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6574 N. State Rd 7 #229
Coconut Creek, FL 33073
(954) 601-3897

www.thoroughbredwaste.com

Executive Summary

The idea for Thoroughbred Waste Services was created back in 2012, however we did not officially open our doors to business until November, 2014. The goal was to create a family owned and operated business that could compete with the larger waste and recycling companies, while also providing for our growing family. With over 25 years of combined experience in the Waste & Recycling Industry, our goal is to provide our customers the most affordable service, without losing the quality of customer service that can happen when dealing with "corporate". Although we are rapidly growing, our priority is to keep the rareness in the waste industry of being family owned and operated. This allows us to provide a quick response to any service needs as our customers are dealing directly with the owner, not a long chain of command. It also allows us to design waste removal and recycling packages tailored to our customer's specific needs and not just a broad range of service, as our overhead is lower than larger corporations.

Our headquarters are currently located in Deerfield Beach, Florida. Our service yard and main office are within a short distance to the Waste Management Recycling Processing Center located at 1750 SW 43rd Terrace, Deerfield Beach that the City of Ft. Lauderdale currently has a contract for disposal with. At this time, we do not plan on moving our main place of operation as it fits our business needs, yet also has enough room to grow as our business expands. Upon award of contract with the City, we would look into opening a smaller office within the city limits for our Route Supervisor and customer service support team to work out of.

The owner of Thoroughbred Waste Services is Jillian Lopapa. With 14 years of customer service experience, she utilizes these skills to be the "face" of the company. Her focus has been getting the name of Thoroughbred Waste and the services we offer out into the surrounding communities. Along with overseeing the Administrative and Sales Department, she is also acting as the current school liaison for Thoroughbred Waste and their contract with The School Board of Broward County. With this new adventure, she has been helping to develop a recycling program within the school district and has been involved with training of both students and administration on recycling procedures; as well as the benefits of recycling. Her office is located at our Deerfield Beach location.

Her husband Richard, acts as Operational Manager for the business and oversees the day to day operations of the yard. He has over 20 years of experience in the Waste and Recycling industry as his family owned and operated a large waste hauling business in New York City. He also has a background in engineering and mechanics, which he utilizes in his day to day operations of our facility. Besides overseeing the drivers, Richard manages the maintenance of all vehicles and equipment that comes into or leaves our yard.

If awarded, we will hire a Route Supervisor who will oversee the contract with The City of Ft. Lauderdale. Since this position will be a representation of both Thoroughbred Waste Services and The City of Ft. Lauderdale, they will work directly under the owner and The City Coordinator. Because of the job responsibilities that are required of the position, we will seek a candidate who has knowledge of the waste and recycling industry, The City of Ft. Lauderdale and the commitment to the environment and surrounding community. This person shall also possess strong customer service skills as they will be interacting with the residential customers. A company vehicle, laptop, cell phone(s) and all needed equipment for the job will be provided by Thoroughbred Waste Services. As stated previously, the person who fills this position will be provided with a smaller office location within the City for them to work out of, along with administrative support who can field and document any calls or issues that might come in as required by the city. They will be required to report to main headquarters in Deerfield Beach minimally one time per week to review the Ft. Lauderdale Recycling account.

Although Thoroughbred Waste is considered to be "small" in size when compared to other companies that also service the surrounding communities, we are confident in our abilities to perform the scope of services that will be required for this contract. We have operational experience, financial capabilities and support and also the commitment to provide quality service at a fair price. Because we are privately owned and operated, we are able to bypass the organizational structure of a nationwide company so that decisions that are important to you can be made quickly and implemented effectively, saving both time and money for those involved.

In a time where society has a growing concern about the lasting effects on the environment, we are taking the next steps to provide our community with solutions for waste and recycling collection, transportation and disposal. Our success in such a short time, is driven by the relationships we are building with our employees, customers and our surrounding community.



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www.thoroughbredwaste.com

Experience and Qualifications

The official and registered name of our company is Thoroughbred Waste Services, LLC. For tax purposes, our accountant has it set up as an S-Corp. Registration of the name with the State of Florida was originally in 2012, with the actual opening of the business commencing in November, 2014. We have just celebrated our 2nd full year in business.

Thoroughbred Waste Services, LLC is a Woman Owned Business with certification from the Supplier Diversity & Outreach Program with the School Board of Broward County in which we hold the North Territory Recycling Services contract. We also currently have applications in with the Small Business Administration to be registered as a Woman Owned Small Business and the Miami-Dade School Board's M/WBE Program.

Our company information is the following:

Physical address where we have our main office, storage yard and fleet of trucks:
1139 SW 34th Avenue Deerfield Beach, FL 33442.

Our mailing address that we use for billing purposes is:
6574 N. State Rd 7 #229 Coconut Creek, FL 33442

Main Office Line: (954) 601-3897

Fax Number: (863) 354-6311

Website: www.thoroughbredwaste.com

Richard Cell Phone (Operational Manager): (954) 520-1012

Jilliann Lopapa Cell Phone (Owner): (561) 504-2347

When compared to other bidding companies, we are considered to be "small" in size. However, we feel that is beneficial as it helps in keeping the overhead down to run the business, allowing us to pass these savings on to both our current and future customers. We currently have 8 employees. The duties are broken up as follows:

Jilliann Lopapa- Majority Owner of Thoroughbred Waste. Currently acts as School Board liaison for The School Board of Broward County Recycling Contract we hold, also heads the Administrative and Sales Department of the Company.

Richard Silvestri- Owner of Thoroughbred Waste Services and Operational Manager. In charge of drivers, and maintaining of fleet and equipment. Also trains all new drivers with the company so they meet our standards of service.

