

RFP#375-11842

**TITLE:** Beach Equipment Rental Concession

DATE: 4/6/17

**PRESENTATIONS on 3/28 / Best and Final 4/6**

	Laura Voet																		
	Total Revenue above minimum guaranteed annual franchise fees			Understanding the Scope of the Project			Proposed plan for management, staffing and operation of concession. (Quality of plan, number of staff available to provide services, etc.)			Experience, qualifications, and references of the proposing firm.			Quality of storage plan, concession area site plan, hurricane preparedness plan with regard to aesthetics, impact on beach and public safety			Availability, diversity and quality of service offered and additional amenities proposed for the public and hotel guests.			
PROPOSING FIRM	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Total Points Awarded
Oceanside Beach Services	0.35	1	0.35	0.20	2	0.40	0.10	2	0.20	0.15	2	0.30	0.10	2	0.20	0.10	2	0.20	1.65
Boucher Bros.	0.35	2	0.70	0.20	1	0.20	0.10	1	0.10	0.15	1	0.15	0.10	1	0.10	0.10	1	0.10	1.35

	William McDonough																		
	Total Revenue above minimum guaranteed annual franchise fees			Understanding the Scope of the Project			Proposed plan for management, staffing and operation of concession. (Quality of plan, number of staff available to provide services, etc.)			Experience, qualifications, and references of the proposing firm.			Quality of storage plan, concession area site plan, hurricane preparedness plan with regard to aesthetics, impact on beach and public safety			Availability, diversity and quality of service offered and additional amenities proposed for the public and hotel guests.			
PROPOSING FIRM	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Total Points Awarded
Oceanside Beach Services	0.35	1	0.35	0.20	2	0.40	0.10	2	0.20	0.10	2	0.20	0.10	2	0.20	0.10	2	0.20	1.55
Boucher Bros.	0.35	2	0.70	0.20	1	0.20	0.10	1	0.10	0.10	1	0.10	0.10	1	0.10	0.10	1	0.10	1.30

PROPOSING FIRM	Debby Eisinger																		
	Total Revenue above minimum guaranteed annual franchise fees			Understanding the Scope of the Project			Proposed plan for management, staffing and operation of concession. (Quality of plan, number of staff available to provide services, etc.)			Experience, qualifications, and references of the proposing firm.			Quality of storage plan, concession area site plan, hurricane preparedness plan with regard to aesthetics, impact on beach and public safety			Availability, diversity and quality of service offered and additional amenities proposed for the public and hotel guests.			Total Points Awarded
	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	
Oceanside Beach Services	0.35	1	0.35	0.20	2	0.40	0.20	2	0.40	0.15	2	0.30	0.10	2	0.20	0.10	2	0.20	
Boucher Bros.	0.35	2	0.70	0.20	1	0.20	0.20	1	0.20	0.15	1	0.15	0.10	1	0.10	0.10	1	0.10	1.45

PROPOSING FIRM	Dan Barnett																					
	Total Revenue above minimum guaranteed annual franchise fees			Understanding the Scope of the Project			Proposed plan for management, staffing and operation of concession. (Quality of plan, number of staff available to provide services, etc.)			Experience, qualifications, and references of the proposing firm.			Quality of storage plan, concession area site plan, hurricane preparedness plan with regard to aesthetics, impact on beach and public safety			Availability, diversity and quality of service offered and additional amenities proposed for the public and hotel guests.						
	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Total Points Awarded	Average Points Awarded	Total Final Score	FINAL RANKING
Oceanside Beach Services	0.35	1	0.35	0.20	2	0.40	0.10	2	0.20	0.15	2	0.30	0.10	2	0.20	0.10	2	0.20	1.65	1.68	6.70	2
Boucher Bros.	0.35	2	0.70	0.20	1	0.20	0.10	1	0.10	0.15	1	0.15	0.10	1	0.10	0.10	1	0.10	1.35	1.36	5.45	1