

Attachment A: Price Sheet

*******Certain exclusions apply to Groups and Sub Groups, please see specific Price Sheets for further details.*******

Group	Group Description	Sub Group	Sub Group Descriptions
Attachment A: Price Sheet A.1 Groups 1-2			
Group 1	All Terrain Vehicles (ATV)	Sub Group 1	All Terrain Vehicles: tracked or wheeled Trail or Utility with no cargo bed 4WD/AWD
Group 2	Utility Vehicles (UTV)	Sub Group 2	Side-by-Side Utility Vehicles: 2+ passengers, 4WD/AWD (Ex: Sport, Trail, Performance, etc.) (Excludes Work)
		Sub Group 3	Work Utility Vehicles: must include cargo bed (Ex: Mules and Gators) (Excludes Sport/Trail, Performance)
Attachment A: Price Sheet A.2 Groups 3-10			
Group 3	Mower: Walk-behind Lawn, Non-Commercial Type	Sub Group 4	Mower: Walk-behind Lawn, Non-Commercial Type; Deck less than or equal to 24"
		Sub Group 5	Mower: Walk-behind Lawn, Non-Commercial Type; Deck greater than 24"
Group 4	Mower: Walk-behind Lawn, Commercial Type	Sub Group 6	Mower: Walk-behind Lawn, Commercial Type; Deck less than 44"
		Sub Group 7	Mower: Walk-behind Lawn, Commercial Type; Deck greater than or equal to 44"
Group 5	Mower: Stand-On, Commercial Type	Sub Group 8	Mower: Stand-On, Commercial Type
Group 6	Mower: Lawn & Garden Tractor (Riding)	Sub Group 9	Mower: Lawn & Garden Tractor (Riding); Less than or equal to 44" Deck
		Sub Group 10	Mower: Lawn & Garden Tractor (Riding); Deck greater than 44" but less than 52"
		Sub Group 11	Mower: Lawn & Garden Tractor (Riding); Deck greater than or equal to 52"
Group 7	Mower: Front / Rear wheel Steering (Riding) Type	Sub Group 12	Mower: Front (Rear wheel Steering) Riding Type; All Deck Sizes
Group 8	Mower: Commercial Zero-Turn Radius (Riding) Type	Sub Group 13	Mower: Zero-Turn Radius, Commercial Type; Deck less than or equal to 44"
		Sub Group 14	Mower: Zero-Turn Radius, Commercial Type; Deck greater than 44" and less than to 52"
		Sub Group 15	Mower: Zero-Turn Radius, Commercial Type; Deck greater than or equal to 52" but less than or equal to 72"
Group 9	Mower: Wide-Area, Commercial	Sub Group 16	Mower: Wide-Area, Commercial; Deck equal to or greater than 72 inches
Group 10	Lawn Equipment - Handheld, Walk-behind, Backpack	Sub Group 17	Power Small Handheld Equipment: Hedge Trimmers, Edgers, Augers, Post hole diggers, Chainsaws, Blowers
		Sub Group 18	Push Power Equipment: Brush Cutters, Tillers, Push Vacuum etc.
Attachment A: Price Sheet A.3 Groups 11-15			
Group 11	Utility Tractors: Under 40 HP	Sub Group 19	Utility Tractors; Less than 40 HP (Includes: Sub-Compact and Compact)
Group 12	Utility Tractors: Greater than or equal to 40 HP but less than 145 HP	Sub Group 20	Compact Utility Tractors: Greater than or Equal to 40 HP but less than 75 HP (Includes: Compact and Utility)
		Sub Group 21	Utility Tractors: Greater than or equal to 75 HP but less than 110 HP (Includes: Compact and Utility)
		Sub Group 22	Utility Tractors: Greater than or equal to 110 HP but less than or Equal To 145 HP
Group 13	Row-Crop Tractors: Greater than 140 HP but less than 370 HP	Sub Group 23	Row-Crop Tractors: Greater than 140 HP but less than 260 HP
		Sub Group 24	Row-Crop Tractors: Greater than or equal to 260 HP but less than 370 HP
Group 14	Agricultural/Specialty Tractors: Includes hi-crop, low profile and narrow do not qualify for other groups	Sub Group 25	Agricultural/Specialty Tractors: Less than 145 HP
		Sub Group 26	Agricultural/Specialty Tractors: Greater than or equal to 145 HP but less than 370 HP
Group 15	Large Lawn, Agricultural, and Small Forestry Equipment: Compatible with tractors, stand alone, and vehicles.	Sub Group 27	Small Forestry Equipment: Wood chippers, Shredders, Log Splitters, etc.
		Sub Group 28	Accessories, Attachments & Implements compatible with vehicles
Attachment A: Price Sheet A.4 Groups 16-18			
Group 16	Golf Carts and Golf Specialty Vehicles	Sub Group 29	Golf Carts
		Sub Group 30	Turf & Golf Utility Vehicles
Group 17	Golf & Turf Mowers	Sub Group 31	Greens Mowers
		Sub Group 32	Fairway Mowers
		Sub Group 33	Rough, Trim, & Sports Mowers
Group 18	Golf and Sports Specialty Equipment and Accessories	Sub Group 34	Walk-behind / Push power Equipment or Riding Equipment: Sod cutters, Edgers, Sprayers, Spreaders, Aerators, Overseeders, etc.
		Sub Group 35	Specialty Attachments Includes: Field and Bunker Rakes, Greens Rollers, Aerators, etc.
Attachment A: Price Sheet A.5 Groups 19-21			
Group 19	Large Commercial / Production Forestry Equipment	Sub Group 36	Heavy Forestry Equipment: feller bunchers, forwarders, harvesters, knuckleboom loaders, skidders, swing machines, etc.
		Sub Group 37	Commercial Forestry Stand Alone Machines: Log Chippers, Stump Grinders, etc.
Group 20	Flat/Utility Axle Trailers	Sub Group 38	Single Axle Trailers
		Sub Group 39	Tandem Axle Trailers
Group 21	Specialty Trailers	Sub Group 40	Landscape and Dump Trailers

HP= Net Engine Horsepower

**State Term Contract No. 21100000-15-1;
Agriculture & Lawn Equipment**

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KEY NOTE: For additional information related to this document, please see the Key toward the bottom of the group sheets.