We also have 3 drivers on staff, 2 salesmen and 1 administrative assistant. Attachments of the Owners Resumes are included in this bid

Although we lack the actual city experience that one would look for when bidding the curbside services for The City of Ft. Lauderdale, we feel that the scope of the work would be a perfect fit for how we see our company growing over the next few years. They say in life- you always have to start somewhere. Our deficiencies in size and city experience that the national or larger companies offer, are made up through the quality of service that we will provide along with the goals of our business to the community. All current customers that we provide waste service to are also offered recycling services and staff training as part of their contracts. Thoroughbred Waste is committed to ensuring a clean and safe environment for those that we service- from employees, to our customers and the surrounding communities.

Our current contract with the SBBC for recycling services has allowed for Thoroughbred Waste to find its "niche" in the waste and recycling industry. This contract entails servicing all public elementary, middle and high schools in Broward County north of 595, along with all administrative and maintenance facilities. Although our company is only a few months into this contract, we have found that the manner in which the route, weekly reports, site visits and student teachings are set up, allows for us to work the contract requirements with minimal issues on both sides. Once doubted when awarded the contract due to our size and age as a company, has been replaced with praises on the level of service given to the SBBC. We are currently also 1st Alternative to Miami Dade Schools for their Recycling Contract that has yet to be finalized and started.

Thoroughbred Waste has the financial backing that would allow us to hire experienced and certified drivers, along with funding the expected equipment and staffing needs that the City is requiring as part of the bid. We are currently expanding at a 10-15% growth rate each month, so the hiring for future staffing needs are already being set into place.

We approach our current daily operations with an eye on both safety and the environment. Our drivers must have minimal 3 years' experience in the garbage collection industry, as well as required drug testing upon hiring, and DMV checks every 6 months. Our fleet of trucks are maintained daily so that they are working at both safe and efficient levels when in operation. All waste and recyclables collected within our fleet are disposed of at the proper sites with required documentation being provided for our records.

JILLIANN LOPAPA

4570 Avalon Street, Boca Raton FL 33428 |
(561) 504-2347 | twswasteservice@gmail.com

OBJECTIVE

To utilize both my personal and professional skills to help build a family business.

HOSPITALITY SKILLS

Languages

- Some French, fluent in English

Computers Skills

- Have experience with Aloha, POS, QuickBooks, Excel, Word, Facebook and Instagram. I am also familiar with computer programs such as Onvia and BidScope.

EXPERIENCE

November 2013-present

- Owner/Office Administrator Thoroughbred Waste Services, LLC (Family Business)
- QuickBooks Entry of All Clientele, Accounts Payable/Receivables, Employees and Mileage of Vehicle
- Reconciliation of all accounts
- Monthly and Weekly Billing
- Creation and Promotion of Marketing Materials to generate new business
- Dealing with clients, setting up services, past due invoices
- Cold calling to gain new clients
- Keeping up to date and filing of licenses, insurance, maintenance of vehicles
- Payroll
- School Board of Broward County Liaison- implementing recycling program, weekly site visits/reports, invoicing and handling of any issue that might come up.

May 2010-June 2015

General Manager, Bartender, Server, Kitchen Manager, *The Whale Raw Bar*

- Only Manager- so I filled in ANY position in the restaurant when a worker did not show
- Scheduling both front of house/back of house staff
- Inventories and ordering of both Food and Liquor
- Handling of day/night drawers, deposits and bills
- Data Entry of Office Work
- Creating and implementing specials, recipes, staff incentives

- Dealing with unhappy and happy customers
- Marketing and Off Premise Events
- Staff meetings, Trainings

Service Bartender on weekends, Substitute Bartender when regular one was gone

EDUCATION

2004-2008 Bachelors of Elementary Education, Minor in Child Psychology Florida Atlantic University

References Available Upon Request

RICHARD SILVESTRI

4570 Avalon Street Boca Raton, FL 33428 | richrts@gmail.com | 954-520-1012

OBJECTIVE | To continue building my current family owned business within the local community, while creating positive relationships with both current and prospective customers.

SKILLS & ABILITIES | Growing up in the waste management/recycling business (Action Carting in New York), I have over 20 years of experience in the industry. I have worked every aspect of the job from startup, administrative, operations, maintenance and driving.

EXPERIENCE | **OPERATIONAL MANAGER – THOROUGHbred WASTE SERVICES, LLC**
2013-PRESENT

Currently hold the position of Operations Manager for Thoroughbred Waste Services. I have started from the ground up from purchasing and rebuilding the trucks that are on the road to the day-to day operations of the company. Job duties include overseeing driver(s), pickup/delivery of materials to job sights, dispatch, purchasing, maintenance of all fleet vehicles, and driving of company trucks. Began with first customer in November 2014 and now hold over 70 customer accounts. Recently became North territory Recycling provider for The School Board of Broward County.

OWNER, BREEDER, TRAINER – SILVESTRI RACING/3 G'S
THOROUGHbreds
2007-PRESENT

Involved in the Thoroughbred Racing Industry as an owner, breeder and trainer to horses. Duties include attending horse auctions and analyzing horses for sale, purchasing of horses for my stable, matching breed lines for upscale breeding of horses, oversee training of horses by hired trainers, training my own horses from birth to racing, prepping horses for racing

OWNER/OPERATIONAL MANAGER, RTS WASTE
2002-2007

Built waste management and recycling business from the ground up and purchased Roll Off company from Atlantic Roll Off in 2004. Also had toilet rental and cleaning service as part of RTS. Job duties included overseeing drivers, dispatch, maintaining fleet of 42 trucks, purchasing of job related materials and overseeing training of employees for necessary safety standards. Sold the waste management and roll off business to SWS and the toilet business to United toilets in 2007.

