Drive Shack: City of Fort Lauderdale Solicitation 275-11844 April 11, 2017



(This hard copy submission supersedes any online submission materials)

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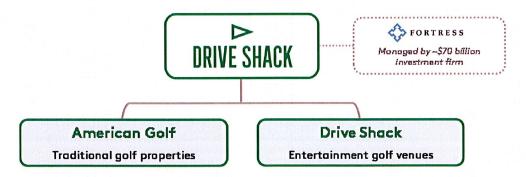
I. Executive Summary (4.2.2)

DRIVE SHACK

Business Entity: Drive Shack Inc. (NYSE: DS)

Background:

Drive Shack Inc. ("DS", the "Company" or the "Proposer") is a publicly traded owner and operator of golf-related leisure and entertainment businesses. Drive Shack conducts its leisure business through two primary operating segments: (1) Traditional golf properties and (2) Entertainment golf venues. The Company is a Maryland corporation and is headquartered in New York. Furthermore, Drive Shack is externally managed by an affiliate of Fortress Investment Group ("Fortress"), a global investment firm with approximately \$70 billion of assets under management.



Traditional Golf | American Golf

American Golf is one of the largest owners and operators of golf properties in the United States. As of December 31, 2016, we operated 78 properties across 13 states, of which over 75% were located in the top 20 metropolitan statistical areas. Our dedicated 4,700 employees are focused on delivering lasting experiences for our customers, who played over 4 million rounds with us in 2016. Among the 4 million rounds played in 2016, over 2 million were played on our municipal courses. Our operations are organized into two principal

categories: 1) public properties, which include municipal courses and daily fee courses and 2) private

properties, which include member-centric courses. Nearly half of our courses are operated on behalf of

municipal owners, such as New York City and Los Angeles County, where we have been partners for over three

decades.

Entertainment Golf | Drive Shack

Drive Shack is an entertainment company that combines golf, competition, dining and fun. We are developing

next-generation entertainment golf venues across the United States and internationally. Each venue, beginning

with our inaugural facility in Orlando, Florida, will feature three stories of hitting suites where friends, family,

co-workers or complete strangers can compete in a technologically-enhanced golf game. Drive Shack is also

strategically aligned with Taylor Made Golf Company, Inc. ("TaylorMade"), one of the most recognizable

brands in golf. Consumers seeking a good time, but not looking to participate in the game, can spectate from

one of Drive Shack's restaurant or lounge areas.

Main Office / Office Location That Will Service This Contract ("DS Office"):

1345 Avenue of the Americas, Floor 45

New York, NY 10105

Officers, Principals, Supervisory Staff and Key Individuals Who Will Be Directly Involved in the Work:

Sarah Watterson – Drive Shack | President and CEO (DS Office)

• Ms. Watterson is the President and CEO of Drive Shack Inc., where she oversees the day-to-day operations

of Drive Shack and American Golf. Prior to spending her time with Drive Shack, she worked across

various companies at Fortress with a focus on capital markets and business development. In addition, she

recently oversaw the acquisition of the Milwaukee Bucks, was instrumental in the development of the

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CAM #18-0020 Exhibit 3 4 of 44 business post-acquisition and managed the site selection and build-out of the new NBA arena and ancillary real estate in Milwaukee. Ms. Watterson previously worked at Goldman Sachs, where she was a member of

the global securities team. Ms. Watterson graduated Summa Cum Laude from Cornell University.

Larry Goodfield – *Drive Shack* | *Chief Financial Officer (DS Office)*

• Mr. Goodfield is the Chief Financial Officer, Chief Accounting Officer and Treasurer of Drive Shack Inc.,

where he oversees the financial management of the company. Prior to joining Fortress, Mr. Goodfield

served as Senior VP and Controller at W.P. Carey Inc., a publicly traded global real estate company, where

he was responsible for accounting, financial reporting and internal controls. Previously, Mr. Goodfield

served in both audit and advisory practices and specialized in real estate at PricewaterhouseCoopers LLP.

Sara Yakin – Drive Shack | Chief Operating Officer (DS Office)

• Ms. Yakin is the Chief Operating Officer of Drive Shack Inc., where she oversees the operations of the

company. Prior to spending her time with Drive Shack, she worked across various companies at Fortress

with a focus on capital markets and business development. Previously, Ms. Yakin worked at Barclays in

both its sales and trading divisions. Ms. Yakin graduated Magna Cum Laude from Cornell University.

Mark Goins, AIA – Drive Shack | Project Manager Lead, Architecture & Construction (DS Office)

Mr. Goins brings nearly 20 years of project management experience to his role at Drive Shack. Most

recently, he ran point on development for the theater chain, Carmike Cinemas, where he worked on over

200 projects in 40 different states. Mr. Goins also has 15 years of experience managing the Carmike

Cinemas building program from a design and construction standpoint. Previously, Mr. Goins was a critical

part of implementing building programs with Malco Theaters, Great Escape Theaters, Firestone, Belk

Department Stores, and Ruby Tuesday's restaurants.

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CAM #18-0020 Exhibit 3 5 of 44 Populous – Building Architect (4800 Main Street, Suite 300 Kansas City, Missouri 64112)

• Populous is a global architecture and design firm that creates the places where people love to be together,

like Yankee Stadium, the London Olympics, and the Super Bowl. Over the last 30 years, the firm has

designed more than 2,500 projects worth \$40 billion across emerging and established markets. Populous'

comprehensive services include architecture, interior design, event planning and overlay, environmental

graphics and wayfinding, master planning, landscape design, urban planning and sustainable design

consulting. With regional headquarters in Kansas City, London, and Brisbane, Populous has 17 offices on

four continents.

