City of Fort Lauderdale
Procurement Services Division
100 N. Andrews Avenue, #619
Fort Lauderdale, FL 33301
(City Hall)

RFP #875-11864 "Curbside Recycling Collection Services"

Bid Start Date
December 23, 2016

Submittal Date:
January 20, 2017
2:00:00 PM EDT

Submitted by:
Republic Services of Florida, Limited Partnership

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REPUBLIC SERVICES

The Republic Way:
One Way. Everywhere. Everyday.

REPUBLIC SERVICES

January 17, 2017

City of Fort Lauderdale Procurement Services Division
100 N. Andrews Avenue, #619
Fort Lauderdale, FL 33301 (City Hall)

Re: Response to Curbside Recycling Collection Services RFP #875-11864

Republic Services is pleased to submit this proposal to the City of Fort Lauderdale for Curbside Recycling Collection Services - RFP #875-11864. We are confident that you will find Republic to be the "best-value" bidder, based on our commitments that make us a leader in the recycling and waste industry nationwide. We are proud to be recognized for the following benefits to your community:

- We employ 45 employees who live in your city
- We have served Fort Lauderdale for 8 years
- We offer a 99.9% pick-up rate in your community
- Our drivers are 42% safer than the industry average
- We have been recognized in the top 10% of all companies globally for our commitments and investments in sustainability

Republic Services' proposal shares details about our ability to enhance and preserve your environmental stewardship as a true community partner.

We are committed to providing you and your citizens with high-quality service with a low carbon footprint.

Sincerely,

01/17/2017

Jean-Pierre Turgot
General Manager

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Executive Summary

92% of municipalities partnered with Republic Services extend their contracts because of our partnerships and local expertise offering simple, reliable solutions that are environmentally responsible.

Best Value

We'll handle it from here.™, our brand's promise, lets customers know they can count on us to provide a superior experience while fostering a sustainable Blue Planet for future generations to enjoy a cleaner, safer and healthier world.

How do we achieve our vision of becoming America's preferred recycling and waste services partner? By providing our customers with simple solutions, reliability and environmental responsibility wrapped with a level of service that is unmatched anywhere in our industry.

Our strategy to get there is earning your business through differentiation. Simply put…it is the best people delivering the best products that best meets our customer's needs and it directs everything we do.

The zeal for our customers has brought forth new and exciting changes. From operations to talent to technology, we are focused on not just meeting the needs of our 14 million customers, but exceeding them.

Low cost providers in the industry sacrifice one or more of these elements, translating to

Republic Services is your low-risk, best value partner

- 45 employees live within Fort Lauderdale limits
- 5 years continuously serving Fort Lauderdale
- Reliable - 99.9% pickup rate
- Environmental Responsible - 2,400 CNG trucks nationwide
- Safer - 42% fewer incidents than industry average
- Simple Solutions - *My Resource*
- Only recycling and waste company on the Dow Jones Sustainability Index (Top 10% globally)
- Three fully staffed, US-based, national customer resource centers

Figure 1. ***You're Low-Risk, Best Value Partner*** *- Republic Services is proud to lead the industry in many key factors that make us your preferred partner for municipal recycling and waste services.*

Strengths of our Company	Benefits to Municipality
99.9% On-time pickup rate	Happy community; fewer calls to city hall
42% safer than industry average	Fewer incidents; safer community streets for children at play
Simple Solutions for your community waste and recycling needs	Easy access to solutions for the growing number of waste streams
Recognized Globally on Dow Jones Sustainability Index	Peace of mind that you have a global leader in sustainable initiatives as your partner
Most advanced, integrated Customer Resource Centers in the industry	Longer customer service hours, with hundreds of trained agents networked together nationwide
Web and Smartphone based apps for easy access by community residents to relevant information	Stronger communications, and ease of alert and news dissemination
Robust community education and outreach	Better informed community leads to lower contamination and greater diversion rates

risk to your municipality. Republic Services is your best-value partner, through our proven and demonstrated balance of these factors, while serving over 2,700 municipal contracts today.

Local Leadership with National Support

For 5 years, Republic has served Fort Lauderdale with recycling and waste services as your partner.

Our local team is vital to the Fort Lauderdale successful delivery of this contract and its daily operations. This team's unique combination of collection experience, recycling expertise, and innovative management systems will ensure quality service for the duration of the contract. Our local and area management teams have extensive industry experience in operating and managing solid waste companies and have substantial experience in the region. As a result of retaining experienced managers with extensive knowledge of their local communities, we are proactive in anticipating customers' needs and adjusting to changes in the markets. We also seek to implement the best practices of our various business units throughout our operations to continue improving our operations and service to our customers.

Our Fort Lauderdale Business Unit, located at 751 NW 31 Avenue, Fort Lauderdale, 33311, is well versed with the intricacies of Fort Lauderdale and are committed to continuously provide the best solutions to effectively service each route.

While our local business operation is fully empowered and accountable for delivering on our commitments, they are also backed by the support and breadth of our area and corporate leadership teams, capable of massing expertise and corporate might to assist or respond to any challenge during the term of the contract. An example of this benefit to you is the response capabilities during times of crisis such as hurricanes, tornados, or other disasters. In

Figure 2. ***Local accountability backed by national support****. Our Fort Lauderdale operations are backed by our corporate-wide strength and experience, incorporating innovations from other local operations.*

times of challenges like this, our area and corporate teams activate to ensure people, assets and services are safe and can return to normal operations as soon as possible. This is considerable benefit and risk mitigation to the [City] that many other providers in the industry are unable to stand behind.

Sustainability

Sustainability contributes to a cleaner world, while also providing opportunities to improve brand awareness, to increase customer loyalty, to grow our business, to motivate our employees and to differentiate Republic Services from our competitors.

We believe we have a responsibility to regenerate our planet with the materials we are entrusted to handle every day by driving increased recycling, generating renewable energy, and helping our customers be more resourceful.

Additionally, we must lead by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement and employee growth opportunities.

Operations

We exercise the utmost responsibility in our operations. This includes our fleet, our buildings, our landfill technology and the day-to-day activities we conduct in our communities. We are working hard to understand and measure our impact on air, land and water to minimize or eliminate any negative consequences, where possible.

Materials Management

We recognize the responsibility and opportunity we have in managing the nation's waste stream to provide a source of recovered and renewable materials and energy to the economy. We are innovative and constantly exploring new options to capture value and energy from materials in the waste stream, while ensuring environmental responsibility and sustainability.

Communities

We are dedicated to being a good neighbor in the communities in which we live and work. This includes investing back in our communities through customer engagement, philanthropic giving, volunteerism, environmentally responsible infrastructure, and operating in over 240 markets at the

Figure 3. ***5 Elements of Sustainability*** *– These commitments are reflected in the way we do business and guided by the five elements of our sustainability platform.*

highest standards.

Republic's community engagement plan is based on the needs of the community-based organizations and civic and business entities of Fort Lauderdale. Republic has a track record of giving to and spending in Fort Lauderdale. Our estimated spend in Fort Lauderdale is estimated to be nearly $35,000 annually.

Safety

We prioritize safety above all else. When people feel safe, they can fully participate in the opportunities that are available to them every day.

Republic has a consistently low and trending lower occurrence of incidents and accidents and is known for its strict focus on safety and corresponding best in industry, multi-faceted, and well organized safety program. Republic's average OSHA scores are lower than the average OSHA scores for the waste industry according to Department of Labor, Bureau and Statistics Data. Employees, the general public, and rate payers all benefit from Republic's dedication to safety. Republic has been and will continue to strive to be the safest waste services company in America. We are 42 percent safer than our competition. Republic also has the youngest fleet of all waste services providers in the United States.

People

Engaged employees are the greatest indicator of our success. We provide ongoing job training, growth and development opportunities for our employees at every level. We are invested in our employees and continue to look for meaningful ways to demonstrate our appreciation for the hard work and dedication they show each and every day.

Republic is a local company staffed with a committed team of over 200 professionals who take personal responsibility for serving customers with care, and Republic is also an industry leader providing the strength of its national network, decades of experience, diversified capabilities and expertise serving clients of all sizes—including, proudly, the Fort Lauderdale.

Customer First

In 2016, Republic Services made a major commitment to further differentiate from our competitors by investing in the enhancement of the quality and reliability of our customer service capabilities. To accomplish this, we consolidated hundreds of small call centers across the country into three state-of-the-art, fully integrated Customer Resource Centers (CRC) located in Phoenix AZ, Indianapolis IN, and Charlotte NC. These facilities were selected for their location to ensure we can deliver call support for 15 hours per day (7:00am Eastern to 7:00pm Pacific) on weekdays, and 5 hours on Saturday. These facility locations were also selected in markets known for a high population of call center agents, which means they are staffed with a highly trained and carefully selected staff who have each passed a rigorous 5 week training course. Additionally, every agent is equipped with industry-leading technology to ensure a superior customer experience when they call with questions or to request additional service. Our new CRCs are already delivering superior service for our customers today, and we invite you to visit and see first-hand how these facilities lead the industry in quality of customer service to your community.

We'll Handle It From Here

Our brand promise is backed by the details of this proposal submittal to you. In summary, we take pride in offering you a best-value partnership that consists of Simple Solutions, which are Reliable and Environmentally Responsible.

- **Simple Solutions** – We offer a wide range of tailored products to assist the community in the responsible recycling or disposal of unique waste streams that include electronics, universal waste, or household hazardous waste. Additionally, our investments in customer-facing web and smartphone based apps allow simple interaction between customers and Republic Services, offering service details, alerts, as well as delivery schedules and billing information.

- **Reliable** – Our operations and performance metrics prove that we are your most reliable partner. Our 99.9% pickup rate means that you face fewer calls from the community regarding service, and when callers reach out to us for any needs, we strive for 1st call resolution through our fully integrated customer resource centers. Our drivers are the safest in the industry, which means your residents are better off with our team on your streets.