EDUCATION | **UNIVERSITY OF MICHIGAN, ANN ARBOR, MICHIGAN**
SCHOOL OF ENGINEERING 1989-1991

Left early to take care of family and family business when father passed



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Approach to Work

The City's Needs and Goals

Thoroughbred Waste Services, LLC understands that the City of Ft. Lauderdale is seeking an experienced and licensed firm to provide curbside collection for the City's Public Works Department. The City is looking for firm, fixed pricing by the awarded company for an initial term of 3 years, with the option to extend the contract for up to 2 additional 1 year contracts. Thoroughbred Waste also understands that because of the scope of services being bid upon, The City has a right to initiate a service test period to see if the awarded bidder can perform the requirements of the contract. If deemed necessary, The City may select another contractor or award the contract to more than one company.

Such contractor for the scope of services being bid upon, should have proper insurance requirements for both General Liability and Workers Comp with rated companies. Insurance is to remain in force at all times within the contract period with The City of Ft. Lauderdale to be listed as additional insured. Upon award of contract, the awarded company shall also provide to The City a performance bond by a surety company for the amount of the proposed price within 15 days of award notification. This is done to ensure faithful service during the term of the contract.

Personnel for the contract with The City must be verified through the US Department of Homeland Security's E-verify System and shall include both an administrative support team and also a Route Supervisor position who will directly report to The City. Key personnel are to stay in place for the term of the contract and if a substitution is needed, the said position is subject to City approval and must have equal or better credentials than the person being replaced. The City may also hire a Contract Coordinator who will review and rate the performance of the Contractor.

The City has already issued curbside collection carts to the residents. However, the Contractor will be responsible to deliver, repair, remove, and replace recycling carts. The contractor is also responsible for maintaining and cleanliness of the carts when switching them out and returning any to The City. Thoroughbred Waste also understands that service is to be provided one time per week on specific days, per neighborhood as already determined by The City. At times, additional collection of materials will be needed and will be provided by the contractor. Collections service for the disabled, special events and special requests by The City are to be done as requested.

The City currently directs all of its recyclables to the Waste Management recycling processing center located at 1750 SW 43rd Terrace, Deerfield Beach. Thoroughbred Waste understands that there is a contract in place between The City and Waste Management and all collections are to be taken to that facility unless otherwise notified by The City. We are to keep a weekly log containing copies of the recycling load tickets to track the

tonnages being received. The City will also require vehicle tare weights to help in calculating the final disposal charge The City pays annually.

As part of the contract, Thoroughbred Waste is to provide minimally one Route Supervisor who will work collection days. The role is to act as a liaison between the contractor, The City and the customers. He or she will be responsible for ensuring proper use of carts by residents, reporting of lost or stolen carts, reporting of accidents that might take place between equipment or vehicles and twice daily reports of trucks on route and their collection status. They will also be responsible for dealing with individuals and helping to solve any issues while protecting The City's interests at all times. An administrative support team will also be provided to help answer/dispatch any calls and document and track service requests, customer complaints and provide any needed information to The City.

Equipment such as vehicles needed for the contract will adhere to the guidelines within the bid. They will be equipped with GPS, cameras and proper safety equipment at all times. Employees will be identifiable by wearing company uniforms or shirts with the company logo, as well as the proper safety wear such as street visible clothing and/or safety hats.

Thoroughbred Waste understands it will also pay to The City no later than one year from the anniversary start date a sum of \$10,000. This will assist in the cost of providing literature or promotional materials to educate the residents on recycling services being offered by The City for its Recycling Program. We will also help in supporting the City with city-sponsored events, outreach and educational events. We believe in the hands on approach and pledge to provide our time, knowledge and trucks for these events when The City requests us to.

Routes & Equipment

In order to meet the requirements of The City and in an effort to provide a seamless transition, Thoroughbred Waste intends to stick to the current scheduled pickup days for all residential customers. The route maps supplied within the bid indicate the areas and service days as they are provided currently. Prior to start of contract we will run these routes to see if there are any adjustments that can be made for better efficiency and service. Any changes will be submitted to The City for approval before done.

The City of Ft. Lauderdale Curbside Recycling routes will be serviced by a combination of approximately 5 Automated Side Loader (ASL) and 3 Rear End Loader (REL) trucks. We feel this will provide the most efficient and safe operations within the City. ASL trucks are operated by a single driver while the REL is operated by a three employee team of driver and 2 helpers.

The trucks for The City Curbside Recycling Services will be 2014 or newer as requested by The City within the bid. As we have done with our SBBC Recycling truck, we will specifically design the truck's outer appearance to promote recycling with The City and Thoroughbred Waste working in unison. Specifics of design will be submitted to the City for approval before being applied to the vehicles.

Our trucks will also all be equipped with the Third Eye Camera Systems our current fleet has in place. This is a real time recording system that allows us to set automatic recordings for pre-determined driver infractions such as speed, non-use of safety belt or any other infraction set by management. It has 360 degree views of the truck at all times and live records from the back end. The driver also has the option to record in necessary certain times spans if necessary due to incident or service issue. The camera system also show the inside of truck, allowing us to pin point exact locations of contamination or recycling infractions by the customer. This

system gives you real time information such as precise GPS tracking so we can know where the driver is on his route at all times.

Proposed Employees

The following employees are proposed to provide the service in The City:

1 Route Supervisor
8 Residential Recycling Drivers
6 Helpers
1 Container Delivery/Maintenance Driver
2 Administrative Support Members
Alternative drivers will be available if needed due to absence etc.

The number of trucks and drivers will be increased or decreased as necessary to provide optimal service to customers within The City. Drivers will typically work a 5-6 day work week depending on their route. Hours will be from 7am until completion of their assigned routes. The projected work should be completed in under 10 hours per day to accomplish this goal. Routes will be designed to keep employees in compliance with DOT hours of service.

