown@daniabeachfl.gov
Telephone Number: (954) 924-6800 x3730 office
Cell: (954) 924-6813
Project/Duration: 2012 to Present - Seaweed Raking, Barber Surf Raking, Cherrington Sifting, Beach Cleaning, Debris Removal, Turtle Nest Sub Meter Surveying & Re-establishment.
2. Client: Town of Lauderdale-by-the-Sea
Name of Contact: Ken Bubach
Title of Contact: Municipal Services Director
Email: ken@lbts-fl.gov
Telephone Number: (954) 640-4232
Cell: (954) 275-0908
Project/Duration: 1986 to Present - Seaweed Raking, Barber Surf Raking, BeachTech Screening & Sifting, Cherrington Sifting, Beach Cleaning, Debris Removal, Turtle Nest Sub Meter Surveying & Re-establishment
3. Client: Village of Key Biscayne
Name of Contact: Jake Ozyman
Title of Contact: Superintendent, Public Works Department
Email: jozyman@keybiscayne.fl.gov
Telephone Number: (305) 365-7568
Cell: (305) 986-6395
Project/Duration: 2014 to Present - Seaweed Raking, Barber Surf Raking, Cherrington Sifting, Beach Cleaning, Debris Removal.
4. Client: City of Pompano Beach
Name of Contact: Russell Ketchem
Title of Contact: Solid Waste Manager
Email: russell.ketchem@copbfl.com
Telephone Number: (954) 786-5516
Fax Number: (954) 545-7011
Project/Duration: 1979 to Present - Seaweed Raking, Barber Surf Raking, BeachTech Screening & Sifting, Cherrington Sifting, Trash and Debris Removal, Turtle Nest Sub Meter Surveying & Re-establishment

5. Client: City of Marathon
Name of Contact: Carlos Solis
Title of Contact: Director of Public Works & Engineering
Email: solisc@ci.marathon.fl.us
Telephone Number: (305) 289-5008
Cell: (305) 481-0451
Project/Duration: 2013 to Present - Seaweed Raking, Beach Cleaning, Debris and Trash Removal.
6. Client: Bal Harbour Village
Name of Contact: Jason Atkinson
Title of Contact: Operations Supervisor
Email: jatkinson@balharbourfl.gov
Telephone Number: (305) 993-7334
Project/Duration: 2014 to Present - Seaweed Raking, BeachTech Screening & Sifting, Cherrington Sifting, Beach Cleaning Debris and Trash Removal.
7. Client: Jacksonville Beach
Name of Contact: Pat Deighan
Title of Contact: Street General Supervisor
Email: deighan@jaxbchfl.net
Telephone Number: 904-247-6211
Project/Duration: Contract awarded 2018 for minimum 3 year term. Seaweed Raking, Barber Surf Raking, Cherrington Sifting, Beach Cleaning, Debris Removal
8. Client: City of Key West
Name of Contact: Mike Turner
Title of Contact: Deputy Director Community Services
Email: mturner@cityofkeywest-fl.gov
Telephone Number: 305-809-3767
Project/Duration: Contract awarded 2019 for minimum 3 year term. Seaweed Raking, Barber Surf Raking, Cherrington Sifting, Beach Cleaning, Debris Removal
9. Client: City of Venice Beach
Name of Contact: Travis Hout
Title of Contact: Public Works
Email: thout@venicegov.org
Telephone Number: 941-882-7422
Project/Duration: Contract awarded 2018 for 90 Days and extended for a period of minimum 60 Days. Red Tide clean up. Raking, Barber Surf Raking, Cherrington Sifting, Beach Cleaning, Debris Removal

10. Client: City of Ft. Lauderdale
Name of Contact: William McDonough
Title of Contact: Parks Supervisor
Email: wmcdonough@ftlauderdale.gov
Telephone Number: 954-828-5787
Project/Duration: Support Services. Seaweed Raking, Barber Surf Raking, BeachTech Screening & Sifting, Cherrington Sifting, Beach Cleaning, Debris Removal
11. Client: City of Hollywood
Name of Contact: Steve Salafrio
Title of Contact: Beach Maintenance Supervisor
Email: ssalafrio@hollywoodfl.org
Telephone Number: 954-921-3260
Project/Duration: Support Services. Seaweed Raking, Barber Surf Raking, BeachTech Screening & Sifting, Cherrington Sifting, Beach Cleaning, Debris Removal
12. Client: City of Deerfield Beach
Name of Contact: Mike Pursell
Title of Contact: Superintendent of Parks & Recreation
Email: mpursell@deerfield-beach.com
Telephone Number: 954-571-2670
Project/Duration: Support Services. Seaweed Raking, Barber Surf Raking, BeachTech Screening & Sifting, Cherrington Sifting, Beach Cleaning, Debris Removal
13. Client: City of Miami Beach
Name of Contact: John Ripple
Title of Contact: Beach Maintenance Director
Email: johnripple@miamibeachfl.gov
Telephone Number: 305-673-7000
Project/Duration: Support Services. Seaweed Raking, Barber Surf Raking, BeachTech Screening & Sifting, Cherrington Sifting, Beach Cleaning, Debris Removal

F

Service Disabled Veteran Owned Business

George "Chip" Jones, President of Beach Raker, is a serviced connected disabled veteran and partner of Beach Raker, LLC. After 24 years of service, Chip was HONORABLY discharged from the United States Marine Corps.

