

City of Fort Lauderdale

Solicitation #12209-895

Residential Curbside Collection Services

January 8, 2019 2:00 PM



Submitted by: Republic Services of Florida, Limited

Partnership

Jean-Pierre Turgot– General Manager

751 NW 31st Avenue

Lauderhill, FL 33311

954-327-9555

Joanne Stanley– Manager ,Municipal Services



REPUBLIC
SERVICES

We'll handle it from here.™

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Letter of Intent

January 4, 2019

City of Fort Lauderdale
Attn: Laurie Platkin-Procurement Specialist
100 North Andrew Avenue
Fort Lauderdale, FL 33301

Re: Solicitation # 12209-895/Residential Curbside Collection Services.

Republic Services is pleased to submit this Request for Proposal to The City of Fort Lauderdale for Residential Curbside Collection Services. We are confident that you will find Republic Services to be the best-value bidder, based on our commitments that make us a leader in the recycling and waste industry nationwide. We are proud to be recognized for the following benefits to your community:

- We employ 206 employees who live in Broward County
- We have served Broward County for 40 years
- Our drivers are 41% safer than the industry average
- Our Fort Lauderdale division runs on Compress Natural Gas
- We have converted 74% of our residential routes to automated single-operator trucks
- We have been recognized in the top 10% of all companies globally for our commitments and investments in sustainability(see our Sustainability Report 2017 on the flash drives)
- Republic Services was designated as one of the World's Most Ethical Companies by the Ethisphere Institute

Republic Service's proposal shares details about our ability to enhance and preserve your environmental stewardship as a true community partner.

We look forward to continue servicing the residents of Fort Lauderdale.

Sincerely,


Jean- Pierre Turgot

General Manager

Republic Services of Florida, Limited Partnership

jturgot@republicservices.com

954-327-9555



Certificate of Authorization


CERTIFICATE OF SECRETARY
RELATING TO THE BID OR PROPOSAL TO PROVIDE
RESIDENTIAL CURBSIDE COLLECTION SERVICES
FOR THE CITY OF FORT LAUDERDALE
IN THE STATE OF FLORIDA

The undersigned, Secretary of **REPUBLIC SERVICES OF FLORIDA GP, INC.**, a Delaware corporation, the general partner (the "General Partner") of **REPUBLIC SERVICES OF FLORIDA, LIMITED PARTNERSHIP**, a Delaware limited partnership (the "Partnership") hereby certifies that the following is a true and correct copy of the resolution which was duly adopted by written consent of the General Partner on February 24, 2016, that such resolution has not been rescinded, amended or modified in any respect, and is in full force and effect on the date hereof:

RESOLVED, that (i) any individual at the time holding the position of General Manager or Area Director, Finance be, and each of them hereby is, appointed as an Authorized Agent, to act in the name and on behalf of the General Partner, in its capacity as the General Partner of the Partnership, and to include the execution of related documents, in connection with the day-to-day business activities of the Partnership, and further, that (ii) in addition to the General Manager or Area Director, Finance, any individual at the time holding the position of Area Director, Business Development; Area Director, Operations; or Market Vice President be, and each of them hereby is, appointed as an Authorized Agent to execute any bid and proposal, and if awarded, any related contract for services to be performed by the Partnership and any bond required by such bid, proposal or contract, all in accordance with the existing Levels of Authority and other relevant policies and procedures.

I further certify that **JEAN-PIERRE TURGOT** holds the title of General Manager and in such capacity has full authority to act in the name and on behalf of the Partnership as set forth in the foregoing resolution.

WITNESS MY HAND, this 5th day of December, 2018.



Eileen B. Schuler, Secretary

2. Executive Summary

93% of municipalities extend their current contracts with Republic Services because of our partnerships and local expertise offering Simple Solutions, Reliability and Environmental Responsibility.

Best Value

We'll handle it from here™, our promise, lets customers know they can always rely on us to handle their recycling and waste needs in a way that is easy and effortless.

There is an undeniable energy of excellence at Republic Services, and it is surging through everything we do. Excellence is the essence of our Growth through Differentiation strategy.

We believe that excellence means being better than competitors at everything we do, every day. We begin by actively listening to our customers. We seek out thousands of conversations each month, mining for insights into customer wants and needs. Those insights lead to innovation. Our innovation brings about simple solutions for our customers. We configure products and services to the individual customer at the right price.

Republic Services is your low-risk, best value partner

- 206 employees live within Broward County limits
- 5 years continuously serving Fort Lauderdale
- Environmental Responsibility – over 3,000 CNG trucks nationwide
- Safer – 41% fewer incidents than industry average
- Sole recycling and solid waste services company in the world to be included on the first annual Barron's 100 Most Sustainable Companies list in 2018
- Only recycling and solid waste services company in the world to be included on both the Dow Jones Sustainability World and North America indices
- Named to the 2018 World's Most Ethical Companies List® by the Ethisphere® Institute for the second year in a row
- 3 fully-staffed, US-based, national Customer Resource Centers

Your Low-Risk, Best Value Partner. Republic Services is proud to lead the industry in many key factors that make us your preferred partner for municipal recycling and waste services.

Strengths of our Company	Benefits to Municipality
99.9% On-time reliability rate	Happy community; fewer calls to city hall
41% safer than industry average	Fewer incidents; safer community streets for children at play
Simple Solutions for your community waste and recycling needs	Easy access to solutions for the growing number of waste streams
Recognized globally on Dow Jones Sustainability Index	Peace of mind that you have a global leader in sustainable initiatives as your partner
Most advanced, integrated Customer Resource Centers in the industry	Longer customer service hours, with hundreds of trained agents networked together nationwide
Web- and smartphone-based apps for easy access by community residents to relevant information	Stronger communications, and ease of alert and news dissemination
Robust community education and outreach	Communities educated on recycling produce less contamination and greater diversion

Next, we make it an effortless and enjoyable experience. We enable customers to interact with us on their terms: online, in-person or by phone. Then, the best people deliver a superior product or service, fulfilling and exceeding our promise, every time.

This zeal for our customers has brought forth new and exciting changes. From operations to talent to technology, we are focused on not just meeting the needs of our 14 million customers, but exceeding them.

Low cost providers in the industry sacrifice one or more of these elements, translating to risk to your municipality. Republic Services is your best-value partner, through our proven and demonstrated balance of these factors, while serving over 2,700 municipal contracts today.

Local Leadership with National Support

Our local team is vital to the continued successful delivery of this contract and its daily operations. This team's unique combination of collection experience, recycling expertise, and innovative management systems ensure quality service

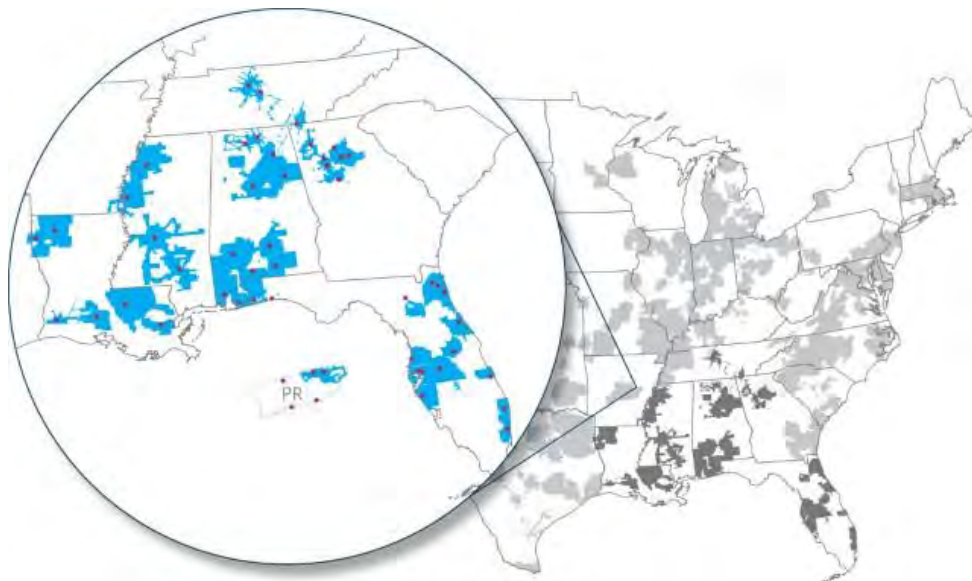
for the duration of the contract. Our local and area management teams have extensive industry experience operating and managing solid waste companies and have substantial experience in the region.

As a result of retaining experienced managers with extensive knowledge of their local communities, we are proactive in anticipating customers' needs and adjusting to changes in the markets. We also seek to implement the best practices of our various business units throughout our operations to continue improving our operations and service to our customers.

Jean Pierre Turgot- General Manager
**Jay Dunham- Project Manager/
Operations Manager**
Mike Rizopoulos- Divisional Controller
**Joanne Stanley- Manager, Municipal
Services**
**Tim Martin- Maintenance/Facility
Manager**
Tracy Aubin-Human Resource Manager

Republic Services will provide solid waste, yard waste and recycling services to the residents of Fort Lauderdale. We will handle the services by collecting them with automated and semi-automated collection

***Local accountability backed by national support.** Our Fort Lauderdale operations are backed by our corporate-wide strength and experience, incorporating best practices from other local operations.*



vehicles.

While our local business operation is fully empowered and accountable for delivering on our commitments, they are also backed by the support and breadth of our area and corporate leadership teams, capable of amassing expertise and corporate support to assist or respond to any challenge. An example of this benefit to you is the response capabilities during times of crisis, such as hurricanes, tornados, or other disasters. In times of challenges like this, our area and corporate teams activate to ensure our people are safe and our assets are operational so we can return to normal operations quickly. This is a considerable benefit and risk mitigation to Fort Lauderdale that many other providers in the industry are unable to stand behind.

Sustainability

The breadth and scope of our sustainability platform is earning noteworthy recognition. From products that create solutions for our customers to an industry-leading safety program, and a fleet that reduces its carbon impact to landfills that generates renewable energy, we are leading in every way possible.

Sustainability contributes to a cleaner world, while also providing opportunities to improve brand awareness, increase customer loyalty, grow our business, motivate our employees and differentiate

An industry leading safety program that has been 41% better than the industry average.



Republic Services from our competitors.

We are guardians of our environment and have a responsibility to regenerate our planet with the materials we are entrusted to handle every day by driving increased recycling, generating renewable energy, and helping our customers to be more resourceful.

We must lead by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement and employee growth opportunities. We are privileged to serve more than 14 million customers in 240 markets across the country, creating effortless experiences that support your evolving needs and honor your unique commitments to improving your communities.

Operations

We exercise the utmost responsibility in our operations. This includes our fleet, buildings, landfill technology and the day-to-day activities we conduct in our communities. We are working hard to understand and measure our impact on air, land and water to minimize or eliminate any negative consequences, where possible.

Communities

We are dedicated to being a good neighbor in the communities in which we live and work. This includes investing back into our communities through customer engagement, philanthropic giving, volunteerism, environmentally-responsible infrastructure, and operating in over 240 markets at the highest standards.

Republic Services' community engagement plan is based on the needs of the community-based organizations and civic and business entities of Fort Lauderdale. Republic Services has a track record of giving to and spending in Fort Lauderdale.

Safety

We prioritize safety above all else. When people feel safe, they can fully participate every day in the opportunities that are available to them.

Republic Services has a consistently low and trending lower occurrence of incidents and accidents and is known for our strict focus on safety and corresponding best in industry, multi-faceted, and well organized safety program. Republic Services' average OSHA scores are lower than the average OSHA scores for the waste industry according to Department of Labor, Bureau and Statistics Data. Employees, the general public, and rate payers all benefit from Republic Services' dedication to safety. We have been, and will continue to strive to be, the safest waste services company in America. We are 41 percent safer than our competition.

People

Engaged employees are the greatest indicator of our success. We provide ongoing job training, growth and development opportunities for our employees at every level. We are invested in them and continue to look for meaningful ways to demonstrate our appreciation for the hard work and dedication they show each and every day.

Republic Services is a local company staffed with a committed team of nearly 206 professionals who take personal

responsibility for serving customers with care. Republic Services is also an industry leader providing the strength of our national network, decades of experience, diversified capabilities and expertise serving clients of all sizes—including, proudly, Fort Lauderdale.

Customer First

A few years ago, Republic Services made a major commitment to further differentiate from our competitors by investing in the enhancement of the quality and reliability of our customer service capabilities. To accomplish this, we consolidated hundreds of small call centers into three state-of-the-art, fully integrated Customer Resource Centers located in Phoenix, AZ, Indianapolis, IN, and Charlotte, NC. These facilities are strategically located across the country to ensure we can deliver call support for 15 hours per day (7:00 am Eastern to 7:00 pm Pacific) on weekdays, and 5 hours on Saturday.

Recognition supports our approach. Engaged employees and leadership make Republic Services an employer of choice.



Our Promise

We'll handle it from here[™], our promise is backed by the details of this proposal submittal to you. In summary, we take pride in offering you a best-value partnership that consists of Simple Solutions, which are Reliable and Environmentally Responsible.

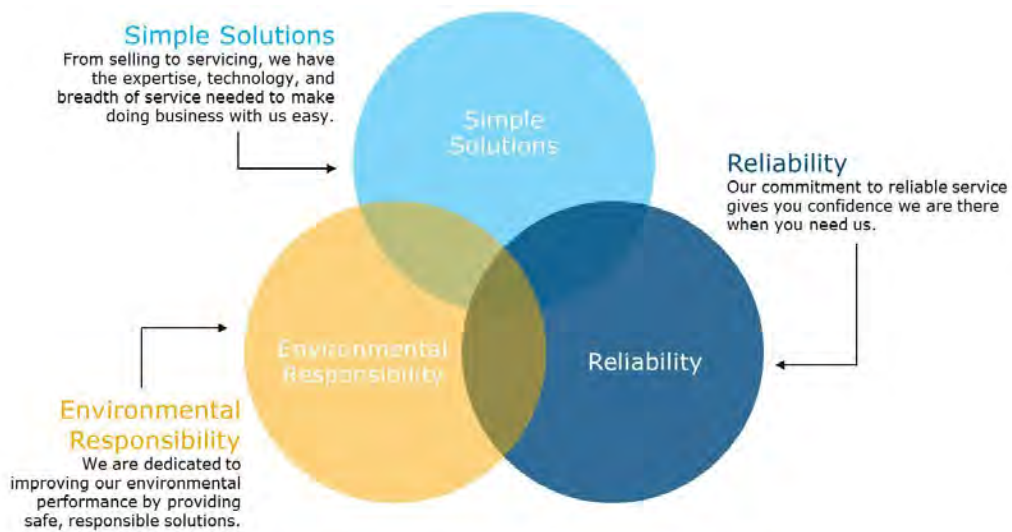
- **Simple Solutions** – We offer a wide range of tailored products to assist the community in the responsible recycling or disposal of unique waste streams that include electronics, universal waste, or household hazardous waste. Additionally, our investments in customer-facing web- and smartphone-based apps allow simple interaction between customers and Republic Services, offering service details, alerts, as well as delivery schedules and billing information.
- **Reliability** – Our operations and performance metrics prove that we are your most reliable partner. Our 99.9% pickup reliability rate means that you face fewer calls from the community regarding service, and when callers reach out to us for any needs, we strive for first call resolution through our fully integrated customer resource centers.