As part of the contract, Thoroughbred Waste will provide a customer service center consisting of minimal two administrative support members to help aid in any service related issues, customer requests, and to help in tracking and recording any service complaints. This office will be open Monday – Friday from 9 am-5pm, unless deemed otherwise by The City. It will also have an afterhours messaging system so that we can take information and return calls to customers if the office is closed.

Timeline

Task	Target Date
Submittal of Bid to The City of Ft. Lauderdale	1/20/17
Award of Bid Notification	unsure
Provide all requested documents to The City (bond, additional insurance, etc)	Within 2 weeks from date of award
Submit for approval Truck designs/Artwork	7/15/17
Hire of Route Manager	8/1/17
Secure Vehicle Purchases	8/15/17
Route Manager & Operational Manager Run Routes	9/1/17-9/30/17
Drivers Hired & trained (over time period)	9/15/17-10-31-17
Administrative Office opened & Support Services Hired (training to be done)	9/15/17-10/31/17
Drivers & Supervisors Run Routes	11/5/17-11/20/17
Contract begins (all staff on board 1 week prior)	12/1/17

Thoroughbred Waste has gained experience in transitions of a large account through its work with the SBBC. Finalization of the contract was held at the end of June, 2016 with the start date of July 1, 2016. Because it was very fast process, our management took notes that we felt would be put to good use in the future of ways

to ease the transition process for both parties. These experiences have provided a solid knowledge base within our organization to help make this transition seamless to the customers in The City of Ft. Lauderdale.

We feel that communication is the key in any transition process and Thoroughbred Waste's team recommends status meetings be held between both parties monthly from award to 90 days prior, bi-weekly meetings 30 – 90 days out from start date increasing to weekly in the 30 days leading up to the start date. This can be done in person, by telephone or email communication.

Dry runs with the employees and management dedicated to the City in the month prior to start of contract are essential. All routing, maps and omissions need to be finalized, documented and accessible prior to the December 1, 2107 start date. Familiarity and participation from both drivers and supervisors will guarantee a smooth transition on the start day. Daily debriefing and reviews will be held to certify the best practices are discussed and any issues that may hinder the operation be resolved and discussed with The City to eliminate potential problems.

We feel that the dedicated attention and the continued open communication between our company and The City will ensure a smooth transition for the curbside recycling collection process.

How It Fits

Our current workload consists of the Recycling Contract for the School Board of Broward County North Territory, along with over 80 Commercial Waste and Recycling accounts throughout Broward and Palm Beach County. In the past two years, we have developed our routes to be very efficient in cost and time. We have a dedicated fleet of trucks that service these accounts, and the staffing for this work is already in place and managed efficiently in both time and costs.

We pride ourselves in being family owned and operated because it allows our company to represent our belief that you can receive quality service at affordable pricing. Any issues are sent directly to the owner and handled immediately. We feel that this sets us apart from our competition because our customers and staff know we value them. This has also allowed us to grow at a fast rate because our service and reputation speaks for itself.

Through opportunity of servicing The City of Ft. Lauderdale Curbside Recycling, it would allow us to build upon the "niche" we have found in the Waste and Recycling industry. Through our current contract with the School Board of Broward County- we have been working with schools in Broward County to develop a recycling program and raise awareness to the environment. We have found that there is still a lack of understanding in the community on the importance of recycling and that people have many misconceptions on the materials that can actually be recycled. We feel that a contract such as this can be used not just as a stepping stone for our business to grow, but as a way to educate those within the community about the importance of recycling.

SECTION VI - COST PROPOSAL PAGE**Proposer Name:** Thoroughbred Waste Services, LLC

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor must quote firm, fixed, costs for all services/products identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Notes:

Attach a breakdown of costs including, but not limited to, labor, equipment, materials and parts.

We are requesting you to provide us the UNIT price per each residential and commercial account for the following service:

Weekly pickup and delivery of program recyclables for 37,888 total residential and commercial accounts over the course of one full year/12 months

37,888 Accounts X 12 Months = 454,656 Units

Provide UNIT price only = Y.

Y = \$ 3.33

Total Cost =

454,656 x Y = \$ 1,514,004.40

(The above is a sample format and may be revised per individual solicitation.)

Submitted by:

Jillann Lopez
Name (printed)

1/19/17
Date

Jillann Lopez
Signature
Owner
Title

ATTACHMENT "A"
E-VERIFY AFFIRMATION STATEMENT

RFP/Bid /Contract No: Bid 875-11864

Project Description: Curbside Recycling Services

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

- (a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- (b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/Bidder Company Name: Thoroughbred Waste Services, LLC

Authorized Company Person's Signature: Jlmann Lopez

Authorized Company Person's Title: Owner

Date: 1/19/17

REFERENCES – ATTACHMENT B

All references shall include owner, address, contact name and phone number, and the contract value. A minimum of three (3) references shall be provided:

1. **Company Name:** The School Board of Broward County
Address: 4200 NW 10th Avenue, Ft Lauderdale, FL 33309
Contact: James Bowen
Phone # (754) 321-4219
Contract Value: \$206,000/yr w/ increased permanent collection costs Year: 3 yr contract
2. **Company Name:** Bru's Room - Pompano Beach
Address: 250 S. Federal Highway, Pompano Beach, FL 33062
Contact: Edmond Hauck Jr
Phone # (954) 785-2227
Contract Value: \$90,000 Year: 3
3. **Company Name:** Assured Storm Protection
Address: 319 SW 13 Ave Pompano Beach, FL 33069
Contact: Barbara Ferrari
Phone # (954) 772-9009
Contract Value: \$57,000 Year: 3 yr
4. **Company Name:** _____
Address: _____
Contact: _____
Phone # _____
Contract Value: _____ Year: _____
5. **Company Name:** _____
Address: _____
Contact: _____
Phone # _____
Contract Value: _____ Year: _____



THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

4200 NW 10th Avenue • Oakland Park, Florida 33309 • Office: 754-321-4220 • Fax: 754-321-4224

January 15, 2017

To Whom it may Concern:

The Broward County School District entered into a Recycling Services contract on July 1st, 2016 with **Thoroughbred Waste Services, (TWS)**. The scope of work includes the weekly collection of recyclable materials, contract administration and outreach programs for 127 Schools, Centers, and Administrative Sites throughout the District.