G

Subcontractors

Beach Raker does not intend to utilize any subcontractors in order to provide the requested services to the City of Fort Lauderdale.

H

BID/PROPOSAL CERTIFICATION

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked **by the bidder** in some manner to indicate that it will supplant the electronic version. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit <http://www.dos.state.fl.us/>).

Company: (Legal Registration) Beach Raker LLC EIN (Optional): _____

Address: 220 NE 13th Street

City: Pompano Beach State: FL Zip: 33060

Telephone No. 954-560-3906 FAX No. 561-892-0344 Email: chip@floridabeachraker.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): 14

Total Bid Discount (section 1.05 of General Conditions): 0

Does your firm qualify for MBE or WBE status (section 1.09 of General Conditions): MBE _____ WBE _____

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No.	Date Issued	Addendum No.	Date Issued	Addendum No.	Date Issued
1	04/26/2019				
2	04/26/2019				

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **If submitting your response electronically through BIDSINC you must also click the "Take Exception" button.**

None

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

George L. Jones Jr. "Chip"

Name (printed)

05/21/2019

Date:

revised 04/10/15

Signature

President

Title

SECTION VI - COST PROPOSAL PAGE**Proposer Name:** Beach Raker LLC

Proposer agrees to supply the services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor shall quote firm, fixed, costs for all services identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Notes:

Attach a breakdown of costs including but not limited to labor, equipment, materials and parts.

	# of Cycles	<u>Cost</u> <u>Per Cycle</u>	
1. Cost per cleaning cycle to include all 165 miles of waterway within the City	12	X \$ <u>72,916.66</u>	= \$ <u>875,000.00</u> /YR
2. Per Hour cost for special project/call out on scheduled operating workdays (Prior quantities estimated at 50. Prior quantities are not indicative of future use)		1HR = \$ <u>250.00</u>	/HR
3. Per hour cost for special project/call out on non-scheduled operating workdays (Prior quantities estimated at 50. Prior quantities are not indicative of future use)		1HR = \$ <u>350.00</u>	/HR
Total Estimated Project Cost		\$ <u>875,000.00</u>	

Submitted by:George L. Jones Jr. "Chip"

Name (printed)

05/21/2019

Date


Signature

President

Title

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

<u>NAME</u>	<u>RELATIONSHIPS</u>
<u>NONE</u>	

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.


**CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH
NON-DISCRIMINATION PROVISIONS OF THE CONTRACT**

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-187(c), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

The Contractor shall not, in any of his/her/its activities, including employment, discriminate against any individual on the basis of race, color, national origin, religion, creed, sex, disability, sexual orientation, gender, gender identity, gender expression, or marital status.

1. The Contractor certifies and represents that he/she/it will comply with Section 2-187, Code of Ordinances of the City of Fort Lauderdale, Florida, as amended by Ordinance C-18-33 (collectively, "Section 2-187").
2. The failure of the Contractor to comply with Section 2-187 shall be deemed to be a material breach of this Agreement, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.
3. The City may terminate this Agreement if the Contractor fails to comply with Section 2-187.
4. The City may retain all monies due or to become due until the Contractor complies with Section 2-187.
5. The Contractor may be subject to debarment or suspension proceedings. Such proceedings will be consistent with the procedures in section 2-183 of the Code of Ordinances of the City of Fort Lauderdale, Florida.



Authorized Signature

George L. Jones Jr. "Chip", President

Print Name and Title

05/21/2019

Date

LOCAL BUSINESS PRICE PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local business price preference classification as indicated herein, and further certifies and agrees that it will re-affirm it's local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this ITB. Violation of the foregoing provision may result in contract termination.

- (1) _____
Business Name
- is a **Class A** Business as defined in City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the City of Fort Lauderdale current year Business Tax Receipt and a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.
- (2) _____
Beach Raker
Business Name
- is a **Class B** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the Business Tax Receipt or a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.
- (3) _____
Business Name
- is a **Class C** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City.
- (4) _____
Business Name
- requests a **Conditional Class A** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
- (5) _____
Business Name
- requests a **Conditional Class B** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
- (6) _____
Business Name
- is considered a **Class D** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186 and does not qualify for Local Preference consideration.

