



**CITY OF FORT LAUDERDALE BID TABULATION**

ITB #: 12081-883

Description: Sound Stage and Lighting Services

Open Date: 2/26/2018

| Suppliers                                                                                                          |                                                                    |     |             | Acoustic Art Creations                                            | PRODUCTIONS INC                                                | All On Stage Productions                                          | Hypnotic Productions                                                    | PTE Productions                                               | Seibo LLC                                                     | PK Productions Inc.                                               | 4sound group                                            |
|--------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------|-----|-------------|-------------------------------------------------------------------|----------------------------------------------------------------|-------------------------------------------------------------------|-------------------------------------------------------------------------|---------------------------------------------------------------|---------------------------------------------------------------|-------------------------------------------------------------------|---------------------------------------------------------|
| City, State<br>MBE / WBE ?<br>Variances or Comments<br>Local Vendor Preference<br>Addendum Signed<br>Payment Terms |                                                                    |     |             | Cooper City, FL<br>No / No<br>None<br>C - 5%<br>Yes<br>Yes - Visa | Jupiter, FL<br>No / No<br>None<br>A - 10%<br>Yes<br>Yes - Visa | Pompano Beach, FL<br>No / No<br>None<br>C - 5%<br>Yes<br>Yes - MC | Fort Lauderdale, FL<br>No / No<br>None<br>No<br>Yes<br>Yes - MC or Visa | Orlando, FL<br>No / No<br>None<br>C - 5%<br>Yes<br>Yes - Visa | Miami Beach, FL<br>No / No<br>None<br>No<br>Yes<br>Yes - Visa | Plantation, FL<br>No / No<br>None<br>No<br>No<br>Yes - MC or Visa | Miami, FL<br>No / No<br>None<br>No<br>Yes<br>Yes - Visa |
| Item #                                                                                                             | Item                                                               | Qty | Unit        | Price                                                             | Price                                                          | Price                                                             | Price                                                                   | Price                                                         | Price                                                         | Price                                                             | Price                                                   |
| 1                                                                                                                  | Small Sound System - 1/2 Day Show Rate                             | 1   | each        | \$ 400.00                                                         | \$ 500.00                                                      | \$ 600.00                                                         | \$ 200.00                                                               | \$ 2,000.00                                                   | \$ 3,205.00                                                   | \$ 1,520.00                                                       | \$ 1,225.00                                             |
| 2                                                                                                                  | Small Sound System - 1 Day Show Rate                               | 1   | each        | \$ 600.00                                                         | \$ 700.00                                                      | \$ 750.00                                                         | \$ 250.00                                                               | \$ 2,190.00                                                   | \$ 3,205.00                                                   | \$ 2,240.00                                                       | \$ 1,225.00                                             |
| 3                                                                                                                  | Small Sound System - 2 Day Show Rate                               | 1   | each        | \$ 1,000.00                                                       | \$ 1,000.00                                                    | \$ 1,200.00                                                       | \$ 400.00                                                               | \$ 3,285.00                                                   | \$ 3,846.00                                                   | \$ 3,680.00                                                       | \$ 2,100.00                                             |
| 4                                                                                                                  | Small Sound System - 3 Day Show Rate                               | 1   | each        | \$ 1,400.00                                                       | \$ 1,500.00                                                    | \$ 1,750.00                                                       | \$ 500.00                                                               | \$ 4,380.00                                                   | \$ 4,487.00                                                   | \$ 5,120.00                                                       | \$ 2,600.00                                             |
| 5                                                                                                                  | Small Concert Sound System - 1 Day Show rate                       | 1   | each        | \$ 750.00                                                         | \$ 1,150.00                                                    | \$ 1,500.00                                                       | \$ 700.00                                                               | \$ 5,175.00                                                   | \$ 6,410.00                                                   | \$ 2,900.00                                                       | \$ 3,450.00                                             |
| 6                                                                                                                  | Small Concert Sound System - 2 Day Show Rate                       | 1   | each        | \$ 1,300.00                                                       | \$ 2,300.00                                                    | \$ 2,500.00                                                       | \$ 1,350.00                                                             | \$ 7,762.00                                                   | \$ 7,371.00                                                   | \$ 4,900.00                                                       | \$ 6,500.00                                             |
