SAUL EWING
ARNSTEIN
& LEHR ***

Regular Meeting
Provided by James 12/5/2017 R-4
Brady
Phone: 954 713 7618

james.brady@saul.com

www.saul.com

November 30, 2017

VIA E-MAIL and VIA REGULAR MAIL

Mayor John "Jack" P. Seiler and All City Commissioners
City of Fort Lauderdale
100 North Andrews Avenue
Fort Lauderdale, FL 33301
Jack.Seiler@fortlauderdale.gov
Dtrantalis@fortlauderdale.gob
RMcKinzie@fortlauderdale.gov
Rrogers@fortlauderdale.gov

Re: Bahia Mar II Position Statement

Dear Mayor and Commissioners:

I am addressing you on behalf of Larry Burnette and a number of similarly-minded persons opposed to the current Bahia Mar Plan, with the hope that you will carefully consider the argument below and reject the site Plan all together or table the Site Plan consideration until after the March 2018 election. There are a number of reasons to reject the proposed development, and those are (1) the project's sponsor is in violation of the underlying Lease because the property is not being kept in first-class condition, (2) the project's Site Plan does not comply with the applicable provisions of the ULDR, and (3) the public, through its, then, newly elected representatives, should be given the assurance that whatever action is taken, is taken transparently and with a keen eye to the future. The fact of the matter is a majority of the current City Commission will no longer be serving after March 2018, yet, if the site plan is considered and approved on December 5, 2017, the fate of the Bahia Mar site, the close-by environs and the barrier island will be fixed for the next Century. There appears to be no reason, in the public interest, to make this profound decision before the next election.

Mayor John "Jack" P. Seiler November 30, 2017 Page 2

LEASE

Article 19 of the Lease contravenes the character of the proposed Project. Article 19 contemplates "a first-class hotel-marina and resort complex, which may include uses such as restaurant, cocktail lounge, liquor store, yacht club, motel, hotel, convention hall, retail stores, marine stores, marine service station, charter boat and sightseeing boat facility, offices, apartment and other kindred and similar businesses." Nothing is said or even suggested in Article 19 regarding permanent multi-family uses. The proposed project, however, envisions a development in which the collective multi-family use, in terms of bulk, height, square footage and density, exceeds the enumerated permissible uses.

A court, seeking to discern the meaning of Article 19 will refer to and rely on established rules of statutory construction. One of those rules is *expressio unius*, *est exclusio alterius* or the expression of several similar uses is to the exclusion of all other uses. The permissible uses expressed in Article 19 do not encompass multi-family residential uses of the nature or likened to the obvious listed commercial uses and, thus, the list excludes the multi-family residential uses by implication.

The Court will apply another rule of construction to the effect that the all parts of the statement of purpose will be read *in pari materia* or all parts of the statement will be read together and given equal weight to discern the legislative meaning. Applying that rule, one reads the last part of the statement of purpose "...offices, apartments and other kindred and similar businesses" as clearly contemplating on-going business, as opposed to residential, activities. Such a reading is further supported by Sections 2 and 3 of Article 19, each of which contemplate the continuation of the business of a marina. Indeed, Section 2 mandates – not just permits, but requires – "...LESSEE shall maintain the character of the Bahia Mar as a marina" and as contemplated in Section 3 "... so as to make the same [the business to be conducted] yield the greatest revenue possible." Likewise, the fourth preamble WHEREAS paragraph of the Lease underscores the revenue-raising goals of the Lease, in order to benefit the City: "WHEREAS, such improvements, if constructed, should increase the gross revenues generated on the leased property, thereby affording additional revenues to the Lessor."

Article 26 underscores the reality that a residential enclave of 651 units was not considered as being within the marina context. Each of the categories of uses enumerated therein is consistent with the intent that Bahia Mar remains a marina facility. To the contrary, the present proposal relegates the marina use to an accessory use, dominated at completion, by 1,163,000 square feet of residential use, over a mere 235,000 square feet of hotel/commercial use.

The nature of the proposed project disserves those stated goals. Bahia Mar has never served permanent or non-transient residential uses. To do so is not to "maintain the character" of Bahia Mar. The selling of condominium units or long-term leasing of apartment units in no way suggests the continuation of a revenue stream commensurate with revenues generated from commercial usage.