To date, the transition of services with **TWS** has been seamless, and the quality of service, communication, and responsiveness has all been very positive. The Broward County School District is looking forward to build on the momentum demonstrated so far by **TWS**.

Sincerely,

James M. Bowen
Projects Coordinator
Environmental Conservation & Utility Management Department
754-321-4219

james.bowen@browardschools.com



Assured Storm Protection

319 SW 13th Avenue

Pompano Beach, Fl. 33069

Phone: 954-772-9009 561-361-4710 Fax 954-938-0877

January 5, 2016

Thoroughbred Waste Services, LLC

Attention: Mike McClain

Re: Service

Dear Mr. McClain:

We would like to tell you how very pleased we have been with your service. We had dealt with Waste Management for several years and have been very unhappy with the services rendered and the pricing they charged.

Your service fees are more cost effective than Waste Management and your customer service is much better. Whenever we have a question or problem, we contact you & the problem gets resolved almost immediately.

We would highly recommend your company to anyone looking for a waste removal company with great customer service and excellent pricing.

Please do not hesitate contacting us if you need a reference at any time.

Sincerely,

ASSURED STORM PROTECTION



January 6th, 2016

To Whom it may concern:

We at Bru's Room Pompano Beach couldn't be happier with our services from Thoroughbred Waste Services, L.L.C. It is a pleasure doing business with such a neighborly company that is dedicated to the personal needs of our establishment.

We highly recommend Thoroughbred to anyone who asks as we look forward to doing business with them for the years to come.

Edmond Hauck Jr.

Edmond Hauck Jr
Owner

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

<u>NAME</u>	<u>RELATIONSHIPS</u>
_____	_____
_____	_____

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

NO RELATIONSHIPS EXIST

Jillann Lopapa, Owner 1/19/17

CONTRACT PAYMENT METHOD BY P-CARD

THIS FORM MUST BY SUBMITTED WITH YOUR RESPONSE

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to payment by credit card via MasterCard or Visa. This allows you as a vendor of the City of Fort Lauderdale to receive your payment fast and safely. No more waiting for checks to be printed and mailed.

Payments will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, firms must presently have the ability to accept credit card payment or take whatever steps necessary to implement acceptance of a credit card before the commencement of a contract.

Please indicate which credit card payment you prefer:

_____ MasterCard

☒ Visa Card

Company Name: Thoroughbred Waste Services, LLC

Jillian Lopapa
Name (printed)

Jillian Lopapa
Signature

1/19/17
Date:

Owner
Title

BID/PROPOSAL CERTIFICATION

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked **by the bidder** in some manner to indicate that it will supplant the electronic version. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit <http://www.dos.state.fl.us/>).

Company: (Legal Registration) Thoroughbred Waste Services, LLC

Address: 6574 N. State Rd 7 #229

City: Coconut Creek State: FL Zip: 33073

Telephone No. (954) 601-3897 FAX No. (863) 354-6133 Email: tws.wasteservice@gmail.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): n/a

Total Bid Discount (section 1.05 of General Conditions): —

Does your firm qualify for MBE or WBE status (section 1.09 of General Conditions): MBE — WBE ✓

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No.	Date Issued	Addendum No.	Date Issued	Addendum No.	Date Issued
<u>3</u>	<u>1/9/17</u>	<u>5</u>	<u>1/12/17</u>		
<u>4</u>	<u>1/11/17</u>				

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **If submitting your response electronically through BIDS SYNC you must also click the "Take Exception" button.**

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

Jillkann Lopape
Name (printed)

1/19/17
Date:

Jillkann Lopape
Signature

Owner
Title

revised 04/10/15



City of Fort Lauderdale

Bid 875-11864

City of Fort Lauderdale • Procurement Services Division
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301
954-828-5933 Fax 954-828-5576
purchase@fortlauderdale.gov

ADDENDUM NO. 3

RFP No. 875-11864
TITLE: Curbside Recycling Collection Services
ISSUED: 1/9/17

This addendum is being issued in reference to Question 8: Please furnish tonnage by month for the year 2016 for both MSW and Recycling. In addition please furnish MSW and Recycle tonnage for December of 2015.

MSW													
FISCAL YEAR	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
FY 15-16			3806	3869	3364	3843	3826	3852	3495	3905	4064	3686	37710
FY 16-17	3845	3834	3706										11386

RECYCLING													
FISCAL YEAR	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
FY 15-16	868.31	906.71	1,091.00	1,008.35	920.00	907.00	727.00	789.00	836.65	764.00	819.00	829.00	10,466.02
FY 16-17	748.59	790.39	1,059.42										2,598.40

All other terms, conditions, and specifications remain unchanged.

