



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

#17-1396

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee R. Feldman, ICMA-CM, City Manager

DATE: December 5, 2017

TITLE: Motion to Approve Purchase of Citywide Computer Hardware Additions
and Replacements – Dell Marketing L.P. –\$947,905

Recommendation

It is recommended that the City Commission approve the purchase of personal computers, laptops, and servers from Dell Marketing L.P. (Dell) *via* the State of Florida Participating Addendum No. 43211500-WSCA-15-ACS based on National Association of State Procurement Officials' (NASPO) Value Point Contract No. MNWNC-108 administered by the State of Minnesota for an estimated not to exceed amount of \$947,905.

Background

The Information Technology Services Department (ITS) annually assembles a plan to purchase new and replacement desktops, laptops and servers. ITS establishes a minimum level of configuration based upon the age and anticipated use of the equipment.

ITS staff attempts to maintain a firm replacement schedule so that the equipment fulfills user needs; the technology does not lag; and the expense is distributed over budget cycles. The current replacement schedule for servers, desktops and laptops is on an average of five years.

ITS staff continues to recommend Dell computers based on superior service, support, and pricing. Every year, ITS checks the Gartner Research Magic Quadrant to confirm that Dell is still a leader in the industry. ITS has staff that are Dell Technician Certified which allows them to place direct orders for repair parts without going through a Dell support technician. This has allowed the elimination of a third party contract for desktop support based on the ability to repair out of warranty systems in-house. Additionally, maintaining a standard desktop and laptop version is more efficient and allows ITS staff to roll out equipment with lower costs and tighter security.

Purchases will be made from the NASPO contract, which provides a valuable pricing structure based on a much larger volume than the City's individual volume. In addition to the greater cost savings, Dell has provided the City access to their premier website.

This site allows the City to configure systems directly online utilizing the reduced pricing schedules.

Pursuant to Section 2-181(f)(5)(b), Code of Ordinances of the City of Fort Lauderdale, Florida, the City may piggyback a contract entered into by another governmental or public entity and a provider of supplies or services required by the City. The Chief Procurement Officer has determined that it is practicable and advantageous for the City to employ this method of procurement. This purchase will be made in accordance with State of Florida Participating Addendum No. 43211500-WSCA-15-ACS based on NASPO Contract No. MNWNC-108 administered by the State of Minnesota from Dell Marketing L.P. in the amount of \$947,905.

Resource Impact

Funds for this purchase in the amount of \$947,905 are available in the FY 2018 Budget in the accounts listed below:

| <i>Funds Available as of October 19, 2017</i> | | | | | |
|--|---------------------------------------|---|---|--|----------------------------|
| ACCOUNT NUMBER | INDEX NAME (PROGRAM) | CHARACTER CODE/ SUB-OBJECT NAME | AMENDED BUDGET (Character) | AVAILABLE BALANCE (Character) | PURCHASE AMOUNT |
| 106-CRA060605-3925 | NPF Redevelopment | Services & Materials/ Office Equipment < \$5,000 | \$1,421,173 | \$1,369,451 | \$5,500 |
| 001-DSD010101-3925 | Urban Design & Planning | Services & Materials/ Office Equipment < \$5,000 | \$665,356 | \$651,500 | \$923 |
| 001-DSD040101-3925 | Code Enhancement | Services & Materials/ Office Equipment < \$5,000 | \$318,903 | \$299,090 | \$5,538 |
| 140-DSD034002-3925 | Building Permits | Services & Materials/ Office Equipment < \$5,000 | \$3,324,237 | \$3,254,705 | \$25,830 |
| 001-FIN080808-3925 | Procurement | Services & Materials/ Office Equipment < \$5,000 | \$60,980 | \$60,980 | \$600 |
| 001-FIN020101-3925 | Central Accounting | Services & Materials/ Office Equipment < \$5,000 | \$159,842 | \$152,692 | \$8,824 |
| 001-FIN040101-3925 | Treasury | Services & Materials/ Office Equipment < \$5,000 | \$557,404 | \$557,404 | \$6,324 |
| 001-HRD010101-3925 | Human Resources | Services & Materials/ Office Equipment < \$5,000 | \$455,215 | \$412,595 | \$3,000 |
| 001-HRD010102-3925 | Citywide Training | Services & Materials/ Office Equipment < \$5,000 | \$349,091 | \$333,326 | \$18,000 |
| 543-HRD050101-3925 | Claims Administration | Services & Materials/ Office Equipment < \$5,000 | \$280,149 | \$208,399 | \$10,000 |
| 545-HRD050301-3925 | Benefits Administration | Services & Materials/ Office Equipment < \$5,000 | \$186,006 | \$186,006 | \$5,000 |
| 581-ITS050102-3925 | Information Technology Helpdesk | Services & Materials/ Office Equipment < \$5,000 | \$544,916 | \$544,916 | \$464,916 |
| 581-ITS070101-3925 | Police ITS | Services & Materials/ Office Equipment < \$5,000 | \$1,341,695 | \$1,256,139 | \$218,000 |