Article 7 provides further evidence that a multi-family residential development was never

Mayor John "Jack" P. Seiler November 30, 2017 Page 3

contemplated in the uses anticipated by Article 19: "Inspection – The LESSOR or its agents shall have the right to enter the leased premises and the buildings and improvements constructed thereon, at all reasonable hours for the purpose of inspecting the same, or for any other purposes not inconsistent with the terms or spirit of this Lease." What mechanism is provided or to be provided whereby the City can inspect the residential units? The implicated Constitutional Fourth Amendment issues are staggering.

Not to guild the lily, but I hasten to point out that in 2015, your Special Counsel, retained and paid to review the Lease, in light of the then pending proposal, gave the City Commission essentially the same advice. (A copy of the December 11, 2015, Memorandum is appended hereto for your easy reference. See the third paragraph on the face page.) Mr. Lunny concluded that an amendment to the Lease was *necessary*. Presumably, the Office of City Attorney agreed with Mr. Lunny's assessment as the available records reflected no memorandum of a differing opinion. (Note that the Memorandum was presented to the Mayor and City Commission by Assistant City Attorney, Lynn Solomon, with a copy to the City Attorney, Ms. Everett.) Nothing has changed with regard thereto in the last two years.

To put it clearly, there is simply no cogent argument to be made, with a straight face, that the proposed project is consistent with the stated purpose or limitations imposed by Article 19. A declination to approve the subject Site Plan is consistent with, if not compelled by, the Lease, under the prevailing circumstances. Any argument that such a disapproval would violate the covenant of reasonable-consent covenant in Article 24 will fall on deaf judicial ears.

LEASEHOLD INCONSISTENCIES

Approval of the proposed project creates a number of inconsistencies with the current Lease. An amendment to the Lease should be a concurrent approval with the proposed Site Plan. Otherwise, if approved, the proposed project will be inconsistent with and will constitute violations of the Lease. (See, e.g. Article 16, Section 4; Article 17; Article 20, and Article 26). In addition, such a substantive departure from the clear terms of the Lease will give rise to future arguments of waiver and estoppel.

While provided in the applicable Lease, no mention has been made of or the need to establish the Capital Improvement Account envisioned under Article 15.0, in terms of the newly envisioned project.

Article 28 requires the submission of an audited financial report. The record does not reflect the submission of the required audited report.

ULDR COMPLIANCE

The Site Plan does not comport with various regulations either in letter or in spirit and is deficient in providing various data which is meaningful in determining whether the site, as built, will work. By way of example:

Mayor John "Jack" P. Seiler November 30, 2017 Page 4

- Buildings 1, 2 and 4 (the 120' residential towers fronting Seabreeze) rise straight up from the minimum setback line along Seabreeze Boulevard, violating the beach shadow ordinance that requires 1:1 step backs above 35'. (See Section 47-23.6 ULDR)
- Open space is said to be 41% (6.5 acres). This does not include water areas. But the application does not include a detailed breakdown of open space. A deductive estimate leads to the following: With building coverage at 6.95 acres, streets and loading areas at 2.49 acres, and landscaped area is stated to be about 4 acres (25% of upland area), this leaves about 2.5 acres that may be paved open area such as the boardwalk, sidewalks and paved portions of plazas. Of these 6.5 acres that is taken to be both landscaped and paved open space, the 3 notable open spaces are about 1.6 acres (25% of the estimated upland open space area).
- Boat show accommodation is not addressed in the application other than the bottom two floors of the parking garage (same location as last proposal, but much smaller footprint).
- Promenade/boardwalk and Seabreeze Blvd. landscape sections were not provided. These sections would help us to see just how this public space will be configured.
- Code requires details regarding open space programming. Plans do not indicate programming or design details.
- All first floors, including structured parking, "should encourage pedestrian scale activity." However, Building 9 is an unwrapped parking garage.
- Parking structures "should be designed with street level frontages consisting of either occupied retail space or an architecturally articulated façade which screens the parking area of the structure." Building 9 does not include suggested screening.
- Site phasing is unclear and was not addressed in application or narrative.
- The application does not include parking information for conditions during boat show, demonstrating the site remains in compliance when spaces are utilized for exhibition space.
- Signage is not included in proposal, as required in submission package.
- Primary buildings have a monotonous roofline with little overall height variation, which is discouraged by the Code.
- Access to sky bridge is unclear.
- Very little volumetric undulation. Buildings tend to have same vertical plane from ground to sky.
- Portions of a building above 35 feet are encouraged to provide horizontal moderation in the vertical plane every three stories. Moderation should be a minimum of four feet, as