Laurie Platkin
Procurement Specialist II

Company Name: Thoroughbred Waste Services, LLC
(Please print)

Bidder's Signature: Jillmann Coppen

Date: 1/19/17

ADDENDUM 4

REQUEST FOR PROPOSAL: 875-11864

Curbside Recycling Collection Services

NON-MANDATORY PRE-BID MEETING & SITE VISIT

Post on BidSync and City Website: 12/23/2016

Non Mandatory Pre-Bid Meeting: 1/10/2017

Current Due Date at 2:00 PM: 1/17/2017

Review Meeting 1 (Date & Time): 1/23/2017

NAME	E-MAIL	COMPANY NAME / ADDRESS	PHONE#
Laure Platkin	lplatkin@fortlauderdale.gov	City of Fort Lauderdale - City Hall	954-828-5138
Tim Bowers	tbowers@wastepracticen.com	Waste Pro Compactor/Service	305-970-1070
Marc Wexler	Marc.Wexler@wastepracticen.com	Waste Pro Compactor/Service	754-335-4516
Allison Stoner	allison@penzancewaste.com	Penzance Waste	409-681-7363
RICHARD SILVERI	TSILVERI@WASTEPRAC.COM	THE WASTE PRACTICE	954-520-0102
Richard Miller	rmiller@wastepracticen.com	Waste Pro Compactor/Service	254-262-2100
Grant Smith	gsmith@strategy-smith.com	Progressive Waste	954-328-9064
Glen Miller	Gmiller@cm-medal.net	Gold Medal	305-619-2259
Missy Miller	cmiller@goldmedal.net	Gold Medal	754-778-6977
Wayne Dismore	wdismore@ftl.com	FTL	754-528-5705
Enrique Sanchez	esanchez@ftl.com	FTL	954-828-5129
JULIE LEONARD	jleonard@ftl.com	FTL	954-828-9999
Melissa Doyle	midoyle@ftl.com	FTL	954-828-6111
Rebecca McCord	rmccord@ftl.com	FTL	954-828-5054
Jodie Siegel	jsiegel@wm.com	WM	954-234-5179
Eileen Damascu	edamascu@wasterecycling.com	Waste Waste	305-343-2731

Jillann Lopape, Owner, 1/19/17

SECTION VI - COST PROPOSAL PAGE

Proposer Name: Thoroughbred Waste Services, LLC

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor must quote firm, fixed, costs for all services/products identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Notes:

We are requesting you to provide us the UNIT price per each residential and commercial account for the following service:

Weekly pickup and delivery of program recyclables for 37,888 total residential and commercial accounts over the course of one full year/12 months

37,888 Accounts X 12 Months = 454,656 Units

Provide UNIT price only = Y. Y = \$ 3.33

Total Cost = 454,656 x Y = \$ 1,514,004.40

(The above is a sample format and may be revised per individual solicitation.)

Submitted by:

Jillmann Lopez
Name (printed)
1/19/17
Date

Jillmann Lopez
Signature
Owner
Title



THOROUGH-FL

JKC

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

1/18/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER License # A052408 (888) 401-4774 Exclusive Programs, Inc. www.exclusiveprograms.com PO Box 29-4170 Boca Raton, FL 33429-4170	CONTACT NAME: PHONE (A/C, No, Ext): E-MAIL ADDRESS: FAX (A/C, No):
INSURED Thoroughbred Waste Services, LLC. 6574 N. State Road 7, #229 Coconut Creek, FL 33073	INSURER(S) AFFORDING COVERAGE INSURER A: Arch Specialty Insurance Company INSURER B: Firemans Fund INSURER C: INSURER D: INSURER E: INSURER F:
	NAIC # 21199 39500

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:	Y	N	AGL0042888-00	11/10/2016	11/10/2017	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$	N	N	MXA80321948	11/10/2016	11/10/2017	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ PIP Limit \$ 10,000
	<input type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A				PER STATUTE <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
City of Fort Lauderdale is added as additional insured.

CERTIFICATE HOLDER

CANCELLATION

City of Fort Lauderdale
Procurement Services Division
100 N. Andrews Avenue, Room 619
Fort Lauderdale, FL 33301-

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Wm Comiskey, Jr.

FLORIDA DEPARTMENT OF STATE
DIVISION OF CORPORATIONS

Detail by Entity Name

Florida Limited Liability Company

THOROUGHbred WASTE SERVICES, LLC

Filing Information

Document Number	L12000056006
FEI/EIN Number	N/A
Date Filed	04/25/2012
State	FL
Status	ACTIVE

Principal Address5851 Holmberg Rd
723
PARKLAND, FL 33067

Changed: 05/01/2013

Mailing Address5851 Holmberg Rd
723
PARKLAND, FL 33067

Changed: 05/01/2013

Registered Agent Name & AddressLOPAPA, JILLIANN H
5851 Holmberg Rd
723
PARKLAND, FL 33067

Name Changed: 05/01/2013

Address Changed: 05/01/2013

Authorized Person(s) Detail**Name & Address**

Title MGRM

LOPAPA, JILLIANN H
5851 Holmberg Rd
723
PARKLAND, FL 33067

Detail by Entity Name

Annual Reports

Report Year	Filed Date
2013	05/01/2013
2014	04/30/2014

[Home](#)[Contact Us](#)[E-Filing Services](#)[Document Searches](#)[Forms](#)[Help](#)Document Images[04/30/2014 -- ANNUAL REPORT](#)[View image in PDF format](#)[05/01/2013 -- ANNUAL REPORT](#)[View image in PDF format](#)[04/25/2012 -- Florida Limited Liability](#)[View image in PDF format](#)

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State of Florida Department of Banking

State of Florida

Department of State

I certify from the records of this office that THOROUGHBRED WASTE SERVICES, LLC is a limited liability company organized under the laws of the State of Florida, filed on April 25, 2012.

The document number of this limited liability company is L12000056006.

