



Memorandum

To: Jodi Hart, Procurement Director
From: Marlon Lobban, PE, Senior Project Manager
Dane Esdelle, MSCM, CGC, CMIT, Project Manager II
Date: July 16, 2018
Re: Fire Station 8 Construction (10909) Recommendation for Award

The purpose of this memorandum is to provide staff's recommendation of award for the construction of Fire Station 8, based on the review of bid submittals from the June 18th bid closing.

West Construction Inc. (Lowest Bidder \$4,071,150)

Engineering staff concluded a review of the bids for Solicitation 12139-983 for the Fire Station No. 8 Construction (P10909). An initial review of the Bid Tabulation indicated West Construction Incorporated, as the lowest bidder. Staff then conducted a review of West's bid package, which included references and a schedule of values.

West Construction provided four (4) project references in their bid proposal which met similar scope and complexity as the construction of Fire Station 8, as well as being Florida Green Building Coalition certified. Staff's review of their references yielded the following discoveries:

- Four project references provided by West Construction, found West conducted quality work, provided satisfactory service, and would recommend them for future projects.

Staff was notified of two (2) additional projects West Construction is currently constructing. These projects were reviewed for references:

- Town of Davie's Fire Station #86
 - Slow and challenged with document submittals and tracking shop drawings
 - Work completed without proper cut sheet or shop drawing approvals
 - Lack of continuity in staff (several changes) making contact with West's project managing team difficult.
 - Housekeeping on-site was an issue
 - **Would not recommend**
- City of Sunrise's Senior Center
 - Behind schedule with no plan to accelerate the schedule
 - Several change order with more expected
 - Providing poor quality of service
 - Numerous turnover in managing staff
 - Slow to respond to correspondences
 - **Would not recommend**



West Construction also listed two projects previously completed for the City of Fort Lauderdale, which staff reviewed for reference.

- Airport Emergency Operation Center
 - Constructed in 2008
 - Found performance and quality of work to be subpar
 - Lack of communication
 - Staff in-fighting affecting productivity and quality of work
- Ann Herman Park
 - Project constructed in 2007 and performance was considered satisfactory.

West Construction has constructed other projects for the City of Fort Lauderdale, where their performance has been considered marginal due to submitting avoidable change orders requests and lack of responsiveness to request by the City's project managers. Based on the review of West Construction's bid submittal, staff **does not** consider West Construction to be a **responsible** bidder.

Burke Construction Group (2nd Lowest Bidder \$4,165,130)

Burke Construction Group submitted a bid **\$93,980** higher than the lowest bid. Staff conducted a review of Burke's bid proposal, which included references and schedule of values for consideration.

Burke Construction provided four (4) project references which were of similar scope and complexity as the construction of Fire Station 8, as well as being Florida Green Building Coalition certified. When contacted by staff, all four (4) of the references provided favorable reviews of Burke's performance and would recommend them for future work.

Based on the review of their bid submittal, Burke Construction is considered the **most responsive and responsible bidder**. The construction of Fire Station 8 is a high priority, visible, and complex project with a tight schedule. Burke Construction is currently constructing the City's Fire Station 54, where their performance and quality of work has been exceptional. Burke Construction's performance on Fire Station 54 is proof of their capabilities to deliver a project of this complexity.

CC: Paul Berg, ICMA-CM, Public Works Director
Nancy J. Gassman, Ph.D, Acting Deputy Public Works Director
Omar Castellon, PE, Assistant City Engineer
Dane Esdelle MSCM, CGC, CMIT, Project Manager II