| | | | | | |
|----------------------|---|---|-------------|-------------|----------|
| 001-PBS040101 - 3925 | Engineering Administration | Services & Materials/ Office Equipment < \$5,000 | \$116,063 | \$116,063 | \$10,000 |
| 450-PBS060101 - 3925 | Utilities Engineering Operations | Services & Materials/ Office Equipment < \$5,000 | \$2,930,266 | \$2,785,635 | \$15,000 |
| 450-PBS670101 - 3925 | Treatment Operations | Services & Materials/ Office Equipment < \$5,000 | \$249,947 | \$240,747 | \$10,000 |
| 450-PBS660101 - 3925 | Distribution & Collection Operations | Services & Materials/ Office Equipment < \$5,000 | \$1,547,658 | \$1,493,631 | \$15,000 |
| 470-PBS660502 -3925 | Stormwater | Services & Materials/ Office Equipment < \$5,000 | \$1,438,946 | \$1,350,166 | \$10,000 |
| 001-PKR010101-3925 | Parks & Rec Admin Support | Services & Materials/ Office Equipment < \$5,000 | \$421,062 | \$417,486 | \$15,000 |
| 001-POL010101-3925 | Police Office of the Chief | Services & Materials/ Office Equipment < \$5,000 | \$91,795 | \$91,795 | \$18,000 |
| 001-POL020208-3925 | Police Finance Administration | Services & Materials/ Office Equipment < \$5,000 | \$354,592 | \$297,539 | \$10,500 |
| 001-POL030201-3925 | Police Patrol | Services & Materials/ Office Equipment < \$5,000 | \$224,250 | \$78,216 | \$7,000 |
| 001-POL040301-3925 | Police Criminal Investigations | Services & Materials/ Office Equipment < \$5,000 | \$178,360 | \$177,640 | \$1,500 |
| 468-TAM070101-3925 | Executive Airport | Services & Materials/ Office Equipment < \$5,000 | \$3,193,417 | \$3,156,314 | \$10,000 |
| 461-TAM010101-3925 | Transportation & Mobility Admin Support | Services & Materials/ Office Equipment < \$5,000 | \$73,479 | \$73,479 | \$4,000 |
| 461-TAM020101-3925 | Parking Customer Service | Services & Materials/ Office Equipment < \$5,000 | \$290,293 | \$290,293 | \$5,000 |
| 461-TAM020201-3925 | Parking On Street Meters | Services & Materials/ Office Equipment < \$5,000 | \$766,289 | \$766,289 | \$2,000 |
| 461-TAM020107-3925 | Parking Enforcement | Services & Materials/ Office Equipment < \$5,000 | \$381,676 | \$381,676 | \$2,000 |
| 461-TAM020301-3925 | Parking Lots | Services & Materials/ Office Equipment < \$5,000 | \$713,274 | \$713,274 | \$2,000 |
| 461-TAM020401-3925 | Parking City Park Garage | Services & Materials/ Office Equipment < \$5,000 | \$412,007 | \$412,007 | \$2,000 |
| 001-TAM040101-3925 | Transportation Planning | Services & Materials/ Office Equipment < \$5,000 | \$797,479 | \$797,479 | \$15,450 |
| 001-FIR010101-3925 | Fire Rescue/ Administration | Services & Materials/ Office Equipment < \$5,000 | \$138,593 | \$81,531 | \$5,000 |
| 001-FIR010102-3925 | Ocean Rescue & Investigations | Services & Materials/ Office Equipment < \$5,000 | \$64,372 | \$64,372 | \$2,500 |
| 001-FIR010103-3925 | Domestic Preparedness | Services & Materials/ Office Equipment < \$5,000 | \$94,031 | \$94,031 | \$500 |
| 001-FIR010301-3925 | EMS & Training Administration | Services & Materials/ Office Equipment < \$5,000 | \$23,423 | \$23,423 | \$3,000 |

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|--------------------|------------------------|---|-------------|----------------|------------------|
| 001-FIR010401-3925 | Fire Prevention | Services & Materials/ Office Equipment < \$5,000 | \$37,343 | \$37,343 | \$5,000 |
| 001-FIR030101-3925 | Fire Rescue Support | Services & Materials/ Office Equipment < \$5,000 | \$3,459,442 | \$2,917,121 | \$5,000 |
| | | | | TOTAL ► | \$947,905 |

Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Internal Support Cylinder of Excellence, specifically advancing:

- Goal 11: Be a well-trained, innovative, and neighbor-centric workforce that builds community.
- Objective 4: Provide a reliable and progressive technology infrastructure
- Initiative 2: Implement the Information Technology Strategic Plan for improved operational efficiencies and increased employee productivity.

This item advances the *Fast Forward Fort Lauderdale Vision Plan 2035: We are United*.

Attachments

Exhibit 1 – State of Florida Participating Addendum with Extension

Exhibit 2 – WSCA/NASPO Master Agreement

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