I further certify that said limited liability company has paid all fees due this office through December 31, 2016, that its most recent annual report was filed on April 30, 2016, and that its status is active.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Thirtieth day of April, 2016*



Ken Detjen
Secretary of State

Tracking Number: CC4641544440

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

City of Fort Lauderdale

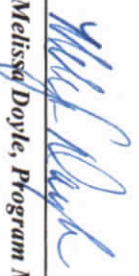


PUBLIC WORKS DEPARTMENT ♦ SANITATION DIVISION License for Essential Municipal Services

This is to certify that the private refuse collector named below, having met all the requirements prescribed by the City of Fort Lauderdale Code of Ordinances, Chapter 24, Article III – Private Collection Services; and having executed a contract with the City of Fort Lauderdale attesting to same, is hereby granted a License for Essential Municipal Services.

This certificate duly licenses the private refuse collector to operate within the corporate limits of Fort Lauderdale from the date of issuance for three calendar years, providing all pertinent City Ordinances, rules and regulations are adhered to, as well as other commitments, as stipulated by contractual agreement.

*Thoroughbred Waste Services, LLC
4570 Avalon Street
Boca Raton, FL 33428*

License #	092015	Issue Date	09/01/15	Expiration Date	08/31/2018	
						Melissa Doyle, Program Manager

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

VALID OCTOBER 1, 2016 THROUGH SEPTEMBER 30, 2017

DBA:
Business Name: THOROUGHbred WASTE SERVICES LLC

Receipt #: 279-265288
Business Type: ALL OTHERS (RECYCLING/WASTE)

Owner Name: JILLIANN H LOPAPA
Business Location: 6574 N ST RD 7 #229
PARKLAND
Business Phone: 954-601-3897

Business Opened: 10/24/2014
State/County/Cert/Reg:
Exemption Code:

Rooms **Seats** **Employees** **Machines** **Professionals**
3

For Vending Business Only						
Number of Machines:				Vending Type:		
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
45.00	0.00	0.00	0.00	0.00	0.00	45.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

THOROUGHbred WASTE SERVICES LLC
6574 N ST RD 7 #229
COCONUT CREEK, FL 33073

Receipt # WWW-15-00143629
Paid 08/31/2016 45.00

2016 - 2017

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

SUPPLIER DIVERSITY & OUTREACH PROGRAM

A DIVISION OF

PROCUREMENT & WAREHOUSING SERVICES

This Certifies

Thoroughbred Waste Services, LLC

has met the requirements for certification established by the Supplier Diversity & Outreach Program of the School Board of Broward County as a

White Female

(WBE)

9/16/2016
Effective Date

9/16/2019
Expiration Date



7007-7215 16
Certification Number

Colleen M. Robbs
Colleen M. Robbs, Supplier Diversity & Outreach
Coordinator



THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323, SUNRISE, FLORIDA 33351 • TEL 754-321-0501 • FAX 754-321-0936

PROCUREMENT & WAREHOUSING SERVICES
MARY CATHERINE COKER, DIRECTOR
www.browardschools.com

SCHOOL BOARD

DR. ROSALIND OSGOOD, Chair
ABBY M. FREEDMAN, Vice Chair

ROBIN BARTLEMAN
HEATHER P. BRINKWORTH
DONNA P. KORN
PATRICIA GOOD
LAURIE RICH LEVINSON
ANN MURRAY
NORA RUPERT

ROBERT W. RUNCIE
Superintendent of Schools

June 28, 2016

Jilliann Lopapa
Thoroughbred Waste Services, LLC
4570 Avalon St.
Boca Raton, FL 33428

Subject: Letter of Agreement and Request for Certificate of Insurance
ITB Number: 16-113T
Description: Recycling Services
Term Contract: July 1, 2016 through June 30, 2019

Dear Ms. Lopapa:

The School Board of Broward County, Florida has accepted and awarded your ITB 16-113T for Recycling Services at the June 21st, 2016 School Board Meeting in accordance with the specifications, terms and conditions, all pertinent laws of the State of Florida, and instructions as determined by the Attorney for the School Board. The School Board of Broward County, Florida reserves the right to terminate this contract at any time and for any reason given upon thirty (30) days prior written notice.

Your Certificate of Insurance form must be on file in the office of **Risk Management Department within fifteen (15) days of this notification**. It is important that you notify your insurance agent for general liability insurance that the insurance requirements attached to the above ITB requires that The School Board of Broward County, Florida, be included as an **additionally named insured under the General Liability Policy**. **This information must be specifically stated** on the Certificate of Insurance submitted by your insurance agent in order for the Certificate to be acceptable. **The above ITB number and date must appear on the certificate submitted**. No work can commence on the item(s) accepted on this ITB until this Certificate of Insurance form is received and approved, and a written purchase order is released.

The completed Certificate of Insurance must have the stated address on the certificate: RISK MANAGEMENT DEPARTMENT, The School Board of Broward County, Florida, 600 SE 3rd Avenue, 11th Floor, Fort Lauderdale, Florida 33301. Any questions about your insurance certificate should be emailed to Suet Cheung at suet.cheung@browardschools.com. Please put the ITB Title/Number/Vendor Name in the subject line of your email. The certificate of insurance **must be faxed to TrackCertsNow at 1-866-897-0424 OR** you may upload your certificate directly to the following link: <http://www.trackcertsnow.com/ten/faxupload/faxupload.jsp>. **DO NOT EMAIL OR MAIL A COPY OF THE CERTIFICATE TO THE RISK MANAGEMENT DEPARTMENT.**

A condition of your contract with the School Board requires that you and all of your employees, subcontractors or agents who will be entering onto School Board property as a result of this award wear, while on School Board property, a photo identification badge issued by the School Board. This ITB requires the Awardee or its employees, who enter on School Board property, be properly badged and fingerprinted. The application process and form can be found at this link: <http://www.broward.k12.fl.us/supply/vendors/index.htm>.