Our drivers are the safest in the industry, which means your residents are better off with our team on your streets.

- **Environmental Responsibility** – We are globally recognized as a leader in sustainability. Our investments in recycling infrastructure, compressed natural gas-powered trucks, and landfill gas-to-energy plants are all examples of how we drive to be a good neighbor in every municipality we partner with.

It is through these initiatives and recognitions that we reiterate our commitment to Fort Lauderdale. On behalf of the 35,000 employees at Republic Services, we appreciate the opportunity to earn your business through this submittal, and look forward to a long and continued partnership for years to come.

Republic Services focuses on these characteristics enabling us to be your preferred recycling and waste partner.



Facilities

It is our business to help you and your residents to be environmentally responsible in their homes and workplaces. As you would expect, we strive to be exemplary in our own environmental compliance and responsibility.

Our facilities are engineered for safe, environmentally-friendly operations. We use sustainable materials that facilitate energy

and water conservation, as well as design principles to enhance employee and guest safety and comfort.

Providing outstanding recycling and waste services to your community requires the existence of multiple types of facilities, which typically include:

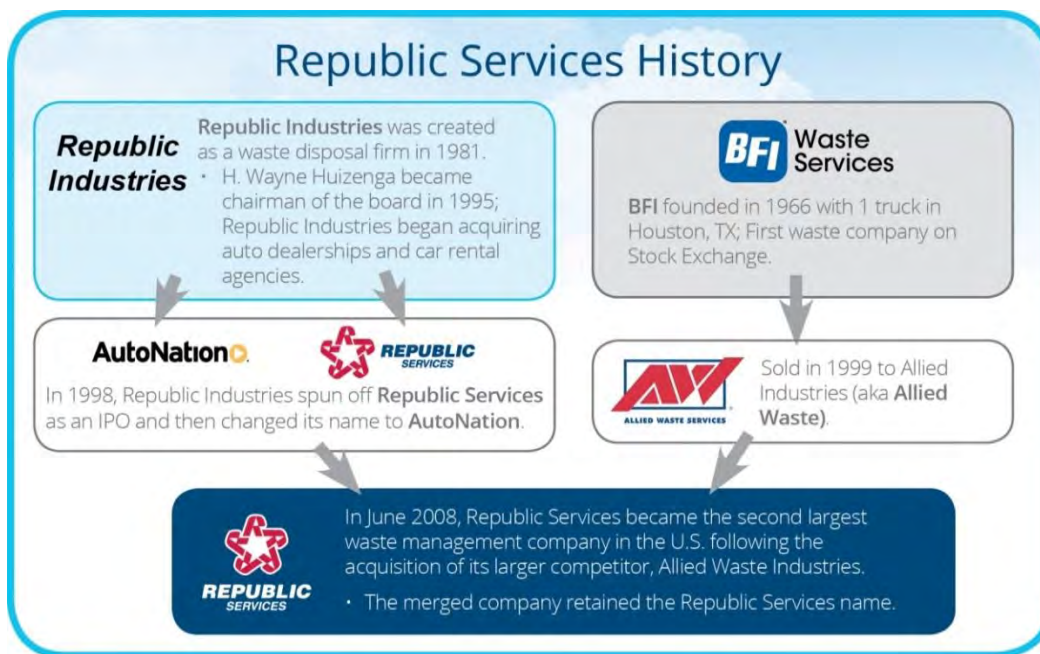
- Hauling company is located at 751 NW 31st Avenue, Lauderhill, FL 33311

Facilities that work with the environment are basic design elements at Republic Services

- Our newest recycling center was constructed of 75 percent recycled steel and uses 1,776 solar panels
- More than half of the materials in our new Customer Resource Center are from repurposed materials and it uses LED and natural lighting throughout
- Low-flow water fixtures and xeriscaping in our newest facility in the southwest reduces water consumption by 20 percent
- Republic Services has operations in 240 markets across the US
- Responsibly operate 343 collection operations across the country

- Customer Resource Center- There are three nationwide

Company History. Today's Republic Services is the product of three former industry leaders



Hauling Company

A hauling company is where the community recycling and waste collection services are based. These facilities typically serve several important functions that are critical to delivering exceptional service to your residents:

- A yard for housing all the vehicles that serve the community, including fueling infrastructure, if possible
- Storage yard for spare containers and containers used to serve the residential, commercial and industrial customers in the community
- An industry leading maintenance facility, which delivers service for the trucks and containers
- Training facilities to keep our workforce at the forefront of learning and safety
- Administrative offices to interact with your municipal staff

It is typical that our largest workforce presence exists at a hauling company, to support the complex operation that goes into serving your community with a 99.9% pickup reliability rate.

(CRC)

A few years ago, Republic Services consolidated hundreds of small call centers into three state-of-the-art, fully integrated Customer Resource Centers (CRCs) located in Phoenix AZ, Indianapolis IN, and Charlotte NC. These facilities are strategically located across the country to ensure we can deliver call support for 15 hours per day (7:00 am Eastern to 7:00 pm Pacific) on weekdays, and 5 hours on Saturday. These facility locations were also selected in markets known for a high population of call center agents, which means they are staffed with a highly-trained and carefully-selected staff who have each passed a rigorous 5-week training course. Additionally, every agent is equipped with industry-leading technology to ensure a superior customer experience when they call with questions or to request additional service.

Customer Resource Center

***Hauling Company.** Our hauling operations are the core of the collection service to your community, offering a truck fleet with the most tenured drivers in the industry*



Organization Chart Managers

BU 257 – Fort Lauderdale

Jean-Pierre Turgot, General Manager Hauling, 4.3 Years w/ Company



Jean-Pierre Turgot
General Manager Hauling

5/198



Michael Rizopoulos
Controller - Hauling

17.2 Years w/company



Edward W Berry
Sales Manager

7.1 Years w/company



Jay R Dunham
Ops Manager Hauling

5.2 Years w/company



Thomas J Kiernan
Ops Manager MRF

6.8 Years w/company



Timothy A Martin
Fleet Maintenance Manager

5.9 Years w/company



Tracy Aubin
Human Resources Manager

22.4 Years w/company



Joanne Stanley
Manager Municipal Services

12.5 Years w/company

Key Personnel

Your local team has been working together for years, serving 4 municipalities in your area. The key positions and roles involved in the delivery of this contract are listed below:



Jamey Amick
Southeast Area President
jamick@republicservices.com

Jamey Amick has over 25 years of experience in the solid waste industry, and oversees the strategic and operational direction for the Southeast Area. Mr. Amick has been with Republic Services for 25 years. He is responsible for managing 4100 employees in the 92 solid waste divisions which include 24 landfills, 22 transfer stations and 6 materials recovery facilities (recycling centers). His area market generates 1.25 Billion in annual revenue with a focus on strategic integrated growth.



Jean Pierre Turgot
General Manager
jturgot@republicservices.com
(954) 279-9293

Jean Pierre has 4 years of waste industry experience and brings extensive general management experience with 20 years in the hospitality industry. As a general manager at Republic Services, Jean Pierre is responsible for the overall operations of the Fort Lauderdale Business Unit servicing 4 municipalities and open market commercial businesses in Broward County. He serves on several boards and is the president of the Haitian American Chamber of Commerce and is active in the community



Jay Dunham
Operations Manager, Project Manager
jdunham@republicservices.com
[m](tel:(954)541-7413)
(954) 541-7413

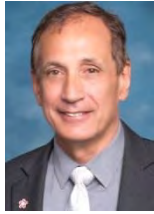
Jay has been a Republic employee for 6 years and has held the position of the Operations Manager in Chattanooga, TN and now in Fort Lauderdale. With his extensive background in Collections (Hauling), Jay manages the daily operations of the Fort Lauderdale division. He interacts with customers and government employees on a daily basis to ensure maximum productivity and customer satisfaction for residential, commercial and industrial/construction services, while adhering to regulatory compliance standards. Jay leads a large team of professional operations employees to provide service to our municipalities and open market customers.



Joanne Stanley
Municipal Services Manager
jstanley@republicservices.com
(561) 719-8638

Joanne brings 24 years of waste industry experience to her current position. She has been a Republic Services employee for 13 years and has held various sales and municipal positions in the industry, including Major Account Manager, Sales Manager, Area Sales Manager, National Sales Manager and now Municipal Services Manager for the Palm Beach and Broward County Business Units. Joanne is responsible for procuring and maintaining Municipal Contracts in Palm Beach County, Broward County, Brevard County, Indian River County, St Lucie County, Okeechobee County and Glades County. Additional responsibilities include marketing, public education, project development and governmental relations and

negotiations. Joanne is very active in the community, serving on Boards and volunteering for many organizations.



Mike Rizopoulos
Business Unit Controller
mrizopoulos@republicservices.com

(954) 327-9580

Mike has 16 years in the solid waste industry with Republic Services and has worked in a variety of divisions nationwide. He has held various positions in accounting and finance. Mike is currently responsible for all administrative, accounting and statistical reporting functions for 4 municipalities at the Fort Lauderdale business unit. He ensures that financial controls and records are maintained in accordance with company policy and legal requirements. He is responsible for providing and reviewing with the General Manager and staff financial statements and variance analyses, billing, account reconciliation, as well as provide analytical support and assistance for the division goals and action plans.



Tim Martin
Maintenance Manager
tmartin@republicservices.com

(561) 578-8323

Time has been in the waste industry for 10 years, including 7 years with Republic Services. He has extensive experience in heavy Equipment vehicle maintenance of medium and large fleets. He is responsible for overseeing all aspects of the fleet vehicles using his expertise and extensive knowledge in inspections, diagnosis, and repair of electrical, hydraulic,

suspension, drive train, engine, brake and air systems on all waste industry vehicles, including CNG fuel systems repairs. Tim leads a team of 15 professional technicians to ensure DOT compliance and One Fleet reliability. He is also responsible for maintaining, facility owned by Republic Services in Broward County.



Tracy Aubin
Human Resources Manager
taubin@republicservices.com

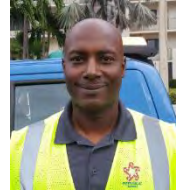
(954) 599-6446

Tracy has been employed with Republic for 21 years working in various positions throughout her career, including, Corporate HR Representative, Sr. Corporate HR Manager, Area HR Manager, and now Business Unit HR Manager. Tracy works closely with business leaders and/or line managers to achieve shared organizational objectives, in particular designing and implementing HR processes that support strategic business goals. Tracy is also responsible for upholding Republic's policy to ensure that all applicants and employees are provided an equal opportunity, in addition to ensuring proper staffing levels are maintained, employees are afforded job related training and career advancement, as well as, coordinating employee recognition and appreciation events to maintain a high employee retention rate and culture where the Best People Want to Work.



Paul Salas
 Supervisor
psalas@republicservices.com
 954-658-6610

Paul has been with Republic Services since 2018 and he brings years of supervisory experience to the Republic Services. Paul is responsible for the day to day operations of the MSW and yard waste routes for the City of Fort Lauderdale.



Sidney Butts
 Supervisor
sbutts@republicservice.com
 954-873-3855

Sidney came to Republic with many years of supervisory experience > he has previous waste industry experience and has worked as a supply operations manager for the United States Army Pentagon.. He is also responsible for the day to day operations of the MSW and yard waste routes for the City of Fort Lauderdale.

Daily Fort Lauderdale Supervisory Huddles



Sustainability

We invest more than \$100 million per year in our sustainability initiatives, as a commitment to our BluePlanet™. We are the only solid waste company selected to the prestigious Dow Jones Index for Sustainability in both the North American and World indices.

Our industry-leading sustainability platform is focused on increasing recycling, decreasing vehicle emissions, generating renewable energy, and enabling our customers to be more resourceful. In 2017-18, Republic Services has been steadily building upon our sustainability achievements, including:

- The gold standard in corporate sustainability, Republic Services scored in the 90th percentile of the commercial services and supplies sector of the Dow Jones Sustainability - North America Index™ (DJSI), and named to both the DJSI World and North America Indices.
- Inclusion on two elite lists by the Carbon Disclosure Project (CDP), including the

Republic Services' BluePlanet™ initiative strives for a cleaner, safer and healthier world

- Named to the Dow Jones Sustainability Index
- CNG Vehicle in the Fort Lauderdale Division
- Scored 98 out of 100 in the Carbon Disclosure Project S&P 500 Climate Change Assessment
- More than a quarter of a million homes can be powered by our 70-plus landfill-gas-to-energy plants
- 3,000 (and counting) compressed natural gas vehicles

Global Climate A List as well as the Supplier A List. The CDP is an organization based in the United Kingdom which works with shareholders and corporations to disclose the greenhouse emissions of major corporations. In the last assessment, we scored 98 out of 100 in the S&P 500 Climate Change Assessment

Committed to Sustainability. Republic Services' sustainability goals trace to four key areas

Our Sustainability Goals

<p>Energy</p> <p>Develop at least two landfill gas-to-energy projects per year through 2018</p> <p>✓ ACHIEVED</p>	<p>Safety</p> <p>Reduce our OSHA recordable rates by 7% year-over-year</p> <p>✓ ACHIEVED</p>
<p>Recycled Commodities</p> <p>Add an additional 150,000 tons or more per year of recycling capacity by 2018</p> <p>✓ ACHIEVED</p>	<p>Fleet</p> <p>Reduce absolute fleet emissions by 3% from our direct operational impacts (Scope 1 emissions) by 2018</p> <p>✓ ACHIEVED</p>

- Recognized with the Gold Class Award in the 2018 RobecoSAM's Sustainability Yearbook - only eight North American companies achieved this top-tier status, and Republic is the sole recycling and solid waste services provider to earn the Gold Class standing.
- Receiving the industry's top awards for Recycling Facility of the Year. Republic Services' Southern Nevada Recycling Center, the largest and smartest residential recycling facility in North America, was recognized by the top two industry associations for its excellence
- Recognition for landfill gas utilization excellence by the Georgia Chapter of the Solid Waste Association of North America. Three Republic Services facilities in the metro-Atlanta area generate more than 24 megawatts of renewable energy, capable of powering more than 15,600 homes
- For the second year in a row, Republic was named as a World's Most Ethical Company® by the Ethisphere® Institute - Republic Services is the sole recycling and solid waste services provider to be listed under the Environmental Services category.

