

# Attachment L

## **Corporate Audited Financial Statements**

YMCA of South Florida, Inc. – December 31, 2016

YMCA of South Florida, Inc. – December 31, 2015

(9 months)

YMCA of Broward County, Inc. – March 31, 2015

(3 months)

YMCA of Greater Miami, Inc. – March 31, 2015

(3 months)

YMCA of Broward County, Inc. – December 31, 2014

YMCA of Greater Miami, Inc. – December 31, 2014

Combined Financial Comparison for the 2016, 2015 &

2014



CELEBRATING DEVELOPMENT June 25, 2017

City of Fort Lauderdale Community Redevelopment Agency Northwest Progresso-Flagler Heights Community Redevelopment Area Attn: Jonathan Brown 914 NW 6<sup>th</sup> Street, Suite 200 Fort Lauderdale, FL 33311

Re: The Audit for the YMCA of South Florida for the Year Ended December 31, 2016

Dear Mr. Jonathan Brown

Thank you for the long term partnership and relationship with the YMCA of South Florida. In accordance with our agreement and contracts with the FDOE we are submitting the Audited for the YMCA of South Florida. As you are aware the YMCA of Broward County and the YMCA of Greater Miami merged into the YMCA of South Florida effective, April 1, 2015. For the first three months of 2015 the two Associations were operating under a management agreement, which allowed a single direction of operating decision making, while the two Associations were legally separate. Thus, legally there were three audits required during the past twelve months:

- 1. Young Men's Christian Association of Broward County, Inc. as of March 31, 2015 and the Three months then ended
- 2. Young Men's Christian Association of Greater Miami, Inc. as of March 31, 2015 and the Three months then ended
- 3. Young Men's Christian Association of South Florida, Inc. as of December 31, 2015 and the Nine Months then ended

In order to analyze and review the YMCA financial statements over the twelve months ended December 31, 2015, we have attached excel spreadsheets that have taken the numbers directly from the audits. We have shown the same data for the year Ended December 31, 2014 for both the YMCA of Broward County and the YMCA of Greater Miami for comparative purposes. Thus the additional attachments are added for an understanding of the impact of the YMCA. The attachments are:

### YMCA OF SOUTH FLORIDA

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Broward Office 900 SE 3rd Avenue Suite 300 Ft Lauderdale, FL 33316 P: 954 334 9622

Miami Office 730 NW 107 Avenue Suite 200 Miami, FL 33172 P: 305 357 4000

- 1. Balance Sheet as of December 31, 2015 taken directly from the audit of the YMCA of South Florida. For the balance as of December 31, 2014 the data was taken from the audits of the separate Associations.
- 2. Statement of Activates as of December 31, 2015 used the data from the three audits mentioned above in order to obtain the revenue and expenses for the twelve months. For comparative purposes the separate audits of the Associations were the basis of the data.
- 3. Statement of Cash Flows as of December 31, 2015 used the data from the three audits mentioned above in order to obtain the revenue and expenses for the twelve months. For comparative purposes the separate audits of the Associations were the basis of the data.

If you have any questions on the audits or financials as presented in the spreadsheets, please do not hesitate to give me a call at 954-334-9622 or email at <u>mrussell@ymcasouthflorida.org</u>. I will be more than happy to walk you through the information.

Sincerely,

Mark A. Russell Chief Financial Officer

Enclosures:

- 1. Young Men's Christian Association of South Florida, Inc. Financial Statements December 31, 2015 and the Nine months then ended
- Young Men's Christian Association of Broward County, Inc.- Financial Statements March 31, 2015 and the Three months then ended
- 3. Young Men's Christian Association of Greater Miami, Inc.- Financial Statements March 31, 2015 and the Three months then ended
- 4. Young Men's Christian Association of Broward County, Inc. Financial Statements December 31, 2014and the Twelve months then ended
- 5. Young Men's Christian Association of Greater Miami, Inc. Financial Statements December 31, 2014 and the Twelve months then ended
- 6. Young Men's Christion Association of South Florida Required Communication Letter and Memorandum of Internal Control Structure December 31, 2015
- 7. Spread Sheets, internally prepared by the YMCA staff to combine the Audits

FINANCIAL STATEMENTS AND SINGLE AUDIT REPORTS

DECEMBER 31, 2016

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CERTIFIED PUBLIC ACCOUNTANTS AND ADVISORS

CAM # 17-0875 Exhibit 7 Page 5 of 176

### TABLE OF CONTENTS

INDEPENDENT AUDITOR'S REPORT	1-2
FINANCIAL STATEMENTS	
Statement of Financial Position	3
Statement of Activities	4
Statement of Cash Flows	5
Statement of Functional Expenses	6
Notes to Financial Statements	7 - 21
SINGLE AUDIT REPORTS	22
INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS	23 - 24
INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH UNIFORM GUIDANCE	25 – 26
SUPPLEMENTAL INFORMATION	27
Schedule of Expenditures of Federal Awards	28
Notes to Schedule of Expenditures of Federal Awards	29
Schedule of Findings and Questioned Costs	30 - 31



### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Young Men's Christian Association of South Florida, Inc.

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Young Men's Christian Association of South Florida, Inc. (the "Association"), which comprise the statement of financial position as of December 31, 2016, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Young Men's Christian Association of South Florida, Inc. as of December 31, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

An Independent Member of Baker Filly International

To the Board of Directors Young Men's Christian Association of South Florida, Inc. Page Two

### Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and reconciling such information directly to the underlying accounting and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedule of Expenditures of Federal Awards is fairly stated in all material respects in relation to the financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 16, 2017 on our consideration of the Association's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control over financial reporting and compliance.

monison, Brown, aging & Fana

Fort Lauderdale, Florida June 16, 2017

STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2016

ASSETS	 
CURRENT ASSETS	
Cash and cash equivalents	\$ 3,571,161
Grant receivables	875,848
Unconditional promises to give, net	264,768
Other receivables	618,709
Investments	2,732,747
Prepaid expenses, deposits and other current assets	 626,090
TOTAL CURRENT ASSETS	8,689,323
Capital campaign pledges, net	522,288
Remainder trust held by third party	378,002
Endowment investments	68,154
Property and equipment, net	 32,168,525
TOTAL ASSETS	\$ 41,826,292
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES	
Accounts payable and accrued expenses	\$ 1,703,526
Deferred revenue	964,851
Current portion of deferred lease allowances	8,274
Current portion of deferred rent	209,750
Current portion of capital lease obligations	390,364
Current portion of long-term debt	986,877
Current portion of industrial revenue bonds	353,000
Current portion of deferred rental income	 108,263
TOTAL CURRENT LIABILITIES	4,724,905
Interest rate swap	59,763
Deferred lease allowances, less current portion	6,207
Deferred rent, less current portion	31,365
Capital lease obligations, less current portion	461,825
Long-term debt, less current portion (less debt issuance costs, net of \$7,895)	5,123,533
Industrial revenue bonds, less current portion (less debt issuance costs, net of \$51,0	7,681,984
Deferred rental income, less current portion	 6,015,722
TOTAL LIABILITIES	24,105,304
COMMITMENTS AND CONTINGENCIES (NOTE 13)	
NET ASSETS	
Unrestricted	15,357,443
Temporarily restricted	2,295,391
Permanently restricted	 68,154
TOTAL NET ASSETS	 17,720,988
TOTAL LIABILITIES AND NET ASSETS	\$ 41,826,292

The accompanying notes are an integral part of these financial statements.

### STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2016

CHANGES IN UNRESTRICTED NET ASSETS:	
UNRESTRICTED REVENUES, GAINS & OTHER SUPPORT:	
Federal government grants State and county government and other grants Membership dues Program services Contributions and donations United Way Special events Investment income Other income Net assets released from restrictions	<ul> <li>\$ 3,168,042</li> <li>12,004,603</li> <li>14,034,851</li> <li>13,721,567</li> <li>974,873</li> <li>493,368</li> <li>627,702</li> <li>111,679</li> <li>618,900</li> <li>373,774</li> </ul>
TOTAL UNRESTRICTED REVENUES, GAINS & OTHER SUPPORT	46,129,359
EXPENSES: Program services Management and support services Fundraising TOTAL EXPENSES	39,453,099 5,700,934 
CHANGE IN UNRESTRICTED NET ASSETS	(245,920)
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: Increase in value of temporarily restricted investments Net assets released from restrictions Contributions	10,637 (373,774) 574,064
TOTAL CHANGES IN TEMPORARILY RESTRICTED NET ASSETS	210,927
CHANGE IN NET ASSETS BEFORE CHANGE IN FAIR VALUE OF INTEREST RATE SWAP	(34,993)
CHANGE IN FAIR VALUE OF INTEREST RATE SWAP	73,014
CHANGE IN NET ASSETS	38,021
NET ASSETS – BEGINNING OF YEAR	17,682,967
NET ASSETS – END OF YEAR	\$ 17,720,988

The accompanying notes are an integral part of these financial statements.

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2016

CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	_\$	38,021
Adjustments to reconcile change in net assets to		
net cash provided by operating activities:		
Depreciation and amortization		1,939,415
Amortization of leasehold interest in land		38,000
Amortization of deferred loan refinancing costs		49,825
Net realized and unrealized gain on investments		(38,475)
Bad debt expense		409,903
Change in fair value of interest rate swap		(73,014)
Changes in assets and liabilities:		
(Increase) decrease in:		270.000
Grant receivables		370,666
Unconditional promise to give and capital campaign pledges		(915,361)
Other receivables		(318,339) 95,919
Prepaid expenses, deposits and other current assets Increase (decrease) in:		55,515
Accounts payable and accrued expenses		312,374
Deferred revenue		58,915
Deferred lease allowances		(8,276)
Deferred rent		(43,697)
Deferred rental income		(108,264)
TOTAL ADJUSTMENTS		1,769,591
NET CASH PROVIDED BY OPERATING ACTIVITIES		1,807,612
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisitions of property and equipment		(1,999,892)
Investment losses, net		(260,691)
NET CASH USED IN INVESTING ACTIVITIES	Branger and Alexandria	(2,260,583)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Borrowings on capital lease obligations		834,679
Repayments on capital lease obligations		(138,111)
Repayments on long-term debt		(379,901)
Repayments on industrial revenue bonds		(339,000)
NET CASH USED IN FINANCING ACTIVITIES		(22,333)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(475,304)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR		4,046,465
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	3,571,161
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid during the year for interest expense		560,560

The accompanying notes are an integral part of these financial statements.

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2016

I				Progr	Program Services	5					Support Services	
									Total			
	Health		Sports and	Summer		Teen	Family	Community	Program	Management and		
I	Enhancement	Aquatics	Recreation	Camp	- Lea	Leadership	Life	Services	Services	Support Services	Fundraising	Total
Salaries and related benefits:												
Payroll	\$ 4,608,638	\$ 1,497,136	\$ 1,175,456	\$ 1,196,350	\$	24,151	\$ 13,409,503	\$ 421,533	\$ 22,332,767	\$ 2,600,245	\$ 521.268	\$ 25,454,280
Payroll taxes	408,586	132,299	100,536	101,963	8	2,360	1,187,452	35,892	1,969,088	173,156		
Employee benefits	455,264	107,233	155,466	75,736	 او	2,587	1,262,088	38,521	2,096,895	370,604	77,111	2,544,610
Total salaries and related benefits	5,472,488	1,736,668	1,431,458	1,374,049	6	29,098	15,859,043	495,946	26,398,750	3,144,005	641,989	30,184,744
Supplies	258,589	96,015	360,974	107,276	9	63,601	1,435,693	35,113	2,357,261	82,190	432,092	2,871,543
Occupancy	423,907	258,770	233,997	254,703	e	9,356	1,698,842	38,479	2,918,054	149,662	'	3,067,716
Contracts & professional servic	67,363	35,316	160,823	143,760	0	28,727	496,547	5,193	937,729	632,863	8,441	1,579,033
insurance	171,940	59,422	59,315	55,460	0	3,958	600,805	15,325	966,225	120,844	'	1,087,069
Interest	106,494	36,080	36,738	34,350	0	2,451	334,512	9,492	560,117	443	,	560,560
Support to Y-USA	31,609	10,709	10,960	10,783	<i>е</i>	728	145,634	2,817	213,240	255,046	ı	468,286
Membership dues	812	7,275	1,518	262	5	19	4,650	72	14,608	34,423	360	49,391
Bank charges	69,307	23,524	23,909	22,355	ŝ	1,595	218,296	6,177	365,163	43,827	7,532	416,522
Advertising & promotion	76,126	19,919	12,790	4,938	8	106	16,289	249	130,417	625,867	107,286	863,570
Telephone	29,759	12,063	10,156	7,699	Ō	581	131,620	2,457	194,335	62,882	3,482	260,699
Conferences & seminars	16,537	12,258	12,591	7,557	7	5,992	60,089	381	115,405	56,273	7,943	179,621
Other employee expenses	92,337	35,889	32,227	27,921	5	6,367	285,074	10,145	489,960	98,280	9,704	597,944
Equipment rental & repair	171,799	26,127	22,406	20,556	g	1,467	223,724	5,680	471,759	109,027	'	580,786
Postage	4,253	866	1,065	950	0	126	9,313	263	16,968	63,417	2,333	82,718
Admission fees/field trip expens	427	1,219	12,684	163,041	5	6,492	480,486	35	664,384	'	ı	664,384
Special events	10,188	776	290	2,377	7	53	68,776	204	83,164	ı	'	83,164
Provision for bad debt	92,309	17,358	22,917	51,232	N	2,648	217,473	4,567	408,504	1,399	ı	409,903
П expense	27,893	15,308	10,387	8,702	2	621	87,660	2,405	152,976	161,956	84	315,016
Miscellaneous	4,419	1,447	1,472	1,377	7	86	13,289	380	22,482	2,327	ı	24,809
Depreciation and amortization	373,340	134,470	128,793	120,422	2	8,593	1,172,704	33,276	1,971,598	56,203	ı	2,027,801
TOTAL EXPENSES	\$ 7,501,896	\$ 2,541,611	\$ 2,587,970	\$ 2,419,770	\$	172,677	\$ 23,560,519	\$ 668,656	\$ 39,453,099	\$ 5,700,934	\$ 1,221,246	\$ 46,375,279

The accompanying notes are an integral part of these financial statements. The accompanying notes are an integral part of these financial statements.

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NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

### Organization and Operations

The Young Men's Christian Association (the "YMCA") was founded on June 6, 1844, in London, England. Since establishment of the first branch in Boston, Massachusetts in 1851, the YMCA has grown into one of the largest community service organizations in the United States.

The Young Men's Christian Association of Greater Miami, Inc. (the "YMCA Miami") was established in the State of Florida in 1916. The YMCA Miami services the residents of Miami-Dade and Monroe Counties in the State of Florida. The Young Men's Christian Association of Broward County, Inc. (the "YMCA Broward") was established in the State of Florida in 1955. The YMCA Broward services the residents of Broward County in the State of Florida.

Effective April 1, 2015, the YMCA Miami entered into a merger agreement with the YMCA Broward in which the YMCA Miami is the surviving corporation while the YMCA Broward ceased to exist upon the filing of the Articles of Merger. The Articles of the YMCA Miami were amended and restated changing its corporate name to Young Men's Christian Association of South Florida, Inc. (the "Association"). The purposes of the YMCA Miami and the YMCA Broward (the "Merging Entities") were not amended in the merger, and the officers and directors of the Association were comprised of the combined board of directors and officers of the Merging Entities at the effective date of the merger. The accounting for the merger utilized the carryover accounting method where all assets and liabilities of both Merging Entities were combined at the effective date of the merger in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

The Association is a nonprofit corporation organized for the benefit of its members and the community with the purpose of putting Judeo-Christian principles in practice through programs that build healthy spirit, mind, and body for all. Services are provided regardless of ethnic background or economic level. The nature and purpose of the Association's primary program services are as follows:

### Health Enhancement

Adult physical wellness, aerobic and other wellness programs are provided.

### Aquatics

Instructional swimming, lifesaving, stroke clinics, water safety certification and therapeutic aquatics are provided.

### Sports and Recreation

Youth and adult sports recreational leagues in baseball, basketball, soccer and various other sports are provided.

### Summer Camp

Summer camp programs for children aged seven to fifteen and specialty camp, serving children with cancer, diabetes and other health related programs are provided.

### Teen Leadership

Teen Programs designed to strengthen youth involvement and connections with their community, family, school, and peers. Also encourages character development, life skills, and academic enrichment.

### Family Life

Child and after-school care for children are provided. Contracted child care services are provided through government funded programs to low-income families. Family oriented programs designed to strengthen relations, between parents and children are provided. Nutrition program and meals are provided through a federally funded program to children participating in the Association's child care programs.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Organization and Operations (continued)

### **Community Services**

Programs that include introductory exercise classes for active older adults, school events for families to improve academics and home life, and YFit program in afterschool to encourage fitness and wellness for school aged children.

### **Basis of Presentation and Net Assets**

The financial statements of the Association have been prepared on the accrual basis of accounting and in accordance with accounting standards issued by the Financial Accounting Standards Board ("FASB"). The Association reports its three types of net assets as follows:

### Unrestricted Net Assets

Net assets that are not subject to donor-imposed stipulations.

### Temporarily Restricted Net Assets

Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Association and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

### Permanently Restricted Net Assets

Net assets subject to donor-imposed stipulations for which the assets must be maintained permanently by the Association.

### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Concentration of Credit Risk

Financial instruments, which potentially subject the Association to significant concentrations of credit risk, consist principally of cash and cash equivalents and investments. The majority of the Association's cash balance is in non-interest bearing accounts which are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. At times cash balances may temporarily exceed the FDIC coverage insurance limit. The Association has not experienced any losses in such accounts.

The Association invests in a variety of publicly traded investment vehicles, including common stocks, government and money market funds. Management seeks to mitigate risks inherent in the Association's investment portfolio by investing primarily in highly-rated financial instruments and through regular monitoring of the Association's investment portfolio.

The Association contracts with various agencies to provide after-school, holiday care, and a summer recreation program for children of South Florida. For the year ended December 31, 2016 one agency provided approximately 24% of the total support and revenues of the Association. Approximately 33% of the Association's revenues were generated by three family centers/locations for the year ended December 31, 2016.

### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Association considers all highly liquid, temporary investments purchased with an original maturity of three months or less to be cash equivalents.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Receivables

Receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to changes in net assets and a credit to a valuation allowance based upon its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts and which are not covered are written off through a charge to the valuation allowance and a credit to the related receivables.

### Capital Campaign Pledges, Net and Unconditional Promises to Give, Net

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future years or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support. However, if a restriction is fulfilled in the same year in which the contribution is received, the Association reports the support as unrestricted.

Unconditional promises to give and capital campaign pledges are initially recorded at fair value when received. Unconditional promises to give and capital campaign pledges due in the next year are reflected as current promises to give and capital campaign pledges and are recorded at their net realizable value. Unconditional promises to give and capital campaign pledges due in subsequent years are reflected as long-term promises to give and capital campaign pledges and are recorded at the present value of future collections. Conditional promises to give are recognized when the conditions have been substantially met.

The Association estimates an allowance for uncollectible promises to give and capital campaign pledges based on the creditworthiness of its donors, aging of the individual balances receivable, recent payment history, contractual terms, and other qualitative factors such as the status of the relationship with the donor. Unconditional promises to give are written off when all collection procedures have been exhausted and the potential for recovery is considered remote.

### Investments and Investment Return

Investments are stated at fair value (NOTES 2 and 3). Realized and unrealized gains and losses are included in the change in unrestricted net assets. Realized gains and losses are reported at date of disposition based on the difference between the net proceeds received and the purchased value of the investment sold, using the specific identification method. Unrealized gains and losses are reported for the change in fair value between reporting periods. Interest and dividend income is reported when earned.

The Association classifies its investments as a current asset in the accompanying Statement of Financial Position due to the fact that these investments are available to be liquidated in an active market in order to meet the short term needs of the Association.

### Prepaid Expenses, Deposits and Other Current Assets

Prepaid expenses, deposits and other current assets consist primarily of prepaid expenses which represent amounts paid in advance that benefit future periods which include insurances, rent and program supplies.

### Debt Issuance Costs, Net

The Association amortizes costs incurred in obtaining debt financing over the terms of the debt instruments. Costs related to the Association's industrial revenue bonds and long-term debt (NOTE 7) amounted to approximately \$356,000. The balance of unamortized debt issuances costs as of December 31, 2016 was approximately \$59,000. Amortization expense was approximately \$50,000 for the year ended December 31, 2016 and is included within the caption "Depreciation and amortization" expense in the accompanying Statement of Functional Expense.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Property and Equipment, Net**

Property and equipment are recorded at cost. Contributed uses of long-lived assets are recorded at the lesser of the fair rental value of the property or the fair value of the asset at the date of the contribution. Amortization of the leasehold interest in land is computed on the straight-line basis over the lesser of the life of the asset or the lease term. Depreciation of buildings and improvements, vehicles, and furniture, fixtures, and equipment are computed on the straight-line method over the estimated useful lives of the depreciable assets ranging from three to forty years. Expenditures for routine maintenance and repairs are expensed as incurred.

Property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Recoverability of assets to be held and used by the Association is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of the asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the future cash flows of the asset. No impairment was recognized for the year ended December 31, 2016.

### **Deferred Revenue**

Grant funding received in advance and membership dues and program fees collected in advance for the following year are recorded as deferred revenue at year end.

### Deferred Rental Income

The Association received full rental payments in advance under certain land lease agreements (NOTE 13). The unearned portion of these rental payments are recorded as deferred rental income at year end.

### Rent Costs

### **Deferred Rent**

The Association recognizes rent expense on a straight line basis when a lease contains predetermined, fixed escalations of minimum rentals. The difference between rent expense and the rental amount payable under the leases are recorded as liabilities and are reported under "Deferred rent" in the accompanying Statement of Financial Position. As of December 31, 2016, the Association had approximately \$241,000 of deferred rent expense related to this difference.

### Deferred Lease Allowances

The Association received a \$90,000 lease incentive to improve its corporate office space upon inception of the lease in December 2010. The incentive was recorded as a liability and reported under "Deferred lease allowances" in the accompanying Statement of Financial Position and recognized on a straight-line basis over the term of the lease. As of December 31, 2016, the Association had approximately \$14,000 of deferred lease allowances.

### Interest Rate Swap

The Association entered into an interest rate swap to hedge against interest rate fluctuations; benefit from interest rate fluctuations; obtain better interest rate terms than it would have been able to get without the swap; or manage the interest, cost, and the risk associated with its outstanding debt with the industrial revenue bonds discussed in NOTE 7. The valuation assumption may significantly affect the accuracy of the fair value of the instrument.

### Donated Services

Many individuals have donated time and services to advance the Association's programs and objectives. The value of these services have not been recorded in the accompanying financial statements because they do not meet the criteria to be recorded in the financial statements under U.S. GAAP.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Revenue Recognition**

Membership dues are recognized as revenue ratably over the applicable membership term. Program services revenue is recognized when the underlying event has occurred. Contributed services and the related expenses are recognized at their fair value in the period of use. Contributed services are recognized as contributions if the services: (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise have been purchased. Such support is only recognized when the underlying value of the services can be determined on a measurable and objective basis. Contributed assets are recognized as revenue at its fair value on the date of the contribution. Grant revenue for program services is recognized when the services subject to reimbursement by the grantor are incurred, or when the services subject to reimbursement by the grantor are incurred, or when the services subject to reimbursement.

### **Grant Revenue**

Revenue received from grants is determined to be exchange transactions recognized as services are provided by the Association.

### **Functional Allocation of Expenses**

The costs of providing the various programs and other activities of the Association are presented in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on time records and estimates made by management.

### Income Taxes

The Association is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and Chapter 220.13 of the Florida Statutes. Accordingly, no provision for income taxes has been recorded.

The Association recognizes and measures tax positions based on their technical merit and assesses the likelihood that the positions will be sustained upon examination based on the facts, circumstances and information available at the end of the year. Interest and penalties on tax liabilities, if any, would be recorded in interest expense and other non-interest expense, respectively.

The U.S. Federal jurisdiction is the major tax jurisdiction where the Association files income tax returns. The Association is generally no longer subject to U.S. Federal examinations by tax authorities for fiscal years before 2013.

### Adopted Accounting Pronouncement

### Debt Issuance Costs

In April 2015, the FASB issued Accounting Standards Update (ASU) No. 2015-03, "Interest – Imputation of Interest: Simplifying the Presentation of Debt Issuance Costs" (ASU 2015-03), which resulted in the reclassification of debt issuance costs from Assets to inclusion as a reduction of the reportable Liabilities balance on the Statement of Financial Position. The Association has elected to adopt ASU 2015-03 as of January 1, 2016, with full retrospective application as required by the guidance. This standard did not have a material impact on the Statement of Financial Position and had no impact on the cash flows provided by operations for the year presented.

### Recent Accounting Pronouncements

### Fair Value Measurement

In May 2015, the FASB issued an accounting standard update that removes the requirement to include investments in the fair value hierarchy for which fair value is measured at net asset value using the practical expedient. The update also changes certain disclosure requirements. The update is effective retrospectively for fiscal years beginning after December 15, 2016 and interim periods within those fiscal years. Early application is permitted. The Association is currently evaluating the effect the update will have on its financial statements.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Recent Accounting Pronouncements (Continued)**

### Lease Accounting

In February 2016, the FASB issued an accounting standard update which amends existing lease guidance. The update requires lessees to recognize a right-of-use asset and related lease liability for many operating leases now currently off-balance sheet under current U.S. GAAP. Accounting by lessors remains largely unchanged from current U.S. GAAP. The update is effective using a modified retrospective approach for fiscal years beginning after December 15, 2019, and for interim periods within fiscal years beginning after December 15, 2019, and for interim periods within fiscal years beginning after December 15, 2020, with early application permitted. The Association is currently evaluating the effect the update will have on its financial statements.

### Presentation of Financial Statements of Not-for-Profit Entities

In August 2016, the FASB issued an accounting standard update which aims to improve information provided to creditors, donors, grantors, and others while also reducing complexity and costs. The update is the first phase of a project regarding not-for-profits which aims to improve and simplify net asset classification requirements and improve the information presented and disclosed in financial statements about liquidity, cash flows, and financial performance. The update is effective retrospectively for financial statements issued for fiscal years beginning after December 15, 2017, and interim periods within fiscal years beginning after December 15, 2018, with earlier application permitted. The Association is currently evaluating the effect the update will have on its financial statements.

### Classification of Certain Cash Receipts and Cash Payments

In August 2016, the FASB issued an accounting standard update to reduce diversity in practice on eight specific statement of cash flows issues. The update is effective retrospectively for financial statements issued for fiscal years beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019, with early adoption permitted. The Association is currently evaluating the effect the update will have on its financial statements.

### **Subsequent Events**

The Association has evaluated subsequent events through June 16, 2017, which is the date the financial statements were available to be issued.

### 2. INVESTMENTS AND REMAINDER TRUST HELD BY THIRD PARTY

Investments as of December 31, 2016 are summarized as follows:

Bonds/fixed income securities Equity securities	16	\$ 1,290,496 993,797
Mutual funds		516,608
Remainder trust held by third party		 378,002
		\$ 3,178,903

The Association classifies its investments as a current asset in the accompanying Statement of Financial Position due to the fact that these investments are available to be liquidated in active markets, except for the endowment portion of the investment portfolio of \$68,154 which is permanently restricted (NOTE 9) and the remainder trust held by third party of \$378,002 which is temporarily restricted (NOTE 9).

Investment income consists of the following for the year ended December 31, 2016:

Realized and unrealized gain, net Interest and dividends	\$ 38,475 83,841
	\$ 122,316

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 2. INVESTMENTS AND REMAINDER TRUST HELD BY THIRD PARTY (CONTINUED)

The Association received a contribution in the form of a term charitable irrevocable trust. The Association has the rights to income distributed by the trust and the assets held in the trust, at termination. Distributions from the trust reduce the asset reported and changes in fair value for the period are reported in the Statement of Activities.

### 3. FAIR VALUE MEASUREMENTS

The FASB established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described as follows:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities at the measurement date.

Level 2 - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.

Level 3 - Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2016.

Bonds/fixed income securities - fair value of bonds/fixed income securities are based on quoted prices in active markets.

Equity securities - fair value is based on the quoted share of the market.

*Mutual funds* - fair value is based on the number of shares of an underlying fund multiplied by the closing value per share quoted by that fund and held by the Association at year end.

*Remainder trust held by third party* – The fair value of the trust is based on the fair value of the assets held by the trust, which approximates the net present value of the estimated future cash flows to be received from the trust.

Interest rate swap – The fair value of the interest rate swap is based on dealer quotations which generally represent an estimate of the amount the Association would pay or receive to terminate the agreement at the reporting date.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. The values assigned to certain investments are based upon currently available information and do not necessarily represent amounts that may ultimately be realized. Because of the inherent uncertainty of valuation, those estimated fair values may differ significantly from the values that would have been used had a ready market for the investments existed and the differences could be material.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 3. FAIR VALUE MEASUREMENTS (CONTINUED)

### Items Measured at Fair Value on a Recurring Basis

The following tables represent the Association's financial instruments measured at fair value on a recurring basis at December 31, 2016 for each of the fair value hierarchy levels:

Description	1	2/31/2016	N Ide	oted Prices In Active larkets for ntical Assets (Level 1)	Ob	gnificant Other servable Inputs .evel 2)	Unc	gnificant Other observable Inputs Level 3)
Assets:								
Bonds/fixed income								
securities	\$	1,290,496	\$	1,290,496	\$	-	\$	-
Equity securities		993,797		993,797		-		-
Mutual funds		516,608		516,608		-		-
Remainder trust held								
by third party		378,002				<del></del>		378,002
	\$	3,178,903	\$	2,800,901	\$	-	\$	378,002
Liabilities								
Interest rate swap	\$	(59,763)	\$		\$	(59,763)	\$	

### Change in Fair Value of Level 3 Investments

The following table sets forth a summary of changes in the fair value of the Association's Level 3 assets for the year ended December 31, 2016:

Balance, beginning of year	\$ 368,935
Change in value of remainder trust	 9,067
Balance, end of year	\$ 378,002

### 4. CAPITAL CAMPAIGN PLEDGES, NET AND UNCONDITIONAL PROMISES TO GIVE, NET

Unconditional promises to give are pledges to fund general operations and capital campaign pledges are campaigns to raise funds for the Association's facilities. Pledge commitments in excess of one year are discounted to reflect the present value of the pledge and an allowance for uncollectible pledges is provided in accordance with Association policy.

At December 31, 2016 the outstanding pledge balances were as follows:

	Capital ampaign	 conditional Promises to Give	Total
Gross pledges receivable Less: allowance for doubtful accounts Less: discount on long-term pledges	\$ 587,637 (29,000) (36,349)	\$ 386,464 (121,696) 	\$ 974,101 (150,696) (36,349)
	\$ 522,288	\$ 264,768	\$ 787,056

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 4. CAPITAL CAMPAIGN PLEDGES, NET AND UNCONDITIONAL PROMISES TO GIVE, NET (CONTINUED)

Capital campaign pledges, which are due within one year, are reported at their net realizable value. Pledges, which are due after one year, have been discounted using a rate of 5.0% for the year ended December 31, 2016. Payments due on pledges receivable are as follows at December 31, 2016:

Year Ending December 31, 2016 Less than one year	\$ 141,598
One to four years	 832,503
	\$ 974,101

Capital campaign pledges are reflected as long-term assets in the Statement of Financial Position to the extent that liabilities have not been incurred for the purchase of capital assets.

### 5. PROPERTY AND EQUIPMENT, NET

Property and equipment, net consist of the following at December 31, 2016:

Land	\$ 3,243,445
Construction in progress	421,003
Leasehold interest in land (NOTE 13)	1,900,000
Buildings and improvements	38,292,176
Furniture, fixtures and equipment	4, 145, 131
Vehicle	42,809
Equipment under capital lease	3,647,825
	51,692,389
Less: accumulated depreciation and amortization	
(totaling \$16,829,644 and \$2,694,220, respectively)	 (19,523,864)
	\$ 32,168,525

Depreciation expense was approximately \$2,028,000 (including amortization expense on capital leases of approximately \$299,000) for the year ended December 31, 2016. Substantially all assets are pledged as collateral on long-term debt, industrial revenue bonds, and capital leases (NOTES 7 and 8).

### 6. LINES OF CREDIT

The Association has a \$2,500,000 line of credit with a bank, with interest at the bank's LIBOR daily floating rate plus 1.92% as of December 31, 2016. Interest is payable monthly and amounts outstanding under the line of credit are secured by the Association's investments at the bank. As of December 31, 2016, no outstanding balance was due on the line of credit. There was no interest expense for the year ended December 31, 2016.