Instructions:

Please review the Contract, Contact Information for Instructions and Frequently Asked Questions on the [DMS Contract Page](#)

Reference the Group Index below to find the Tab that contains the product you are looking for.

Once on the Group Tab, click on hyperlink within the Sub Group to pull up the MSRP Pages or Contractor's information.

Multiple Unit Discount [John Deere](#)

IMPORTANT Please Note

If a Group/Sub Group is missing the hyperlink, please reach out to the Contract Manager.

Group Index

Group	Group Description	Sub Group	Sub Group Description	Excludes:	Applicable Commodity Code(s)*	Tab:		
Group 1	All Terrain Vehicles (ATV)	Sub Group 1	All Terrain Vehicles: tracked or wheeled Trail or Utility with no cargo bed 4WD/AWD	Golf / Turf, Youth, Racing, Work, and Side by Side	25101900	Grps 1-2 ATV, UTV		
Group 2	Utility Vehicles (UTV)	Sub Group 2	Side-by-Side Utility Vehicles: 2+ passengers, 4WD/AWD (Ex: Sport, Trail, Performance, etc.) (Excludes Work)	Golf / Turf, Youth, Racing				
		Sub Group 3	Work Utility Vehicles: must include cargo bed (Ex: Mules and Gators) (Excludes Sport/Trail, Performance)					
Group 3	Mower: Walk-behind Lawn, Non-Commercial Type	Sub Group 4	Mower: Walk-behind Lawn, Non-Commercial Type; Deck less than or equal to 24"	Golf/Sports	21100000	Grps 3-10 Mowers		
		Sub Group 5	Mower: Walk-behind Lawn, Non-Commercial Type; Deck greater than 24"					
Group 4	Mower: Walk-behind Lawn, Commercial Type	Sub Group 6	Mower: Walk-behind Lawn, Commercial Type; Deck less than 44"					
		Sub Group 7	Mower: Walk-behind Lawn, Commercial Type; Deck greater than or equal to 44"					
Group 5	Mower: Stand-On, Commercial Type	Sub Group 8	Mower: Stand-On, Commercial Type					
		Sub Group 9	Mower: Lawn & Garden Tractor (Riding); Less than or equal to 44" Deck					
Group 6	Mower: Lawn & Garden Tractor (Riding)	Sub Group 10	Mower: Lawn & Garden Tractor (Riding); Deck greater than 44" but less than 52"					
		Sub Group 11	Mower: Lawn & Garden Tractor (Riding); Deck greater than or equal to 52"					
Group 7	Mower: Front / Rear wheel Steering (Riding) Type	Sub Group 12	Mower: Front (Rear wheel Steering) Riding Type; All Deck Sizes					
		Sub Group 13	Mower: Zero-Turn Radius, Commercial Type; Deck less than or equal to 44"					
Group 8	Mower: Commercial Zero-Turn Radius (Riding) Type	Sub Group 14	Mower: Zero-Turn Radius, Commercial Type; Deck greater than 44" and less than to 52"					
		Sub Group 15	Mower: Zero-Turn Radius, Commercial Type; Deck greater than or equal to 52" but less than or equal to 72"					
Group 9	Mower: Wide-Area, Commercial	Sub Group 16	Mower: Wide-Area, Commercial; Deck equal to or greater than 72 inches					
Group 10	Lawn Equipment - Handheld, Walk-behind, Backpack	Sub Group 17	Power Small Handheld Equipment: Hedge Trimmers, Edgers, Augers, Post hole diggers, Chainsaws, Blowers				Snow Equipment, Stump Grinders, Log Splitters, Chippers, Shredders, Pressure Washers, Attachments, Accessories, and Implements	27112000, 25111934, 27112712
		Sub Group 18	Push Power Equipment: Brush Cutters, Tillers, Push Vacuum etc.					
Group 11	Utility Tractors: Under 40 HP	Sub Group 19	Utility Tractors; Less than 40 HP (Includes: Sub-Compact and Compact)	Golf/Sports	21100000	Grps 11-15 Tractors		
		Sub Group 20	Compact Utility Tractors: Greater than or Equal to 40 HP but less than 75 HP (Includes: Compact and Utility)					
Group 12	Utility Tractors: Greater than or equal to 40 HP but less than 145 HP	Sub Group 21	Utility Tractors: Greater than or equal to 75 HP but less than 110 HP (Includes: Compact and Utility)					
		Sub Group 22	Utility Tractors: Greater than or equal to 110 HP but less than or Equal To 145 HP					
Group 13	Row-Crop Tractors: Greater than 140 HP but less than 370 HP	Sub Group 23	Row-Crop Tractors: Greater than 140 HP but less than 260 HP					
		Sub Group 24	Row-Crop Tractors: Greater than or equal to 260 HP but less than 370 HP					
Group 14	Agricultural/Specialty Tractors: Includes hi-crop, low profile and narrow do not qualify for other groups	Sub Group 25	Agricultural/Specialty Tractors: Less than 145 HP					
		Sub Group 26	Agricultural/Specialty Tractors: Greater than or equal to 145 HP but less than 370 HP					
Group 15	Large Lawn, Agricultural, and Small Forestry Equipment: Compatible with tractors, stand alone, and vehicles.	Sub Group 27	Small Forestry Equipment: Wood chippers, Shredders, Log Splitters, etc.	Snow Equipment, Pressure Washers, Attachments, Accessories, and Implements	27112000, 25111934, 27112712			
		Sub Group 28	Accessories, Attachments & Implements compatible with vehicles					
Group 16	Golf Carts and Golf Specialty Vehicles	Sub Group 29	Golf Carts - NO AWARD	All Racing, Youth, Non-Work UTV's	25101900	Grps 16-18 Golf & Sports		
		Sub Group 30	Turf & Golf Utility Vehicles					
Group 17	Golf & Turf Mowers	Sub Group 31	Greens Mowers	Non-commercial	21100000			
		Sub Group 32	Fairway Mowers					
		Sub Group 33	Rough, Trim, & Sports Mowers					
Group 18	Golf and Sports Specialty Equipment and Accessories	Sub Group 34	Walk-behind / Push power Equipment or Riding Equipment: Sod cutters, Edgers, Sprayers, Spreaders, Aerators, Overseeders, etc.	ATV's, Hand Held, Player Sports Equipment such as clubs, balls, etc.,	49211600			
		Sub Group 35	Specialty Attachments Includes: Field and Bunker Rakes, Greens Rollers, Aerators, etc.					
Group 19	Large Commercial / Production Forestry Equipment	Sub Group 36	Heavy Forestry Equipment: feller bunchers, forwarders, harvesters, knuckleboom loaders, skidders, swing machines, etc.	Industrial, Construction equipment and tractors in previous groups	25101900	Grps 19-21 Forestry & Trailers		
		Sub Group 37	Commercial Forestry Stand Alone Machines: Log Chippers, Stump Grinders, etc. - NO AWARD					
Group 20	Flat/Utility Axle Trailers	Sub Group 38	Single Axle Trailers	Construction, and Heavy Equipment Dump Trailers, as well as Tractor, Lawn Mower, or other Equipment.	21100000			
		Sub Group 39	Tandem Axle Trailers					
Group 21	Specialty Trailers	Sub Group 40	Landscape and Dump Trailers	Construction, Heavy Equipment Dump Trailers, and Flat utility trailers	49211600			