We continue to find new avenues for sustainability success. Consider our five-point sustainability platform (see Figure 64):

Operations We are working to minimize the impact of our operations around our fleet and our facilities. We will reduce our carbon emissions by 2.5 million tons in the next four years, by adding more recycling capacity, increasing our CNG fleet and opening additional alternative energy-producing facilities.

Materials Management When we extract materials from the waste stream (commodities and/or energy), we reduce greenhouse gas emissions and your community's carbon footprint.

Communities Our Empty, Clean, Dry recycling outreach and education program help your residents and business people recycle more and waste less.

Safety We are committed to creating a safe environment for our customers, communities and employees. A recent national study found that Republic Services is the safest solid waste company - by a 41-percent margin.

People We employ and develop talented professionals who are committed to sustainability, our customers and each other.

***Five Elements of Sustainability.** Republic Services is the lowest risk, best-value partner for your municipality, focusing our sustainability platform around these five areas*



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3. Experience and Qualifications

Republic Services is one of the country's leading providers of municipal recycling and waste services, serving over 2,700 communities, with over 14 million customers in 40 states and Puerto Rico.

Local Presence

For 40 years, Republic Services has partnered with municipalities, residents, and businesses in Broward County to provide solid waste, recycling, yard waste, and bulky item collection services.

Republic Services of Florida, Limited Partnership is located at 751 NW 31st Avenue, Lauderhill FL 33311. Jean Pierre Turgot- General Manager; 954-327-9555; Jturgot@republicservices.com;

Republic Services is integrated in the community, employing approximately 206 people in Broward County and 42 of who live in Fort Lauderdale.

We place great importance on our human capital and recognize that our employees are our most important asset. Republic Services endeavors to provide the very best working conditions, including a safe environment, competitive pay and benefits, and many

Republic Services invests in our communities by continuing to provide customers with safe, customer service-focused solutions

- Municipalities that partner with Republic Services choose to renew or extend their contracts 93% of the time
- Our 15,000 drivers execute 5.1M pickups/day
- Average tenure of Republic Services Municipal customer is over 12 years
- As a corporate partner, we sponsor and are present in the communities we serve
- Over 100,000 residential customers, 6800 commercial and industrial customers in Broward County
- Republic Services deploys 90 trucks daily from its local collection operations

opportunities for professional growth. In fact, 60% of our supervisors and managers began their careers at Republic Services as drivers, landfill operators, or technicians.

Our Company

Republic Services is an industry leader in the non-hazardous solid waste industry with revenues in excess of \$10 billion and over 35,000 dedicated employees. Our lineage, which includes three of the industry's most recognized brands, which combined in 2008. All of our legacy brands operate today as a part of the Republic Services family.

Automated Side Load Service



Republic Services' collection companies, transfer stations, recycling centers and landfills focus on providing effortless solutions for our more than 14 million commercial, industrial, and residential customers. Republic Services responsibly operates 343 collection operations, 204 transfer stations, 195 active solid waste landfills and 90 recycling centers across 40 states and Puerto Rico. We also have 68 landfill gas and renewable energy projects and are adding new facilities every year. In our Energy Services vertical, we have 7 treatment, recovery, and disposal facilities as well as 11 salt water disposal wells.

With over 16,000 vehicles, Republic Services deploys the 7th largest vocational fleet in the U.S. to collect approximately 100 million tons of waste and over eight million tons of recyclables.

Vision

Republic Services' vision is to be America's preferred recycling and waste services partner. We earn this by providing our customers with simple solutions, reliability

and environmental responsibility, wrapped with a level of service unmatched anywhere else in our industry.

www.republicservices.com

Values

We believe that empowered and engaged employees are the greatest indicator of our success. We are guided by the principles we have adopted as our core values – to be Respectful, Responsible, Reliable, Resourceful and Relentless in all we do, every day. We are reminded of these principles every time we see the five R's joined together to form the Republic Services' Star.

Strategy

Our strategy is profitable Growth through Differentiation. Simply put, we hire the best people that deliver the best products that best meet our customers' needs.

Our Promise

We'll handle it from here™, our promise, lets customers know they can always rely on

Key Company Statistics. Republic Services is an industry leader in the U.S. non-hazardous solid waste industry



us to handle their recycling and waste needs in a way that is easy and effortless for them.

Sustainability

At Republic Services, we are dedicated environmental stewards entrusted to properly handle materials every day by driving increased recycling, generating renewable energy, and helping our customers be more resourceful. Republic Services leads by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement and employee growth opportunities.

Sustainability contributes to a cleaner world, while also providing opportunities to increase customer loyalty, grow our business, motivate our employees and differentiate Republic Services from our competitors.

People

Our people are the center of our success. Attracting, developing and engaging the best talent is critical to our strategy of

***Environmental Responsibility.** As stewards of our Blue Planet™ we have a responsibility to regenerate our planet with materials we are entrusted to handle every day.*



profitable growth through differentiation. Whether it's through our dedication to safety, robust learning and talent development programs or expanding our diversity and inclusion initiative, Mosaic, we are committed to making Republic Services an employer of choice where the best and brightest come to work.

Leadership

Republic Services' operations are national in scope, but the physical collection and disposal of waste is very much a local business, and the dynamics and opportunities differ in each of our markets.

Our national presence allows us to identify and incorporate best practices that drive greater overall operating efficiency across the company while maintaining day-to-day operating decisions at the local level, closest to the customer. We manage our operations through ten geographic operating areas, consisting of multiple divisions that each provides recycling and waste collection, transportation and disposal services.

Your municipal contract will be executed locally, by our seasoned team located at our Lauderhill facility. This team is fully empowered within our company structure to deliver on our promise to be your preferred recycling and waste provider. This local team is only two levels removed from our corporate staff, which means the backing and support of a national company is accessible in a moment's notice.

See Executive Summary for Key Personnel.

Ownership

Republic Services, Inc. is a publicly traded company on the New York Stock Exchange (NYSE symbol: RSG).

Ownership beyond five percent

The following table shows certain information as of December 31, 2017 with respect to the ownership of common stock by each shareholder who is known by Republic Services to own more than 5 percent of our outstanding common stock:

Ownership beyond five percent

Name of Owner	% Outstanding Shares
Cascade Investment, LLC	32.9%
BlackRock, Inc.	6.2%
The Vanguard Group, Inc.	5.7%

Credit Rating

Republic Services, Inc. has an "investment grade" rating. No creditor is owed a debt greater than 10 percent of the company's total assets.

Associations

Republic Services is a member of the following associations and organizations, among others. Our employees are actively engaged in these organizations and, in many cases, serve on the board of directors and are elected officers.

- National Waste & Recycling Association (NWRA)
- Solid Waste Association of North America (SWANA)
- Environmental Research and Education Foundation (EREF)
- United States Green Building Council (USGBC)
- U.S. Conference of Mayors, Solid Waste Advisory Council

- National/Florida? Broward League of Cities
- International City Managers Association (ICMA)
- Greater Fort Lauderdale Chamber of Commerce

Financials and Other Requested Information

Republic Services is among the leading recycling and waste services companies in the United States, with the financial strength and stability to exceed Fort Lauderdale's expectations for the duration of the contract and beyond.

Financial Overview

Republic Services' financial stability allows us to guarantee our commitments and obligations presented to Fort Lauderdale in our proposal. We have the capacity to continually invest in equipment and preventive maintenance, as evidenced by having one of the youngest fleets in the industry.

Republic Services does not use third party financing, meaning Republic Services owns all assets used to perform the duties of this agreement. Fort Lauderdale will not need to be concerned with the potential for adverse business or performance conditions affecting the ability of our company to perform or obtain financing.

We implore Fort Lauderdale to take financial stability into serious consideration when choosing a long-term partner for your recycling and waste needs. In many instances, the success of a service provider is dependent on their ability to invest in necessary equipment or personnel.

Financial Reporting

Republic Services, Inc. provides audited financial statements on behalf of its subsidiaries. Republic Services, Inc. is a publicly traded (NYSE: RSG), Fortune 300 Company and will be the signatory for the corporate guarantee.

Our most recently completed audited financial statements can be found on our website at RepublicServices.com

The Annual Reports to Shareholders have been prepared in accordance with Securities and Exchange Commission requirements, with New York Stock Exchange Commission

The financial strength you need in a long-term partner for your municipality

- Financial capacity to continually invest in equipment and preventive maintenance
- One of the youngest fleets in the industry
- Reinvesting in state-of-the-art equipment and facilities
- Republic Services contributes over \$5 million to charities annually

requirements, and in accordance with generally accepted accounting principles (GAAP).

Litigation Information

Republic Services is involved in routine judicial and administrative proceedings that arise in the ordinary course of business and that relate to, among other things, personal injury or property damage claims, employment matters and commercial and contractual disputes. We are subject to federal, state and local environmental laws and regulations.

Due to the nature of our business, we are also often routinely a party to judicial or administrative proceedings involving governmental authorities and other interested parties related to environmental regulations or liabilities.

Excellence Driven. Republic Services takes pride in being excellence driven, which includes continuous investment in new vehicles, containers, and technologies.



From time to time, we may also be subject to actions brought by citizens' groups, adjacent landowners or others in connection with the permitting and licensing of our landfills or transfer stations, or alleging personal injury, environmental damage, or violations of the permits and licenses pursuant to which we operate. Additional information can be provided upon request.

In the previous five years, Republic Services has not experienced any of the following claims against:

- Officers of the company
- Local key personnel
- A bid or proposal
- Performance bond
- Any contractual default or termination

Republic Services Identifications, Classifications and Ratings

Republic Services Identifications, Classifications and Ratings

Federal Employee Identification Number	65-0716904
Dun's Identification Number	61342862
U.S. Dept. of Labor (SIC) Code	4953 – Sanitary Services / Refuse Systems
North American Industry Classification System (NAICS) - Primary	562212 – Solid waste landfills combined with collection and/or hauling of waste materials
North American Industry Classification System (NAICS) – Secondary	562111 – Solid waste collection 562920 – Material Recovery Facilities 562920 – Other non-hazardous waste treatment and disposal
Standard & Poor's Identification Number and Rating	(TIN): 13-1026995 BBB+
Moody's Identification Number and Rating	(TIN): 13-3998945 Baa3
Fitch's Identification Number and Rating	(NRSRO): 3235-0625 BBB

Summary Financial Information – Income Statement

These historical results are not necessarily indicative of the results to be expected in

the future. Amounts are in millions, except per share data. The financial statements contained in the Annual Report were audited by Ernst & Young, LLP (Independent Registered Public Accountants).

Republic Services' 2017 Year Ending Consolidated Income Statement. Selected financial data

REPUBLIC SERVICES, INC. CONSOLIDATED STATEMENTS OF INCOME (in millions, except per share data)

	Years Ended December 31,		
	2017	2016	2015
Revenue	\$ 10,041.5	\$ 9,387.7	\$ 9,115.0
Expenses:			
Cost of operations	6,214.6	5,764.0	5,518.6
Depreciation, amortization and depletion	1,036.3	991.1	970.6
Accretion	79.8	79.1	79.4
Selling, general and administrative	1,057.4	969.8	983.1
Withdrawal costs – multiemployer pension funds	1.2	5.6	4.5
(Gain) loss on business divestitures and impairments, net	(33.9)	(0.1)	-
Restructuring charges	17.6	40.7	-
Operating income	1,668.5	1,537.5	1,558.8
Interest expense	(361.9)	(371.3)	(364.9)
Loss on extinguishment of debt	(0.8)	(196.2)	-
Interest income	1.0	0.9	0.8
Loss from unconsolidated equity method investments	(27.4)	(6.1)	-
Other income, net	2.7	1.1	1.2
Income before income taxes	1,282.1	965.9	1,195.9
Provision for income taxes	3.1	352.7	445.5
Net income	1,279.0	613.2	750.4
Net income attributable to noncontrolling interests in consolidated subsidiary	(0.6)	(0.6)	(0.5)
Net income attributable to Republic Services, Inc.	\$ 1,278.4	\$ 612.6	\$ 749.9
Basic earnings per share attributable to Republic Services, Inc. stockholders:			
Basic earnings per share	\$ 3.79	\$ 1.79	\$ 2.14
Weighted average common shares outstanding	337.1	343.0	350.0
Diluted earnings per share attributable to Republic Services, Inc. stockholders:			
Diluted earnings per share	\$ 3.77	\$ 1.78	\$ 2.13
Weighted average common and common equivalent shares outstanding	339.0	344.4	351.4
Cash dividends per common share	\$ 1.33	\$ 1.24	\$ 1.16

Summary Financial Information – Balance Sheet

*Republic Services' 2017 Year Ending Consolidated Balance Sheet.
Selected financial data*

REPUBLIC SERVICES, INC.
CONSOLIDATED BALANCE SHEETS
(in millions, except per share data)