Mayor John "Jack" P. Seiler November 30, 2017 Page 5

measured horizontally. Repetitive moderations are discouraged. However, buildings include highly repetitive moderations.

• Buildings do not include suggested cornice at 35 feet.

ZONING

The property is subject to the SBMHA – South Beach Marina and Hotel Area District which is established for "...the purpose of promoting high quality destination resort uses including the Swimming Hall of Fame that reflect the character and quality of the Fort Lauderdale Beach, the Intracoastal Waterway and the marinas that have been developed to the north and south of Bahia Mar. The District is intended as a means of providing incentives for quality development and redevelopment along the Intracoastal Waterway and to preserve, protect and enhance the existing character, design and scale of the area along A-1-A."

The proposed project, including 651 multi-family residential units, does not serve the District's stated purpose. While one might argue that the proposed project is a "quality development along the Intracoastal Waterway," it clearly does not serve to promote "... high quality resort uses including the Swimming Hall of Fame that reflect the character and quality of the Fort Lauderdale Beach, the Intracoastal Waterway and the marinas that have developed to the north and south of Bahia Mar." Indeed, no reasonable argument can be made that 651 condominium or long or short term leasehold units promote or incentivize "destination resort uses," a phrase which connotes at-large travel of millions of seasonal visitors, year after year, who come for swimming and diving events, fishing and recreation, and who spur the local economy in a variety of ways. One needs but to look to the title of the District – South Beach Marina and Hotel Area District. No mention is made of a residential enclave disproportionately larger than the combined marina and hotel uses. The relatively static residential environment – 651 units, in five buildings, each 120 feet in height - disserves the underlying purpose of the SBMHA District.

INFRASTRUCTURE

The recent Reiss Report is telling in directing the need for further study with regard to the proposed project, as well as any other project which will necessarily put enormous burdens on an already overtaxed water and sewer infrastructure – a system that will not be saved by one new pump station. Put in practical terms, the proposed project will have approximately 1,000 toilets, flushing an average of 8 times a day or, conservatively, 8,000 flushes a day, generating approximately 13,000 gallons of waste water a day, plus a similar amount for sink, shower and tub usage or as much as 26,000 gallons a day flowing into an already inadequate water and sewer system.

FINANCIAL WHEREWITHAL

Ordinarily, the financial capacity of a project's sponsor is of only passing concern to the

Mayor John "Jack" P. Seiler November 30, 2017 Page 6

governing body. The present proposal is not an ordinary situation; the project is the development of public land and, if it should fail along the path of any of its identified five phases, it will be the public that is burdened with the unfinished project. The project's sponsor estimates the projectcost in the \$500 to \$600 million range. Section 6 of Article 1.0 contemplates that the sponsor of the proposed development has the economic capacity to support this enormous undertaking. It would be prudent to require some concrete demonstration of that economic capacity. Good stewardship and good government require that there be imposed financial conditions which will assure completion of specific project elements and substantial completion of the balance of the plan, as prerequisites to site plan approval or the granting of any permits for construction.

Articles 5 and 6 speak to the sponsor's obligations to indemnify for costs and claims, respectively. A provision for indemnification is only as good as the reachable depth of the pockets of the indemnitor. A review of the Secretary of State's records suggest that the project sponsor is a single-purpose entity, which further suggests the need for the sponsor to respond over the long haul. Articles 5 and 6 need to be addressed, accordingly.

