

**SALES REPRESENTATIVE**

Andrew Grayson

Phone: 800-978-2737

Email: agrayson@axon.com

Fax: (480) 991-0791

**PRIMARY CONTACT**

Rick Maglione

Phone: 954-828-5611

Email:



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 Phone: (800) 978-2737

**SHIP TO**

Rick Maglione  
 Ft. Lauderdale Police Dept. - FL  
 1300 W. BROWARD BLVD  
 Fort Lauderdale, FL 33312  
 US

**BILL TO**

Ft. Lauderdale Police Dept. - FL  
 1300 W. BROWARD BLVD  
 Fort Lauderdale, FL 33312  
 US

**Year 1 - Phase 1 - (Est. Ship Date 10/1/2018)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	17	336.00	216.00	3,672.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	100	948.00	948.00	94,800.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,000	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	100	240.00	204.00	20,400.00
<b>Hardware</b>					
73092	VIEWER, ANDROID	100	199.00	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	100	499.00	199.00	19,900.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	100	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	100	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	100	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	17	42.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	17	1,495.00	599.00	10,183.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	100	499.00	199.00	19,900.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	100	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	100	0.00	0.00	0.00

**Year 1 - Phase 1 - (Est. Ship Date 10/1/2018) (Continued)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware (Continued)</b>					
11553	SYNC CABLE, USB A TO 2.5MM	100	0.00	0.00	0.00
<b>Services</b>					
85055	AXON FULL SERVICE	1	15,000.00	15,000.00	15,000.00
Subtotal					183,855.00
Estimated Shipping					0.00
Estimated Tax					0.00
Total					183,855.00

**Spares - (Est. Ship Date 10/1/2018)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	16	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	16	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	16	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	16	0.00	0.00	0.00
Subtotal					0.00
Estimated Tax					0.00
Total					0.00

**Year 1 - Phase 2 - (Est. Ship Date 11/1/2018)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	17	308.00	216.00	3,672.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	100	869.00	869.00	86,900.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,000	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	100	220.00	204.00	20,400.00
<b>Hardware</b>					
73092	VIEWER, ANDROID	100	199.00	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	100	499.00	199.00	19,900.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	100	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	100	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	100	0.00	0.00	0.00

**Year 1 - Phase 2 - (Est. Ship Date 11/1/2018) (Continued)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware (Continued)</b>					
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	17	42.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	17	1,495.00	599.00	10,183.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	100	499.00	199.00	19,900.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	100	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	100	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	100	0.00	0.00	0.00
				Subtotal	160,955.00
				Estimated Tax	0.00
				Total	160,955.00

**Year 1 - Phase 3 - (Est. Ship Date 12/1/2018)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	17	280.00	216.00	3,672.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	100	790.00	790.00	79,000.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,000	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	100	200.00	200.00	20,000.00
<b>Hardware</b>					
73092	VIEWER, ANDROID	100	199.00	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	100	499.00	199.00	19,900.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	100	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	100	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	100	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	17	42.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	17	1,495.00	599.00	10,183.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	100	499.00	199.00	19,900.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	100	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	100	0.00	0.00	0.00

**Year 1 - Phase 3 - (Est. Ship Date 12/1/2018) (Continued)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware (Continued)</b>					
11553	SYNC CABLE, USB A TO 2.5MM	100	0.00	0.00	0.00
				Subtotal	152,655.00
				Estimated Tax	0.00
				Total	152,655.00

**Year 1 - Phase 4 - (Est. Ship Date 1/1/2019)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	17	252.00	216.00	3,672.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	100	711.00	711.00	71,100.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,000	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	100	180.00	180.00	18,000.00
<b>Hardware</b>					
73092	VIEWER, ANDROID	100	199.00	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	100	499.00	199.00	19,900.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	100	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	100	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	100	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	17	42.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	17	1,495.00	599.00	10,183.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	100	499.00	199.00	19,900.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	100	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	100	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	100	0.00	0.00	0.00
				Subtotal	142,755.00
				Estimated Tax	0.00
				Total	142,755.00