	December 31, 2017	December 31, 2016
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 83.3	\$ 67.8
Accounts receivable, less allowance for doubtful accounts and other of \$38.9 and \$44.0, respectively	1,105.9	994.8
Prepaid expenses and other current assets	247.6	221.9
Total current assets	1,436.8	1,284.5
Restricted cash and marketable securities	141.1	90.5
Property and equipment, net	7,777.4	7,588.6
Goodwill	11,315.4	11,163.2
Other intangible assets, net	141.1	182.3
Other assets	335.2	320.5
Total assets	<u>\$ 21,147.0</u>	<u>\$ 20,629.6</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 598.1	\$ 553.8
Notes payable and current maturities of long-term debt	706.7	5.8
Deferred revenue	312.1	312.9
Accrued landfill and environmental costs, current portion	135.2	142.7
Accrued interest	74.5	71.8
Other accrued liabilities	808.2	725.0
Total current liabilities	2,634.8	1,812.0
Long-term debt, net of current maturities	7,480.7	7,653.1
Accrued landfill and environmental costs, net of current portion	1,686.5	1,684.8
Deferred income taxes and other long-term tax liabilities, net	796.4	1,210.2
Insurance reserves, net of current portion	275.4	274.6
Other long-term liabilities	312.1	301.2
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, par value \$0.01 per share; 50 shares authorized; none issued	-	-
Common stock, par value \$0.01 per share; 750 shares authorized; 350.1 and 348.2 issued including shares held in treasury, respectively	3.5	3.5
Additional paid-in capital	4,839.6	4,764.5
Retained earnings	4,152.5	3,324.0
Treasury stock, at cost; 18.4 and 8.8 shares, respectively	(1,059.4)	(414.9)
Accumulated other comprehensive income, net of tax	22.6	14.2
Total Republic Services, Inc. stockholders' equity	7,958.8	7,691.3
Noncontrolling interests in consolidated subsidiary	2.3	2.4
Total stockholders' equity	7,961.1	7,693.7
Total liabilities and stockholders' equity	<u>\$ 21,147.0</u>	<u>\$ 20,629.6</u>

**See 2017 Annual Report
on the flash drives**

Corporate Data Sheet

Corporate Data Sheet Report

As of December 05, 2018

Republic Services of Florida, Limited Partnership

Incorporated in Delaware on 12/02/1999

Status: Current
Entity Type : Limited Partnership
Federal ID #: 65-0965470 **Internal #:** XY
Domicile:

Primary Address

18500 North Allied Way
Phoenix, Arizona 85054

Partners

	<u>Title</u>
Republic Services of Florida GP, Inc.	General Partner
Republic Services of Florida LP, Inc.	Limited Partner

Direct Owners

	<u>Registered in</u>	<u>%Ownership</u>
Republic Services of Florida GP, Inc.	Delaware	1.0000 %
Republic Services of Florida LP, Inc.	Delaware	99.0000 %

Registrations

	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Arizona Qualification	3007917		12/04/2012	
Delaware Incorporation	3136069		12/02/1999	
Florida Qualification	B99000000467		12/27/1999	
Georgia Qualification	0211922		03/07/2002	
North Carolina Qualification	1734183		08/01/2018	
South Carolina Qualification			12/07/2012	
Washington Qualification	UBI#: 603-390-039		03/31/2014	

Mitratech Report

Corporate Data Sheet - v 6.7 - Generated 12/05/2018 2:45:00 PM

Page 1 of 1

Certificate of Good Standing- FL



CR2EO22 (1-11)

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Second day of January, 2019

Ken Detzner

Ken Detzner
Secretary of State

City of Fort Lauderdale License



Broward County Business Tax Receipt

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-83 1-4000
VALID OCTOBER 1, 2018 THROUGH SEPTEMBER 30, 2019

DBA: ALL SERVICE REFUSE REPUBLIC SERVICES OF FL LP
Business Name: REPUBLIC SERVICES INC
Owner Name: REPUBLIC SERVICES INC
Business Location: 751 NW 31 AVE
 FT LAUDERDALE
Business Phone: 954-583-1830

Receipt #: 326-3550
Business Type: COURIER/TRANSPORT/DLVRY/TOWING (SOLID WASTE/RECYCLING/REMOVAL)
Business Opened: 09/27/2004
State/County/Cert/Reg:
Exemption Code:

Rooms	Seats	Employees	Machines	Professionals
		275		

For Vending Business Only						
Number of Machines:			Vending Type:			
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
150.00	0.00	0.00	0.00	0.00	0.00	150.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT WHEN VALIDATED This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:
 REPUBLIC SERVICES INC
 751 NW 31 AVE
 FORT LAUDERDALE, FL 33311

Receipt # WWW-17-00159711
Paid 07/11/2018 150.00

2018 - 2019

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-83 1-4000
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		275		

For Vending Business Only						
Number of Machines:			Vending Type:			
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
150.00	0.00	0.00	0.00	0.00	0.00	150.00

Receipt # WWW-17-00159711
Paid 07/11/2018 150.00

4. Approach to Scope of Work

Great operations come from great people. Republic Services' locally-based operations team draws from extensive training and the backing of a seasoned corporate support team. The result is an on-time service record, with an emphasis on safety, sustainable practices, and low-risk operation for the Municipality.

Operations Overview

Successful collection operations begin with a skillful operations supervisor who knows the business as well as your community. Your Republic Services local operations supervisor is responsible for the day-to-day collection operations, including development and evaluation of routing (in conjunction with the general manager), training and oversight of drivers, and implementation and enforcement of safety procedures.

As your current provider of solid waste and yard waste collection, Republic Services Has an intricate understanding of what is required by the city and takes pride in providing the services to the residents of Fort Lauderdale.

We ensure our operations supervisors are not overloaded, nor tied to a desk. On average, we will maintain a 7:1 ratio of routes to supervisor, which means that

***Operational Excellence.** Our rigorous supervisor training program yields highly skilled operations teams.*



Republic Services' operations team is market-leading through training, collaboration and hands-on experience

- The most robust operations supervisor training in the industry
- Average of 15:1 route to dedicated supervisors ratio – means prompt response and oversight for your community
- Proven optimized routing process ensures efficiency, safety and minimal impact on city streets
- Republic Services executes 5.1M pickups per day

items needing attention are dealt with immediately and that the supervisor knows your community intimately. In addition, our supervisors are out on the routes regularly. At least twice per week, they conduct ride-alongs with drivers on their routes. This creates great opportunities for driver mentoring, ensures quality control on the route, and keeps the supervisor directly aware and familiar with the nuances of the route and the community. Few, if any other companies in the industry, dedicate their operations staff to success in this manner.

Operations Training

Our operations supervisor training programs are second to none. Every supervisor, upon starting employment at Republic Services, attends a rigorous 2-week boot camp training course. Regardless of prior industry experience, this boot camp level sets all our supervisors on The Republic Services Way of running operations, and builds a strong peer network with those who attend the training together. After the initial training boot camp, supervisors engage in regular refresher and new training opportunities, between 2 and 4 times per year. This yields an operations supervisory team that is able to share best practices and constantly look for ways to improve on the level of service in your community.

Routing Optimization

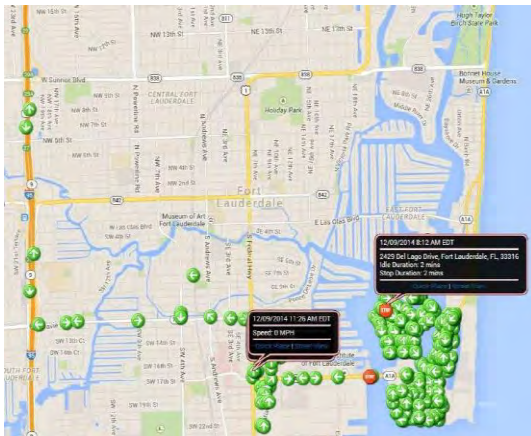
Establishing the most optimized routes for a community has dramatic effects on the quality of service, safety and efficiency of the collection operation through shorter routes, safety in the neighborhoods, and ultimately the wear and tear on the streets within the municipality.

We conduct a proven route optimization process, which involves a tight collaboration between the local team and our corporate route optimization team. Through several iterations, these teams collaborate together, sharing local knowledge and details, while running our optimization processes to yield the best routes possible for your community. An example of this process, we evaluate planned routes to ensure that trucks are not conducting collection on streets during times that are known for congestion or traffic.

Communication with the Community

In addition to the regular collaboration between the routing teams, our operations team can communicate with the residents and commercial customers easily using several forms of technology. Our web- and smartphone-based app, called My Resource™, enables customers to see their accounts, make service requests, or raise issues for resolution. This app also enables

Route Optimization. Our optimized routes yield safer, more efficient collection for your municipality.



our operations team to offer alerts or emails to customers regarding changes in service for holidays or inclement weather. We also employ a technology known as Call-Em-All, which is a phone-based capability for distributing operations updates when needed to customers on effected routes.

Economy of Scale

Another benefit of Republic Services as your partner is our economy of scale. As an industry leader with a national operation, we are able to obtain trucks and equipment at a better price due to discounting, which allows us to refresh our assets more frequently than smaller companies. This applies to many of our vendors, including our uniforms, so our drivers and operations teams are better representatives of your city when out in the community.

Who- Republic Services of Florida, Limited Partnership

What- Residential Curbside Collection Services

When- Start date; To be determined by the City of Fort Lauderdale

Where- City Limits of Fort Lauderdale

WHY Fort Lauderdale released an RFP to procure residential solid waste, yard waste and recycling services.

How Republic will use automated and semi-automated collection vehicles to provide the services.

Third Eye Technology. Our operations teams are in direct contact with our drivers in your community through our in-cab technology.



Municipal References

Republic Services Municipal Contracts - Florida

Republic Services has an extensive background in providing municipal waste and recycling collection services with over 2,700 contracts nationwide. Listed below are some of the great partnerships that we currently manage in Florida.

Palm Beach County	Revenue	\$13,856,000.00	Start Date:	10/1/2013	Expiration Date:	9/30/2018
Number of Homes Served:	55,106	Garbage Tons/Year:	54,445	Recycle Tons/Year:	12,178	
Main Contact:	John Archambo - Director of Solid Waste		jarchambo@swa.org	Phone No.:	561-697-2700 Ext. 4725	
Address:	7501 N. Jog Road	City:	West Palm Beach	St:	FL	Zip: 33412
Services are provided with Rear Load Trucks within Service Area 3 of the County's program. Commercial and Industrial collection services are also included in the exclusive franchise. Services are provided six days per week. Republic has serviced the County for over 40 years.						
Village of Royal Palm Beach	Revenue	\$3,266,011.00	Start Date:	10/1/2007	Expiration Date:	9/30/2022
Number of Homes Served:	9,379	Garbage Tons/Year:	9,266	Recycle Tons/Year:	2,073	
Main Contact:	Raymond Liggins - Village Manager		rliggins@royalpalm.com	Phone No.:	(561) 790-5100	
Address:	1050 Royal Palm Beach Blvd.	City:	Royal Palm Beach	St:	FL	Zip: 33411
Services are provided with Automated Side Load Trucks. An additional 3,147 units are serviced at multi-family complexes. Commercial and Industrial services are provided to businesses through an open competitive market.						
City of Sunrise	Revenue	\$7,521,321.00	Start Date:	7/1/1996	Expiration Date:	9/30/2024
Number of Homes Served:	19,268	Garbage Tons/Year:	19,037	Recycle Tons/Year:	4,258	
Main Contact:	Harry Cruz - Utility Finance Manager		hcruz@sunrise.gov	Phone No.:	(954) 746-3233	
Address:	10770 W. Oakland Park Blvd	City:	Sunrise	St:	FL	Zip: 33351
Services are provided with Rear Load Trucks. An additional 19,132 units are serviced at multi-family complexes. Commercial and Industrial services are included in the exclusive franchise. Services are provided seven days per week. Republic has serviced the City for 40 years.						



**Republic Services
Municipal Contracts - Florida**

City of Jacksonville	Revenue	\$10,761,900.00	Start Date:	10/1/2007	Expiration Date:	9/30/2021
Number of Homes Serviced:	75,055	Garbage Tons/Year:	74,154	Recycle Tons/Year:	16,587	
Main Contact:	Will Williams - Solid Waste Director		willw@coj.net	Phone No.:	(904) 255-7512	
Address:	1031 Superior St.	City:	Jacksonville	St:	FL	Zip: 32202
Services are provided with Automated Side Load Trucks. Commercial and Industrial services are provided to businesses through an open competitive market.						

St. Johns County	Revenue	\$6,697,700.00	Start Date:	6/1/2014	Expiration Date:	7/31/2024
Number of Homes Serviced:	50,713	Garbage Tons/Year:	50,104	Recycle Tons/Year:	11,208	
Main Contact:	Wendy Hicks - Director of Solid Waste		whicks@sjcfl.us	Phone No.:	(904) 827-6982	
Address:	3005 Allen Nease Rd.	City:	Elkson	St:	FL	Zip: 32033
Services are provided with Rear Load Trucks. Commercial and Industrial services are provided to businesses through an open competitive market.						

City of Lake Wales	Revenue	\$1,941,788.00	Start Date:	7/1/2001	Expiration Date:	5/30/2018
Number of Homes Serviced:	4,998	Garbage Tons/Year:	4,938	Recycle Tons/Year:	1,105	
Main Contact:	Ken Fields - City Manager		kfields@cityoflakewales.com	Phone No.:	(954) 746-3233	
Address:	201 W. Central	City:	Lake Wales	St:	FL	Zip: 33853
Services are provided with Automated Side Load Trucks. Commercial and Industrial services are included in the exclusive franchise. Services are provided seven days per week.						



Republic Services
Municipal Contracts - Florida

Village of Palm Springs	Revenue	\$3,109,000.00	Start Date:	4/1/2008	Expiration Date:	3/31/2022
Number of Homes Serviced:	5,808	Garbage Tons/Year:	5,738	Recycle Tons/Year:	1,284	
Main Contact:	Richard Reade - Village Manager		rreade@vpsfl.org		Phone No.:	(561) 365-4010
Address:	226 Cypress Ln.		City:	Palm Springs	St:	FL Zip: 33461
Services are provided with Automated Side Load Trucks. An additional 3,636 units are serviced at multi-family complexes. Commercial and Industrial services are included in the exclusive franchise. Services are provided six days per week.						
City of Coconut Creek	Revenue	\$5,179,226.00	Start Date:	2/1/1995	Expiration Date:	9/30/2017
Number of Homes Serviced:	9,241	Garbage Tons/Year:	9,130	Recycle Tons/Year:	2,042	
Main Contact:	Michael Heimbach - Public Works Director		mheimbach@coconutcreek.net		Phone No.:	(954) 746-3233
Address:	10770 W. Oakland Park Blvd		City:	Sunrise	St:	FL Zip: 33351
Services are provided with Automated Side Load Trucks. An additional 11,059 units are serviced at multi-family complexes. Commercial and Industrial services are included in the exclusive franchise. Services are provided six days per week.						
City of Dunedin	Revenue	\$267,000.00	Start Date:	10/1/2012	Expiration Date:	9/30/2017
Number of Homes Serviced:	13,000	Garbage Tons/Year:	0	Recycle Tons/Year:	2,873	
Main Contact:	Bill Pickrum - Solid Waste Director		wpickrum@dunedinfl.net		Phone No.:	(727) 298-3005
Address:	542 Main St.		City:	Dunedin	St:	FL Zip: 34698
Curbside Recycling Services are provided with Automated Side Load Trucks. Commercial and Industrial services are included in the exclusive franchise. Services are provided seven days per week.						