On May 13, 2011, the Association entered into a \$500,000 line of credit along with a term loan in the amount of \$7,500,000 (NOTE 7) with a financial institution. Under the terms of the financing agreements, the Association's line of credit bears interest at a rate equal to the greater of 4% per year or 375 basis points above the LIBOR rate (quoted 2 business days before the first day of each interest period). The Association did not receive any advances on the line of credit during the year ended December 31, 2016. The Association's loan agreement requires a debt service coverage ratio of not less than 1.10 to 1.0. The ratio is defined as the change in unrestricted net assets, plus depreciation and interest expense divided by current maturities of principal and interest on long-term debt and capital leases. Management believes the Association is in compliance with its debt covenants for the year ended December 31, 2016.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 7. LONG-TERM DEBT AND INDUSTRIAL REVENUE BONDS

### Long-Term Debt

On May 13, 2011, the Association entered into a term loan in the amount of \$7,500,000 along with a \$500,000 line of credit (NOTE 6) with a financial institution. Under the original terms of the financing agreements, the term loan bore interest at a rate of 5.12% per year until May 2012 and 5.55% thereafter through May 2021. Effective November 13, 2015 the loan was amended and the interest rate was reduced to 4.25% per year until May 2021. The term loan is payable in monthly installments of \$31,250, plus interest. The proceeds of the term loan were used to refinance the Association's Weston and Hollywood facility loans. The Association's loan agreement requires a debt service coverage ratio of not less than 1.10 to 1.0. The ratio is defined as the change in unrestricted net assets, plus depreciation and interest expense divided by current maturities of principal and interest on long-term debt and capital leases. Management believes the Association is in compliance with its debt covenants for the year ended December 31, 2016. The Association's property and equipment interest in the Weston and Hollywood facilities are pledged as collateral to the loan.	\$ 5,497,656
Note payable with a finance company totaling \$42,809, with no interest, principal payments in monthly installments of \$595 through 2018, secured by specific equipment.	20,211
Note payable with a finance company totaling \$22,795, with interest at 5.99%, principal and interest in monthly installments of \$693 through April 2017, secured by specific equipment.	2,524
Note payable with a finance company totaling \$444,582, with interest at 4.2%, principal and interest payable in monthly installments of \$11,377 through January 2016, and then \$2,908 through January 2018 secured by specific equipment.	36,225
Note payable with a bank totaling \$650,000, entered into for the purpose of completing the construction of the South Dade facility with a variable interest rate of the bank's prime rate plus 1.0% (approximately 4.50% at December 31, 2016) per annum to be adjusted monthly as the bank's prime rate changes. Payable in consecutive monthly installments of principal commencing on September 1, 2013 and continued on the same day of each calendar period thereafter, in 51 equal payment of \$2,167. Accrued interest is payable monthly commencing on September 1, 2014 and continued on the same day of each calendar period thereafter, with one final payment of all remaining principal and accrued interest due on December 1, 2017. Collateral: second mortgage on the project (South Dade YMCA).	561,689
	6,118,305
Total long-term debt	(986,877)
Less: current portion	
Less: debt issuance costs	<u>(7,895</u> )
Long-term debt, net of current portion and debt issuance costs	<u>\$ 5.123.533</u>

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 7. LONG-TERM DEBT AND INDUSTRIAL REVENUE BONDS (CONTINUED)

### Long-Term Debt (Continued)

The maturity schedule of long-term debt as of December 31, 2016 is as follows:

Years ending December 31,	
2017	\$ 986,877
2018	385,033
2019	375,000
2020	375,000
2021	375,000
Thereafter	 3,621,395
	\$ 6,118,305

Interest expense incurred on long-term debt for the year ended December 31, 2016 was approximately \$291,000.

### Industrial Revenue Bonds

On December 15, 2010, the Association executed a loan agreement with the Miami-Dade County Industrial Development Authority ("Issuer") in conjunction with the issuance of the Tax-exempt Industrial Revenue Bonds ("Bonds"), par value of \$9,350,000 with variable interest. The proceeds were to be used for the construction of a new approximately 35,000 square foot fitness center located in South Dade. The Bonds are secured by such property. As part of the loan agreement, the Association agreed to invest approximately \$2.0 million of private or its own funds in the construction before additional drawings on the Bonds.

During the year ended December 31, 2012, \$9,349,894 was drawn on the Bonds and was used to fund the construction of the South Dade Center. The Bonds bear interest at a rate of 2.43% as of December 31, 2016. The carrying value of the Bonds is recorded at amortized cost as of December 31, 2016 as variable interest rates are linked to market rates.

The Association is required to meet financial and non-financial covenants provided by the Bond agreement. The Bonds can be called by the Issuer upon non-compliance with these covenants. Management believes the Association is in compliance with its debt covenants for the year ended December 31, 2016.

As of December 31, 2016, the outstanding balance on the industrial revenue bonds was \$8,086,000. The Bonds are payable in monthly principal installments plus interest through December 2032. The maturity schedule of the Bonds as of December 31, 2016 is as follows:

Years ending December 31,	
2017	\$ 353,000
2018	368,000
2019	388,000
2020	403,000
2021	424,000
Thereafter	6,150,000
Total	\$ 8,086,000

In conjunction with the Bonds, the Association entered into an interest rate swap dated August 25, 2011 to hedge its exposure to interest rate fluctuations by fixing the variable portion (68% of the prime rate (LIBOR)) of the bond interest rate to 1.45% (effective rate 3.4% as of December 31, 2016). The interest rate swap is a forward swap that began in December 2012 and expires in December 2017. During the year ended December 31, 2016, the Association recognized a gain of approximately \$73,000, which is included as a non-functional expense item in the accompanying Statement of Activities.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 7. LONG-TERM DEBT AND INDUSTRIAL REVENUE BONDS (CONTINUED)

### Industrial Revenue Bonds (Continued)

If the interest rate swap is held to maturity, as is management's intention, the cumulative effect of this liability on the change in net assets would be zero. The interest rate swap agreement exposes the Association to credit loss in the event of non-performance by the counterparty. However, the Association does not anticipate non-performance by the counterparty.

Interest expense incurred on the Bonds for the year ended December 31, 2016 was approximately \$285,000.

### 8. CAPITAL LEASES

The Association leases certain equipment under capital leases expiring at various dates through the period ended January 2021. As of December 31, 2016 the leased property has a recorded cost of approximately \$3,236,000 and total accumulated depreciation of approximately \$2,694,000. Interest expense incurred on the capital leases was approximately \$44,000 for the year ended December 31, 2016.

Minimum future lease payments under capital leases as of December 31, 2016 are as follows:

Years ending December 31,	
2017	\$ 390,364
2018	372,528
2019	78,564
2020	51,840
2021	 4,320
Total future minimum lease payments	897,616
Less: amount representing interest	 45,427
Present value of future minimum lease payments	852,189
Less: current maturities	 390,364
Long-term portion	\$ 461,825

### 9. TEMPORARILY AND PERMANENTLY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of the following as of December 31, 2016:

Purpose restricted contribution	\$ 58	,658
Capital campaign pledges	554	,064
Remainder trust held by third party	378	,002
Leasehold interest in land (NOTE 13)	1,304	,667
	\$ 2,295	,391

The permanently restricted net assets represent investments held in perpetuity for which the income can be used to support the operations of the Association. At December 31, 2016, the Association had permanently restricted net assets of \$68,154.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 10. ENDOWMENT NET ASSET CLASSIFICATION

The Association's endowments consist primarily of permanently restricted endowment funds from contributions received from donors who have instructed the Association that the corpus of their gifts remain in perpetuity, while the income from such gifts be used to support the operations of the Association. These gifts are recorded as permanently restricted in the Statement of Financial Position.

The Board of Directors of the Association has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) the original value of subsequent gifts to the permanent endowment and (c) investment income generated by the endowment.

The Association will administer and invest the assets of the endowments directly or through its agents as directed by the Finance and Administration Committee and the Board. The Association has adopted investment and spending policies for endowment assets to provide a predictable stream of funding to programs supported by its endowments. Distributions from permanently restricted endowment funds will be calculated using a three year rolling average of the asset balance held, not to exceed three percent. The general objectives of the investment policy include: achieving optimal long-term return within an acceptable volatility/risk level, providing growth and maintaining safety of the principal.

As of December 31, 2016, endowment net assets mainly consisted of permanently restricted net assets amounting to \$68,154. There were no changes to endowment net assets for the year ended December 31, 2016.

### 11. RELATED PARTY TRANSACTIONS

In accordance with the affiliation agreement with the YMCA of the USA, a percentage of substantially all unrestricted support is remitted to the national organization. For the year ended December 31, 2016, a total of approximately \$468,000 was remitted to the national organization.

### 12. PENSION PLAN

The Association participates in a defined contribution retirement plan covering all employees. Contributions to the plan are made at stated percentages of each eligible employee's compensation, which was 12% during the year ended December 31, 2016. Total contributions were approximately \$1,361,000 for the year ended December 31, 2016.

### 13. COMMITMENTS AND CONTINGENCIES

### **Operating Leases**

The Association leases office space, office equipment, and software under non-cancellable operating lease agreements with terms expiring at various dates through March 2021. Approximate minimum future rental payments under these non-cancellable lease agreements as of December 31, 2016 are as follows:

Years ending December 31,

2017	\$ 1,198,000
2018 2019	1,088,000 419,000
2020	398,000
2021	 4,000
	\$ 3,107,000

Total rental expense for the year ended December 31, 2016 was approximately \$373,000.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 13. COMMITMENTS AND CONTINGENCIES (CONTINUED)

### **Operating Leases (Continued)**

The Association is charged a monthly rent expense by Miami Dade County Public Schools for use of their facilities in the course of administering the child care programs. Such commitments are month to month and are cancelable by either party with minimal notice. During the year ended December 31, 2016 rent expense totaled approximately \$337,000.

### Land and Facility Leases

### YMCA City of Weston Land Lease Agreement

In 2001, the Association entered into a land lease agreement for its Weston facility which is recorded in the accompanying financial statements as a leasehold interest in land. The agreement was effective from May 1, 2001 with a termination date through December 1, 2050; this includes the period for which the lessee can exercise its option to extend lease terms, for an annual payment of \$1.

The fair value of the land lease met the definition of a contribution of long-lived assets and was recorded as a leasehold interest in land on the date of the contribution, valued at \$1,900,000, representing the lesser of the fair rental value of the lease or the fair value of the land. At December 31, 2016 the unamortized balance of the leasehold interest is \$1,311,000 (NOTES 5 and 9).

### YMCA City of Pembroke Pines Facility Lease Agreements

In 2009, the Association entered into a 10-year operating lease agreement with the City of Pembroke Pines, Florida for the Pembroke Shores Gymnasium Facility and Pembroke Falls Aquatic Center. The lease commenced on November 1, 2009. For the first three (3) years of the gymnasium lease the Association will pay \$25 from each sport program registration in lieu of fixed monthly rental payments. The Association will lease the aquatic center for an annual rental payment of \$1, plus \$25 for each aquatic program registration. After year three of the lease, the Association will also become responsible for the utility expense of the facility over and above program registration obligations for the remainder of the lease.

### YMCA City of Parkland Facility Lease Agreement

In 2008, the Association entered into a five year lease agreement with the City of Parkland for its Parkland facility. The lease commenced January 1, 2008. As per the terms of the lease, the lease automatically renewed on January 1, 2013 for an additional three year period ending on January 1, 2016. The Association received an annual rent waiver of \$75,000 for the year ended December 31, 2015.

During December 2015, the Association vacated the facility as the City of Parkland did not agree to extend the lease agreement for an additional term. As a result of vacating the premises, the Association recorded a loss on disposal of abandoned leasehold improvements of approximately \$206,000 for the year ended December 31, 2015.

### YMCA Allapattah and Carver Land Agreements

During the year ended December 31, 2006, the Association entered into land lease agreements with 410 NW LLC to construct affordable housing living developments, including limited commercial space on properties commonly known as the Allapattah and Carver properties. The leases provided for the construction to be conducted in phases with the Association receiving rental income over a period of sixty-five years. In addition, the Allapattah lease agreement provided for the construction of a new YMCA branch within the overall Allapattah project.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### 13. COMMITMENTS AND CONTINGENCIES (CONTINUED)

### YMCA Allapattah and Carver Land Agreements (Continued)

During the year ended December 31, 2008, the Association entered into amended land lease agreements with Village Carver Phase I LLC, Village Allapattah Phase PLLC and Village Allapattah Phase II LLC (collectively, the Developers). Under the terms of the Allapattah agreements, the Developers agreed to prepay \$3,060,000 as full and complete payment under the land lease agreements. During the year ended December 31, 2009, the Developers paid \$2,500,000. During 2010, the Association collected the remaining \$560,000.

Similarly, during the year ended December 31, 2009, the Developers entered into an agreement to prepay \$2,012,000 as full and complete payment under the land lease agreement for the Carver Phase I project, subject to the parties completing certain conditions. Rental payments made by the Developers in 2008 and 2009 totaling \$202,352 were applied toward amounts due under the agreement. In March 2010, the contract provisions were met and the Developers paid \$1,810,217 representing full and complete payment under the agreement.

The Developers began making quarterly payments in conjunction with the development of Carver Phase II in accordance with the original Carver land lease agreement. The agreement provides for quarterly installments totaling \$108,000 a year, with scheduled 5% increases in rent every five years over the life of the lease. On February 23, 2010, the Phase II agreement was modified to allow the Developers to prepay the lease. As a result, the Association collected \$1,987,000 in 2010 as full and complete payment under the land lease agreement for the Carver Phase II project.

Deferred rental income under all agreements totaled \$6,123,985 as of December 31, 2016. As a result of these agreements, the Association will recognize approximately \$108,000 for the year ended December 31, 2016 and annually in the future as rental income for the remaining 65 years.

### Litigation, Claims, and Assessments

In the ordinary course of business, the Association is exposed to various claims, threats, and legal proceedings, some of which are initiated by the Association. In management's opinion, the outcome of all such existing matters will not have a material impact on the Association's financial position and results of operations.

### Grants

The Association may be vulnerable to loss of funding from various agencies. In addition, the receipt of governmental funding is subject to audit by such agencies, the outcome of which is not known until the audits are completed. Management is aware of these risks and has contingency plans available.

### **Risk Management**

The Association is exposed to various risks of losses related to tort; theft of, damage to and destruction of assets; errors and omissions; injuries to employees and natural disasters. The Association has obtained coverage from commercial insurance companies and has effectively managed risk through various employee education and prevention programs.

### SINGLE AUDIT REPORTS

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CERTIFIED PUBLIC ACCOUNTANTS AND ADVISORS

### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Young Men's Christian Association of South Florida, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Young Men's Christian Association of South Florida, Inc. (the "Association") (a nonprofit organization), which comprise the statement of financial position as of December 31, 2016, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 16, 2017.

### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Association's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Association's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

An Independent Member of Baker Tille International

CAM # 17-0875 Exhibit 7 Page 29 of 176 To the Board of Directors of Young Men's Christian Association of South Florida, Inc. Page Two

### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Association's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

morrison, Brown, agiz & Fana

Fort Lauderdale, Florida June 16, 2017



### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH UNIFORM GUIDANCE

To the Board of Directors of Young Men's Christian Association of South Florida, Inc.

### **Report on Compliance for Each Major Federal Program**

We have audited Young Men's Christian Association of South Florida, Inc.'s (the "Association") compliance with the types of compliance requirements described in the U.S. *Office of Management and Budget (OMB) Compliance Supplement* that could have a direct and material effect on each of the Association's major federal programs for the year ended December 31, 2016. The Association's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Association's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Association's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Association's compliance.

### Opinion on Each Major Federal Program

In our opinion, the Association complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2016.

An Independent Member of Baker Tilly International

To the Board of Directors of Young Men's Christian Association of South Florida, Inc. Page Two

### Report on Internal Control Over Compliance

Management of the Association is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Association's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program as a basis for designing auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis.

A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### Purpose of this Report

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

monison, Brown, aging & Fana

Fort Lauderdale, Florida June 16, 2017

### SUPPLEMENTAL INFORMATION

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### SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2016

Federal Grantor, Pass-through Grantor, Program or Cluster Title	CFDA Number	Contract/ Grant Number	Thro	ssed ough to cipients	Ехр	enditures
U.S. Department of Health and Human Services:						
Child Care Development Fund Cluster Passed through Miami-Dade County - Department of Human & Ch Development and Early Learning Coalition - Agency for Workford Innovation Child Care Development Block Grant (CCDF)		N/A	\$	_	\$	329,333
Child Care Mandatory and Matching funds	001070		Ŧ		Ť	,
of the Child Care and Development Fund	93.596	N/A		-		287,182
Subtotal Child Care Development Fund Cluster				-		616,515
Temporary Assistance to Needy Families (TANF)	93.558	N/A		-		257,275
Head Start	93.600	N/A				390,817
Social Service Block Grant (SSBG)	93.667	N/A				700
Total U.S. Department of Health and Human Services					1	,265,307
U.S. Department of Education:						
Passed through Florida Department of Education						
Twenty-first Century Community Learning Center Program	84.287	13K-2446B-6PCC1/ 13K-2446B-6PCC2 13K-2446B-7PCC1/		-		311,721
Twenty-first Century Community Learning Center Program	84.287	13K-2446B-7PCC2		-		222,568
Passed through Children's Services Council of Broward County Twenty-first Century Community Learning Center Program Twenty-first Century Community Learning Center Program	84.287 84.287	15-2308/16-2307 16-2302/17-2302		-		314,048 698,806
Total U.S. Department of Education:					1	,547,143
U.S. Department of Agriculture:						
Passed through Florida Department of Health Nutrition Program for Preschool	10.558	N/A	,,	-	. <u></u>	320,592
U.S. Department of the Interior:						
Passed through Young Men's Christian Association of the USA Conservation Activities by Youth Service Organizations	15.931	N/A		-		35,000
Total Expenditures of Federal Awards			\$	-	\$ 3	3,168,042

See Notes to Schedule of Expenditures of Federal Awards.

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2016

### 1. GENERAL

The Schedule of Expenditures of Federal Awards ("Schedule") included herein represents all of the Federal awards of the Association during the year ended December 31, 2016.

### 2. BASIS OF ACCOUNTING

The accompanying Schedule is presented using the accrual basis of accounting. Federal award expenditures are recognized following, as applicable, either the cost principles in OMB Circular A-122, *Cost Principles for Non-Profit Organizations*, or the cost principles contained in Title 2 U.S Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The amounts reported in the Schedule as expenditures may differ from certain financial reports submitted to Federal funding agencies due to those reports being submitted on either a cash or modified accrual basis of accounting.

### 3. BASIS OF PRESENTATION

The accompanying Schedule includes the federal awards activities of the Association during its fiscal year January 1, 2016 to December 31, 2016. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance).

### 4. SUB RECIPIENTS

There were no Federal awards provided to sub recipients.

### 5. INDIRECT COST RATE

For certain grants the amount expended includes an indirect cost recovery using an approved indirect cost rate percentage. The Association elected to use the 10% de minimis cost rate allowed under the Uniform Guidance during the year ended December 31, 2016.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED DECEMBER 31, 2016

### Section I – SUMMARY OF AUDITOR'S RESULTS

Financial Statements				
Type of auditor's report issued:	Unmodified			
Internal control over financial reporting:				
Material weakness(es) identified?	Y	/es _	Х	No
Significant deficiencies identified that are not considered to be material weaknesses?	Y	/es _	x	None Reported
Noncompliance material to financial statements noted?	Y	/es _	x	No
Federal Awards				
Internal control over major programs:				
Material weakness(es) identified?	Y	/es _	X	No
Significant deficiencies identified that are not considered to be material weaknesses?	Y	/es _	х	None Reported
Type of auditor's report issued on compliance for major programs:	Unmodified			
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	V	/es _	x	No
Identification of major federal programs:				
CFDA Number 84.287	Name of Fee Twenty-first Center Prog	Century Co		
Dollar threshold used to distinguish between Type A and Type B programs:	\$ 750,000			
Auditee qualified as low-risk auditee?	<u> </u>	res _		No

SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2016

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# SECTION II – FINANCIAL STATEMENT FINDINGS

CURRENT YEAR FINDINGS

None.

PRIOR YEAR FINDINGS

None.

# SECTION III - FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

CURRENT YEAR FINDINGS

None.

PRIOR YEAR FINDINGS

None.

# YMCA: OF SOUTH FLORIDA

# **COMBINED FINANCIAL STATEMENTS**

**Statement of Financial Position Statement of Cash Flows** Statement of Activities

For the Year Ended December 31, 2015

Merger Efective April 1, 2015

Per the Audits of

March 31, 2015 and the Three Month Period Then Ended YMCA of Broward County

YMCA of Greater Miami

**YMCA of South Florida** 

December 31, 2015 and the Nine Month Period Then Ended

March 31, 2015 and the Three Month Period Then Ended

khibit ∙7

Balance Sheet YMCA of South Florida - December 31, 2015 YMCA of Broward County & YMCA of Greater Miami - December 31, 2014

· · · · · · · · · · · · · · · · · · ·			<b></b>
	December 31, 2015		December 31, 2014
	South Florida	Broward	Miami
Assets			
	A. DA6 500	3 673 300	47E 200
A/R (Grant Reimbursments & Pjedges)	1,828,300	900,000	901,000
Investments	2,511,100	87,300	2,902,300
Prepaid Other and hand clasing and	722,000	475,000	530,800
Property and equipment, net	32,146,000	14,749,400	19,578,200
Total Assets	41,731,500	20.233.100	24.664.500
	and an an an an and an and a dama and a		
Liabilities and Net Assets		,	
Accounts payable and accrued expenses	1,391,200	734,300	794,000
Defered Revenue & Rental Income	1,321,700	483,400	76,000
Short Portion of Long Term Leases Short Portion of Long Term Deht	138/100 803/100	380,300	490 200
Insurance Payable			347,300
US Trust LOC borrowings			1,450,000
Lndustrial Revenue Bonds (\$9.3M) Long Tarm Lasea Obligations	8,086,000	- 155 600	8,425,000
Long Term Obligation	6,034,000	5,781,300	676,200
Change in Swap Fair Value Deferred Revy Land Lease Prenavment	132,800 1 6 124 000	- 110.400	178,200 6.340 500
	0000-111		202201220
Total Liabilities	24,048,400	8,020,300	18,806,800
Net Fund Balance Beginning of Year	18,070,500	11,753,800	5,960,000
Net Income as of December 31,2014		459,000	(102,300)
Net Income as of December 31, 2015	. (387,400)	Ч., ,	ı
Net Fund Balance / Net Assets	17,683,100	12,212,800	5,857,700
Restricted Assets Net Unresticted Net Assets	2,084,500 15,598,600	2,138,200 10,074,600	72,000 5,785,700
Total Liabilities and Net Assets	41,731,500	20,233,100	24,664,500
		<b>.</b>	•
			•

1,528,300 559,400 380,300 865,200 347,300 1,450,000 8,425,000 6,457,500 178,200 6,457,500

4,097,400 1,807,000 2,989,600 1,005,800 670,200

Combined

44,897,600

CAM # 17-0875 Exhibit 7 Page 39 of 176

2,210,200 15,860,300

44,897,600

18,070,500

17,713,800 356,700

26,827,100

83.53% 13.21% 2.24% 0.00% 4,85% 1.68% -0.10% 8.57% (0.57% 1.23% 1.93% 0.58% 0.95% 0.05% 0.05% 0.04% 0.04% 0.024% 0.024% 0.024% 0.024% 0.024% 0.021% 0.021% 0.00% 7.32% 3.91% 0.42% 0.62% 0.62% 32.34% 31.29% 1.73% 0.19% 0.19% 0.19% 52.57% 4.45% 5.30% 62,32% 98,98% 00'00% 1.02% 0.03% 0.70% 0.34% 0.10% 0.80% 38,98% 2014 % of Revenue 37,422,300 5,920,300 1,001,900 13,200 (315,000) 153,800 46,100 2,215,600 751,900 (46,100) 278,100 1,750,400 190,000 278,200 12,904,800 14,488,400 14,018,900 14,018,900 83,500 23,553,700 1,893,300 2,376,200 \$458,600 315,000 156.700 544,344,500 H.344,50( Far the Twelve Months Ended December 31, 2014 South Flarida 1,803, 0.10% -0.02% 0.90% 5.06% 1.51% -0.10% 5.61% 4,10% 7,45% 5,573% 2,513% 1,51% 1,51% 1,51% 1,51% 1,53% 0,51% 0,58% 0,90% 0,20% 5,00% 5,00% 5,107% 0,72% 0,70% 0,7 00.75% 4.21% 86.55% 11.47% 2.73% 0.46% 101.21% 53.39% 4.71% 5.40% -0.86% 2015 % of Revenue 2.85% 1.16% 1.00% 31.80% 32.06% 32.06% 0.05% 0.05% 1.04% 1.04% 63.50% 100,00% 39,021,200 5,170,800 1,230,100 206,400 2,280,700 682,700 (45,300) 1,848,800 3,384,200 1,185,804 1,185,804 1,185,804 1,185,804 1,185,804 1,185,804 1,185,804 2,82,804 2,280,700 5,22,807 5,22,600 5,22,000 5,22,000 5,22,000 5,20,000 5,200 45,500 -8,900 -283,600 404,000 1,197,300 534,100 534,100 451,700 14,337,700 14,463,200 14,463,200 13,306,400 13,306,400 12,800 12,800 233,600 233,600 24,070,600 2,122,000 2,436,600 (\$544,400) (387,400) \$45,628,500 5,628,50 For the Twelve Months Ended December 31, 2015 Combined E, 084 30,253,200 3,809,300 926,100 206,400 ,396,700 18,804,000 1,594,200 1,840,300 \$66,400 (\$13,700) (\$121,100) \$297,500 1,726,800 507,400 (66,400) (006,077) (37,400) 326,800 121,100 601,500 459,700 392,700 11,245,500 10,935,800 10,149,200 194,900 238,500 5,195,000 (001'000'15) 35, 195,000 For the Nine Months Ended December 31, 2015 South Florida 345,100 276,900 1166,600 132,800 55,500 50,5000 50,5000 50,5000 50,5000 50,5000 50,5000 50,50 581,300 448,500 207,500 45,400 448,800 1,307,500 1,867,200 27,100 48,300 1,763,600 185,500 202,300 3,847,700 \$102,200 (006'07\$) 5 2 3 3,157,200 604,200 86,300 256,000 90,300 20,900 151,400 949,900 S6,939,300 For the Three Months Ended March 31, 2015 ard Miami 89,900 22,800 37,306 150,400 85,500 81,200 81,200 128,300 35,200 35,200 82,600 \$0 \$4,800 (\$162,500) \$106,400 298,100 85,000 0 3,503,000 342,300 394,000 φ 6,585,800 5,610,800 757,300 217,700 0 143,400 162,500 100,900 535,000 485,100 149,200 85,000 \$353,500 5302,200 338,300 74,400 13,600 2,645,400 2,219,900 1,290,000 56,939,300 685 o unear version Gards Gevenment Grants Bennber Service Fees Program Service Fees Other Rateal Revenue Divestiment Income Other Revenue Net Assets Released from Restrictions Change in Fair Valua SWAP Increase in FV of Trust Net Assels Released from Restrictions Contributions - Restricted Contracts & Professional Services Change in Unrested Net Assets Program Expenses Management & General Fundraising Loss on Disposal of Lassehold IT Expanse Provsion of Bad Debi Other Employee Expenses Loss on Disposal of Leaschold Depreciation & Amonization Interest SWAP ADJUSTMENT ` ijssion Fees & Bus Trips ecsition & Amortization Charges r Operating Expanses erences & Meetings ing & Promotion bership Dues **Change In Net Assets** "unctional Expenses: Unrestricted Revenue EBIDA Adjustments: otal Personnel Cost Salaries & Wages Employee Benefils Payroll Taxes ocal Transportation **Fotal Expenses** Special Events United Way **Fotal Expenses** Contributions Expenses: EBIDA

Statement of Activities Combined Statements YMCA of South Florida for the Nine Months Ended December 31, 2015 YMCA of Broward county and YMCA of Greater Miami for the Three Months Ended March 31, 2015 Merter Effective - April 1, 2015

> CAM # 17-0875 Exhibit 7 Page 40 of 176

Statement Of Cash Flows Combined Financial Statements YMCA of South Florida for the Nine Months Ended December 31, 2015 YMCA of Broward County & Greater Miami - for the Three Months Ended March 31, 2015 Meger Effective - April 1, 2015

308,400 (406,100) (46,100) (150,000) (26,000) (182,600) (683,000) (76,300) 217,000 751,900 22,800 (385,500) 557,800 (481,600) 722,800 (27,700) 100,000 3,374,800 Ended December 31, 2014 356,700 2,215,600 2,400,800 264,600 (1,413,400 .097,600 For the Twelve Months Combined 315,100 132,000 (45,500) 206,400 452,800 (457,600) (149,600) 55,200 (255,700) (44,900) (322,000) 687,700 (380,300) 2,280,700 197,100 (1,450,000) (387,400) 2,556,500 (50,800 4,097,400 1,046,600 (2,804,400 Ended December 31, 2015 For the Twelve Months Combined 279,900 (158,100) (66,400) 206,400 1,323,500 1,726,600 106,000 (1,440,000) (243,000) (2,328,600) 485,300 (281,800) (719,700) (199,900) 285,400 (363,800) 4,766,300 (006'0// 4,046,600 507,400 Ended December 31, 2015 For the Nine Months South Florida (28,200) 81,300 115,600 20,900 (42,600) (149,600) (44,900) (79,000) 557,200 90,300 256,000 (37,500) 436,300 (70,800) (10,000) 82,000 (283,500 475,200 Miami Ended March 31, 2015 For the Three Months 10,100 35,200 (27,600) 90,000 302,200 298,100 (13,300) 174,500 796,700 (98,500) (008,56) (192,300) 3,622,200 17.500 586,900 4,209,100 Broward Supplemental Disclosure of Cash Flow Information: Cash & Cash equivalents, Beginning of the Year CASH FLOWS FROM OPERATING ACTIVITIES Net Cash Provided (Used) by Investing Activities Cash & Cash equivalents, End of the Year Cash Flows from Financing Activities; Proceeds from Sale of Investment - Net Cash Flows from Investing Activities: Short term Borrowings during the year Net Cash Provided by Operating Activities Acquistion of property and equipment Payments on Long Term Debt Payments on Short Term Borrowings Net Cash (Used) by Financing Activities Net Increase (Decrease) In Cash Equipment leases during the year Loss on Leasehold Improvements Changes in Reserves on Deposit Unrealized Gain on Investement Changes in assets & Liabilities Change in Fair value of SWAP Payments on Long Term Debt Issuance of South Dade Note Payments on Capital Leases Proceeds on Line of Credit Payments on Line of Credit Depreciation & Amortization Adjustments to Net Assets: Decrease in Net Assets Bad Debt Expense Interest Paid

> CAM # 17-0875 Exhibit 7 Page 41 of 176

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FINANCIAL STATEMENTS AND SINGLE AUDIT REPORTS

DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED



CERTIFIED PUBLIC ACCOUNTANTS AND ADVISORS

INDEPENDENT AUDITOR'S REPORT	1-2
FINANCIAL STATEMENTS	
Statement of Financial Position	3
Statement of Activities	4
Statement of Cash Flows	5
Statement of Functional Expenses	6
Notes to Financial Statements	7 - 21
SINGLE AUDIT REPORTS	22
INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS	23 - 24
INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH UNIFORM GUIDANCE	25 – 26
SUPPLEMENTAL INFORMATION	27
Schedule of Expenditures of Federal Awards for the Nine Month Period Ended December 31, 2015	28
Notes to Schedule of Expenditures of Federal Awards for the Nine Month Period Ended December 31, 2015	29
Schedule of Findings and Questioned Costs for the Nine Month Period Ended December 31, 2015	30 - 31



# **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors of Young Men's Christian Association of South Florida, Inc.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Young Men's Christian Association of South Florida, Inc. (the "Association"), which comprise the statement of financial position as of December 31, 2015, and the related statements of activities, cash flows and functional expenses for the nine month period then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Young Men's Christian Association of South Florida, Inc. as of December 31, 2015, and the changes in its net assets and its cash flows for the nine month period then ended in accordance with accounting principles generally accepted in the United States of America.

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Exhibit 7 Page 44 of 176 To the Board of Directors Young Men's Christian Association of South Florida, Inc. Page Two

# **Other Matters**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedule of Expenditures of Federal Awards is fairly stated in all material respects in relation to the financial statements as a whole.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 26, 2016 on our consideration of the Association's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control over financial reporting and compliance.