BIDDER'S COMPANY: Beach Raker LLC

AUTHORIZED COMPANY PERSON: George L. Jones Jr. "Chip"
NAME

SIGNATURE

05/21/2019
DATE

CONTRACT PAYMENT METHOD BY P-CARD**THIS FORM MUST BY SUBMITTED WITH YOUR RESPONSE**

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to payment by credit card via MasterCard or Visa. This allows you as a vendor of the City of Fort Lauderdale to receive your payment fast and safely. No more waiting for checks to be printed and mailed.

Payments will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, firms must presently have the ability to accept credit card payment or take whatever steps necessary to implement acceptance of a credit card before the commencement of a contract.

Please indicate which credit card payment you prefer:

XX Master Card

 Visa Card

Company Name: Beach Raker LLC

George L. Jones Jr. "Chip"

Name (Printed)


Signature

05/21/2019

President

Date

Title



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

05/17/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER DTRT Insurance Group/ Loyal Clients 12550 West Atlantic Blvd Coral Springs FL 33071		CONTACT NAME: Lorna Staab PHONE (A/C, No, Ext): (877) 871-3878 E-MAIL ADDRESS: info@dtrtinsurance.com FAX (A/C, No): (855) 329-3878																						
INSURED BEACH RAKER LLC 220 NE 13TH ST POMPANO BEACH FL 33060		<table border="1"><thead><tr><th colspan="2">INSURER(S) AFFORDING COVERAGE</th><th>NAIC #</th></tr></thead><tbody><tr><td>INSURER A:</td><td>EVANSTON INSURANCE COMPANY</td><td>35378</td></tr><tr><td>INSURER B:</td><td>METROPOLITAN CASUALTY INSURANC</td><td>40169</td></tr><tr><td>INSURER C:</td><td></td><td></td></tr><tr><td>INSURER D:</td><td></td><td></td></tr><tr><td>INSURER E:</td><td></td><td></td></tr><tr><td>INSURER F:</td><td></td><td></td></tr></tbody></table>		INSURER(S) AFFORDING COVERAGE		NAIC #	INSURER A:	EVANSTON INSURANCE COMPANY	35378	INSURER B:	METROPOLITAN CASUALTY INSURANC	40169	INSURER C:			INSURER D:			INSURER E:			INSURER F:		
INSURER(S) AFFORDING COVERAGE		NAIC #																						
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INSURER C:																								
INSURER D:																								
INSURER E:																								
INSURER F:																								

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			MKLV2PBC000265	05/04/2019	05/04/2020	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
	<input type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			CA024324P2019	05/04/2019	05/04/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$			MKLV2EUL103297	05/04/2019	05/04/2020	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000 PR/COMP OPS AGG \$ 1,000,000
	<input type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	<input type="checkbox"/> Y <input type="checkbox"/> N		N/A			

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

ADDITIONAL INSURED AND WAIVERS OF SUBROGATION APPLY ONLY IF REQUIRED BY WRITTEN CONTRACT AND AS PER THE POLICY TERMS AND CONDITIONS

CERTIFICATE HOLDER**CANCELLATION**

CITY OF FT LAUDERDALE PROCUREMENT SERVICES DIVISION 100 N ANDREWS AVENUE FT LAUDERDALE FL 33301	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
--	---

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26



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

05/17/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Bouchard Insurance for Frank Crum 101 Starcrest Drive Clearwater, FL 33758	CONTACT NAME:	
	PHONE (A/C, No, Ext):	FAX (A/C, No):
INSURED FrankCrum 12, Inc. Alt. Emp: Beach Raker LLC 100 South Missouri Avenue Clearwater, FL 33756	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
	INSURER A : American Zurich Insurance Company	
	INSURER B :	
	INSURER C :	
	INSURER D :	
INSURER E :		
INSURER F :		

COVERAGES

CERTIFICATE NUMBER: 18FL080969170

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY						
	<input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR						EACH OCCURRENCE \$
							DAMAGE TO RENTED PREMISES (Ea occurrence) \$
							MED EXP (Any one person) \$
							PERSONAL & ADV INJURY \$
							GENERAL AGGREGATE \$
							PRODUCTS - COMP/OP AGG \$
							\$
	GEN'L AGGREGATE LIMIT APPLIES PER:						
	<input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC						
	OTHER:						
	AUTOMOBILE LIABILITY						
	<input type="checkbox"/> ANY AUTO						COMBINED SINGLE LIMIT (Ea accident) \$
	<input type="checkbox"/> OWNED AUTOS ONLY						BODILY INJURY (Per person) \$
	<input type="checkbox"/> HIRED AUTOS ONLY						BODILY INJURY (Per accident) \$
	<input type="checkbox"/> SCHEDULED AUTOS						PROPERTY DAMAGE (Per accident) \$
	<input type="checkbox"/> NON-OWNED AUTOS ONLY						\$
	UMBRELLA LIAB						EACH OCCURRENCE \$
	EXCESS LIAB						AGGREGATE \$
	<input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE						\$
	DED <input type="checkbox"/> RETENTION \$						
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	<input type="checkbox"/> Y <input type="checkbox"/> N					<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER
	If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	WC 47-58-512-07	06/01/2018	06/01/2019	E.L. EACH ACCIDENT \$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
							E.L. DISEASE - POLICY LIMIT \$ 1,000,000
				Location Coverage Period:	08/09/2018	06/01/2019	Client# B0265-FL