Kimley-Horn – Civil Engineering (600 N Pine Island Road #450, Plantation, FL 33324)

• Kimley-Horn is one of the nation's premier planning and design consulting firms. With over 2,800 staff

members in more than 75 offices across the U.S., the firm offers full services in a wide range of

disciplines. Drive Shack Fort Lauderdale will be working with the local office in Plantation, FL. From

demanding long-range strategies and complex planning and design to development and construction

challenges, Kimley-Horn engineers, planners and environmental scientists combine their creativity to

develop insightful solutions with the rigor to deliver practical results that consistently exceed expectations.

Jon E. Schmidt & Associates – Land Planner & Landscape Architecture (2247 Palm Beach Lakes Blvd.,

Suite 101, West Palm Beach, FL 33409)

• Jon E. Schmidt and Associates, Inc. is an award winning, State of Florida licensed landscape

architecture firm that provides landscape design and consulting, as well as land planning services to a

wide variety of project types throughout South Florida. Founded in 2000, Jon E. Schmidt & Associates,

Inc. was established with the goals of providing intelligent, innovative, landscape architectural design

solutions. Josh Nichols, Drive Shack's local land planner, is the Senior Land Use Planner with Jon E.

Schmidt & Associates, Inc., who will serve on the development team as the project planning

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CAM #18-0020 Exhibit 3 consultant/landscape architect. Mr. Nichols has over 14 years of experience in the planning field locally in the South Florida region with specific experience in Fort Lauderdale while with the law firm of Greenberg Traurig. His firm has also successfully procured and entitled leased airport property with the Palm Beach International Airport for the development of over 65,000 square feet of automotive uses for an international operator. Mr. Nichols' office will be charged with preparation of the site plan, landscape plans, and local approvals required through the City of Fort Lauderdale.

We intend to engage a general contracting firm to proceed with the construction of Drive Shack Fort Lauderdale. This firm will have national experience in commercial construction of similar size and scope to this project. Furthermore, this firm will have all necessary licenses and certifications to perform construction in the State, County and City.

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Key Elements of Proposal:

Rent Proposal	 \$310,000 per year for Years 1 to 10, paid in 12 equal monthly installments \$325,000 per year thereafter, paid in 12 equal monthly installments Equates to ~\$6.4 million in rent payments to the city over 20 years Market rate in appraisal attached is \$291,342, or ~\$5.8 million over 20 year
Permanent Job Creation	■ Drive Shack plans to employ ~ 350 full and part-time employees
Construction Job Creation	 Drive Shack plans to create <u>150 to 200 construction jobs</u> over the approximately one year construction
Fiscal Economic Benefits	 Drive Shack will create a substantial municipal revenue generation opportunity for the city
Entertainment Destination	 Unique entertainment destination providing enjoyment for patrons of all age Poised to draw visitors and tourists from outside of the Fort Lauderdale area

II. Project Description (4.2.3)

Type and size of development program (4.2.3a)

Gross Square Footage (Building): ~60,000 square feet

Net Square Footage (Building): ~55,000 square feet

The development will consist of the Building, the Outfield and the Parking Lot.

Description of proposed uses, a list of potential tenants and any letters of interest and/or intent from the

potential tenants (4.2.3b)

Drive Shack Fort Lauderdale will be an entertainment destination that combines golf, competition, dining and

fun. The venue will feature multiple stories of hitting suites where friends, family, co-workers or complete

strangers may compete in various technologically-enhanced golf games. Consumers who are seeking a good

time, but not looking to participate in the game, would be able to spectate from one of our restaurant or lounge

areas.

Drive Shack's accessibility will allow this venue to be enjoyed by many different types of consumers. When

customers sign up to play with us, we will provide free golf clubs and balls. Our hitting suites can each be

enjoyed by up to 6 people at once for an hourly fee. In addition to our hitting suites, our venue offers a

multitude of entertainment options so that by day it can be enjoyed by families or avid golfers and by night it

can be enjoyed by couples on date night or millennials seeking a unique option for a night out.

Drive Shack truly offers entertainment to people of all interests, such as:

• Fort Lauderdale visitors on vacation or on business will be offered a unique destination, without

needing their own golf clubs.

Non-golfers or aspiring golfers can enjoy the interactive and engaging games. Additionally, food and

beverage options will be made available at the golf suites and in the various lounge and dining areas.

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- Serious golfers can enjoy a variety of golf games, instruction options and TaylorMade clubs.
- People with no interest in picking up a club can enjoy watching friends play or spend time at one of our restaurant or lounge areas. These areas will contain a variety of social and entertainment amenities.

Drive Shack will be the operator and tenant of the facility and does not intend to sublease a portion of the facility.

The total cost to develop the site (4.2.3c)

	Item Description	Budget Estimate
HARD COSTS		\$10 - \$15 million
SOFT COSTS		\$5 - \$10 million
TOTAL BUDGET		\$15 - \$25 million

Proposer's Promised Capital Investment in Improvements to the leased parcels of Airport land (4.2.3d) \$10 million (equivalent to low end of "Hard Cost" estimate as noted above)

Economic benefit to the City from the Proposer's proposed development & use of developed land (4.2.3e)

Summary of Benefits

- Creates approximately 350 permanent jobs
- Drives 150 to 200 construction jobs
- Substantial opportunity for new municipal revenue generation
- Adds an exciting, year-round accessible and affordable entertainment attraction

Job Generation

Drive Shack Fort Lauderdale expects to create more than 350 permanent jobs to operate the venue. These employees will possess a broad array of skills and expertise in order to complete the Drive Shack staffing requirements, which include, but are not limited to:

Gaming

- Hosts / Suite Assistants
- o Greeters
- o Ball & Equipment Management
- o Golf Instruction Staff
- Food & Beverage
 - Servers
 - Runners
 - o Bartenders / Bar Backs
 - Cooking Staff
 - o Dishwashers
- Banquet / Event Staff
 - Servers
 - Hosts
- Maintenance / IT
 - o Custodial
 - o Landscaping
 - Handy Services
- Hospitality
 - o Greeters
 - Sales & Marketing

During the construction period, Drive Shack and our general contractor intend to employ approximately 150 to 200 people. While the general contractor will likely be a company with a national or regional reach, a high percentage of sub-contractor work and material suppliers are expected to come from local employers and businesses.