**Year 1 - Phase 5 - (Est. Ship Date 2/1/2019)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	16	224.00	216.00	3,456.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	100	632.00	632.00	63,200.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,000	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	100	160.00	160.00	16,000.00
<b>Hardware</b>					
73092	VIEWER, ANDROID	100	199.00	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	100	499.00	199.00	19,900.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	100	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	100	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	100	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	16	42.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	16	1,495.00	599.00	9,584.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	100	499.00	199.00	19,900.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	100	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	100	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	100	0.00	0.00	0.00
				Subtotal	132,040.00
				Estimated Tax	0.00
				Total	132,040.00

**Year 1 - Phase 6 - (Est. Ship Date 3/1/2019)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	196.00	196.00	980.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	30	553.00	553.00	16,590.00
85110	EVIDENCE.COM INCLUDED STORAGE	1,200	0.00	0.00	0.00

**Year 1 - Phase 6 - (Est. Ship Date 3/1/2019) (Continued)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages (Continued)</b>					
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	30	140.00	140.00	4,200.00
<b>Hardware</b>					
73092	VIEWER, ANDROID	30	199.00	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	30	499.00	199.00	5,970.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	30	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	30	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	30	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	5	42.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	5	1,495.00	599.00	2,995.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	30	499.00	199.00	5,970.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	30	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	30	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	30	0.00	0.00	0.00
				Subtotal	36,705.00
				Estimated Tax	0.00
				Total	36,705.00

**Year 2**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	89	336.00	216.00	19,224.00
80083	UNLIMITED BWC BUNDLE: YEAR 2 PAYMENT	530	948.00	948.00	502,440.00
85110	EVIDENCE.COM INCLUDED STORAGE	21,200	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	530	240.00	204.00	108,120.00
				Subtotal	629,784.00
				Estimated Tax	0.00
				Total	629,784.00

### Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	89	336.00	216.00	19,224.00
80084	UNLIMITED BWC BUNDLE: YEAR 3 PAYMENT	530	948.00	948.00	502,440.00
85110	EVIDENCE.COM INCLUDED STORAGE	21,200	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	530	240.00	204.00	108,120.00
				Subtotal	629,784.00
				Estimated Tax	0.00
				Total	629,784.00

### Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	89	336.00	216.00	19,224.00
80085	UNLIMITED BWC BUNDLE: YEAR 4 PAYMENT	530	948.00	948.00	502,440.00
85110	EVIDENCE.COM INCLUDED STORAGE	21,200	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	530	240.00	204.00	108,120.00
				Subtotal	629,784.00
				Estimated Tax	0.00
				Total	629,784.00

### Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	89	336.00	216.00	19,224.00
80086	UNLIMITED BWC BUNDLE: YEAR 5 PAYMENT	530	948.00	948.00	502,440.00
85110	EVIDENCE.COM INCLUDED STORAGE	21,200	0.00	0.00	0.00

**Year 5 (Continued)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages (Continued)</b>					
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	530	240.00	204.00	108,120.00
				Subtotal	629,784.00
				Estimated Tax	0.00
				Total	629,784.00
				<b>Grand Total</b>	<b>3,328,101.00</b>



## Discounts (USD)

Quote Expiration: 10/31/2018

List Amount	3,964,725.00
Discounts	636,624.00
<b>Total</b>	<b>3,328,101.00</b>

*\*Total excludes applicable taxes and shipping*

## Summary of Payments

Payment	Amount (USD)
Year 1 - Phase 1 - (Est. Ship Date 10/1/2018)	183,855.00
Spares - (Est. Ship Date 10/1/2018)	0.00
Year 1 - Phase 2 - (Est. Ship Date 11/1/2018)	160,955.00
Year 1 - Phase 3 - (Est. Ship Date 12/1/2018)	152,655.00
Year 1 - Phase 4 - (Est. Ship Date 1/1/2019)	142,755.00
Year 1 - Phase 5 - (Est. Ship Date 2/1/2019)	132,040.00
Year 1 - Phase 6 - (Est. Ship Date 3/1/2019)	36,705.00
Year 2	629,784.00
Year 3	629,784.00
Year 4	629,784.00

## Summary of Payments (Continued)

Payment	Amount (USD)
Year 5	629,784.00
<b>Grand Total</b>	<b>3,328,101.00</b>