- **Environmental Responsibility** – We are globally recognized as a leader in sustainability. Our investments in recycling infrastructure, Natural Gas powered trucks, and landfill gas-to-energy plants are all examples of how we drive to be a good neighbor in every municipality we partner with, both nationally and locally, including the City of Coconut Creek; Sunrise and Weston.

It is through these initiatives and recognitions that we reiterate our commitment to Fort Lauderdale. On behalf of the 31,000 employees at Republic Services, we appreciate the opportunity to earn your business through this submittal, and look forward to a long and continued relationship for years to come.

Figure 4. ***We'll Handle It From Here*** *– Our brand promise to you is backed by our three pillars of differentiation, enabling us to be your preferred recycling and waste partner.*

Simple Solutions	Reliability	Environmental Responsibility
• My Resource	• 99.9% Pickup Rate	• Recycling Offering
• All-in-One Office	• 1st Call Resolution	• 2,400 CNG Trucks
• Electronics Recycling	• 42% Safer Drivers	• 73 L/F Gas-to-Energy Projects
• Universal Recycling	• Youngest Fleet in the Industry	• Sustainability Commitments
• *eCommerce**	• *Digital Operations**	

Company Overview

Republic Services is the largest provider of municipal recycling and waste services in the country, serving over 2,700 communities, with over 14 million customers in 39 states.

Local Presence

For over 40 years, Republic Services has partnered with municipalities, residents, and businesses in the Southeast to provide solid waste, recycling, yard waste, and bulky item collection services.

Republic Services is integrated in the community, employing approximately people within Fort Lauderdale, FL of whom 45 live within the Fort Lauderdale limits.

We place great importance on our human capital and recognize that our employees are our most important asset. Republic Services endeavors to provide the very best working conditions, including a safe environment, competitive pay and benefits, and many opportunities for professional growth. In fact, we have increased retention percentages at the Fort Lauderdale Operations with many of our supervisors and managers who began their careers at Republic Services as drivers, landfill operators, or technicians.

Republic Services invests in our communities by continuing to provide customers with safe, customer service focused solutions

- Municipalities that partner with Republic Services choose to renew or extend 92% of the time
- Average tenure of Republic Services Municipal customer is over 12 years
- As a corporate partner we sponsor and are present in the communities we serve.
- 70,000 residential customers, 5,000 commercial, and 1,500 industrial customers in South Florida.
- Republic Services deploys 6 trucks daily from its local collection operations.

Figure 5. ***Company History*** *– Today's Republic Services is the product of three former industry leaders*

1 **Republic Industries** was created as a waste disposal firm in 1981
- H. Wayne Huizenga, became chairman of the board in 1995; Republic Industries began acquiring auto dealerships and car rental agencies

2 In 1998, Republic Industries spun off ***Republic Services*** as an IPO then changed its name to AutoNation.

3 ***BFI*** founded in 1966, with 1 truck in Houston, TX; First waste company on Stock Exchange

4 Sold in 1999 to Allied Industries, aka ***Allied Waste***

5 In June 2008, Republic Services became the second largest waste management company in the U.S. following the acquisition of its larger competitor, Allied Waste Industries.
- The merged company retained the ***Republic Services*** name

Our Company

Republic Services is an industry leader in the non-hazardous solid waste industry with revenues in excess of $9 billion and over 33,000 dedicated employees. Figure 1 shows our lineage, which includes three of the industries most recognized brands, who combined in 2008. All of our legacy brands operate today as a part of the Republic Services family.

Republic's collection companies, transfer stations, recycling centers and landfills focus on providing effortless solutions for our more than 14 million commercial, industrial, and residential customers. Republic owns or operates 340 collection operations, 198 transfer stations, 193 active solid waste landfills and 67 recycling centers across 39 states and Puerto Rico. We also have 69 landfill gas and renewable energy and are adding new facilities every year.

With over 16,000 vehicles Republic deploys the 8th largest fleet in the U.S. to collect approximately 100 million tons of waste and collect five million tons of recyclables.

Vision

Republic Services' vision is to be America's preferred recycling and waste services partner. We'll earn this by providing our customers with simple solutions, reliability and environmental responsibility, wrapped with a level of service unmatched anywhere else in our industry.

Values

We are guided by the principles we have adopted as our core values – to be Respectful, Responsible, Reliable, Resourceful and Relentless in all we do, every day. We are

Figure 6. ***Key Company Statistics*** *- Republic Services is an industry leader in the U.S. non-hazardous solid waste industry*

reminded of these principles every time we see the five R's joined together to form the Republic Services' Star.

Strategy

Our strategy is profitable growth through differentiation. Simply put, we hire the best people that deliver the best products that best meet our customers' needs.

Brand

We'll handle it from here.™, our brand's promise, lets customers know they can count on us to provide a superior experience while fostering a sustainable *Blue Planet*™ for future generations to enjoy a cleaner, safer and healthier world.

Sustainability

At Republic Services, we are dedicated environmental stewards entrusted to properly handle materials every day by driving increased recycling, generating renewable energy, and helping our customers be more resourceful. Republic Services leads by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement and employee growth opportunities.

Figure 7. ***Environmental Responsibility*** *- As stewards of our Blue Planet we have a responsibility to regenerate our planet with materials we are entrusted to handle every day*

Sustainability contributes to a cleaner world, while also providing opportunities to increase customer loyalty, grow our business, motivate our employees and differentiate Republic Services from our competitors.

People

Our people are the center of our success. Attracting, developing and engaging the best talent is critical to our strategy of profitable growth through differentiation. Whether it's through our dedication to safety, robust learning and talent development programs or expanding our diversity and inclusion initiative, Mosaic, we are committed to making Republic Services an Employer of Choice where the best and brightest come to work.

Leadership

Republic Services' operations are national in scope, but the physical collection and disposal of waste is very much a local business and the dynamics and opportunities differ in each of our markets.

Our national presence allows us to identify and incorporate best practices that drive greater overall operating efficiency across the company while maintaining day-to-day operating decisions at the local level, closest to the customer. We manage our operations through ten geographic operating areas, consisting of multiple divisions that each provides recycling and waste collection, transportation and disposal services.

Your municipal contract will be executed locally, by our seasoned team located at

Republic Services-Fort Lauderdale. This team is fully empowered within our company structure to deliver on our promise to be your preferred recycling and waste provider. This local team is only two levels removed from our corporate staff, which means the backing and support of a national company is accessible on a moment's notice.

Ownership

Republic Services, Inc. is a publicly traded company on the New York Stock Exchange (NYSE symbol: RSG).

Ownership beyond five percent

The following table shows certain information as of December 31, 2015 with respect to the ownership of common stock by each shareholder who is known by Republic Services to own more than 5% of our outstanding common stock:

Name of Owner	Percent
Cascade Investment, LLC	**30.9%**
BlackRock, Inc.	**5.3%**

Credit

Republic Services, Inc. has an "investment grade" rating.

No creditor is owed a debt greater than 10 percent of the Company's total assets.

Associations

Republic Services is a member of the following associations and organizations. Republic Services employees are actively engaged in these organizations. In many cases, our employees serve on the Boards of Directors and are elected officers in many of these associations.

- National Waste & Recycling Association (NW&RA)
- Solid Waste Association of North America (SWANA)
- Environmental Research and Education Foundation (EREF)
- United States Green Building Council (USGBC)
- Public Affairs Council
- U.S. Conference of Mayors, Solid Waste Advisory Council
- National League of Cities (NLC)
- International City Managers Association (ICMA)

Sustainability

We invest more than $100 million per year in our sustainability initiatives, as a commitment to our BluePlanettm. We are the only solid waste company selected to the prestigious Dow Jones Index for Sustainability in both North American and international markets.

Our commitment to the environment is best viewed through our top four goals: 1) increase recycling, 2) increase energy production from landfill gas, 3) increase our compressed natural gas fleet, and 4) increase our safety record – already 42 percent higher than the industry average. Republic Services continues to make strides in these areas and have been recognized both nationally and internationally for the serious progress we have made

The Dow Jones Sustainability Index tracks the

Republic's BluePlanet^{tm} initiative strives for a cleaner, safer and healthier world

- Named to the Dow Jones Sustainability Index (the only solid waste company listed)
- Scored 98 out of 100 in the Carbon Disclosure Project S&P 500 Climate Change Assessment
- More than a quarter of a million homes can be powered by our 70-plus landfill-gas-to-energy plants
- 2,200 (and counting) compressed natural gas vehicles

Figure 8. Committed to Sustainability – Republic's sustainability goals trace to four key areas

success of businesses committed to the environment – and Republic Services was named as the only representative from the solid waste industry on that prestigious index, both globally and nationally.

Republic Services joined the Carbon Disclosure Project (CDP) in 2014. The CDP is an organization based in the United Kingdom which works with shareholders and corporations to disclose the greenhouse gas emissions of major corporations. In our last assessment, we scored 98 out of 100 in the S&P 500 Climate Change Assessment.

There are several reasons why we scored so well, including that we maintain a fleet of 2200 Compressed Natural Gas vehicles, 70 landfill-gas-to-energy facilities (enough to heat and light 250 million homes), and our 66 recycling centers process 5 million tons each year to be repurposed into new products, thereby saving virgin materials.

We continue to find new avenues for sustainability success. Consider our five-point sustainability platform (see Figure 2.):

- *Operations*. We are working to minimize the impact of our operations around our fleet and our facilities. We will reduce our carbon emissions by 2.5 million tons in the next four years, by adding more recycling capacity, increasing our CNG fleet and opening additional alternative energy-producing facilities.
- *Materials Management*. When we extract materials from the waste stream (commodities and/or energy), we reduce greenhouse gas emissions and your community's carbon footprint.
- *Communities*. Our *Empty, Clean, Dry* recycling outreach and education program help your residents and business people recycle more and waste less.
- *Safety*. We are committed to creating a safe environment for our customers, communities and employees. A recent national study found that Republic Services is the safest solid waste company – by a 42-percent margin.
- *People*. We employ and develop talented professionals who are committed to sustainability, our customers and each other.