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Coverage is provided for only those co-employees of, but not subcontractors to:

Beach Raker LLC
220 NE 13th St
Pompano Beach, FL 33060

CERTIFICATE HOLDER**CANCELLATION**

City of Ft. Lauderdale
Procurement Services Division
100 N. Andrews Avenue
Fort Lauderdale, FL 33301

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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City of Fort Lauderdale • Procurement Services Division
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301
954-828-5933 Fax 954-828-5576
purchase@fortlauderdale.gov

ADDENDUM NO. 1

RFP No. 12285-595

TITLE: Waterways Cleaning and Reporting Services

ISSUED: April 26, 2019

This addendum is being issued to make the following change(s):

1. The requirement for a Pre-proposal meeting has been removed.
Section 1.3 Pre-proposal Conference has been revised to read:

There will not be a pre-bid conference or site visit for this Request for Proposal.

It will be the sole responsibility of the Contractor to become familiar with the scope of the City's requirements and systems prior to submitting a proposal. No variation in price or conditions shall be permitted based upon a claim of ignorance. Submission of a proposal will be considered evidence that the proposer has familiarized themselves with the nature and extent of the work, equipment, materials, and labor required.

All other terms, conditions, and specifications remain unchanged.

AnnDebra Diaz, CPPB
Procurement Administrator

Company Name: BEACH RAKER, LLC
(please print)

Bidder's Signature: [Signature]

Date: 5/21/19



City of Fort Lauderdale • Procurement Services Division
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301
954-828-5933 Fax 954-828-5576
purchase@fortlauderdale.gov

ADDENDUM NO. 2

RFP No. 12285-595

TITLE: Waterways Cleaning and Reporting Services

ISSUED: May 16, 2019

This addendum is being issued for clarification purposes only.

1. Section 3.3 Transportation and Disposal

Add to Disposal Costs: The City provides the disposal site with the list of the vendor's equipment and they use the City's account when at the disposal facility.

All other terms, conditions, and specifications remain unchanged.

AnnDebra Diaz, CPPB
Procurement Administrator

Company Name: BEACH BAKER, LLC
(please print)

Bidder's Signature: [Signature]

Date: 5/21/19

J

2.15 Responsibility

Beach Raker is fully capable of meeting all of the requirement of this solicitation and subsequent contract. Beach Raker is financially strong and possesses the equipment to complete any tasks listed in this RFP. (See following equipment list) Beach Raker has a fabrication shop in Pompano Beach Florida, which has the ability to produce any needed one off accessories.

K

Minimum Requirements

2.16.3

Neither Beach Raker nor its principals have record of judgements or pending lawsuits against the City of Ft. Lauderdale or criminal activities involving moral turpitude and do not have any conflicts of interest.

2.16.4

Neither Beach Raker nor its principals, officers or stockholders are in arrears nor default of any debt involving the City of Ft. Lauderdale (as a party to a contract, or otherwise); nor have failed to perform faithfully on any previous contract with the City.

L

FORT LAUDERDALE , FLORIDA

**Sworn Statement Under Section §287.133(3)(a), Florida Statutes
Florida Statutes on Public Entity Crimes**

(This form must be signed in the presence of a Notary Public or other officer authorized to administer oaths.)

1. This sworn statement is submitted with RFP No. 2019-01
2. This sworn statement is submitted by: Beach Raker LLC

its business address is: 220 NE 13 Street
Pompano Beach FL 33063

Federal Identification Number

(FEIN) is: 82-5268879

3. My name is: George L. Jones Jr.

and my relationship to the entity is: President

4. I understand that a "public entity crime" as defined in §287.133(1)(g), of the Florida Statutes means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any Proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
5. I understand that "convicted" or "conviction" as defined in Paragraph §287.-133(1)(b), of the Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by

indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere (also known as "No Contest").

6. I understand that an "affiliate" as defined in Paragraph §287.133(1)(a), of the Florida Statutes means:

- (a) A predecessor or successor of a person or a corporation convicted of a public entity crime; or
- (b) An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima-facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding thirty-six (36) months shall be considered an affiliate.