Sincerely,

Latoya Clark
Purchasing Agent

LC/md

Cc: Aston Henry, Jr. Risk Management Department
Attachments



Miami-Dade County Public Schools

giving our students the world

Superintendent of Schools
Alberto M. Carvalho

Miami-Dade County School Board

Dr. Lawrence S. Feldman, Chair

Dr. Marta Pérez, Vice Chair

Dr. Dorothy Bendross-Mindingall

Susie V. Castillo

Dr. Steve Gallon III

Perla Tabares Hantman

Dr. Martin Karp

Lubby Navarro

Mari Tere Rojas

December 12, 2016

Jilliann H Lopapa, Manager Member
Thoroughbred Waste Services, LLC.
6574 N State Road 7, Suite 229
Coconut Creek, FL 33073

SUBJECT: NOTIFICATION OF AWARD
CONTRACT NO.: ITB-16-025-AC
TITLE: RECYCLING COLLECTION SERVICES
CONTRACT PERIOD: December 14, 2016 – December 13, 2019

Dear Jilliann H Lopapa:

At its meeting of December 14, 2016, The School Board of Miami-Dade County, Florida, awarded your company the above-referenced contract as indicated on the attached award recommendation.

This award is limited to the services or listed items only in compliance with the full item as stated in the attached approved School Board item (see attachment).

THIS IS NOT AN AUTHORIZATION TO PROCEED

Procurement Management Services is directing your firm to the Office of School Facilities, who will work with your firm. Additional correspondence will be sent to identify the next steps and contact persons.

Thank you in advance for your partnership with Miami-Dade County Public School (M-DCPS). Should you have any questions, please feel free to contact me at 305 995-1613.

Sincerely,

Adenia Clark, Director of Procurement

L5.xxx

Attachment

cc: Melody Y. Thelwell, Chief Procurement Officer, M-DCPS

Financial Services
Mrs. Judith M. Marte, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-16-025-AC –
RECYCLING COLLECTION SERVICES**

COMMITTEE: FISCAL ACCOUNTABILITY

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of School Facilities, released the above-referenced solicitation. The purpose of this Invitation To Bid (ITB) is to establish a contract, at firm unit prices, for recycling collection services for facilities throughout the Miami-Dade County Public Schools. Bidders may provide rebates per each ton of recyclable material collected from the District. This is a term bid which states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website, the Demandstar website, BidNet, Florida Bid, *The Miami Times*, and the *Diario Las Americas* newspapers as well as emailed to 130 potential bidders, which included three (3) certified MBE vendors registered in the recycling commodity codes.

The initial term of the bid shall be for a period of three (3) years, commencing December 14, 2016, through December 13, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Strategies were employed to increase SBE/MBE participation. The Goal Setting Committee recommended that this solicitation be open, not sheltered, as a large number of SBE/MBE vendors were not identified within the commodity code(s).

Six (6) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, and the technical qualifications of the vendors, one (1) primary and two (2) alternate vendors are being recommended for award.

Green Team Recycling, LLC and Thoroughbred Waste Services are new vendors to the District. Due to this new partnership, Waste Management Inc. is recommended for award as an alternate who can provide services should availability of services be an issue/concern.

Fund Source

Revenue Generating - Utilities

E-142

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** Invitation To Bid No. ITB-16-025-AC – RECYCLING COLLECTION SERVICES, to establish a contract, at firm unit prices, to provide recycling collection services, for the Miami-Dade County Public School District, during the term of the bid, with an effective date of December 14, 2016, through December 13, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for two (2) additional one (1) year extension periods thereto, as follows:

PRIMARY

- a) GREEN TEAM RECYCLING, LLC.
7410 WEST 18TH LANE
HIALEAH, FLORIDA 33014
OWNER/OFFICER: REGLA GOMEZ, MANAGER MEMBER

Lowest charge for Groups 1- 7 Combined 397 locations: Items 8A and 8C.

Item 8A - Weekly Cubic Yards @ \$1.50 per cubic yard per pick up.
Rebate per ton of recycled material @ \$41.00

Item 8C - Optional Additional Cost for pick-up of a tote @ \$5.00 (additional price per tote per pick-up).

ALTERNATE

- b) THOROUGHbred WASTE SERVICES, LLC.
6574 N STATE ROAD 7, SUITE 229
COCONUT CREEK, FLORIDA 33073
OWNER/OFFICER: JILLIANN H LOPAPA, MANAGER MEMBER

Second lowest charge for Groups 1- 7 Combined 397 locations: Items 8A and 8C.

Item 8A - Weekly Cubic Yards @ \$3.06 per cubic yard per pick up.
Rebate per ton of recycled material @ \$0.00

Item 8C - Optional Additional Cost for pick-up of a tote @ \$5.00 (additional price per tote per pick-up).

- c) WASTE MANAGEMENT INC. OF FLORIDA
1001 FANNIN STREET
HOUSTON, TEXAS 77002
OWNER/OFFICER: TIMOTHY HAWKINS, DIRECTOR

Highest charge for Groups 1- 7 Combined 397 locations: Items 8A and 8C.

Item 8A - Weekly Cubic Yards @ \$3.75 per cubic yard per pick up.
Rebate per ton of recycled material @ \$0.00

Item 8C - Optional Additional Cost for pick-up of a tote @ \$5.00 (additional price per tote per pick-up).

2. **AUTHORIZE** Procurement Management Services to award the contract to the primary and alternate vendor(s) offering the lowest charges and largest rebate, as may be required for recycling services in Groups 1-8, for the initial contract term, and for two (2) additional one (1) year extension period(s).

JMM/ac