**Republic Services
Municipal Contracts - Florida**

City of Weston	Revenue	\$6,969,242.00	Start Date:	4/1/2019	Expiration Date:	3/31/2024
Number of Homes Serviced:	17,588	Garbage Tons/Year:	17,377	Recycle Tons/Year:	3,887	
Main Contact:	Karl Thompson - Public Works Director		kthompson@westonfl.org	Phone No.:	(954) 746-3233	
Address:	2599 S. Post Rd.	City:	Weston	St:	FL	Zip: 33332
Services are provided with Automated Side Load Trucks. Commercial and Industrial services are included in the exclusive franchise. Services are provided six days per week. Republic has been servicing the City of Weston for many years. Republic was award the new contract starting 4/1/2019 .						
Town of Lantana	Revenue	\$999,618.00	Start Date:	6/1/2013	Expiration Date:	3/31/2019
Number of Homes Serviced:	3,120	Garbage Tons/Year:	3,083	Recycle Tons/Year:	690	
Main Contact:	Debbie Manzo		dmanzo@lantana.org	Phone No.:	(561) 540-5000	
Address:	225 Greynold Cir.	City:	Lantana	St:	FL	Zip: 33462
Services are provided with Rear Load Trucks. An additional 1,889 units are serviced at multi-family complexes. Commercial and Industrial services are provided to businesses through an open competitive market.						
Town of Ocean Ridge	Revenue	\$242,512.00	Start Date:	10/1/2009	Expiration Date:	9/30/2019
Number of Homes Serviced:	1,528	Garbage Tons/Year:	1,510	Recycle Tons/Year:	338	
Main Contact:	Jamie Titcomb - Town Manager		jtitcomb@oceanridgeflorida.com	Phone No.:	(561) 732-2635	
Address:	6450 N. Ocean Blvd	City:	Ocean Ridge	St:	FL	Zip: 33435
Services are provided with Rear Load Trucks.						



Collection – Residential

When it comes to handling your waste needs, Republic Services knows how important safe and dependable curbside pickup is to you. We work to exceed your expectations with quality containers and outstanding customer service.

Residential MSW Collection

We intend to service all single-family containers using an automated side loader (ASL) truck and a rear-load truck for certain challenging areas of the city. The ASL is proven to retrieve and return containers in even the most hard-to-reach locations such as narrow streets, courts and alleyways, enabling the industry's most efficient, safe, and environmentally responsible curbside

The largest provider of municipal residential collection services in the US

- Over 12 million homes collected every week nationwide
- 99.9% on-time pickup
- 5.1M pickups each day
- Comprehensive collection services, including solid waste, recycling, yard waste, and bulk

automated collection services.

Each collection vehicle is operated by a single driver and will be painted in a uniform manner, featuring our logo and company contact information. The rear-load truck will

Residential Collection process. Our residential collection service is simple, reliable, and environmentally responsible.



have a driver and helper.

Residents have the option of choosing what the city has determined. If a customer needs more than one collection container, we will provide an additional container for a fee to accommodate the customer's needs.

The ASL container collection methodology is fast and efficient and requires approximately 8 to 12 seconds completing the cycle (pick up container, deposit contents, place container back onto the curbside) before the driver moves to the next stop.

Residential Recycle Collection

We will offer all single-family customers weekly fully automated single-stream recycling collection services. Recycling containers will be serviced with the same equipment and manner as residential solid waste containers.

Residential Yard Waste Collection

We will offer all residential customers weekly, automated collection of accepted yard waste materials. Yard waste containers will be serviced with the same equipment and manner as residential solid waste and recycling containers.

Holiday trees will be collected curbside for a specified period of time at no additional charge to the customer.

Automated Side Load Collection. Provides a cleaner, safer, more efficient residential collection



Service Days

The following table reflects the service schedules for residential MSW, recycle, yard waste and bulk items collection.

Holiday Schedules

Republic Services will be closed on Christmas, if your service day falls Christmas, we will service you on your next scheduled service day.

Service Days. Below are the service days for your contract

Service	Days of Week	Collection Hours
MSW	Monday-Saturday	7:00 AM-6:00PM
Recyclables	Monday - Saturday	7:00 AM-6:00 PM
Yard waste	Monday Saturday	7:00 AM-6:00 PM

Republic Services is the current provider of MSW and yard waste collection services twice a week for the residents in Fort Lauderdale; Republic Services may make minor changes to the routes with the approval of the city. Republic has provided recycling services in the past and will review our past routes for optimization and present our routes to the city for approval.

Electronics Collection

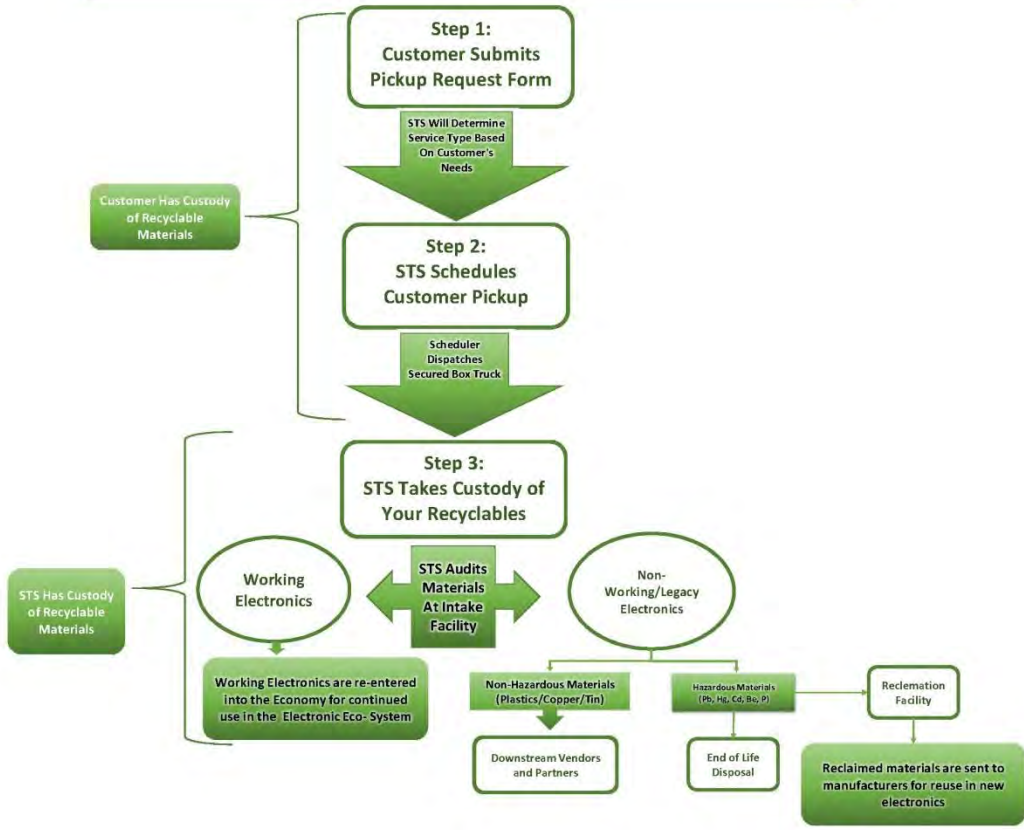
Republic Services will collect electronic at the curbside with notification from the city's customer service department on the resident's recycle collection day. The actual electronics recycling will be done by STS Electronic Recycling.

STS Electronics Recycling

- **About STS**
 - Established 2010
 - Pick up area – Nation wide
 - 7-26' box trucks with lift gates, CDL drivers
 - Largest Microsoft Registered Refurbisher in Texas
- **HIPPA compliant data destruction**
 - STS Electronic data destruction processes comply with 45 CFR 164.310(d)(2)(i)
 - STS currently services schools, hospitals, home health care, government agencies, call centers,
 - Small businesses and large corporations
- **Certified Recycler**
 - Certified and process includes ISO 14001 and OHSAS18001 audited semi annually
 - All handling by STS employees
 - Secure transportation (w/ GPS tracking) and storage
 - Destruction, 3 pass NIST 800-88 wipe or shredding
- **On-site hard drive shredding**
 - Portable hard drive shredding capabilities
 - STS can gather material, scan asset tags, scan hard drive serial number
- **Electronic equipment recycling**
 - Experience with all types of equipment
 - Service over 450 schools in Texas
 - Zero landfill policy - electronic and recyclables
 - Strict policy against dumping in 3rd world countries
- **Asset recovery processes**
 - Evaluate equipment for residual value
 - Assist in liquidation or credit/discount toward replacement equipment
- **New & refurbished computers & laptops**
 - Over 7 million pounds processed last year
 - Highly configurable, both hardware and software (custom imaging)
 - Excellent customer service and technical support before and after the sale
- **New & refurbished servers, networking and other equipment**
 - Electronics not limited to computers, a wide variety of material is recycled, refurbished
 - Server specification and configuration assistance

Sales Manager - Brian Townsend – brian@stsrecycle.com
Sales Manager – Josh Hubbard – josh.hubbard@stsrecycle.com
www.stselectronicrecyclinginc.com
www.discountcomputerdepot.com

STS Electronic Recycling 
 How To Obtain a Pickup and Where Your Recyclables Go



STS Electronic Recycling®
 522 County Road 1520
 Jacksonville, TX 75766-9840
 Phone: (903) 589-3705 Fax: (903) 589-3729



Collections for City of Fort Lauderdale's Facilities

Republic Services provides small container services for recycling and waste locations at the City of Fort Lauderdale's facilities.

Commercial Solid Waste

From weekly to daily collections, and containers sizes ranging from 2 to 8 yards in size, Republic Services offers solid waste, recycling, with a variety of container sizes and service frequencies to meet the needs of the city.

Commercial Recycling

Republic Services offers single-stream recycling, in which the city's facilities deposits recommended empty, clean, and dry recyclable materials in the one recycling container. Republic Services then collects and transports the materials to the city's designated processing facility.

Small Containers

Republic Services uses small containers constructed of durable steel bodies and two plastic lids. Containers range in size from 2 - 8 yards, and can be placed on casters for easy maneuverability, if necessary.

95-gallon containers, constructed of a strong plastic resin are useful for small offices and businesses. Containers are designed to last up to ten years, with easily interchangeable wheels and lids.

Front Load Vehicles

We service most of the city's facilities with front load collection vehicles with 28-cubic yard volume bodies because:

- The supplier is a company that has proven to be among the strongest, safest and lowest maintenance trucks in the industry
- Our first-hand local knowledge shows that this truck's size and attributes will "fit" every neighborhood we service, including hard-to-service accounts

Automated Side Load Vehicles

Our automated side load vehicles (ASL) are typically dual-side-drive, with a low-entry cab, and equipped with a remote rear camera that:

- Allows easy ingress and egress to the curb
- Improves driver and pedestrian safety
- Reduces potential injury

Cart Maintenance

Republic Services will deliver, repair and replace carts at the customer's location. Requests will be received via electronic email. They will be scheduled on the residents' service day or no longer than 5 days following the day request is issued to Republic.

All retired carts will have the axles and wheels removed. The city retain that they will recycle the carts

The city will also provide us with handheld scanners to record cart activities. The software systems will be the responsibility of the city's manufacturing vendor so they can send reports to the city.

Optional Benefits or Services

Republic will provide services as stated in the RFP

MWBE Participation

Republic is not an M/WBE.

Subcontractors

Republic services will not be utilizing Subcontractors to perform these services.



Safety

Safety is Republic Services' highest priority. We adhere to a strict policy of safety protocols with supporting infrastructure, where employees are trained to Think. Choose. Live.® within a framework designed for safety.

Safety Overview

Republic Services has an industry leading safety program that has been 41% better than the industry average for the past nine years, based on OSHA data. In addition, we have been recipients of 75% of industry Driver of the Year awards for the large truck category since 2009.

Republic Services and its employees maintain strict compliance with all applicable OSHA and Federal, State, and Local safety requirements while performing all work-related functions. We recognize that a safe workforce is not simply a discussion with a new hire, but a dedicated plan to review, educate, and verify employee practices throughout their careers.

Republic Services has the lowest occurrence of incidents and crashes in the industry due to our company-wide emphasis on safety, extensive employee training and ongoing educational development programs. Republic Services requires all operations personnel to participate in extensive classroom training and testing, as well as, on-road auditing and policy reinforcement.

Republic Services offers full-spectrum safety initiatives and award-winning safety training programs to all employees. We are an industry leader in safety and we are very proud of our safety track record.

Think. Choose. Live.®

Every day, drivers face a multitude of challenges and are required to make decisions that can greatly impact their safety, as well as the safety of those in the communities we serve. We instituted a best-in-class driver training program that focuses on continual improvement for all of our

Our employees are our greatest asset, and our dedication to every employee's safety is second to none

- 41% safer than the industry average, while maintaining the 7th largest vocational fleet in the United States
- Think. Choose. Live.® embodies our company culture
- Winners of 75% of industry Driver of the Year awards since 2009

15,000 drivers.

Our Think. Choose. Live.® philosophy helps navigate these situations by encouraging employees to **Think** about their actions, **Choose** the safest approach and **Live** to go home to their families at the end of each day.

ReSOP Program

The Republic Services Observation Program (ReSOP) is paramount to decreasing safety incidents. Supervisors are required to conduct a minimum of two in-person employee observations per week.

The purpose is to improve safety, customer experience and productivity. The employee and their leader work together towards excellence

Republic Services ReSOP. Program decreased safety incidents since implementation



Safety Meetings & Training

Republic Services provides weekly, monthly and annual safety training for all of our employees.

Safety topics are developed based on subject matter required under OSHA regulation. Republic Services prepares well-developed tailgate sessions, provides translators to engage all employees and encourages open discussion and participation.

Meeting topics may include:

- Injury and illness prevention/safety rules
- Back injury prevention
- Emergency response/fire safety
- Exposure control plan
- Drug and alcohol program
- Personal protective equipment
- Employee right-to-know
- Hearing conservation safety
- Lock out and tag out safety
- Slips, trips, and falls
- Confined space entry

Safety Recognition Program

The Republic Services Dedicated to Safety and Dedicated to Excellence programs are designed to identify, recognize and reward safety-sensitive employees who are dedicated to safety and excellence in their workplace.