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Group	Group Description	Sub Group	Sub Group Description			Excludes:	Applicable Commodity Code(s)*
Group 1	All Terrain Vehicles (ATV)	Sub Group 1	All Terrain Vehicles: tracked or wheeled Trail or Utility with no cargo bed 4WD/AWD			Golf / Turf, Youth, Racing, Work, and Side by Side	25101900
Group 2	Utility Vehicles (UTV)	Sub Group 2	Side-by-Side Utility Vehicles: 2+ passengers, 4WD/AWD (Ex: Sport, Trail, Performance, etc.) (Excludes Work)			Golf / Turf, Youth, Racing	
		Sub Group 3	Work Utility Vehicles: must include cargo bed (Ex: Mules and Gators) (Excludes Sport/Trail, Performance)				
Group 1	All Terrain Vehicles (ATV)						
Sub Group 1	All Terrain Vehicles: tracked or wheeled Trail or Utility with no cargo bed 4WD/AWD						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [###.###%]	OEM OPTIONS DISCOUNT ³ [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [###.###%]	Contractor	
8	Kymco	10.00%	10.00%	10.00%	10.00%	Sarasota Fun Machines, Inc.	
10	Suzuki	10.00%	10.00%	10.00%	10.00%		
Group 2	Utility Vehicles (UTV)						
Sub Group 2	Side-by-Side Utility Vehicles: 2+ passengers, 4WD/AWD (Ex: Sport, Trail, Performance, etc.) (Excludes Work)						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [###.###%]	OEM OPTIONS DISCOUNT ³ [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [###.###%]	Contractor	
5	Intimidator	10.00%	10.00%	10.00%	10.00%	Sarasota Fun Machines, Inc.	
6	John Deere	12.00%	12.00%	12.00%	12.00%	Deere & Company	
9	Kubota	18.04%	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.	
10	Kymco	10.00%	10.00%	10.00%	10.00%	Sarasota Fun Machines, Inc.	
11	Mahindra	10.00%	10.00%	10.00%	10.00%	Federal Contracts Corp	
	Mahindra	10.00%	10.00%	5.00%	2.00%	Sarlo Power Mowers, Inc.	
Sub Group 3	Work Utility Vehicles: must include cargo bed (Ex: Mules and Gators) (Excludes Sport/Trail, Performance)						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [###.###%]	OEM OPTIONS DISCOUNT ³ [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [###.###%]	Contractor	
2	Bobcat	20.00%	20.00%	24.00%	0.00%	Clark Equipment Company dba. Bobcat Company	
5	Gravely	5.00%	5.00%	5.00%	0.00%	Ariens Company - Gravely	
7	Intimidator	10.00%	10.00%	10.00%	10.00%	Sarasota Fun Machines, Inc.	
8	John Deere	12.00%	12.00%	12.00%	12.00%	Deere & Company	
11	Kubota	25.36%	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.	
12	Mahindra	10.00%	10.00%	10.00%	10.00%	Federal Contracts Corp	
	Mahindra	10.00%	10.00%	5.00%	2.00%	Sarlo Power Mowers, Inc.	

Key

1 - Manufacturer/Brand: The Manufacturer/Brand is the Industry Name that the equipment is sold under.

2 - Base Equipment MSRP Discount [###.###%]: The Base Equipment MSRP Discount is the statewide discount used to obtain the individual Net Equipment Price (per Section 4.8, Ceiling Prices).