IMPLICATIONS FOR THE BOAT SHOW

Notwithstanding recent commentaries from representatives of the world renown Fort Lauderdale Boat Show, common sense suggests that if the project is realized there may not be adequate upland room for the continuation of the once-a-year event. The City Commission is well-advised to seek independent consultation in that regard. Prior negotiations with the sponsor made the continuation of the Boat Show a pivotal issue. It should remain pivotal and not left to chance or the machinations of the private sector, alone.

SUMMARY

There are ample reasons to deny approval of the proposed Site Plan but, just as important, there are compelling reasons to allow the question to be put before the new City Commission in the Spring of 2018. There is no good or compelling reason to make the decision on December 5, 2017; absent a specific disapproval, the tabling of the applicable Agenda Item is the wisest action. In the election of March, 2018, the public will express its view by those chosen to represent and protect the public's future interests.

incerely

C. Brad Attorney at Lay

JCB:ja Enclosure

CC:

Cynthia Everett, Esq., City Attorney - ceverett@fortlauderdale.gov Lee R. Feldman, City Manager – Ifeldman@fortlauderdale.gov

MEMORANDUM

To:

The Honorable Mayor and Members of the Fort Lauderdale City Commission

From:

Lynn Solomon, Assistant City Attorney

Donald J. Lunny, Jr., City Special Counsel

Date:

December 11, 2015

Re:

Resolution Approving New Master Lease and Conceptual Plan for Property Known

as the Bahia Mar

Copy:

Cynthia A. Everett, City Attorney Lee R. Feldman, City Manager John Herbst, City Auditor Jeffrey A. Modarelli, City Clerk

Please find attached a Resolution approving a new Master Lease and Conceptual Plan for property known as the Bahia Mar, where the City Commission will be taking this action as a Landlord. The proposed development will remain subject to all of the City's regulatory review and approvals, regardless of the Landlord's approval of the matters explained below.

Background

Pursuant to Section 8.06 of the City Charter of the City of Fort Lauderdale, the City Commission is authorized to negotiate and approve leases for property known as the Bahia Mar without the necessity of public bid, provided that the initial term of each lease is not longer than fifty (50) years, and provided that any extension thereof will not result in an extension term in excess of fifty (50) years. Therefore, the maximum amount of time authorized for any one lease pursuant to this Charter provision is one hundred (100) years.

The existing lease for the Bahia Mar Property ("Existing Lease") was signed on September 30, 1962. In 1995, the term was extended so that the Existing Lease expires on August 31, 2062, which is approximately 47 years from now. The Existing Lease does not allow the Bahia Mar Property to be used for condominium, multi-family residential uses as principal, independent uses. Under the Condominium Act, a residential condominium cannot be created in a leasehold having a remaining term less than fifty (50) years; therefore, if the City Commission desires to allow for the redevelopment of the Bahia Mar by allowing residential condominium uses to be located on the property, a new lease will be necessary.

At the present time, the City's Lessee has asked to terminate the Existing Lease and enter into new leases so as to obtain future leasehold rights to the property for fifty (50) years, with extension privileges for another fifty (50) years, so that the property known as the Bahia Mar will be leased for one hundred (100) years.

While City Charter Section 8.06 authorizes the City Commission to negotiate the Leases contemplated by such Section, as a practical matter, preliminary negotiations are conducted under the overall supervision of the Office of the City Manager, and then presented to the City Commission for review and consideration, and any additional action the Commission may desire. As in any area where lawyers for one side or the other are "at odds", executive personnel need to resolve the disagreement to allow negotiations to continue. During these negotiations, Mr. Feldman resolved differences with respect to significant City issues.

Legal Considerations

The significant legal considerations for this matter are as follows:

- 1. The Bahia Mar Property will no longer be subject to one lease. Presently, the Bahia Mar Property is under one lease, such that if the Lessee defaults and the Existing Lease is terminated, the entire Bahia Mar Property returns to the City and the City may sell or re-lease all or any portion of it. The proposed new arrangement contemplates not only a Master Lease, but also, three (3) additional, independent leases for the condominium buildings (Phase 1B, Phase II, and Phase III). This means that the Bahia Mar Property will be subject to four (4) independent leases which are not cross-defaulted. Therefore, if one lease is terminated while the others remain being performed, then only the portion of the Bahia Mar Property associated with the terminated lease will be returned to the City, and the City will have only such affected portion of the Bahia Mar Property to sell or re-lease. In a sense, the leasing of the Bahia Mar Property will be fractionalized. The City requested during its negotiations that the Bahia Mar Property remain subject to one Master Lease, and that the condominiums be constructed on subleased parcels; however, this request was rejected because the Lessee expressed concerns that the market conditions in this area of the City would not be conducive to sub-leasehold condominiums for the type of luxury condominiums being proposed, and because some of the investors in the development entities in the condominium portions of the proposed development may be different than the investors in the portion of the project subject to the Master Lease. If having more than one (1) lease for the Bahia Mar Property is acceptable to the City Commission, it will be important that regulatory requirements for the development entitlements associated with each lease be effectively allocated, and this should be addressed as part of the City's zoning and land development regulatory review.
- 2. The new lease contemplates residential condominiums as an independent, principal use. Once the residential condominiums are built, the City will then be dealing with its residents vis-à-vis default, breach, remedies, and rent collection, because when the developer turns over the condominium to each responsible condominium association, each association will become the City's Lessee. Generally, municipal corporations are not enthusiastic about enforcing transaction requirements against citizens who have a "block voice" or "block

¹ These will be finalized once the Master Lease is approved (as these leases will contain many of the Master Lease's provisions) and will be presented to the City Commission in January 2016. At one point, thirteen (13) leases were proposed.

vote", and this may limit the City's willingness to pursue available legal remedies in the future under the lease structure contemplated for the residential condominiums.

3. The leases do not terminate if the improvements are not built within a specific time period. Once the new Master Lease and contemplated condominium leases are executed, there is some risk the Lessees may not complete all of the proposed improvements, and if this happens, these leases will not terminate. Thus, even if the zoning entitlements expire, each Lessee's rights under each lease would continue. The City requested during negotiations that if the proposed improvements were not built, the affected lease would terminate and the property would return to the City so that the City could keep it, negotiate a new lease with a different tenant, or sell it. This proposal was refused. The City then proposed that if the buildings were not built, the new lease would expire after fifty (50) years (which is only a few years after the date the current lease expires). This proposal was also rejected. Currently, the proposed Master Lease requires that the Promenade be completed before the Lessee can extend the term for another fifty (50) years, and requires the rent paid to the City to be increased if the development is delayed.

From a legal perspective, the continuing lease (and extension rights) will materially and practically affect the City's ability to obtain significant value in any subsequent sale of its underlying title to the property, because generally, entitlements to a one hundred (100) year lease is viewed as the "legal equivalent" of fee simple ownership, and thus the land would not have much "residual value."

- 4. The Boat Show. The Existing Lease does not contain any provisions about the Boat Show; however, the proposed Master Lease does. The Lessee's obligation with respect to the Boat Show in the proposed Master Lease are contained in Article 36. Generally, this provision contains a lot of "forward looking" statements concerning the Boat Show, all contingent upon the Lessee renegotiating its obligations with the Boat Show operator - which has not yet been finalized. If, and when these arrangements are finalized, the Lessee made a concession in negotiations that if the Boat Show leaves the Bahia Mar (as distinguished from leaving Fort Lauderdale) the Lessee will pay the City a \$1,000,000 penalty. The City is aware that the representatives of the Boat Show and representatives of the Lessee have been heavily engaged in negotiations for some time. Additionally, the City Manager facilitated a meeting at City Hall to allow such representatives an opportunity to continue to work on this matter. Unfortunately, the negotiations have not been completed. The following is recommended at this time:
 - a. The Master Lease will not become effective until either: (i) a new twenty (20) year Boat Show arrangement comes into effect between the Lessee and the Boat Show or (ii) the City Commission adopts a Resolution removing this requirement. This will allow the parties to continue to negotiate and if such negotiations are not fruitful, allow the City Commission to consider the efforts of its Lessee and the Boat Show representatives in determining whether the requirement should be deleted.