Employee safety and excellence is measured on six criteria including having no preventable crashes or injuries, no unscheduled lost time and no safety warning letters. Each employee who qualifies is recognized monthly, quarterly and annually.

Quality Control

To ensure extreme reliability and a consistently high level of customer service, Republic Services has a quality control program called Driver Service Management (DSM).

DSM includes an extensive driver-lead reporting process, accompanied by regular auditing, that is focused on safeguarding against procedural failures. DSM standards guarantee that all driver issues will be addressed and completely resolved by supervisors or management within seven days of discovery. Other key benefits of this program include:

- Increased driver communication and accountability with Republic Services management
- Improved documentation and resolution of driver issues
- Improved customer service
- Improved on-route safety

The program is monitored and conducted by a Driver Service Coordinator responsible for:

- Conducting pre- and post-route briefings with drivers
- Entering and monitoring DSM issues
- Running and distributing reports

Drivers must observe and record issues while performing collection duties, and report findings to the Driver Service

Continually Improving Safety is Top Goal for Republic Services



Coordinator during the pre- and post-route briefings daily.

The objective of the pre-route briefing is to ensure all drivers have the necessary tools to run their routes safely, competently, and accurately each day. The Driver Service Coordinator reviews the following topics during the briefing:

- Confirms the driver is wearing the proper uniform and gear: clean uniform and personal protective equipment (PPE)
- Confirms the driver has the necessary route paperwork: sequenced route sheets and special/extra paperwork
- Confirms the driver has completed the pre-trip vehicle inspection report
- Ensures route completion by end of day

During collection activities, drivers are instructed to make notes on their route sheets throughout the day.

The objective of the post-route briefing is to collect all valuable route information from each driver. Driver Service Coordinators must complete the post-route briefing section of the Driver Check-In form and drivers must sign the form before clocking out each day.

Finally, Driver Service Coordinators must submit any findings to the appropriate department that same day. For example, customer service will receive issues such as billing concerns and questions; operations will receive issues such as poorly sequenced routes; sales will receive items such as commercial coverage issues; safety will receive information pertaining to safety items such as low hanging wires or dangerous container locations; and maintenance will be forwarded issues such as container repair and replacement needs.

Should an item remain open for longer than seven days, it is forwarded to the General Manager to bring matters to an immediate resolution.

To track items, the following reports are produced:

- Driver Service Issues Cover Sheets are printed automatically each day for any route that has associated issues and is distributed to drivers along with their daily route sheets
- Open Issue Reports are run daily by department managers and includes the day's new issues
- Aged Open Issue Reports are run by the Driver Service Coordinator, as needed, and is intended to bring awareness to the General Manager of challenging issues that need to be resolved
- Closed Issue Reports are posted weekly in the driver break room to increase driver awareness

Driver performs pre-route inspection to ensure vehicle is safe for operating.



Together for Safer Roads

As the operator of the 7th largest vocational fleet in the country, with an industry leading safety record, we have a direct effect on roadway safety each day. While our strong safety performance is significant in the communities we serve, we aspire for more.

Today, we are proud to be the only recycling and waste services provider associated with Together for Safer Roads. This innovative coalition brings together global private-sector companies across industries to collaborate on improving road safety and reducing deaths and injuries caused by road traffic crashes.

The Coalition's mission to provide guidelines and processes to keep employees, partners and contractors safe on the road closely aligns with our continuous work in fostering an environment that provides ongoing road safety education.

Focus 6

Our Focus 6 program provides employees with tips and techniques to reduce the frequency of our six most common types of serious incidents. This industry-leading program involves in-class training and practical skills course exercises that have helped to reduce crashes and injuries.

Our Focus 6 safety program assists with tips and techniques to reduce our top 6 most common incident types



Personal Protective Equipment

Republic Services is committed to providing the safest collection and disposal processes possible. We recognize that effective management of worker safety and health protection is a decisive factor in reducing the extent, severity, and cost of work related injuries and illnesses.

Eye, face, head, hand and high visibility PPE is required to be worn when applicable.

Driver of the Year

We believe strong safety records should be acknowledged and celebrated. Each year, drivers who meet our stringent safety criteria are eligible for the National Waste & Recycling Association's Driver of the Year award.

With more than 1,000 nominations each year, this award is the most coveted in the industry and demonstrates winners' commitment to safety. Since 2009, we have had 22 winners out of 27 in the large company category. In 2018, Republic Services winners were Toribio Gonzalez from our Huntington Beach, CA division and Chuck Thorpe from our Telford, PA division.

Mr. Gonzalez has devoted more than three decades of service to the industry, starting out as a residential driver, promoted to a commercial driver and currently as an industrial truck driver. Over the past 30 years, Toribio has maintained a perfect safety record with zero incidents or injuries, and has never taken an unscheduled day off.

Toribio has received Republic's Dedicated to Excellence and Dedicated to Safety awards in 2015, 2016 and 2017. Averaging 310 miles and collecting 180 tons of waste each week, he is considered a leader and role model for fellow drivers, and serves as a mentor for new drivers, inspiring team members to approach the day with a

*Our 2018 Drivers of the Year
Chuck Thorpe and Toribio Gonzalez*



*National Waste & Recycling Association
recognizing the best of the best.*



positive attitude and a willingness to always go above and beyond for customers.

Mr. Thorpe is part of Republic's Northeast Area based in Telford, Pa. Averaging 3,200 residential stops or pickups per week; he has earned and maintained an impeccable safety record with over 20 years incident and injury free. Chuck drives an average of 500 miles per week, collecting 60 tons of waste.

Chuck has established a reputation as a leader and selfless team member. He takes great pride in the community he serves, but is also willing to go above and beyond for the Company. Chuck is part of Republic's SOS program, which consists of drivers from across the countries that are on stand-by and deployed to service routes in the aftermath of natural disasters. He flew to Texas and Massachusetts last year to help local teams impacted by the storms.

Republic's relentless commitment to safety has led to the formation of comprehensive, industry-leading safety programs that rely on continual training to reduce incident frequency. Last year, more than 13,500 employees earned Republic's Dedicated to Safety Award and roughly 4,700 employees received the Dedicated to Excellence recognition. Over the past 10 years, Republic's safety performance, based on Occupational Safety and Health Administration (OSHA) data, has been 41 percent better than the industry average.

Customer Service

We strive for first-call resolution when customers contact us for service. We provide a superior experience through integrated facilities, technology, and highly knowledgeable employees.

Net Promoter Score

Our Net Promoter Score, or NPS, measures our customers' willingness to recommend a company's products and services. Republic Services' NPS has improved year-over-year for the fifth consecutive year, which means our customers are seeing a difference in our product and service offerings.

We Delight Our Customers

Our approach to customer service is to ask daily, "how have we delighted our customers?" For most customers, this means that our front-line customer service representatives—our professional drivers—collect everything on schedule. That also means drivers return containers in a safe and tidy manner—whether it's walking around a car to get to a container or rolling the container up a steep driveway for a disabled or elderly customer.

We recognize that, sometimes, customers have questions regarding scheduled service or would like to order additional services and expect a speedy response. We strive for first call resolution—from call, email, mobile app, website or in-person request.

Tenured Experience Delivers

Outstanding Customer Service Talent. We take pride in hiring and developing talented staff to exceed our customer's expectations.



We provide an exceptional customer experience when your residents or businesses contact us for assistance

- Three fully staffed, US-based, national call centers
- Powerful, integrated technology, enabling you to talk to a real person
- 1M customers expertly served each month via text, email, or phone
- Extended hours 7am EST to 7pm PST Monday thru Friday, until 12 pm PST Saturday
- Web-based applications for 24/7 access
- Well-trained staff
- Net Promoter Score has improved year-over-year for 5 consecutive years

Satisfaction

Our representatives' experience and knowledge does not just come from the customer interactions, our representatives spend time in a classroom environment and participate in monthly/weekly training sessions to ensure our agents are in touch with the customer's needs and the ever changing conditions of the waste disposal industry. This is why our representatives are always ready, willing and able to help our customers and exceed their expectations.

Customer Access

Our customer resource centers are fully networked together, allowing them to support callers from 7 am EST to 7 pm PST Monday through Friday and 7 am EST to 12 pm PST on Saturday.

In addition to the call center hours, customers also have the ability to reach us 24/7 via our website, www.RepublicServices.com, or our app, called *My Resource*™. Our self-service options are designed to improve overall response and resolution to customer inquiries and needs anytime, anywhere with the least amount of customer inconvenience as possible.

Customer Service Principles

Republic Services' customer service programs are based on the following five principles that guide our daily business operations and excellent service. These principles also pave the way in development of the customer service program for Fort Lauderdale.

Employ the highest quality personnel.

We retain highly-skilled and experienced personnel and compensate them accordingly.

1. **Ensure easy and immediate access for customers and Fort Lauderdale staff.** Appropriate staffing is critical to ensure easy and streamlined access to our professional staff for both customers and Fort Lauderdale staff.
2. **Ensure timely and efficient issue resolution and follow-up.** We have detailed policies/procedures for our customer service systems and controls which facilitate expeditious issue resolution and follow-up. Our use of appropriate methods, field communication, and same-day resolution goals translate into timely and efficient turnaround from point-of-contact to resolution. All concerns are responded to within six business hours of receiving the customer's phone call or message.
3. **The customer is always right.** Our employees are taught to give the benefit of the doubt to every customer, even if the facts may imply customer error.
4. **Train all employees in customer service.** To ensure a high level of quality service, every Republic Services employee—whether a driver, administrative, or manager—is trained in customer service. This ensures all customer interactions, whether internal or external, are processed efficiently, professionally and up to Republic Services' standards. Employees are evaluated annually on their performance in this area.

What to Expect ...

When you call our Customer Resource Center (CRC), a sophisticated series of actions begin:

- Often, the phone number you are dialing from is associated in our database, and triggers the integrated system to populate with a map of your service address, level of service, past service requests, and your city-specific contract information. This knowledge-based system even shows the agent your current weather.
- The customer service representative's computer screen instantly populates with the information above and (in just a few seconds from the moment the customer calls), which ensures the agent has all possible information available in an instant to be ready for the caller.
- The agent confirms the customer's name and service address and begins to assist the customer with the reason for their call.
- Often the call is about a billing question, service-level change or "what do I do with" inquiry. If the question requires communication with the local operations team (such as, missed pick-up or container exchange), the agent can instantly connect with the local Fort Lauderdale operations team through our national network.
- Often, the customer's concern is handled by the time s/he hangs up the phone. For those issues requiring operations support (such as container delivery or collection of a missed pick up), the issue will be addressed in the most timely manner possible. Republic Services tracks hundreds of performance metrics to ensure continuous improvement.

Value of Three National Centers

Imagine US-based agents available 15 hours every weekday (7 a.m. Eastern time to 7 p.m. Pacific time) and five hours on Saturdays. Our CRC agents across the country enjoy the same training, follow the same protocols, and have access to each customer's specific contract details, regardless of their location.

At a time when many service companies are handling billing or service calls through call centers based outside of the United States, we are extremely proud to be delivering high quality customer service with a commitment to keeping jobs here at home. Republic Services' three sites (Phoenix, Indianapolis and Charlotte) were selected after exhaustive research and employ more than 600 call center experts, trained and staffed to serve your community.

Our siting team looked for cities renowned as call center markets, knowing that there would be a large population of prospective employees with the temperament and skills necessary to seamlessly integrate into Republic Services' Customer Resource Center.

Industry Leading Customer Resource Centers. Our centers are strategically located within the US and networked together to support any call from any location.



Implementation Plan

We have successfully implemented new or emerging services into our 2,700 municipalities nationwide. Our team takes pride in our ability to implement new services without service impacts.

Our Approach

Your transition will take into consideration the unique needs of the contract and Fort Lauderdale. The key to success, regardless of project details, relies on communication plans to include:

- We start with a plan, crafted in collaboration with the Fort Lauderdale. This plan includes milestones, roles/responsibilities and contact information and timeline for execution.
- Frequent, proactive communication with the Fort Lauderdale to ensure no surprises along the way.
- Weekly in-person meetings and phone calls/emails as the situation requires. Our philosophy is that sharing good news as well as bad news gives everyone a chance to prepare and respond in a timely and calm fashion.
- Data sharing and field coordination with current contractor to ensure all open requests are met and service information is accurate.
- Monitoring of open service notes is critical, especially when the transition date nears. Republic Services will work with Fort Lauderdale to address any outstanding concerns prior to the implementation of new services. Our operations teams, customer service professionals and data partners understand the need to keep a close eye on open service notes.
- Container removal and delivery also require careful coordination with field crews. Customers need same-day service from both providers, and our local teams work with the current hauler to streamline this function.

Decades of experience partnering with municipalities to implement new programs in the community

- 92% track record of successful extension or retention of existing partner contracts
 - Frequent and transparent dialogue with the municipality
 - All details and plans reviewed
 - National strength, with local experts
-
- Timely and appropriate communication with residents and businesses—from events and mailings to website information and direct communication (phone, email, live chat, etc.). Redundant communications through a variety of channels is paramount to success.
 - Daily communication with the internal team to assess project status.
 - Our operations management will meet with our supervisors and maintenance crews daily to ensure critical-path items are addressed.
 - The education team meets with the transition lead (operations manager), customer service manager and general manager to ensure customer-specific aspects of the rigorous training for customer service staff and drivers.
 - Contract-specific information, route development and truck test drives will be used to bring a safe and well informed team to the Fort Lauderdale.
 - Regular communication with vendors supplying containers, printed material, trucks and on-board computing systems.
- Republic Services brings relationships and experience to Fort Lauderdale. We have extensive expertise in implementing collection programs. From purchasing to operations to communications, Republic Services has the national strength and the local experts to get the job done using our network of national and local suppliers.