3 - OEM Options, Accessories, & Implements MSRP Discount [###.###%]: The OEM Options, Accessories, & Implements MSRP Discount is the statewide discount used to obtain the individual Net OEM Options, Accessories, & Implements Price (per Section 4.8, Ceiling Prices).

4 - OEM Parts MSRP Discount [###.###%]: The OEM Parts MSRP Discount is the statewide discount used to obtain the individual Net OEM Parts Price (per Section 4.8, Ceiling Prices).

5 -MSRP List [Include: MSRP List Name, MSRP List Date, & MSRP List Pages / Sections]: The MSRP List is the list of Department approved Commodities and associated MSRPs available under the Contract, if awarded.

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Agriculture & Lawn Equipment**

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Group	Group Description	Sub Group	Sub Group Description	Excludes:	Applicable Commodity Code(s)*		
Group 3	Mower: Walk-behind Lawn, Non-Commercial Type	Sub Group 4	Mower: Walk-behind Lawn, Non-Commercial Type; Deck less than or equal to 24"	Golf/Sports	21100000		
		Sub Group 5	Mower: Walk-behind Lawn, Non-Commercial Type; Deck greater than 24"				
Group 4	Mower: Walk-behind Lawn, Commercial Type	Sub Group 6	Mower: Walk-behind Lawn, Commercial Type; Deck less than 44"				
		Sub Group 7	Mower: Walk-behind Lawn, Commercial Type; Deck greater than or equal to 44"				
Group 5	Mower: Stand-On, Commercial Type	Sub Group 8	Mower: Stand-On, Commercial Type				
Group 6	Mower: Lawn & Garden Tractor (Riding)	Sub Group 9	Mower: Lawn & Garden Tractor (Riding); Less than or equal to 44" Deck				
		Sub Group 10	Mower: Lawn & Garden Tractor (Riding); Deck greater than 44" but less than 52"				
		Sub Group 11	Mower: Lawn & Garden Tractor (Riding); Deck greater than or equal to 52"				
Group 7	Mower: Front / Rear wheel Steering (Riding) Type	Sub Group 12	Mower: Front (Rear wheel Steering) Riding Type; All Deck Sizes				
Group 8	Mower: Commercial Zero-Turn Radius (Riding) Type	Sub Group 13	Mower: Zero-Turn Radius, Commercial Type; Deck less than or equal to 44"				
		Sub Group 14	Mower: Zero-Turn Radius, Commercial Type; Deck greater than 44" and less than to 52"				
		Sub Group 15	Mower: Zero-Turn Radius, Commercial Type; Deck greater than or equal to 52" but less than or equal to 72"				
Group 9	Mower: Wide-Area, Commercial	Sub Group 16	Mower: Wide-Area, Commercial; Deck equal to or greater than 72 inches				
Group 10	Lawn Equipment - Handheld, Walk-behind, Backpack	Sub Group 17	Power Small Handheld Equipment: Hedge Trimmers, Edgers, Augers, Post hole diggers, Chainsaws, Blowers			Snow Equipment, Stump Grinders, Log Splitters, Chippers, Shredders, Pressure Washers, Attachments, Accessories, and Implements	27112000, 25111934, 27112712
		Sub Group 18	Push Power Equipment: Brush Cutters, Tillers, Push Vacuum etc.				

Group 3 Mower: Walk-behind Lawn, Non-Commercial Type

Sub Group 4 Mower: Walk-behind Lawn, Non-Commercial Type; Deck less than or equal to 24"

Line No	MANUFACTURER/ BRAND	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Ariens	22.00%	22.00%	22.00%	0.00%	Ariens Company - Gravely
2	Cub Cadet	10.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.
5	Husqvarna	16.00%	10.00%	10.00%	10.00%	

Sub Group 5 Mower: Walk-behind Lawn, Non-Commercial Type; Deck greater than 24"

Line No	MANUFACTURER/ BRAND	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
2	Cub Cadet	10.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.

Group 4 Mower: Walk-behind Lawn, Commercial Type

Sub Group 6 Mower: Walk-behind Lawn, Commercial Type; Deck less than 44"

Line No	MANUFACTURER/ BRAND	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
4	eXmark	20.00%	20.00%	20.00%	0.00%	Roberts Supply, Inc.
5	Ferris	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.
6	Gravely	22.00%	22.00%	22.00%	0.00%	Ariens Company - Gravely
8	John Deere	21.00%	21.00%	21.00%	21.00%	Deere & Company
9	Sarlo	20.00%	10.00%	10.00%	10.00%	Sarlo Power Mowers, Inc.
10	SCAG	22.00%	15.00%	15.00%	0.00%	Florida Outdoor Equipment, Inc.
12	Snapper Pro	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.

Sub Group 7 Mower: Walk-behind Lawn, Commercial Type; Deck greater than or equal to 44"

Line No	MANUFACTURER/ BRAND	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
4	eXmark	20.00%	20.00%	20.00%	0.00%	Roberts Supply, Inc.
5	Ferris	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.
6	Gravely	22.00%	22.00%	22.00%	0.00%	Ariens Company - Gravely
8	John Deere	21.00%	21.00%	21.00%	21.00%	Deere & Company
10	SCAG	22.00%	15.00%	15.00%	0.00%	Florida Outdoor Equipment, Inc.
12	Snapper Pro	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.

Group 5 Mower: Stand-On, Commercial Type

Sub Group 8 Mower: Stand-On, Commercial Type

Line No	MANUFACTURER/ BRAND	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
3	eXmark	20.00%	20.00%	20.00%	0.00%	Roberts Supply, Inc.
4	Gravely	22.00%	22.00%	22.00%	0.00%	Ariens Company - Gravely
5	John Deere	21.00%	21.00%	21.00%	21.00%	Deere & Company
6	SCAG	22.00%	15.00%	15.00%	0.00%	Florida Outdoor Equipment, Inc.

