



**CITY OF FORT LAUDERDALE**  
**City Commission Agenda Memo**  
**REGULAR MEETING**

**#18-0602**

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**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Lee R. Feldman, ICMA-CM, City Manager

**DATE:** June 19, 2018

**TITLE:** Motion to Approve Cancellation and Award New Contracts for Purchase of  
Turf Grass Maintenance for City Quadrants – Multiple Vendors - \$278,806

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**Recommendation**

It is recommended that the City Commission approve the cancellation of contracts for the purchase of turf grass maintenance for the Northwest (NW), Southeast (SE), and Southwest (SW) quadrants; award new contracts, in substantially the forms attached to C&M Landscaping, Inc. (C&M) for the SE quadrant, to Royal Regions Inc. (Royal) for the SW quadrant, and to VisualScape, Inc. (Visual) for the NW quadrant in the aggregate total of \$278,806; and authorize the City Manager to approve three, one-year renewal options contingent upon appropriation of funds.

**Background**

On March 27, 2018, the City received bids in response to Invitation to Bid #12116-883. On May 15, 2018, the City Commission approved contracts with C&M and Royal for turf grass maintenance (CAM #18-0450). Award was made by quadrant to the lowest responsive and responsible bidders. On May 23, 2018, Royal informed City staff they are only able to provide services for the SW quadrant. Rather than declaring Royal to be in default resulting in an award to the next higher bidder with a cost impact of \$466,821 for all contracts compared to \$278,806 by re-assignment of quadrants to lowest bidders as provided below:

<b>Vendor</b>	<b>Previous Quadrant(s)</b>	<b>New Quadrant</b>	<b>Cost</b>
Royal	SW and SE	SW	\$ 81,304
C&M	NW	SE	98,345
Visual	None	NW	99,157
New Total for All Contracts:			\$ 278,806

Royal will keep the SW quadrant and give up the SE quadrant. The next lowest responsive and responsible bidder for the SE quadrant is C&M, and Visual will take on

the NW quadrant as the next lowest responsive and responsible bidder for that quadrant. This re-assignment will result in additional estimated annual expenditure of \$50,625. The NE quadrant is currently being serviced by C&M at the annual cost of \$147,488 (CAM 17-0285).

### **Resource Impact**

There will be a current fiscal year impact in the amount of \$83,755.94. Funds for this purchase are available in the FY 2018 Budget in the accounts listed below.

<b><i>Funds available as of May 30, 2018</i></b>					
<b>ACCOUNT NUMBER</b>	<b>INDEX NAME (Program)</b>	<b>CHARACTER CODE/ SUB-OBJECT NAME</b>	<b>AMENDED BUDGET (Character)</b>	<b>AVAILABLE BALANCE (Character)</b>	<b>AMOUNT</b>
001-PKR062901-3237	General Parks Maintenance	Services/Materials Lawn & Tree Services	\$6,019,980	\$2,360,949	\$65,863.36
450-PBS660602-3237	Pump Station Maintenance	Services/Materials Lawn & Tree Services	\$2,189,726	\$734,534	\$7,468.16
461-TAM020301-3237	Parking Lots	Services/Materials Lawn & Tree Services	\$728,858	\$315,221	\$7,687.00
<b>TOTAL AMOUNT ►</b>					<b>\$81,018.52</b>

### **Strategic Connections**

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included with in the Public Places Cylinder of Excellence, specifically advancing:

- Goal 3: Be a community that finds opportunities and leverages partnerships to create unique, inviting, and connected gathering places that highlight our beaches, waterways, urban areas and parks.
  - Objective 1: Improve access to and enjoyment of our beach, Riverwalk, waterways, parks, and open spaces for everyone.

This item advances the *Fast Forward Fort Lauderdale Vision Plan 2035: We Are United*.

### **Attachments**

Exhibit 1 – Bid Tabulation  
 Exhibit 2 – Royal Agreement  
 Exhibit 3 – C&M Agreement  
 Exhibit 4 – Visual Agreement

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