| 7                                                                                                                  | Small Concert Sound System - 3 Day Show Rate                       | 1   | each        | \$ 1,850.00                                                       | \$ 3,300.00                                                    | \$ 4,000.00                                                       | \$ 1,950.00                                                             | \$ 10,350.00                                                  | \$ 8,333.00                                                   | \$ 6,900.00                                                       | \$ 7,350.00                                             |
| 8                                                                                                                  | Medium Concert Sound System - 1 Day Show Rate                      | 1   | each        | \$ 900.00                                                         | \$ 1,650.00                                                    | \$ 2,000.00                                                       | \$ 1,300.00                                                             | \$ 5,690.00                                                   | \$ 10,897.00                                                  | \$ 4,000.00                                                       | \$ 7,100.00                                             |
| 9                                                                                                                  | Medium Concert Sound System - 2 Day Show Rate                      | 1   | each        | \$ 1,600.00                                                       | \$ 3,200.00                                                    | \$ 3,500.00                                                       | \$ 2,500.00                                                             | \$ 8,535.00                                                   | \$ 11,730.00                                                  | \$ 6,000.00                                                       | \$ 13,150.00                                            |
| 10                                                                                                                 | Medium Concert Sound System - 3 Day Show Rate                      | 1   | each        | \$ 2,300.00                                                       | \$ 3,900.00                                                    | \$ 4,500.00                                                       | \$ 3,500.00                                                             | \$ 11,380.00                                                  | \$ 12,564.00                                                  | \$ 8,000.00                                                       | \$ 14,050.00                                            |
| 11                                                                                                                 | Large Concert Quality Sound System for Main Acts - 1 Day Show Rate | 1   | each        | \$ 1,600.00                                                       | \$ 2,350.00                                                    | \$ 3,000.00                                                       | \$ 3,500.00                                                             | \$ 9,645.00                                                   | \$ 19,230.00                                                  | \$ 4,950.00                                                       | \$ 13,630.00                                            |
| 12                                                                                                                 | Large Concert Quality Sound System for Main Acts - 2 Day Show Rate | 1   | each        | \$ 2,900.00                                                       | \$ 3,350.00                                                    | \$ 4,000.00                                                       | \$ 5,000.00                                                             | \$ 14,467.00                                                  | \$ 25,641.00                                                  | \$ 6,950.00                                                       | \$ 24,010.00                                            |
| 13                                                                                                                 | Large Concert Quality Sound System for Main Acts - 3 Day Show Rate | 1   | each        | \$ 4,000.00                                                       | \$ 4,250.00                                                    | \$ 5,500.00                                                       | \$ 7,500.00                                                             | \$ 19,290.00                                                  | \$ 32,051.00                                                  | \$ 8,950.00                                                       | \$ 26,910.00                                            |
| 14                                                                                                                 | Concert Quality Sound System Backline Package - 1 Day Show Rate    | 1   | each        | \$ 400.00                                                         | \$ 350.00                                                      | \$ 450.00                                                         | \$ 1,000.00                                                             | \$ 1,335.00                                                   | \$ 20,250.00                                                  | \$ 1,500.00                                                       | \$ 16,630.00                                            |
| 15                                                                                                                 | Concert Quality Sound System Backline Package - 2 Day Show Rate    | 1   | each        | \$ 600.00                                                         | \$ 550.00                                                      | \$ 800.00                                                         | \$ 1,200.00                                                             | \$ 2,002.00                                                   | \$ 27,179.00                                                  | \$ 2,200.00                                                       | \$ 30,010.00                                            |