Monison. Brown, argin & Fana

Fort Lauderdale, Florida April 26, 2016

STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2015

CURRENT ASSETS	
Cash and cash equivalents	\$ 4,046,465
Grant receivables	1,246,514
Unconditional promises to give, net	125,022
Other receivables	300,370
Investments	2,442,648
Prepaid expenses, deposits and other current assets	722,009
TOTAL CURRENT ASSETS	8,883,028
Debt issuance costs, net	108,736
Capital campaign pledges, net	156,576
Remainder trust held by third party	368,935
Endowment investments	68,154
Property and equipment, net	32,146,048
TOTAL ASSETS	\$ 41,731,477
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES	
Accounts payable and accrued expenses	\$ 1,391,152
Deferred revenue	905,936
Current portion of deferred lease allowances	14,481
Current portion of deferred rent	267,207
Current portion of capital lease obligations	138,113
Current portion of long-term debt	464,202
Current portion of industrial revenue bonds	339,000
Current portion of deferred rental income	108,263
TOTAL CURRENT LIABILITIES	3,628,354
Interest rate swap	132,777
Deferred lease allowances, less current portion	8,276
Deferred rent, less current portion	17,605
Capital lease obligations, less current portion	17,508
Long-term debt, less current portion	6,034,004
Industrial revenue bonds, less current portion	8,086,000
Deferred rental income, less current portion	6,123,986
TOTAL LIABILITIES	24,048,510
COMMITMENTS AND CONTINGENCIES (NOTE 13)	
NETASSETS	
Unrestricted	15,530,349
Temporarily restricted	2,084,464
Permanently restricted	68,154
TOTAL NET ASSETS	17,682,967
IOTAL NET ASSETS	

The accompanying notes are an integral part of these financial statements.

#### STATEMENT OF ACTIVITIES FOR THE NINE MONTH PERIOD ENDED DECEMBER 31, 2015

CHANGES IN UNRESTRICTED NET ASSETS:	
UNRESTRICTED REVENUES, GAINS & OTHER SUPPORT:	
Federal government grants State and county government and other grants Membership dues Program services Contributions and donations United Way Special events Investment loss Other income Net assets released from restrictions	\$ 2,137,564 9,107,863 10,935,792 10,149,230 601,491 392,714 459,748 (37,393) 326,817 121,118
TOTAL UNRESTRICTED REVENUES, GAINS & OTHER SUPPORT	34,194,944
EXPENSES: Program services Management and support services Fundraising Loss on disposal of abandoned leasehold improvements	30,253,170 3,809,347 926,040 206,428_
TOTAL EXPENSES	35,194,985
CHANGE IN UNRESTRICTED NET ASSETS	(1,000,041)
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: Decrease in value of temporarily restricted investments Net assets released from restrictions Contributions	(13,651) (121,118) 297,550
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS	162,781
CHANGE IN NET ASSETS BEFORE CHANGE IN FAIR VALUE OF INTEREST RATE SWAP	(837,260)
CHANGE IN FAIR VALUE OF INTEREST RATE SWAP	66,415
CHANGE IN NET ASSETS	(770,845)
NET ASSETS – BEGINNING OF PERIOD	18,453,812
NET ASSETS – END OF PERIOD	\$ 17,682,967

The accompanying notes are an integral part of these financial statements.

# STATEMENT OF CASH FLOWS FOR THE NINE MONTH PERIOD ENDED DECEMBER 31, 2015

CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$	(770,845)
Adjustments to reconcile change in net assets to		
net cash provided by operating activities:		
Depreciation and amortization		1,660,682
Amortization of leasehold interest in land		28,500
Amortization of deferred loan refinancing costs		37,369
Net realized and unrealized loss on investments		106,000
Bad debt expense		279,884
Change in fair value of interest rate swap		(66,415)
Loss on disposal of abandoned leasehold improvements		206,428
Changes in assets and liabilities:		
(Increase) decrease in: Grant receivables		514,229
Unconditional promise to give and capital campaign pledges		39,252
Other receivables		(304,712)
Prepaid expenses, deposits and other current assets		103,057
Increase (decrease) in:		,
Accounts payable and accrued expenses		(647,013)
Deferred revenue		242,259
Deferred lease allowances		(6,208)
Deferred rent		(17,860)
Deferred rental income		(81,197)
TOTAL ADJUSTMENTS		2,094,255
NET CASH PROVIDED BY OPERATING ACTIVITIES		1,323,410
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisitions of property and equipment		(199,933)
Investment proceeds, net		485,294
NET CASH PROVIDED BY INVESTING ACTIVITIES		285,361
CASH FLOWS FROM FINANCING ACTIVITIES:		
Payments on capital lease obligations		(281,768)
Payments on long-term debt		(363,849)
Repayments on industrial revenue bonds		(243,000)
Repayments on line of credit		(1,440,000)
NET CASH USED IN FINANCING ACTIVITIES	<u></u>	(2,328,617)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(719,846)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR		4,766,311
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	4,046,465
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid during the nine month period for interest expense	\$	507,411
Cash para during the nine month period for interest expense	<u> </u>	

The accompanying notes are an integral part of these financial statements.

STATEMENT OF FUNCTIONAL EXPENSES FOR THE NINE MONTH PERIOD ENDED DECEMBER 31, 2015

				Program	n Services				Support Services				
	Health Enhancement	Aquatics	Sports and Recreation	Summer Camp	Teen Leadership	Family Life	Community Services	Total Program Services	Management and Support Services	Fundraising	Totai		
Salaries and related benefits:							,						
Payroli	\$ 2,273,337	<b>\$</b> 1,267,832	\$ 1808,396	\$ 1,432,650	\$ 14,670	\$ 9,517,925	\$ 345,322		\$ 1,776,374	\$ 367,467	\$ 18,803,973		
Payroli taxes	190,215	05,843	151,920	117,627	1,099	806,391	27,527	1,400,623	160,834	32,707	1594,164		
Employee benefits	231382	95,810	198,801	86,221	4,268	957,066	23,357	1596,905	190,409	53,016	1840,330		
Total salaries and related benefits	2,694,935	5 1469,485	5 2,159,117	1,636,498	20,037	1(281,382	396,206	19,657,660	2,127,617	453,190	22,238,467		
Supplies	117,888	65,215	i 256,613	150,666	13,807	1,195,995	19,917	1,820,101	53,011	56,572	1929,684		
Occupancy	239,832	182,657	266,670	259,961	5,386	1271492	31,317	2,257,315	294,950	-	2,552,265		
Contracts & professional services	29,005	i 26,224	114,069	142,582	17, 124	386,013	3,642	698,659	555,903	147,228	1401,790		
Insurance	98,492	51,940	81,405	70,554	2,212	417,793	12,820	735,217	189,553	-	904,770		
Interest	68,130	35,041	56,311	48,804	1,530	288,726	8,869	507,411	-	-	507,411		
Support to Y-USA	21,970	12,503	25,136	28,489	740	139,669	2,860	231,367	-	-	231,367		
Membership dues	1004	439	985	612	19	4,459	111	7,629	34,076	3,276	44,981		
Bank charges	42,48	1 21,571	1 34,657	30,037	942	179,145	5,458	314,291	43,168	2,127	359,606		
Advertising & promotion	255,425	17,414	27,301	58,390	729	21594	-	380,853	6,401	49,957	437,211		
Telephone	13,58	1 10,372	12,948	8,323	350	113,629	1,739	160,942	37,104	2,021	200,067		
Conferences & seminars	7,78	1 3,873	10,755	4,863	100	44,572	2,450	74,394	42,736	12,220	129,350		
Other employee expenses	5122	1 20,649	25,572	58,312	5,681	165,706	5,193	332,334	105,396	32,495	470,225		
Equipment rental & repair	29,724	10,965	59,421	21677	660	148,396	3,825	274,668	95,351	-	370,019		
Postage	3,215	949	1,542	1,322	64	7,919	240	15,251	45,708	2,768	63,727		
Admission fees/field trip expenses	-	-	8,415	174,556	15,958	344,292	-	543,221	-	-	543,221		
Special events	8,862	3,593	5,496	17,777	149	81,526	865	118,268	7,242	63,172	188,682		
Provision for bad debt	122,967	-	-	11,645	-	46,614	-	181,226	-	98,658	279,884		
IT expense	19,750	21,051	16,324	14,147	444	91,057	2,571	165,344	53,098	489	· 218,931		
IT reserves	18,91	9,726	15,630	13,547	425	80,142	2,462	140,843	12,241	-	153,084		
Miscellaneous	2,713	3,148	2,020	3,650	55	14,211	318	26,115	9,282	1867	37,264		
Depreciation and amortization	214,534	122,615	177,318	153,680	4,818	909,171	27,925	1610,061	116,490	<u> </u>	1726,551		
TOTAL EXPENSES	\$ 4,062,421	\$ 2,089,430	\$ 3,357,706	\$ 2,910,092	\$ 91,230	\$ 17,213,503	\$ 528,788	\$ 30,253,170	\$ 3,809,347	\$ 926,040	\$ 34,988,557		

The accompanying notes are an integral part of these financial statements.

-6-

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

#### **Organization and Operations**

The Young Men's Christian Association (the "YMCA") was founded on June 6, 1844, in London, England. Since establishment of the first branch in Boston, Massachusetts in 1851, the YMCA has grown into one of the largest community service organizations in the United States.

The Young Men's Christian Association of Greater Miami, Inc. (the "YMCA Miami") was established in the State of Florida in 1916. The YMCA Miami services the residents of Miami-Dade and Monroe Counties in the State of Florida. The Young Men's Christian Association of Broward County, Inc. (the "YMCA Broward") was established in the State of Florida in 1955. The YMCA Broward services the residents of Broward County in the State of Florida.

Effective April 1, 2015, the YMCA Miami entered into a merger agreement with the YMCA Broward in which the YMCA Miami is the surviving corporation while the YMCA Broward ceased to exist upon the filing of the Articles of Merger. The Articles of the YMCA of Miami were amended and restated changing its corporate name to Young Men's Christian Association of South Florida, Inc. (the "Association"). The purposes of the YMCA Miami and the YMCA Broward (the "Merging Entities") were not amended in the merger, and the officers and directors of the Association were comprised of the combined board of directors and officers of the Merging Entities at the effective date of the merger. The accounting for the merger utilized the carryover accounting method where all assets and liabilities of both Merging Entities were combined at the effective date of the merger in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

The Association is a nonprofit corporation organized for the benefit of its members and the community with the purpose of putting Judeo-Christian principles in practice through programs that build healthy spirit, mind, and body for all. Services are provided regardless of ethnic background or economic level. The nature and purpose of the Association's primary program services are as follows:

#### Health Enhancement

Adult physical wellness, aerobic and other wellness programs are provided at four branches.

#### Aquatics

Instructional swimming, lifesaving, stroke clinics, water safety certification and therapeutic aquatics are provided.

#### Sports and Recreation

Youth and adult sports recreational leagues in baseball, basketball, soccer and various other sports are provided.

#### Summer Camp

Summer camp programs for children aged seven to fifteen and specialty camp, serving children with cancer, diabetes and other health related programs are provided.

#### Teen Leadership

Teen Programs designed to strengthen youth involvement and connections with their community, family, school, and peers. Also encourages character development, life skills, and academic enrichment.

#### Family Life

Child and after-school care for children are provided. Contracted child care services are provided through government funded programs to low-income families. Family oriented programs designed to strengthen relations, between parents and children are provided. Nutrition program and meals are provided through a federally funded program to children participating in the Associations' child care programs.

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Community Services**

Programs that include introductory exercise classes for active older adults, school events for families to improve academics and home life, and YFit program in afterschool to encourage fitness and wellness for school aged children.

#### **Basis of Presentation and Net Assets**

The financial statements of the Association have been prepared on the accrual basis of accounting and in accordance with accounting standards issued by the Financial Accounting Standards Board ("FASB"). The Association reports its three types of net assets as follows:

#### Unrestricted Net Assets

Net assets that are not subject to donor-imposed stipulations.

#### Temporarily Restricted Net Assets

Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Association and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### Permanently Restricted Net Assets

Net assets subject to donor-imposed stipulations for which the assets must be maintained permanently by the Association.

#### **Use of Estimates**

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Concentration of Credit Risk**

Financial instruments, which potentially subject the Association to significant concentrations of credit risk, consist principally of cash and cash equivalents and investments. The majority of the Association's cash balance is in non-interest bearing accounts which are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. At times cash balances may temporarily exceed the FDIC coverage insurance limit. The Association has not experienced any losses in such accounts.

The Association invests in a variety of publicly traded investment vehicles, including common stocks, government and money market funds. Management seeks to mitigate risks inherent in the Association's investment portfolio by investing primarily in highly-rated financial instruments and through regular monitoring of the Association's investment portfolio.

The Association contracts with various agencies to provide after-school, holiday care, and a summer recreation program for children of South Florida. For the nine month period ended December 31, 2015 one agency provided approximately 26% of the total support and revenues of the Association. Approximately 43% of the Association's revenues were generated by four family centers/locations for the nine month period ended December 31, 2015.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Association considers all highly liquid, temporary investments purchased with an original maturity of three months or less to be cash equivalents.

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Receivables

Receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to changes in net assets and a credit to a valuation allowance based upon its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts and which are not covered are written off through a charge to the valuation allowance and a credit to the related receivables.

#### Capital Campaign Pledges, Net and Unconditional Promises to Give, Net

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support. However, if a restriction is fulfilled in the same period in which the contribution is received, the Association reports the support as unrestricted.

Unconditional promises to give and capital campaign pledges are initially recorded at fair value when received. Unconditional promises to give and capital campaign pledges due in the next period are reflected as current promises to give and capital campaign pledges and are recorded at their net realizable value. Unconditional promises to give and capital campaign pledges due in subsequent periods are reflected as long-term promises to give and capital campaign pledges and are recorded at the present value of future collections. Conditional promises to give are recognized when the conditions have been substantially met.

The Association estimates an allowance for uncollectible promises to give and capital campaign pledges based on the creditworthiness of its donors, aging of the individual balances receivable, recent payment history, contractual terms, and other qualitative factors such as the status of the relationship with the donor. Unconditional promises to give are written off when all collection procedures have been exhausted and the potential for recovery is considered remote.

#### Investments and Investment Return

Investments are stated at fair value (NOTES 2 and 3). Realized and unrealized gains and losses are included in the change in unrestricted net assets. Realized gains and losses are reported at date of disposition based on the difference between the net proceeds received and the purchased value of the investment sold, using the specific identification method. Unrealized gains and losses are reported for the change in fair value between reporting periods. Interest and dividend income is reported when earned.

The Association classifies its investments as a current asset in the accompanying Statement of Financial Position due to the fact that these investments are available to be liquidated in an active market in order to meet the short term needs of the Association.

#### Prepaid Expenses, Deposits and Other Current Assets

Prepaid expenses, deposits and other current assets consist primarily of prepaid expenses which represent amounts paid in advance that benefit future periods which include insurances, rent and program supplies.

#### Debt Issuance Costs, Net

The Association amortizes costs incurred in obtaining debt financing over the terms of the debt instruments. Costs related to the Association's industrial revenue bonds and term loan issuances (NOTE 7) amounted to approximately \$356,000. The balance of unamortized debt issuances costs as of December 31, 2015 was approximately \$109,000. Amortization expense was approximately \$37,000 for the nine month period ended December 31, 2015 and is included within the caption "Depreciation and amortization" expense in the accompanying Statement of Functional Expense.

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Property and Equipment, Net

Property and equipment are recorded at cost. Contributed uses of long-lived assets are recorded at the lesser of the fair rental value of the property or the fair value of the asset at the date of the contribution. Amortization of the lease hold interest in land is computed on the straight-line basis over the lesser of the life of the asset or the lease term. Depreciation of buildings and improvements, vehicles, and furniture, fixtures, and equipment are computed on the straight-line method over the estimated useful lives of the depreciable assets ranging from three to forty years. Expenditures for routine maintenance and repairs are expensed as incurred.

Property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Recoverability of assets to be held and used by the Association is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of the asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the future cash flows of the asset. No impairment was recognized for the nine month period ended December 31, 2015.

#### **Deferred Revenue**

Grant funding received in advance and membership dues and program fees collected in advance for the following period are recorded as deferred revenue at period end.

#### Deferred Rental Income

The Association received full rental payments in advance under certain land lease agreements (NOTE 13). The unearned portion of these rental payments are recorded as deferred rental income at period end.

#### **Rent Costs**

#### Deferred Rent

The Association recognizes rent expense on a straight line basis when a lease contains predetermined, fixed escalations of minimum rentals. The difference between rent expense and the rental amount payable under the leases are recorded as liabilities and are reported under "Deferred rent" in the accompanying Statement of Financial Position. As of December 31, 2015, the Association had approximately \$285,000 of deferred rent expense related to this difference.

#### **Deferred Lease Allowances**

The Association received a \$90,000 lease incentive to improve its corporate office space upon inception of the lease in December 2010. The incentive was recorded as a liability and reported under "Deferred lease allowances" in the accompanying Statement of Financial Position and recognized on a straight-line basis over the term of the lease. As of December 31, 2015, the Association had approximately \$23,000 of deferred lease allowances.

#### Interest Rate Swap

The Association entered into an interest rate swap to hedge against interest rate fluctuations; benefit from interest rate fluctuations; obtain better interest rate terms than it would have been able to get without the swap; or manage the interest, cost, and the risk associated with its outstanding debt with the industrial revenue bond discussed in NOTE 7. The valuation assumption may significantly affect the accuracy of the fair value of the instrument.

#### **Donated Services**

Many individuals have donated time and services to advance the Association's programs and objectives. The value of these services have not been recorded in the accompanying financial statements because they do not meet the criteria to be recorded in financial statements under U.S. GAAP.

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Revenue Recognition**

Membership dues are recognized as revenue ratably over the applicable membership term. Program services revenue is recognized when the underlying event has occurred. Contributed services and the related expenses are recognized at their fair value in the period of use. Contributed services are recognized as contributions if the services: (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise have been purchased. Such support is only recognized when the underlying value of the services can be determined on a measurable and objective basis. Contributed assets are recognized as revenue at its fair value on the date of the contribution. Grant revenue for program services is recognized when the expenses subject to reimbursement by the grantor are incurred, or when the services subject to reimbursement by the grantor have been performed.

#### **Grant Revenue**

Revenue received from grants is determined to be exchange transactions recognized as services are provided by the Association.

#### **Functional Allocation of Expenses**

The costs of providing the various programs and other activities of the Association are presented in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on time records and estimates made by management.

#### Income Taxes

The Association is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and Chapter 220.13 of the Florida Statutes. Accordingly, no provision for income taxes has been recorded.

The Association recognizes and measures tax positions based on their technical merit and assesses the likelihood that the positions will be sustained upon examination based on the facts, circumstances and information available at the end of the period. Interest and penalties on tax liabilities, if any, would be recorded in interest expense and other non-interest expense, respectively.

The U.S. Federal jurisdiction is the major tax jurisdiction where the Association files income tax returns. The Association is generally no longer subject to U.S. Federal examinations by tax authorities for fiscal years before 2012.

#### **Recent Accounting Pronouncement**

#### Lease Accounting

In February 2016, the FASB issued an accounting standard update which amends existing lease guidance. The update requires lessees to recognize a right-of-use asset and related lease liability for many operating leases now currently off-balance sheet under current U.S. GAAP. The Association is currently evaluating the effect the update will have on its financial statements but expects upon adoption that the update will have a material effect on the Association's financial condition due to the recognition of a right-of-use asset and related lease liability. The Association does not anticipate the update having a material effect on the Association's results of operations or cash flows, though such an effect is possible. The update is effective using a modified retrospective approach for fiscal years beginning after December 15, 2019, and for interim periods within fiscal years beginning after December 15, 2020, with early application permitted.

#### Subsequent Events

The Association has evaluated subsequent events through April 26, 2016, which is the date the financial statements were available to be issued.

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 2. INVESTMENTS

Investments as of December 31, 2015 are summarized as follows:

Bonds/fixed income securities Equity securities	\$ 1,109,467 622,823	
Mutual funds Remainder trust held by third party	778,512 368,935	
	\$ 2,879,737	

The Association classifies its investments as a current asset in the accompanying Statement of Financial Position due to the fact that these investments are available to be liquidated in active markets, except for the endowment portion of the investment portfolio of \$68,154 which is permanently restricted (NOTE 10) and the remainder trust held by third party of \$368,935 which is temporarily restricted (NOTE 9).

Investment loss consists of the following for the nine month period ended December 31, 2015:

Realized and unrealized loss, net Interest and dividends	\$ (106,000) 54,956
	\$ (51,044)

The Association received a contribution in the form of a term charitable irrevocable trust. The Association has the rights to income distributed by the trust and the assets held in the trust, at termination. Distributions from the trust reduce the asset reported and changes in fair value for the period are reported in the Statement of Activities.

#### 3. FAIR VALUE MEASUREMENTS

The FASB established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described as follows:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities at the measurement date.

Level 2 - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.

Level 3 - Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2015.

Bonds/fixed income securities - fair value of bonds/fixed income securities are based on quoted prices in active markets.

Equity securities - fair value is based on the quoted share of the market.

*Mutual funds* - fair value is based on the number of shares of an underlying fund multiplied by the closing value per share quoted by that fund and held by the Association at period end.

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 3. FAIR VALUE MEASUREMENTS (CONTINUED)

*Remainder trust held by third party* – The fair value of the trust is based on the fair value of the assets held by the trust, which approximates the net present value of the estimated future cash flows to be received from the trust.

*Interest rate swap* – The fair value of the interest rate swap is based on dealer quotations which generally represent an estimate of the amount the Association would pay or receive to terminate the agreement at the reporting date.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. The values assigned to certain investments are based upon currently available information and do not necessarily represent amounts that may ultimately be realized. Because of the inherent uncertainty of valuation, those estimated fair values may differ significantly from the values that would have been used had a ready market for the investments existed and the differences could be material.

#### Items Measured at Fair Value on a Recurring Basis

The following tables represent the Association's financial instruments measured at fair value on a recurring basis at December 31, 2015 for each of the fair value hierarchy levels:

Description		2/31/2015	Quoted Prices In Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Other Unobservable Inputs (Level 3)	
Assets:								
Bonds/fixed income								
securities	\$	1,109,467	\$	1,109,467	\$	-	\$	-
Equity securities		622,823		622,823		-		-
Mutual funds Remainder trust held		778,512		778,512		-		-
by third party		368,935		-		-	·	368,935
	\$	2,879,737	\$	2,510,802	\$	<b>et</b>	\$	368,935
Liabilities								
Interest rate swap	\$	(132,777)	\$	-	\$	(132,777)	\$	-

#### Change in Fair Value of Level 3 Investments

The following table sets forth a summary of changes in the fair value of the Association's Level 3 assets for the nine month period ended December 31, 2015:

#### Change in Fair Value of Level 3 Investments

Balance, beginning of period	\$ 380,584
Change in value of remainder trust	 (11,649)
Balance, end of period	\$ 368,935

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 4. CAPITAL CAMPAIGN PLEDGES, NET AND UNCONDITIONAL PROMISES TO GIVE, NET

Unconditional promises to give are pledges to fund general operations and capital campaign pledges are campaigns to raise funds for the Association's facilities. Pledge commitments in excess of one year are discounted to reflect the present value of the pledge and an allowance for uncollectible pledges is provided in accordance with Association policy.

At December 31, 2015 the outstanding pledge balances were as follows:

Gross pledges receivable Less: allowance for doubtful accounts Less: discount on long-term pledges		Capital ampaign	Unconditional Promises to Give		Total	
	\$	179,900 (9,000) (14,324)	\$	312,022 (187,000) 	\$	491,922 (196,000) (14,324)
	_\$	156,576	\$	125,022	\$	281,598

Capital campaign pledges, which are due within one year, are reported at their net realizable value. Pledges, which are due after one year, have been discounted using a rate of 5.0% for the nine month period ended December 31, 2015. Payments due on pledges receivable are as follows at December 31, 2015:

Years Ending December 31, 2015	
Less than one year	\$ 396,422
One to four years	 95,500
	\$ 491,922

Capital campaign pledges are reflected as long-term assets in the statement of financial position to the extent that liabilities have not been incurred for the purchase of capital assets.

# 5. PROPERTY AND EQUIPMENT, NET

Property and equipment, net consist of the following at December 31, 2015:

Land	\$ 3,243,44	<b>1</b> 5
Construction in progress	23,16	86
Leasehold interest in land (NOTE 13)	1,900,00	00
Buildings and improvements	38,051,80	)9
Furniture, fixtures and equipment	5,104,99	91
Vehicle	42,80	)9
Equipment under capital lease	1,326,27	79
	49,692,49	99
Less: accumulated depreciation and amortization	(17,546,45	51)
	\$ 32,146,04	8

Depreciation expense was approximately \$1,689,000 (including amortization expense on capital leases of approximately \$242,000) for the nine month period ended December 31, 2015. Substantially all assets are pledged as collateral on long-term debt, industrial revenue bonds, and capital leases (NOTES 7 and 8).

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 6. LINES OF CREDIT

The Association has a \$2,500,000 line of credit with a bank, with interest at the bank's LIBOR daily floating rate plus 1.92% as of December 31, 2015. Interest is payable monthly and amounts outstanding under the line of credit are secured by the Association's investments at the bank. As of December 31, 2015, no outstanding balance was due on the line of credit. Interest expense for the nine month period ended December 31, 2015 was approximately \$15,000.

On May 13, 2011, the Association entered into a \$500,000 line of credit along with a term loan in the amount of \$7,500,000 (NOTE 7) with a financial institution. Under the terms of the financing agreements, the Association's line of credit bears interest at a rate equal to the greater of 4% per year or 375 basis points above the LIBOR rate (quoted 2 business days before the first day of each interest period). The Association did not receive any advances on the line of credit during the nine month period ended December 31, 2015. The Association's loan agreement requires a debt service coverage ratio of not less than 1.10 to 1.0. The ratio is defined as the change in unrestricted net assets, plus depreciation and interest expense divided by current maturities of principal and interest on long-term debt and capital leases. Management believes the Association is in compliance with its debt covenants for the nine month period ended December 31, 2015.

#### 7. LONG-TERM DEBT AND INDUSTRIAL REVENUE BONDS

#### Long-Term Debt

On May 13, 2011, the Association entered into a term loan in the amount of \$7,500,000 along with a \$500,000 line of credit (NOTE 6) with a financial institution. Under the original terms of the financing agreements, the term loan bore interest at a rate of 5.12% per year until May 2012 and 5.55% thereafter through May 2021. Effective November 13, 2015 the loan was amended and the interest rate was reduced to 4.25% per year until May 2021. The term loan is payable in monthly installments of \$31,250, plus interest. The proceeds of the term loan were used to refinance the Association's Weston and Hollywood facility loans. The Association's loan agreement requires a debt service coverage ratio of not less than 1.10 to 1.0. The ratio is defined as the change in unrestricted net assets, plus depreciation and interest expense divided by current maturities of principal and interest on long-term debt and capital leases. Management believes the Association is in compliance with its debt covenants for the nine month period ended December 31, 2015. The Association's property and equipment interest in the Weston and Hollywood facilities are pledged as collateral to the loan.

Note payable with a finance company totaling \$42,809, with no interest, principal payments in monthly installments of \$595 through 2018, secured by specific equipment.

Note payable with a finance company totaling \$22,795, with interest at 5.99%, principal and interest in monthly installments of \$693 through April 2017, secured by specific equipment.

Note payable with a finance company totaling \$444,582, with interest at 4.2%, principal and interest payable in monthly installments of \$11,377 through January 2016, and then \$2,908 through January 2018 secured by specific equipment.

\$ 5,788,281 erest, d by 34,480 st at il 9,831 4.2%, c 77,925

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 7. LONG-TERM DEBT AND INDUSTRIAL REVENUE BONDS (CONTINUED)

#### Long-Term Debt (Continued)

Note payable with a bank totaling \$650,000, entered into for the purpose of completing the construction of the South Dade facility with a variable interest rate of the bank's prime rate plus 1.0% (approximately 4.25% at December 31, 2015) per annum to be adjusted monthly as the bank's prime rate changes. Payable in consecutive monthly installments of principal commencing on September 1, 2013 and continued on the same day of each calendar period thereafter, in 51 equal payment of \$2,167. Accrued interest is payable monthly commencing on September 1, 2014 and continued on the same day of each calendar period thereafter, with one final payment of all remaining principal and accrued interest due on December 1, 2017.

Collateral: second mortgage on the project (South Dade YMCA).	587,689
Total long-term debt	6,498,206
Less: current portion	(464,202)
Long-term debt, net of current portion	<u>\$    6,034,004</u>

The maturity schedule of long-term debt as of December 31, 2015 is as follows:

Years ending December 31,

	\$ 6,498,206
Thereafter	 3,912,094
2020	375,000
2019	375,000
2018	385,033
2017	986,877
2016	\$ 464,202

Interest expense incurred on long-term debt for the nine month period ended December 31, 2015 was approximately \$271,000.

#### **Industrial Revenue Bonds**

On December 15, 2010, the Association executed a loan agreement with the Miami-Dade County Industrial Development Authority ("Issuer") in conjunction with the issuance of the Tax-exempt Industrial Revenue Bonds ("Bonds"), par value of \$9,350,000 with variable interest. The proceeds were to be used for the construction of a new approximately 35,000 square foot fitness center located in South Dade. The Bonds are secured by such property. As part of the loan agreement, the Association agreed to invest approximately \$2.0 million of private or its own funds in the construction before additional drawings on the Bonds.

As of December 31, 2012, \$9,349,894 was drawn on the Bonds and was used to fund the construction of the South Dade Center. The Bonds bear interest at the higher of (a) a variable rate of 1.95% above 68% of the prime rate (LIBOR) or (b) 3% per annum (effective rate of 3.0% as of December 31, 2015). The carrying value of the Bonds is recorded at amortized cost as of December 31, 2015 as variable interest rates are linked to market rates.

The Association is required to meet financial and non-financial covenants provided by the Bond agreement. The Bonds can be called by the Issuer upon non-compliance with these covenants. Management believes the Association is in compliance with its debt covenants for the nine month period ended December 31, 2015.

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 7. LONG-TERM DEBT AND INDUSTRIAL REVENUE BONDS (CONTINUED)

#### Industrial Revenue Bonds (Continued)

As of December 31, 2015, the outstanding balance on the industrial revenue bonds was \$8,425,000. The Bonds are payable in monthly principal installments plus interest through December 2032. The maturity schedule of the Bonds as of December 31, 2015 is as follows:

Years ending December 31,

Total	\$ i,	8,425,000
Thereafter	 	6,574,000
2020		403,000
2019		388,000
2018		368,000
2017		353,000
2016	\$ 5	339,000

In conjunction with the Bonds, the Association entered into an interest rate swap dated August 25, 2011 to hedge its exposure to interest rate fluctuations by fixing the variable portion (68% of the prime rate (LIBOR)) of the bond interest rate to 1.45% (effective rate 3.4% as of December 31, 2015). The interest rate swap is a forward swap that began in December 2012 and expires in December 2017. During the nine month period ended December 31, 2015, the Association recognized a gain of approximately \$66,000, which is included as a non-functional expense item in the accompanying Statement of Activities.

If the interest rate swap is held to maturity, as is management's intention, the cumulative effect of this liability on the change in net assets would be zero. The interest rate swap agreement exposes the Association to credit loss in the event of non-performance by the counterparty. However, the Association does not anticipate non-performance by the counterparty.

Interest expense incurred on the industrial revenue bonds for the nine month period ended December 31, 2015 was approximately \$208,000.

#### 8. CAPITAL LEASES

The Association leases certain equipment under capital leases expiring at various dates through the period ended June 2017. As of December 31, 2015 the leased property has a recorded cost of approximately \$1,326,000 and total accumulated depreciation of approximately \$1,197,000. Interest expense incurred on the capital leases was approximately \$13,000 for the period ended December 31, 2015.

Minimum future lease payments under capital leases as of December 31, 2015 are as follows:

Years ending December 31,	
2016	\$ 140,566
2017	 17,836
Total future minimum lease payments	158,402
Less: amount representing interest	 2,781
Present value of future minimum lease payments	155,621
Less: current maturities	 138,113
Long-term portion	\$ 17,508

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 9. TEMPORARILY AND PERMANENTLY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of the following as of December 31, 2015:

	\$ 2.084.464
Leasehold interest in land (NOTE 13)	1,349,000
Remainder trust held by third party	368,935
Capital campaign pledges	214,300
Purpose restricted contribution	\$ 152,229

The permanently restricted net assets represent investments held in perpetuity for which the income can be used to support the operations of the Association. At December 31, 2015, the Association had permanently restricted net assets of \$68,154.

#### 10. ENDOWMENT NET ASSET CLASSIFICATION

The Association's endowments consist primarily of permanently restricted endowment funds from contributions received from donors who have instructed the Association that the corpus of their gifts remain in perpetuity, while the income from such gifts be used to support the operations of the Association. These gifts are recorded as permanently restricted in the Statement of Financial Position.

The Board of Directors of the Association has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) the original value of subsequent gifts to the permanent endowment and (c) investment income generated by the endowment.