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7	Toro	31.00%	0.00%	0.00%	0.00%	Wesco Turf, Inc.
Group 6 Mower: Lawn & Garden Tractor (Riding)						
Sub Group 9 Mower: Lawn & Garden Tractor (Riding); Less than or equal to 44" Deck						
2	Cub Cadet	10.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.
4	Husqvarna	16.00%	10.00%	10.00%	10.00%	
6	John Deere	16.00%	16.00%	16.00%	16.00%	Deere & Company
8	Kubota	20.27%	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.
Sub Group 10 Mower: Lawn & Garden Tractor (Riding); Deck greater than 44" but less than 52"						
2	Cub Cadet	10.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.
4	Husqvarna	16.00%	10.00%	10.00%	10.00%	
6	John Deere	16.00%	16.00%	16.00%	16.00%	Deere & Company
8	Kubota	20.27	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.
Sub Group 11 Mower: Lawn & Garden Tractor (Riding); Deck greater than or equal to 52"						
2	Cub Cadet	10.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.
4	Husqvarna	16.00%	10.00%	10.00%	10.00%	
6	John Deere	16.00%	16.00%	16.00%	16.00%	Deere & Company
8	Kubota	20.27	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.
Group 7 Mower: Walk-behind Lawn, Commercial Type						
Sub Group 12 Mower: Front (Rear wheel Steering) Riding Type; All Deck Sizes						
1	Ferris	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.
2	John Deere	21.00%	21.00%	21.00%	21.00%	Deere & Company
3	Kubota	31.43%	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.
6	Toro	31.00%	0.00%	0.00%	0.00%	Wesco Turf, Inc.
Group 8 Sub Group 13 Mower: Zero-Turn Radius, Commercial Type; Deck less than or equal to 44"						
Sub Group 13 Mower: Zero-Turn Radius, Commercial Type; Deck less than or equal to 44"						
8	eXmark	20.00%	20.00%	20.00%	0.00%	Roberts Supply, Inc.
9	Ferris	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.
10	Grasshopper	15.00%	10.00%	10.00%	0.00%	Moridge Manufacturing, Inc. dba Grasshopper Mowers
11	Gravely	22.00%	22.00%	22.00%	0.00%	Ariens Company - Gravely
13	Hustler	27.00%	22.00%	22.00%	0.00%	Excel Industries, Inc. dba Hustler Turf
22	Snapper Pro	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.
Sub Group 14 Mower: Zero-Turn Radius, Commercial Type; Deck greater than 44" and less than to 52"						
5	Cub Cadet	10.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.
8	eXmark	20.00%	20.00%	20.00%	0.00%	Roberts Supply, Inc.
9	Ferris	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.
10	Grasshopper	20.00%	10.00%	10.00%	0.00%	Moridge Manufacturing, Inc. dba Grasshopper Mowers
11	Gravely	22.00%	22.00%	22.00%	0.00%	Ariens Company - Gravely
12	Husqvarna	16.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.
13	Hustler	27.00%	22.00%	22.00%	0.00%	Excel Industries, Inc. dba Hustler Turf
15	John Deere	21.00%	21.00%	21.00%	21.00%	Deere & Company
17	Kubota	27.23%	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.
19	SCAG	22.00%	15.00%	15.00%	0.00%	Florida Outdoor Equipment, Inc.
22	Snapper Pro	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.
23	Toro	31.00%	0.00%	0.00%	0.00%	Wesco Turf, Inc.
Sub Group 15 Mower: Zero-Turn Radius, Commercial Type; Deck greater than or equal to 52" but less than or equal to 72"						
5	Cub Cadet	10.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.
8	eXmark	20.00%	20.00%	20.00%	0.00%	Roberts Supply, Inc.
9	Ferris	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.

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10	Grasshopper	25.00%	10.00%	10.00%	0.00%	Moridge Manufacturing, Inc. dba Grasshopper Mowers
11	Gravelly	22.00%	22.00%	22.00%	0.00%	Ariens Company - Gravelly
12	Husqvarna	16.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.
13	Hustler	27.00%	22.00%	22.00%	0.00%	Excel Industries, Inc. dba Hustler Turf
15	John Deere	21.00%	21.00%	21.00%	21.00%	Deere & Company
17	Kubota	27.23%	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.
19	SCAG	22.00%	15.00%	15.00%	0.00%	Florida Outdoor Equipment, Inc.
22	Snapper Pro	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.
23	Toro	31.00%	0.00%	0.00%	0.00%	Wesco Turf, Inc.

Group 9 Sub Group 16 Mower: Wide-Area, Commercial; Deck equal to or greater than 72 inches [BACK TO TOP](#)

Sub Group 16 Mower: Wide-Area, Commercial; Deck equal to or greater than 72 inches

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT	OEM OPTIONS DISCOUNT ³	ACCESSORIES, & IMPLEMENTS	OEM & REPLACEMENT	Contractor
9	Ferris	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.
10	Grasshopper	25.00%	10.00%	10.00%	0.00%	Moridge Manufacturing, Inc. dba Grasshopper Mowers
11	Gravelly	22.00%	22.00%	22.00%	0.00%	Ariens Company - Gravelly
13	Hustler	25.00%	22.00%	22.00%	0.00%	Excel Industries, Inc. dba Hustler Turf
15	John Deere	21.00%	21.00%	21.00%	21.00%	Deere & Company
17	Kubota	29.89%	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.
19	SCAG	22.00%	15.00%	15.00%	0.00%	Florida Outdoor Equipment, Inc.
22	Snapper Pro	10.00%	5.00%	5.00%	5.00%	Sarlo Power Mowers, Inc.
23	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.