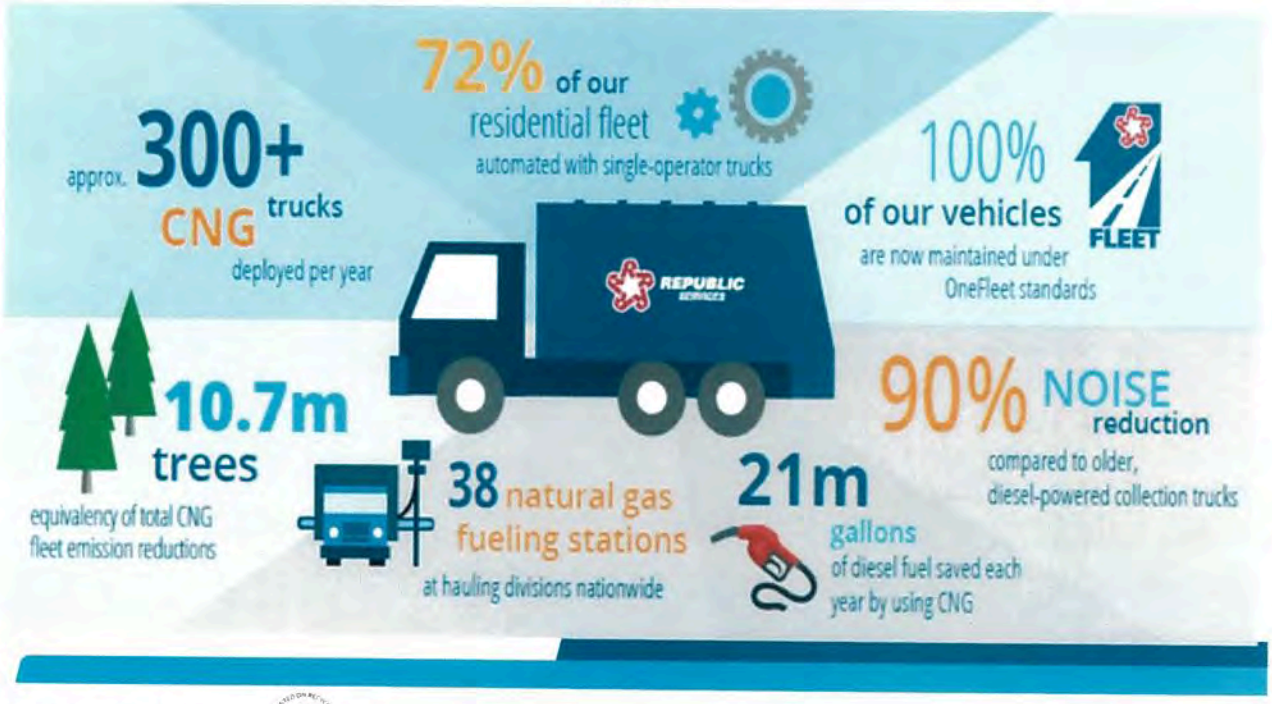
*Figure 9. - **5 Elements of Sustainability** – Republic Services is the lowest risk, best-value partner for your municipality, focusing our sustainability platform around these five areas*

Our commitment to you

We house 86 CNG fleet at our Fort Lauderdale Business Unit. The use of this fleet has provided our operations team the ability to complete routes in a timely manner, many before the required end time.

Our local team has supported school programs and festivals throughout Fort Lauderdale to promote recycling education.

*Figure 10.– **Sustainable Fleet** - Our investment in our fleet maximizes efficiencies while reducing our environmental impact*



Key Personnel

Our operations are run locally, by seasoned industry veterans who live in your community, and are backed by the experience and strength of their Area and Corporate leadership team.

Republic Services is structured along functional lines, which allows for local decision-making by managers with direct responsibility and experience relevant to the contract operations. They are knowledgeable of local collection and post-collection processing activities and are supported by the extensive resource recovery technical expertise and financial strength of our parent company Republic Services, Inc.

Republic's in-house training, personnel advancement, recruitment programs, and work force development are some of the most comprehensive in the industry. This enables Republic to attract and retain the most highly qualified, dedicated, and experienced professionals in the business today.

Local Leadership

Our local personnel are vital to the successful delivery of this contract and its daily operations. We will manage the various operational and administrative components of contract implementation and ongoing service to Fort Lauderdale. This team's unique combination of collection experience, recycling expertise, and innovative management systems will ensure quality service for the duration of the contract. Our local and area management teams have extensive industry experience in operating and managing solid waste companies and have substantial experience in the region. This allows us to quickly respond and meet your needs; all the while staying in touch you're your local businesses and residents.

Local Business Unit has over 40 years of Combined Industry Experience

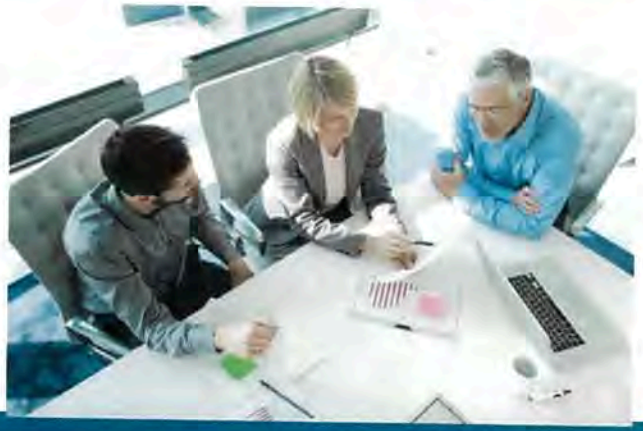
- We provide jobs to over 31,000 people nationwide, including 45 who live and work in your community
- The local General Manager and his business unit are fully empowered to serve your needs
- Every business unit is supported by Area and Corporate staff

We believe our strong area management team allows us to effectively and efficiently drive our initiatives and helps ensure consistency across the organization. These teams have extensive authority, responsibility and autonomy for operations within their geographic markets. As a result of retaining experienced managers with extensive knowledge of their local communities, we are proactive in anticipating customers' needs and adjusting to changes in the markets. We also seek to implement the best practices of our various business units throughout our operations to continue improving our operations and service to our customers.

National Backing

Each of our local business operations is fully empowered and accountable for delivering on our commitments to our customers. They are also backed by the support and breadth of our

*Figure 11. **Empowered Leadership** – The local business unit is fully empowered, with full support of Area and Corporate staff*



area and corporate leadership teams, capable of massing expertise and corporate might to assist or respond to any challenge during the term of the contract. An example of this benefit to you is the response capabilities during times of crisis such as hurricanes, tornados, or other disasters. In times of challenges like this, our area and corporate teams activate to ensure people, assets and services are safe and can return to normal operations as soon as possible.

Key Personnel Bios

Your local team has been working together for five years, serving four municipalities in your area. The key positions and roles involved in the delivery of this contract are listed below:

Area President

Vince Sanudo has over14 years of experience in the solid waste industry, and oversees the strategic and operational direction for the State of Florida. Mr. Sanudo has been with Republic Services for 14 years. He is responsible for managing 1,600 employees in the 28 solid waste divisions which includes materials recovery facilities (recycling center). His business unit generates $600 million in annual revenue with a focus on strategic integrated growth.

General Manager

Jean-Pierre Turgot has been with Republic Services since 2014 and has been responsible for leading the business unit in Fort Lauderdale. Responsibilities include 228 employees, four municipal contracts, and an Envirocyle recycling center. He comes to Republic with a wealth of management skills including operations, P&L Management, Risk Management, Customer Relations and Satisfaction, Sales, and Marketing Management.

Municipal Manager

Catherine Minnis has one year of experience in the solid waste industry. She is responsible for earning and maintaining contracts with our municipal partners in Broward and Miami-Dade County. Additional responsibilities include marketing, public education, project development, governmental relations and negotiations.

Business Unit Controller

Michael "Mike" Rizopoulos has 15 years within the solid waste industry and is currently responsible for all administrative, accounting and statistical reporting functions for Republic Services. He ensures that financial controls and records are maintained in accordance with company policy and legal requirements. He is responsible for providing and reviewing financial statements and variance analyses, billing, account reconciliation. In addition Mr. Rizopoulos is responsible for providing analytical support and assistance for the division goals and action plans. He develops and coordinates the annual budget, negotiates contract rates for municipal bids, and manages and trains staff in the accounting department.

Figure 12. Our team, located in Fort Lauderdale is ready to deliver service to your city today.

Operations Manager

Jay Dunham has 8 years of experience in municipal daily operations. He manages the daily operations for the Fort Lauderdale hauling division and ensures maximum productivity and route management systems for commercial, roll off and residential routes and establishes productivity improvement goals where needed. Responsibilities include the development of supervisory goals and objectives, management of labor hours, and disposal expenses. He directly manages the budget for the operations department,

which includes approval of purchase orders and vendor pricing. He also interacts with customers and local, state and federal government employees to resolve customer service concerns and ensure regulatory compliance standards are met.