Sample Implementation Table

Timeline: Contract Implementation Plan Final

PROJECT NAME:	City of Fort Lauderdale	Status Key Off track, progress in jeopardy Off track, mitigation strategy /action plan in place On Track Complete
REPORT DATE:	1/8/2019	
OVERALL PROJECT STATUS (G, Y, R, C):	G	
PROJECT Goal:	Seamless implementation of new services (Recycle only)	

IMPLEMENTATION/TRANSITION PLAN SAMPLE

Action Plan Snapshot								
Mile-stone #	Description	Target Start Date	Target Completion Date	Owner	Estimated/ Actual Date	% Complete	Status	Notes
1	Implementation Overview							
1.1	Contract Executed	2/1/2019		Joanne Stanley			G	
1.2	Transition Kick off Meeting with City Staff and Republic	2/2/2019					G	
1.3	Weekly Meetings with City Staff	on going	on going				G	
1.4	Detailed Implementation Plan Due to City	3/1/2019					G	
1.5	Contract Start Date	4/1/2019					G	
2	Equipment and Procurement(if applicable)							
2.1	Order new collection vehicles			Tim Martin			G	
2.3	Review Vehicle Spec with Vendors						G	
2.2	Receive and inspect new collection vehicles						G	
3	Collection Services							
3.1	Complete route maps and get city approval	2/25/2019		Jay Dunham			G	
3.2	Conduct audits and route surveys	3/1/2019					G	
3.3	Obtain Gate Codes	3/1/2018					G	
3.4	Recruiting and selection of drivers,helpers and supervisors	3/1/2019					G	
3.5	Onboarding and new orientation	4/1/2019					G	
3.6	Off site classroom training	4/10/2019						
3.7	Behind the wheel instruction training	4/15/2019						
3.8	Driver Route Familiarization	4/20/2019						
3.9	Begin Collection Services	5/1/2019						
4	Container Delivery(if applicable)							
4.1	Coordinate schedule with existing contractor	N/A		Jay Dunham			G	
4.2	Create delivery routes	4/1/2019					G	
4.3	Deliver carts and containers	4/15/2019	3/31/2018				G	

Summary of Major Accomplishments Since Last Report

Summary of Upcoming Major Activities

Key Constraints & Risks

Mile-stone #	Description	Owner	Priority	Due Date	Status

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5. Required Forms and Documents

A. Proposal Certification

City of Fort Lauderdale

Bid 12209-895

BID/PROPOSAL CERTIFICATION

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked by the bidder in some manner to indicate that it will supplant the electronic version. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit <http://www.dos.state.fl.us/>).

Company: (Legal Registration) Republic Services of Florida, Limited Partnership EIN (Optional): 65-0965470

Address: 751 NW 31st Avenue

City: Lauderhill State: FL Zip: 33311

Telephone No. 954-583-1830 FAX No. _____ Email: jturgot@republicservices.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): 30 days

Total Bid Discount (section 1.05 of General Conditions): N/A

Does your firm qualify for MBE or WBE status (section 1.09 of General Conditions): No MBE WBE

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No.	Date Issued	Addendum No.	Date Issued	Addendum No.	Date Issued
<u>1</u>	<u>11/30/2018</u>	<u>3</u>	<u>12/7/2018</u>	_____	_____
<u>2</u>	<u>12/4/2018</u>	<u>4</u>	<u>12/12/2018</u>	_____	_____

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **If submitting your response electronically through BIDSINC you must also click the "Take Exception" button.**

Page 27 of the RFP states that Contractor will pay 100% of the costs (including processing, reloading, and disposal costs), for rejected contaminated recycling loads. Included in the bid price is an estimated amount for such costs based upon current market conditions, since no reports or information was provided with respect to the number of loads or tons of rejected contaminated recycling loads. Additional information or reports that provide data on historical contamination levels would allow for more precise calculation of costs.

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

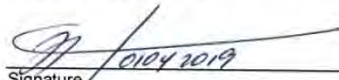
Jean Pierre Turgot

Name (printed)

January 4, 2019

Date:

revised 04/10/15


Signature
General Manager
Title

11/30/2018 9:15 AM

p. 63

B. Cost Proposal

City of Fort Lauderdale

Bid 12209-895

SECTION VI - COST PROPOSAL PAGE

Proposer Name: Republic Services of Florida, Limited Partnership

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor shall quote firm, fixed, costs for all services/products identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Notes:

Attach a breakdown of costs including but not limited to labor, equipment, materials and parts.

We are requesting you to provide us the UNIT price per each residential and commercial account for the following service:

$37,433 + 563 = 37,996$ $37,996 \text{ Accounts} \times 12 \text{ Months} = 455,952 \text{ Units}$

Option A: Individual Pricing

Provide an Individual Price for Each:

	QUANTITY	UNIT COST	TOTAL
1. MSW (garbage)	455.952 Units	x \$ 12.68 **	= \$ 5,781,472.00 \$5,781,471.36 <i>TPP 01/17/2019</i>
2. Yard Waste	455.952 Units	x \$ 5.25 **	= \$ 2,393,748.00 ** <i>TPP 01/17/2019</i>
3. Recycling	455.952 Units	x \$ 10.18 *	= \$ 4,641,591.00 \$4,641,591.36

Option B: Combined Pricing for MSW (garbage), Yard Waste and Recycling

Provide an All Inclusive Price:

QUANTITY	UNIT COST	TOTAL
455.952 Units	x \$ 28.11 **	= \$ 12,816,811.00 \$12,816,810.72 <i>TPP 01/17/2019</i>

*These rates include the 23% franchise fee per section 3.2 in the RFP

** See variance on Bid/Proposal Certification

Submitted by:

Jean-Pierre Turgot
Name (printed)
January 4, 2019
Date

Jean-Pierre Turgot
Signature
General Manager
Title

1/30/2018 9:15 AM

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C. Non Collusion Statement

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

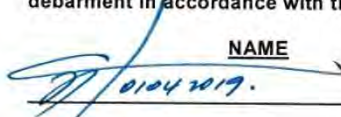
For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

<u>NAME</u>	<u>RELATIONSHIPS</u>
 Jean Pierre Turgot	None
General Manager	
January 4, 2019	

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

D. Non-Discrimination

City of Fort Lauderdale

Bid 12209-895

CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH NON-DISCRIMINATION PROVISIONS OF THE CONTRACT

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-17(a)(i)(ii), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

- (a) Contractors doing business with the City shall not discriminate against their employees based on the employee's race, color, religion, gender (including identity or expression), marital status, sexual orientation, national origin, age, disability or any other protected classification as defined by applicable law.

Contracts. Every Contract exceeding \$100,000, or otherwise exempt from this section shall contain language that obligates the Contractor to comply with the applicable provisions of this section.

The Contract shall include provisions for the following:

- (i) The Contractor certifies and represents that it will comply with this section during the entire term of the contract.
- (ii) The failure of the Contractor to comply with this section shall be deemed to be a material breach of the contract, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.


Authorized Signature

Jean Pierre Turgot General Manager
Print Name and Title Republic Services of Florida,
Limited Partnership

January 4, 2019
Date

Form Non-ISO 09/22/2017

11/30/2018 9:15 AM

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E. E Verify

City of Fort Lauderdale

Bid 12209-895

E-VERIFY AFFIRMATION STATEMENT

RFP/Bid /Contract No: Solicitation 12209-895

Project Description: Residential Curbside Collection Services

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

- (a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- (b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/ Bidder Company Name: Republic Services of Florida, Limited Partnership

Authorized Company Person's Signature:  _____

Authorized Company Person's Title: General Manager

Date: January 4, 2019

11/30/2018 9:15 AM

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F. Contract Payment Method

City of Fort Lauderdale

Bid 12209-895

CONTRACT PAYMENT METHOD BY P-CARD

THIS FORM MUST BE SUBMITTED WITH YOUR RESPONSE

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to payment by credit card via MasterCard or Visa. This allows you as a vendor of the City of Fort Lauderdale to receive your payment fast and safely. No more waiting for checks to be printed and mailed.

Payments will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, firms must presently have the ability to accept credit card payment or take whatever steps necessary to implement acceptance of a credit card before the commencement of a contract.

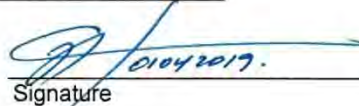
Please indicate which credit card payment you prefer:

Master Card

Visa Card

Company Name: Republic Services of Florida, Limited Partnership

Jean Pierre Turgot
Name (Printed)


Signature

January 4, 2019
Date

General Manager
Title

11/30/2018 9:15 AM

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AGENCY CUSTOMER ID: _____
 LOC #: _____



ADDITIONAL REMARKS SCHEDULE

Page 2 of 2

AGENCY POLICY NUMBER See First Page CARRIER See First Page	NAMED INSURED REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054 NAIC CODE EFFECTIVE DATE:
---	---

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

The following provisions apply when required by written contract. As used below, the term certificate holder also includes any person or organization that the insured has become obligated to include as a result of an executed contract or agreement.

GENERAL LIABILITY:

Certificate holder is Additional Insured when required by written contract.
 Coverage is primary and non-contributory when required by written contract.
 Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

AUTO LIABILITY:

Certificate holder is Additional Insured when required by written contract.
 Coverage is primary and non-contributory when required by written contract.
 Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

WORKERS COMPENSATION AND EMPLOYERS LIABILITY:

Waiver of Subrogation in favor of the certificate holder is included when required by written contract where allowed by state law.
 Stop gap coverage for ND, WA and WY is covered under policy no. WLR C6522575A and stop gap coverage for OH is covered under policy no. WCU C65225670, as noted on page 1 of this certificate.

TEXAS EXCESS INDEMNITY AND EMPLOYERS LIABILITY:

Republic Services, Inc. and its subsidiaries are registered non-subscribers to the Texas Workers Compensation Act. Republic Services, Inc. has filed an approved Indemnity Plan with the Texas Department of Insurance which offers an alternative in benefits to employees rather than the traditional Workers Compensation Insurance in Texas. The excess policy (#TNS C49167295) shown on this certificate provides excess Indemnity and Employers Liability coverage for the approved Indemnity Plan.

Contractual Liability is included in the General Liability and Automobile Liability coverage forms. The General Liability and Automobile Liability policies do not contain endorsements excluding Contractual Liability.

Separation of Insured (Cross Liability) coverage is provided to the Additional Insured, when required by written contract, per the Conditions of the Commercial General Liability Coverage form and the Automobile Liability Coverage form.

Insurer Affording Pollution Coverage - Tokio Marine Specialty Insurance Co. (NAIC # 23850) Policy No. PPK1830449

Contracting Operations Environmental Liability - \$10,000,000 Per Contamination Incident/\$10,000,000 General Aggregate
 Professional Liability - \$10,000,000 Per Incident/\$10,000,000 General Aggregate

Re: City of Fort Lauderdale Franchise Agreement.

The City of Fort Lauderdale, its officers, agents and employees are additional insured when required by written contract.

H. Proposal Security

BID BOND

KNOW ALL BY THESE PRESENTS, That we, Republic Services of Florida, Limited Partnership
751 NW 31st Avenue, Ft. Lauderdale, FL 33311-6699
as Principal, hereinafter called the Principal,

and the Western Surety Company
of 151 N. Franklin Street, Chicago, IL 60606, a corporation duly organized under
the laws of the State of SD, as Surety, hereinafter called the Surety, are held and firmly bound unto
City of Fort Lauderdale as Obligee, hereinafter called the Obligee,
in the sum of Five Percent of Amount Bid Dollars
(\$ 5%), for the payment of which sum well and truly to be made, the said Principal and the said
Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, the Principal has submitted a bid for RFP No. 12209-895 Residential Curbside Collection Services


NOW, THEREFORE, if the Obligee shall accept the bid of the Principal and the Principal shall enter into a Contract with the Obligee
in accordance with the terms of such bid, and give such bond or bonds as may be specified in the bidding or Contract Documents with
good and sufficient surety for the faithful performance of such Contract and for the prompt payment of labor and material furnished in
the prosecution thereof, or in the event of the failure of the Principal to enter such Contract and give such bond or bonds, if the
Principal shall pay to the Obligee the difference not to exceed the penalty hereof between the amount specified in said bid and such
larger amount for which the Obligee may in good faith contract with another party to perform the Work covered by said bid, then this
obligation shall be null and void, otherwise to remain in full force and effect.

Signed and sealed this 19th day of December, 2018

Amber Engel Witness
Brandi Heinbaugh Witness

Republic Services of Florida, Limited Partnership (Seal)
Principal
By: Debbie Lindstrom Attorney-in-Fact

Western Surety Company
By: Timothy S. Buhite Attorney-in-Fact



POWER OF ATTORNEY

Republic Services, Inc., a Delaware corporation having its principal place of business at 18500 N. Allied Way, Phoenix, Arizona 85054, hereby makes, constitutes and appoints USI INSURANCE SERVICES NATIONAL, INC., acting through and by any one of Debbie Lindstrom, John Drummey, Jr., Timothy S. Buhite, Kathleen M. Mitchell, Scott C. Alderman, Peggy A. Firth, Brandi Heinbaugh, Amber D. Engel, or Jamie Stroh its true and lawful attorney to sign and seal any and all surety bonds, bid bonds, performance bonds and payment bonds at or below the monetary threshold of Five Million Dollars (\$5,000,000.00) on behalf of REPUBLIC SERVICES, INC. and its subsidiaries, relating to the provision of solid waste collection, transportation, transfer, recycling, disposal and/or energy services by REPUBLIC SERVICES, INC. and its subsidiaries and affix its corporate seal to and deliver for and on behalf as surety thereon or otherwise, bonds of any of the following classes, to wit:


1. Surety bonds, bid bonds, performance bonds and payment bonds to the United States of America or agency thereof, including those required or permitted under the laws or regulations relating to Customs or Internal Revenue; license and permit bonds or other indemnity bonds under the laws, ordinances or regulations of any state, city, town, village, board, other body organization, public or private; bonds to transportation companies; lost instrument bonds; lease bonds; worker's compensation bonds; miscellaneous surety bonds; and bonds on behalf of notaries public; sheriffs, deputy sheriffs and similar public officials.

2. Surety bonds, bid bonds performance bonds and payment bonds on behalf of REPUBLIC SERVICES, INC. and its subsidiaries in connection with bids, proposals or contracts.

REPUBLIC SERVICES, INC. hereby agrees to ratify and confirm whatsoever USI INSURANCE SERVICES NATIONAL, INC. shall lawfully do pursuant to this power of attorney, and until notice or revocation has been given by REPUBLIC SERVICES, INC., the acts of said attorney shall be binding on the undersigned.

IN WITNESS WHEREOF, this Power of Attorney has been signed this 23 day of January, 2018 on behalf of REPUBLIC SERVICES, INC. by its Assistant Secretary Eileen B. Schuler.