7. I understand that a "person" as defined in Paragraph §287.133(1)(e), Florida Statutes, means any natural person or any entity organized under the laws of any state or of the United States with the legal power to enter into a binding Agreement, and which Proposals apply to Proposals on contracts let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

8. Based on information and belief, the statement which that I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies):

XX Neither the entity submitting the sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members or agents who are active in management of the entity nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

 The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members or agents who are active in management of the entity or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989 and (Please now indicate which additional statement below applies):

 There has been a proceeding concerning the conviction before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order)

 The person or affiliate was placed on the convicted list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings.

The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order)

_____ The person or affiliate has not been placed on the convicted vendor list. (Please describe any action taken by or pending with the Florida Department of General Services)

Signed, sealed and delivered in
the presence of:

Witness

PRINT Name

Witness

PRINT Name

Signature

PRINT: George L. Jones Jr.

Title: President

STATE OF FLORIDA

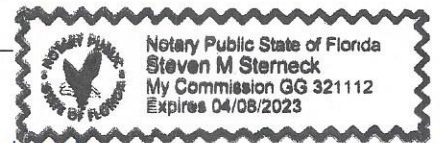
COUNTY OF BROWARD

Sworn to and subscribed before me on 21st of May, 2019, by George L. Jones Jr.,
who (check one) [☒] is personally known to me or [☐] has produced _____
as identification.