- b. The Development Agreement (which will be required as part of the City's regulatory review of this matter) will provide that no building permit will be issued for a residential condominium building until either:
 - (1) The Existing Lease is amended to include residential condominiums as a primary and independent use; or
 - (2) The City Commission removes the contingency in the Master Lease that the Boat Show arrangement become finalized before the Master Lease is effective.
- 5. Non-monetary Default. The City has no right to terminate the Existing Lease for a default which is "non-monetary" (meaning, something other than payment of rent, taxes, and insurance). The City requested in its negotiations the right to terminate the lease for a non-monetary default, and this request was denied. Being unable to terminate a lease for a non-monetary default is legally disadvantageous. The following provisions, however, have been added to the proposed Master Lease to help offset this continued negative consideration:
 - a. Provisions in the proposed Master Lease have been improved to increase the likelihood that the City would be able to obtain a Decree of Specific Performance (a Court Order) to compel the Lessee's correction of a non-monetary default; and
 - b. Provisions concerning the City's right to recover damages for the Lessee's default have been improved; and
 - c. Provisions have been added to the Master Lease to the effect that if the City cures a non-monetary default, the City's reasonable costs and expenses incurred would be "additional rent", due within thirty (30) days of invoice (which, if not paid, would allow the City to terminate for "non-payment of rent"); and
 - d. The Existing Lease's rent acceleration clause has been retained in the proposed Master Lease.
- 6. Development "Quality". The Existing Lease requires that the Bahia Mar be a "first class hotel marina and resort complex". What may have met this standard long ago when the Bahia Mar was built is different than what might meet the standard today. In order to use a "quality standard" that may be more comprehensive, industry specific, and fluid, the City proposed that the Hotel meet the Forbes Four (4) Star Rating and the American Automobile Association (AAA) Four (4) Diamond Rating. The Lessee's existing business arrangements are such that it was unable to agree to this standard, and the proposed Master Lease requires the hotel to maintain a Forbes Three (3) Star Rating or AAA Three (3) Diamond Rating. However, a number of new provisions have been added to the Master Lease to address "quality" of development concerns:
 - a. The new lease provides the City with much more extensive control over the Bahia Mar property as a Landlord. As the Mayor, Commissioners, and Manager know, the scope

and extent of the municipal regulatory authority over development will likely continue to change during the upcoming one hundred (100) year lease period.² Therefore, it is very important that the City have control over the Property as a Landlord. In this respect:

- (1) The City Commission will review and approve a detailed Conceptual Plan for the Site (as is proposed when the Master Lease is approved). The "Conceptual Plan" is defined in the Master Lease to be very specific. Exhibit "C" to the Master Lease incorporates all of the plans and renderings comprising the Conceptual Plan which, because of its number of pages, is being delivered separately. If material changes to the Conceptual Plan are proposed by the Lessee and they are reviewed by the City Commission before regulatory approvals are finalized, the proposed Conceptual Plan changes will be approved or not approved in the City Commission's reasonable discretion as a Landlord considering:
 - i. Nature of the proposed change;
 - ii. The advice of the Manager;
 - iii. Public comment:
 - iv. The needs of the Lessee; and
 - v. The best interests of the City of Fort Lauderdale.
- (2) Many other "landlord decisions" will require the reasonable review of the City, which has the ability to approve or deny such requests in the exercise of reasonable discretion.
- (3) Regardless of approval by the City as a Landlord, the Lessee will still be required to obtain all required regulatory approvals. By the same token, regardless of City approvals in its regulatory capacity, the City will still need to approve matters as a Landlord.³

² Indeed, in the last fifty (50) years: (i) Florida's Local Government Comprehensive Planning Acts were enacted which limit municipal discretion to approve or deny development (as now such actions – and third party suits concerning same - must be consistent with a Comprehensive Plan (which in turn must be consistent with the Plans of superior governing entities); (ii) Broward County's Charter was changed giving the County certain pre-emptive rights over municipal land use and subdivision (platting) law, and (iii) Florida's jurisprudence concerning site specific rezoning, use approvals, and other regulatory specific "policy application" decisions was changed to make these regulatory decisions "quasi-judicial" and subject to increased judicial scrutiny (and thus less municipal discretion).