Wages from these new jobs are expected to trigger additional spending and further hiring throughout the

community via the economic multiplier effect.

Fiscal Economic Benefits

Rent

The City is entitled to rent payments outlined in the submission guidelines and proposed in the "Term Sheet".

At approximately \$0.69 per square foot for the full parcel, Drive Shack is offering to pay the City \$310,000

per year to rent this land for the first 10 years of the lease term and \$325,000 thereafter. The proposed Year 1

rent is approximately \$20,000 greater than the market rental rate indicated in the appraisal attached to the

submission guidelines. Over the course of the 20 year lease at the terms indicated in "Term Sheet", rent

payments to the City will have totaled ~\$6.4 million, which is ~\$525K greater than the total rent payments

over a 20 year lease indicated by the market rental rate in the appraisal provided.

Sales & Use Tax

Drive Shack has publicly disclosed that anticipated site-level annual revenues will be approximately \$20

million. The City would subsequently receive its allocation of the 6% sales tax charged by the State of Florida

on the taxable revenues.

Compatibility of proposed land use with aviation at the Airport (4.2.3f)

Drive Shack is a unique entertainment concept that allows you to share the best elements of sports, dining,

competition and fun with friends, family and the greater Drive Shack community. Guests arriving at Drive

Shack Fort Lauderdale will be greeted in the 1st floor reception area where they can enroll as a Drive Shack

member or sign up for a suite to play one of our technologically-enhanced, signature golf-based games.

Whether waiting for a hitting suite to be available, or just visiting Drive Shack to catch the big game, guests

can enjoy our 2nd floor sports bar & restaurant equipped with numerous TVs, great food, ambiance and service.

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CAM #18-0020 Exhibit 3 12 of 44 On the 3rd floor, guests can enjoy our family-friendly gaming lounge furnished with free-to-play table and

arcade games, or spend time in our open-air rooftop lounge that is adjacent to the arcade.

Drive Shack offers full food and beverage service to all of our hitting suites, the sports bar & restaurant, the

rooftop lounge and ample and flexible meeting space. Out on the hitting range, our crew maintains the outfield

in protected motorized ball-pickers, filtering thousands of golf balls every day back up to the hitting suites.

This unique venue can serve as an entertainment hub for the FXE travelers and employees. Drive Shack

intends to draw hundreds of thousands of visitors annually and increased foot traffic will raise awareness

regarding the variety of exciting products FXE offers including flight school, corporate travel and airport

employment opportunities. With the building's ample corporate event spaces, this venue will also provide an

amenity for the various employers in the area.

The heightened awareness and traffic to the area surrounding the Drive Shack venue will help drive additional

customers to the following local industries:

Adjacent restaurants and retail

Nearby hospitality

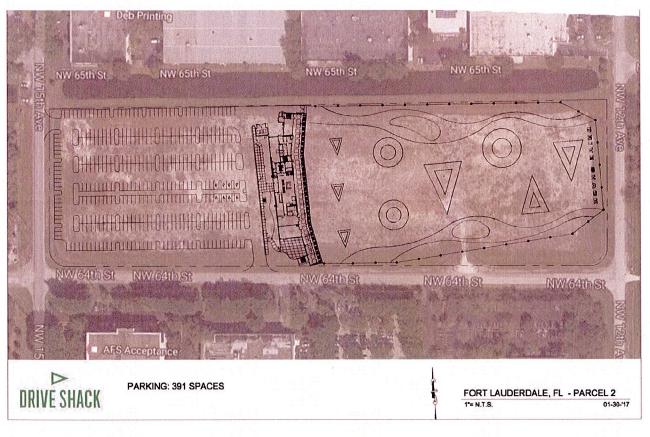
• Local public and private transit.

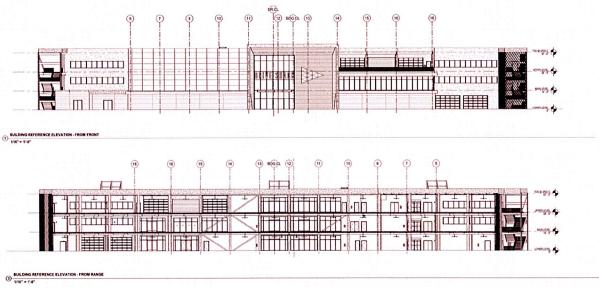
Thus, Drive Shack is excited for the opportunity to serve as the complementary entertainment destination to

FXE that the entire Fort Lauderdale community will be proud of.

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CAM #18-0020 Exhibit 3 13 of 44 A set of concept sketches showing the proposed Project and a set of schematic renderings of the proposed Project showing the principal elevations and massing, floor plans for each use, streetscape and landscape plans, entry feature and signage (4.2.3g)



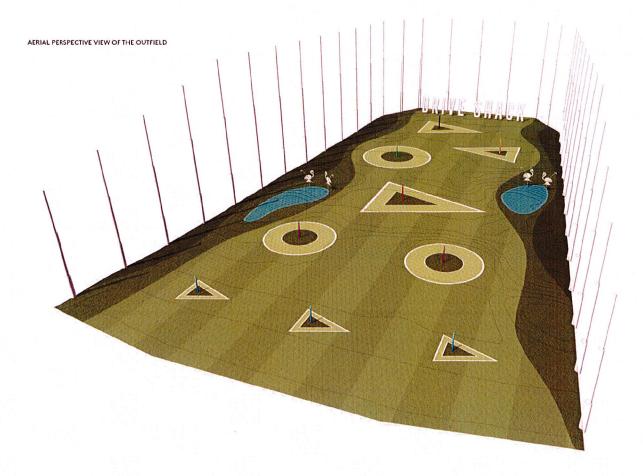












Floor Plans – Drive Shack's floor plans are proprietary, we would be happy to discuss further.