The Association will administer and invest the assets of the endowments directly or through its agents as directed by the Finance and Administration Committee and the Board. The Association has adopted investment and spending policies for endowment assets to provide a predictable stream of funding to programs supported by its endowments. Distributions from permanently restricted endowment funds will be calculated using a three year rolling average of the asset balance held, not to exceed three percent. The general objectives of the investment policy include: achieving optimal long-term return within an acceptable volatility/risk level, providing growth and maintaining safety of the principal.

As of December 31, 2015, endowment net assets mainly consisted of permanently restricted net assets amounting to \$68,154. There were no changes to endowment net assets for the nine month period ended December 31, 2015.

# 11. RELATED PARTY TRANSACTIONS

In accordance with the affiliation agreement with the YMCA of the USA, a percentage of substantially all unrestricted support is remitted to the national organization. For the nine month period ended December 31, 2015, a total of approximately \$231,000 was remitted to the national organization.

#### 12. PENSION PLAN

The Association participates in a defined contribution retirement plan covering all employees. Contributions to the plan are made at stated percentages of each eligible employee's compensation, which was 12% during the nine month period ended December 31, 2015. Total contributions were approximately \$1,082,000 for the nine month period ended December 31, 2015.

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

#### 13. COMMITMENTS AND CONTINGENCIES

#### **Operating Leases**

The Association leases office space, office equipment, and software under non-cancellable operating lease agreements with terms expiring at various dates through March 2021. Approximate minimum future rental payments under these non-cancellable lease agreements as of December 31, 2015 are as follows:

Years ending December 31,

2016	\$	920,000
2017		825,000
2018		716,000
2019		341,000
2020		324,000
Thereafter	Service State Stat	22,000
	\$	3,148,000

Total rental expense for the nine month period ended December 31, 2015 was approximately \$589,000.

The Association is charged a monthly rent expense by Miami Dade County Public Schools for use of their facilities in the course of administering the child care programs. Such commitments are month to month and are cancelable by either party with minimal notice. During the nine month period ended December 31, 2015 rent expense totaled approximately \$181,000.

#### Land and Facility Leases

#### YMCA City of Weston Land Lease Agreement

In 2001, the Association entered into a land lease agreement for its Weston facility which is recorded in the accompanying financial statements as a leasehold interest in land. The agreement was effective from May 1, 2001 with a termination date through December 1, 2050; this includes the period for which the lessee can exercise its option to extend lease terms, for an annual payment of \$1.

The fair value of the land lease met the definition of a contribution of long-lived assets and was recorded as a leasehold interest in land on the date of the contribution, valued at \$1,900,000, representing the lesser of the fair rental value of the lease or the fair value of the land. At December 31, 2015 the unamortized balance of the leasehold interest is \$1,349,000 (NOTES 5 and 9).

#### YMCA City of Pembroke Pines Facility Lease Agreements

In 2009, the Association entered into a 10-year operating lease agreement with the City of Pembroke Pines, Florida for the Pembroke Shores Gymnasium Facility and Pembroke Falls Aquatic Center. The lease commenced on November 1, 2009. For the first three (3) years of the gymnasium lease the Association will pay \$25 from each sport program registration in lieu of fixed monthly rental payments. The Association will lease the aquatic center for an annual rental payment of \$1, plus \$25 for each aquatic program registration. After year three of the lease, the Association will also become responsible for the utility expense of the facility over and above program registration obligations for the remainder of the lease.

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND THE NINE MONTH PERIOD THEN ENDED

# 13. COMMITMENTS AND CONTINGENCIES (CONTINUED)

#### Land and Facility Leases (Continued)

#### YMCA City of Parkland Facility Lease Agreement

In 2008, the Association entered into a five year lease agreement with the City of Parkland for its Parkland facility. The lease commenced January 1, 2008. As per the terms of the lease, the lease automatically renewed on January 1, 2013 for an additional three year period ending on January 1, 2016. The Association received an annual rent waiver of \$75,000 for the nine month period ended December 31, 2015.

During December 2015, the Association vacated the facility as the City of Parkland did not agree to extend the lease agreement for an additional term. As a result of vacating the premises, the Association recorded a loss on disposal of abandoned leasehold improvements of approximately \$206,000 for the nine month period ended December 31, 2015.

#### YMCA Allapattah and Carver Land Agreements

During the year ended December 31, 2006, the Association entered into land lease agreements with 410 NW LLC to construct affordable housing living developments, including limited commercial space on properties commonly known as the Allapattah and Carver properties. The leases provided for the construction to be conducted in phases with the Association receiving rental income over a period of sixty-five years. In addition, the Allapattah lease agreement provided for the construction of a new YMCA branch within the overall Allapattah project.

During the year ended December 31, 2008, the Association entered into amended land lease agreements with Village Carver Phase I LLC, Village Allapattah Phase PLLC and Village Allapattah Phase II LLC (collectively, the Developers). Under the terms of the Allapattah agreements, the Developers agreed to prepay \$3,060,000 as full and complete payment under the land lease agreements. During the year ended December 31, 2009, the Developers paid \$2,500,000. During 2010, the Association collected the remaining \$560,000.

Similarly, during the year ended December 31, 2009, the Developers entered into an agreement to prepay \$2,012,000 as full and complete payment under the land lease agreement for the Carver Phase I project, subject to the parties completing certain conditions. Rental payments made by the Developers in 2008 and 2009 totaling \$202,352 were applied toward amounts due under the agreement. In March 2010, the contract provisions were met and the Developers paid \$1,810,217 representing full and complete payment under the agreement.

The Developers began making quarterly payments in conjunction with the development of Carver Phase II in accordance with the original Carver land lease agreement. The agreement provides for quarterly installments totaling \$108,000 a year, with scheduled 5% increases in rent every five years over the life of the lease. On February 23, 2010, the Phase II agreement was modified to allow the Developers to prepay the lease. As a result, the Association collected \$1,987,000 in 2010 as full and complete payment under the land lease agreement for the Carver Phase II project.

Deferred rental income under all agreements totaled \$6,232,249 as of December 31, 2015. As a result of these agreements, the Association will recognize approximately \$108,000 (Approximately \$81,000 for the nine month period ended December 31, 2015) annually in the future as rental income for the remaining 65 years.

#### Litigation, Claims, and Assessments

In the ordinary course of business, the Association is exposed to various claims, threats, and legal proceedings, some of which are initiated by the Association. In management's opinion, the outcome of all such existing matters will not have a material impact on the Association's financial position and results of operations.

#### Notes to Financial Statements December 31, 2015 and the Nine Month Period Then Ended

#### 13. COMMITMENTS AND CONTINGENCIES (CONTINUED)

# Grants

The Association may be vulnerable to loss of funding from various agencies. In addition, the receipt of governmental funding is subject to audit by such agencies, the outcome of which is not known until the audits are completed. Management is aware of these risks and has contingency plans available.

#### **Risk Management**

The Association is exposed to various risks of losses related to tort; theft of, damage to and destruction of assets; errors and omissions; injuries to employees and natural disasters. The Association has obtained coverage from commercial insurance companies and has effectively managed risk through various employee education and prevention programs.

# SINGLE AUDIT REPORTS



CERTIFIED FUBLIC ACCOUNTANTS AND ADVISORS

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Young Men's Christian Association of South Florida, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Young Men's Christian Association of South Florida, Inc. (the "Association") (a nonprofit organization), which comprise the statement of financial position as of December 31, 2015, and the related statements of activities, cash flows and functional expenses for the nine month period then ended, and the related notes to the financial statements, and have issued our report thereon dated April 26, 2016.

# Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Association's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

# **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Association's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

- 23 -

Exhibit 7 Page 66 of 176 To the Board of Directors of Young Men's Christian Association of South Florida, Inc. Page Two

# Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Association's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

monison, brown, Argin & Fana

Fort Lauderdale, Florida April 26, 2016



CERTIFIED FUBLIC ACCOUNTANTS AND ADVISORS

# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH UNIFORM GUIDANCE

To the Board of Directors of Young Men's Christian Association of South Florida, Inc.

# Report on Compliance for Each Major Federal Program

We have audited Young Men's Christian Association of South Florida, Inc.'s (the "Association") compliance with the types of compliance requirements described in the U.S. *Office of Management and Budget (OMB) Compliance Supplement* that could have a direct and material effect on each of the Association's major federal programs for the nine month period ended December 31, 2015. The Association's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

# Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

# Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Association's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Association's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Association's compliance.

# **Opinion on Each Major Federal Program**

In our opinion, the Association complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the nine month period ended December 31, 2015.

Exhibit 7 Page 68 of 176 To the Board of Directors of Young Men's Christian Association of South Florida, Inc. Page Two

# **Report on Internal Control Over Compliance**

Management of the Association is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Association's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program as a basis for designing auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis.

A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

# Purpose of this Report

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

monison. Brown, agins Fana

Fort Lauderdale, Florida April 26, 2016

# SUPPLEMENTAL INFORMATION

#### Schedule of Expenditures of Federal Awards For the Nine Month Period Ended December 31, 2015

Federal Grantor, Pass-through Grantor, Program or Cluster Title	CFDA Number	Contract/ Grant Number	Expen	nditures
U.S. Department of Health and Human Services:				
Child Care Development Fund Cluster Passed through Miami-Dade County - Department of Human & Child Development and Early Learning Coalition - Agency for Workforce Innovation				
Child Care Development Block Grant (CCDF) Child Care Mandatory and Matching funds	93.575	N/A		239,402
of the Child Care and Development Fund	93.596	N/A		208,762
Subtotal Child Care Devolpment Fund Cluster			4	448,164
Temporary Assistance to Needy Families (TANF)	93.558	N/A		187,021
Social Service Block Grant (SSBG)	93.667	N/A		509
Passed through Broward Regional Planning Council Community Transformation	93.531	N/A		93,555
Passed through Opportunities Industrialization Center of Broward County Teenage Pregnancy Prevention Program	93.297	N/A		16,169
Total U.S. Department of Health and Human Services			7	745,418
U.S. Department of Education:				
Passed through Florida Department of Education				
Twenty-first Century Community Learning Center Program	84.287	13K-2445B-5PCC1/ 13K-2445B-5PCC2 13K-2446B-6PCC1/	2	262,409
Twenty-first Century Community Learning Center Program	84.287	13K-2446B-6PCC2	1	146,877
Passed through Children's Services Council of Broward County Twenty-first Century Community Learning Center Program Twenty-first Century Community Learning Center Program	84.287 84.287	15-2302/16-2302 14-2308/15-2308		460,403 233,008
Total U.S. Department of Education:			, <u> </u>	102,697
U.S. Department of Agriculture:			<i>`</i>	
Passed through Florida Department of Health				
Nutrition Program for Preschool	10.558	N/A	2	229,449
U.S. Department of the Interior:				
Passed through Young Men's Christian Association of the USA				
Conservation Activities by Youth Service Organizations	15.931	N/A		60,000
Total Expenditures of Federal Awards			\$ 2,1	37,564

See Notes to Schedule of Expenditures of Federal Awards.

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE NINE MONTH PERIOD ENDED DECEMBER 31, 2015

#### 1. GENERAL

The Schedule of Expenditures of Federal Awards included herein represents all of the Federal awards of the Association during the nine month period ended December 31, 2015.

#### 2. BASIS OF ACCOUNTING

The accompanying Schedule is presented using the accrual basis of accounting. The information in the Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). The amounts reported in the Schedule as expenditures may differ from certain financial reports submitted to Federal funding agencies due to those reports being submitted on either a cash or modified accrual basis of accounting.

#### 3. BASIS OF PRESENTATION

The accompanying Schedule of Expenditures of Federal Awards includes the federal awards activities of the Association during its nine month period April 1, 2015 to December 31, 2015. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance).

# YOUNG MEN'S CHRISTIAN ASSOCIATION OF SOUTH FLORIDA, INC.

# SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE NINE MONTH PERIOD ENDED DECEMBER 31, 2015

# Section I - SUMMARY OF AUDITOR'S RESULTS

Financial Statements		
Type of auditor's report issued:	Unmodified	
Internal control over financial reporting:		
Material weakness(es) identified?	Yes	XNo
Significant deficiencies identified that are not considered to be material weaknesses?	Yes	X None Reported
Noncompliance material to financial statements noted?	Yes	X No
Federal Awards		
Internal control over major programs:		
Material weakness(es) identified?	Yes	XNo
Significant deficiencies identified that are not considered to be material weaknesses?	Yes	X None Reported
Type of auditor's report issued on compliance for major programs:	Unmodified	
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	Yes	XNo
Identification of major federal programs:		
CFDA Number 84.287	<u>Name of Federal Proc</u> Twenty-first Century ( Center Program	
Dollar threshold used to distinguish between Type A and Type B programs:	\$ 750,000	
Auditee qualified as low-risk auditee?	X Yes	No

# YOUNG MEN'S CHRISTIAN ASSOCIATION OF SOUTH FLORIDA, INC.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED) FOR THE NINE MONTH PERIOD ENDED DECEMBER 31, 2015

# SECTION II – FINANCIAL STATEMENT FINDINGS

CURRENT YEAR FINDINGS

None.

PRIOR YEAR FINDINGS

None.

# SECTION III - FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

CURRENT YEAR FINDINGS

None.

PRIOR YEAR FINDINGS

Finding #Finding TitleStatus2014-01CCDF/TANFCorrected

FINANCIAL STATEMENTS

MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED



CERTIFIED PUBLIC ACCOUNTANTS AND ADVISORS

CAM # 17-0875 Exhibit 7 Page 75 of 176

# TABLE OF CONTENTS

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INDEPENDENT AUDITOR'S REPORT	1
FINANCIAL STATEMENTS	
Statement of Financial Position	2
Statement of Activities	3
Statement of Cash Flows	4
Statement of Functional Expenses	5
Notes to Financial Statements	6 - 17

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# **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors Young Men's Christian Association of Great Miami, Inc.

# **Report on the Financial Statements**

We have audited the accompanying financial statements of the Young Men's Christian Association of Greater Miami, Inc. (the "Association"), which comprise the statement of financial position as of March 31, 2015, and the related statements of activities, cash flows and functional expenses for the three month period then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Young Men's Christian Association of Greater Miami, Inc. as of March 31, 2015, and the changes in its net assets and its cash flows for the three month period then ended in accordance with accounting principles generally accepted in the United States of America.

monison, Brown, agiz & Fana

Fort Lauderdale, Florida January 22, 2016

An Independent Member of Baker Tilly International

# STATEMENT OF FINANCIAL POSITION MARCH 31, 2015

# ASSETS

CURRENT ASSETS Cash and cash equivalents	<u>\$                                    </u>
Receivables Accounts receivable, net of allowance for doubtful accounts of \$8,000 Pledges receivable, net of allowance for uncollectible pledges of \$122,513	796,065 190,018
TOTAL RECEIVABLES	986,083
Investments Prepaid insurance Other current assets	2,982,475 157,799 <u>82,290</u>
TOTAL CURRENT ASSETS	4,765,857
Pledges receivable, net of current portion Property and equipment, net Other assets	17,745 19,362,084 197,632
TOTAL ASSETS	<u>\$24.343.318</u>
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES Accounts payable Accrued payroll Other accrued expenses Line of credit Short-term borrowings (Insurance payable) Deferred revenue Current portion of deferred rental income Current portion of industrial revenue bonds Current portion of notes payable TOTAL CURRENT LIABILITIES Interest rate swap Notes payable, net of current portion Industrial revenue bonds, net of current portion	\$ 434,396 198,654 283,790 1,440,000 22,616 44,772 108,263 327,000 <u>148,213</u> 3,007,704 199,192 651,342 8,341,000
Deferred rental income, net of current portion TOTAL LIABILITIES	<u>6,205,183</u> 18,404,421
COMMITMENTS AND CONTINGENCIES (NOTE 12)	
NET ASSETS Unrestricted Permanently restricted TOTAL NET ASSETS	5,888,187 50,710 5,938,897
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 24.343.318</u>

# STATEMENT OF ACTIVITIES FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2015

CHANGES IN UNRESTRICTED NET ASSETS:	
UNRESTRICTED REVENUES, GAINS & OTHER SUPPORT: Program service fees Membership dues Federal government grants Gifts, bequests and other grants United Way Investment income Rental income	\$ 1,867,180 1,307,643 446,838 207,477 45,400 48,313 27,066
TOTAL UNRESTRICTED REVENUES, GAINS & OTHER SUPPORT	3,949,917
EXPENSES: Program services Management and general Fundraising TOTAL EXPENSES	3,157,177 604,211 <u>86,338</u> <u>3,847,726</u>
CHANGE IN NET ASSETS BEFORE CHANGE IN FAIR VALUE OF INTEREST RATE SWAP	102,191
CHANGE IN FAIR VALUE OF INTEREST RATE SWAP	(20,949)
CHANGE IN NET ASSETS	81,242
NET ASSETS – BEGINNING OF PERIOD	5,857,655
NET ASSETS – END OF PERIOD	<u>\$                                    </u>

# STATEMENT OF CASH FLOWS FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2015

CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets	\$ 81,242
Adjustments to reconcile change in net assets to	$\Psi = 01, 24$
net cash provided by operating activities:	
Depreciation	244,289
Amortization of long term financing assets	11,718
Net realized and unrealized gain on investments	(37,514)
Change in fair value of interest rate swap Changes in assets and liabilities:	20,949
(Increase) decrease in:	
Accounts receivable	(188,452)
Pledges receivable	85,637
Prepaid insurance	197,959
Other assets	(14,611)
Increase (decrease) in:	
Accounts payable, accrued payroll and other accrued expenses	93,486
Deferred revenue Deferred rental income	(31,268) (27,066)
Delened rental income	
TOTAL ADJUSTMENTS	355,127
NET CASH PROVIDED BY OPERATING ACTIVITIES	436,369
CASH FLOWS FROM INVESTING ACTIVITIES:	
Acquisition of property and equipment	(28,194)
Sales of investments, net	(42,613)
NET CASH USED IN INVESTING ACTIVITIES	(70,807)
CASH FLOWS FROM FINANCING ACTIVITIES:	
Repayments on short-term borrowings	(149,647)
Repayments on revenue bonds	(79,000)
Repayments on line of credit, net	(10,000)
Repayments on notes payable	(44,899)
NET CASH USED IN FINANCING ACTIVITIES	(283,546)
NET INCREASE IN CASH AND CASH EQUIVALENTS	82,016
CASH AND CASH EQUIVALENTS – BEGINNING OF PERIOD	475,194
CASH AND CASH EQUIVALENTS – END OF PERIOD	<u>\$                                    </u>
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:	********
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Cash paid during the three month period for interest expense	<u>\$ 90.272</u>
SUPPLEMENTAL DISCLOSURE OF NON-CASH FINANCING ACTIVITIES:	
Cancellation of short-term borrowings to finance general liability insurance	<u>\$ 174.994</u>

STATEMENT OF FUNCTIONAL EXPENSES FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2015

			Program	Services	·····			Support Services		
	Aquatics	Camp	Family Life	Health Enrichment	Sports	Total Program Services	Management and General	Fundraising	Total Support Services	Total
Salaries and related benefits:										
Salaries Health and retirement benefits Payroll taxes and workers compensation	\$ 19,219 983 3,026	\$ 37,551 4,289 <u>9,515</u>	\$ 1,047,681 98,916 13,862	\$ 381,606 28,295 <u>42,942</u>	\$ 46,030 5,581 5,445	\$ 1,532,087 138,064 174,790	\$ 200,822 47,169 23,857	\$ 30,719 288 	\$ 231,541 47,457 27,502	\$ 1,763,628 185,521 202,292
Total salaries and related benefits	23,228	51,355	1,260,459	452,843	57,056	1,844,941	271,848	34,652	306,500	2,151,441
Professional services Occupancy Supplies Insurance Interest Admission fees and bus trips Repairs and maintenance Telephone Conferences and meetings Printing and promotion Membership dues Bank charges Other Local transportation	3,322 1,766 2,781 1,352 1,095 	8,115 5,876 6,146	86,199 167,518 131,543 78,715 61,134 2,595 42,803 22,842 29,881 36,656 17,020 12,450 10,961 15,177	27,833 31,701 20,187 24,007 19,449 	17,019 5,892 20,077 4,462 3,615 1,419 6,73 1,113 2,767 1,642 6,78 2,81 2,767 2,767 2,767 2,767 2,767 2,767 2,767 2,767 2,767 2,767 2,767 2,767 2,767 2,767 2,777 2,767 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,7777 2,77777 2,7777 2,77777 2,77777 2,77777 2,777777 2,77777777	215,012 180,464 114,682 90,272 55,565 64,696 28,307 38,525 56,052	161,629 61,847 6,111 18,094 - 14,591 10,818 9,211 4,098 2,373 18,876 1,329 6,182	44,648 43 56 - - 226 5,427 475 - 78 305 328	206,477 61,890 6,167 18,094 - 14,591 11,044 14,638 4,573 2,373 19,054 1,634 6,510	346,129 276,902 186,631 132,776 90,272 55,565 79,287 39,351 53,163 60,625 41,788 37,693 16,174 23,922
Total expenses before depreciation										
and amortization	35,421	160,997	1,975,953	628,909	116,894	2,918,174	587,207	86,338	673,545	3,591,719
Depreciation Amortization	2,759 142	12,539 647	153,899 7,935	48,983 2,525	9,105 469	227,285 11,718	17,004	<u> </u>	17,004	244,289 11,718
TOTAL EXPENSES	\$ 38,322	<u>\$ 174,183</u>	<u>\$2,137,787</u>	<u>\$ 680,417</u>	<u>\$ 126,468</u>	<u>\$ 3,157,177</u>	<u>\$ 604,211</u>	<u>\$ 86,338</u>	\$ 690,549	<u>\$ 3,847,726</u>

The accompanying notes are an integral part of these financial statements.

-5-

# NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

# 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

### **Organization and Operations**

The Young Men's Christian Association (the "YMCA") was founded on June 6, 1844, in London, England. Since establishment of the first branch in Boston, Massachusetts in 1851, the YMCA has grown into one of the largest community service organizations in the United States.

The Young Men's Christian Association of Greater Miami, Inc. (the "Association") was established in the State of Florida in 1916. The Association services the residents of Miami-Dade and Monroe Counties in the State of Florida. Services are provided regardless of ethnic background or economic level. The nature and purpose of the Association's primary program services are as follows:

# <u>Aquatics</u>

Instructional swimming, lifesaving, stroke clinics, water safety certification and therapeutic aquatics are provided.

### <u>Camp</u>

Summer camp programs for children aged seven to fifteen and specialty camp, serving children with cancer, diabetes and other health related programs are provided.

### Family Life

Child and after school care for children are provided. Contracted child care services are provided through government funded programs to low-income families.

Family oriented programs designed to strengthen relations, between parents and children are provided.

Nutrition program and meals are provided through a federally funded program to children participating in the Associations' child care programs.

#### Health Enrichment

Adult physical wellness, aerobic and other wellness programs are provided at four branches.

#### Sports 5 1

Youth and adult sports recreational leagues in baseball, basketball, soccer and various other sports are provided.

## **Basis of Presentation and Net Assets**

The financial statements of the Association have been prepared on the accrual basis of accounting and in accordance with accounting standards issued by the Financial Accounting Standards Board ("FASB"). The Association reports its three types of net assets as follows:

#### Unrestricted Net Assets

Net assets that are not subject to donor-imposed stipulations.

### Temporarily Restricted Net Assets

Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Association and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

# NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

# 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Basis of Presentation and Net Assets (Continued)**

### Permanently Restricted Net Assets

Net assets subject to donor-imposed stipulations for which the assets must be maintained permanently by the Association.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# **Concentration of Credit and Market Risk**

Financial instruments, which potentially subject the Association to significant concentrations of credit risk, consist principally of cash and cash equivalents, and investments. The majority of the Association's cash balance is in non-interest bearing accounts which are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. At times cash balances may temporarily exceed the FDIC coverage insurance limit. The Association has not experienced any losses in such accounts.

The Association invests in a variety of publicly traded investment vehicles, including common stocks, government and money market funds totaling \$2,982,475 as of March 31, 2015. Management seeks to mitigate risks inherent in the Association's investment portfolio by investing primarily in highly-rated financial instruments and through regular monitoring of the Association's investment portfolio.

Financial instruments which potentially subject the Association to concentrations of credit risk consist of cash deposits and investment securities.

The Association receives a significant portion of its revenue from a government sponsored child care program. Under the program, administered by Miami-Dade County (the "County"), the County subsidizes the cost of certain child care programs for eligible County residents. During the three month period ended March 31, 2015, revenue earned under this program totaled approximately \$289,000. Changes in the County's available funding sources, local economic conditions, or changes in political priorities can have an adverse effect on-the Association's financial condition. Management works to reduce its risk associated with this program by marketing and developing other programmatic activities to supplement and improve the Association's overall financial strength.

### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Association considers all highly liquid, temporary investments purchased with an original maturity of three months or less to be cash equivalents.

# Receivables

Receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to changes in net assets and a credit to a valuation allowance based upon its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts and which are not covered are written off through a charge to the valuation allowance and a credit to the related receivables.

# NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

# 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# Promises to Give/Pledges

Contributions are recognized as revenue when they are received or unconditionally pledged. Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using a risk-free interest rate applicable to the year in which the promise is received. Amortization of the discount is included in contribution revenue. Conditional promises to give are not included as support until such time as the conditions are substantially met. An allowance for uncollectible contributions is provided based upon management's judgment, including such factors as prior collection history, type of contribution and nature of fund raising activity.

### **Donated Services**

Many individuals have donated time and services to advance the Association's programs and objectives. The value of these services have not been recorded in the accompanying financial statements because they do not meet the criteria to be recorded in financial statements under U.S. GAAP.

### Grant Revenue

Revenue received from grants is determined to be exchange transactions recognized as services are provided by the Association.

# **Investments and Investment Return**

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the accompanying statement of financial position (NOTES 2 and 3). Investments as of March 31, 2015 consist of equity securities in common stock, debt securities in corporate bonds, and mutual funds. Investment income (including gains and losses on investments, interest and dividends) is included in the accompanying statement of activities as increases in unrestricted net assets unless the income is restricted by donor or law.

The Association classifies its investments as a current asset in the accompanying statement of financial position due to the fact that these investments are available to be liquidated in an active market in order to meet the short term needs of the Association.

# Interest Rate Swap

The Association entered into an interest rate swap to hedge against interest rate fluctuations; benefit from interest rate fluctuations; obtain better interest rate terms than it would have been able to get without the swap; or manage the interest, cost, and the risk associated with its outstanding debt with the industrial revenue bond discussed in NOTE 8. The valuation assumption may significantly affect the accuracy of the fair value of the instrument.

# Property and Equipment, Net

Property, and equipment are recorded at cost. The Association follows the practice of capitalizing all expenditures for buildings and improvements, furniture, and equipment in excess of \$500 and has a life that exceeds one year. Contributed uses of long-lived assets are recorded at the lesser of the fair rental value of the property or the fair value of the asset at the date of the contribution. Depreciation of buildings and improvements, furniture, fixtures, and equipment are computed on the straight-line method over the estimated useful lives of the depreciable assets ranging from five to thirty years. Expenditures for routine maintenance and repairs are expensed as incurred.

Property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.

# NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

# 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Property and Equipment, Net (Continued)

Recoverability of assets to be held and used by the Association is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of the asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the future cash flows of the asset. No impairment was recognized for the three month period ended March 31, 2015.

### **Deferred Revenue**

Grant funding received in advance and membership dues and program fees collected in advance for the following period are recorded as deferred revenue at period end.

### **Deferred Rental Income**

The Association received full rental payments in advance under certain land lease agreements (NOTE 12). The unearned portion of these rental payments are recorded as deferred rental income at period end.

# **Revenue Recognition**

Membership dues are recognized as revenue ratably over the applicable membership term. Program services revenue is recognized when the underlying event has occurred. Contributed services and the related expenses are recognized at their fair value in the period of use. Contributed services are recognized as contributions if the services: (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise have been purchased. Such support is only recognized when the underlying value of the services can be determined on a measurable and objective basis. Contributed assets are recognized as revenue at its fair value on the date of the contribution. Grant revenue for program services is recognized when the expenses subject to reimbursement by the grantor are incurred, or when the services subject to reimbursement by the grantor have been performed.

# **Functional Allocation of Expenses**

The costs of providing the various programs and other activities of the Association are presented on the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on time records and estimates made by management.

### **Income Taxes**

The Association is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and Chapter 220.13 of the Florida Statutes. Accordingly, no provision for income taxes has been recorded.

The Association recognizes and measures tax positions based on their technical merit and assesses the likelihood that the positions will be sustained upon examination based on the facts, circumstances and information available at the end of the period. Interest and penalties on tax liabilities, if any, would be recorded in interest expense and other non-interest expense, respectively.

The U.S. Federal jurisdiction is the major tax jurisdiction where the Association files income tax returns. The Association is generally no longer subject to U.S. Federal examinations by tax authorities for fiscal years before 2012.

# NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

# 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Recent Accounting Pronouncement**

### **Revenue From Contracts With Customers**

In May 2014, the FASB issued an accounting standard update which affects the revenue recognition of entities that enter into either (1) certain contracts to transfer goods or services to customers or (2) certain contracts for the transfer of nonfinancial assets. The update indicates an entity should recognize revenue in an amount that reflects the consideration the entity expects to be entitled to in exchange for the goods or services transferred by the entity. The update is to be applied to the beginning of the year of implementation or retrospectively and is effective for annual periods beginning after December 15, 2017 and in interim periods in annual periods beginning after December 15, 2018. Early application is permitted, but no earlier than annual reporting periods beginning after December 15, 2016. The Association is currently evaluating the effect the update will have on its financial statements.

### **Subsequent Events**

The Association has evaluated subsequent events through January 22, 2016, which is the date the financial statements were available to be issued.

# 2. INVESTMENTS

Investments as of March 31, 2015 are summarized as follows:

Bonds/Fixed income securities: Investment grade taxable Global high yield taxable	\$	1,911,872 188,376
Equity securities: U.S. large cap U.S. mid cap U.S. small cap International Emerging market		438,417 44,124 99,496 140,195 65,190
Mutual funds: Public REITs Commodities Others		68,817 15,928 10,060
	▶	2,982,475
Investment income consists of the following for the three month period ended March 31, 2015:		
Realized gains, net Unrealized gains, net Interest income	\$	15,218 22,296 <u>10,799</u>
	<u>\$</u>	48,313

# 3. FAIR VALUE MEASUREMENTS

The FASB established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

# NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

### 3. FAIR VALUE MEASUREMENTS (CONTINUED)

The three levels of the fair value hierarchy are described as follows:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities at the measurement date.

Level 2 - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.

Level 3 - Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in the methodologies used at March 31, 2015.

Bonds/Fixed income securities - fair value of bonds/fixed income securities are based on quoted prices in active markets.

Equity securities - fair value is based on the quoted share of the market.

*Mutual funds* – Mutual funds are valued at their net asset values, which are determined daily and are quoted or a national exchange.

*Interest rate swap* – The fair value of the interest rate swap is based on dealer quotations which generally represent an estimate of the amount the Association would pay or receive to terminate the agreement at the reporting date.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. The values assigned to certain investments are based upon currently available information and do not necessarily represent amounts that may ultimately be realized. Because of the inherent uncertainty of valuation, those estimated fair values may differ significantly from the values that would have been used had a ready market for the investments existed and the differences could be material.

# Items Measured at Fair Value on a Recurring Basis

The following tables represent the Association's financial instruments measured at fair value on a recurring basis at March 31, 2015 for each of the fair value hierarchy levels:

			Fair Value Measurement at March 31, 2015					
		3/31/2015	Quoted Prices In Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Other Unobservable Inputs (Level 3)	
Assets: Bonds/Fixed income securities Equity securities Mutual funds	\$	2,100,248 787,422 94,805	\$	2,100,248 787,422 <u>94,805</u>	\$	-	\$	- - -
	<u>s</u>	2.982.475	<u>s</u>	2.982.475	<u>\$</u>		<u>\$</u>	
Liabilities: Interest rate swap	<u>\$</u>	(199.192)	<u>\$</u>		\$	(199.192)	<u>\$</u>	

# NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

# 4. PLEDGES RECEIVABLE, NET

Pledges receivable consists primarily of pledges received in conjunction with the Association's capital campaign. Pledges are scheduled for receipt over approximately two years. Pledge commitments in excess of one year are discounted to reflect the present value of the pledge and an allowance for uncollectible pledges is provided in accordance with Association policy.

The outstanding pledge balances consist of the following at March 31, 2015:

Less than one period	\$	312,531
Due in one to two periods		20,000
Less: discount		(2,255)
Less: allowance for doubtful accounts		(122,513)
Pledges receivable, net	<u>\$</u>	207,763

# 5. PROPERTY AND EQUIPMENT, NET

Property and equipment, net consist of the following at March 31, 2015:

Land Buildings and improvements Furniture and equipment Construction in progress	\$	2,698,839 19,080,889 2,319,581 <u>106,279</u>
		24,205,588
Less: accumulated depreciation		(4,843,504)
Property and equipment, net	<u>\$</u>	19,362,084

Depreciation expense was approximately \$244,000 for the three month period ended March 31, 2015.

