

RICOH



City of Fort Lauderdale Print Shop

PRICING PROPOSAL

April 4, 2016

PREPARED BY:

**Thomas Paige
Production Print
561-722-2495**

*All pricing contained in this proposal is valid through **May 20th, 2017** and excludes all applicable taxes.*

STATEMENT OF INTENT

It is our intent to plan, provide and support the new
Ricoh Production Equipment
in your **Digital Reprographics Area**.

Ricoh Corporation will supply a state-of-the art production printing solution backed by a highly efficient direct service and support network tailored to your needs. Our recommended solution is designed to meet your long-term business goals by streamlining document output and reducing costs.

We will approach all our account agreements as long-term business partnerships and we will work with you in a manner consistent with that commitment. We are a solution-oriented company and will always search for ways to further improve your production-printing environment. We have the people, technology, experience, commitment and structure to provide a superior level of customer care for your entire organization.

We look forward to helping you improve the efficiency of your production-printing environment.

Production Printing
Thomas Paige
561-722-2495

Account Manager
Tony Graves

BUSINESS OBJECTIVES:

- Increase overall bandwidth
- Increase operating efficiencies
- Increase color production capabilities and quality
- Faster Speeds
- Auto Duplex 360GSM

BENEFITS OF A RICOH PARTNERSHIP

- Partnership with a Company that knows your critical output needs in the Production Print Environment and will deliver above expectations
- 87% of service calls are completed the first time
- Customizable service program
- **Strongest** product warranty in the industry- 95% guaranteed uptime or we reimburse you daily
- 4 hour production average response time to emergency calls

Color Digital Press w- stapler-stacker

- **1- Ricoh Pro 7100 -404620**
 - Color & Black & White 80 PPM Printer 360GSM
 - LCiT Vacuum Feed RT5100 - 404650
 - Finisher SR5050 - 404548
 - Fiery Controller E43 - 404671
 - Impose -404750
 - TCRU Kits A, B -404696/404697
 - Power Filter (2) 007138MIU
 - Professional Services Included – PP-ISFC7100E43
 - Network connect – PS-NWSCPC

US Community Contracted Pricing Promotion

48 months \$1,285.69

60 months \$1,129.62

See spreadsheet US community pricing page attached

U.S. Communities Program Contract # 4400003732 This Purchase Order incorporates by reference the lease and maintenance terms and conditions outlined in the U.S. Communities Master Lease Agreement (Rev. 04/15) and U.S. Communities Equipment Sale and Maintenance Agreement of U.S. Communities Contract No. 4400003732, as amended, and located at: <http://www.uscommunities.org/suppliers/ricoh/ricoh-contract/> (collectively, the "Contract") which terms and conditions shall supersede all conflicting other terms and conditions of this Purchase Order, whether annexed or incorporated into this Purchase Order, and (b) to the extent applicable, are amended by the U.S. Communities addendum attached to this purchase order. All references to "Schedule" in the Contract shall mean this Purchase Order whether executed or not.

Service price fixed **Ricoh Pro 7100 Service**

\$0.033 Charge for Every COLOR Print/Copy Overage

\$0.0055 Charge for Every B&W Print/Copy

***All Labor, Service calls, Preventive Maintenance,
Parts, Supplies, CMYK Toner & Staples***

***Excludes paper
Single Click 13x19***

Account Team

Contact	Title	Phone Number
Thomas Paige	Print Production Specialist	561-722-2495
Tony Graves	Account Manager	954-745-5119
Joe Raza/Blasé Wharton	Print Production Solutions Eng.	305-821-2039 954-914-0415
Bob Goodwin	Production Field Service Manager	954-214-3626
Ralph Gonzalez	Sales Manager	954-605-4389