



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

#18-0775

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee R. Feldman, ICMA-CM, City Manager

DATE: August 21, 2018

TITLE: Motion to Approve Cancellation and Re-Award of Contract for Purchase of
Turf Grass Maintenance for Southwest Quadrant – VisualScape, Inc. -
\$240,325

Recommendation

It is recommended that the City Commission approve the cancellation of contract for the purchase of turf grass maintenance for the Southwest (SW) quadrant with Royal Regions Inc. (Royal); award a new contract, in substantially the form attached, to VisualScape, Inc. (Visual); and authorize the City Manager to approve three, one-year renewal options contingent upon appropriation of funds.

Background

On March 27, 2018, the City received bids in response to Invitation to Bid #12116-883. On May 15, 2018, the City Commission approved contracts with Royal for turf grass maintenance of the Southeast (SE) and SW quadrants (CAM #18-0450). On May 23, 2018, Royal informed City staff they were unable to provide services for both the SW and SE quadrants as contracted but were able to provide services for just the SW quadrant. On June 19, 2018, the City Commission approved the cancellation of contract to Royal for SE quadrant (CAM #18-0602). On July 9, 2018, Royal informed the City they are unable to provide the services for the SW quadrant and has requested we move to the next lowest bidder. Royal did not begin any services on the scheduled start date and has been unreachable by phone.

The low bidder, Lightning Commercial Cleaning Service LLC., was deemed non-responsive as they were unable to provide the required references from any municipalities in Florida, nor any entities of comparable size to the City of Fort Lauderdale. The 2nd low bidder, Creative Lawn Maintenance LLC, was also deemed non-responsive as they have a history of poor performance on the previous contract. The next lowest responsive and responsible bidder is C&M Landscaping, Inc. who recently took over for Royal for the SE quadrant and is unable to take on anymore work. The next lowest responsive and responsible bidder is Visual (currently also maintaining the NW quadrant) at an estimated annual expenditure of \$240,325 for the additional quadrant.

Pursuant to Section 2-183(b)(1), Code of Ordinances of the City of Fort Lauderdale,

Florida, a vendor may be suspended for a period not to exceed two (2) years as determined by the Chief Procurement Officer and approved by the City Manager if a vendor has terminated, defaulted, failed to perform, or failed to fully comply with the conditions, time frames, performance, specifications, drawings, or terms of a contract with the City. Royal has defaulted on contracts for both the SE and SW quadrants and will be suspended for a period not to exceed two years.

Resource Impact

There will be a current fiscal year impact in the estimated amount of \$45,939. Funds for this purchase are available in the FY 2018 Budget in the accounts listed below. Future expenditures are contingent upon approval and appropriation of the annual budget.

<i>Funds available as of July 10, 2018</i>					
ACCOUNT NUMBER	INDEX NAME (Program)	CHARACTER CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
409-PBS660602-3237	Pump Station Maintenance	Services/ Materials Lawn & Tree Services	\$2,189,726	\$491,713	\$ 804
001-PKR062901-3237	General Parks Maintenance	Services/ Materials Lawn & Tree Services	\$6,019,980	\$1,567,846	\$45,135
TOTAL AMOUNT ►					\$45,939

Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included with in the Public Places Cylinder of Excellence, specifically advancing:

- Goal 3: Be a community that finds opportunities and leverages partnerships to create unique, inviting, and connected gathering places that highlight our beaches, waterways, urban areas and parks.
- Objective 1: Improve access to and enjoyment of our beach, Riverwalk, waterways, parks, and open spaces for everyone.

This item advances the *Fast Forward Fort Lauderdale Vision Plan 2035: We Are United*.

Attachments

Exhibit 1 – Bid Tabulation

Exhibit 2 – Visual Contract

Exhibit 3 - Solicitation

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