Notary Public

PRINT Name of Notary Public

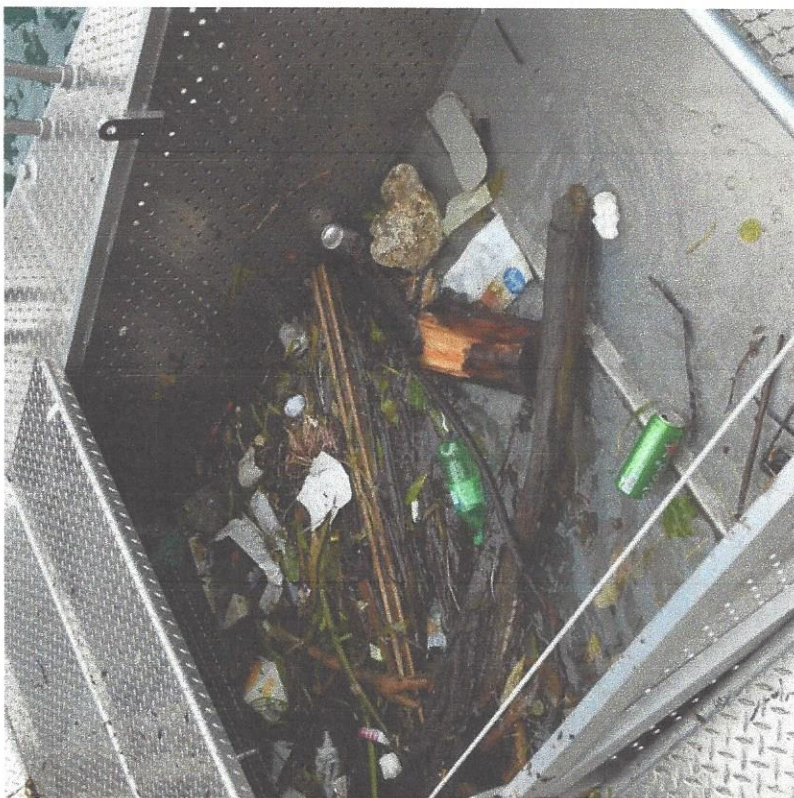
My commission expires: 4/8/23



END OF PUBLIC ENTITY CRIMES STATEMENT

M

Beach Raker Omni Catamaran

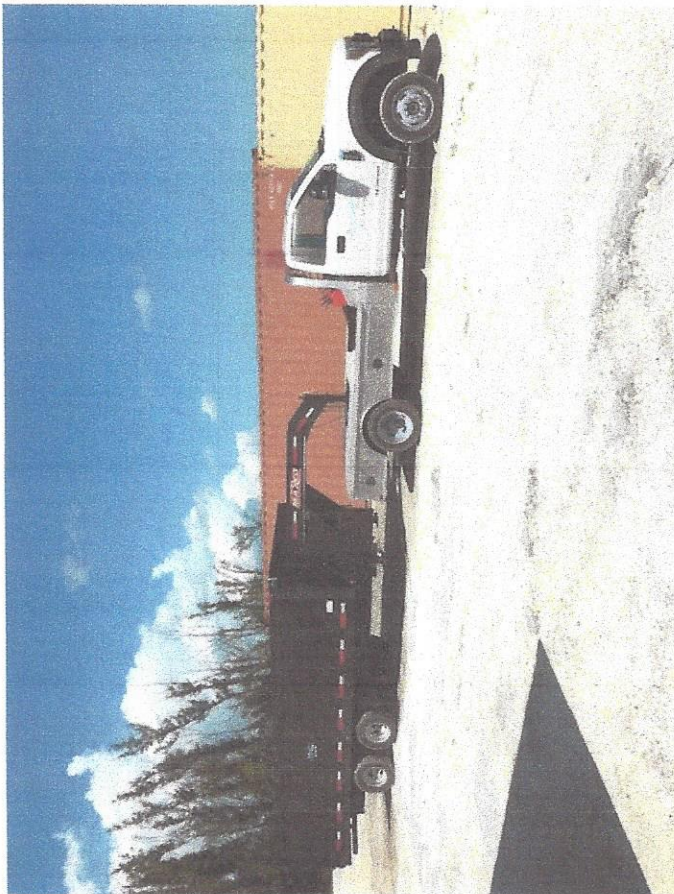




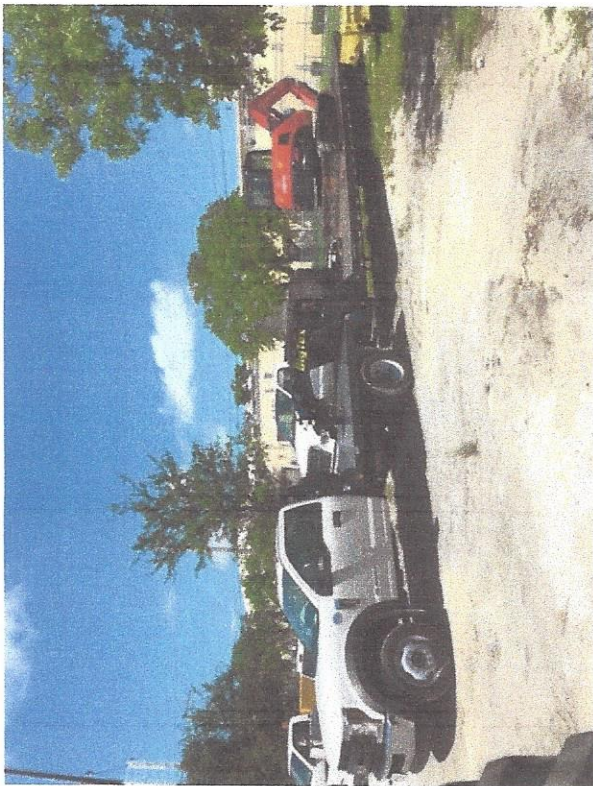
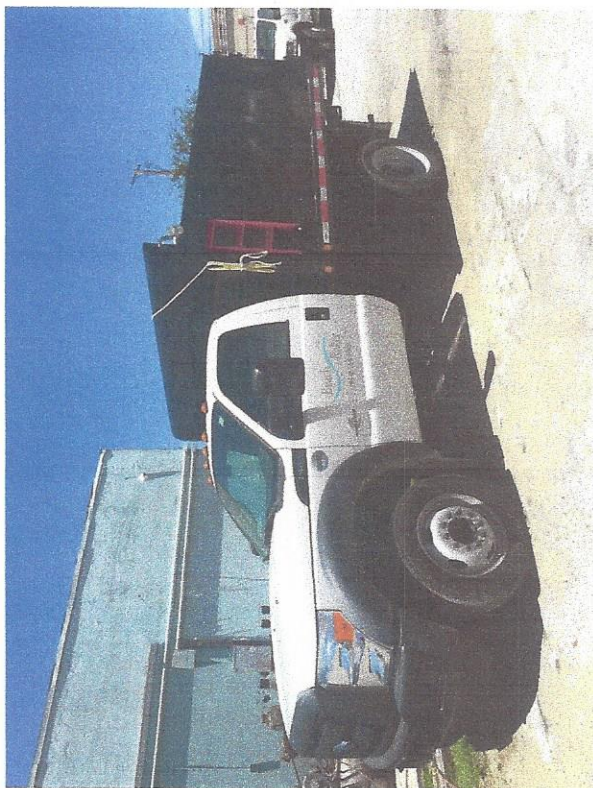
N

