



CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING

#18-0923

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee R. Feldman, ICMA-CM, City Manager

DATE: September 4, 2018

TITLE: Motion to Approve Contract for the Purchase of Disaster Debris Removal
and Management Services – Ceres Environmental Services, Inc. –
\$13,234,036

Recommendation

It is recommended that the City Commission approve a three-year contract, in substantially the form attached, for the purchase of disaster debris removal and management services from Ceres Environmental Services, Inc. ("Ceres") in the estimated amount of \$13,234,036; and authorize the City Manager to approve two, one-year renewal options contingent upon appropriation of funds

Background

The Federal Emergency Management Administration ("FEMA") recommends municipalities establish emergency debris removal and management contracts to be activated in the event of a declared emergency, such as a hurricane. This contract provides for the hiring of a professional Debris Management Contractor ("DMC") to assist the City in a disaster event. The City is fully dependent and relying upon the professional expertise, training and experience of the DMC. The DMC shall be fully responsible to operate in accordance with the Stafford Act, FEMA procedures and/or other governmental regulatory agencies and insurance companies. The DMC will perform all work in compliance with such regulations, representing the City to ensure maximum financial recovery and be on-call to provide all support services necessary to ensure the safety and well-being of all residents and visitors to the City.

On May 18, 2018, the Procurement Division issued a Request for Proposals (RFP) No. 12149-885 for disaster debris removal and management services. On June 18, 2018, a total of five responses were received from the following companies.

1. AshBritt Inc. (Ashbritt)
2. Ceres Environmental Services, Inc. (Ceres)
3. CrowderGulf Joint Venture, Inc.
4. DRC Emergency Services, LLC (DRC)
5. Philips & Jordan, Inc.

On July 19, 2018 the RFP Evaluation Committee consisting of Melissa Doyle, Solid Waste and Recycling Program Manager; Jermaine Frazier, Battalion Chief for Fire & Rescue; and Bruce Freund, Accountant for Treasury met to evaluate and rank the proposals based on the following criteria.

Qualifications and Experience	15%
Firm background, history and overall experience	10%
Staff experience and resumes- specifically, operational and administrative personnel assigned to the City	5%
Operational Plan for the City	25%
Subcontractor Plan	10%
Quality control and customer service plans	10%
Organizational structure of firm	5%
Resources and Availability	15%
Current workload and future commitments	5%
Plan for managing multiple Florida-based contracts	5%
Demonstrated financial capability	5%
Past Performance	15%
Reference Checks	5%
Closed, active and pending FEMA disputes, audits or lawsuits	5%
Explanation of unrecovered (de-obligated) FEMA reimbursements	5%
Price Proposal	30%
Section A – Debris Removal, Processing, and Hauling	27%
Section B – Labor	1.50%
Section C – Equipment Type	1.50%
Total Percent Available	100%

The following three firms were deemed responsive and it was determined that each would give oral presentations.

1. Ceres
2. DRC
3. AshBritt

On August 3, 2018, the Committee met again for presentations as well as question and answer sessions from all three proposers. On August 9, 2018, the committee met for final rankings, and Ceres was the first ranked proposer. Refer to Exhibit 7 for committee evaluation tabulations. Staff recommends Commission award of a three-year contract to Ceres for disaster debris removal and management services.

On August 17, 2018, the City received a formal bid protest from AshBritt. On August 20, 2018, the City received a statement from Ceres regarding the protest. On August 24, 2018, the City denied the protest. Exhibits nine and ten to this memo detail the specifics of the protest and denial. On August 30, 2018, the City received a letter from Ashbritt appealing the denial of their protest (Exhibit 12).

Resource Impact

There is no current fiscal year impact to the City for this contract award. Funding will be appropriated upon the declaration of an emergency or as soon as practical thereafter.

Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Public Safety Cylinder of Excellence, specifically advancing:

- Goal 10: Be a City well-prepared for and responsive to all hazards.
 - Objective 1: Provide and effectively communicate comprehensive emergency management planning and disaster recovery.
 - Initiative 3: Ensure excellent internal emergency management coordination of executive leadership, personnel, resources, and communications.

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Ready*.

Attachments

Exhibit 1 – Solicitation
Exhibit 2 – AshBritt Proposal
Exhibit 3 – Ceres Proposal
Exhibit 4 – CrowderGulf Joint Venture, Inc. Proposal
Exhibit 5 – DRC Proposal
Exhibit 6 – Philips & Jordan, Inc. Proposal
Exhibit 7 – Review Committee Tabulations
Exhibit 8 – Contract
Exhibit 9 – Bid Protest
Exhibit 10 – Protest Response
Exhibit 11 – Ceres Statement to Protest
Exhibit 12 – Appeal of Protest Denial

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