| 16                                                                                                                 | Concert Quality Sound System Backline Package - 3 Day Show Rate    | 1   | each        | \$ 800.00                                                         | \$ 750.00                                                      | \$ 1,100.00                                                       | \$ 1,500.00                                                             | \$ 2,670.00                                                   | \$ 33,589.00                                                  | \$ 3,000.00                                                       | \$ 33,460.00                                            |
| 17                                                                                                                 | Sound Technician Services                                          | 1   | hourly rate | \$ 30.00                                                          | \$ 40.00                                                       | \$ 40.00                                                          | \$ 25.00                                                                | \$ 55.00                                                      | \$ 80.00                                                      | \$ 55.00                                                          | \$ 550.00                                               |
| 18                                                                                                                 | Small Lighting System - 1 Day Show Rate                            | 1   | each        | \$ 200.00                                                         | \$ 150.00                                                      | \$ 200.00                                                         | \$ 160.00                                                               | \$ 965.00                                                     | \$ 961.00                                                     | \$ 2,220.00                                                       | \$ 1,100.00                                             |
| 19                                                                                                                 | Small Lighting System - 2 Day Show Rate                            | 1   | each        | \$ 250.00                                                         | \$ 250.00                                                      | \$ 300.00                                                         | \$ 250.00                                                               | \$ 1,415.00                                                   | \$ 961.00                                                     | \$ 3,583.00                                                       | \$ 2,030.00                                             |
| 20                                                                                                                 | Small Lighting System - 3 Day Show Rate                            | 1   | each        | \$ 300.00                                                         | \$ 350.00                                                      | \$ 400.00                                                         | \$ 300.00                                                               | \$ 1,865.00                                                   | \$ 961.00                                                     | \$ 4,440.00                                                       | \$ 2,530.00                                             |
| 21                                                                                                                 | Medium Lighting System - 1 Day Show Rate                           | 1   | each        | \$ 500.00                                                         | \$ 300.00                                                      | \$ 350.00                                                         | \$ 300.00                                                               | \$ 1,205.00                                                   | \$ 2,461.00                                                   | \$ 3,500.00                                                       | \$ 2,000.00                                             |
| 22                                                                                                                 | Medium Lighting System - 2 Day Show Rate                           | 1   | each        | \$ 550.00                                                         | \$ 500.00                                                      | \$ 600.00                                                         | \$ 500.00                                                               | \$ 1,700.00                                                   | \$ 2,461.00                                                   | \$ 3,700.00                                                       | \$ 3,400.00                                             |
| 23                                                                                                                 | Medium Lighting System - 3 Day Show Rate                           | 1   | each        | \$ 600.00                                                         | \$ 700.00                                                      | \$ 850.00                                                         | \$ 600.00                                                               | \$ 2,200.00                                                   | \$ 2,461.00                                                   | \$ 4,350.00                                                       | \$ 3,990.00                                             |
| 24                                                                                                                 | Concert Quality Lighting System - 1 Day Show Rate                  | 1   | each        | \$ 1,500.00                                                       | \$ 1,450.00                                                    | \$ 2,000.00                                                       | \$ 1,900.00                                                             | \$ 7,720.00                                                   | \$ 17,948.00                                                  | \$ 4,500.00                                                       | \$ 5,720.00                                             |
| 25                                                                                                                 | Concert Quality Lighting System - 2 Day Show Rate                  | 1   | each        | \$ 2,000.00                                                       | \$ 2,050.00                                                    | \$ 3,000.00                                                       | \$ 3,500.00                                                             | \$ 9,000.00                                                   | \$ 17,948.00                                                  | \$ 6,350.00                                                       | \$ 10,390.00                                            |