A description of the proposed exterior materials and other relevant specifications (4.2.3h)

- Metal Panels
- Decorative Masonry
- Stucco

A description of sustainable building practices that will be incorporated into the project during construction (4.2.3i)

- Energy efficient LED lighting
- Exterior lighting controls
- Occupancy sensors

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- Automatic sensors on plumbing fixtures
- Water reducing plumbing fixtures
- Reflective white roof
- Low or no VOC paints
- Tinted glazing
- Carpet produced with recycled fibers
- Energy management system controlling all HVAC units
- Concrete using fly ash (waste product of burning coal)

III. Term Sheet (4.2.4)

Initial Lease Term (Not to Exceed 30 years)	■ 20 years
Options to Extend (Not to Exceed 20 years)	 Up to 4 consecutive 5-year extensions
Base Rent	 \$310,000 per year for Years 1 to 10, paid in 12 equal monthly installments \$325,000 per year thereafter, paid in 12 equal monthly installments
Operating Expenses	 Drive Shack will be responsible for standard obligations under a triple net lease
Deposit Amount	• \$31,000.00 (10% of Year 1 Rent)
Contingencies	Drive Shack will have the option to terminate the lease and recover any deposits if contingencies are not satisfied, including: Drive Shack is able to obtain a policy of title insurance insuring its marketable title in the leasehold estate Receipt of final approvals from applicable governmental authorities for required entitlements, permits, authorizations, etc. Receipt of building permit Receipt of Certificate of Occupancy No tenants or parties in possession have rights of use or possession or are believed to have rights of use or possession with respect to the property Confirmation from the City that all necessary utilities, including water, sewer, electricity and gas, are available to the property and installed to boundary line of the property Remediation of any issues identified during due diligence period (i.e., title/survey issues, environmental conditions) Performance by the City of its covenants and obligations pursuant to the Lease Entry into an ECR, if applicable
Sublease and Assignment	 Drive Shack will not sublease or assign without consent, except to an affiliate (which will not relieve Drive Shack of its obligations under the lease)
Holdover	 Drive Shack will be deemed a month-to-month "at-will" tenant at the then-current base rent

IV. Experience and Qualifications (4.2.5)

- A. Confirmed
- B. Confirmed
- C. Confirmed
- D. Drive Shack Inc. is not currently licensed to do business in the State of Florida. Drive Shack Orlando LLC, a wholly-owned subsidiary of Drive Shack Inc., is licensed to do business in the State of Florida. Upon receiving notice of award for Solicitation 275-11844 and prior to entering into a lease agreement, Drive Shack Inc. will setup an entity for the development of Drive Shack Fort Lauderdale that will be licensed to conduct business in the State of Florida.

V. References (4.2.6)

Firm / Municipality: Tavistock Development Company

Contact Name: Andy Odenbach

Address: 6900 Tavistock Lakes Blvd #200, Orlando, FL 32827

Email: aodenbach@tavistock.com Phone Number: (407) 888-6500

Context: Landlord | Drive Shack Orlando LLC

Description of Work: Development of the first Drive Shack location

Year the Project was Completed: In Progress

Total cost of the project, estimated and actual: DS expects the cost to develop a Drive Shack to be

approximately \$15 to \$25 million

Firm / Municipality: City of New York, NYC Parks

Contact Name: David Cerron

Address: 830 Fifth Avenue, Room 407, New York, NY 10065

Phone Number: (212) 360-3457 Email: David.Cerron@parks.nyc.gov Context: Landlord | American Golf

Description of Work: Complete golf course and clubhouse renovation / addition at Dyker Beach Golf Course

Year the Project was Completed: 2008

Total cost of the project, estimated and actual: \$12 million+

Firm / Municipality: City of San Leandro, California

Contact Name: Debbie Pollart

Address: 14200 Chapman Road, San Leandro, CA 94578

Phone Number: (510) 577-6020 Email: DPollart@sanleandro.org Context: Landlord | American Golf

Description of Work: Complete 27-hole golf course renovation and multi-tiered driving range construction

Year the Project was Completed: Phase I 1999 Phase II 2004 Total cost of the project, estimated and actual: \$9 million+

Firm / Municipality: Los Angeles World Airports

Contact Name: Vivian Howell

Address: 6053 W. Century Blvd. Suite 400, Los Angeles, CA 90045

Phone Number: (424) 646-7215 Email: vhowell@lawa.org

Context: Landlord | Westchester Golf Partners, American Golf

Description of Work: Designed and constructed 3-hole addition to existing 15-hole golf course and driving

range upgrades

Year the Project was Completed: 2010

Total cost of the project, estimated and actual: \$2 million+

Firm / Municipality: County of Los Angeles, Department of Parks and Recreation

Contact Name: Jorge Badel

Address: 301 North Baldwin Avenue, Arcadia, CA 91007

Phone Number: (626) 821-4649 Email: jbadel@parks.lacounty.gov Context: Landlord | American Golf

Description of Work: Whittier Narrows Golf Course clubhouse renovation and installation of a banquet/event

center (currently in planning and permitting phase)

Year the Project was Completed: In progress, estimated Fall 2017 / Spring 2018

Total cost of the project, estimated and actual: \$3 million

VI. Required Forms (4.2.7)

- A. Proposal Certification Complete and attach the Proposal Certification provided herein. Completed on BidSync. See confirmation on Page 24
- B. Non-Collusion Statement This form is to be completed, if applicable, and inserted in this section.

