



CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING

#18-0362

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee R. Feldman, ICMA-CM, City Manager

DATE: May 15, 2018

TITLE: Motion to Terminate for Convenience Contract No. 565-11736 for Sound, Stage, and Lighting Services and Approve New Contract No. 12081-883 for Same Services – All On Stage Productions, Inc. - \$302,900

Recommendation

It is recommended that the City Commission terminate for convenience Contract No. 565-11736 for sound, stage, and lighting services from All On Stage Productions, Inc. and approve a new, one-year contract, in substantially the form attached, for the same services from the same vendor in the estimated annual amount of \$302,900, and authorize the City Manager to approve three one-year renewal options, contingent upon appropriation of funds.

Background

Parks and Recreation staff is requesting a contract to provide sound, stage and lighting services for City-sponsored events. These events include but are not limited to Downtown Countdown, Great American Beach Party, Starlight Musicals, July 4th, Light up the Beach, Carter Park Friday Night Tunes, and Summerfest. Also included in the annual estimate is War Memorial Auditorium's use of a large sound and light system to be used four times a year.

On November 21, 2017, the City Commission approved an increase to the existing contract for \$30,000 (CAM 17-1264) due to additional sound and lighting equipment that was needed. Staff is requesting an additional \$22,500 spending on the current contract for upcoming events taking place prior to the new contract's effective date.

Staff decided to rebid the existing contract due to additional services being needed for newly planned special events. On January 31, 2018, the Procurement Services Division (PSD) issued Invitation to Bid 12081-883 for sound, stage, and lighting services. On bid opening day, February 14, 2018, the City received a total of eight bids.

Acoustic Art Creations was the lowest bidder and Freelance Productions, Inc. was the second lowest bidder. Although both were responsive, both were found to be non-responsible. Staff feels these two vendors are not capable of handling the sheer volume of work that the City produces with the consistent quality of service it demands.

All On Stage Productions, Inc., the incumbent and the third lowest bidder, has met all of the specifications of the bid and has been deemed the lowest cost, responsive, and responsible bidder.

With the new solicitation PSD was able to maintain the current pricing, as well as bring added value to this contract by increasing the variety of sound, stage, lighting, and other event equipment.

Resource Impact

There will be a current fiscal impact to the City in the amount of \$77,000. Funds for this purchase are available in the FY 2018 Budget in the accounts listed below.

<i>Funds available as of May 1, 2018</i>					
ACCOUNT NUMBER	INDEX NAME (PROGRAM)	OBJECT CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Character Code)	AVAILABLE BALANCE (Character Code)	PURCHASE AMOUNT
001-PKR033401-3203	Community Events	Services/ Materials Artist Services	\$801,747	\$190,954	\$34,500
001-PKR033201-3203	Youth Programs, Afterschool & Camps	Services/ Materials Artistic Services	\$1,146,905	\$395,689	\$37,000
001-MGR090101-3203	Public Information Office	Services/ Materials Artistic Services	\$256,386	\$74,660	\$5,500
				PURCHASE TOTAL ►	\$77,000

Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included with in the Public Places Cylinder of Excellence, specifically advancing:

- Goal 3: Be a community that finds opportunities and leverages partnerships to create unique, inviting, and connected gathering places that highlight out beaches, waterways, urban areas and parks.
 - Objective 1: Improve access to and enjoyment of our beach, Riverwalk, waterways, parks, and open spaces for everyone.

This item advances the *Fast Forward Fort Lauderdale Vision Plan 2035: We Are Here*.

Attachments

Exhibit 1 – Bid Tabulation

Exhibit 2 – Solicitation

Exhibit 3 – Contract

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