

**SOLD-TO PARTY** 10989437

CITY OF FORT LAUDERDALE  
100 N ANDREWS AVE FL 6  
FORT LAUDERDALE FL 33301-1016

**SHIP-TO PARTY**

CITY OF FORT LAUDERDALE  
100 N ANDREWS AVE FL 6  
FORT LAUDERDALE FL 33301-1016

**We deliver according to the following terms:**

**Payment Terms** : Net 45 days  
**Ship Via** : Insight Assigned Carrier/Ground  
**Terms of Delivery** : FOB DESTINATION  
**Currency** : USD

In order for Insight to accept Purchase Orders against this contract and honor the prices on this quote, your agency must be registered with U.S. Communities.

Our sales teams would be happy to assist you with your registration. Please contact them for assistance -- the registration process takes less than five minutes.

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**Quotation**

**Quotation Number** : 220933025  
**Document Date** : 21-FEB-2019  
**PO Number** :  
**PO Release** :  
**Sales Rep** : Jennifer Vander Pol  
**Email** : JENNIFER.VANDERPOL@INSIGHT.COM  
**Telephone** : 3217683805  
**Sales Rep 2** : Katelyn Bell  
**Email** : KATELYN.BELL@INSIGHT.COM  
**Telephone** : 9522794389

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">NCS2K-TNCS-K9=</a>	Cisco Transport Node Controller - network monitoring device Lead time (days): 49 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 6500.00 Discount %: 77.53%	4	1,460.67	5,842.68
<a href="#">SF15454M-R1090K9</a>	Cisco - Flash (firmware) - System Software - for P/N: 15454-M-TSC-K9-RF, 15454-TCC2PB1K9-RF, 15454-TCC3-B1K9-RF, 15454-TCC3-K9-RF Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 0.00 Discount %: 0.00%	4	0.00	0.00
<a href="#">CON-SNT-NCS2KTN9</a>	Cisco SMARTnet extended service agreement U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 228.00 Discount %: 16.67% Duration (months) : 12.00	4	190.00	760.00
<a href="#">NCS2006-SA=</a>	Cisco - shelf assembly Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 800.00 Discount %: 43.82%	2	449.44	898.88

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<a href="#">CON-SNT-NCS2006A</a>	Cisco SMARTnet extended service agreement U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 56.00 Discount %: 16.66% Duration (months) : 12.00	2	46.67	93.34
<a href="#">NCS2006-ECU-S=</a>	Cisco Network Convergence System 2006 External Connections Unit - network management device Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 200.00 Discount %: 44.45%	2	111.11	222.22
<a href="#">NCS2006-LCD=</a>	Cisco LCD display with backup memory - system LCD display Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 80.00 Discount %: 44.45%	2	44.44	88.88
<a href="#">NCS2006-FTA=</a>	Cisco fan tray Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 200.00 Discount %: 44.45%	2	111.11	222.22
<a href="#">NCS2006-AC=</a>	Cisco - power supply - hot-plug - 1500 Watt Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 275.00 Discount %: 44.44%	4	152.78	611.12
<a href="#">15454-M-ACCBL2-L2=</a>	Cisco AC2 - power cable - 10 ft Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 77.00 Discount %: 44.44%	2	42.78	85.56
<a href="#">15454-M-ACCBL2-R2=</a>	Cisco AC2 - power cable - 10 ft Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 77.00 Discount %: 44.44%	2	42.78	85.56
<a href="#">NCS2006-DDR=</a>	Cisco door Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 45.00 Discount %: 44.44%	2	25.00	50.00
<a href="#">15454-BLANK=</a>	Cisco filler panel Lead time (days): 49 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 225.00 Discount %: 44.44%	6	125.00	750.00

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">15454-M-USBCBL=</a>	Cisco USB cable - 10 ft Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 85.00 Discount %: 44.45%	4	47.22	188.88
<a href="#">ONS-SE-155-1510=</a>	Cisco - SFP (mini-GBIC) transceiver module - SONET/SDH Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 2100.00 Discount %: 43.82%	2	1,179.78	2,359.56
<a href="#">CON-SNT-1551510</a>	Cisco SMARTnet extended service agreement U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 92.40 Discount %: 16.67% Duration (months) : 12.00	2	77.00	154.00
<a href="#">15454-SMR1-LIC=</a>	SM ROADM 1-PRE-AMP 100GHZ-CBAND LIC RESTRICTED Lead time (days): 49 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 18150.00 Discount %: 77.53%	2	4,078.65	8,157.30
<a href="#">CON-SNT-15454SMR</a>	Cisco SMARTnet extended service agreement U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 843.70 Discount %: 16.67% Duration (months) : 12.00	2	703.09	1,406.18
<a href="#">15216-EF-ODD-LIC=</a>	Cisco faceplate mux/demux ODD patch panel - License - 10 channels - for ONS 15216, 15216 4-Channel, 15216 8-Channel Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 11000.00 Discount %: 79.61%	2	2,242.84	4,485.68
<a href="#">CON-SNT-15216EFO</a>	Cisco SMARTnet extended service agreement U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 385.00 Discount %: 16.67% Duration (months) : 12.00	2	320.83	641.66
<a href="#">NCS2K-400GXP-L-K9=</a>	400G CFP2 MR XP LICENSED 100G CLIENT BANDWIDTH + 1 PORT WDM Lead time (days): 91 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 119000.00 Discount %: 77.40%	2	26,892.66	53,785.32
<a href="#">CON-SNT-NCS2K4GL</a>	Cisco SMARTnet extended service agreement U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 3955.00 Discount %: 16.67% Duration (months) : 12.00	2	3,295.83	6,591.66