Group 10 Lawn Equipment - Handheld, Walk-behind, Backpack

Sub Group 17 Power Small Handheld Equipment: Hedge Trimmers, Edgers, Augers, Post hole diggers, Chainsaws, Blowers

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT	OEM OPTIONS DISCOUNT ³	ACCESSORIES, & IMPLEMENTS	OEM & REPLACEMENT	Contractor
1	Ariens	22.00%	22.00%	22.00%	0.00%	Ariens Company - Gravelly
4	Cub Cadet	10.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.
5	Echo	20.00%	15.00%	15.00%	0.00%	Florida Outdoor Equipment, Inc.
8	Husqvarna	16.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.

Sub Group 18 Push Power Equipment: Brush Cutters, Tillers, Push Vacuum etc.

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT	OEM OPTIONS DISCOUNT ³	ACCESSORIES, & IMPLEMENTS	OEM & REPLACEMENT	Contractor
1	Ariens	22.00%	22.00%	22.00%	0.00%	Ariens Company - Gravelly
2	Bear Cat	15.00%	15.00%	15.00%	0.00%	Florida Outdoor Equipment, Inc.
3	Billy Goat	15.00%	15.00%	15.00%	0.00%	
6	Cub Cadet	10.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.
7	Echo	20.00%	15.00%	15.00%	0.00%	Florida Outdoor Equipment, Inc.
10	Husqvarna	16.00%	10.00%	10.00%	10.00%	Robinson Outdoors Inc.
16	Sarlo	20.00%	10.00%	10.00%	10.00%	Sarlo Power Mowers, Inc.
17	SCAG	22.00%	15.00%	15.00%	0.00%	Florida Outdoor Equipment, Inc.

Key [BACK TO TOP](#)

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- 4 - OEM Parts MSRP Discount [##.##%]: The OEM Parts MSRP Discount is the statewide discount used to obtain the individual Net OEM Parts Price (per Section 4.8, Ceiling Prices).
- 5 -MSRP List [Include: MSRP List Name, MSRP List Date, & MSRP List Pages / Sections]: The MSRP List is the list of Department approved Commodities and associated MSRPs available under the Contract, if awarded.

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Important Note: DMS is still working with awarded Contractors to receive information on Dealer Lists, and updated pricing pages by group. Information hyperlinked may include information that is not applicable to the Group or Sub Group. If a Group/Sub Group is missing the hyperlink, please reach out to the Contract Manager.

Group	Group Description	Sub Group	Sub Group Description	Excludes:	Applicable Commodity Code(s)*
Group 11	Utility Tractors: Under 40 HP	Sub Group 19	Utility Tractors; Less than 40 HP (Includes: Sub-Compact and Compact)		
Group 12	Utility Tractors: Greater than or equal to 40 HP but less than 145 HP	Sub Group 20	Compact Utility Tractors: Greater than or Equal to 40 HP but less than 75 HP (Includes: Compact and Utility)	Golf/Sports	21100000
		Sub Group 21	Utility Tractors: Greater than or equal to 75 HP but less than 110 HP (Includes: Compact and Utility)		
		Sub Group 22	Utility Tractors: Greater than or equal to 110 HP but less than or Equal To 145 HP		
Group 13	Row-Crop Tractors: Greater than 140 HP but less than 370 HP	Sub Group 23	Row-Crop Tractors: Greater than 140 HP but less than 260 HP		
		Sub Group 24	Row-Crop Tractors: Greater than or equal to 260 HP but less than 370 HP		
Group 14	Agricultural/Specialty Tractors: Includes hi-crop, low profile and narrow do not qualify for other groups	Sub Group 25	Agricultural/Specialty Tractors: Less than 145 HP		
		Sub Group 26	Agricultural/Specialty Tractors: Greater than or equal to 145 HP but less than 370 HP		
Group 15	Large Lawn, Agricultural, and Small Forestry Equipment: Compatible with tractors, stand alone, and vehicles.	Sub Group 27	Small Forestry Equipment: Wood chippers, Shredders, Log Splitters, etc.	Snow Equipment, Pressure Washers, Attachments, Accessories, and Implements	27112000 , 25111934, 27112712
		Sub Group 28	Accessories, Attachments & Implements compatible with vehicles		

Group 11 Utility Tractors: Under 40 HP

Sub Group 19 Utility Tractors; Less than 40 HP (Includes: Sub-Compact and Compact)

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.###%]	OEM OPTIONS DISCOUNT ³ [##.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.###%]	Contractor
2	Case IH	28.00%	28.00%	25.00%	10.00%	Glade & Grove Supply Co., LLC
5	John Deere	16.00%	16.00%	16.00%	16.00%	Deere & Company
7	Kubota	23.00%	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.
9	Mahindra	15.00%	10.00%	5.00%	2.00%	Sarlo Power Mowers, Inc.
10	Massey Ferguson	12.00%	3.00%	3.00%	0.00%	Kelly Tractor Co.
12	New Holland	24.00%	24.00%	17.00%	0.00%	CNH Industrial America, LLC. - New Holland Brand
14	Ventrac	13.00%	13.00%	13.00%	0.00%	Venture Products, Inc

Group 12 Utility Tractors: Greater than or equal to 40 HP but less than 145 HP

Sub Group 20 Compact Utility Tractors: Greater than or Equal to 40 HP but less than 75 HP (Includes: Compact and Utility)

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.###%]	OEM OPTIONS DISCOUNT ³ [##.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.###%]	Contractor
2	Case IH	25.00%	25.00%	25.00%	10.00%	Glade & Grove Supply Co., LLC
5	John Deere	16.00%	16.00%	16.00%	16.00%	Deere & Company
7	Kubota	23.49%	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.
9	Mahindra	15.00%	10.00%	5.00%	2.00%	Sarlo Power Mowers, Inc.
10	Massey Ferguson	12.00%	3.00%	3.00%	0.00%	Kelly Tractor Co.
12	New Holland	26.00%	26.00%	17.00%	0.00%	CNH Industrial America, LLC. - New Holland Brand