# 6. SHORT-TERM BORROWINGS

The Association had various premium finance agreements with financing companies to finance the Association's property, general liability, and workers compensation insurance coverages. As a result of obtaining combined insurance coverage with the YMCA of Broward County, Inc., beginning April 1, 2015, the majority of the Association's premium finance agreements and insurance policies were cancelled. The remaining short-term borrowings related to policies that were not cancelled was approximately \$23,000 as of March 31, 2015.

# 7. LINE OF CREDIT

The Association has a \$2,500,000 line of credit with a bank, with interest as the bank's LIBOR daily floating rate plus 1.92% as of March 31, 2015. Interest is payable monthly and amounts outstanding under the line of credit are secured by the Association's investments. As of March 31, 2015, the Association had an outstanding obligation of \$1,440,000.

# 8. NOTES PAYABLE AND INDUSTRIAL REVENUE BONDS

#### Notes Payable

Notes payable consist of the following at March 31, 2015:

Note payable with a finance company totaling \$22,795, with interest at 5.99%, principal and interest in monthly installments of \$693 through April 2017, secured by specific equipment.

\$ 16,240

# NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

#### NOTES PAYABLE AND INDUSTRIAL REVENUE BONDS (CONTINUED) 8. Notes Payable (Continued) Note payable with a finance company totaling \$444,582, with interest at 4.2%, principal and interest payable in monthly installments of \$11,377 through January 2016, and then \$2,908 through January 2018 secured by specific equipment. 176,126 Note payable with a bank totaling \$650,000, entered into for the purpose of completing the construction of the South Dade facility with variable interest rate of the bank's prime rate plus 1.0% (approximately 4.25% at March 31, 2015) per annum to be adjusted monthly as the bank's prime rate changes. Payable in consecutive monthly installments of principal commencing on September 1, 2013 and continued on the same day of each calendar period thereafter, in 51 equal payment of \$2,167. Accrued interest is payable monthly commencing on September 1, 2014 and continued on the same day of each calendar period thereafter, with one final payment of all remaining principal and accrued interest due on December 1, 2017. Collateral: second mortgage on the project (South Dade YMCA). 607.189 \$ 799,555 **Total Notes Payable** Less current portion (148, 213)Notes payable, net of current portion 651,342 \$ The maturity schedule of the notes payable as of March 31, 2015 is as follows: Periods ending March 31, 148,213 2016 \$ 2017 66,956 584,386 2018

# Total

### Industrial Revenue Bonds

In December 15, 2010, the Association executed a loan agreement with the Miami-Dade County Industrial Development Authority ("Issuer") in conjunction with the issuance of the Tax-exempt Industrial Revenue Bonds ("Bonds"), par value of \$9,350,000 with variable interest. The proceeds were to be used for the construction of a new approximately 35,000 square foot fitness center located in South Dade. The Bonds are secured by such property. As part of the loan agreement, the Association agreed to invest approximately \$2.0 million of private or its own funds in the construction before additional drawings on the Bonds.

As of December 31, 2012, \$9,349,894 was drawn on the Bonds and was used to fund the construction of the South Dade Center. The Bonds bear interest at the higher of (a) a variable rate of 1.95% above 68% of the prime rate (LIBOR) or (b) 3% per annum (effective rate 3.0% as of March 31, 2015). The carrying value of the Bonds is recorded at amortized cost as of March 31, 2015 as variable interest rates are linked to market rates.

The Association is required to meet financial and non-financial covenants provided by the Bond agreement. The Bonds can be called by the Issuer upon non-compliance with these covenants. Management believes the Association is in compliance with its debt covenants for the three month period ended March 31, 2015.

Costs related to the Bonds issuance amounted to approximately \$327,000 which will be amortized over the life of the Bonds. The balance of unamortized bond issuances costs as of March 31, 2015 was approximately \$133,000 which is included in "other assets" in the accompanying statement of financial position.

799,555

\$

# NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

# 8. NOTES PAYABLE AND INDUSTRIAL REVENUE BONDS (CONTINUED)

The maturity schedule of the Bonds as of March 31, 2015 is as follows:

Periods ending March 31,	
2016	\$ 327,000
2017	342,000
2018	356,000
2019	374,000
2020	391,000
Thereafter	6,878,000
Total	<u>\$ 8,668,000</u>

In conjunction with the Bonds, the Association entered into an interest rate swap dated August 25, 2011 to hedge its exposure to interest rate fluctuations by fixing the variable interest rate at 1.45% (effective rate 3.4% as of March 31, 2015). The interest rate swap is a forward swap that began in December 2012 and expires in December 2017. During the three month period ended March 31, 2015, the Association recognized a loss of approximately \$21,000, which is included as a non-functional expense item in the accompanying statement of activities.

If the interest rate swap is held to maturity, as is management's intention, the cumulative effect of this liability on the change in net assets would be zero. The interest rate swap agreement exposes the Association to credit loss in the event of non-performance by the counterparty. However, the Association does not anticipate non-performance by the counterparty.

Interest expense incurred on the line of credit, notes payable, and industrial revenue Bonds for the three month period ended March 31, 2015 totalled approximately \$90,000.

# 9. ENDOWMENT NET ASSET CLASSIFICATION

The Association's endowments consists of primarily permanently restricted endowment funds from contributions received from donors who have instructed the Association that the corpus of their gifts remain in perpetuity, while the income from such gifts be used to support the operations of the Association. These gifts are recorded as permanently restricted in the statement of financial position.

The Board of Directors of the Association has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) the original value of subsequent gifts to the permanent endowment and (c) investment income generated by the endowment.

The Association will administer and invest the assets of the endowments directly or through its agents as directed by the Finance and Administration Committee and the Board. The Association has adopted investment and spending policies for endowment assets to provide a predictable stream of funding to programs supported by its endowments. Distributions from permanently restricted endowment funds will be calculated using a three year rolling average of the asset balance held, not to exceed three percent. The general objectives of the investment policy include: achieving optimal long-term return within an acceptable volatility/risk level, provided growth and maintaining safety of the principal.

As of March 31, 2015, endowment net assets mainly consisted of permanently restricted net assets amounting to \$50,710. There were no changes to endowment net assets for the three month period ended March 31, 2015.

# 10. RELATED PARTY TRANSACTIONS

In April 2014, the Association entered into a management agreement with the YMCA of Broward County, Inc. ("Broward YMCA"). The agreement allowed the Broward YMCA to charge the Association for shared costs related to the salaries of the CEO, CFO, and other employees. For the three month period ended March 31, 2015, the total expense incurred related to the agreement was approximately \$114,000.

### NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

# 11. RETIREMENT PLAN

The Association participates in a defined contribution plan for all eligible employees which is administered by the National Association Retirement Fund, Inc. (the "Plan"). The Plan is non-contributory, with the Association contributing 12.0% of employees' salaries to the Plan. For the three month period ended March 31, 2015, contributions to the Plan totaled approximately \$97,000.

# 12. COMMITMENTS AND CONTINGENCIES

### YMCA Allapattah and Carver Land Agreements

During the year ended December 31, 2006, the Association entered into land lease agreements with 410 NW LLC to construct affordable housing living developments, including limited commercial space on properties commonly known as the Allapattah and Carver properties. The leases provided for the construction to be conducted in phases with the Association receiving rental income over a period of sixty-five years. In addition, the Allapattah lease agreement provided for the construction of a new YMCA branch within the overall Allapattah project.

During the year ended December 31, 2008, the Association entered into amended land lease agreements with Village Carver Phase I LLC, Village Allapattah Phase PLLC and Village Allapattah Phase II LLC (collectively, the Developers). Under the terms of the Allapattah agreements, the Developers agreed to prepay \$3,060,000 as full and complete payment under the land lease agreements. During the year ended December 31, 2009, the Developers paid \$2,500,000. During 2010, the Association collected the remaining \$560,000.

Similarly, during the year ended December 31, 2009, the Developers entered into an agreement to prepay \$2,012,000 as full and complete payment under the land lease agreement for the Carver Phase I project, subject to the parties completing certain conditions. Rental payments made by the Developers in 2008 and 2009 totaling \$202,352 were applied toward amounts due under the agreement. In March 2010, the contract provisions were met and the Developers paid \$1,810,217 representing full and complete payment under the agreement.

The Developers began making quarterly payments in conjunction with the development of Carver Phase II in accordance with the original Carver land lease agreement. The agreement provides for quarterly installments totaling \$108,000 a year, with scheduled 5% increases in rent every five years over the life of the lease. On February 23, 2010, the Phase II agreement was modified to allow the Developers to prepay the lease. As a result, the Association collected \$1,987,000 in 2010 as full and complete payment under the land lease agreement for the Carver Phase II project.

Deferred rental income under all agreements totaled \$6,313,446 as of March 31, 2015. As a result of these agreements, the Association will recognize approximately \$108,000 (\$27,000 for the three month period ended March 31, 2015) annually in the future as rental income for the remaining 65 years.

#### **Operating Leases**

The Association leases office space, office equipment, and software under non-cancellable operating lease agreements with terms expiring at various dates through the period ended March 31, 2021. Approximate minimum future rental payments under these non-cancellable lease agreements as of March 31, 2015 are as follows:

Periods ending March 31,	
2016	\$_278,055
2017	269,160
2018	254,036
2019	261,701
2020	269,586
Thereafter	183,293
	<u>\$ 1.515.831</u>

Total rental expense for the three month period ended March 31, 2015 was approximately \$55,000.

# NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

# 12. COMMITMENTS AND CONTINGENCIES (CONTINUED)

#### **Operating Leases (Continued)**

The Association is charged a monthly rent expense by Miami Dade County Public Schools for use of County facilities in the course of administering the child care programs. Such commitments are month to month and are cancelable by either party with minimal notice. During the three month period ended March 31, 2015 rent expense totaled approximately \$68,000.

#### Litigation, Claims, and Assessments

In the ordinary course of business, the Association is exposed to various claims, threats, and legal proceedings, some of which are initiated by the Association. In management's opinion, the outcome of all such existing matters will not have a material impact on the Association's financial position and results of operations.

#### Grants

The Association may be vulnerable to loss of funding from various agencies. In addition, the receipt of governmental funding is subject to audit by such agencies, the outcome of which is not known until the audits are completed. Management is aware of these risks and has contingency plans available.

#### **Risk Management**

The Association is exposed to various risks of losses related to tort; theft of, damage to and destruction of assets; errors and omissions; injuries to employees and natural disasters. The Association has obtained coverage from commercial insurance companies and has effectively managed risk through various employee education and prevention programs.

### 13. SUBSEQUENT EVENTS

#### YMCA of Broward County, Inc.

On April 1, 2015, the Association and the Broward YMCA entered into a merger agreement to assist both Associations to maximize the YMCA service they provide to their communities. The board of directors of both the Association, and the Broward YMCA have each adopted and exercised the execution of this agreement. The new name of the merged Associations shall be the Young Men's Christian Association of South Florida, Inc. and shall operate under the tax identification number of the Association.

We have presented below the pro-forma of the statement of financial position and statement of activities, which show how the consolidated financial statements of the Association and Broward YMCA would appear at March 31, 2015. The information presented for Broward YMCA was extracted from the Broward YMCA audited financial statements for the three month period ended March 31, 2015. The independent auditor's report on the financial statements of Broward YMCA expressed an unmodified opinion on January 22, 2016.

The consolidated statement of financial position as of March 31, 2015:

	YMCA of Greater Miami, Inc. 3/31/2015	YMCA of Broward County, Inc. 3/31/2015	Eliminations	Consolidated
TOTAL ASSETS	\$ 24,343,318	\$ 21,087,166	\$ (147,191)	\$ 45,283,293
TOTAL LIABILITIES	18,404,421	8,572,251	(147,191)	26,829,481
TOTAL NET ASSETS	5,938,897	12,514,915		18,453,812
TOTAL LIABILITIES AND NET ASSETS	\$ 24,343,318	\$ 21,087,166	\$ (147,191)	\$ 45,283,293

# Notes to Financial Statements March 31, 2015 and the Three Month Period Then Ended

# 13. SUBSEQUENT EVENTS (CONTINUED)

The consolidated statement of activities for the three month period ended March 31, 2015:

	YMCA of Greater Miami, Inc. 3/31/2015		YMCA of Broward County, Inc. 3/31/2015			liminations	Consolidated		
TOTAL REVENUES	\$	3,949,917	\$	6,939,266	\$	(113,991)	<b>\$</b> 1	0,775,192	
TOTAL EXPENSES		3,868,675		6,585,809		(113,991)		0,340,493	
CHANGE IN UNRESTRICTED NET ASSETS		81,242		353,457		-		434,699	
DECREASE IN TEMPORARILY RESTRICTED NET ASSETS		-		(51,316)				(51,316)	
INCREASE IN NET ASSETS	\$	81,242	\$	302,141	\$	<u>-</u>	\$	383,383	

FINANCIAL STATEMENTS

MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED



CAM # 17-0875 Exhibit 7 Page 94 of 176

# TABLE OF CONTENTS

INDEPENDENT AUDITOR'S REPORT	1	
FINANCIAL STATEMENTS		
Statement of Financial Position	2	
Statement of Activities	3	
Statement of Cash Flows	4	
Statement of Functional Expenses	5	
Notes to Financial Statements	6 - 15	



# **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors

Young Men's Christian Association of Broward County, Inc.

# **Report on the Financial Statements**

We have audited the accompanying financial statements of the Young Men's Christian Association of Broward County, Inc. (the "Association"), which comprise the statement of financial position as of March 31, 2015, and the related statements of activities, cash flows and functional expenses for the three month period then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Young Men's Christian Association of Broward County, Inc. as of March 31, 2015, and the changes in its net assets and its cash flows for the three month period then ended in accordance with accounting principles generally accepted in the United States of America.

monison, Brown, Argiz & Fana

Fort Lauderdale, Florida January 22, 2016

An Independent Member of Baker Tilly International

STATEMENT OF FINANCIAL POSITION MARCH 31, 2015

# ASSETS

CURRENT ASSETS Cash and cash equivalents	<u>\$ 4,209,101</u>
Receivables Grants Unconditíonal promises to give, net Other receivables	1,050,588 221,745 <u>81,469</u>
TOTAL RECEIVABLES	1,353,802
Investments Prepaid expenses, deposits and other current assets	90,528 556,066
TOTAL CURRENT ASSETS	6,209,497
Remainder trust held by third party Endowment investments Property and equipment, net	380,584 17,444 <u>14,479,641</u>
TOTAL ASSETS	<u>\$ 21.087.166</u>
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES Accounts payable and accrued expenses Deferred revenue Current portion of long-term debt Current portion of capital lease obligations Current portion of deferred lease allowances	\$ 1,344,607 618,905 375,000 374,159 <u>8,276</u>
TOTAL CURRENT LIABILITIES	2,720,947
Long-term debt, less current portion Capital lease obligations, less current portion Deferred rent Deferred lease allowances, less current portion	5,687,500 63,230 79,885 <u>20,689</u>
TOTAL LIABILITIES	8,572,251
COMMITMENTS AND CONTINGENCIES (NOTE 11)	
NET ASSETS Unrestricted Temporarily restricted Permanently restricted	10,575,019 1,921,683 <u>18,213</u>
TOTAL NET ASSETS	12,514,915
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 21.087.166</u>

# STATEMENT OF ACTIVITIES FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2015

# CHANGES IN UNRESTRICTED NET ASSETS:

UNRESTRICTED REVENUES, GAINS & OTHER SUPPORT: Federal government grants State and county government and other grants Membership dues Program services Contributions and donations United Way Special events Investment income Other income Management fee income (NOTE 9) Net assets released from restrictions	\$	205,139 2,440,268 2,219,769 1,289,998 388,336 13,635 74,425 1,853 29,327 113,991 162,525
TOTAL UNRESTRICTED REVENUES, GAINS & OTHER SUPPORT		6,939,266
EXPENSES: Program services Management and support services Fundraising	<del></del>	5,610,766 757,370 <u>217,673</u>
TOTAL EXPENSES		6,585,809
INCREASE IN UNRESTRICTED NET ASSETS		353,457
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: Increase in fair value of remainder trust held by third party Net assets released from restrictions Contributions		4,776 (162,525) <u>106,433</u>
DECREASE IN TEMPORARILY RESTRICTED NET ASSETS		(51,316)
INCREASE IN NET ASSETS		302,141
NET ASSETS – BEGINNING OF PERIOD		12,212,774
NET ASSETS – END OF PERIOD	<u>\$</u>	12.514.915

# STATEMENT OF CASH FLOWS FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2015

CASH FLOWS FROM OPERATING ACTIVITIES:	
Increase in net assets	<u>\$ 302,141</u>
Adjustments to reconcile increase in net assets to	
net cash provided by operating activities:	287,870
Depreciation and amortization Amortization of leasehold interest in land	9,500
Amonization of deferred loan refinancing costs	738
Net realized and unrealized gain on investments	(13,329)
Bad debt expense	35,211
Changes in assets and liabilities:	,
(Increase) decrease in:	
Grant receivables	(363,573)
Unconditional promise to give	(72,699)
Other receivables	(46,732)
Prepaid expenses, deposits and other current assets	(81,850)
Remainder trust held by third party	(4,776)
Increase (decrease) in:	040.007
Accounts payable and accrued expenses	610,327
Deferred revenue	135,483 440
Deferred rent Deferred lease allowances	(2,069)
Deferred lease allowances	
TOTAL ADJUSTMENTS	494,541
NET CASH PROVIDED BY OPERATING ACTIVITIES	796,682
CASH FLOWS FROM INVESTING ACTIVITIES:	
Acquisition of property and equipment	(27,616)
Sales of investments, net	10,082
NET CASH USED IN INVESTING ACTIVITIES	(17,534)
CASH FLOWS FROM FINANCING ACTIVITIES:	(98,497)
Payments on capital leases Payments on long-term debt	(93,750)
Payments on long-term debt	(85,756)
NET CASH USED IN FINANCING ACTIVITIES	(192,247)
NET INCREASE IN CASH AND CASH EQUIVALENTS	586,901
CASH AND CASH EQUIVALENTS – BEGINNING OF PERIOD	3,622,200
CASH AND CASH EQUIVALENTS – END OF PERIOD	<u>\$ 4.209.101</u>

# SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

Cash paid during the three month period for interest expense

<u>\$ 89.998</u>

STATEMENT OF FUNCTIONAL EXPENSES FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2015

	Program Services							Support Services			
	Health Enhancement	Aquatics Program	Sports & Recreation	Summer Camp	Teen Leadership	Family Life	Community Services	Total Program Services	Management & Support Services	Fundraising	Total
Payroll Payroll taxes Employee benefits	\$ 478,880 47,193 <u>49,621</u>	\$ 263,752 25,166 27,462	\$ 315,967 33,882 50,539	\$ 5,813 538 852	\$ 7,768 730 2,037	\$ 1,965,857 187,071 <u>184,959</u>	\$	\$ 3,089,081 299,161 323,595	\$ 349,430 36,773 <u>62,419</u>	\$ 64,473 6,376 7,987	\$ 3,502,984 342,310 <u>394,001</u>
TOTAL PAYROLL EXPENSES	575,694	316,380	400,388	7,203	10,535	2,337,887	63,750	3,711,837	448,622	78,836	4,239.295
Supplies Occupancy	20,782 58,311	18,823 58,610	120,185 89,652	540 2,922	63,228 6,993	143,818 256,312	10,665 7,260	378,041 480,060	3,248 54,940	83,787	465,076 535,000
Contract & professional services Insurance Finance charges	5 18,004 12,035	11,232 7,509	12,058 17,087 11,422	- 902 603	648 2,159 1,443	49,909 75,537 50,497	2,242 1,499	62,620 127,163 85,008	38,283 22,022 -	10 - -	100,913 149,185 85,008
Support to Y-USA and other associations Advertising & promotion	14,881	- 638 2.208	- 665 2,640	23,262	- - 179	25,770 90 10,235	1,836 	27,606 39,536 17.144	57,882 59,064 5,049	- 48,881 613	85,488 147,481 22,806
Telephone Conferences & seminars Other employee expenses Equipment rental & repair	1,596 2,053 13,058 9,017	2,208 1,928 8,919 9,518	2,640 1,966 7,921 25,338	101 341 452	241 597 1,081	21,017 36,604 37,832	250 1,599 1,123	27,556 69,039 84,361	9,752 8,125 5,534	5,424	37,308 82,588 89,895
Postage Contributions Provision for bad debt	948 4,981	69 3,107	105 4,727	6 250	13 597	511 200 20,898	14 516	1,666 200 35,076	1,118	122	2,906 200 35,211 46,972
IT expense IT reserve Miscellaneous Depreciation and amortization	5,382 10,571 8,311 39,030	5,029 6,595 17,349 27,856	5,107 10,033 7,937 <u>36,945</u>	270 530 419 1,951	645 1,268 1,003 4,669	24,215 44,354 33,077 163,329	774 1,316 1,041 4,847	41,422 74,667 69,137 278,627	5,550 6,621 11,944 19,481	-	46,972 81,288 81,081 298,108
TOTAL EXPENSES	<u>\$ 794,659</u>	\$ 495,770	<u>\$ 754,176</u>	<u>\$ 39,827</u>	<u>\$ 95,299</u>	\$ 3,332,092	<u>\$ 98,943</u>	\$ <u>5,610,766</u>	<u>\$ 757,370</u>	<u>\$ 217.673</u>	\$ 6,585,809

The accompanying notes are an integral part of these financial statements.

-5-

### Notes to Financial Statements March 31, 2015 and the Three Month Period Then Ended

# 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

#### **Organization and Operations**

The Young Men's Christian Association of Broward County, Florida, Inc. (the "Association") is a nonprofit corporation organized for the benefit of its members and the community with the purpose of putting Judeo-Christian principles in practice through programs that build healthy spirit, mind, and body for all.

#### **Basis of Presentation and Net Assets**

The financial statements of the Association have been prepared on the accrual basis of accounting and in accordance with accounting standards issued by the Financial Accounting Standards Board ("FASB"). The Association reports its three types of net assets as follows:

#### Unrestricted Net Assets

Net assets that are not subject to donor-imposed stipulations.

#### Temporarily Restricted Net Assets

Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Association and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### Permanently Restricted Net Assets

Net assets subject to donor-imposed stipulations for which the assets must be maintained permanently by the Association.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Concentration of Credit Risk

Financial instruments which potentially subject the Association to concentrations of credit risk consist of cash deposits and investment securities.

The Association places its cash deposits with creditworthy, high-quality financial institutions. At times cash balances may temporarily exceed the Federal Deposit Insurance Coverage insurance limit. The Association has not experienced any losses in such accounts.

The Association contracts with various agencies to provide after-school, holiday care, and a summer recreation program for children of Broward County, Florida. For the three month period ended March 31, 2015 one agency provided approximately 33% of the total support and revenues of the Association. Approximately 82% of the Association's revenues were generated by four family centers/locations for the three month period ended March 31, 2015.

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Association considers all highly liquid, temporary investments purchased with an original maturity of three months or less to be cash equivalents.

### Notes to Financial Statements March 31, 2015 and the Three Month Period Then Ended

# 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Contributions Receivable**

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support. However, if a restriction is fulfilled in the same period in which the contribution is received, the Association reports the support as unrestricted.

Unconditional promises to give are initially recorded at fair value when received. Unconditional promises to give due in the next period are reflected as current promises to give and are recorded at their net realizable value. Unconditional promises to give due in subsequent periods are reflected as long-term promises to give and are recorded at the present value of future collections. Conditional promises to give are recognized when the conditions have been substantially met.

The Association estimates an allowance for uncollectible promises to give based on the creditworthiness of its donors, aging of the individual balances receivable, recent payment history, contractual terms, and other qualitative factors such as the status of the relationship with the donor. Unconditional promises to give are written off when all collection procedures have been exhausted and the potential for recovery is considered remote.

# Investments and Investment Return

Investments are stated at fair value (NOTES 2 and 3). Realized and unrealized gains and losses are included in the change in unrestricted net assets. Realized gains and losses are reported at date of disposition based on the difference between the net proceeds received and the purchased value of the investment sold, using the specific identification method. Unrealized gains and losses are reported for the change in fair value between reporting periods. Interest and dividend income is reported when earned.

# Property and Equipment, Net

Property, and equipment are recorded at cost. Contributed uses of long-lived assets are recorded at the lesser of the fair rental value of the property or the fair value of the asset at the date of the contribution. Amortization of the leasehold interest in land is computed on the straight-line basis over the lesser of the life of the asset or the lease term. Depreciation of buildings and improvements, furniture, fixtures, and equipment are computed on the straight-line method over the estimated useful lives of the depreciable assets ranging from three to forty years. Expenditures for routine maintenance and repairs are expensed as incurred.

Property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Recoverability of assets to be held and used by the Association is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of the asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the future cash flows of the asset. No impairment was recognized for the three month period ended March 31, 2015.

# **Prepaid Expenses**

Prepaid expenses represent amounts paid in advance that benefit future periods which primarily include insurances, rent and program supplies.

### NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

# 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Revenue Recognition**

Membership dues are recognized as revenue ratably over the applicable membership term. Program services revenue is recognized when the underlying event has occurred. Contributed services and the related expenses are recognized at their fair value in the period of use. Contributed services are recognized as contributions if the services: (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise have been purchased. Such support is only recognized when the underlying value of the services can be determined on a measurable and objective basis. Contributed assets are recognized as revenue at its fair value on the date of the contribution. Grant revenue for program services is recognized when the expenses subject to reimbursement by the grantor are incurred, or when the services subject to reimbursement by the grantor have been performed.

### Deferred Revenue

Grant funding received in advance and membership dues and program fees collected in advance for the following period are recorded as deferred revenue at period end.

#### Functional Allocation of Expenses

The costs of providing the various programs and other activities of the Association are presented on the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on time records and estimates made by management.

#### **Rent Costs**

#### **Deferred Rent**

The Association recognizes rent expense on a straight line basis when a lease contains predetermined, fixed escalations of minimum rentals. The difference between rent expense and the rental amount payable under the leases are recorded as liabilities and are reported under "Deferred rent" in the accompanying Statement of Financial Position. As of March 31, 2015, the Association had approximately \$80,000 of deferred rent expense related to this difference.

#### Deferred Lease Allowances

The Association received a \$90,000 lease incentive to improve its corporate office space upon inception of the lease in December 2010. The incentive was recorded as a liability and reported under "Deferred lease allowances" in the accompanying Statement of Financial Position and recognized on a straight-line basis over the term of the lease. As of March 31, 2015, the Association had approximately \$29,000 of deferred lease allowances.

#### Income Taxes

The Association is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and Chapter 220.13 of the Florida Statutes. Accordingly, no provision for income taxes has been recorded.

The Association recognizes and measures tax positions based on their technical merit and assesses the likelihood that the positions will be sustained upon examination based on the facts, circumstances and information available at the end of the period. Interest and penalties on tax liabilities, if any, would be recorded in interest expense and other non-interest expense, respectively.

The U.S. Federal jurisdiction is the major tax jurisdiction where the Association files income tax returns. The Association is generally no longer subject to U.S. Federal examinations by tax authorities for fiscal years before 2012.

### Notes to Financial Statements March 31, 2015 and the Three Month Period Then Ended

# 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Recent Accounting Pronouncement**

### **Revenue From Contracts With Customers**

In May 2014, the FASB issued an accounting standard update which affects the revenue recognition of entities that enter into either (1) certain contracts to transfer goods or services to customers or (2) certain contracts for the transfer of nonfinancial assets. The update indicates an entity should recognize revenue in an amount that reflects the consideration the entity expects to be entitled to in exchange for the goods or services transferred by the entity. The update is to be applied to the beginning of the year of implementation or retrospectively and is effective for annual periods beginning after December 15, 2017 and in interim periods in annual periods beginning after December 15, 2018. Early application is permitted, but no earlier than annual reporting periods beginning after December 15, 2016. The Association is currently evaluating the effect the update will have on its financial statements.

### **Subsequent Events**

The Association has evaluated subsequent events through January 22, 2016, which is the date the financial statements were available to be issued.

# 2. INVESTMENTS

Investment Type		
Unrestricted Equity Securities Mutual Funds		1,600 <u>9,838</u>
Total unrestricted	3	1,438
Restricted	_	
Mutual Funds	5	9,090
Total	<u>\$9</u>	0,528
Remainder trust held by third party	<u>\$38</u>	0,584
Endowment Fund: Mutual Funds	<u>\$ 1</u>	<u>7.444</u>

Investments as of March 31, 2015 are summarized as follows:

Net investment gains for the three month period ended March 31, 2015 was \$13,329. The net investment gain is comprised of \$8,553 of interest and dividends and of \$4,776 of net realized and unrealized gains.

The Association received a contribution in the form of a term charitable irrevocable trust. The Association has the rights to income distributed by the trust and the assets held in the trust, at termination. Distributions from the trust reduce the asset reported and changes in fair value for the period are reported in the Statement of Activities.

# 3. FAIR VALUE MEASUREMENTS

The FASB established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

### Notes to Financial Statements March 31, 2015 and the Three Month Period Then Ended

### 3. FAIR VALUE MEASUREMENTS (CONTINUED)

The three levels of the fair value hierarchy are described as follows:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities at the measurement date.

Level 2 - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.

Level 3 - Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at March 31, 2015.

Equity securities - fair value is based on the quoted share of the market.

*Mutual funds* - fair value is based on the number of shares of an underlying fund multiplied by the closing value per share quoted by that fund and held by the Association at year end.

Remainder trust held by third party – The fair value of the trust is based on the fair value of the assets held by the trust, which approximates the net present value of the estimated future cash flows to be received from the trust.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. The values assigned to certain investments are based upon currently available information and do not necessarily represent amounts that may ultimately be realized. Because of the inherent uncertainty of valuation, those estimated fair values may differ significantly from the values that would have been used had a ready market for the investments existed and the differences could be material.

### Items Measured at Fair Value on a Recurring Basis

The following tables represent the Association's financial instruments measured at fair value on a recurring basis at March 31, 2015 for each of the fair value hierarchy levels:

				arch 31	, 2015			
Description	3	/31/2015	l M Iden	oted Prices n Active larkets for tical Assets (Level 1)	C Obs In	nificant other ervable iputs evel 2)	Significant Other Unobservable Inputs (Level 3)	
Assets: Equity securities Mutual funds Remainder trust held	\$	1,600 106,372	\$	1,600 106,372	\$	-	\$	- 
by third party		380,584				-		380,584
	<u>\$</u>	488.556	\$	107.972	\$		<u>\$</u>	380.584

# Notes to Financial Statements March 31, 2015 and the Three Month Period Then Ended

# 3. FAIR VALUE MEASUREMENTS (CONTINUED)

### Changes in fair value of Level 3 Investments

The following table sets forth a summary of changes in the fair value of the Association's Level 3 assets for the three month period ended March 31, 2015:

Balance, beginning of period	\$	375,808
Change in value of remainder trust	<u></u>	4,776
Balance, end of period	<u>\$</u>	380.584

# 4. UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give are pledges to fund general operations and capital campaigns to raise funds for the Association's facilities.

At March 31, 2015 the outstanding pledge balances were as follows:

Pledges receivable	\$ 377,160
Allowance for doubtful accounts	 (155,415)
Pledges receivable, net	\$ 221,745

Unconditional promises to give are primarily from individuals located in southeast Florida, and are reflected at the net present value of estimated future cash flows using an assumed discount rate that a market participant would use in pricing the asset. The difference between the discounted amount and the total amount promised will be recognized as contributions in future periods.

# 5. PROPERTY AND EQUIPMENT, NET

Property and equipment, net consist of the following at March 31, 2015:

	10,135 1,900,000 19,507,940 3,119,361 <u>1,353,812</u> 26,318,494
Less: accumulated depreciation and amortization Including amortization on capital leases of \$973,399 as of March 31, 2015 Property and equipment, net	<u>(11,838,853)</u> <b>\$ 14,479,641</b>

Depreciation expense was approximately \$297,000 (including amortization expense on capital leases of approximately \$90,000) for the three month period ended March 31, 2015. Substantially all assets are pledged as collateral on debt and capital leases (NOTES 6 and 7).

#### Notes to Financial Statements March 31, 2015 and the Three Month Period Then Ended

### 6. LONG-TERM DEBT

On May 13, 2011, the Association negotiated bank financing in the amount of \$8,000,000. Under terms of the financing agreements, the Association was granted a \$500,000 line of credit with an interest rate equal to the greater of 4% per year or 375 basis points above the LIBOR rate (quoted 2 business days before the first day of each interest period) and a term loan of \$7,500,000 with an interest rate of 5.12% per year until May 2012 and 5.55% thereafter through May 2021. The proceeds of the term loan were used to refinance the Association's Weston and Hollywood facility loans.