Maintenance Manager

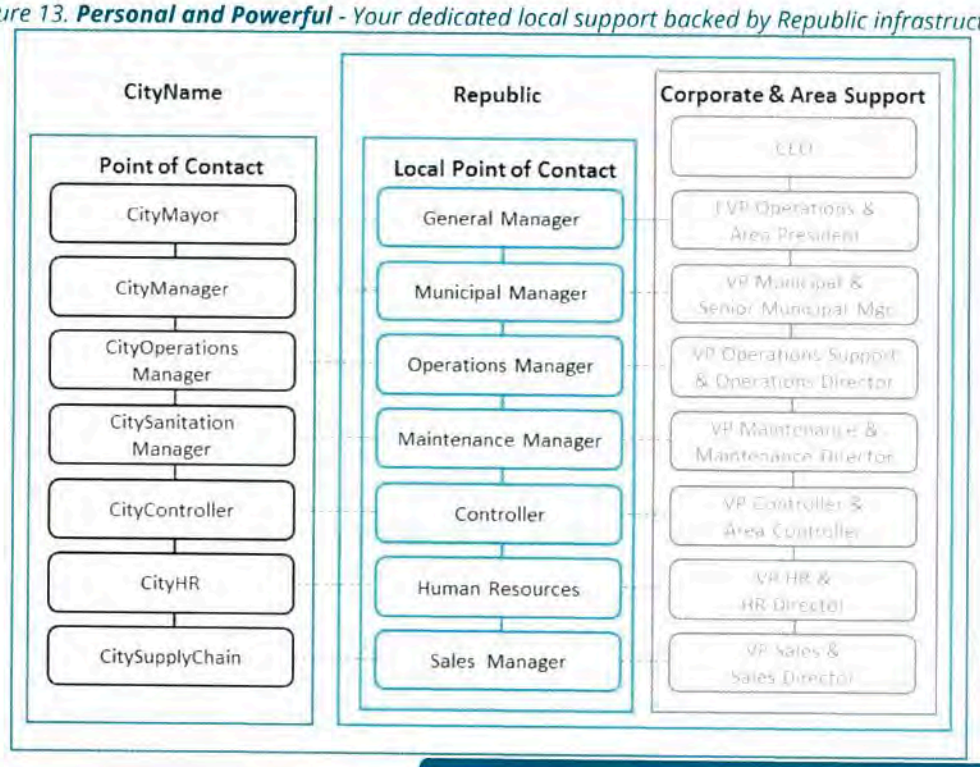
Tim Martin has been in the solid waste industry for over 18 years. He is responsible for overseeing all aspects of our fleet maintenance program. Mr. Martin ensures that all repair and maintenance work is performed in a safe, efficient and timely manner; reallocating resources among sites as appropriate. He oversees coordination, planning and scheduling of all repair work to increase productivity, while effectively managing the department's overtime.

Operations Supervisors

Dan Baker has been in the solid waste industry for over x years. They are responsible for district route maps, route restructuring and supervision of employees providing waste collection and disposal.

They are responsible for developing work schedules to match staffing levels, initiating work assignments and monitoring progress to improve work efficiencies.

Figure 13. ***Personal and Powerful*** *- Your dedicated local support backed by Republic infrastructure*



Human Resources Manager

Tracy Aubin has been in the solid waste industry for over 20 years and with Republic Services for 21 years. As the Human Resources Manager, she is responsible for assessing, making recommendations, developing, implementing, and supporting human resources processes to assist in employee hiring, engagement, retention, and policy standardization.

Customer Service Manager

Muriel Attilus has been in the solid waste industry for 4 years. Ms.Attilus is responsible for managing a multi-department of customer service representatives and high volume call center for the business unit. She supervises Customer Service Representatives performing customer service activities including responding to service inquiries, retaining existing accounts, and problem resolution including, but is not limited to, hiring, training, and coaching representatives. Additionally, he/she takes corrective action to manage performance as appropriate and ensures accurate processing of employee payroll.

Figure 14. ***Always Working For You*** *– Our local team is dedicated to the success of your community.*

Implementation Plan

We have successfully implemented new or emerging services into our 2700 municipalities nationwide. Our team takes pride in our ability to implement new services without service impacts.

Our Approach

Your transition will take into consideration the unique needs of the contract and Fort Lauderdale. The key to success, regardless of project details, relies on communication plans to include:

- We start with a plan, crafted in collaboration with the Fort Lauderdale. This plan includes milestones, roles/responsibilities and contact information and timeline for execution.
- Frequent, pro-active communication with the Fort Lauderdale to ensure no surprises along the way.
- Weekly in-person meetings and phone calls/emails as the situation requires. Our philosophy is sharing good news as well as bad news gives everyone a chance to prepare and respond in a timely and calm fashion.
- Data sharing and field coordination with current contractor to ensure all open requests are met and service information is accurate.
- Monitoring of open service notes is critical, especially when the transition date nears. Republic will work with the Fort Lauderdale to address any outstanding concerns prior to the implementation of new services. Our operations teams; customer service professionals and data partners understand the need to keep a close eye on open service notes.
- Container removal and delivery also require careful coordination with field crews.

Decades of experience partnering with municipalities to implement new programs in the community

- 92% track record of successful extension or retention of existing partner contracts
- Frequent and transparent dialogue with the municipality
- All details and plans reviewed
- National strength, with local experts

Customers need same-day service from both providers, and our local teams work with the current hauler to streamline this function.

- Timely and appropriate communication with residents and businesses—from events and mailings to website information and direct communication (phone, email, live chat). Redundant communications through a variety of channels is paramount to success.
- Daily communication with the internal team to assess project status.
- Our operations management will meet daily with our supervisors and maintenance crews to ensure critical-path items are addressed.

The education team meets with the transition lead (operations manager), customer service manager and general manager to ensure customer-specific aspects of the rigorous training for customer service staff and drivers.

Figure 15. ***Open Communications*** *- Republic will communicate with residents and businesses regarding services changes*

- Contract-specific information, route development and truck test drives will be used to bring a safe and well informed team to the Fort Lauderdale.
- Regular communication with vendors supplying containers, printed material, trucks and on-board computing systems.

Republic brings relationships and experience to Fort Lauderdale. We have extensive expertise in implementing collection programs from purchasing to operations, to communications. Republic has the national strength and the local experts to get the job done using our network of national and local suppliers.

Transition Plan

We are seasoned experts in the low risk, successful transition of services from your current provider to Republic Services. Through transparent and involved collaboration with you, our seamless transition will leave the City and your residents happy with your choice to switch to Republic Services.

Experience matters

Republic Services successfully implements more than 75 new municipal contracts each year, and we will bring our national strength and local expertise to every one of them.

Each transition takes into consideration the unique needs of the contract and City. The key to success, regardless of project details, relies on communication:

1. We start with a transition timeline, crafted in collaboration with the City. This transition plan includes milestones, roles/responsibilities and contact information. See Figure 2 for a sample of our transition timeline for Fort Lauderdale.
2. Frequent, pro-active communication with the City to ensure no surprises along the way.

   Weekly in-person meetings and phone calls/emails as the situation requires. Our philosophy is sharing news as that gives everyone a chance to prepare and respond in a timely fashion.

Figure 16. ***Low Risk Transition*** *- From contract award to service start date our teams are visible and in constant communications*

Successful transition covers many details

- Communication is key to a successful transition
- Capital asset procurement and delivery
- Driver hiring, training and route planning
- Community education and messaging

3. Data sharing and operational field coordination with current contractor to ensure all open requests are met and service information is accurate.

   Monitoring of open service notes is critical, especially when the transition date nears. The current hauler is responsible for the service note up until the current contract expires; there may be some service issues that cannot be resolved in the time allotted and will become the new haulers responsibility. Our operations teams, customer service professionals and data partners understand the need to keep a close eye on open service notes.

   Cart removal and delivery also require careful coordination with field crews. Customers need same-day service from both providers, and our local teams work with the current hauler to streamline this function for a seamless transition.
4. Timely and appropriate communication with residents and businesses—from events and mailings… to website information and direct communication (phone, email, live chat). Redundant communications through a variety of channels is key to a successful transition.
5. Daily communication with the internal team to assess project status and time line benchmarks.

Our operational management team meets daily with our supervisors and maintenance team to ensure critical-path items are addressed.

The publicity and education team meets with the transition lead (operations manager), customer service manager and general manager to ensure customer-specific aspects of the rigorous training for customer service staff and drivers.

Dedicated phone lines, contract-specific information, route development and truck test drives combine to bring a safe and well informed team to your city

6. Regular communication with vendors supplying containers, printed material, trucks and on-board computing systems.

   Our experience has shown that relationships matter—when we need equipment, we get it.

   Our national strength and buying power is leveraged for your benefit. Locally, we have secured relationships with key printing/mail house partners who put our needs first in a time-critical situation.

Figure 17. ***Our draft Implementation plan****; Dates to be confirmed with Administrator*

DATES TBD	REQUIREMENT
On or before December 1, 2017	Contractor shall provide the Administrator with a signed agreement, Payment, Performance Bond, Insurance and Performance Evaluation Report in compliance with this agreement.
On or before December 1, 2017	Contractor shall provide the Administrator with documentation demonstrating that all necessary Collection vehicles, and other Collection materials are at the Contractor's local equipment yard.
On or before December 1, 2017	Contractor shall meet and discuss a detailed Transition/Collection Plan, and any other matters that will ensure the successful implementation of this Agreement.
On or before December 1, 2017	Contractor shall provide instruction to the Republic Services Team to include but not limited to Area Manager, General Manager, Operations Manager, Maintenance Manager, and Customer Service Manager of the Franchise Agreement obligations for implementation in the Fort Lauderdale Business Unit.

Collection - Residential

When it comes to handling your waste needs, Republic knows how important safe and dependable curbside pickup is to you. We work to exceed your expectations with quality containers and outstanding customer service.

Residential Recycle Collection

We will offer all single-family customers weekly, fully automated single-stream recycling collection services. Recycling carts will be serviced with the same equipment and manner as residential solid waste carts.

Six drivers will be assigned to provide a six-day work scheduled within Fort Lauderdale. One full-time Route Supervisors will be assigned to handle all day-to-day residential operations in the city. Republic will also provide one additional supervisor to assist with Commercial Collection.

All single-family customers will be issued a blue 65-gallon (semi-automated) wheeled cart for single stream recycling collection and a limited number of 90- or 95- gallon will be made available for a limited number of customers may have more than one recycling cart, with restrictions approved by the City.

Figure 18. Automated Side Load Collection – Provides a cleaner, safer, more efficient residential collection

The largest provider of municipal residential collection services in the US

- Over 12 million homes collected every week nationwide
- 99.9% on-time pickup
- Comprehensive collection services, including solid waste, recycling, yard waste, and bulk

Pick-Up Locations – Curbside Recycling

Republic has previously serviced the Fort Lauderdale recycling agreement and is committed to servicing areas with differing requirements and challenges, and quantifying all resources required to service these areas.

