



**CITY OF FORT LAUDERDALE  
City Commission Agenda Memo  
REGULAR MEETING**

**#18-0792**

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**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Lee R. Feldman, ICMA-CM, City Manager

**DATE:** August 21, 2018

**TITLE:** Motion to Approve Contract for Purchase of Hydraulic Vehicle Gate  
Operators and Intelligent Controller Modules – Florida Door Control of  
Orlando, Inc. - \$271,511

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**Recommendation**

It is recommended that the City Commission approve a one-time purchase contract award, in substantially the form attached, with Florida Door Control of Orlando, Inc. (FDC) for the purchase of hydraulic vehicle gate operators and intelligent controller modules in the estimated amount of \$271,511.

**Background**

The Fort Lauderdale Executive Airport has nearly 180,000 aircraft operations per year, making it one of the top five General Aviation airports in the United States. Securing the Airport Operations Area (AOA) from unauthorized access is one of the airport's primary responsibilities. The airport deploys a multilayered approach to airport security and access control. One of the critical protocols of airport security is control of vehicle entry points. Currently, the airport operates 37 hydraulic slide gates which provide tenant vehicular access to the AOA. Many of these gate operators have been in service over ten years and have reached their usable life.

On June 8, 2018, the Procurement Services Division issued Invitation to Bid 12149-883 Hydraulic Vehicle Gate Operators and Intelligent Controller Modules. On July 2, 2018, the bid opened and eight bids were received. The bids were reviewed for compliance with the specifications of the solicitation. The lowest bidder, Kedyrolo, LLC (KL), was deemed non-responsive as they are not an authorized distributor/reseller for the manufacturer. KL has also been non-responsive to numerous requests by the City via phone, email, and certified letter to validate their pricing. With the five percent (5%) Local Business Preference "Class C Business" applied to FDC's bid, they have been deemed to be the lowest cost, responsive and responsible bidder recommended for award.

**Resource Impact**

There will be a current fiscal year impact in the amount of \$271,511. Funds for this purchase are available in the FY 2018 Budget in the account below listed.

<i>Funds available as of July 12, 2018</i>					
ACCOUNT NUMBER	INDEX NAME (Program)	CHARACTER CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
468-TAM070101-6499	Executive Airport	Capital Outlay/ Other Equipment	\$1,661,386	\$876,538	\$271,511
<b>TOTAL AMOUNT ►</b>					<b>\$271,511</b>

### **Strategic Connections**

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Business Development Cylinder of Excellence, specifically advancing:

- Goal 7: Be a well-positioned City within the global economic and tourism markets of South Florida region, leveraging our airports, port, and rail connections.
- Objective 4: Deliver best-in-class regional general aviation airport amenities and services to domestic and international stakeholders.

This item advances the *Fast Forward Fort Lauderdale Vision Plan 2035*: We are Prosperous.

### **Attachments**

Exhibit 1 – Solicitation  
Exhibit 2 – Bid Tabulation  
Exhibit 3 – Contract

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