The Association's loan agreement requires a debt service coverage ratio of not less than 1.10 to 1.0. The ratio is defined as the change in unrestricted net assets, plus depreciation and interest expense divided by current maturities of principal and interest on long-term debt and capital leases. Management believes the Association is in compliance with its debt covenants for the three month period ended March 31, 2015. The term loan is payable in monthly installments of \$31,250, plus interest. Aggregate maturities on the term loan during the next five years and thereafter are as follows:

Periods ending March 31,		
2016	\$	375,000
2017		375,000
2018		375,000
2019		375,000
2020		375,000
Thereafter	<u> </u>	4,187,500
Total long-term debt		6,062,500
Less current portion of long-term debt		375,000
Long-term debt, less current portion	<u>\$</u>	5,687,500

The Association's property and equipment interest in the Weston and Hollywood facilities are pledged as collateral to the loan.

At March 31, 2015, the loan balance outstanding was \$6,062,500. Interest expense for the three month period ended March 31, 2015 totalled approximately \$85,000. The Association did not make any advances on the line of credit during the three month period ended March 31, 2015.

# 7. CAPITAL LEASES

The Association leases certain equipment under capital leases expiring at various dates through the period ended March 31, 2018. As of March 31, 2015 the leased property has a recorded cost of approximately \$1,354,000 and total accumulated depreciation of approximately \$973,000. Interest expense incurred on the capital leases was approximately \$5,000 for the period ended March 31, 2015.

Minimum future lease payments under capital leases as of March 31, 2015 are as follows:

Periods ending March 31, 2016 2017 2018	\$	384,134 55,784 <u>8,918</u>
Total future minimum lease payments		448,836
Less: amount representing interest		11,447
Present value of future minimum lease payments		437,389
Less: current maturities		374,159
Long-term portion	<u>\$</u>	63,230

### Notes to Financial Statements March 31, 2015 and the Three Month Period Then Ended

#### 8. NET ASSETS

Temporarily restricted net assets consist of the following as of March 31, 2015:

Purpose restricted contribution	\$ 163,599
Remainder trust held by third party	380,584
Leasehold interest in land (NOTE 11)	1,377,500
	<u>\$ 1,921,683</u>

The permanently restricted net assets represent investments held in perpetuity for which the income can be used to support the operations of the Association. At March 31, 2015, the Association had permanently restricted net assets of \$18,213.

# 9. RELATED PARTY TRANSACTIONS

# YMCA of Greater Miami, Inc.

In April 2014, the Association entered into a management agreement with the YMCA of Greater Miami, Inc. ("Miami YMCA"). The agreement allowed the Association to charge the Miami YMCA for shared costs related to the salaries of the CEO, CFO, and other employees. For the three month period ended March 31, 2015, the total revenue derived from the agreement was approximately \$114,000 and is reflected as "Management fee income" on the Statement of Activities.

### <u>YUSA</u>

In accordance with the affiliation agreement with the YMCA of the USA, a percentage of substantially all unrestricted support is remitted to the national organization. For the three month period ended March 31, 2015, a total of approximately \$85,000 was remitted to the national organization.

# 10. PENSION PLAN

The Association participates in a defined contribution retirement plan covering all employees. Contributions to the plan are made at stated percentages of each eligible employee's compensation, which was 12% during the three month period ended March 31, 2015. Total contributions were approximately \$192,000 for the three month period ended March 31, 2015.

# 11. COMMITMENTS AND CONTINGENCIES

#### **Operating Leases**

The Association leases office space, office equipment, and software under non-cancellable operating lease agreements with terms expiring at various dates through March 2020. Approximate minimum future rental payments under these non-cancellable lease agreements as of March 31, 2015 are as follows:

Periods ending March 31,	
2016	\$ 714,000
2017	617,000
2018	625,000
2019	359,000
2020	122,000
	<u>\$ 2.437.000</u>

Total rental expense for the three month period ended March 31, 2015 was approximately \$188,000.

### Notes to Financial Statements March 31, 2015 and the Three Month Period Then Ended

### 11. COMMITMENTS AND CONTINGENCIES (CONTINUED)

### **Operating Leases (Continued)**

In 2001, the Association entered into a land lease agreement for its Weston facility which is recorded in the accompanying financial statements as a leasehold interest in land. The agreement was effective from May 1, 2001 with a termination date through December 1, 2050; this includes the period for which the lessee can exercise its option to extend lease terms, for an annual payment of \$1.

The fair value of the land lease met the definition of a contribution of long-lived assets and was recorded as a leasehold interest in land on the date of the contribution, valued at \$1,900,000, representing the lesser of the fair rental value of the lease or the fair value of the land. At March 31, 2015 the unamortized balance of the leasehold interest is \$1,377,500 (NOTES 5 and 8).

In 2008, the Association entered into a five year lease agreement with the City of Parkland for its Parkland facility. The lease commenced January 1, 2008. As per the terms of the lease, the lease automatically renewed on January 1, 2013 for an additional three year period ending on January 1, 2016. The terms of the lease agreement allow for the Association to receive an annual waiver of rental expense in the event that certain revenue amounts are not generated from operations of the facility. The Association received an annual rent waiver of \$100,000 for the 12 month period ended September 30, 2015. The Association has recorded the second quarterly rental waiver of \$25,000 under this lease agreement during the three month period ended March 31, 2015. Subsequent to the period ended March 31, 2015, the City of Parkland notified the Association of its intent to cancel the lease early (NOTE 12).

In 2009, the Association entered into a 10 year operating lease agreement with the City of Pembroke Pines, Florida for the Pembroke Shores Gymnasium Facility and Pembroke Falls Aquatic Center. The lease commenced on November 1, 2009. For the first three (3) years of the gymnasium lease the Association will pay \$25 from each sport program registration in lieu of fixed monthly rental payments. The Association will lease the aquatic center for an annual rental payment of \$1, plus \$25 for each aquatic program registration. After year three of the lease, the Association will also become responsible for the utility expense of the Facility over and above program registration obligations for the remainder of the lease.

### Litigation, Claims, and Assessments

In the ordinary course of business, the Association is exposed to various claims, threats, and legal proceedings, some of which are initiated by the Association. In management's opinion, the outcome of all such existing matters will not have a material impact on the Association's financial position and results of operations.

### Grants

The Association may be vulnerable to loss of funding from various agencies. In addition, the receipt of governmental funding is subject to audit by such agencies, the outcome of which is not known until the audits are completed. Management is aware of these risks and has contingency plans available.

### **Risk Management**

The Association is exposed to various risks of losses related to tort; theft of, damage to and destruction of assets; errors and omissions; injuries to employees and natural disasters. The Association has obtained coverage from commercial insurance companies and has effectively managed risk through various employee education and prevention programs.

### NOTES TO FINANCIAL STATEMENTS MARCH 31, 2015 AND THE THREE MONTH PERIOD THEN ENDED

### 12. SUBSEQUENT EVENTS

### YMCA of Greater Miami, Inc.

On April 1, 2015, the Association and the YMCA of Greater Miami, Inc. entered into a merger agreement to assist both Associations to maximize the YMCA service they provide to their communities. The board of directors of both the Association, and the YMCA of Greater Miami Inc. have each adopted and exercised the execution of this agreement. The new name of the merged Associations shall be the Young Men's Christian Association of South Florida, Inc. and shall operate under the tax identification number of YMCA of Greater Miami, Inc.

We have presented below the pro-forma of the statement of financial position and statement of activities, which show how the consolidated financial statements of the Association and YMCA of Greater Miami, Inc. would appear at March 31, 2015. The information presented for YMCA of Greater Miami, Inc. was extracted from the YMCA of Greater Miami, Inc.'s audited financial statements for the three month period ended March 31, 2015. The independent auditor's report on the financial statements of YMCA of Greater Miami, Inc. expressed an unmodified opinion on January 22, 2016.

The consolidated statement of financial position as of March 31, 2015:

	YMCA of Broward County, Inc. 3/31/2015	YMCA of Greater Miami, Inc. 3/31/2015	Eliminations	Consolidated	
TOTAL ASSETS	\$ 21,087,166	\$ 24,342,823	\$ (147,191)	\$ 45,282,798	
TOTAL LIABILITIES	8,572,251	18,403,926	(147,191)	26,828,986	
TOTAL NET ASSETS	12,514,915	5,938,897		18,453,812	
TOTAL LIABILITIES AND NET ASSETS	\$ 21,087,166	\$ 24,342,823	\$ (147,191)	\$ 45,282,798	

The consolidated statement of activities for the three month period ended March 31, 2015:

	YMCA of Broward County, Inc. 3/31/2015		YMCA of Greater Miami, Inc. 3/31/2015		Eliminations		Consolidated	
TOTAL REVENUES	\$	6,939,266	\$	3,949,917	\$	(113,991)	\$ ~	0,775,192
TOTAL EXPENSES		6,585,809		3,868,675		(113,991)	, 	0,340,493
CHANGE IN UNRESTRICTED NET ASSETS		353,457		81,242		-		434,699
DECREASE IN TEMPORARILY RESTRICTED NET ASSETS		(51,316)		-		-		(51,316)
INCREASE IN NET ASSETS	\$	302,141	\$	81,242	\$	-	\$	383,383

### Termination of the City of Parkland Lease

In October 2015, the City of Parkland notified the Association of its intent to terminate the facility lease with the Association early (NOTE 11). During December 2015, the Association vacated the premises. As a result of the early lease termination, the Association abandoned leasehold improvement and furniture, fixtures and equipment with a net book value of approximately \$175,000. The remaining furniture, fixtures and equipment located at the facility of approximately \$30,000 has been moved to and used in the Association's various other facilities.

FINANCIAL STATEMENTS

DECEMBER 31, 2014 AND 2013



CERTIFIED PUBLIC ACCOUNTANTS AND ADVISORS

CAM # 17-0875 Exhibit 7 Page 111 of 176

### TABLE OF CONTENTS

INDEPENDENT AUDITOR'S REPORT	1 - 2
FINANCIAL STATEMENTS	
Statements of Financial Position	3
Statements of Activities	4
Statements of Cash Flows	5 - 6
Statements of Functional Expenses	7 - 8
Notes to Financial Statements	9 - 19
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS	20
Schedule of Expenditures of Federal Awards	21
Notes to Schedule of Expenditures of Federal Awards	22
INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS	23
INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY OMB CIRCULAR A-133	24 - 25
SCHEDULE OF FINDINGS AND QUESTIONED COSTS	26 - 27



### **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors Young Men's Christian Association of Broward County, Inc.

### Report on the Financial Statements

We have audited the accompanying financial statements of the Young Men's Christian Association of Broward County, Inc. (the "Association"), which comprise the statements of financial position as of December 31, 2014, and 2013, and the related statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Young Men's Christian Association of Broward County, Inc. as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

An Independent Member of Baker Tilly International

To the Board of Directors Young Men's Christian Association of Broward County, Inc. Page Two

### **Other Matters**

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards, is presented for purposes of additional analysis as required by Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations,* and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedule of Expenditures of Federal Awards is fairly stated, in all material respects in relation to the financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 27, 2015 on our consideration of the Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control over financial reporting and compliance.

monison. Brown, Augiz & Fana

Fort Lauderdale, Florida May 27, 2015

# STATEMENTS OF FINANCIAL POSITION DECEMBER 31,

ASSETS	2014	2013
CURRENT ASSETS Cash and cash equivalents	<u>\$ 3,622,200</u>	<u>\$2,890,372</u>
Receivables		
Grants	687,015 184,257	712,512 111,646
Unconditional promises to give, net Other receivables	34,737	37,234
TOTAL RECEIVABLES	906,009	861,392
Investments	87,281	86,287
Prepaid expenses, deposits and other current assets	474,954	681,771
TOTAL CURRENT ASSETS	5,090,444	4,519,822
Remainder trust held by third party	375,808	362,590
Endowment investments	17,444	17,444
Property and equipment, net	14,749,395	15,702,148
TOTAL ASSETS	<u>\$ 20.233.091</u>	<u>\$ 20.602.004</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES	<b>*</b> 724.000	¢ 000.000
Accounts payable and accrued expenses Deferred revenue	\$        734,280	\$       868,898 416,767
Current portion of long-term debt	375,000	375,000
Current portion of capital lease obligations	380,264	385,793
Current portion of deferred lease allowances	8,276	8,276
TOTAL CURRENT LIABILITIES	1,981,242	2,054,734
Long-term debt, less current portion	5,781,250	6,156,250
Capital lease obligations, less current portion	155,622	535,566
Deferred rent Deferred lease allowances, less current portion	79,445	70,603 <u>31,034</u>
TOTAL LIABILITIES	8,020,317	8,848,187
COMMITMENTS AND CONTINGENCIES (NOTE 11)		
NET ASSETS		
	10,221,562	9,614,634
Temporarily restricted Permanently restricted	1,972,999 <u>18,213</u>	2,120,970 18,213
TOTAL NET ASSETS	12,212,774	11,753,817
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 20.233.091</u>	<u>\$ 20.602.004</u>

### STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31,

	2014	2013
CHANGES IN UNRESTRICTED NET ASSETS: Grant revenue Membership dues Program services Contributions and donations United Way Special events Investment income Other income Management fee income (NOTE 9) Net assets released from restrictions	2014 \$ 10,740,394 9,262,591 6,663,763 893,382 83,000 190,024 1,699 234,539 431,127 314,958	\$ 10,792,576 9,466,839 6,532,671 761,770 109,786 80,960 10,095 340,172 - 328,994
TOTAL UNRESTRICTED REVENUES, GAINS & OTHER SUPPPORT	28,815,477	28,423,863
EXPENSES: Program services Management and support services Fundraising TOTAL EXPENSES	24,093,380 3,482,606 <u>632,563</u>	24,732,298 3,215,250 <u>477,467</u>
	<u>28,208,549</u> 606,928	<u>28,425,015</u> (1,152)
INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: Increase in fair value of remainder trust held by third party Net assets released from restrictions Contributions	13,218 (314,958) 153,769	38,695 (328,994) 279,272
DECREASE IN TEMPORARILY RESTRICTED NET ASSETS	(147,971)	(11,027)
INCREASE (DECREASE) IN NET ASSETS	458,957	(12,179)
NET ASSETS – BEGINNING OF YEAR	11,753,817	11,765,996
NET ASSETS – END OF YEAR	<u>\$ 12.212.774</u>	<u>\$ 11.753.817</u>

### STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31,

	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES:		
Increase (decrease) in net assets	<u>\$ 458,957</u>	<u>\$ (12,179</u> )
Adjustments to reconcile increase (decrease) in net assets to		
net cash provided by operating activities:		
Depreciation and amortization	1,149,897	1,063,165
Amortization of leasehold interest in land	38,000	38,000
Amortization of deferred loan refinancing costs	2,952	2,952
Net realized and unrealized gain on investments	(14,917)	(48,790)
Bad debt expense	267,188	345,251
Changes in assets and liabilities:		,
(Increase) decrease		
Grant receivables	25,497	92,507
Unconditional promise to give	(72,611)	35,379
Other receivables	(264,691)	(181,682)
Prepaid expenses deposits and other current assets	203,865	(174,741)
Remainder trust held by third party	(13,218)	(38,695)
Increase (decrease) in:	(10]=10)	(00,000)
Accounts payable and accrued expenses	(134,618)	(206,878)
Deferred revenue	66,655	21,865
Deferred rent	8,842	(3,046)
Deferred lease allowances	(8,276)	(13,448)
TOTAL ADJUSTMENTS	1,254,565	931,839
NET CASH PROVIDED BY OPERATING ACTIVITIES	1,713,522	919,660
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of property and equipment	(235,144)	(328,437)
Sales of investments, net	13,923	<u> </u>
NET CASH USED IN INVESTING ACTIVITIES	(221,221)	(137,640)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Payments on capital leases	(385,473)	(261,685)
Payments on long-term debt	(375,000)	(375,000)
NET CASH USED IN FINANCING ACTIVITIES	(760,473)	(636,685)
NET INCREASE IN CASH AND CASH EQUIVALENTS	731,828	145,335
CASH AND CASH EQUIVALENTS – BEGINNING OF YEAR	2,890,372	2,745,037
CASH AND CASH EQUIVALENTS – END OF YEAR	<u>\$ 3.622.200</u>	<u>\$ 2.890.372</u>

### STATEMENTS OF CASH FLOWS (CONTINUED) FOR THE YEARS ENDED DECEMBER 31,

	2014	2013
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid during the year for interest expense	<u>\$                                    </u>	<u>\$                                    </u>
SUPPLEMENTAL DISCLOSURES OF NON-CASH FINANCING AND INVESTING ACTIVITIES:		
Acquisition of equipment under capital lease	<u>\$</u>	<u>\$ 643.456</u>

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2014

					Program Services	i				Support Services	
	Health <u>Enhancement</u>	Aquatics Program	Sports & Recreation	Summer Camp	Teen Leadership	Family Life	Community Services	Total Program <u>Services</u>	Management & <u>Support Services</u>	Fundraising	Total
Payroli Payroli taxes Employee benefits	\$ 997,927 134,777 	\$ 1,310,484 74,976 136,267	\$ 2,160,546 149,327 214,736	\$ 361,426 258 	\$ 213,114 10,610 22,093	\$ 8,270,279 633,457 845,521	\$ 382,050 38,380 36,964	\$ 13,695,826 1,041,785 <u>1,393,243</u>	\$ 1,712,727 233,493 134,037	\$ 263,472 40,115 22,263	\$ 15,672,025 1,315,393 <u>1,549,543</u>
TOTAL PAYROLL EXPENSES	1,231,034	1,521,727	2,524,609	401,016	245,817	9,749,257	457,394	16,130,854	2,080,257	325,850	18,536,961
Supplies Occupancy Contract & professional	28,031 228,977	50,693 372,102	305,439 622,254	83,387 120,910	116,381 59,787	989,410 1,911,731	20,540 78,815	1,593,881 3,394,576	22,149 192,795	174,701 905	1,790,731 3,588,276
services Insurance Finance charges	22,842 47,371	1,478 27,568 57,174	70,848 48,681 100,962	18,068 8,980 18,625	3,711 5,964 12,369	235,541 179,128 371,060	7,774 16,123	329,646 300,937 623,684	204,761 78,830	-	534,407 379,767 623,684
Support to Y-USA and other associations Advertising & promotion	85,695	11,424 510 6,899	708 3,175 5,562	6,804 379	- 177 1,472	742 8,271 29,847	-	12,874 104,632 50,141	276,893 162,370 25,265	711 62,579 2,913	290,478 329,581 78,319
Telephone Conferences & seminars Other employee expenses Equipment rental & repair	3,798 24 32,067 1,646	430 21,255 12,796	5,562 179 12,604 5,852	1,048 23,824	4,099 3,614	29,847 24,981 103,848	8,013	30,761 205,225 20.294	36,744 103,718 69,918	8,735	67,505 317,678 90,212
Postage Contributions Provision for bad debt	13,792 54,788	- 16,525	66 - 30,948	5,383	52 172 3,575	662 648 126,097	5,100	14,572 820 242,416	3,034 10,040 659	1,991 	19,597 10,860 267,188
IT expense IT reserve Depreciation and amortization	452 76,945	10,007 92,868	163,994	30,252	20,091	11,192 602,715	26,188	21,651 	35,692 26,496 148,217	3,438	60,781 8,131 <u>1,187,897</u>
TOTAL EXPENSES	<u>\$ 1,827,917</u>	\$ 2,206,208	<u>\$ 3,895,881</u>	<u>\$ 718,676</u>	<u>\$ 477,281</u>	<u>\$ 14,345,286</u>	<u>\$      622,131</u>	<u>\$ 24,093,380</u>	\$ 3,482,606	<u>\$ 632,563</u>	\$ 28,208,549

The accompanying notes are an integral part of these financial statements.

-7-

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2013

					Program Services					Support Services	
	Health Enhancement	Aquatics Program	Sports & Recreation	Summer Camp	Teen Leadership	Family Life	Community Services	Total Program <u>Services</u>	Management & Support Services	Fundralsing	Total
Payroll Payroll taxes Employee benefits	\$ 1,123,592 125,880 <u>116,232</u>	\$ 1,433,656 82,571 162,959	\$ 1,666,349 169,701 211,177	\$ 370,258 4,308 <u>47,118</u>	\$     452,105	\$ 9,048,177 587,856 995,384	\$ 378,418 32,351 	\$ 14,472,555 1,007,995 1,627,206	\$ 1,600,460 225,297 <u>139,410</u>	\$ 245,544 33,396 21,911	\$ 16,318,559 1,266,688 1,788,527
TOTAL PAYROLL EXPENSES	1,365,704	1,679,186	2,047,227	421,684	511.487	10,631,417	451,051	17,107,756	1,965,167	300,851	19,373,774
Supplies Occupancy Contract & professional	25,864 181,063	60,567 312,302	343,899 451,259	77,242 97,719	138,958 74,401	1,077,924 1,445,381	17,434 53,600	1,741,888 2,615,725	47,247 192,927	84,831 584	1,873,966 2,809,236
services Insurance Finance charges	411 30,609 49,586	3,226 35,835 58,053	72,249 49,944 81,404	16,404 12,761 18,050	3,135 12,474 20,208	184,310 231,200 374,543	- 9,061 14,679	279,735 381,884 616,523	224,120 22,675 10,948	155 - -	504,010 404,559 627,471
Support to Y-USA and other associations Advertising & promotion	185 104,525	7,053 3,263	1,393 1,941	11,074	1,008	1,353 33,821	-	9,984 155,632	197,754 127,902	37,173	207,738 320,707
Telephone Conferences & seminars Other employee expenses	4,315 741 30,697	5,382 1,951 17,155	6,454 1,083 15,705	3,525 - 28,443	497 3,556 2,714	34,518 54,422 167,989	2,762 876 9,142	57,453 62,629 271,845	21,827 28,587 92,671	5,011 6,717 14,104	84,291 97,933 378,620 161,417
Equipment rental & repair Postage Contributions Provision for bad debt	88,312 3,543 26,670	14,431 - - 31,223	6,934 21 - 43,516	9,708	- 547 10,868	2,531 1,393 2,621 203,585	- - 7.895	112,208 4,957 3,168 333,465	49,209 4,389 - 4,115	1,474	10,820 3,168 345,251
IT expense IT reserve Miscellaneous	908 - 243	10,190			-	7,628		18,726	74,622 26,496	391 -	93,739 26,496 654
Depreciation and amortization TOTAL EXPENSES	<u>77,157</u> <u>\$ 1,990,533</u>	<u>90,333</u> \$ 2,330,490	<u>125,403</u> \$ 3,248,432	<u>28,087</u> \$ 724,697	<u>31,443</u> <u>\$811,296</u>	<u>582,802</u> \$ 15,037,509	<u>22,841</u> \$ 589,341	<u>958,066</u> <b>\$ 24,732,298</b>	<u> </u>	<u>18,505</u> \$ 477,467	<u>1.101,165</u> <u>28,425,015</u>

The accompanying notes are an integral part of these financial statements.

-8-

Notes to Financial Statements December 31, 2014 and 2013

### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

### **Organization and Operations**

The Young Men's Christian Association of Broward County, Florida, Inc. (the "Association") is a nonprofit corporation organized for the benefit of its members and the community with the purpose of putting Judeo-Christian principles in practice through programs that build healthy spirit, mind, and body for all.

### **Basis of Presentation and Net Assets**

The financial statements of the Association have been prepared on the accrual basis of accounting and in accordance with accounting standards issued by the Financial Accounting Standards Board ("FASB"). The Association reports its three types of net assets as follows:

### Unrestricted Net Assets

Net assets that are not subject to donor-imposed stipulations.

### **Temporarily Restricted Net Assets**

Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Association and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

### Permanently Restricted Net Assets

Net assets subject to donor-imposed stipulations for which the assets must be maintained permanently by the Association.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### **Concentration of Credit Risk**

Financial instruments which potentially subject the Association to concentrations of credit risk consist of cash deposits and investment securities.

The Association places its cash deposits with creditworthy, high-quality financial institutions. At times cash balances may temporarily exceed the Federal Deposit Insurance Coverage insurance limit. The Association has not experienced any losses in such accounts.

The Association contracts with various agencies to provide after-school, holiday care, and a summer recreation program for children of Broward County, Florida. For the years ended December 31, 2014 and 2013 one agency provided approximately 34% and 37%, respectively, of the total support and revenues of the Association. Approximately 90% of the Association's revenues were generated by four family centers/locations for the years ended December 31, 2014 and 2013.

### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Association considers all highly liquid, temporary investments purchased with an original maturity of three months or less to be cash equivalents. All of the Associations' cash and certificate of deposits are held at one financial institution which, at times, may exceed federally-insured limits individually. The Association has not experienced any losses and believes it is not exposed to any significant risk with respect to cash and cash equivalents.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014 AND 2013

### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Contributions Receivable**

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support. However, if a restriction is fulfilled in the same period in which the contribution is received, the Association reports the support as unrestricted.

Unconditional promises to give are initially recorded at fair value when received. Unconditional promises to give due in the next year are reflected as current promises to give and are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reflected as long-term promises to give and are recorded at the present value of future collections. Conditional promises to give are recognized when the conditions have been substantially met.

The Association estimates an allowance for uncollectible promises to give based on the creditworthiness of its donors, aging of the individual balances receivable, recent payment history, contractual terms, and other qualitative factors such as the status of the relationship with the donor. Unconditional promises to give are written off when all collection procedures have been exhausted and the potential for recovery is considered remote.

### **Investments and Investment Return**

Investments are stated at fair value (Notes 2 and 3). Realized and unrealized gains and losses are included in the change in unrestricted net assets. Realized gains and losses are reported at date of disposition based on the difference between the net proceeds received and the purchased value of the investment sold, using the specific identification method. Unrealized gains and losses are reported for the change in fair value between reporting periods. Interest and dividend income is reported when earned.

### **Property and Equipment**

Property, and equipment are recorded at cost. Contributed uses of long-lived assets are recorded at the lesser of the fair rental value of the property or the fair value of the asset at the date of the contribution. Amortization of the leasehold interest in land is computed on the straight-line basis over the lesser of the life of the asset or the lease term. Depreciation of buildings and improvements, furniture, fixtures, and equipment are computed on the straight-line method over the estimated useful lives of the depreciable assets ranging from three to forty years. Expenditures for routine maintenance and repairs are expensed as incurred.

Property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Recoverability of assets to be held and used by the Association is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of the asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the future cash flows of the asset. No impairment was recognized for the years ended December 31, 2014 and 2013.

### **Prepaid Expenses**

Prepaid expenses represent amounts paid in advance that benefit future periods which primarily include insurances, rent and program supplies.

Notes to Financial Statements December 31, 2014 and 2013

### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Revenue Recognition**

Membership dues are recognized as revenue ratably over the applicable membership term. Program services revenue is recognized when the underlying event has occurred. Contributed services and the related expenses are recognized at their fair value in the period of use. Contributed services are recognized as contributions if the services: (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise have been purchased. Such support is only recognized when the underlying value of the services can be determined on a measurable and objective basis. Contributed assets are recognized as revenue at its fair value on the date of the contribution. Grant revenue for program services is recognized when the expenses subject to reimbursement by the grantor are incurred, or when the services subject to reimbursement by the grantor are incurred, or when the services subject to reimbursement.

### Deferred Revenue

Grant funding received in advance and membership dues and program fees collected in advance for the following year are recorded as deferred revenue at year end.

### **Functional Allocation of Expenses**

The costs of providing the various programs and other activities of the Association are presented on the Statements of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on time records and estimates made by management.

### Rent Costs

### **Deferred Rent**

The Association recognizes rent expense on a straight line basis when a lease contains predetermined, fixed escalations of minimum rentals. The difference between rent expense and the rental amount payable under the leases are recorded as liabilities and are reported under "Deferred rent" in the accompanying Statements of Financial Position. As of December 31, 2014 and 2013, the Association had approximately \$79,000 and \$71,000 of deferred rent expense, respectively, related to this difference.

### **Deferred Lease Allowances**

The Association received a \$90,000 lease incentive to improve its corporate office space upon inception of the lease in December 2010. The incentive was recorded as a liability and reported under "Deferred lease allowances" in the accompanying Statements of Financial Position and recognized on a straight-line basis over the term of the lease. As of December 31, 2014 and 2013, the Association had approximately \$31,000 and \$39,000 of deferred lease allowances, respectively.

### **Income Taxes**

The Association is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and Chapter 220.13 of the Florida Statutes. Accordingly, no provision for income taxes has been recorded.

The Association recognizes and measures tax positions based on their technical merit and assesses the likelihood that the positions will be sustained upon examination based on the facts, circumstances and information available at the end of each period. Interest and penalties on tax liabilities, if any, would be recorded in interest expense and other non-interest expense, respectively.

The U.S. Federal jurisdiction is the major tax jurisdiction where the Association files income tax returns. The Association is generally no longer subject to U.S. Federal examinations by tax authorities for fiscal years before 2011.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014 AND 2013

### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Recent Accounting Pronouncements**

### **Revenue From Contracts With Customers**

In May 2014, the FASB issued an accounting standard update which affects the revenue recognition of entities that enter into either (1) certain contracts to transfer goods or services to customers or (2) certain contracts for the transfer of nonfinancial assets. The update indicates an entity should recognize revenue in an amount that reflects the consideration the entity expects to be entitled to in exchange for the goods or services transferred by the entity. The update is to be applied to the beginning of the year of implementation or retrospectively and is effective for annual periods beginning after December 15, 2017 and in interim periods in annual periods beginning after December 15, 2018. Early application is permitted, but no earlier than annual reporting periods beginning after December 15, 2016. The Association is currently evaluating the effect the update will have on its financial statements.

### **Subsequent Events**

The Association has evaluated subsequent events through May 27, 2015, which is the date the financial statements were available to be issued.

### Reclassifications

Certain prior year amounts have been reclassified to conform to the current year's presentation.

### 2. INVESTMENTS

Investments as of December 31, 2014 and 2013 are summarized as follows:

Investment Type	<u></u>	2014		2013
Unrestricted				
Equity Securities	\$	1,600	\$	1,600
Mutual Funds		28,515		28,265
Total unrestricted		30,115		29,865
Restricted				
Mutual Funds		57,166		56,422
Total	<u>\$</u>	87,281	<u>\$</u>	86,287
Remainder trust held by third party	<u>\$</u>	375,808	<u>\$</u>	362,590
Endowment Fund: Mutual Funds	\$	17.444	<u>\$</u>	17.444

Net investment gains for the years ended December 31, 2014 and 2013 was \$14,917 and \$48,790, respectively. The 2014 net investment gain is comprised of \$1,699 of interest and dividends and of \$13,218 of net realized and unrealized gains. The 2013 net investment gain is comprised of \$10,095 of interest and dividends and a \$38,695 net realized and unrealized loss.

The Association received a contribution in the form of a term charitable irrevocable trust. The Association has the rights to income distributed by the trust and the assets held in the trust, at termination. Distributions from the trust reduce the asset reported and changes in fair value for the period are reported in the Statements of Activities.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014 AND 2013

### 3. FAIR VALUE MEASUREMENTS

The FASB established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described as follows:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities at the measurement date.

Level 2 - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.

**Level 3** - Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2014 and 2013.

Equity securities - fair value is based on the quoted share of the market.

*Mutual funds* - fair value is based on the number of shares of an underlying fund multiplied by the closing value per share quoted by that fund and held by the Association at year end.

*Remainder trust held by third party* – The fair value of the trust is based on the fair value of the assets held by the trust, which approximates the net present value of the estimated future cash flows to be received from the trust.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. The values assigned to certain investments are based upon currently available information and do not necessarily represent amounts that may ultimately be realized. Because of the inherent uncertainty of valuation, those estimated fair values may differ significantly from the values that would have been used had a ready market for the investments existed and the differences could be material.