| 26                                                                                                                 | Concert Quality Lighting System - 3 Day Show Rate                  | 1   | each        | \$ 2,500.00                                                       | \$ 2,550.00                                                    | \$ 4,000.00                                                       | \$ 4,000.00                                                             | \$ 10,500.00                                                  | \$ 17,948.00                                                  | \$ 8,000.00                                                       | \$ 11,000.00                                            |
| 27                                                                                                                 | Lighting System - Lighting Operator                                | 1   | hourly rate | \$ 35.00                                                          | \$ 35.00                                                       | \$ 40.00                                                          | \$ 30.00                                                                | \$ 55.00                                                      | \$ 65.00                                                      | \$ 55.00                                                          | \$ 550.00                                               |
| 28                                                                                                                 | Lighting System - Spotlight Operator                               | 1   | hourly rate | \$ 25.00                                                          | \$ 30.00                                                       | \$ 30.00                                                          | \$ 20.00                                                                | \$ 45.00                                                      | \$ 45.00                                                      | \$ 45.00                                                          | \$ 300.00                                               |
| 29                                                                                                                 | Staging: 35' x 30' x 5' Scaffolding Stage - 1 Day Show Rate        | 1   | each        | \$ 2,500.00                                                       | \$ 3,600.00                                                    | \$ 3,500.00                                                       | \$ 3,500.00                                                             | \$ 19,000.00                                                  | \$ 17,461.00                                                  | \$ 12,000.00                                                      | \$ 13,000.00                                            |
| 30                                                                                                                 | Staging: 35' x 30' x 5' Scaffolding Stage - 2 Day Show Rate        | 1   | each        | \$ 3,125.00                                                       | \$ 4,400.00                                                    | \$ 4,500.00                                                       | \$ 4,500.00                                                             | \$ 20,300.00                                                  | \$ 17,461.00                                                  | \$ 17,000.00                                                      | \$ 23,000.00                                            |
| 31                                                                                                                 | Staging: 35' x 30' x 5' Scaffolding Stage - 3 Day Show Rate        | 1   | each        | \$ 3,750.00                                                       | \$ 5,000.00                                                    | \$ 5,500.00                                                       | \$ 4,500.00                                                             | \$ 21,300.00                                                  | \$ 17,461.00                                                  | \$ 21,000.00                                                      | \$ 28,000.00                                            |
| 32                                                                                                                 | Staging: 35' x 30' x 5' Scaffolding Stage - Weekly Show Rate       | 1   | each        | \$ 4,000.00                                                       | \$ 6,500.00                                                    | \$ 6,500.00                                                       | \$ 5,500.00                                                             | \$ 23,000.00                                                  | \$ 17,461.00                                                  | \$ 21,000.00                                                      | \$ 28,000.00                                            |
| 33                                                                                                                 | 28' x 14' Show Mobile Stage - 1 Day Show Rate                      | 1   | each        | \$ 1,000.00                                                       | \$ 1,350.00                                                    | \$ 1,500.00                                                       | \$ 3,400.00                                                             | \$ 5,000.00                                                   | \$ 12,307.00                                                  | \$ 7,000.00                                                       | \$ 6,000.00                                             |
| 34                                                                                                                 | 28' x 14' Show Mobile Stage - 2 Day Show Rate                      | 1   | each        | \$ 1,500.00                                                       | \$ 1,750.00                                                    | \$ 2,500.00                                                       | \$ 4,000.00                                                             | \$ 5,500.00                                                   | \$ 12,307.00                                                  | \$ 14,000.00                                                      | \$ 11,000.00                                            |
| 35                                                                                                                 | 28' x 14' Show Mobile Stage - 3 Day Show Rate                      | 1   | each        | \$ 2,000.00                                                       | \$ 2,150.00                                                    | \$ 3,500.00                                                       | \$ 4,500.00                                                             | \$ 6,000.00                                                   | \$ 12,307.00                                                  | \$ 21,000.00                                                      | \$ 14,000.00                                            |