Completed on BidSync. See confirmation on Page 27

- C. Sample Insurance Certificate Demonstrate your firm's ability to comply with insurance requirements. Provide a previous certificate or other evidence listing the insurance companies' names for the required coverage and limits.

 See Page 30
- D. Business License Evidence that your firm and/or persons performing the work are licensed to do business in the State of Florida.

As mentioned in section 4.2.5, Drive Shack Inc. is not currently licensed to do business in the State of Florida. Drive Shack Orlando LLC, a wholly-owned subsidiary of Drive Shack Inc., is licensed to do business in the State of Florida. Upon receiving notice of award for Solicitation 275-11844 and prior to entering into a lease agreement, Drive Shack Inc. will setup an entity for the development of Drive Shack Fort Lauderdale that will be licensed to conduct business in the State of Florida. Please see Appendix C to view the business license for Drive Shack Orlando LLC.

4.2.7A – Proposal Certification (See next two pages)

DPX Form 4/11/2017

Supplier Response Form

BID/PROPOSAL CERTIFICATION

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked by the bidder in some manner to indicate that it will supplant the electronic version. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607,1501 (visit http://www.dos.state.fl.us/).

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ity: New York		State: New Yor	Zip: 10105				
elephone No.	212-478-4109	FAX No. 2	12-798-612	2 Ema	l: swatterson	@fortress.co	om l
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11/2017	DPX Form
contained in this competitive solicitation	n.
Submitted by:	
Sarah Watterson Name (printed)	Signature
4/11/17 Date:	swatterson@fortress.com Title
Please be aware that typing in your p	v and click Save to save your response. password acts as your electronic signature, which is just as legal and binding as an quatures in Global and National Commerce Act for more information.)
To take exception: 1) Click Take Exception. 2) Create a Word document detailing 3) Upload exceptions as an attachm	ent to your offer on BidSync's system.
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4.2.7B – Non-Collusion Statement (See next two pages)

Solicitation 275-11844

4/11/2017 DPX Form

Supplier Response Form

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and free from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement,

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor,

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

- 3,3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e,g, ownership of five (5) percent or more),
- 3,4, Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME -	<u>RELATIONSHIPS</u>

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

Please enter your password below and click Save to save your response.

Please be aware that typing in your password acts as your electronic signature, which is just as legal and binding as an original signature. (See <u>Electronic Signatures in Global and National Commerce Act</u> for more information.)

To take exception:

- 1) Click Take Exception,
- 2) Create a Word document detailing your exceptions,
- 3) Upload exceptions as an attachment to your offer on BidSync's system.

By completing this form, your bid has not yet been submitted. Please click on the place offer button to finish filling out your bid.

https://www.bidsync.com/DPXViewer/Non_Collusion_Statement_6-5-07.htm?ac=supresponse&auc=2011300&docid=291856

1/2

4/11/2017 DPX Form
Usemame SWATTERSON@FORTRESS.COM
Password *

Save Take Exception Close
* Required fields

 $https://www.bidsync.com/DPXViewer/Non_Collusion_Statement_6-5-07.htm? ac=supresponse\&auc=2011300\&docid=291856$

2/2

		ICATE OF LIA					03/2	(MM/DD11111) 7/2017
THIS CERTIFICATE IS ISSUED AS A CERTIFICATE DOES NOT AFFIRMATI BELOW. THIS CERTIFICATE OF INS REPRESENTATIVE OR PRODUCER, AI	VELY OF	DOES NOT CONSTIT	D, EXTE	ND OR ALTI	ER THE CO	VERAGE AFFORDED E	Y THE	POLICIES
IMPORTANT: If the certificate holder the terms and conditions of the policy, certificate holder in lieu of such endors	certain p	olicies may require an						
RODUCER			CONTA NAME:	CT				. m.
MARSH USA, INC. 99 HIGH STREET			PHONE (A/C, N	o. Ext):		(A/C, No):		
BOSTON, MA 02110			E-MAIL ADORE	88:				
Attn: Boston.certrequest@Marsh.com Fax: 2	12-948-4377				URER(8) AFFOR	DING COVERAGE		NAICE
18149079-gxs-16-17			INSURI	RA: Evansion i	surance Compar	y .		35378
SURED Drive Shack Holdings, LLC		. 11.1. 22	INSUR	RB: NA	1 11 14			N/A
Attn: Tom Wilkinson			INSUR	RC:	1111111111111		1305	
1345 Avenues of the Americas New York, NY 10105			INSUR	RD:				
			INSUR					- 1
01504050	TIEICAT		INSURI			DELUCION NUMBER :		<u> </u>
OVERAGES CER THIS IS TO CERTIFY THAT THE POLICIES		NUMBER:		-008748790-01 N ISSUED TO		REVISION NUMBER:2	HE PO	ICY PERIOD
INDICATED. NOTWITHSTANDING ANY RECERTIFICATE MAY BE ISSUED OR MAY	PERTAIN,	NT, TERM OR CONDITION THE INSURANCE AFFOR	N OF AN	Y CONTRACT	OR OTHER DESCRIBED	OCUMENT WITH RESPE HEREIN IS SUBJECT TO	CT TO	WHICH THIS
EXCLUSIONS AND CONDITIONS OF SUCH SR TYPE OF INSURANCE	ADDL SUER			POLICY EFF (MM/DD/YYY)	POLICY EXP	UMT	-	
TYPE OF INSURANCE X COMMERCIAL GENERAL LIABILITY	INSD WVD	POLICY NUMBER		09/08/2016	(MM/DD/YYYY) 09/08/2017	EACH OCCURRENCE	5	1,000,00
CLAIMS-MADE X OCCUR				V3/VWEV10	VALUE OF THE PARTY	DAMAGE TO RENTED	5	100,00
COMPANDE COOK				35 1 2.8	Property of the	MED EXP (Any one person)	5	5,00
						PERSONAL & ADV INJURY	5	1,000,00
GENT AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	5	2,000,00
X POLICY PRO- LOC		2 1 1				PRODUCTS - COMP/OP AGG	5	EXCLUDE
OTHER:					1.214		\$	
A AUTOMOBILE LIABILITY	111	3AA118115		09/08/2016	09/08/2017	COMBINED SINGLE LIMIT (Ea accident)	5	1,000,00
ANY AUTO		m 1.0 15.				BOOLY INJURY (Per person)	\$	
ALLOWNED SCHEDULED AUTOS NON-OWNED						BOOLY INJURY (Per accident)	\$	1 1111
X HRED AUTOS X NON-OWNED		30 74 4				(Per accident)	\$	
		In a Control				12	\$	
UMBRELLA LIAB OCCUR	× 11	4 4 01		1 1 11 11		EACH OCCURRENCE	5	
EXCESS LIAB CLAMS-MACE	4	24 ° %				AGGREGATE	\$	
DED RETENTION \$						PER OTH-	\$	
AND EMPLOYERS' LIABILITY YAN		11.11.5						
ANY PROPRIETO RPARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A	v 25.0 m				E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE	5	
(Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below						EL DISEASE - POUCY UNIT	1	
DESCRIPTION OF OPERATIONS DOOR					-//	LE VIOLAGE POUG SMIT	-	
						The second of th		
					1. 2. 2			
ESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC	LES (ACOR	D 101, Additional Remarks Sch	edule, may	be attached if mo	ne space is requi	red)		
vidence of Insurance								
ERTIFICATE HOLDER			CAN	CELLATION				
			VAIN	nion				
Orive Shack Holdings, LLC Attn: Tom Wilkinson 1345 Avenues of the Americas New York, NY 10105			THI	EXPIRATIO	N DATE TH	ESCRIBED POLICIES BE O EREOF, NOTICE WILL CYPROVISIONS.		
				ORIZED REPRESE	NTATIVE			
						AL: LA	<u> </u>	_
		No. 2 19 1	Citzac	eth Stapleton		Elyand St		
						ORD CORPORATION.	A 11 -	LA