REPUBLIC SERVICES, INC.,
a Delaware Corporation


Eileen B. Schuler

STATE OF ARIZONA

COUNTY OF MARICOPA

Subscribed and sworn to before me this 23rd day of JANUARY, 2018 by Eileen B. Schuler, Assistant Secretary.




Notary Public

Western Surety Company

POWER OF ATTORNEY APPOINTING INDIVIDUAL ATTORNEY-IN-FACT

Know All Men By These Presents, That WESTERN SURETY COMPANY, a South Dakota corporation, is a duly organized and existing corporation having its principal office in the City of Sioux Falls, and State of South Dakota, and that it does by virtue of the signature and seal herein affixed hereby make, constitute and appoint

Timothy S. Buhite , Individually

of Seattle, WA its true and lawful Attorney(s)-in-Fact with full power and authority hereby conferred to sign, seal and execute for and on its behalf bonds, undertakings and other obligatory instruments of similar nature

- In Unlimited Amounts -

Surety Bond No.: Bid Bond
Principal: Republic Services of Florida, Limited Partnership
Obligee: City of Fort Lauderdale

and to bind it thereby as fully and to the same extent as if such instruments were signed by a duly authorized officer of the corporation and all the acts of said Attorney, pursuant to the authority hereby given, are hereby ratified and confirmed.

This Power of Attorney is made and executed pursuant to and by authority of the By-Law printed on the reverse hereof, duly adopted, as indicated, by the shareholders of the corporation.

In Witness Whereof, WESTERN SURETY COMPANY has caused these presents to be signed by its Vice President and its corporate seal to be hereto affixed on this 27th day of February, 2018.



WESTERN SURETY COMPANY

Paul T. Bruflat, Vice President

State of South Dakota }
County of Minnehaha } ss

On this 27th day of February, 2018, before me personally came Paul T. Bruflat, to me known, who, being by me duly sworn, did depose and say: that he resides in the City of Sioux Falls, State of South Dakota; that he is the Vice President of WESTERN SURETY COMPANY described in and which executed the above instrument; that he knows the seal of said corporation; that the seal affixed to the said instrument is such corporate seal; that it was so affixed pursuant to authority given by the Board of Directors of said corporation and that he signed his name thereto pursuant to like authority, and acknowledges same to be the act and deed of said corporation.

My commission expires
June 23, 2021



J. Mohr, Notary Public

CERTIFICATE

I, L. Nelson, Assistant Secretary of WESTERN SURETY COMPANY do hereby certify that the Power of Attorney hereinabove set forth is still in force, and further certify that the By-Law of the corporation printed on the reverse hereof is still in force. In testimony whereof I have hereunto subscribed my name and affixed the seal of the said corporation this 19th day of December, 2018.



WESTERN SURETY COMPANY

L. Nelson, Assistant Secretary

Form F4280-7-2012

Go to www.cnasurety.com > Owner / Obligor Services > Validate Bond Coverage, if you want to verify bond authenticity.

Authorizing By-Law

ADOPTED BY THE SHAREHOLDERS OF WESTERN SURETY COMPANY

This Power of Attorney is made and executed pursuant to and by authority of the following By-Law duly adopted by the shareholders of the Company.

Section 7. All bonds, policies, undertakings, Powers of Attorney, or other obligations of the corporation shall be executed in the corporate name of the Company by the President, Secretary, and Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or agents who shall have authority to issue bonds, policies, or undertakings in the name of the Company. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation. The signature of any such officer and the corporate seal may be printed by facsimile.

State of Florida



Department of State

I certify from the records of this office that WESTERN SURETY COMPANY is a South Dakota corporation authorized to transact business in the State of Florida, qualified on March 15, 1965.

The document number of this corporation is 818570.

I further certify that said corporation has paid all fees and penalties due this office through December 31, 1994, that its most recent annual report was filed on May 1, 1994, and its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the
Great Seal of the State of Florida,
at Tallahassee, the Capital, this the
Twelfth day of May, 1994



CR2EO22 (2-91)

A handwritten signature in cursive script that reads "Jim Smith".

Jim Smith
Secretary of State



December 19, 2018

City of Fort Lauderdale
100 North Andrew Ave
Fort Lauderdale, FL 33301

RE: RFP No. 12209-895 Residential Curbside Collection Services

Gentlemen:

We are writing to you at the request of Republic Services of Florida, Limited Partnership.
This principal has or is about to submit a proposal for Bid for _____
RFP No. 12209-895 Residential Curbside Collection Services

If a contract for this work is awarded to Republic Services of Florida, Limited Partnership,
Western Surety Company a surety licensed to conduct business in the State of
FL has agreed to act as surety on the bond as specified in the bid proposal.

Please let us know if you need anything further in this regard.

Sincerely,

Western Surety Company

By: 

Timothy S. Buhite
Attorney-in-Fact

Surety Phone No. 206-731-1200

Property & Casualty • Employee Benefits • Personal Risk • Retirement Consulting
The USI ONE Advantage®

Western Surety Company

POWER OF ATTORNEY APPOINTING INDIVIDUAL ATTORNEY-IN-FACT

Know All Men By These Presents, That WESTERN SURETY COMPANY, a South Dakota corporation, is a duly organized and existing corporation having its principal office in the City of Sioux Falls, and State of South Dakota, and that it does by virtue of the signature and seal herein affixed hereby make, constitute and appoint

Timothy S. Buhite , Individually

of Seattle, WA its true and lawful Attorney(s)-in-Fact with full power and authority hereby conferred to sign, seal and execute for and on its behalf bonds, undertakings and other obligatory instruments of similar nature

- In Unlimited Amounts -

Surety Bond No.: Letter of Intent
Principal: Republic Services of Florida, Limited Partnership
Obligee: City of Fort Lauderdale

and to bind it thereby as fully and to the same extent as if such instruments were signed by a duly authorized officer of the corporation and all the acts of said Attorney, pursuant to the authority hereby given, are hereby ratified and confirmed.

This Power of Attorney is made and executed pursuant to and by authority of the By-Law printed on the reverse hereof, duly adopted, as indicated, by the shareholders of the corporation.

In Witness Whereof, WESTERN SURETY COMPANY has caused these presents to be signed by its Vice President and its corporate seal to be hereto affixed on this 27th day of February, 2018.



WESTERN SURETY COMPANY

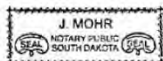
Paul T. Bruflat

Paul T. Bruflat, Vice President

State of South Dakota }
County of Minnehaha } ss

On this 27th day of February, 2018, before me personally came Paul T. Bruflat, to me known, who, being by me duly sworn, did depose and say: that he resides in the City of Sioux Falls, State of South Dakota; that he is the Vice President of WESTERN SURETY COMPANY described in and which executed the above instrument; that he knows the seal of said corporation; that the seal affixed to the said instrument is such corporate seal; that it was so affixed pursuant to authority given by the Board of Directors of said corporation and that he signed his name thereto pursuant to like authority, and acknowledges same to be the act and deed of said corporation.

My commission expires
June 23, 2021



J. Mohr

J. Mohr, Notary Public

CERTIFICATE

I, L. Nelson, Assistant Secretary of WESTERN SURETY COMPANY do hereby certify that the Power of Attorney hereinabove set forth is still in force, and further certify that the By-Law of the corporation printed on the reverse hereof is still in force. In testimony whereof I have hereunto subscribed my name and affixed the seal of the said corporation this 19th day of December, 2018.



WESTERN SURETY COMPANY

L. Nelson

L. Nelson, Assistant Secretary

Form F4280-7-2012

Go to www.cnasurety.com > Owner / Obligee Services > Validate Bond Coverage, if you want to verify bond authenticity.

Authorizing By-Law

ADOPTED BY THE SHAREHOLDERS OF WESTERN SURETY COMPANY

This Power of Attorney is made and executed pursuant to and by authority of the following By-Law duly adopted by the shareholders of the Company.

Section 7. All bonds, policies, undertakings, Powers of Attorney, or other obligations of the corporation shall be executed in the corporate name of the Company by the President, Secretary, and Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or agents who shall have authority to issue bonds, policies, or undertakings in the name of the Company. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation. The signature of any such officer and the corporate seal may be printed by facsimile.

CNA INSURANCE COMPANIES

CNA Plaza, Chicago, IL 60685

PERFORMANCE BOND

Form to be Used When Bonding Specified Term
of a Multi-Year Contract

(Page 1 of 2)

Bond No. _____

KNOW ALL MEN BY THESE PRESENTS: That, _____
(hereinafter called Principal) as Principal, and
_____ a corporation duly organized
under the laws of the _____ of _____ and duly authorized and
licensed to do business in the _____ of _____
(hereinafter called Surety), as Surety, are held and firmly bound unto
_____ (hereinafter called the Obligee), as Obligee, in the full and just sum of
_____ DOLLARS,
(\$ _____) to the payment of which sum, well and truly to be made, the said Principal
and Surety bind themselves, their and each of their heirs, administrators, executors, successors and
assigns, jointly and severally, firmly by these presents.

WHEREAS, the above bounden Principal has entered into a certain written contract with the above
mentioned Obligee dated _____ for _____
_____ for a period of _____ years which contract is hereby referred to and made a part
hereof as fully and to the same extent as if copied at length herein, and

WHEREAS, the Obligee has agreed to accept a bond guaranteeing the performance of said contract for
the specified contract period.

NOW, THEREFORE, if Principal shall faithfully perform such contract or shall indemnify and save
harmless the Obligee from all cost and damage by reason of Principal's failure so to do, then this
obligation shall be null and void; otherwise it shall remain in full force and effect.



For All the Commitments You Make®

PERFORMANCE BOND
(Page 2 of 2)

PROVIDED, HOWEVER, that this bond is subject to the following conditions and provisions:

1. This bond is for the term beginning _____ and ending _____.
2. In the event of default by the Principal in performance of the contract during the term of this bond the Surety shall be liable only for the loss to the Oblgee for actual excess costs of performance of the contract up to the expiration of the term of this bond and in no event shall the liability of the Surety exceed the penal sum stated in this bond.
3. No claim, action, suit or proceeding, except as hereinafter set forth, shall be instituted or maintained against the Surety under this instrument unless same be brought or instituted and process served upon the Surety within one year after the expiration of the term of this bond.
4. Neither non-renewal by the Surety, nor failure, nor inability of the Principal to file a performance bond for subsequent terms under said contract shall constitute loss to the Oblgee recoverable under this bond.
5. The bond may be extended for additional terms at the option of the Surety, by continuation certificate executed by the Surety and the Principal but regardless of the number of extensions for additional terms and the number of premiums which shall be payable or paid, the liability of the Surety hereunder shall not be cumulative from year to year nor period to period.
6. No right of action shall accrue on this bond to or for the use of any person or corporation other than the Oblgee named herein or the heirs, executors, administrators or successors of the Oblgee.

Signed and sealed this _____ day of _____.

(Principal) _____ (Surety)

By: _____ By: _____
Attorney-in-Fact

Surety Phone No.

Addendums



City of Fort Lauderdale • Procurement Services Division
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301
954-828-5933 Fax 954-828-5576
purchase@fortlauderdale.gov

ADDENDUM NO. 1

RFP No. 12209-895
TITLE: Residential Curbside Collection Services

ISSUED: (11/30/2018)

This addendum is being issued to make the following change(s):

1. For Question 9: Providing list of disabled customers
2. For Question 13: Providing current rates for municipal solid waste, yard waste and recycling services
3. For Question 17: Providing list of liquidated damages levied in FY2016, 2017, and 2018.
4. Updated RFP document.

All other terms, conditions, and specifications remain unchanged.

Laurie Platkin, CPPB
Procurement Specialist II

Company Name: Republic Services of Florida, Limited Partnership
(please print)

Bidder's Signature:  01/04/2019

Date: January 4, 2019



City of Fort Lauderdale • Procurement Services Division
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301
954-828-5933 Fax 954-828-5576
purchase@fortlauderdale.gov

ADDENDUM NO. 2

RFP No. 12209-895
TITLE: Residential Curbside Collection Services

ISSUED: (12/04/2018)

This addendum is being issued to make the following change(s):

1. For Question: Providing list of Commercial Customers – All are serviced twice weekly.
2. Providing copy of sign-in sheets from pre-proposal conference on 12/4/2018.

All other terms, conditions, and specifications remain unchanged.

Laurie Platkin, CPPB
Procurement Specialist II

Company Name: Republic Services of Florida, Limited Partnership
(please print)

Bidder's Signature: 

Date: January 4, 2019



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ADDENDUM NO. 3

RFP No. 12209-895
TITLE: Residential Curbside Collection Services

ISSUED: (12/7/18)

This addendum is being issued to make the following change(s):

1. Due Dates Changed:
 - a. Last Day for Questions: Was 12/11/2017 and now 12/18/2018
 - b. Proposals due: Was 12/19/2018 and now 1/8/2019
2. For Question 28: Providing list of yard waste tons in FY2016, FY2017, and FY2018.
3. For Question 39: Updated wording for section 4.1.6:

4.1.6 One (1) original and one (1) copy plus five (5) separate electronic (soft) copies (Flash Drives) of your proposal shall be delivered in a sealed package with the RFP number, due and open date, and RFP title clearly marked on the outside by the due date and time (deadline) to the address specified in Section I, 1.2 – Submission Deadline. It is the sole responsibility of the respondent to ensure their proposal is received on or before the date and time stated, in the specified number of copies and in the format stated herein.

All other terms, conditions, and specifications remain unchanged.

Laurie Platkin, CPPB
Procurement Specialist II

Company Name: Republic Services of Florida, Limited Partnership

(please print)

Bidder's Signature: 

Date: January 4, 2019



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ADDENDUM NO. 4

RFP No. 12209-895
TITLE: Residential Curbside Collection Services

ISSUED: (12/12/18)

This addendum is being issued to make the following change(s):

1. Per Question 40 :
Section 2.24.3 - Contractors Pollution Liability Coverage changed to:
Transporters Pollution Liability Coverage
For sudden and gradual occurrences and in an amount not less than \$1,000,000 per claim arising out of this Agreement, including but not limited to, all hazardous materials identified under the Agreement.
2. Posted revised solicitation to reflect the change to sections 2.24.3 and 4.1.6

All other terms, conditions, and specifications remain unchanged.

Laurie Platkin, CPPB
Procurement Specialist II

Company Name: Republic Services of Florida, Limited Partnership
(please print)

Bidder's Signature: 

Date: January 4, 2019