CAM #18-0362

Exhibit 1

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**CITY OF FORT LAUDERDALE BID TABULATION**

ITB #: 12081-883

Description: Sound Stage and Lighting Services

Open Date: 2/26/2018

| Suppliers               |                                                                 |   |             | Acoustic Art Creations | PRODUCTIONS INC | All On Stage Productions | Hypnotic Productions | PTE Productions | Seibo LLC       | PK Productions Inc. | 4sound group  |
|-------------------------|-----------------------------------------------------------------|---|-------------|------------------------|-----------------|--------------------------|----------------------|-----------------|-----------------|---------------------|---------------|
| City, State             |                                                                 |   |             | Cooper City, FL        | Jupiter, FL     | Pompano Beach, FL        | Fort Lauderdale, FL  | Orlando, FL     | Miami Beach, FL | Plantation, FL      | Miami, FL     |
| MBE / WBE ?             |                                                                 |   |             | No / No                | No / No         | No / No                  | No / No              | No / No         | No / No         | No / No             | No / No       |
| Variances or Comments   |                                                                 |   |             | None                   | None            | None                     | None                 | None            | None            | None                | None          |
| Local Vendor Preference |                                                                 |   |             | C - 5%                 | A - 10%         | C - 5%                   | No                   | C - 5%          | No              | No                  | No            |
| Addendum Signed         |                                                                 |   |             | Yes                    | Yes             | Yes                      | Yes                  | Yes             | Yes             | No                  | Yes           |
| Payment Terms           |                                                                 |   |             | Yes - Visa             | Yes - Visa      | Yes - MC                 | Yes - MC or Visa     | Yes - Visa      | Yes - Visa      | Yes - MC or Visa    | Yes - Visa    |
| 36                      | 28' x 14' Show Mobile Stage - Weekly Show Rate                  | 1 | each        | \$ 5,000.00            | \$ 2,450.00     | \$ 4,500.00              | \$ 5,000.00          | \$ 7,000.00     | \$ 12,307.00    | \$ 21,000.00        | \$ 14,000.00  |
| 37                      | 20' x 16' x 2' Scaffolding Stage - 1 Day Show Rate              | 1 | each        | \$ 1,200.00            | \$ 1,350.00     | \$ 1,000.00              | \$ 2,500.00          | \$ 10,600.00    | \$ 15,128.00    | \$ 5,000.00         | \$ 5,300.00   |
| 38                      | 20' x 16' x 2' Scaffolding Stage - 2 Day Show Rate              | 1 | each        | \$ 1,500.00            | \$ 1,750.00     | \$ 1,500.00              | \$ 3,200.00          | \$ 12,000.00    | \$ 15,128.00    | \$ 10,000.00        | \$ 9,000.00   |
| 39                      | 20' x 16' x 2' Scaffolding Stage - 3 Day Show Rate              | 1 | each        | \$ 2,000.00            | \$ 2,150.00     | \$ 2,000.00              | \$ 3,500.00          | \$ 13,000.00    | \$ 15,128.00    | \$ 15,000.00        | \$ 10,550.00  |
| 40                      | 20' x 16' x 2' Scaffolding Stage - Weekly Show Rate             | 1 | each        | \$ 3,000.00            | \$ 2,450.00     | \$ 3,000.00              | \$ 3,800.00          | \$ 15,000.00    | \$ 15,128.00    | \$ 15,000.00        | \$ 10,550.00  |
| 41                      | Stage Hands                                                     | 1 | hourly rate | \$ 20.00               | \$ 17.50        | \$ 20.00                 | \$ 15.00             | \$ 45.00        | \$ 70.00        | \$ 45.00            | \$ 350.00     |
| 42                      | Additional Band Gear - Drum Kit: 5 Pieces with Cymbals & Throne | 1 | day         | \$ 175.00              | \$ 150.00       | \$ 200.00                | \$ 300.00            | \$ 375.00       | \$ 975.00       | \$ 150.00           |               |
| 43                      | Additional Band Gear - Bass Guitar Rig                          | 1 | day         | \$ 75.00               | \$ 50.00        | \$ 100.00                | \$ 150.00            | \$ 210.00       | \$ 346.00       | \$ 150.00           |               |
| 44                      | Additional Band Gear - Guitar Amps                              | 1 | day         | \$ 75.00               | \$ 40.00        | \$ 75.00                 | \$ 200.00            | \$ 125.00       | \$ 167.00       | \$ 100.00           |               |
| 45                      | Additional Band Gear - Keyboard                                 | 1 | day         | \$ 100.00              | \$ 80.00        | \$ 150.00                | \$ 150.00            | \$ 250.00       | \$ 577.00       | \$ 150.00           |               |
| 46                      | Additional Band Gear - Electronic Piano                         | 1 | day         | \$ 150.00              | \$ 125.00       | \$ 175.00                | \$ 100.00            | \$ 300.00       | \$ 897.00       | \$ 150.00           |               |
