



CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING

#18-0627

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee R. Feldman, ICMA-CM, City Manager

DATE: July 10, 2018

TITLE: Resolution to Approve a Lease Agreement with Florida Jet Center, Inc. to
Lease Parcel 7A Hangar at Fort Lauderdale Executive Airport

Recommendation

It is recommended that the City Commission approve a resolution authorizing the City Manager to execute a Lease Agreement with Florida Jet Center, Inc. for Parcel 7A Hangar at Fort Lauderdale Executive Airport (FXE).

Background

FXE was approached by Mr. Terry Robertson of Florida Jet Center, Inc. (Florida Jet) to lease the Airport hangar and associated facilities on Parcel 7A (Exhibit 1). The hangar has been occupied by Mr. Ken Fick of AOG Aircraft Services, Inc. for the past five years providing aircraft maintenance services. The facilities include a hangar, which is approximately 4,550 square feet, with about 600 square feet of office space, and 6,250 square feet of ramp space in front of the hangar with ten vehicle parking spaces on the east side of the building (Exhibit 2).

Based on a survey of comparable facilities on the Airport, staff has negotiated a rental rate of \$6,300 per month with annual CPI adjustments for a five (5) year term.

Florida Jet has been in business since 1976 and commenced renting hangar space at FXE in 1986 from Sheltair. Mr. Robertson started his business with a small team of aircraft mechanics and now employs a team of 38 employees. The company is a Federal Aviation Administration (FAA) approved repair station, providing services to the flying public, ranging from routine aircraft maintenance inspections to major repairs, and operates several aircraft under their air charter certificate.

Mr. Robertson indicates that he has a need for additional hangar space to meet the demands of his growing business and the proximity of Parcel 7A, which is adjacent to the current hangar he rents from Sheltair, makes it an ideal location. He looks forward to the consistent growth and wants to continue to provide the best on-demand charter flights and exceptional aircraft maintenance to clients located worldwide.

Staff sees this as an opportunity to realize continued revenue from a piece of property that is entirely owned by the Airport, and to extend an opportunity to maintain the continued operation of a longtime tenant that has provided quality service to the operators and users of Executive Airport.

At its May 24, 2018 meeting, the Aviation Advisory Board supported staff's recommendation.

Resource Impact

There will be a positive fiscal impact in fiscal year 2018 in the amount of \$18,900 in rent for the months of July 2018 – September 2018 (3 months at \$6,300). Revenue related to this agreement will be included in the FY 2018 operating budget in the accounts below, contingent upon the approval of the Consolidated Budget Amendment CAM 18-0225.

Funds available as of June 22, 2018					
ACCOUNT NUMBER	INDEX NAME (Program)	CHARACTER CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Character)	AMOUNT RECEIVED (Character)	AMOUNT
468-TAM070101-J632	Executive Airport	Charges for Service/ Par 7A AOG Aircraft	\$3,954,049	\$2,890.720	\$18,900
APPROPRIATION TOTAL ►					\$18,900

Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Business Development Cylinder of Excellence, specifically advancing:

- Goal 7: Be a well-positioned City within the global economic and tourism markets of the South Florida region, leveraging our airports, port, and rail connections.
- Objective 4: Deliver best-in-class regional general aviation airport amenities and services to domestic and international stakeholders.
- Initiative 1: Examine the highest and best use of airport property to stimulate economic development and create jobs.

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Prosperous*.

Attachments

Exhibit 1 - 7A Parcel Map
Exhibit 2 - Parcel 7A Hangar Layout 2018
Exhibit 3 - Hangar Lease Agreement
Exhibit 4 - Resolution

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