Sub Group 21 Utility Tractors: Greater than or equal to 75 HP but less than 110 HP (Includes: Compact and Utility)

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.###%]	OEM OPTIONS DISCOUNT ³ [##.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.###%]	Contractor
2	Case IH	25.00%	25.00%	25.00%	10.00%	Glade & Grove Supply Co., LLC
3	Challenger	19.00%	19.00%	3.00%	0.00%	Ring Power Corp.
5	John Deere	18.00%	18.00%	18.00%	18.00%	Deere & Company
7	Kubota	24.17%	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.
9	Mahindra	15.00%	10.00%	5.00%	2.00%	Sarlo Power Mowers, Inc.
10	Massey Ferguson	12.00%	3.00%	3.00%	0.00%	Kelly Tractor Co.
12	New Holland	26.00%	26.00%	17.00%	0.00%	CNH Industrial America, LLC. - New Holland Brand

Sub Group 22 Utility Tractors: Greater than or equal to 110 HP but less than or Equal To 145 HP

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.###%]	OEM OPTIONS DISCOUNT ³ [##.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.###%]	Contractor
2	Case IH	25.00%	25.00%	25.00%	10.00%	Glade & Grove Supply Co., LLC
3	Challenger	20.00%	20.00%	3.00%	0.00%	Ring Power Corp.
5	John Deere	23.00%	23.00%	23.00%	23.00%	Deere & Company
7	Kubota	24.17%	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.
10	Massey Ferguson	12.00%	3.00%	3.00%	0.00%	Kelly Tractor Co.
12	New Holland	29.00%	29.00%	17.00%	0.00%	CNH Industrial America, LLC. - New Holland Brand

Group 13 Row-Crop Tractors: Greater than 140 HP but less than 370 HP

Sub Group 23 Row-Crop Tractors: Greater than 140 HP but less than 260 HP

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Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
2	Case IH	32.00%	32.00%	25.00%	10.00%	Glade & Grove Supply Co., LLC
3	Challenger	23.00%	23.00%	3.00%	0.00%	Ring Power Corp.
5	John Deere	23.00%	23.00%	23.00%	23.00%	Deere & Company
10	Massey Ferguson	12.00%	3.00%	3.00%	0.00%	Kelly Tractor Co.
12	New Holland	30.00%	30.00%	17.00%	0.00%	CNH Industrial America, LLC. - New Holland Brand
Sub Group 24 Row-Crop Tractors: Greater than or equal to 260 HP but less than 370 HP						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
2	Case IH	30.00%	30.00%	25.00%	10.00%	Glade & Grove Supply Co., LLC
5	John Deere	23.00%	23.00%	23.00%	23.00%	Deere & Company
10	Massey Ferguson	12.00%	3.00%	3.00%	0.00%	Kelly Tractor Co.
12	New Holland	30.00%	30.00%	17.00%	0.00%	CNH Industrial America, LLC. - New Holland Brand
Group 14 Agricultural/Specialty Tractors: Includes hi-crop, low profile and narrow do not qualify for other groups						
Sub Group 25 Agricultural/Specialty Tractors: Less than 145 HP						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
2	Case IH	30.00%	30.00%	25.00%	10.00%	Glade & Grove Supply Co., LLC
5	John Deere	18.00%	18.00%	18.00%	18.00%	Deere & Company
7	Kubota	24.17%	5.00%	5.00%	6.50%	Florida Coast Equipment Inc.
10	Massey Ferguson	12.00%	3.00%	3.00%	0.00%	Kelly Tractor Co.
12	New Holland	26.00%	26.00%	17.00%	0.00%	CNH Industrial America, LLC. - New Holland Brand
Sub Group 26 Agricultural/Specialty Tractors: Greater than or equal to 145 HP but less than 370 HP						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
10	Massey Ferguson	12.00%	3.00%	3.00%	0.00%	Kelly Tractor Co.
Group 15 Large Lawn, Agricultural, and Small Forestry Equipment: Compatible with tractors, stand alone, and vehicles.						
Sub Group 27 Small Forestry Equipment: Wood chippers, Shredders, Log Splitters, etc.						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
2	Bear Cat	15.00%	15.00%	15.00%	0.00%	Florida Outdoor Equipment, Inc.
4	Gravelly	22.00%	22.00%	22.00%	0.00%	Ariens Company - Gravelly
Sub Group 28 Accessories, Attachments & Implements compatible with vehicles						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Bear Cat	15.00%	15.00%	15.00%	0.00%	Florida Outdoor Equipment, Inc.
2	Billy Goat	20.00%	15.00%	15.00%	0.00%	

Key

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Group	Group Description	Sub Group	Sub Group Description	Excludes:	Applicable Commodity Code(s)*
Group 16	Golf Carts and Golf Specialty Vehicles	Sub Group 29	Golf Carts - NO AWARD	All Racing, Youth, Non-Work UTV's	25101900
		Sub Group 30	Turf & Golf Utility Vehicles		
Group 17	Golf & Turf Mowers	Sub Group 31	Greens Mowers	Non-commercial	21100000
		Sub Group 32	Fairway Mowers		
		Sub Group 33	Rough, Trim, & Sports Mowers		
Group 18	Golf and Sports Specialty Equipment and Accessories	Sub Group 34	Walk-behind / Push power Equipment or Riding Equipment: Sod cutters, Edgers, Sprayers, Spreaders, Aerators, Overseeders, etc.	ATV's, Hand Held, Player Sports Equipment such as clubs, balls, etc.,	49211600
		Sub Group 35	Specialty Attachments Includes: Field and Bunker Rakes, Greens Rollers, Aerators, etc.		