4.2.7D – Business License (See Appendix C)

VII. Appendix

- A. Proposal Page (Section VI)
- B. Addendum No. 1
- C. Business Licenses

Appendix A - Section VI - Proposal Page

Bid 275-11844 City of Fort Lauderdale SECTION VI - PROPOSAL PAGE Proposer Name: Drive Shack Inc. Respondent agrees to lease Parcel C at the price in accordance with the terms, conditions and specifications contained in this Proposal. Notes: Provide the following information: 20 1. Initial Lease Term Year(s) 4 consecutive extensions, 2. Option to Extend Term each for 5 _Year(s) \$ 310,000.00 3. Base Rent \$_31,000.00 4. Deposit Amount Submitted by: Sarah Watterson Name (printed)

President & CEO

Title

Solicitation 275-11844

April 11, 2017

Date

Appendix B – Addendum No. 1



City of Fort Lauderdale . Procurement Services Division 100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301 954-828-5933 Fax 954-828-5576 purchase@fortlauderdale.gov

ADDENDUM NO. 1

RFQ No. 275-11844 TITLE: Lease and Development of Parcel C (Property ID #494209010170)

ISSUED: 4/4/17

This addendum is being issued to make the following change(s):

- Section II Special Terms And Conditions, Item 2.11.1 is revised as follows:
 - 2.11.1 A proposal security payable to the City of Fort Lauderdale shall be submitted with the proposal response in the amount of ten percent (10%) of the first year's base rental amount. A proposal security can be in the form of a bid bond or cashier's check, and will be returned to the unsuccessful proposers soon as practicable after award and execution of Lease. Upon execution of the Lease, a Construction Assurance Deposit (CAD) of two percent (2%) of the total proposed construction costs shall be paid to the Lessor in the form of cash or an irrevocable letter of credit. The proposal security will be returned to the successful proposer after acceptance of the Payment and Performance Bond, if required; acceptance of insurance coverage, if required; and full execution of contract documents; or other conditions as stated in the Special Conditions or elsewhere in the RFP.
- The opening date has been changed to April 11, 2017

All other terms, conditions, and specifications remain unchanged.

Sr. Procurement Specialist Company Name: Drive Shack (please print)

Bidder's Signature: Alla Herzon

Date: 04/10/2017

James Hemphill

Appendix C – Business Licenses (See following pages)



June 23, 2016

FLORIDA DEPARTMENT OF STATE Division of Corporations

DRIVE SHACK LAKE NONA LLC 1345 AVENUE OF THE AMERICAS NEW YORK, NY 10105US

Qualification documents for DRIVE SHACK LAKE NONA LLC were filed on June 22, 2016, and assigned document number M16000005025. Please refer to this number whenever corresponding with this office.

Your limited liability company is authorized to transact business in Florida as of the file date.

This document was electronically received and filed under FAX audit number H16000152487.

To maintain "active" status with the Division of Corporations, an annual report must be filed yearly between January 1st and May 1st beginning in the year following the file date or effective date indicated above. If the annual report is not filed by May 1st, a \$400 late fee will be added.

A Federal Employer Identification Number (FEI/EIN) will be required when this report is filed. Apply today with the IRS online at:

https://sa.www4.irs.gov/modiein/individual/index.jsp.

Please notify this office if the limited liability company address changes.

Should you have any questions regarding this matter, please contact this office at the address given below.