Beach Raker

Fleet of disposal trucks



Fleet of disposal trucks

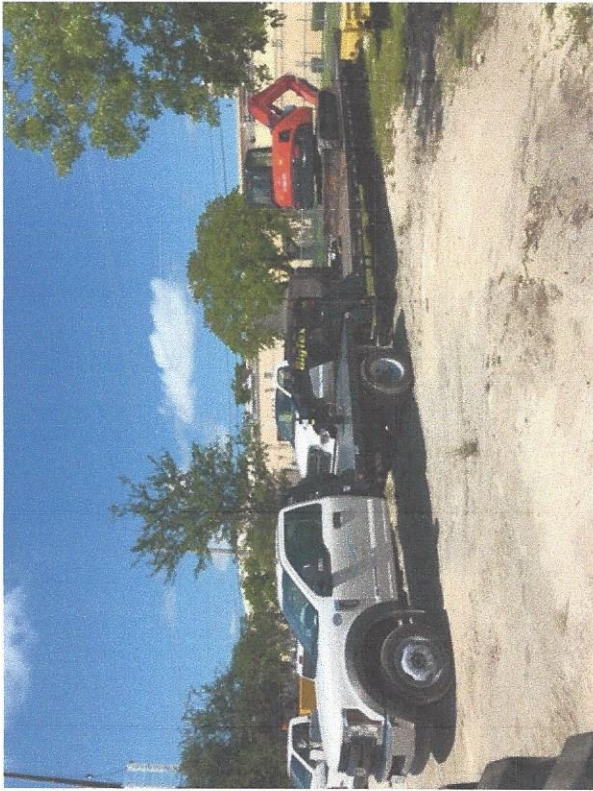
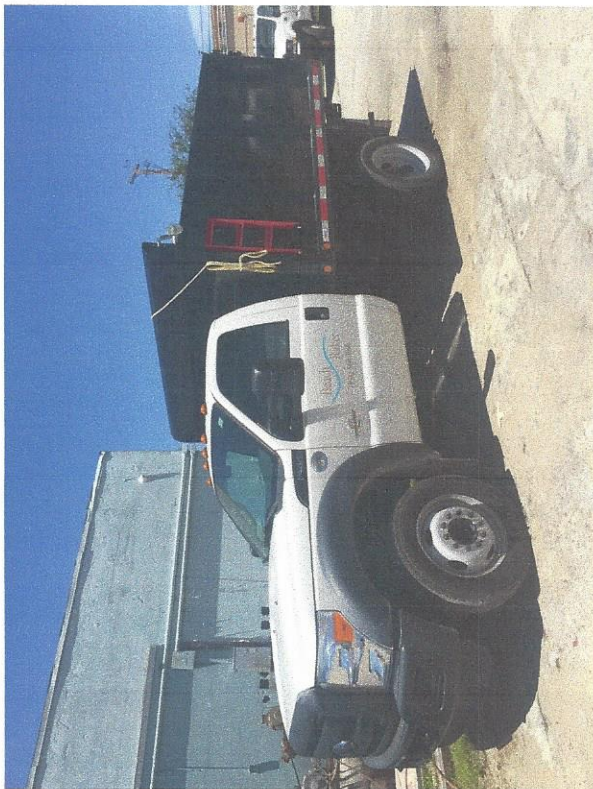


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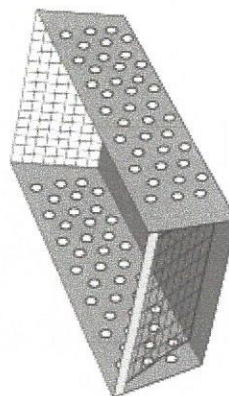
Fleet of disposal trucks



Fleet of disposal trucks



Optional Pods



Litter Basket

The 99 cubic feet / 2.8 cubic meter capacity basket collects floating trash and debris and features aluminum locking locating bolts for secure positioning between hulls. The basket has fine perforated aluminum side panels, plated base with drain holes, forward hinged mesh gate and aft section non-return gate (2 inch diameter) for reverse thrust. Strengthened corner points on litter basket allow for secure crane hoisting.



P

Work Schedule

The work schedule will be designed to maintain a continual cleanup process not to exceed the required 4-week cycles 12 times per year. We also understand the city may modify weekly work based on the amount of debris, observation, calls from the public and any other factors such as special events. Each boat captain will have a cell phone to be in immediate and direct contact upon the city's needs. We have a commitment to conserving the cleanliness of the waterways and canals.

Monday-Friday (0500-1300)

- Start at or around sunrise and work until the 8.25 miles on average per day is achieved. If 2 boats are used then each boat will be required to provide a minimum of 4.13 miles per day. If 3 boats are used then each boat will be required to maintain a minimum of 2.75 miles per day.
- Saturday and Sunday are left for makeup days due to weather delays or special events.
- We will also adjust schedules based on the local tidal charts with fixed bridges so we can utilize the correct equipment for the specific need.
- In the events of holidays and or special events, we will adjust and work specific zones to make sure the work is complete and not be intrusive to the City.
- We will utilize the marine forecasts, tidal chart and track any storm.
- We will not operate under the following conditions; Lightning, Winds in excess of 25 knots or storms.
- Our schedule will be written utilizing 6 employees.

