



# CITY OF FORT LAUDERDALE City Commission Agenda Memo REGULAR MEETING

| TO:    | Honorable Mayor & Members of the<br>Fort Lauderdale City Commission  |
|--------|--|
| FROM:  | Lee R. Feldman, ICMA-CM, City Manager  |
| DATE:  | March 21, 2017   |
| TITLE: | Motion to Approve Contract for Purchase of Turf Grass and Landscaping<br>Maintenance Services – NE Quadrant– C & M Landscaping, Inc<br>\$147,488 |

#### **Recommendation**

It is recommended that the City Commission approve a one-year contract, in substantially the form attached, with C& M Landscaping, Inc. for the purchase of turf grass and landscaping maintenance services in the City's NE quadrant at the estimated cost of \$147,488; and authorize the City Manager to approve three, one-year renewal options contingent upon appropriation of funds.

#### **Background**

The Parks and Recreation Department is requesting approval of a one-year contract to provide turf grass and landscaping maintenance which includes mowing, weeding and hedge trimming at various locations in the City's northeast quadrant.

C & M Landscaping, Inc. was ranked first place because of their understanding of the City's needs, their past performance history with the City, and their ability to meet the technical specifications of the contract. They are currently providing the same services to the City, and have performed to staff's complete satisfaction.

The background of the solicitation process includes the following:

- December 16, 2016 Request for Proposal (RFP) 375-11852 was issued for a turf grass and landscaping maintenance services, NE Quadrant.
- January 18, 2017 The RFP closed with a total of four firms submitting proposals including:
  - C & M Landscaping, Inc.
  - Creative Lawn Maintenance LLC
  - MCT Service, LLC
  - Weed-A-Way, Inc.

• February 3, 2017 – The evaluation committee consisting of Brian Dooling, Parks Supervisor; Corey Callier, Facilitates Manager; and William McDonough, Parks Supervisor met with Ginah Joseph, Procurement Specialist II, to evaluate and rank the firms based on the evaluation criteria shown below:

| EVALUATION CRITERIA                              | WEIGHT |  |  |
|--|--------|--|--|
| Understands scope                                | 20%    |  |  |
| Meets technical specifications                   | 10%    |  |  |
| References, past performances, years in business | 40%    |  |  |
| Cost to the City                                 | 30%    |  |  |
| Total  | 100%   |  |  |

The four firms were ranked as follows:

- C & M Landscaping, Inc. (1<sup>st</sup> Place)
- Weed-A-Way, Inc. (2<sup>nd</sup> Place)
- Creative Lawn Maintenance, LLC (3<sup>rd</sup> Place)
- MCT Services, LLC (4<sup>th</sup> Place)
- February 17, 2017 The evaluation committee reconvened to review the best and final offers and made an award recommendation. The committee recommends award to the top ranked proposer, C& M Landscaping, Inc., as meeting all requirements of the RFP specifications.

## Resource Impact

Funds for this purchase in the amount of \$147,488 are available in the FY 2017 Budget in the account listed below.

| Funds available as of March 6, 2017 |                              |   |                                  |                                     |           |  |  |  |
|-------------------------------------|------------------------------|---|----------------------------------|-------------------------------------|-----------|--|--|--|
| ACCOUNT NUMBER                      | INDEX NAME<br>(Program)      | CHARACTER<br>CODE/<br>SUB-OBJECT<br>NAME          | AMENDED<br>BUDGET<br>(Character) | AVAILABLE<br>BALANCE<br>(Character) | AMOUNT    |  |  |  |
| 001-PKR062901-3237                  | General Parks<br>Maintenance | Services/<br>Materials<br>Lawn & Tree<br>Services | \$6,053.055                      | \$3,331,446                         | \$147,488 |  |  |  |
| TOTAL AMOUNT ►                      |                              |   |                                  |                                     |           |  |  |  |

## Strategic Connections

This item is a Press Play Fort Lauderdale Strategic Plan 2018 initiative, included with in the Internal Support Cylinder of Excellence, specifically advancing:

- Goal12: Be a leading government organization, managing resources wisely and sustainably.
- Objective 1: Ensure sound fiscal management.

This item advances the Fast Forward Fort Lauderdale Vision Plan 2035: We Are United.

03/21/2017 CAM #17-0285

## **Attachments**

Exhibit 1 – Solicitation Exhibit 2 – Final Ranking Exhibit 3 – C & M Landscaping Proposal Exhibit 4 – Creative Lawn Maintenance Proposal Exhibit 5 – MCT Services, LLC Proposal Exhibit 6 – Weed-A-Way Proposal Exhibit 7 - Contract

Prepared by: Carolyn Bean, Parks James Hemphill, Finance Linda Blanco, Finance

Department Directors: Phil Thornburg, Parks Kirk Buffington, Finance