



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

#19-0003

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Chris Lagerbloom, ICMA-CM, City Manager

DATE: January 8, 2019

TITLE: Motion to Reject all Bids for Citywide Wi-Fi Services Deployment

Recommendation

It is recommended that the City Commission reject all proposals in response to Request for Proposals (RFP) 12036-775, Deployment of Citywide Wi-Fi Services, and find that the public interest will be served thereby.

Background

The Information Technology Services Department and the Parks and Recreation Department, with input from the Fort Lauderdale Chamber of Commerce, began research and investigation into providing open access for Wi-Fi at our parks and beaches the with option to extend Citywide. This venture will provide readily available, accessible, facilities-based Wi-Fi access points to neighbors, visitors and businesses at high speeds. The responder to this Request for Proposal will successfully deploy, operate and maintain a Wi-Fi network(s) through a public-private partnership including revenue sharing with the City.

The Procurement Services Division issued request for proposal (RFP) No. 12036-775 on August 16, 2017 and received three proposals. The proposal submitted by Neutral Connect Networks, LLC was initially recommended for award.

The background of the solicitation process included the following:

- August 16, 2017 – RFP 12036-775 was issued.
- November 9, 2017 – The RFP closed with a total of three firms submitting proposals.
- February 13, 2018 - The evaluation committee consisting of three committee members – Mike Maier, Director – Information Technologies Department; Phil Thornburg, Director – Parks and Recreation Department; and Norwyn Philips, Unified Network Administrator – Information Technologies Department met with Adam Makarevich, Procurement Specialist II, to evaluate and rank the firms based on the following evaluation criteria:

Qualifications, financial position, technical expertise and capabilities, (planning, design, repair)	25%
Key personnel experience with Wi-Fi deployments in similarly situated communities & record	10%
Technical Specification, Future proofing	25%
References	10%
Cost benefits / Revenue sharing plan	30%
TOTAL PERCENT AVAILABLE:	100%

Final scoring was performed and the final tabulation ranked the three firms as follows:

1. Neutral Connect Networks, LLC
2. ViaSat, Inc.
3. WaterLeaf, LLC

Upon a thorough review of the solicitation, staff determined that revisions to the solicitation would be in the best interest of the City. As such, staff recommends that all bids be rejected. Staff intends to re-bid the project after adjusting the specifications to more thoroughly address the technology, terms and needs of the project.

Resource Impact

There will be no fiscal impact to the City associated with this action.

Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Public Places Cylinder of Excellence, specifically advancing:

- Goal 3: Be a community that finds opportunities and leverages partnerships to create unique, inviting, and connected gathering places that highlight our beaches, waterways, urban areas, and parks.
- Objective 1: Improve access to and enjoyment of our beach, Riverwalk, waterways, parks, and open spaces for everyone

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Here*.

Attachment

Exhibit 1 – Evaluation Tabulation

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Kirk Buffington, Finance