Disposal-Recyclables Processing

The recycling materials will be delivered to the Sun-Deerfield Beach facility, located at 1815 South Powerline Road, Deerfield Beach, FL 33442.

Holiday Schedules

Republic Services will be closed on Christmas, if your service day falls on those holiday, we will service your city the following day.

*Table 19. **Service Days** – below are the service days for your contract*

Service	Days of Week	Collection Hours
Recyclables	6 days, Monday through Saturday	300-360

One Fleet

The One Fleet management system enhances quality of service, maintains a reliable fleet and ultimately improves customer experience at the curb.

Republic Services is dedicated to operating the best running, safest and most environmentally friendly vehicles in the industry. This goal is achieved through a coordinated vehicular operation maintenance system called One Fleet. With standardized procedures and consistent execution, the One fleet system improves safety for the fleet, decreases repair downtime and improves customer satisfaction.

Preventative Maintenance

Preventative Maintenance (PM) is the hallmark of One Fleet. Republic Services prescribes six levels of PM activity at varying truck hour markers.

1) Every 150 hours (full inspection, including nuts/bolts/ fluids/no cracks)
2) Every 450 hours (A plus, full lubrication service)
3) Every 1350 hours (transmission, front suspension, air-to-air, hydraulics, CNG inspection)
4) Every 2700 hours (A, B, C plus drain transmission, new filters and fluids; crank ventilation filters; exhaust system inspection/service, cleaning, catalyst inspection/service)
5) Every 5400 hours (A, B, C, D plus differential fluids, DPF system, overhead valve adjustment, fuel systems inspection/service)
6) Every Year – Annual Federal Safety Inspection

The Republic Services One Fleet system leads the industry in creating a safer, more reliable fleet-both operationally and environmentally

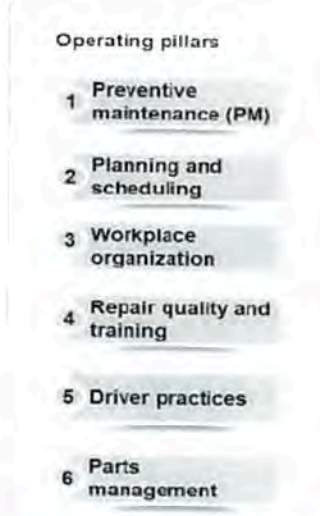
- A scheduled preventative maintenance program provides a superior fleet traveling on your roads.
- Regular preventative maintenance contributes to our 99.9% reliability and 42% safer than industry average.
- One Fleet allows us to keep costs low and efficiency high which ultimately benefits the communities we serve.

Planning and Scheduling

Standardized planning and scheduling leads to increased shop capacity and reduced fleet down time. Planning preventative repairs also make certain that parts are on hand and technicians are scheduled accordingly. Planning ahead also keeps the shop proactive and prepared and provides the benefit of prioritizing repairs and keeping the fleet ready at route time.

Workplace Organization

Figure 20. ***Our One Fleet***
Preventative maintenance system contains six pillars



A clean and organized workplace at our Vehicle Maintenance Facility located at 751 NW 31 Avenue, Fort Lauderdale, makes for a safer and more efficient environment. At Republic Services, we manage the Five S's:

- Sort
- Straighten
- Sanitize
- Standardize
- Sustain

Training

The Republic Services One Fleet initiative is built on the foundation of an educated work force. Ongoing Tech Training, on the job projects as well as formal classroom clinics are all part of the Republic Way.

Drivers Practice

Joint accountability and proper communication between maintenance crews and operations personnel (drivers and supervisors) fosters fewer unscheduled repairs and breakdowns. Each day, drivers:

- Perform a pre/post-trip driver quality control inspection
- Ensure that any issues they identify are accurately communicated to the shop
- Ensure that customer & route expectations are understood in the mornings

Figure 21. ***Our highly specialized Technicians*** *deliver a best in class fleet for your municipality*

Parts Management

The right part at the right time is critical to maintaining a fleet. With proper inventory management, parts are on hand for all scheduled repairs. That decreases truck and labor down time and reduces overall costs for the customer. Integral to the parts maintenance program is a maintenance bay. The floors and shelves are kept clean and orderly. With proper scheduling, parts are also staged on carts in advance of a technician's arrival.

The real benefit of One Fleet is the positive impact to the customers. Republic services drivers begin each day with a safe and reliable fleet. A reliable fleet allows the frontline employees to focus outwards and onto the MSW and recycling needs of the community.

Vehicle Inspection Reports

The key to the preventive maintenance program is daily completion of vehicle inspection reports. This is done by the collection vehicle's assigned CDL driver and includes both a pre-trip inspection and post-trip inspection. Drivers check fluid levels, lights, tires and other safety related areas of their truck and indicate on the inspection report any defects or deficiencies found that

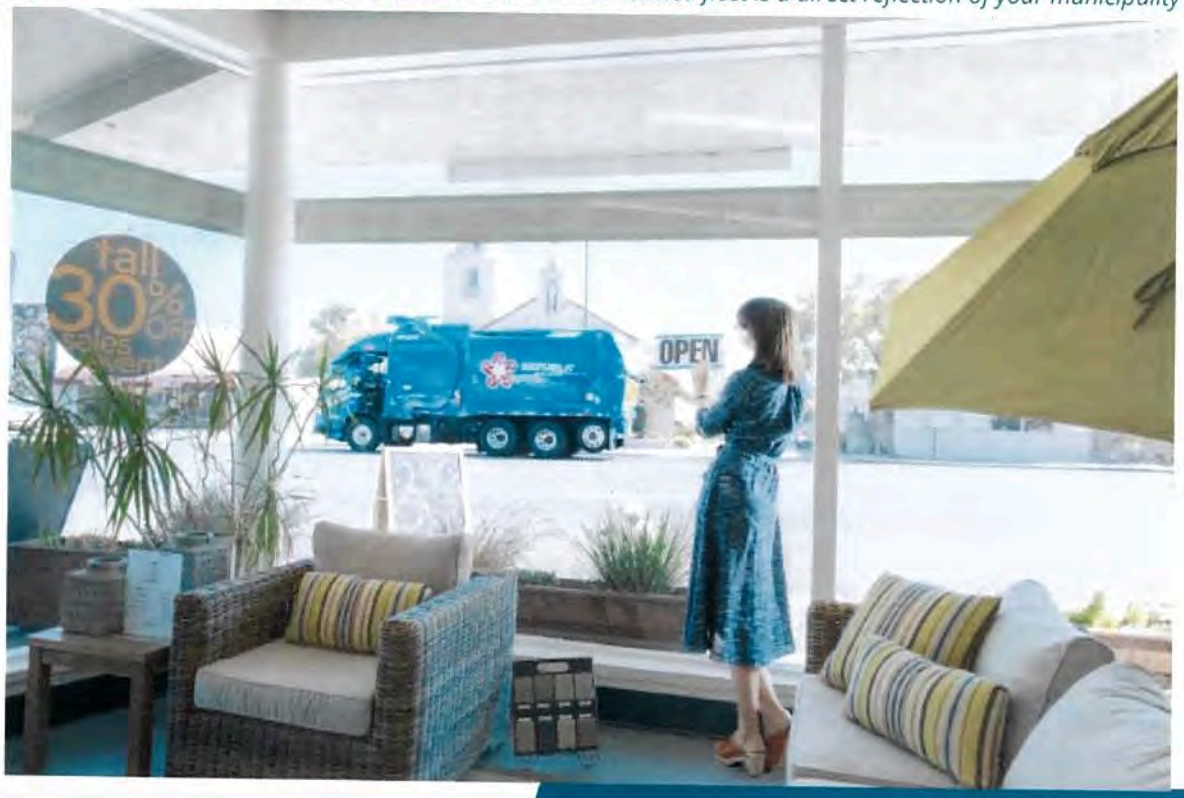
Figure 22. ***Parts Management*** *is a key component of our successful One Fleet program*

day. Shop personnel review the report and check any items marked by the driver as being questionable or problematic. Technicians then make any needed repairs before the vehicle returns to the route. Furthermore, each vehicle undergoes a through and comprehensive preventative maintenance inspection (PMI) every 150 hours of service. This inspection is conducted by a trained and certified brake inspector, according to USDOT requirements.

Vehicle Appearance

It is a fact that vehicles that are clean in appearance are usually well-maintained as well. Republic Services washes its collection vehicles weekly, utilizing biodegradable cleansing products, high and low pressure washers using a brush.

Figure 23. ***Clean, well maintained trucks*** *– our well maintained fleet is a direct reflection of your municipality*



References: Attachment "B"

The following reference listing (**also included in Section VI. Required Documents**) provides references with government agencies Republic Services Fort Lauderdale services projects with similar scope to include the entity, address, contact name and phone number, and the contract value:

1. **Company Name:**

   City of Coconut Creek

   Address: 4800 W. Copans Road, Coconut Creek, FL 33063

   Contact: Michael Heimbach, Public Works Director

   Email: mheimbach@coconutcreek.net

   Phone # 954-973-678

   Contract Value: $5.1 million annually

   Year: 1995-Present

   Hauling Services: Automated Residential Curbside garbage, bulk waste and single stream semi-automated containerized recycling collection service for 7,676 homes; 2,000 multi-family; commercial FEL container collection service (6 days per week – Monday through Saturday)

2. **Company Name:**
   City of Jacksonville

   Address: 1031 Superior Street, Jacksonville, FL 32254

   Contact: Will Williams, Solid Waste Director

   Email: willw@coj.net

   Phone # 904-255-7512

   Contract Value :$9 million annually
   Year: 2007-2021

   Hauling Services: Automated Residential Curbside garbage, yard waste and recycling collection service for 73,349 homes. Commercial and Industrial are subject to open market competition (6 days a week – Monday through Saturday).