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">L-NCS2K-16QAM=</a>	Cisco WDM Port - Upgrade license (electronic delivery) - up to 16QAM (200G) Lead time (days): 2 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 50000.00 Discount %: 79.61%	2	10,194.72	20,389.44
<a href="#">ONS-CFP2-WDM=</a>	Cisco - CFP2 transceiver module - 200 Gigabit LAN Lead time (days): 56 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 134000.00 Discount %: 77.40%	2	30,282.49	60,564.98
<a href="#">CON-SNT-ONSCFP2W</a>	Cisco SMARTnet extended service agreement U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 5200.00 Discount %: 16.00% Duration (months) : 12.00	2	4,368.00	8,736.00
<a href="#">ONS-QC-16GFC-LW=</a>	Cisco ONS - QSFP+ transceiver module - 16Gb Fibre Channel Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 11995.00 Discount %: 77.53%	4	2,695.51	10,782.04
<a href="#">CON-SNT-ONSQC1WL</a>	1YR SMARTNET SNTC NBD 8X5 4 X SVCS16G FIBER CHANNEL QSFP+ SM C TEMP U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 480.00 Discount %: 16.67% Duration (months) : 12.00	4	400.00	1,600.00
<a href="#">ONS-QSFP-4X10-MLR=</a>	Cisco - QSFP+ transceiver module - 40 Gigabit LAN Lead time (days): 56 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 6600.00 Discount %: 77.78%	4	1,466.67	5,866.68
<a href="#">CON-SNT-ONSQSFP4</a>	Cisco SMARTnet extended service agreement U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 290.40 Discount %: 16.67% Duration (months) : 12.00	4	242.00	968.00
<a href="#">15216-HD-EXT-PNL=</a>	Cisco network device mounting bracket Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 220.00 Discount %: 44.45%	2	122.22	244.44
<a href="#">NCS2K-MF-8X10G-FO=</a>	2X4X10G QSFP+ TO 10G FAN OUT Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 6000.00 Discount %: 77.53%	4	1,348.31	5,393.24

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">CON-SNT-NCS2KMFO</a>	Cisco SMARTnet extended service agreement U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 210.00 Discount %: 16.67% Duration (months) : 12.00	4	175.00	700.00
<a href="#">ONS-12MPO-MPO-8=</a>	Cisco patch cable - 8 m Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 750.00 Discount %: 44.44%	8	416.67	3,333.36
<a href="#">15454-LC-LC-2=</a>	Cisco network cable - 2 m Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 90.00 Discount %: 44.44%	28	50.00	1,400.00
<a href="#">15216-LC-LC-10=</a>	Cisco patch cable - 6 m Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 99.00 Discount %: 44.44%	4	55.00	220.00
<a href="#">15216-ATT-LC-10=</a>	Cisco network attenuator Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 200.00 Discount %: 44.45%	4	111.11	444.44
<a href="#">15454M-R11.0SWK9=</a>	MSTP - ANSI & ETSI, R11.0 - RTU LIC DVD, NO WSON Lead time (days): 42 U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644) List Price: 1995.00 Discount %: 49.03%	2	1,016.92	2,033.84
		Product Subtotal	188,506.32	
		Services Subtotal	21,650.84	
		TAX	0.00	
		<b>Total</b>	<b>210,157.16</b>	

Thank you for considering Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Jennifer Vander Pol  
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U.S. Communities IT Products, Services and Solutions Contract No. 4400006644

Insight Public Sector (IPS) is proud to be a contract holder for the U.S. Communities Technology Products, Services, Solutions & Related Products and Services Contract.

This competitively solicited contract is available to participating agencies of the U.S. Communities Government Purchasing Alliance. U.S. Communities assists local and state government agencies, school districts (K-12), higher education, and nonprofits in reducing the cost of purchased goods by pooling the purchasing power of public agencies nationwide. This is an optional use program with no minimum volume requirements and no cost to agencies to participate.

Regarding tariff impacts on IPS contract quotes, Insight is communicating with the contracting officials on the contracts held by Insight to minimize the impact of tariffs to our clients.

Thanks for choosing Insight!

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Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

The U.S. government has imposed tariffs on technology-related goods. Many of Insight's OEM and distribution partners have notified Insight that these tariffs will result in frequent and significant price increases. Some of our major partners have already provided Insight with cost increases, in some instances multiple times per day, while other providers are still assessing their situations. Due to the situation it is possible this quote may be subject to cost changes for Insight which will necessitate changes to the quoted pricing, or withdrawal of the quote.

This purchase is subject to Insight's online Terms of Sale unless you have a separate purchase agreement signed by both your company and Insight, in which case, that separate agreement will govern. Insight's online Terms of Sale can be found at: [http://www.insight.com/en\\_US/help/terms-of-sale-products-ips.html](http://www.insight.com/en_US/help/terms-of-sale-products-ips.html)