| 47                      | Additional Band Gear - Wireless Microphones                     | 1 | day         | \$ 75.00               | \$ 50.00        | \$ 50.00                 | \$ 30.00             | \$ 75.00        | \$ 628.00       | \$ 125.00           |               |
| 48                      | Additional Band Gear - Digital Reverb                           | 1 | day         | \$ -                   | \$ 5.00         | \$ 25.00                 | \$ 25.00             | \$ 45.00        | \$ 38.00        | \$ 5.00             |               |
| 49                      | Additional Band Gear - Compressor                               | 1 | day         | \$ -                   | \$ 5.00         | \$ 25.00                 | \$ 25.00             | \$ 30.00        | \$ 38.00        | \$ 5.00             |               |
| 50                      | Additional Band Gear - AM/FM Tuner                              | 1 | day         | \$ -                   | \$ 5.00         | \$ 25.00                 | \$ 25.00             | \$ 50.00        | \$ 64.00        | \$ 5.00             |               |
| 51                      | Additional Band Gear - iPod Input                               | 1 | day         | \$ -                   | \$ 10.00        | \$ 10.00                 | \$ 0.01              | \$ 5.00         | \$ 64.00        | \$ 5.00             |               |
| 52                      | Additional Band Gear - Hammond B-3 and Leslie                   | 1 | day         | \$ 300.00              | \$ 400.00       | \$ 400.00                | \$ 300.00            | \$ 800.00       | \$ 1,282.00     |                     |               |
| 53                      | Additional Band Gear - Wireless Microphone                      | 1 | day         | \$ 75.00               | \$ 50.00        | \$ 75.00                 | \$ 30.00             | \$ 175.00       | \$ 538.00       | \$ 125.00           |               |
| 54                      | Additional Band Gear - DJ Coffin #1                             | 1 | day         | \$ 200.00              | \$ 175.00       | \$ 175.00                | \$ 300.00            | \$ 300.00       | \$ 1,025.00     | \$ 450.00           |               |
| 55                      | Additional Band Gear - DJ Coffin #2                             | 1 | day         | \$ 300.00              | \$ 150.00       | \$ 300.00                | \$ 300.00            | \$ 300.00       | \$ 769.00       | \$ 450.00           |               |
| 56                      | Additional Band Gear - Monitor in ear units                     | 1 | day         | \$ 75.00               | \$ 50.00        | \$ 125.00                | \$ 25.00             | \$ 125.00       | \$ 320.00       | \$ 175.00           |               |
| 57                      | 16' x 8' Video Screen - 1 Day Show Rate                         | 1 | each        | \$ 1,000.00            | \$ 2,200.00     | \$ 2,500.00              | \$ 2,900.00          | \$ 7,500.00     | \$ 3,974.00     | \$ 6,437.50         | \$ 4,875.00   |
| 58                      | 16' x 8' Video Screen - 2 Day Show Rate                         | 1 | each        | \$ 1,000.00            | \$ 3,200.00     | \$ 3,500.00              | \$ 4,000.00          | \$ 8,750.00     | \$ 3,974.00     | \$ 8,368.75         | \$ 9,100.00   |
| 59                      | 16' x 8' Video Screen - 3 Day Show Rate                         | 1 | each        | \$ 1,000.00            | \$ 3,500.00     | \$ 4,500.00              | \$ 4,200.00          | \$ 10,000.00    | \$ 3,974.00     | \$ 12,875.00        | \$ 10,150.00  |
| 60                      | 21' x 10' Video Screen - 1 Day Show Rate                        | 1 | each        | \$ 1,000.00            | \$ 4,200.00     | \$ 3,750.00              | \$ 4,500.00          | \$ 11,700.00    | \$ 6,410.00     | \$ 8,460.00         | \$ 8,325.00   |
| 61                      | 21' x 10' Video Screen - 2 Day Show Rate                        | 1 | each        | \$ 1,000.00            | \$ 5,100.00     | \$ 4,750.00              | \$ 5,500.00          | \$ 13,500.00    | \$ 6,410.00     | \$ 11,152.00        | \$ 16,000.00  |
| 62                      | 21' x 10' Video Screen - 3 Day Show Rate                        | 1 | each        | \$ 1,000.00            | \$ 6,100.00     | \$ 5,750.00              | \$ 6,000.00          | \$ 16,000.00    | \$ 6,410.00     | \$ 16,920.00        | \$ 16,700.00  |
| Sub-Totals              |                                                                 |   |             | \$ 69,085.00           | \$ 99,767.50    | \$ 115,140.00            | \$ 120,910.01        | \$ 375,241.00   | \$ 512,822.00   | \$ 358,911.25       | \$ 484,860.00 |
| Local Vendor Preference |                                                                 |   |             | \$ (4,988.38)          | \$ (9,976.75)   | \$ (6,045.50)            |                      | \$ (18,762.05)  |                 |                     |               |
| Totals                  |                                                                 |   |             | \$ 64,096.63           | \$ 89,790.75    | \$ 109,094.50            | \$ 120,910.01        | \$ 356,478.95   | \$ 512,822.00   |                     |               |