### Items Measured at Fair Value on a Recurring Basis

The following tables represent the Association's financial instruments measured at fair value on a recurring basis at December 31, 2014 and 2013 for each of the fair value hierarchy levels:

				Fair Value I	Measure	<u>ment at Dec</u>	ember :	31, 2014
Description	12/31/2014		l M Iden	oted Prices n Active larkets for tical Assets (Level 1)	Significant Other Observable Inputs (Level 2)		Significant Other Unobservable Inputs (Level 3)	
Assets: Equity securities	\$	1,600	\$	1.600	\$		\$	
Mutual funds Remainder trust held	ψ	103,125	Ψ	103,125	Ψ	-	Ψ	-
by third party		375,808	<u></u>				, <u> </u>	375,808
	<u>\$</u>	480.533	<u>\$</u>	104.725	\$		<u>\$</u>	375.808

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014 AND 2013

#### FAIR VALUE MEASUREMENTS (CONTINUED) 3. . . . . . . .

Items Measured at Fair <b>V</b>	alue on	a Recurring	Basis (	Continued) Fair Value Mo	easureme	ent at Dece	mber 31	, 2013
Description	12/31/2013		l M Iden	oted Prices n Active arkets for tical Assets (Level 1)	Significant Other Observable Inputs (Level 2)		Significant Other Unobservable Inputs (Level 3)	
Assets: Equity securities	\$	1,600	\$	1,600	\$	_	\$	
Mutual funds Remainder trust held by third party		102,131 <u>362,590</u>		102,131				- 362,590
	<u>\$</u>	466.321	<u>\$</u>	103.731	<u>\$</u>		\$	362.590

### Changes in fair value of Level 3 Investments

The following table sets forth a summary of changes in the fair value of the Association's Level 3 assets for the years ended December 31:

	2014		2013	
Balance, beginning of year	\$	362,590	\$	323,895
Change in value of remainder trust		13,218		38,695
Balance, end of year	<u>\$</u>	375.808	<u>\$</u>	362.590

#### UNCONDITIONAL PROMISES TO GIVE 4.

Unconditional promises to give are pledges to fund general operations and capital campaigns to raise funds for the Association's facilities.

At December 31, 2014 and 2013 the outstanding pledge balances were as follows:

		2014		2013
Pledges receivable	\$	363,866	\$	309,503
Allowance for doubtful accounts		(179,609)		(197,857)
Pledges receivable, net	<u>\$</u>	184,257	<u>\$</u>	111,646

Unconditional promises to give are primarily from individuals located in southeast Florida, and are reflected at the net present value of estimated future cash flows using an assumed discount rate that a market participant would use in pricing the asset. The difference between the discounted amount and the total amount promised will be recognized as contributions in future years.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014 AND 2013

### 5. PROPERTY AND EQUIPMENT, NET

Property and equipment consist of the following at December 31,:		•
	2014	2013
Land Construction in progress Leasehold interest in Land (NOTE 11) Buildings and improvements Furniture, fixtures and equipment Equipment under capital lease	\$ 427,246 8,167 1,900,000 19,507,940 3,135,074 <u>1,312,451</u> 26,290,878	\$ 427,246 5,500 1,900,000 19,497,458 2,875,943 1,312,451 26,018,598
Less: accumulated depreciation and amortization Including amortization on capital leases of \$883,636 and \$525,456 as of December 31, 2014 and 2013, respectively	<u>(11,541,483</u> )	(10,316,450)
Property and equipment, net	<u>\$ 14,749,395</u>	<u>\$ 15,702,148</u>

Depreciation expense was approximately \$1,150,000 (including amortization expense on capital leases of approximately \$358,000) and \$1,063,000 (including amortization expense on capital lease of approximately \$322,000) for the years ended December 31, 2014 and 2013, respectively. Substantially all assets are pledged as collateral on debt and capital leases (NOTES 6 and 7).

### 6. LONG-TERM DEBT

On May 13, 2011, the Association negotiated bank financing in the amount of \$8,000,000. Under terms of the financing agreements, the Association was granted a \$500,000 line of credit with an interest rate equal to the greater of 4% per year or 375 basis points above the LIBOR rate (quoted 2 business days before the first day of each interest period) and a term Ioan of \$7,500,000 with an interest rate of 5.12% per year until May 2012 and 5.55% thereafter through May 2021. The proceeds of the term Ioan were used to refinance the Association's Weston and Hollywood facility Ioans.

The Association's new loan agreement requires a debt service coverage ratio of not less than 1.10 to 1.0. The ratio is defined as the change in unrestricted net assets, plus depreciation and interest expense divided by current maturities of principal and interest on long-term debt and capital leases. Management believes the Association is in compliance with its debt covenants for the year ended December 31, 2014. The term loan is payable in monthly installments of \$31,250, plus interest. Aggregate maturities on the term loan during the next five years and thereafter are as follows:

Years ending December 31,		
2015	\$	375,000
2016		375,000
2017		375,000
2018		375,000
2019		375,000
Thereafter	·	4,281,250
Total long-term debt		6,156,250
Less current portion of long-term debt		375,000
Long-term debt, less current portion	<u>\$</u>	5,781,250

The Association's property and equipment interest in the Weston and Hollywood facilities are pledged as collateral to the loan.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014 AND 2013

### 6. LONG-TERM DEBT (CONTINUED)

At December 31, 2014 and 2013, the loan balance outstanding was \$6,156,250 and \$6,531,250, respectively. Interest expense for the years ended December 31, 2014 and 2013 totalled approximately \$358,000 and \$348,000, respectively. The Association did not make any advances on the line of credit during the years ended December 31, 2014 and 2013.

### 7. CAPITAL LEASES

The Association leases certain equipment under capital leases expiring at various dates through 2017. As of December 31, 2014 the leased property has a recorded cost of approximately \$1,312,000 and total accumulated depreciation of approximately \$884,000. As of December 31, 2013 the leased property has a recorded cost of approximately \$1,312,000 and total accumulated depreciation of approximately \$1,312,000 and total accumulated depreciation of approximately \$255,000. Interest expense incurred on the capital leases was approximately \$18,000 and \$36,000 for the years ended December 31, 2014 and 2013, respectively.

Minimum future lease payments under capital leases as of December 31, 2014 are as follows:

Years ending December 31, 2015 2016 2017	\$  393,458 140,567 17,914
Total future minimum lease payments	551,939
Less: amount representing interest	16,053
Present value of future minimum lease payments	535,886
Less: current maturities	380,264
Long-term portion	<u>\$ 155,622</u>

### 8. NET ASSETS

Temporarily restricted net assets consist of the following as of December 31,:

	2014	2013
Purpose restricted contribution Time restricted pledges Remainder trust held by third party Leasehold interest in land (NOTE 11)	\$         57,16 153,02 375,80 1,387,00	5 201,022 8 362,590
	\$ 1,972,99	9 \$ 2,120,970

The permanently restricted net assets represent investments held in perpetuity for which the income can be used to support the operations of the Association. At December 31, 2014 and 2013, the Association had permanently restricted net assets of \$18,213.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014 AND 2013

### 9. RELATED PARTY TRANSACTIONS

### YMCA of Greater Miami, Inc.

In April 2014, the Association entered into a management agreement with the YMCA of Greater Miami, Inc. ("Miami YMCA"). The agreement allowed the Association to charge the Miami YMCA for shared costs related to the salaries of the CEO, CFO, and other employees. For the year ended December 31, 2014, the total revenue derived from the agreement was approximately \$431,000 and is reflected as "Management fee income" on the Statements of Activities.

### <u>YUSA</u>

In accordance with the affiliation agreement with the YMCA of the USA, a percentage of substantially all unrestricted support is remitted to the national organization. For the years ended December 31, 2014 and 2013 a total of approximately \$249,000 and \$206,000 respectively, was remitted to the national organization.

### **Board Members**

A board member of the Association provided goods and services and was paid approximately \$12,000 during the year ended December 31, 2013.

### 10. PENSION PLAN

The Association participates in a defined contribution retirement plan covering all employees. Contributions to the plan are made at stated percentages of each eligible employee's compensation, which was 12% during the years ended December 31, 2014 and 2013. Total contributions were approximately \$866,000 and \$760,000, for the years ended December 31, 2014 and 2013, respectively.

### 11. COMMITMENTS AND CONTINGENCIES

### **Operating Leases**

The Association leases office space, office equipment, and software under non-cancellable operating lease agreements with terms expiring at various dates through March 2020. Approximate minimum future rental payments under these non-cancellable lease agreements as of December 31, 2014 are as follows:

Years ending December 31,	
2015	\$ 731,000
2016	645,000
2017	625,000
2018	474,000
2019	139,000
Thereafter	24,000
	<b>A A A A A A A A A A</b>

2.638.000

Total rental expense for the years ended December 31, 2014 and 2013 was \$662,000 and \$636,000, respectively.

In 2001, the Association entered into a land lease agreement for its Weston facility which is recorded in the accompanying financial statements as a leasehold interest in land. The agreement was effective from May 1, 2001 with a termination date through December 1, 2050; this includes the period for which the lessee can exercise its option to extend lease terms, for an annual payment of \$1.

The fair value of the land lease met the definition of a contribution of long-lived assets and was recorded as a leasehold interest in land on the date of the contribution, valued at \$1,900,000, representing the lesser of the fair rental value of the lease or the fair value of the land. At December 31, 2014 and 2013 the unamortized balance of the leasehold interest is \$1,387,000 and \$1,425,000, respectively (NOTES 5 and 8).

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014 AND 2013

### 11. COMMITMENTS AND CONTINGENCIES (CONTINUED)

### Operating Leases (Continued)

In 2008, the Association entered into a five year lease agreement with the City of Parkland for its Parkland facility. The lease commenced January 1, 2008. As per the terms of the lease, the lease automatically renewed on January 1, 2013 for an additional three year period ending on January 1, 2016. The terms of the lease agreement allow for the Association to receive an annual waiver of rental expense in the event that certain revenue amounts are not generated from operations of the facility. The Association received an annual rent waiver of \$100,000 for the 12 month period ended September 30, 2014. The Association has accrued the first quarterly rental payment of \$25,000 due under this lease agreement for the three month period ended December 31, 2014. It is possible that this payment will be waived in the following year.

In 2009, the Association entered into a 10 year operating lease agreement with the City of Pembroke Pines, Florida for the Pembroke Shores Gymnasium Facility and Pembroke Falls Aquatic Center. The lease commenced on November 1, 2009. For the first three (3) years of the gymnasium lease the Association will pay \$25 from each sport program registration in lieu of fixed monthly rental payments. The Association will lease the aquatic center for an annual rental payment of \$1, plus \$25 for each aquatic program registration. After year three of the lease, the Association will also become responsible for the utility expense of the Facility over and above program registration obligations for the remainder of the lease.

### Litigation, Claims, and Assessments

In the ordinary course of business, the Association is exposed to various claims, threats, and legal proceedings, some of which are initiated by the Association. In management's opinion, the outcome of all such existing matters will not have a material impact on the Association's financial position and results of operations.

### <u>Grants</u>

The Association may be vulnerable to loss of funding from various agencies. In addition, the receipt of governmental funding is subject to audit by such agencies, the outcome of which is not known until the audits are completed. Management is aware of these risks and has contingency plans available.

### **Risk Management**

The Association is exposed to various risks of losses related to tort; theft of, damage to and destruction of assets; errors and omissions; injuries to employees and natural disasters. The Association has obtained coverage from commercial insurance companies and has effectively managed risk through various employee education and prevention programs.

### 12. SUBSEQUENT EVENTS

On April 1, 2015, the Association and the YMCA of Greater Miami, Inc. entered into a merger agreement to assist both Associations to maximize the YMCA service they provide to their communities. The board of directors of both the Association, and the YMCA of Greater Miami Inc. have each adopted and exercised the execution of this agreement. The new name of the merged Associations shall be the Young Men's Christian Association of South Florida, Inc. and shall operate under the tax identification number of YMCA of Greater Miami.

Notes to Financial Statements December 31, 2014 and 2013

### 12. SUBSEQUENT EVENTS (CONTINUED)

We have presented below the pro-forma of the statement of financial position and statement of activities, which show how consolidated financial statements of the Association and YMCA of Greater Miami, Inc. would appear at December 31, 2014. The information presented for YMCA of Greater Miami, Inc. was extracted from the YMCA Miami audited financial statements for the year ended December 31, 2014. Those statements were audited by a separate accounting firm. The report of the audited YMCA Miami expressed an unmodified opinion on April 30, 2015.

The consolidated statement of financial position as of December 31, 2014:

	YMCA Broward County, Inc. 12/31/2014				Elimi	inations	Consolidated
TOTAL ASSETS	\$	20,233,091	\$	24,664,515	\$	-	\$ 44,897,606
TOTAL LIABILITIES		8,020,317		18,806,860		-	26,827,177
TOTAL NET ASSETS		12,212,774		5,857,655	<b>6</b> 251 <b>7</b> 77777777	-	18,070,429
TOTAL LIABILITIES AND NET ASSETS	\$	20,233,091	\$	24,664,515	\$	-	\$ 44,897,606

The consolidated statement of activities for the year ended December 31, 2014:

	C	YMCA Broward County, Inc. 12/31/2014		YMCA of Greater Miami, Inc. 12/31/2014		Miami, Inc.		Miami, Inc.		Miami, Inc.		inations	Cor	nsolidated
TOTAL REVENUES	\$	28,815,477	\$	15,946,233	\$ (4	31,127)	\$44	4,330,583						
TOTAL EXPENSES		28,208,549		16,135,933	(4	31,127)	4	3,913,355						
CHANGE IN UNRESTRICTED NET ASSETS		606,928		(189,700)		-		417,228						
DECREASE IN RESTRICTED NET ASSETS		(147,971)		(21,266)		-		(169,237)						
INCREASE (DECREASE) IN NET ASSETS	\$	458,957	\$	(210,966)	\$	E	\$	247,991						

### SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

### SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2014

Federal Grantor, Pass-through Grantor, Program or Cluster Title	CFDA Number	Contract/ Grant Number	Expenditures	
U.S. Department of Education				
Pass-through Children's Services Council of Broward County: Twenty-first Century Community Learning Center Program Twenty-first Century Community Learning Center Program	84.287 84.287	13-2302/15-2302 13-2308/14-2308	\$       168,321 319,410	
Pass-through School Board of Broward County: Twenty-first Century Community Learning Center Program	84.287	N/A	168,300	
Total U.S. Department of Education			656,031	
U.S. Department of Agriculture				
Pass-through Florida Department of Agriculture and Consumer Services: Summer Food Program for Children	10.559	018639	60,678	
Total U.S. Department of Agriculture			60,678	
U.S. Department of Health and Human Services				
Pass-through Broward Regional Planning Council: Community Transformation	93.531	N/A	60,499	
Pass-through Opportunities Industrialization Center of Broward County: Teenage Pregnancy Prevention Program	93.297	N/A	36,809	
Pass- through Center for Disease Control and Prevention: Pioneering Healthier Communities	93.283	N/A	92,763	
Total U.S. Department of Health and Human Services			190,071	
Total Expenditures of Federal Awards			<u>\$ 906,780</u>	

The accompanying notes to the Schedule of Expenditures of Federal Awards are an integral part of this schedule.

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2014

### 1. GENERAL

The Schedule of Expenditures of Federal Awards included herein represents all of the Federal awards of the Association during the year ended December 31, 2014.

### 2. BASIS OF ACCOUNTING

The accompanying Schedule of Expenditures of Federal Awards is presented using the accrual basis of accounting and includes expenses incurred by the Association during the year ended December 31, 2014.

### 3. BASIS OF PRESENTATION

The accompanying Schedule of Expenditures of Federal Awards includes the federal awards activities of the Association during its fiscal year January 1, 2014 to December 31, 2014. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations.



### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH <u>GOVERNMENT AUDITING STANDARDS</u>

To the Board of Directors Young Men's Christian Association of Broward County, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Young Men's Christian Association of Broward County, Inc. (the "Association")(a nonprofit organization), which comprise the statement of financial position as of December 31, 2014 and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated May 27, 2015.

### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control, such that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Association's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Association's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

monison. Brown, Augiz & Fana

Fort Lauderdale, Florida May 27, 2015

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### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY OMB CIRCULAR A-133

To the Board of Directors

Young Men's Christian Association of Broward County, Inc.

### Report on Compliance for Each Major Federal Program

We have audited the Young Men's Christian Association of Broward County, Inc.'s (the "Association") compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of the Association's major federal programs for the year ended December 31, 2014. The Association's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Association's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Association's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Association's compliance.

### **Opinion on Each Major Federal Program**

In our opinion, the Association complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2014.

### **Report on Internal Control Over Compliance**

Management of the Association is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Association's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control over compliance.

- 24 -An Independent Member of Baker Tilly International To the Board of Directors Young Men's Christian Association of Broward County, Inc. Page Two

### **Report on Internal Control Over Compliance (Continued)**

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis.

A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Purpose of this Report**

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

monison. Brown, agin & Fana

Fort Lauderdale, Florida May 27, 2015

### SCHEDULE OF FINDINGS AND QUESTIONED COSTS FEDERAL PROGRAMS FOR THE YEAR ENDED DECEMBER 31, 2014

SECTION I – SUMMARY OF AUDITOR'S RESULTS	
Financial Statements	
Type of auditor's report issued:	Unmodified
Internal control over financial reporting:	
Material weakness(es) identified?	Yes <u>X</u> No
Significant deficiency(ies) identified that are not considered to be material weakness(es)?	YesX_None reported
Noncompliance material to financial statements noted?	YesXNo
Federal Awards	
Internal control over major programs:	
Material weakness(es) identified?	YesX_No
Significant deficiency(ies) identified that are not considered to be material weakness(es)?	YesX_None reported
Type of auditor's report issued on compliance for major programs	Unmodified
Any audit findings disclosed that are required to be reported in accordance with section 510(a) of Circular A-133?	Yes <u>X</u> No
Identification of major programs:	
<u>CFDA Number</u>	Name of Federal Program or Cluster
84.287	Twenty-first Century Community Learning Center Program
Dollar threshold used to distinguish between Type A and Type B programs:	\$300,000
Auditee qualified as low-risk auditee?	<u>X</u> Yes <u>No</u>

### SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED) FEDERAL PROGRAMS FOR THE YEAR ENDED DECEMBER 31, 2014

### SECTION II – FINANCIAL STATEMENT FINDINGS

CURRENT YEAR FINDINGS

None

PRIOR YEAR FINDINGS

None

SECTION III - FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

CURRENT YEAR FINDINGS

None

PRIOR YEAR FINDINGS

None

## The Young Men's Christian Association of Greater Miami, Inc.

Financial Statements and Independent Auditor's Reports Required by *Government Auditing Standards* and OMB Circular A-133 and Schedule of Expenditures of Federal Awards and State Financial Assistance

Years Ended December 31, 2014 and 2013



CAM # 17-0875 Exhibit 7 Page 140 of 176

## The Young Men's Christian Association of Greater Miami, Inc.

Financial Statements and Independent Auditor's Reports Required by Government Auditing Standards and OMB Circular A-133 and Schedule of Expenditures of Federal Awards and State Financial Assistance

Years Ended December 31, 2014 and 2013

## The Young Men's Christian Association of Greater Miami, Inc.

Contents			
	Page		
Independent Auditor's Report	3		
Financial Statements			
Statements of Financial Position	5		
Statements of Activities and Changes in Net Assets	6		
Statements of Functional Expenses	7		
Statements of Cash Flows	9		
Summary of Accounting Policies	10		
Notes to Financial Statements	16		
Reports on Compliance			
Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements performed in accordance with <i>Government Auditing Standards</i>	27		
Independent Auditor's Report on Compliance For Each Major Federal Program and Report on Internal Control over Compliance	29		
Schedule of Expenditures of Federal Awards and State Financial Assistance	31		
Note to Schedule of Expenditures of Federal Awards and State Financial Assistance	32		
Schedule of Findings and Questioned Costs	33		



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1111 Brickell Avenue, Suite 2801 Miami, FL 33131

### Independent Auditor's Report

To the Board of Directors The Young Men's Christian Association of Greater Miami, Inc. Miami, Florida

### **Report on the Financial Statements**

We have audited the accompanying financial statements of The Young Men's Christian Association of Greater Miami, Inc. (the "Association"), which comprise the statements of financial position as of December 31, 2014 and 2013, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Young Men's Christian Association of Greater Miami, Inc. as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Other Matters

### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards and state financial assistance, as required by Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 30, 2015 on our consideration of The Young Men's Christian Association of Greater Miami, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Young Men's Christian Association of Greater Miami, Inc.'s internal control over financial reporting and compliance.

Miami, Florida April 30, 2015

BDO USA, LLP

**Certified Public Accountants** 

# **Statements of Financial Position**

December 31,		2014	2013
		2014	 2015
Assets Current assets Cash and cash equivalents Accounts receivable, net of allowance for doubtful	\$	475,194	\$ 484,391
accounts of 8,000 in 2014 and 2013 Pledges receivable, net of allowance for uncollectible		607,613	603,400
pledges of \$57,513 and \$16,133 in 2014 and 2013, respectively		276,040	289,361
Investments		2,902,348	3,092,669
Prepaid insurance		530,752	550,000
Other current assets		79,652	 82,956
Total current assets		4,871,599	5,102,777
Pledges receivable, net of current portion		17,360	33,300
Property and equipment, net		19,578,179	20,289,112
Other assets		197,377	 251,980
Total assets	\$	24,664,515	\$ 25,677,169
Liabilities and net assets Current liabilities			
Accounts payable	\$	432,954	\$ 560,585
Accrued payroll		96,091	89,568
Other accrued expenses		264,926	280,573
Line of credit		1,450,000	1,500,000
Short-term borrowings (Insurance payable)		347,257	423,583
Deferred revenue		76,040	65,472
Deferred rental income		108,263 322,000	108,263 308,000
Current portion of industrial revenue bonds Current portion of notes payable		168,214	193,859
Total current liabilities		3,265,745	 3,529,903
Interest rate swap	4	178,243	 224,330
Long term obligation		29,383	43,383
Notes payable, net of current portion		676,240	832,036
Industrial revenue bonds, net of current portion		8,425,000	8,747,000
Deferred rental income, net of current portion		6,232,249	6,340,513
Total liabilities		18,806,860	19,717,165
Commitments and Contingencies Net assets			
Unrestricted		5,806,945	5,888,028
Permanently restricted		50,710	71,976
Total net assets		5,857,655	5,960,004
Total liabilities and net assets	\$	24,664,515	\$ 25,677,169

See accompanying summary of accounting policies and notes to financial statements.

		201-	4		-	201	3	
Year ended December 31,	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support and Program Revenues								
Program service fees	\$ 7,355,076	- \$	- \$	7,355,076 \$	7,070,967 \$	- \$	- \$	7,070,96
Membership dues	5,225,835	-	-	5,225,835	4,167,865	•	~	4,167,86
Government grants	2,164,370	-	-	2,164,370	2,630,112	-	-	2,630,11
Gifts, bequests and other grants	856,954	-	-	856,954	1,253,816	-		1,253,81
United Way	195,195	-	-	195,195	177,704	-		177,70
Investment income	81,806	-	-	81,806	170,527	-	2,529	173,07
Rental income	108,263	-	-	108,263	108,263	-	*	108,26
Total support and revenue	15,987,499	ri	-	15,987,499	15,579,274	_	•	15,581,80
Net Assets Released from Restrictions								
Expiration of time and purpose restrictions	21,266		(21,266)				_	
restrictions	21,200		(21,200)					
Total	16,008,765	-	(21,266)	15,987,499	15,579,274	-	<u> </u>	15,581,80
Expenses								
Program services	13,328,941	-	-	13,328,941	14,017,318	-		14,017,31
Support services	2,806,992	-		2,806,992	2,599,026	-	-	2,599,02
Total functional expenses	16,135,933	-	-	16,135,933	16,616,344	-	-	16,616,34
Change in fair value of interest rate swap	(46,085)		-	(46,085)	(187,422)	<u> </u>		(187,42
Total expenses	16,089,848	-	-	16,089,848	16,428,922		-	16,428,92
Change in net assets	(81,083)	-	(21,266)	(102,349)	(849,648)	-	2,529	(847,11
Net assets at beginning of year	5,888,028	-	71,976	5,960,004	6,737,676		69,447	6,807,12
Net assets at end of year	\$ 5,806,945 \$	- \$	50,710 \$	5,857,655 \$	5.888.028 \$	- \$	71,976 \$	5,960,00

## Statements of Activities and Changes in Net Assets

See accompanying summary of accounting policies and notes to financial statements.

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		Prog	ram Services				S			
Year ended December 31, 2014	Aquatics	Camp	Family Life	Health Enrichment	Sports	Total Program Services	Management & General	Fund Raising	Total Support Services	Total
alaries and related enefits:										
Salaries	\$ 209,464	\$ 933,826	\$ 3,763,098	\$ 1,707,413	\$ 216,622	\$ 6,830,423	\$ 899,987	\$ 151,274	\$ 1,051,261	\$ 7,881,684
Health and retirement benefits Payroll taxes and	8,972	40,492	349,413	101,207	20,528	520,612	153,182	4,059	157,241	677,85
workers compensation	21,781	94,140	399,132	172,257	22,743	710,053	101,233	15,459	116,692	826,74
Total salaries and related										
benefits	240,217	1,068,458	4,511,643	1,980,877	259,893	8,061,088	1,154,402	170,792	1,325,194	9,386,283
Professional services	32,177	90,199	289,952	132,803	68,887	614,018	629,467	122,906	752,373	1,366,39
Occupancy	16,569	130,227	486,743	139,238	25,141	797,918	235,899	1,134	237,033	1,034,95
Supplies	12,256	117,197	550,462	71,136	80,681	831,732	23,085	4,444	27,529	859,26
Insurance	11,920	64,325	244,233	90,194	16,630	427,302	57,827	-	57,827	485,129
nterest	10,897	58,801	207,860	82,450	15,203	375,211	-	-	-	375,21
Admission fees & bus trips	5,030	255,120	30,948	1,423	262	292,783	-	-	-	292,783
Repairs and			•	•						
maintenance	16,201	20,978	94,481	57,109	5,610	194,379	51,164	-	51,164	245,543
Telephone	2,311	11,175	121,041	15,670	2,889	153,086	37,783	829	38,612	191,638
Conferences and				•	•					
meetings	2,880	33,875	87,641	8,911	3,014	136,321	25,822	12,556	38,378	174,699
Printing and	_,	,					•	-		,
promotion	941	32,671	22,044	53,573	2,597	111,826	17,998	9,162	27,160	138,980
Nembership dues	959	14,334	60,358	49,691	5,455	130,797	19,376	580	19,956	150,753
Bank charges	2,486	13,414	49,110	21,160	3,468	89,638	77,569	359	77,928	167,560
Other	2,945	14,548	48,254	8,359	7,181	81,287	5,537	2,488	8,025	89,31
Local transportation	1,440	13,176	47,717	5,526	4,272	72,131	11,425	2,871	14,296	86,42
Donations		,./0		-,520	.,_,_	,	22,064		22,064	22,064
Pledge write-off	-	-	-	-	-	-		41,180	41,180	41,180
Total expenses before									· · · · · · · · · · · · · · · · · · ·	
depreciation and amortization	359,229	1,938,498	6,852,487	2,718,120	501,183	12,369,517	2,369,418	369,301	2,738,719	15,108,230
Depreciation	26,502	143,012	505,536	200.527	36,974	912,551	68,273		68,273	980,82
Amortization	1,361	7,346	25,967	10,300	1,899	46,873		-	,,	46,87

See accompanying summary of accounting policies and notes to financial statements

<b>L</b>			Statem	ents of Fund	ctional Exp	enses					
	Program Services Support Services							vices			
Year ended December 31, 2013	Aquatics	Camp	Family Life	Health Enrichment	Sports	Total Program Services		nagement : General	Fund Raising	Total Support Services	Total
Salaries and related benefits:											
Salaries	\$ 240,114	\$ 880,658 \$	4,234,318	\$ 1,727,024	\$ 303,879	\$ 7,385,993	\$	1,080,612	\$ 138,312	\$ 1,218,924	\$ 8,604,917
Health and retirement benefits Payroll taxes and	11,730	40,293	395,798	100,558	27,394	575,773		162,500	6,569	169,069	744,842
workers compensation	27,961	99,340	503,103	187,322	33,196	850,922		100,340	13,798	114,138	965,060
Total salaries and related benefits	279,805	1,020,291	5,133,219	2,014,904	364,469	8,812,688		1,343,452	158,679	1,502,131	10,314,819
Professional services	46,136	67,454	295,915	115,954				549,917		691,279	1,283,896
Occupancy	21,634	135,186	573,501	169,212				87,823		87,830	1,022,352
Supplies	36,890	80,717	631,254	87,535				13,810		16,080	943,284
Insurance	10,215	40,279	241,553	65,063				49,548	-	49,548	421,753
Interest	10,778	42,499	190,517	74,207				-	-	-	333,928
Admission fees & bus trips	2,745	202,931	30,730	299	3,609	240,314		-	-	-	240,314
Repairs and											
maintenance	8,159	15,859	80,129	54,185				24,018		26,347	190,457
Telephone	3,373	13,495	120,401	22,082	4,984	164,335		17,270	1,335	18,605	182,940
Conferences and											
meetings	3,713	10,902	94,785	13,428	3,539	126,367		18,636	19,039	37,675	164,042
Printing and											
promotion	1,816	32,927	42,620	56,931	5,371			8,660		14,776	154,441
Membership dues	773	6,569	70,720	46,704				17,980		18,210	149,545
Bank charges	2,199	8,672	43,110	16,333				51,850		52,095	125,659
Other	3,079	14,972	42,165	9,099				9,837	1,755	11,592	95,727
Local transportation	1,035	12,065	51,830	7,855	2,542	75,327		7,810		10,149	85,476
Pledge write-off	-	-		-	-	-		3,000	-	3,000	3,000
Total expenses before depreciation and											
amortization	432,350	1,704,818	7,642,449	2,753,791				2,203,611	335,706	2,539,317	15,711,633
Depreciation	26,197	103,297	463,066	166,856				59,709	-	59,709	857,837
Amortization	1,539	6,067	27,195	9,799	2,274	46,874		-	-	-	46,874
Total functional expenses	\$ 460,086	\$1,814,182	\$ 8,132,710	\$ 2,930,446	\$ 679,894	\$14,017,318	\$	2,263,320	\$ 335,706	\$ 2,599,026	\$ 16,616,344

## Statements of Functional Expenses

## **Statements of Cash Flows**

Year ended December 31,	2014		2013
Cash flows from operating activities			
Change in net assets	\$ (102,349)	\$	(847,119)
Adjustments to reconcile change in net assets to cash provided by operating activities:			
Net unrealized and realized (gains) on investments	(12,783)		(81,090)
Depreciation	980,824		857,837
Amortization of long term financing assets	46,873		46,874
Pledge write-off	41,180		3,000
Change in fair value of interest rate swap	(46,085)		(187,422)
Changes in operating assets and liabilities:			
Accounts receivable	(4,213)		43,066
Pledges receivable	(11,920)		(82,781)
Prepaid insurance	19,248		503,579
Other current assets	3,304		(58,041)
Other assets	7,730		(60,344)
Accounts payable, accrued payroll and other accrued	(134 093)		267,731
expenses Deferred rental income	(136,983) (108,263)		(108,263)
Deferred revenue	10,568		(183,625)
			······································
Net cash provided by operating activities	687,131		113,402
Cash flows for investing activities:	4 270 4 40		4 045 034
Proceeds from sales of investments	1,378,140		1,915,036
Purchases of investments	(1,175,041)		(1,980,208)
Acquisition of property and equipment	 (246,495)		(3,395,769)
Net cash used in investing activities	 (43,396)		(3,460,941)
Cash flows for financing activities:	(7( ))()		(474 4(2)
Repayments of short-term borrowings	(76,326)		(474,462)
Changes in reserves on deposits	(308,000)		2,528,217 (294,894)
Repayments on revenue bonds Proceeds from line of credit	100,000		2,600,000
Payments on line of credit	(150,000)		(1,500,000)
Proceeds from long term obligation	(13,770)		750
Issuance of additional South Dade note payable	(26,000)		639,689
Repayment of notes payable	(178,836)		(185,808)
Net cash (used in) provided by financing activities	(652,932)		3,313,492
Net decrease in cash and cash equivalents	(9,197)		(34,047)
Cash and cash equivalents, beginning of year	 484,391		518,438
Cash and cash equivalents, end of year	\$ 475,194	\$	484,391
Supplemental disclosure of cash flow information:	17F 044	÷	<b>N</b> 70 N70
Cash paid during the year for interest	\$ 375,211	\$	375,375
Supplemental disclosure of non-cash activities:			
Short-term borrowings to finance general liability insurance	\$ 557,770	\$	585,361
Financing for the acquisitions of property and equipment	\$ 22,795	\$	444,582

See accompanying summary of accounting policies and notes to financial statements.

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## Summary of Accounting Policies

## Nature of Activities

The Young Men's Christian Association (the "YMCA") was founded on June 6, 1844, in London, England. Since establishment of the first branch in Boston, Massachusetts in 1851, the YMCA has grown into one of the largest community service organizations in the United States.

The Young Men's Christian Association of Greater Miami, Inc. (the "Association") was established in the State of Florida in 1916. The Association services the residents of Miami-Dade and Monroe Counties in the State of Florida. Services are provided regardless of ethnic background or economic level. The nature and purpose of the Association's primary program services are as follows:

## **Aquatics**

Instructional swimming, lifesaving, stroke clinics, water safety certification and therapeutic aquatics are provided.

### <u>Camp</u>

Summer camp programs for children aged seven to fifteen and specialty camp, serving children with cancer, diabetes and other health related programs are provided.