3. **Company Name: City of Sunrise**

   Address: 10770 W. Oakland Park Boulevard, Sunrise, FL 33351

   Contact: Harry Cruz, Utility Finance Manager

   Email: HCruz@Sunrisefl.gov

   Phone # 954-746-3233

   Contract Value: $7 million annually

   Year: 1996- Present

   Hauling Services: Automated Residential Curbside garbage, bulk waste and recycling collection service for 19,698 homes. Commercial and Industrial compactor collection service (6 days a week – Monday through Saturday).

4. **Company Name: St. Johns County**

   Address: 3005 Allen Nease Road, Elkton, FL 32033

   Contact: Wendy Manucy, Director, Solid Waste

   Email: wmanucy@sjcfl.us

   Phone # 904-827-6982

   Contract Value: $6 million Annually
   Year: 2003-2024

Hauling Services: (Manual) Residential Curbside garbage, yard waste and recycling collection service for 45,770 homes. Commercial and Industrial (Roll-off) container collection services are subject to open market competition (6 days a week – Monday through Saturday).

5. **Company Name:**

Hillsborough County

Address: 601 E. Kennedy Blvd., Tampa, FL 33601

Contact: John Lyons

Phone # 813-272-5977

Email: lyonsj@hillsboroughcounty.org

Contract Value:

Year: 2013 – 2020

Hauling Services: Automated Residential Curbside garbage, yard waste and recycling collection service for 103,000 homes in unincorporated Hillsborough County. Commercial and industrial rates are subject open market competition. Serviced Monday through Saturday, 6 days a week.

Minority/Women (M/WBE) Participation

As an industry leader, Republic Services is committed to partnering with small, disadvantaged, minority-owned, woman-owned, and veteran-owned business enterprises. These relationships help grow successful businesses in the municipalities we serve and live.

Fostering Economic Growth

Our experience and interaction with state and local governments will allow Republic Services to work with our municipal partners in Fort Lauderdale and adhere to government procurement law .We can also assist qualified contractors earn and retain M/W/DBE certification.

Republic Services recognizes that small business enterprises, especially those owned by minorities, women, disadvantaged individuals, and veterans (MWDVBE), are an integral part in growing the Fort Lauderdale, Florida economy through job creation. Republic Services partners with qualified businesses across the country, earning gross revenue and employing workers in a variety of roles. We partner with these firms, and offer mentoring to assist them in operating at our high standards, which often helps them establish repeatable processes and controls that lead to continued success. Numerous partner firms have ultimately grown over years of working with Republic, to the point they exceed the small business qualifications.

*Figure 24.**Republic Services hires locally** owned business for container maintenance.*

Republic Services has proven success in building MWBE partnerships with the Municipalities we serve

- Partnered with qualified businesses throughout Fort Lauderdale
- Employed over 100 in 2016
- Promote local jobs and economic development

As part of its commitment, Republic expressly encourages diverse suppliers, including minority-owned, women-owned, veteran-owned, HUBZone, and small businesses, to register in Republic's supplier database.

Additionally, Republic is dedicated to broadening economic opportunities for diverse suppliers and actively seeks participation by diverse suppliers in its contracts with federal, state, and local government entities across the country. Accordingly, Republic has developed an internal policy, called the "Governmental Diversity Contracting Policy" (the "Policy"), that ensures Republic and its subsidiaries strictly adhere to, and comply with, all laws governing commercial relationships with diverse vendors on public contracts.

Subcontractors

As an industry leader, Republic Services is committed to partnering with small, disadvantaged, minority-owned, woman-owned, and veteran-owned business enterprises. These relationships help grow successful businesses in the municipalities we serve and live.

Sub-Contracting Opportunities

Republic Services employs subcontractors wherever possible to promote local jobs and economic development. Typically, our subcontractors have specialized skills and knowledge, which allows Republic Services to focus on our core functions.

Opportunities for sub-contracting vary based on location, and often include:

- Container Maintenance
- Transfer Station Transportation
- Public Education & Outreach
- Other Services

Republic will not be subcontracting any work with this agreement.

Electronics Recycling with BlueGuard™

Republic Services makes it easy to recycle your electronics securely and responsibly. Our experts specialize in the safe and proper dismantling of electronic materials to protect your residents from identity theft, while our recycling solutions help ensure materials are processed responsibly – protecting our planet from hazardous waste.

Electronics are a big part of our day-to-day lives. About 85% of electronics are discarded in landfills or incinerators with another 5 million tons in storage. It's easy to forget they may contain personal information or hazardous materials that need to be disposed of or recycled differently than everyday solid waste. Republic Services has the solution to assist your community in dealing properly with this growing waste stream.

When you recycle electronics through Republic Services' BlueGuard program, you are guaranteed of the following:

- Data is protected from theft or loss through stringent software-based destruction.
- An online tracking and account management tool is available which allows you to review your recycled electronics order in real time. A certificate of recycling can even be downloaded using this tool.
- All breakdown and recycling is done in-house, never exported, while keeping items recycled out of the landfill.

Sustainability

We strive to go beyond traditional recycling to find new solutions that help our planet stay Blue. By recycling old, obsolete electronics, we are breaking down materials into their commodity levels which can then be made into new products. We are also giving refurbished electronics a second life, decreasing the depletion of our resources.

Safe, Secure, Responsible Electronics Recycling for your community

- Customized solutions range from mail-back, drop off, or scheduled pick-up
- For any device that has or uses a power cord
- Ensures data protection and destruction of electronics holding data files (phones, computers)
- Over 700,000lbs. recycled in 2016
- High standards backed by industry certifications

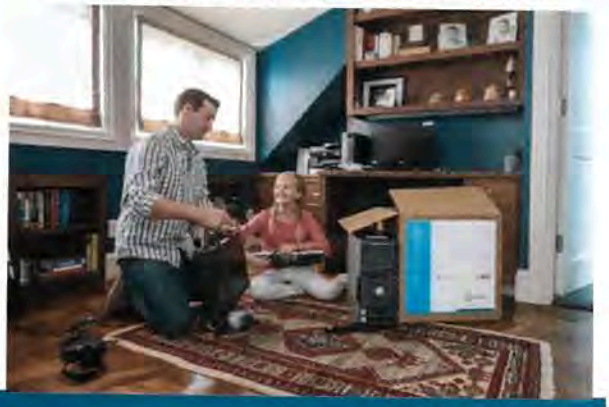
Safety

Our BlueGuard safety practices provide peace of mind, adhering to the highest security and environmental standards in place by the electronics recycling industry. Utilizing state of the art shredding and dismantling systems allows responsible recycling of all electronics materials.

Security

Considering all of the personal data on household electronics – it's a bit scary to think what can happen if it falls into the wrong hands. Improperly recycled electronics leave residents vulnerable to identity theft and financial loss. Our BlueGuard security and

Figure 25. ***Easy for the Resident*** *- Republic Services makes it easy to recycle your electronic waste.*



data termination practices keep information safe and secure, strictly adhering to the Department of Defense and NIST standards and ensuring comprehensive data destruction.

Environmental Protection

Electronics can contain materials, such as lead, cadmium, and mercury that are hazardous to the environment if handled incorrectly. It is important to minimize the environmental impact, and our BlueGuard safety practices help to ensure these materials are kept out of the landfills.

Storage Space

Not only do we want to meet your residents' needs outside of the home, but inside of the home as well. Storing old household electronics can take up considerable space within your residents' homes. Regular recycling of electronics keeps homes safe and clutter free.

Figure 26. ***Mail-Back Options*** *– Our BlueGuard mail-back options include 5 box sizes*

Product Delivery Options

Our BlueGuard product can be added to your municipal contract, or can be marketed by the municipality as a direct transaction between the community and Republic Services. These options allow you to decide how you would like to enable your community to do the right thing with regard to their electronic waste.

Collection Methods

Depending on the product delivery option selected, the universal material can be collected through various methods.

- If part of the municipal contract, community residents can call and order a mail-back kit using a special coupon code, or we can establish drop off locations or scheduled pickup dates.
- Residents calling for a direct transaction typically order a convenient mail back kit, which allows them to collect their electronics and return via mail when they are ready. Figure 2 depicts the mail back box options available to customers.

Collections – Operations

Great operations come from great people. Republic's locally based operations team draws from extensive training and the backing of a seasoned corporate support team. The result is a 99.9% on-time service record, with an emphasis on safety, sustainable practices, and low risk operation for the Municipality.

Republic Services' operations team is market-leading through training, collaboration and hands on experience

- The most robust operations supervisor training in the industry
- Average of 15:1 route to dedicated supervisors ratio – means prompt response and oversight for your community
- Proven optimized routing process ensures efficiency, safety and minimal impact on city streets

Operations Overview

Successful collection operations begin with a seasoned operations supervisor who knows the business as well as your community. Your Republic local operations supervisor is responsible for the day-to-day collection operations, including development and evaluation of routing (in conjunction with the general manager), training and oversight of drivers, and implementation and enforcement of safety procedures.

We ensure our operations supervisors are not overloaded, nor tied to a desk. On average, we maintain a 15:1 ratio of routes to supervisor, which means that items needing attention are dealt with immediately, and that the supervisor knows your community intimately. In addition, our supervisors are out on the routes regularly. At least twice per week, they conduct ride-alongs with drivers on their routes. This creates great opportunities for driver mentoring, ensures quality control on the route, and keeps the supervisor directly aware and familiar with the nuances of the route and the community. Few if any other companies in the industry dedicate their operations staff to success in this manner.

Figure 27. ***Operational Excellence*** *- Our rigorous supervisor training program yields highly skilled operations teams.*

Operations Training

Our Operations Supervisor training programs are second to none. Every supervisor, upon starting employment at republic Services, attends a rigorous 2-week boot camp training course. Regardless of prior industry experience, this booth camp level sets all our supervisors on *The Republic Way* of running operations, and builds a strong peer network with those who attend the training together. After the initial training boot camp, supervisors engage in regular refresher and new training opportunities, between 2 and 4 times per year. This yields an operations supervisory team that is able to share best practices and constantly look for ways to improve on the level of service in your community.