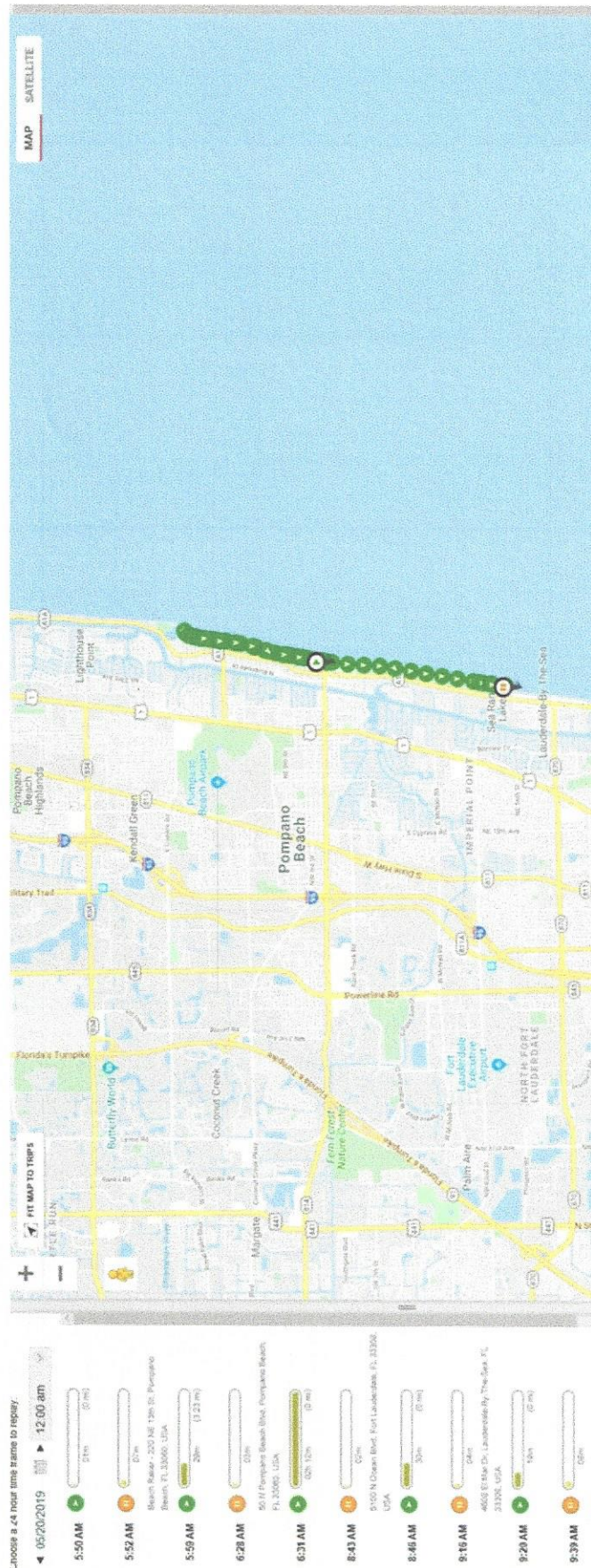
All work schedules shall conform to all applicable codes and ordinances and will be the least disruptive to homeowners and boat traffic.

Q

Beach Raker

Monitoring and Tracking via Fleetmatics

Beach Raker uses the Verizon Revel Fleetmatics program to track its fleet of over 50 vehicles. This program provides real time data reporting on speed and activity. Activity logs are maintained indefinitely and can be provided to the City immediately following a request. This system allows Beach Raker to ensure that all clients are serviced in a timely and safe manner. See the attached example at the end of this section.



R

Reporting Deliverables

Weekly 3.7.1

Beach Raker will report within 2 business days on all waterways cleaned as clear of debris utilizing dump tickets as evidence as well as any areas of concern for future work. We will also provide a map of the areas cleaned.

Monthly 3.7.2

Beach Raker will provide a summary report within 5 business days identifying total weight of debris removed, any areas of concern including pictures and video documentation of before and after with a minimum of one day per week.

Annually 3.7.3

Beach Raker will provide within 5 business days an operational recommendation to the City for future subsequent renewal periods. This report will include the highest volume locations and the frequency along with any items of relevance. This report will include the total weight of debris removed as an aggregate of the monthly reporting.

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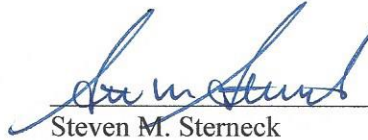
BEACH RAKER, LLC
MEETING OF THE MEMBERS
May 15, 2019

At a meeting of the Members of Beach Raker, LLC, a Florida limited liability company, ("the Company"), it was:

RESOLVED, that the Company will submit a proposal in response to an RFP from the City of Ft. Lauderdale, Florida, for waterways cleaning and reporting services; and

RESOLVED, that George L. Jones, Jr. as President of the Company and Steven Sterneck as Vice President of the Company, shall have all requisite authority to bind the Company relating to all matters in reference to submitting said proposal to the City of Ft. Lauderdale, Florida, for waterways cleaning and reporting services.

Dated the 15th day of May, 2019.



Steven M. Sterneck
Secretary