³ To avoid multiple approvals by the City Commission, the proposed Master Lease provides that the City Manager may review material changes to the Conceptual Plan which have received the City Commission's prior regulatory approval; however, the Commission retains the prerogative of always approving these matters as Landlord, or making these decisions on a case-by-case basis.

Thus, if all of the City's land development regulatory authority is eroded over the next one hundred (100) years, the City's control over the quality of the development (as reflected in the Conceptual Plan approved when the Master Lease is approved) will remain and will be substantial.

- b. Extensive provisions concerning "appearance" and "maintenance" of the site and buildings have been added to the proposed Master Lease, with the proviso that if such standards are not maintained and the City cures any deficiencies, the reasonable costs incurred by the City will become "additional rent." These provisions can be found in Article 18 (for the land and building aspects of the property) and in Exhibit "I" for the Marina.
- 7. Rent. The amount, method, and manner of how "rent" is determined paid is primarily a "business consideration" as distinguished from a "legal consideration". However, the following should be noted:
 - a. The proposed Master Lease will contain provisions for fixed base rent, and provisions that may cause such fixed rent to be increased based on the development's performance in terms of generating "gross revenues". While the proposed Master Lease has extensive provisions as to what constitutes "gross revenues", it generally indicates that whenever the Lessee subleases space, the rent it receives will be the "gross revenue" instead of the revenues generated from actual operations. This is not the case with the sublease of the Marina however, where the gross revenues will be based on operations even if the Marina is subleased.
 - b. The Lessee can sublease to affiliates. In order to be able to ensure that rent in these cases is "fair market," the City has the right to go through a determination process to have MA1 Appraisers evaluate the matter. While this is a practical way to address affiliate subleasing, having provisions of this type cause rent contributions to the Lease performances formula to be uncertain until the process is complete. The process could be cumbersome if a significant number of affiliate subleases come into being.
- 8. General Comment on Business Considerations. Given the ability of the Broward County Office of Inspector General to investigate business decisions made by municipalities, the City Manager was advised to seek independent business advice concerning the business aspects of this transaction. Working drafts of certain lease provisions concerning rent were shared with the City's Auditor.
- 9. <u>Hazardous Materials</u>. The provisions concerning Hazardous Materials have been improved from a practical perspective. Under the Existing Lease, the City was responsible to remediate any Hazardous Substances violations which could be traced by to have occurred prior to 1995.⁴

⁴ The City is aware of a fuel discharge prior to 1995; however, the Lessee maintains that this issue was resolved.

Under the proposed Master Lease, the Lessee is now responsible to remove all Hazardous Substances that exceed the limits as may be allowed under the Hazardous Substance laws whenever the Master Lease expires or is terminated, and regardless of when the Hazardous Substances release occurred. This would exclude, of course, Hazardous Substances that are released by the City and its employees and agents (the City will have rights to use two (2) boat slips at the Marina and stores some of its beach maintenance vehicles and equipment on the Bahia Mar property) or which migrates to the Bahia Mar property from the City Fire Station (located South of Bahia Mar).

Conclusion

The Resolution proposed approves the proposed Master Lease "Final Draft" and authorizes the document to be finalized by the Office of the City Manager and City Attorney and Special Counsel prior to being executed. Some of the legal forms referenced in the Master Lease are being finalized. While every effort was made to review electronic edits to the document that were occasioned by final business considerations, the Final Draft will likely have a few typos, or misspellings, or provisions that need further and final revisions.

One "hallmark" of a well-negotiated transaction is that neither side gets everything it requests, and certainly, such has been the case in this proposed transaction. Whether the overall development being proposed is desirable or undesirable is a policy decision for the City Commission and whether the terms of the proposed Master Lease are acceptable is also a City Commission decision.

To conclude, we would like to particularly thank Mr. Feldman, Mr. Tate and Mr. Somerstein for their efforts in connection with this matter, and we would like to particularly recognize Mr. Somerstein's assistant Susan, who exerted great efforts in trying to accurately incorporate all comments on the prior drafts of the Master Lease proposed - - often after business hours, and sometimes late at night and on weekends.

The Master Lease and Conceptual Plan are now ready for the City Commission's consideration.