Yasemin Y Sulker
Regulatory Specialist II
Registration/Qualification Section
Division of Corporations Letter Number: 816A00013211

P.O BOX 6327 - Tallahassee, Florida 32314

COVER LETTER

Div	ision of Corporation	ns							
cubirer.	Drive Shack Lake N								
SUBJECT	******	Name of Limited Liability Company							
The enclosed Existence, at	d "Application by Fo	reign Limited Liability Comp ed to register the above refere	any for Authorization to need foreign limited liab	Transact Business in Florida," bility company to transact busin	Certificate of ess in Florida				
Please retur	all correspondence	concerning this matter to the	following:						
,	Helen Ong								
	,, , 	Na	ine of Person						
	Newcastle Inv	estment Corp.							
		. Fi	rm/Company						
	1345 Avenue	of the Americas							
			Address						
	New York, N	Y 1 0 105							
	William Co. M. Co. Marketter	City/S	tate and Zip Code						
	hong@fortress.								
	rga gova ca stanraturbat articoloria con arra con	E-mail address: (to be used	for future annual repor	t notification)					
For further i	information concerni	ng this matter, please call:							
He	elen Ong		212 79	8 6100					
******	Name	of Centact Person	Area Code	Daytime Telephone Number					
Di Re P.C	AILING ADDRESS vision of Corporation gistration Section D. Box 6327 Ilahassee, FL 32314	i is	Divi Regi Clift 266	EET ADDRESS: sion of Corporations istration Section on Building Executive Center Circle ahassee, FL 32301					
	a check for the follows 125.00 Filing Fee	wing amount: □ \$130.00 Filing Fee & Certificate of Status	☐ \$155.00 Filing Fee	e & \$\Bigsiz \$160.00 Filing Fee, C of Status & Certified Co					

TO:

Registration Section

APPLICATION BY FOREIGN LIMITED LIABILITY COMPANY FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 605.0902, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN LIMITED LIABILITY COMPANY TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

Drive Shack Lake Nona	LLC			
(Name of Fore	ign Limited Liability Company; must inc	clude "Limited Liabi	lity Company," "L.L.C.," or "	CLC.")
			1. 721 - 1da Olha alta-mata nama	must include "Limited
f name unavailable, enter alt iability Company," "L.L.C,"	ternate name adopted for the purpose of to "LLC.")	transacting business	in Plonda. The alternate name	must include Eximed
Delaware		3. N/A		
Jurisdiction under the law of company is organized)	of which foreign limited llability		(FEI number, if applicable)	
	/Posts Cost ton goals/ business in	n Florida if prior to	registration)	
	(Date first transacted business in (See sections 605,0904 & 605,090)	15, F.S. to determine	penalty liability)	
1345 Avenue of the An	nericas			
New York, New York				
1345 Avenue of the Am	(Street Address of Princincina)	cipal Office)		
New York, New York				
7.007 7.000,7.000	(Mailing Add	ress)		
Name and street addres	s of Florida registered agent: (P.O. I	Box NOT accepta	ble)	
Name:	C T Corporation System			
Office Address:	1200 South Pine Island Road			
V11.00 7.00.100.	Plantation		, Florida 33324	
	(City)		(Zip code)	
esignated in this applica complywith the provisi	gistered agent and to accept service tion, I hereby accept the appointment ons of all statutes relative to the property position as registered agent. By: All Jacobses (Registered	ent as registered ag oper and complete	ent and agree to act in this	s capacity. I juriner agre
	(Registered	d agent's signature)		•
The name, title or capa	acity and address of the person(s) wh	ho has/have authori	ty to manage is/are:	
	ed Signatory 1345 Avenue of th			105
				
. Attached is a certificate irisdiction under the law f the translator must be s	of existence, no more than 90 days of which it is organized. (If the certiful the certiful that it is organized)	old, duly authentic ificate is in a foreig	ated by the official having on language, a translation of	custody of records in the the certificate under oath
	Signature of	an authorized person		-
his document is executed	d in accordance with section 605.020 to the Department of State constitutes)3 (1) (b), Florida S s a third degree felo	Statutes. I am aware that any my as provided for in s.817.	false information
TOTAL TO A GOVERNOUS W	Justine Cheng	•	•	
		nted name of signee		-

Page 1

Delaware The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF

DELAWARE, DO HEREBY CERTIFY "DRIVE SHACK LAKE NONA LLC" IS DULY

FORMED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD

STANDING AND HAS A LEGAL EXISTENCE SO FAR AS THE RECORDS OF THIS

OFFICE SHOW, AS OF THE FIFTEENTH DAY OF JUNE, A.D. 2016.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL FRANCHISE TAXES HAVE BEEN ASSESSED TO DATE.

6065664 8300
SR# 20164479258
You may verify this certificate online at corp.delaware.gov/authver.shtml

Jaffrey W. Bustock, Beckelary of State

Authentication: 202497842

Date: 06-15-16



September 6, 2016

FLORIDA DEPARTMENT OF STATE Division of Corporations

DRIVE SHACK ORLANDO LLC 1345 AVENUE OF THE AMERICAS NEW YORK, NY 10105US

Re: Document Number M16000005025

The Amendment to the Application of a Foreign Limited Liability Company for DRIVE SHACK LAKE NONA LLC which changed its name to DRIVE SHACK ORLANDO LLC, a Delaware limited liability company authorized to transact business in Florida, was filed on September 1, 2016.

This document was electronically received and filed under FAX audit number H16000218277.

Should you have any questions regarding this matter, please telephone (850) 245-6051, the Registration Section.