### Family Life

Child care and after school care for children are provided. Contracted child care services are provided through government funded programs to low-income families.

Family oriented programs designed to strengthen relationships, between parents and children are provided.

Nutrition program and meals are provided through a federally funded program to children participating in the Association's child care programs.

### Health Enrichment

Adult Physical Wellness, Aerobic and other wellness programs are provided at four branches.

### **Sports**

Youth and adult sports recreational leagues in baseball, basketball, soccer and various other sports are provided.

## Summary of Accounting Policies

## **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP").

In accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958, Accounting for Contributions Received and Contributions Made, contributions received by the Association are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and or nature of any donor restrictions as follows:

## Unrestricted net assets

Unrestricted net assets are not subject to donor-imposed stipulations.

### Temporarily restricted net assets

Temporarily restricted net assets contain donor-imposed restrictions that may or will be met, either by actions of the Association and or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported as "net assets released from restrictions" in the accompanying statements of activities and changes in net assets.

## Permanently restricted net assets

Permanently restricted net assets contain donor-imposed restrictions that they be maintained permanently by the Association. Generally, the donors of the assets permit the Association to use all or part of the income earned on any related investments for general or specific purposes.

### **Concentrations of Credit and Market Risk**

Financial instruments, which potentially subject the Association to significant concentrations of credit risk, consist principally of cash and cash equivalents, and investments. The majority of the Association's cash balance is in non-interest bearing accounts which are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. None of the Association's non-interest bearing cash accounts exceeded federally insured limits of \$250,000 as of December 31, 2014 and 2013.

The Association invests in a variety of publicly traded investment vehicles, including common stocks, government and money market funds totaling \$2,902,348 and \$3,092,669 as of December 31, 2014 and 2013, respectively. Management seeks to mitigate risks inherent in the Association's investment portfolio by investing primarily in highly-rated financial instruments and through regular monitoring of the Association's investment portfolio.

## **Summary of Accounting Policies**

The Association receives a significant portion of its revenue from a government sponsored child care program. Under the program, administered by Miami-Dade County (the "County"), the County subsidizes the cost of certain child care programs for eligible County residents. During the years ended December 31, 2014 and 2013, revenue earned under this program totaled approximately \$1,279,000 and \$1,367,000, respectively. Changes in the County's available funding sources, local economic conditions, or changes in political priorities can have an adverse effect on-the Association's financial condition. The activities are funded on an incurred cost basis. Therefore, risk managed by the management through various contract terms. Additionally, management works to reduce its risk associated with this program by marketing and developing other programmatic activities to supplement and improve the Association's overall financial strength.

### Cash and Cash Equivalents

The Organization considers all highly liquid investments with original maturities of three months or less to be cash equivalents. Cash and cash equivalents consisted of cash held in checking and money market accounts at December 31, 2014 and 2013.

#### **Receivables**

Receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to changes in net assets and a credit to a valuation allowance based upon its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection effort and which are not covered are written off through a charge to the valuation allowance and a credit to the related receivables.

### **Promises to Give/Pledges**

Contributions are recognized as revenue when they are received or unconditionally pledged. Unconditional promises to give that are expected to be collected within one year are recorded at their fair value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discount rate on those amounts is 8% which is the rate applicable to the year in which the promises were received. Amortization of the discount is included in contribution revenue. Conditional promises to give are not included as support until such time as the conditions are substantially met. An allowance for uncollectible contributions is provided based upon management's judgment, including such factors as prior collection history, type of contribution and nature of fund raising activity.

### **Donated Services**

Many individuals have donated time and services to advance the Association's programs and objectives. The value of these services has not been recorded in the accompanying financial statements because they do not meet the criteria to be recorded in the financial statements under generally accepted accounting principles (GAAP).

## Summary of Accounting Policies

## Grant Revenue

Revenue received from grants is determined to be exchange transactions recognized as services are provided by the Association.

## **Investments**

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the accompanying statements of financial position. Investments as of December 31, 2014 and 2013 consist of equity securities in common stock, debt securities in corporate bonds, and mutual funds. Investment income or loss (including gains and losses on investments, interest and dividends) is included in the accompanying statements of activities and changes in net assets as increases or decreases in unrestricted net assets unless the income or loss is restricted by donor or law.

The Association classifies its investments as a current asset in the accompanying statements of financial position due to the fact that these investments are available to be liquidated in an active market in order to meet the short term needs of the Association.

### Fair Value Measurements

The Association uses the framework established by GAAP which provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurement). The three levels of the fair value hierarchy are described below:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Association has the ability to access.

Level 2 - Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means

If the asset or liability has a specified (contractual) term, the Level 2 inputs must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

## **Summary of Accounting Policies**

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The estimated fair values of cash and cash equivalents, accounts receivable, pledges receivable, accounts payable, accrued expenses, line of credit and short-term borrowings approximate carrying amounts as of December 31, 2014 and 2013 based on the short-term nature and maturity of these instruments.

Following is a description of the valuation methodologies used for investments measured at fair value. There have been no changes in the methodologies used at December 31, 2014 and 2013.

*Equity Securities:* Securities traded on a national exchange or on the national market system of NASDAQ are valued at their last reported sale price.

*Bonds/Fixed Income Securities*: The fair value of bonds/fixed income securities are based on quoted prices in active markets.

*Mutual Funds*: Mutual funds are valued at their net asset values, which are determined daily and are quoted or a national exchange.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies and assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

### Interest Rate Swap

The Association entered into an interest rate swap to hedge against interest rate fluctuations; benefit from interest rate fluctuations; obtain better interest rate terms than it would have been able to get without the swap; or manage the interest, cost, and risk associated with it outstanding debt with the industrial revenue bond discussed in Note 6. The Association entered into the interest rate swap on August 25, 2011 (Note 6). The valuation assumption may significantly affect the accuracy of the fair value of the instrument.

## Property and Equipment

Land, buildings and equipment are recorded at historical cost. The Association follows the practice of capitalizing all expenditures for buildings and equipment in excess of \$500 and has a life that exceed one year. The fair value of donated fixed assets is capitalized based on fair value on the date of gift. Depreciation is provided over the estimated useful lives of the assets, ranging from 5 to 30 years, on a straight-line basis.

## **Summary of Accounting Policies**

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those amounts.

### Income Taxes

The Association is a non-profit corporation whose revenue is derived from contributions and other fund-raising activities and is not subject to federal or state income taxes. The Association is exempt from Federal income taxes under section 501(c)(3) of the Internal Revenue Code of 1986, except for any income that may be a result of unrelated business transactions.

The Association must recognize the tax benefit associated with tax positions taken for tax return purposes when it is more-likely-than-not that the position will be sustained. The Association does not believe that it has any material uncertain tax positions and accordingly has not recognized any liability for unrecognized tax benefits. The Association has filed for and received income tax exemptions in the jurisdictions where it is required to do so. Additionally, the Association has filed Internal Revenue Service Form 990 tax returns as required and all other applicable returns in those jurisdictions where it is required. The Association believes that it is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2011. However, the Association is still open to examination by taxing authorities from fiscal year 2011 forward.

### Functional Expenses

The Association records expenses primarily by program or support services. Certain administrative expenses which benefit all programs are allocated to programs based on the percentage of each program's direct expenses to total program direct expenses.

### Subsequent Events

The Association has evaluated the accounting and disclosure requirements for subsequent events through April 30, 2015, the date the financial statements were available to be issued.

Effective April 1, 2015, the Young Men's Christian Association (YMCA) of Greater Miami entered into a merger agreement with YMCA of Broward County in which the YMCA of Greater Miami is the surviving corporation while YMCA of Broward County will cease to exist upon filing of the Articles of Merger. On March 25, 2015, the Articles of Incorporation of the YMCA of Greater Miami was amended and restated changing its corporate name into YMCA of South Florida, Inc. The purposes of the Associations were not amended in the merger, and the officers and directors of the YMCA of South Florida is comprised of the combined board of directors and officers of YMCA of Greater Miami and YMCA of Broward County. The accounting for the merger utilized the carryover accounting method where all assets and liabilities of both Associations were combined at merger effective date in accordance with GAAP.

## Notes to Financial Statements

## 1. Pledges Receivable

Pledges receivable consists primarily of pledges received in conjunction with the Association's capital campaign. Pledges are scheduled for receipt over approximately two to three years. Pledge commitments in excess of one year are discounted to reflect the present value of the pledge and an allowance for uncollectible pledges is provided in accordance with Association policy. Pledges receivable are as follows:

December 31,	 2014	2013
Less than one year	\$ 333,553 \$	305,694
Due in one to two years	20,000	34,000
Less: discount	(2,640)	(700)
Less: allowance for uncollectible pledges	 (57,513)	(16,333)
Pledges receivable, net	\$ 293,400 \$	322,661

#### 2. Investments

Investments at estimated fair value, consist of the following:

December 31,		2014	2013
Bonds /Fixed income securities			
Investment Grade Taxable	\$	1,946,416 \$	1,957,821
Global High Yield Taxable		126,543	152,827
Equity Securities:			
U.S. Large Cap		497,917	586,627
U.S. Mid Cap		41,391	56,918
U.S. Small Cap		71,772	46,386
International		78,111	128,627
Emerging Market		51,316	56,603
Mutual Funds		·	
Public REITs		56,941	42,231
Commodities		21,881	33,823
Others		10,060	30,806
	Ş	2,902,348 \$	3,092,669

Investment income consists of the following:

Year ended December 31,	2014	 2013
Realized gains, net Unrealized gain, net Interest income	\$ 15,429 (12,783) 79,160	\$ 49,425 (81,090) 204,741
Total net investment income for the year	\$ 81,806	\$ 173,076

## Notes to Financial Statements

#### **Risks and Uncertainties**

The Association invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the statement of financial position. The Association, through its investment advisor, monitors the Association's investments and the risks associated therewith on a regular basis, wherein the Association believes that this process minimizes those risks.

## <u>Fair Value</u>

The Association's investments that are recorded at fair value have been categorized based upon a fair value hierarchy and the Association's accounting policies as disclosed in Note 1. The following tables present information about the Association's assets and liabilities measured at fair value as of December 31, 2014 and 2013:

As o	f Decem	ber 31	, 2014
------	---------	--------	--------

Assets	Quoted prices in active markets for identical assets (Level 1)	Significant other observable in puts (Level 2)	Significant unobservable inputs (Level3)	Total
Bonds /Fixed income securities:				
Investment Grade Taxable	\$ 1,946,416	\$-	\$-	\$ 1,946,416
Global High Yield Taxable	126,543	-	-	126,543
Equity Securities:				
U.S. Large Cap	497,917	-	-	497,917
U.S. Mid Cap	41,391	-	-	41,391
U.S. Small Cap	71,772	-	-	71,772
International	78,111	-	-	78,111
Emerging Market	51,316	-	-	51,316
Mutual Funds:				
Public REITs	56,941	-	-	56,941
Commodities	21,881	-	-	21,881
Others	10,060	-		10,060
Total	\$ 2,902,348	\$ -	\$-	\$ 2,902,348
Liabilities				
Interest rate swap	\$-	\$ 178,243	\$ -	\$ 178,243

Assets	activ for	ed prices in /e markets identical assets .evel 1)	of obser P	ificant ther vable in outs vel 2)	Signific unobser inpu (Leve	vable ts		Total
Bonds /Fixed income:								
Investment Grade Taxable	\$	1,957,821	\$	-	\$	-	\$	1,957,821
Global High Yield Taxable		152,827		-		-		152,827
Equity Securities:								
U.S. Large Cap		586,627		-		-		586,627
U.S. Mid Cap		56,918		-		-		56,918
U.S. Small Cap		46,386		-		-		46,386
International		128,627		-		-		128,627
Emerging Market		56,603		-		-		56,603
Mutual Funds								
Public REITs		42,231		-		-		42,231
Commodities		33,823		-		-		33,823
Others		30,806		-		-		30,806
Total	\$	3,092,669	\$	-	\$	-	\$	3,092,669
Liabilities	<del>т</del>	_,,_,_,			<b>*</b>		· · ·	
Interest rate swap	\$	-	\$	224,330	\$	-	\$	224,330

## Notes to Financial Statements

## 3. Property and Equipment

Property and equipment consists of the following at December 31:

	 2014	2013
Land Buildings and improvements Furniture and equipment Construction in progress	\$ 2,698,840 \$ 19,080,889 2,317,470 80,193	2,698,840 19,022,685 2,185,976
Total Less: accumulated depreciation	24,177,392 (4,599,213)	23,907,501 (3,618,389)
Property and equipment, net	\$ 19,578,179 \$	20,289,112

## Notes to Financial Statements

### 4. Leases

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#### YMCA Downrite Park

On December 1, 2005, the Association entered into a lease agreement (the "Agreement") with the City of South Miami (the "City") providing for the use of parcel of land and facilities through August 31, 2055 at a base rent of one dollar per year.

The Agreement contained provisions for the construction of a new facility by the Association with funds obtained by the City through participation in the Florida League of Cities Municipal Loan Program (the Loan Program) through debt financing of up to \$8,000,000.

In January 2013, the City sued the Association claiming that it reneged on their lease agreement by failing to build a new community center and the Association countered that the City failed to deliver the funds it promised for the construction.

In April 2014, the City and the Association entered into a settlement agreement providing for the termination of the lease agreement and waiving the City's claim for rent, maintenance, and other lease expenses, and both parties' claims for damages. Each party agreed to execute mutual release of all claims either may have against each other from the beginning of the date of the signing of the release.

#### YMCA Allapattah and Carver Land Agreements

During the year ended December 31, 2006, the Association entered into land lease agreements with 410 NW LLC to construct affordable housing living developments, including limited commercial space on properties commonly known as the Allapattah and Carver properties. The leases provided for the construction to be conducted in phases with the Association receiving rental income over a period of sixty-five years. In addition, the Allapattah lease agreement provided for the construction of a new YMCA branch within the overall Allapattah project.

During the year ended December 31, 2008, the Association entered into amended land lease agreements with Village Carver Phase I LLC, Village Allapattah Phase PLLC and Village Allapattah Phase II LLC (collectively, the Developers). Under the terms of the Allapattah agreements, the Developer agreed to prepay \$3,060,000 as full and complete payment under the land lease agreements. During the year ended December 31, 2009, the Developer paid \$2,500,000. During 2010, the Association collected the remaining \$560,000.

Similarly, during the year ended December 31, 2009, the Developer entered into an agreement to prepay \$2,012,000 as full and complete payment under the land lease agreement for the Carver Phase I project, subject to the parties completing certain conditions. Rental payments made by the Developer in 2008 and 2009 totaling \$202,352 were applied toward amounts due under the agreement. In March 2010, the contract provisions were met and the Developer paid \$1,810,217 representing full and complete payment under the agreement.

## Notes to Financial Statements

The Developer began making quarterly payments in conjunction with the development of Carver Phase II in accordance with the original Carver land lease agreement. The agreement provides for quarterly installments totaling \$108,000 a year, with scheduled 5% increases in rent every five years over the life of the lease. On February 23, 2010, the Phase II agreement was modified to allow the Developer to prepay the lease. As a result, the Association collected \$1,987,000 in 2010 as full and complete payment under the land lease agreement for the Carver Phase II project.

Deferred rental income under all agreements totaled \$6,340,512 and \$6,448,776 as of December 31, 2014 and 2013, respectively. As a result of these agreements the Association, will recognize \$108,263 annually in the future as rental income for the remaining 65 years.

### Lease Commitments

The future lease payments under operating leases as of December 31, are as follows:

2014	\$ 238,000
2015	245,000
2016	252,000
2017	259,000
2018	267,000
Thereafter	254,000
	\$ 1,515,000

Year ending December 31,

Rental expense under all operating leases totaled approximately \$227,000 for the years ended December 31, 2014 and 2013, respectively.

The Association is charged a monthly rent expense by Miami Dade County Public Schools for use of County facilities in the course of administering the child care programs. Such commitments are month to month and are cancelable by either party with minimal notice. During the years ended December 31, 2014 and 2013, rent expense totaled approximately \$210,000 and \$234,000, respectively.

## 5. Short-Term Borrowings

Short-term borrowings consist of the following as of December 31:

		2014	2013
Premium finance agreement with a finance company in the amount of \$116,503 and \$108,522 for 2014 and 2013, respectively, to finance the Association's property insurance coverage. Amounts outstanding under the agreement bear interest at 5.4%, and ten installments of principal and interest totaling \$9,583 and \$11,227, respectively.	Ş	86,224	\$ 100,104
Premium finance agreement with a finance company in the amount of \$185,146 and \$180,934 for 2014 and 2013, respectively, to finance the Association's General Liability insurance coverage. The finance agreement contains an effective interest of 1.3% and is payable in nine installments totaling \$19,715 and \$20,104, respectively.		177,432	180,934
Premium finance agreement with a finance company in the amounts of \$242,375 and \$295,905 for 2014 and 2013, respectively to finance the Association's workers compensation insurance. Monthly installments totaling \$20,181 and \$24,627, respectively.		80,926	139,500
Other		2,655	3,045
Short-term borrowings	\$	347,237	\$ 423,583

## Line of Credit

The Association has a \$2,500,000 line of credit with a bank, with interest at the bank's LIBOR daily floating rate plus 1.75% and 1.91%, as of December 31, 2014 and 2013, respectively, interest payable monthly. Amounts outstanding under the line of credit are secured by the Association's investments. As of December 31, 2014 and 2013, the Association had an outstanding obligation of \$1,450,000 and \$1,500,000, respectively.

## Notes to Financial Statements

## 6. Notes Payable and Industrial Revenue Bonds

Notes payable consist of the following as of December 31:

	 2014	2013
Note payable with a finance company totaling \$56,490, with interest at 13.8%, principal and interest payable in quarterly installments of \$3,625 through October 2014 (maturity date), balloon payment totaling \$5,649 due upon maturity, secured by specific equipment.	\$ - \$	18,259
Note payable with a finance company totaling 111,028 with interest at 8.9%, principal and interest payable in monthly installments of \$2,286 through February 2015, secured by specific equipment.	4,522	30,280
Note payable with a finance company totaling \$22,795, with interest at 5.99%, principal and interest in monthly installment of \$693 through April 2017, secured by specific equipment.	18,067	
Note payable with a finance company totaling \$38,373, with interest at 6.2%, principal and interest payable in monthly installments of \$1,165 through April 2014, secured by specific equipment.	-	4,600
Note payable with a finance company totaling \$444,582, with interest at 4.2%, principal and interest payable in monthly installments of \$11,377 through January 2016, and then \$2,908 through January 2018 secured by specific equipment.	208,177	333,067
Note payable with a bank totaling \$650,000, with variable interest rate of the Bank's prime rate plus 1.0% per annum to be adjusted monthly as the Bank's prime rate changes. Payable in consecutive monthly installments of principal commencing on September 1, 2013 and continued on the same day of each calendar period thereafter, in 51 equal payments of \$2,167. Accrued interest is payable monthly commencing on September 1, 2013 and continued on the same day of each calendar period thereafter, with one final payment of all remaining principal and accrued interest due on December 1, 2017. Collateral: second mortgage on the project (South Dade YMCA)	613,688	639,689
Total notes payable Less: current portion	844,454 (168,214)	1,025,895 (193,859)
Notes payable, net of current portion	\$ 676,240 \$	832,036

## Notes to Financial Statements

Maturities of notes payable as of December 31, 2014 are as follows:

Year ending	 Total
2015 2016 2017 2018	\$ 168,214 74,932 600,066 1,242
Total	\$ 844,454

The fair value of notes payable approximates carrying value since imputed and/or stated interest rates are similar to rates currently available to the Association for debt with similar terms and remaining maturities.

#### Industrial Revenue Bonds

In December 15, 2010, the Association executed a loan agreement with the Miami-Dade County Industrial Development Authority ("Issuer") in conjunction with the issuance of the Tax-exempt Industrial Revenue Bonds ("Bonds"), par value of \$9,350,000 with variable interest. The proceeds were used for the construction of a new approximately 35,000 square foot fitness center located in South Dade. The Bonds were secured by such property. As part of the loan agreement, the Association agreed to invest approximately \$2.0 million of private or its own its funds in the construction before drawings on the Bonds.

As of December 31, 2012, \$9,349,894 was drawn on the bonds and was used to fund the construction of the South Dade Center. The bonds bear a variable interest rate of 2% above the prime rate (LIBOR) or 6% per annum (effective rate 3.5% and 3% as of December 31, 2014 and 2013, respectively). The carrying value of the Bonds is recorded at amortized cost as of December 31, 2014 and 2014 and 2013 as variable interest rates are linked to market rates.

The Association is required to meet financial and non-financial covenants provided by the Bond agreement. The Bonds can be called by the Issuer upon non-compliance with these covenants.

Costs related to the Bonds issuance amounted to approximately \$327,000 which will be amortized over the life of the Bonds. The balance of unamortized bond issuance costs as of December 31, 2014 and 2013 was approximately \$145,000 and \$191,000, respectively.

In conjunction with the Bonds, the Association entered into an interest rate swap dated August 25, 2011 to hedge its exposure to interest rate fluctuations by fixing the interest rate at 1.45%. The interest rate swap is a forward swap which began in December 2012 and the agreement expires in December 2017. During the years ended December 31, 2014 and 2013, the Association recognized an unrealized gain of approximately \$46,000 and \$187,000, respectively, which is included as a "change in fair value of interest rate swap" in the accompanying statements of activities and changes in net assets. If the interest rate swap is held to maturity, as is management's intention, the cumulative effect of this liability on the change in net assets would be zero. The interest rate swap agreement exposes the Association to credit loss in the event of non-performance by the counterparty. However, the Association does not anticipate non-performance by the counterparty.

## Notes to Financial Statements

In conjunction with the Bonds, on August 6, 2013 the Association entered into a promissory note with a financial institution for the purpose of completing construction of the South Dade facility with the principal balance not to exceed \$650,000. Repayment terms are 25 years, with a floating rate per annum equal to prime rate plus 1% (approximately 4.25%).

The maturity schedule of the Bonds as of December 31, 2014 are as follows:

 Total
\$ 322,000
339,000
353,000
368,000
389,000
6,976,000
\$ 8,710,000

#### 7. Endowment Net Asset Classification

The Association's endowments consisted of primarily of permanently restricted endowment funds from contributions received from donors who have instructed the Association that the corpus of their gifts remain in perpetuity while the income from such gifts be used to support the operations of the Association. The Board may allow additional contributors to make gifts that would support the operations of the Association. These gifts are recorded as permanently restricted in the consolidated statements of financial position.

The Board of Directors of the Association has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) the original value of subsequent gifts to the permanent endowment, and (c) investment income generated by the endowment.

The Association will administer and invest the funds directly or through its agents as directed by the Finance and Administration Committee and approved by the Board all of the assets of the endowments. The Association has adopted investment and spending policies for endowment assets to provide a predictable stream of funding to programs supported by its endowments. Distributions from permanently restricted endowment fund will be calculated using a three year rolling average of the asset balance held, not to exceed three (3%). The general objectives of the investment policy include: achieving optimal long-term return within an acceptable volatility/risk level, providing growth and maintaining safety of the principal.

As of December 31, 2014 and 2013, endowment net assets mainly consisted of permanently restricted net assets amounting to \$50,710 and \$71,976, respectively.

## Notes to Financial Statements

Changes to endowment net assets for the year ended December 31, 2014 are as follows:

Year ended December 31, 2014	Permanently Restricted	
Endowment net assets, December 31, 2013	\$ 71,976	
Returned contribution	(21,266)	
Endowment net assets, December 31, 2014	\$ 50,710	

Changes to endowment net assets for the year ended December 31, 2013 are as follows:

Year ended December 31, 2013	Permanently Restricted
Endowment net assets, December 31, 2012	\$ 69,447
Endowment investment realized gain	2,529
Endowment net assets, December 31, 2013	\$ 71,976

## 8. Retirement Plan

The Association participates in a defined contribution plan for all eligible employees which are administered by the National Association Retirement Fund, Inc. (the "Plan"). The Plan is non-contributory, with the Association contributing 8.0% of employees' salaries to the Plan. For the years ended December 31, 2014 and 2013, contributions to the Plan totaled approximately \$314,000 and \$351,000, respectively.

## 9. Commitments and Contingencies

### **Litigation**

The Association is involved in various asserted and unasserted potential litigation in the normal course of business. Management believes the resolution of these matters will not have a material effect on the Association's financial position or the results of its operations.

### **Contingencies**

The Association receives funds from various grantor agencies which are subject to audit. Management believes the Association has complied with the grantor compliance requirements and the effects of adjustments that may arise from potential grantor audits are not significant to the accompanying financial statements. **Reports on Compliance** 



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## Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*

To the Board of Directors The Young Men's Christian Association of Greater Miami, Inc. Miami, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The Young Men's Christian Association of Greater Miami, Inc. (the "Association"), which comprise the statement of financial position as of December 31, 2014, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 30, 2015.

## Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Association's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Association's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.



## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

BDO USA, LLP

Miami, Florida April 30, 2015

Certified Public Accountants



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# Independent Auditor's Report on Compliance For Each Major Federal Program and Report on Internal Control Over Compliance

To the Board of Directors The Young Men's Christian Association of Greater Miami, Inc. Miami, Florida

## Report on Compliance for Each Major Federal Program

We have audited The Young Men's Christian Association of Greater Miami, Inc. (the "Association") compliance with the types of compliance requirements described in the OMB Circular A-133 Compliance Supplement that could have a direct and material effect on the Association's major federal programs for the year ended December 31, 2014. The Association's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

## Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

## Auditor's Responsibility

Our responsibility is to express an opinion on compliance for the Association's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Association's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Association's compliance.



## Opinion on Each Major Federal Program

In our opinion, the Association complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2014.

## Report on Internal Control Over Compliance

Management of the Association is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Association's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency or combination of ver compliance is a deficiency or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance of compliance is a deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may assist that were not identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, we identified a deficiency in internal control over compliance, as described in the accompanying schedule of findings and questioned costs as item 2014-01 that we consider to be a significant deficiency.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

BDO USA, LLP

**Certified Public Accountants** 

Miami, Florida April 30, 2015

# The Young Men's Christian Association of Greater Miami, Inc. Schedule of Expenditures of Federal Awards and State Financial Assistance For the Year ended December 31, 2014

Federal or State Agency/Project Title/Pass Through Agency	CFDA / CFSA Numbers	Contract Number	Federal / State Expenditures
U.S. Department of Health and Human Services School Readiness Program Pass-through: Miami-Dade County - Department of Human Service & Child Development Pass-through: Early Learning Coalition - Agency For Workforce Innovation CCDF Cluster:			
Child Care Development Block Grant (CCDF) Child Care Development Mandatory/ Matching funds of the	93.575		\$ 401,099
Child Care and Development Fund Total Child Care Development Fund Cluster	93.596	-	355,822
Temporary Assistance to Needy Families (TANF)	93.558	-	317,330
Social Service Block Grant (SSBG)	93.667	-	1,07
Total U.S. Department of Health and Human Services			1,075,331
U.S. Department of Education 21 Century Community Learning Program Pass-through: Florida Department of Education 21 Century Community Learning Center 21 Century Community Learning Center 21 Century Community Learning Center 21 Century Community Learning Center	84.287 84.287 84.287	13K-2443A-4PCC1 13K-2445B-5PCC1 13K-2443B-5PCC2	248,837 41,60 43,504
Total U.S. Department of Education			333,942
U.S. Department of Agriculture Child and Adult Food Program Pass-through State of Florida - Department of Health Nutrition Program for Preschool	10.558	S-573	333,464
Total U.S. Department of Agriculture			333,464
Total expenditures of federal awards			1,742,737
Agency for Workforce Innovation and the Florida Department of Education Miami-Dade County - Department of Human Service & Child Development Pass-through: Early Learning Coalition - Agency For Workforce Innovation Voluntary Pre-Kindergarten Education Program (VPK)	75.007	-	203,554
Total expenditures of state financial assistance			203,554
Total expenditures			\$ 1,946,291

See Note to Schedule of Expenditures of Federal Awards and State Financial Assistance

# The Young Men's Christian Association of Greater Miami, Inc. Note to Schedule of Expenditures of Federal Awards and State Financial Assistance For the Year ended December 31, 2014

## Note A - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards and state financial assistance includes the federal and state grant activity of The Young Men's Christian Association of Greater Miami, Inc. and is presented on the accrual basis of accounting. The information in this schedule is prepared in accordance with the requirements of OMB *Circular A-133*, *Audits of States, Local Governments and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the general-purpose financial statements.

# The Young Men's Christian Association of Greater Miami, Inc. Schedule of Findings and Questioned Costs For the Year ended December 31, 2014

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## SECTION I - SUMMARY OF AUDITOR'S RESULTS

## Financial Statements:

Type of auditor's report issued Internal control over financial reporting:	Unqualified	
Material weaknesses identified?	yes	<u>X</u> no
<ul> <li>Significant deficiencies identified not considered to be material weaknesses?</li> <li>Non-compliance material to financial statements noted?</li> </ul>	yes yes	<u>X</u> none reported <u>X</u> no
Federal Programs:		
Internal control over major program: • Material weaknesses identified? • Simificant definiencies identified not considered to be	yes	<u>X</u> no
<ul> <li>Significant deficiencies identified not considered to be material weaknesses?</li> </ul>	<u>x</u> yes	none reported
Type of auditor's report issued on compliance of major program?	Unmodified	
Any audit findings disclosed that are required to be reported in accordance with the requirements of OMB Circular A-133?	<u>x</u> yes	no
Identification of major programs: <u>CFDA Numbers</u>	Name of Feder	al Program
93.575 and 93.596	Child Care Dev	elopment Fund Cluster
93.558	Temporary Assi Families (TANF	istance for Needy )
Dollar threshold used to distinguish between Type A and Type B programs:	\$300,000	
Auditee qualified as low-risk auditee?	yes	<u>X</u> no

# The Young Men's Christian Association of Greater Miami, Inc. Schedule of Findings and Questioned Costs For the Year ended December 31, 2014

## SECTION II - FINANCIAL STATEMENT FINDINGS

During the audit of the year ended December 31, 2014, there are no findings related to the financial statements which are required to be reported in accordance with *Government Auditing Standards*.

CAM # 17-0875 Exhibit 7 Page 174 of 176

SECTION III - FEDERAL AWARD FINDINGS AND QUESTIONED COSTS SECTION		
Finding Number	2014-01	
CFDA Number/Title	93.575/93.596 Child Care and Development Fund Cluster 93.558 Temporary Assistance for Needy Families	
Federal Agency/ Passthrough Entity	U.S. Department of Health and Human Services/ Early Learning Coalition	
Criteria	In accordance with Section 41 of the Provider Contract for School Readiness Funded Services agreement entered into by the Association with the Early Learning Coalition (ELC), the Association is required to review the reimbursement summary provided with the monthly reimbursement check. It also stated that the Association is required to report any discrepancy, overpayment, or underpayment within 45 days from the date the reimbursement was deposited or mailed.	
Condition	We noted instances of overpayment made by ELC on children not attending child care program of the Association and the overpayments were not reported to ELC within the stipulated timeframe.	
Known Questioned Costs	\$485	
Context	There were five instances out of one hundred (100) sampled in our testing of child care reimbursement where the Association received payments of \$485 from ELC on children who were not enrolled to participate in the YMCA child care programs.	
Effect	Reimbursement of ineligible costs and noncompliance with the requirement to report any discrepancy within 45 days.	
Cause	The process of accurately reporting the attendance list and student status are working effectively as we noted during the audit that the children with above exception were properly tagged as "terminated" in the YMCA-ELC portal. The Association was not supposed to receive any payments on these kids as they were correctly labeled in the portal; however, ELC processed and remitted payments to the Association.	
	The Association performs monthly reconciliation of the payments received from ELC and attendance list based on the aggregated amount received by each YMCA facility; it does not perform reconciliation on detailed level based on individual child program recipient.	
	In addition, discrepancies on a monthly basis are not being reported to ELC due to immateriality of the amounts involved.	

- **Recommendation** We recommend that the Association reevaluate its policies and procedures to ensure that it performs monthly reconciliation of the ELC reimbursement on a per child basis to ensure that no over (under) payments of child care services. We also recommend that the Association report on a timely basis all discrepancies to ELC regardless of the amount.
- Management Response The YMCA agrees with the auditors comment, and the following action will be taken to improve the internal control over ELC payments. Management will assign a team to perform monthly reconciliation of the ELC reimbursement at a per child basis to identify any overpayments related to children who have been reported as absent but payment was processed by ELC. This team will also notify YMCA management and ELC of any overpayments received for non-participants.

The YMCA will work closely with ELC management to refine this new procedure by discussing alternative methods of receiving payments data and to use technology to abstract from a master file in order to facility a comparison of records.

The YMCA will contact the ELC to follow up on refunding the above identified error of \$485 overpayment.