Routing Optimization

Establishing the most optimized routes for a community has dramatic effects on the quality of service, efficiency of the collection

operation through shorter routes, safety in the neighborhoods, and ultimately the wear and tear on the streets in the municipality. We conduct a proven route optimization process for your municipality, which involves a tight collaboration between the local team and our corporate route optimization team. Through several iterations, these teams collaborate together, sharing local knowledge and details, while running our optimization processes to yield the best routes possible for your community. An example of this process, we evaluate planned routes to ensure that trucks are not conducting collection on streets during times that are known for congestion or traffic.

Communication with the Community

In addition to the regular collaboration between the routing teams, our Operations Team can communicate with the residents and commercial customers easily using several forms of technology. Our web and smartphone based app, called *My Resource*, enables customers to see their accounts, make service requests, or raise issues for resolution. This app also enables our operations team to offer alerts or emails to customers regarding weather disasters or schedule delays.

Figure 28. ***Route Optimization*** *– Our optimized routes yield safer, more efficient collection for your municipality.*

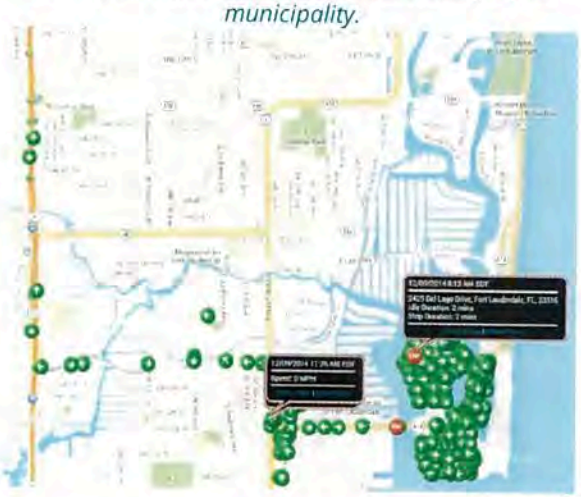


Figure 29. ***Web and Phone Based Apps*** *– Our operations teams are in direct contact with the community through our web and phone based apps.*

Public Education and Outreach

Public education is critical to maintaining an efficient and cost-effective service for recycling and waste in your community.

The goal of Republic Services Public Education and Outreach Program is to educate residents on industry trends and the services offered by Republic Services. We do this by engaging community groups and business associations, to educate local residents and businesses about the key elements of the program, including relevant program changes, and highlighting customer service, cost, environmental benefits and state requirements.

Website

The Republic Services website is designed to be a one-stop resource for current and potential customers. Here they will find news updates, collection information and educational tools. The Educational program provides in-depth information for both residential and commercial customers, and the programs are downloadable and can be used for outreach and environmental initiatives. When a resident enters their service address, they will find news and resources specific to Fort Lauderdale.

Republicservices.com provides in-depth content specific to residential and commercial needs. Residential pages allow the user to enter their address in order to receive information specific to them, including the ability to schedule pick-up, change service, or to identify the correct contact person within Republic Services for services requests (i.e. debris box orders, cart repairs, or bulky pick-ups). If the customer is direct billed by Republic, they can also inquire into billing related questions or even view and securely pay their bill. Residential customers will also find resources on recycling and environmental needs.

We develop and maintain a library of public education programs and materials that our partners can leverage in their communities

- Instant access to information via website and My Resource™ app
- Facility Tours
- School Education and Take-Home Materials
- Videos and Public Service Announcements
- Community Newsletters

Commercial pages allow users to login and view, pay their bills, view billing history, and schedule pick-ups. Commercial users will also find resources on how to responsibly dispose of e-waste, hazardous household material, and other environmentally harmful materials. As with residential users, commercial users will find the name and phone number for the correct contact person for various service needs.

On the main page of republicservices.com visitors will be able to view a video clip of Recycling Education that features our "*Closed Loop*" recycling collection program. This video can easily be edited to focus on any new initiatives agreed upon with Fort Lauderdale.

My Resource

My Resource is an application for mobile devices that can be used to schedule a pick-up, report a missed pick-up, receive service notifications, search additional products and services, and much more. This app can be easily downloaded from the App Store for Apple users or for Android users from Google Play.

Oops Tags

Oops tags are our first line of education for residents that have placed unacceptable items at the curb for collection. Drivers and route supervisors will provide a resident with an Oops tag in the event that a material cannot be picked up. Oops tags will provide the resident with the reason why the item was not picked up as well as a phone number to call for further follow up information.

Presentations to Schools and Other Community Organizations

Republic Services is a well-known friend, supporter and partner to local schools in Fort Lauderdale. We believe that providing an environmental education to students will build a foundation and an appreciation to preserving and protecting the planet. Students in turn, bring this knowledge back to their families and become catalysts for promoting sustainable habits at home.

Republic Services trains teachers, staff and students on proper diversion and disposal practices. We place significant emphasis on the importance of recycling as it diverts reusable materials from being disposed of and allows for a longer lifespan for local landfills.

It is our goal to cover all aspects of environmental stewardship including trash, electricity, water, paper, chemical, and emissions reductions. As well as empowering students to utilize what they have learned in their school communities about environmental sustainability to make a global impact.

Enroll and Involve the Entire School Community in Becoming Great Recyclers

Republic Services will engage school administrators, faculty, staff, and students in its efforts to conduct a successful recycling program. Once enrolled, the entire school community will receive specialized education based on that particular group's role in promoting recycling.

Public Events

Republic Services will be a true leader in Fort Lauderdale, not only because of our dedication to excellence in service, but because we are a proud community partner. We participate in numerous community events on an annual basis and propose to build on these existing efforts by partnering with Fort Lauderdale to develop and launch a sustainability-themed outreach schedule for public events.

*Figure 30. **Mobile App** - Republic Services' My Resource™ App is available to residents and allows instant access to important information on services*

*Figure 3. **Recycling Education** - Our educational materials include flyers and stickers for distribution through mailers or at schools*

The program would involve creating a family of "green" recycling-specific educational hand-outs, and a common, customizable booth design that could be used at local street fairs, art festivals and concerts to highlight local.

Republic Services will not only continue to provide service and assistance to community events, we will also work with event planners to bring additional value. This would include upfront planning for logistics detail, such as placement of containers, providing a full contingent of containers at each collection point with clear messaging to encourage recycling participation, clean up services, sponsorships, and educational materials. We see this as an opportunity to engage with the community to become even stronger and more vibrant. Fort Lauderdale can count on Republic Services to be a true corporate citizen and community partner in greening the Fort Lauderdale service area and educating residents and businesses every step of the way.

Curbing Contamination

The best way to reduce contamination is at the source, with both restricted access container lids and container spot checks.

Contamination Spot Checks: Our drivers are well trained to check for and document contamination in our customer service interface every time they service a container. The driver can then remotely update the account to reflect the contamination note, allowing our dedicated staff to notify the customer and offer one-on-one assistance. We work closely with each customer to develop a solution to their contamination problem. We can also provide resources to the city they can share with residents and property staff.

*Figure 31. **Creative Public Engagement** - Republic Services is an active participant in local events providing education information to improve recycling participation*

*Figure 32. **Reducing Contamination** - Republic Services will work with Fort Lauderdale to reduce contamination through spot checks and optional specialized equipment*

Safety

Safety is Republic Services' highest priority. We adhere to a strict policy of safety protocols with supporting infrastructure, where employees are trained to think, choose, live within a framework designed for safety.

Safety Overview

Republic Services and its employees maintain strict compliance with all applicable OSHA and Federal, State, and Local safety requirements while performing all work related functions. We recognize that a safe workforce is not simply a discussion with a new hire, but a dedicated plan to review, educate, and verify employee practices throughout their careers. Republic Services has the lowest occurrence of incidents and accidents in the industry due to its company-wide emphasis on safety, extensive employee training and on-going educational development programs. Republic Services requires all operations personnel to participate in extensive in house (off truck) training and testing as well as on road auditing and policy reinforcement.

Republic Services offers full-spectrum safety initiatives and award-winning safety training programs to all employees. We are an industry leader in safety and we are very proud of our safety track record.

Think. Choose. Live.

Every day, drivers face a multitude of challenges and are required to make decisions that can greatly impact their safety, as well as the safety of those in the communities we serve. We instituted a best-in-class driver training program that drives continual improvement for all of our 15,000 drivers.

Our employees are our greatest asset, and our dedication to every employee's safety is second to none

- 42% Safer than the Industry Average, while maintaining the 8th largest commercial fleet in the United States
- "Think, Choose, Live" embodies our company culture
- Industry Driver of the Year for every year since 2009, based on our safety record

Our Think. Choose. Live. philosophy helps navigate these situations by encouraging employees to **Think** about what they're doing, **Choose** the safe answer and **Live** to go home to their families.

ReSOP Program

The Republic Safety Observation Program (ReSOP) is paramount to decreasing safety incidents throughout the company. Supervisors are required to conduct a minimum of two in-person driver observations per week.

The purpose is mutual improvement in safety and service. The driver and their leaders work together towards excellence: improving safety and efficiency throughout the process. Upon completion of each ReSOP, drivers receive corresponding steps for improvement.

*Figure 33. **Republic Services ReSOP** Program decreased safety incidents by x % since implementation*

Safety Meetings & Training

Republic Services provides intensive safety training for all operational employees (Operations, Maintenance, Landfill) to develop on-going awareness through a combination of annual, monthly, and weekly training.

Safety topics are developed based on accident potential and subject matter required under OSHA regulation. Republic Services prepares well-developed tailgate sessions, provides appropriate translators to engage all employees, encourages open discussion and participation by all and documents every session.