Jenna D Harris Regulatory Specialist II Division of Corporation

P.O BOX 6327 - Tallahassee, Florida 32314

Letter Number: 816A00018679



FLORIDA DEPARTMENT OF STATE DIVISION OF CORPORATIONS

Attached are the forms and instructions to amend the name, jurisdiction, or the registered agent, or any person identified in accordance with s. 605.0902 (1)(e), or a change in title or capacity of that person, for a foreign limited liability company authorized to transact business in Florida. The requirements are as follows:

- Pursuant to s. 605.0907, Florida Statutes, the attached application must be completed in its entirety.
- A certificate from the state of jurisdiction evidencing the amendment must be submitted with the application. The certificate should be issued within the past 90 days.
- The name of a limited liability company in the state of Florida must contain the words "Limited Liability Company," the abbreviation "L.L.C." or the designation "LLC."
- The name of a limited liability company must be distinguishable on the records of the Florida Department of State. If you have changed the name of your limited liability company and the new name is not distinguishable on our records, you must adopt an alternate name to use in the state of Florida. To adopt an alternate name, you must submit a copy of the written consent of the managers or managing members adopting the alternate name. You may download a fill-in-the blank consent form from our website www.sunbiz.org.

A preliminary search for name availability can be made on the Internet through the Division's records at www.sunbiz.org. Preliminary name searches and name reservations are no longer available from the Division of Corporations. You are responsible for any name infringement that may result from your name selection.

> The fees are as follows:

\$25.00 Filing Fee \$30.00 Certified Copy (optional) \$ 5.00 Certificate of Status (optional)

- A letter of acknowledgment will be issued free of charge upon registration. Please submit one check made payable to the Florida Department of State for the total amount of the filing fee and any optional certificate or copy.
- A COVER letter should be submitted along with the application, certificate, and check. The mailing address and courier address are noted below.
- Please send the application to:

Mailing Address
Registration Section
Division of Corporations
P.O. Box 6327
Tallahassee, FL 32314

Street/Courier Address
Registration Section
Division of Corporations
Clifton Building
2661 Executive Center Circle
Tallahassee, FL 32301

Any further inquiries concerning this matter should be directed to the Registration Section by calling (850) 245-6051.

CR2E055 (9/15)

COVER LETTER

TO:	Registration Section Division of Corporations			
SUBJE	Drive Shack Orlando LLC			
	Name of Foreig	n Limited Liabil	ity Compa	ny
Dear S	ir or Madam:			
The en	closed application, certificate and fee(s)	are submitted fo	r filing.	
Please	return all correspondence concerning thi	s matter to the fo	ollowing:	
Jose To	rres			
	Name of Person			
Fortress	s Investment Group			
	Firm/Company			
1345 A	venue of the Americas, 45th Floor			
	Address			
New Yo	ork, NY 10105		-	
	City/State and Zip Code	2		
jtorres@	gfortress.com			
E-ma	ail address: (to be used for future annual	report notificati	on)	
For fur	ther information concerning this matter,	please call:		
Jose To	•	212	479-1541	
	Name of Person	_at (Area Code	& Daytime	e Telephone Number
	STREET/COURIER ADDRESS: Registration Section Division of Corporations Clifton Building 2661 Executive Center Circle Tallahassee, Florida 32301		Registra Division P.O. Bo	NG ADDRESS: ation Section of Corporations x 6327 ssee, Florida 32314
	red is a check for the following amount Filing Fee \$\sum \\$30 Filing Fee & Certificate of Status 5 (9/15)	t: \$55 Filin Certified	_	Sectificate of Status & Certified Copy

APPLICATION BY FOREIGN LIMITED LIABILITY COMPANY TO FILE AMENDMENT TO CERTIFICATE OF AUTHORITY TO TRANSACT BUSINESS IN FLORIDA

SECTION I (1-4 must be completed)

1. Name of limited liability Company as it appears	s on the records of the Florida	Department of
State: Drive Shack Orlando LLC		
Enter new principal office address, if applicable:		
(<u>Principal office address</u> <u>MUST BE A STREET ADDRESS</u>)		
Enter new mailing address, if applicable: (Mailing address MAY BE A POST OFFICE BOX)		······································
2. The Florida document number of this limited lia	ability company is: M16000005	5025
Jurisdiction of its organization: Delaware		
4. Date authorized to do business in Florida: 6/22	//2016	
SECTION II (5-9 complete only the applicable	changes)	
5. New name of the limited liability company: (mus	st contain "Limited Liability Co	ompany, ""L.L.C.," or "LLC.")
(If name unavailable, enter alternate name adopted copy of the written consent of the managers or mamust contain "Limited Liability Company," "L.L.C	naging members adopting the a	business in Florida and attach a alternate name. The alternate name
6. If amending the registered agent and/or registere registered agent and/or the new registered office ac		ds, enter the name of the new
Name of New Registered Agent:		
New Registered Office Address:		
	Enter Florid	da Street Address
	City	, Florida
New Registered Agent's Signature, if changing Re I hereby accept the appointment as registered ages the provisions of all statutes relative to the proper and accept the obligations of my position as regist document is being filed to merely reflect a change liability company has been notified in writing of the	egistered Agent: nt and agree to act in this cape and complete performance of tered agent as provided for in (in the registered office addres.	acity. I further agree to comply with my duties, and I am familiar with Chapter 605, F.S. Or, if this
IfC	hanging Registered Agent Sig	mature of New Registered Agent

3

itle/ Capacity	<u>Name</u>	Address	Type of Action
	Justine Cheng	1345 Avenue of the Americas	Add
		New York, NY 10105	⊠ Remov
	Sarah L. Watterson	1345 Avenue of the Americas	⊠Add
		New York, NY 10105	Remov
	Lawrence A. Goodfield, Jr.	1345 Avenue of the Americas	⊠Add
		New York, NY 10105	Remov
	Sara A. Yakin	1345 Avenue of the Americas	X Add
		New York, NY 10105	Remove
	18		Add
			Remov
aforementio	a certificate, if required: no more that ned amendment(s), duly authenticate under the law of which this entity is	d by the official having custody of records	n the

Filing Fee: \$25.00