Group 16 Golf Carts and Golf Specialty Vehicles

Sub Group 29 Golf Carts - NO AWARD

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.###%]	OEM OPTIONS DISCOUNT ³ [##.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.###%]	Contractor
NO AWARD						

Sub Group 30 Turf & Golf Utility Vehicles

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.###%]	OEM OPTIONS DISCOUNT ³ [##.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.###%]	Contractor
5	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.

Group 17 Golf & Turf Mowers

Sub Group 31 Greens Mowers

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.###%]	OEM OPTIONS DISCOUNT ³ [##.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.###%]	Contractor
5	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.

Sub Group 32 Fairway Mowers

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.###%]	OEM OPTIONS DISCOUNT ³ [##.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.###%]	Contractor
5	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.

Sub Group 33 Rough, Trim, & Sports Mowers

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.###%]	OEM OPTIONS DISCOUNT ³ [##.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.###%]	Contractor
1	Hustler	25.00%	22.00%	22.00%	0.00%	Excel Industries, Inc. dba Hustler Turf
5	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.

Group 18 Golf and Sports Specialty Equipment and Accessories

Sub Group 34 Walk-behind / Push power Equipment or Riding Equipment: Sod cutters, Edgers, Sprayers, Spreaders, Aerators, Overseeders, etc.

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.###%]	OEM OPTIONS DISCOUNT ³ [##.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.###%]	Contractor
1	eXmark	20.00%	20.00%	20.00%	0.00%	Roberts Supply, Inc.
3	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.

Sub Group 35 Specialty Attachments Includes: Field and Bunker Rakes, Greens Rollers, Aerators, etc.

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.###%]	OEM OPTIONS DISCOUNT ³ [##.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.###%]	Contractor
3	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.

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Revised: 9/17/2015

Group	Group Description	Sub Group	Sub Group Description	Excludes:	Applicable Commodity Code(s)*
Group 19	Large Commercial / Production Forestry Equipment	Sub Group 36	Heavy Forestry Equipment: feller bunchers, forwarders, harvesters, knuckleboom loaders, skidders, swing machines, etc.	Industrial, Construction equipment and tractors in previous groups	25101900
		Sub Group 37	Commercial Forestry Stand Alone Machines: Log Chippers, Stump Grinders, etc. - NO AWARD		
Group 20	Flat/Utility Axle Trailers	Sub Group 38	Single Axle Trailers	Construction, and Heavy Equipment Dump Trailers, as well as Tractor, Lawn Mower, or other Equipment.	21100000
		Sub Group 39	Tandem Axle Trailers		
Group 21	Specialty Trailers	Sub Group 40	Landscape and Dump Trailers	Construction, Heavy Equipment Dump Trailers, and Flat utility trailers	49211600

Group 19 Large Commercial / Production Forestry Equipment

Sub Group 36 Heavy Forestry Equipment: feller bunchers, forwarders, harvesters, knuckleboom loaders, skidders, swing machines, etc.

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [###.###%]	OEM OPTIONS DISCOUNT ³ [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [###.###%]	Contractor
3	Caterpillar	13.00%	13.00%	13.00%	0.00%	Ring Power Corp.

Sub Group 37 Commercial Forestry Stand Alone Machines: Log Chippers, Stump Grinders, etc. - NO AWARD

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [###.###%]	OEM OPTIONS DISCOUNT ³ [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [###.###%]	Contractor
NO AWARD						

Group 20 Flat/Utility Axle Trailers

Sub Group 38 Single Axle Trailers

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [###.###%]	OEM OPTIONS DISCOUNT ³ [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [###.###%]	Contractor
2	Big Tex	10.00%	10.00%	10.00%	10.00%	Federal Contracts Corp
3	Felling Trailers	10.00%	10.00%	10.00%	10.00%	

Sub Group 39 Tandem Axle Trailers

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [###.###%]	OEM OPTIONS DISCOUNT ³ [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [###.###%]	Contractor
2	Big Tex	10.00%	10.00%	10.00%	10.00%	Federal Contracts Corp
6	Felling Trailers pt. 1	10.00%	10.00%	10.00%	10.00%	
11	Trail King	1.00%	1.00%	1.00%	1.00%	Flagler Construction Equip., LLC

Group 21 Specialty Trailers

Sub Group 40 Landscape and Dump Trailers

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [###.###%]	OEM OPTIONS DISCOUNT ³ [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [###.###%]	Contractor
2	Big Tex	10.00%	10.00%	10.00%	10.00%	Federal Contracts Corp
7	Trail King	1.00%	1.00%	1.00%	1.00%	Flagler Construction Equip., LLC

Key
 1 - Manufacturer/Brand: The Manufacturer/Brand is the Industry Name that the equipment is sold under.
 2 - Base Equipment MSRP Discount [###.###%]: The Base Equipment MSRP Discount is the statewide discount used to obtain the individual Net Equipment Price (per Section 4.8, Ceiling Prices).
 3 - OEM Options, Accessories, & Implements MSRP Discount [###.###%]: The OEM Options, Accessories, & Implements MSRP Discount is the statewide discount used to obtain the individual Net OEM Options, Accessories, & Implements Price (per Section 4.8, Ceiling Prices).
 4 - OEM Parts MSRP Discount [###.###%]: The OEM Parts MSRP Discount is the statewide discount used to obtain the individual Net OEM Parts Price (per Section 4.8, Ceiling Prices).
 5 - MSRP List [Include: MSRP List Name, MSRP List Date, & MSRP List Pages / Sections]: The MSRP List is the list of Department approved Commodities and associated MSRPs available under the Contract, if awarded.