



**CITY OF FORT LAUDERDALE  
City Commission Agenda Memo  
REGULAR MEETING**

**#19-0306**

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**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Chris Lagerbloom, ICMA-CM, City Manager

**DATE:** April 2, 2019

**TITLE:** Motion to Approve Contract for Purchase of Residential Curbside Collection Services for Municipal Solid Waste and Yard Waste – Republic Services of Florida, Limited Partnership – \$32,700,877 (estimated four-year total)

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**Recommendation**

It is recommended that the City Commission approve a four-year contract, in substantially the form attached, for the purchase of residential curbside collection services for municipal solid waste ("MSW") (garbage) and yard waste from Republic Services of Florida, Limited Partnership ("Republic") in the estimated amount of \$32,700,877, and authorize the City Manager to approve two, three-year renewal options contingent upon appropriation of funds.

**Background**

The City of Fort Lauderdale currently contracts with Republic for residential garbage and yard waste cart collection services through its Contract No. 643-11289, expiring July 30, 2019 with two, five-year renewal options. On February 14, 2018, the City received written notice from Republic that it was unwilling to renew the contract under the existing terms. Additionally, the City provides residential recycling cart services through Contract No. 875-11864 with Gold Medal Services of FL, LLC ("Gold Medal"). This contract will expire on November 30, 2020 with two, one-year renewal options remaining.

On November 26, 2018, the Procurement Services Division issued Request for Proposals ("RFP") No. 12209-895 for residential curbside collection services. On January 8, 2019, a total of five responses were received, including two no-bid notifications and proposals from the following three companies.

1. Republic
2. Waste Pro of Florida, Inc. ("Waste Pro")
3. World Waste Recycling, Inc. ("World Waste")

On January 23, 2019 the RFP Evaluation Committee ("Committee") consisting of Nancy Gassman, Ph.D., Interim Deputy Director of Public Works; Ryan Henderson, Assistant Neighbor Support Manager; and Enrique Sanchez, Deputy Director of Parks and Recreation, met with Laurie Platkin, Senior Procurement Specialist, to evaluate and rank the proposals based on the following criteria:

|   |             |
|---|-------------|
| <b>QUALIFICATIONS AND EXPERIENCE</b>                        | <b>10%</b>  |
| Firm background, history and overall experience             | 5%          |
| Staff experience and resumes                                | 5%          |
| <b>OPERATIONAL PLAN</b>                                     | <b>40%</b>  |
| Customer Service Plan                                       | 10%         |
| Available Resources including Staffing, Facility, Equipment | 10%         |
| Operational Plan/Transition Plan                            | 20%         |
| <b>PRICE PROPOSAL</b>                                       | <b>30%</b>  |
| <b>PAST PERFORMANCE</b>                                     | <b>10%</b>  |
| References, past performance, years in business             | 10%         |
| <b>DEMONSTRATED FINANCIAL CAPABILITY</b>                    | <b>10%</b>  |
| <b>TOTAL PERCENT AVAILABLE:</b>                             | <b>100%</b> |

All three firms were deemed responsible and responsive and it was determined that each would give oral presentations to the Committee.

On January 31, 2019, the Committee met to receive presentations from the three proposers. Proposals were considered both by individual service (considering garbage, yard waste and recycling service independently) as well as a combined option to consider the award of all three services to a single vendor. On February 5, 2019 the Committee convened and confirmed the final rankings as follows:

| <b>Service</b>                              | <b>First</b> | <b>Second</b> | <b>Third</b> |
|---|--------------|---------------|--------------|
| MSW   | Republic     | Waste Pro     | World Waste  |
| Yard Waste                                  | Republic     | Waste Pro     | World Waste  |
| Recycling                                   | Waste Pro    | Republic      | World Waste  |
| Combined<br>(MSW, Yard Waste and Recycling) | Waste Pro    | Republic      | World Waste  |

Staff recommends Commission award a four-year contract to Republic for residential curbside collection services for MSW and yard waste collection services. The residential recycling cart services will remain with the current contractor Gold Medal, as combining the services does not yield the desired savings and is cost prohibitive.

The chart below shows the annual cost differences between the previous and new contract:

| <b>Service Type</b>        | <b>Previous Cost</b> | <b>New Cost</b> | <b>% Increase</b> |
|----------------------------|----------------------|-----------------|-------------------|
| MSW                        | \$3,144,000          | \$5,772,000     | 84%               |
| Yard Waste                 | \$1,692,000          | \$2,388,000     | 41%               |
| Totals Including Recycling | \$6,336,000          | \$9,660,000     | 34%               |

On February 26, 2019, the City received a formal bid protest from World Waste and Coastal Waste & Recycling, Inc. On March 6, 2019, the City denied the protest. Exhibits six (6) and seven (7) to this memo detail the specifics of the protest and denial.

### **Resource Impact**

There will be a current year fiscal impact to the City in the amount of \$1,362,537. Funding for this purchase in the amount of \$1,362,537 is available in the FY 2019 Operating Budget in the account below listed. Future expenditures are contingent upon approval of annual operating budgets.

| <i>Funds available as of March 12, 2019</i> |                         |   |                                  |                                     |                    |
|---|-------------------------|---|----------------------------------|-------------------------------------|--------------------|
| ACCOUNT NUMBER                              | INDEX NAME<br>(Program) | CHARACTER CODE/<br>SUB-OBJECT<br>NAME           | AMENDED<br>BUDGET<br>(Character) | AVAILABLE<br>BALANCE<br>(Character) | AMOUNT             |
| 409-PBS090201-3255                          | Collections             | Services & Materials/<br>Solid Waste Collection | \$7,751,969                      | \$1,377,409                         | \$1,362,537        |
| <b>TOTAL AMOUNT ►</b>                       |                         |   |                                  |                                     | <b>\$1,362,537</b> |

### **Strategic Connections**

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Infrastructure Cylinder of Excellence, specifically advancing:

- Goal 2: Be a sustainable and resilient community.
  - Objective 4: Reduce solid waste disposal and increase recycling.

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Ready*.

### **Attachments**

Exhibit 1 – Solicitation  
 Exhibit 2 – Republic Services of Florida, LP Proposal  
 Exhibit 3 – Waste Pro of Florida, Inc. Proposal  
 Exhibit 4 – World Waste Recycling Proposal  
 Exhibit 5 – Tabulations and Final Rankings  
 Exhibit 6 – Bid Protest  
 Exhibit 7 – Protest Response  
 Exhibit 8 – Protest Appeal Letter  
 Exhibit 9 – Contract

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