Meeting topics can include:

- Injury and illness prevention/safety rules
- Back injury prevention
- Emergency response/fire safety
- Exposure control plan
- Drug and alcohol program
- Personal protective equipment
- Employee right-to-know
- Hearing conservation safety
- Lock out and tag out safety
- Slips, trips, and falls
- Confined space entry

Safety Recognition Program

The Republic Services Safety Recognizing Excellence Program is designed to identify, recognize and reward safety-sensitive employees in the company who are dedicated to safety and excellence in their workplace. This program consists of two tiers that recognize and reward safety-sensitive employees who have excelled in key areas.

Employee safety and excellence is measured on six criteria including no preventable accidents, no lost time injuries, no safety warning letters, and perfect attendance. Each employee who qualifies is recognized monthly and annually.

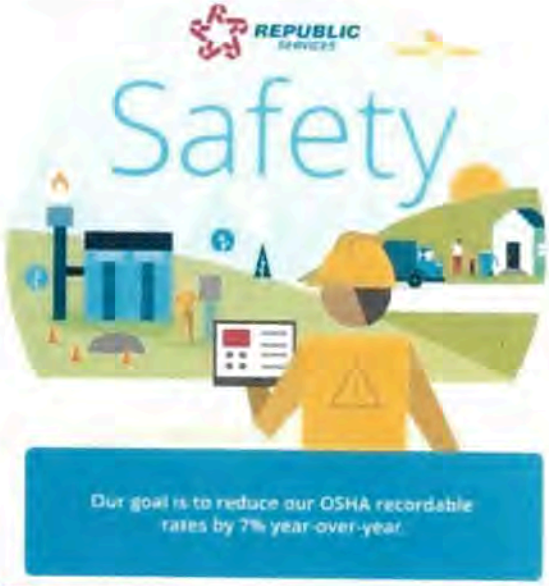
Drivers' Alert System

Republic is dedicated to continually identifying and correcting unsafe behavior. The Drivers' Alert allows community members to report unsafe behaviors while drivers are on the road. When calls are made by the public, an alert goes out to the local management team. The driver is then counseled and the event logged as part of our driver grading system.

Driver Grading System

Republic Services uses a grading system to rate safe driver performance and to identify drivers who require additional training and monitoring. All incidents or Drivers' Alerts are catalogued and evaluated monthly relative to each driver. The frequency of occurrences determines a grade. The organization then identifies at-risk drivers and focuses employee observations, in-cab ride-a-longs and training to correct driving behavior.

*Figure 34. **Continually Improving Safety** is Top Goal for Republic Services*



Quality Control

To ensure extreme reliability and a consistently high level of customer service, Republic Services has a quality control program called Driver Service Management (DSM).

DSM includes an extensive driver-lead reporting process, accompanied by regular auditing, that is focused on safeguarding against procedural failures. DSM standards guarantee that all driver issues will be addressed and completely resolved by supervisors or management within seven days of discovery. Other key benefits of this program include:

- Increased driver communication and accountability with Republic management
- Improved documentation and resolution of driver issues
- Improved customer service
- Improved on-route safety

The program is monitored and conducted by a Driver Service Coordinator responsible for:

- Conducting pre and post route briefing with drivers;
- Entering and monitoring DSM issues; and
- Running and distributing reports.

Drivers must observe and record issues while performing collection duties, and report findings to the Driver Service Coordinator during the pre- and post-route briefings daily.

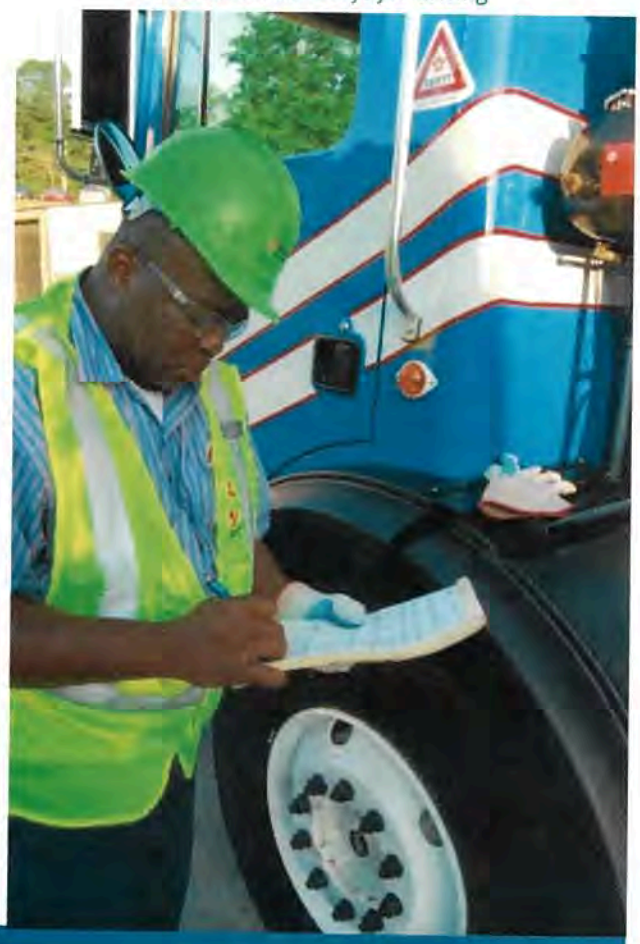
The objective of the pre-route briefing is to ensure all drivers have the necessary tools to run their routes safely, competently, and accurately each day. The Driver Service Coordinator reviews the following topics during the briefing:

- Confirms the driver is wearing the proper uniform and gear: clean uniform and personal protective equipment (PPE).
- Confirms the driver has the necessary route paperwork: sequenced route sheets and special/extra paperwork.
- Confirms the driver has completed the pre-trip vehicle inspection report (VCR).
- Ensures route completion by end of day.

During collection activities, drivers are instructed to make notes on their route sheets throughout the day.

The objective of the post-route briefing is to collect all valuable route information from each driver. Driver Service Coordinators must complete the post-route briefing section of the Driver Check-In form and drivers must sign the form before clocking out each day.

*Figure 35. **Driver performs pre-route inspection** to ensure vehicle is safe for driving*



Finally, Driver Service Coordinators must submit any findings to the appropriate department that same day. For example, customer service will receive issues such as billing concerns and questions; operations will receive issues such as poorly sequenced routes; sales will receive items such as commercial overage issues; safety will receive information pertaining to safety items such as low hanging wires or dangerous container locations; and maintenance will be forwarded issues such as container repair and replacement needs.

Should an item remain open for longer than seven days, it is forwarded to the General Manager to bring matters to an immediate resolution.

The following reports are disbursed:

- Driver Services Issues Cover Sheets are printed automatically each day for any route that has associated issues and is distributed to drivers along with their daily route sheets.
- Open Issue Reports are run daily by department managers and includes the day's new issues.
- Aged Open Issue Reports are run by the Driver Service Coordinator as needed and is intended to bring awareness to the General Manager of challenging issues that need to be closed out.
- Closed Issue Reports are posted weekly in the driver break room to increase driver awareness.

Together for Safer Roads

As the operator of the 8th largest vocational fleet in the country, with an industry leading safety record, we have a direct effect on roadway safety each day. While our strong safety performance is significant in the communities we serve, we aspire for more.

Today, we are proud to be the only recycling and waste services provider associated with Together for Safer Roads. This innovative coalition brings together global private sector companies across industries to collaborate on improving road safety and reducing deaths and injuries caused by road traffic crashes.

The Coalition's mission to provide guidelines and processes to keep employees, partners and contractors safe on the road closely aligns with our continuous work in fostering an environment that provides ongoing road safety education.

*Figure 36. **Our Focus 6 safety program** assists in tips and techniques to reduce our top 6 most common accident types*

Focus 6

Our Focus 6 program provides employees with tips and techniques to reduce the frequency of our six most common types of serious accidents. This industry-leading program, which involves in-class training and a practical skills course exercise, helped to reduce accidents by 22% in 2015.

Personal Protective Equipment

Republic Services is committed to providing the safest collection and disposal process possible and recognizes that effective

management of workers safety and health protection is a decisive factor in reducing the extent, severity, and cost of work related injuries and illnesses.

Eye and face, head, hand and high visibility PPE is required to be worn at all times, by all employees while operating a vehicle, on the lot, or at a disposal facility.

Driver of the Year

We believe strong safety records should be acknowledged and celebrated. Each year, drivers who meet our stringent safety criteria are eligible for the National Waste & Recycling Association's Driver of the Year waste management as an honorable occupation, and have conducted themselves and operated their vehicles in a safe and responsible manner. With more than 1,000 nominations each year, this award is the most coveted in the industry and demonstrates winners' commitment to safety. Since 2009, we have had 18 winners out of 24 in the large company categories. In 2015, Republic's winner was Todd Colarusso from Scottdale, PA. Todd is a tenured driver with more than 22 years of experience and drives over 800 miles each week to service 450 customers.

Figure 37. ***Our 2015 Driver of the Year*** *Thinks, Chooses, and Lives to come home to his family every day*

Pages 42 – 48 Provides the Required Documents.

NOTE: Due to the nature of these documents, single sided printed is provided.

REQUIRED DOCUMENTS

a. **Proposal Certification**
b. **Cost Proposal**
c. **Non-Collusion Statement**
d. **Contract Payment Method**
e. **E-Verify**
f. **References**
g. **Sample Insurance Certificate**

BID/PROPOSAL CERTIFICATION

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail unless a paper version is clearly marked **by the bidder** in some manner to indicate that it will supplant the electronic version. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state in accordance with Florida Statute §607.1501 (visit http://www.dos.state.fl.us/).

Company: (Legal Registration) Republic Services of Florida, Limited Partnership

Address: 751 NW 31 Avenue

City: Fort Lauderdale State: FL Zip: 33311

Telephone No. 954-626-2160 FAX No. N/A Email: JTurgot@RepublicServices.com

Delivery: Calendar days after receipt of Purchase Order **(section 1.02 of General Conditions)**: N/A

Total Bid Discount **(section 1.05 of General Conditions)**: N/A

Does your firm qualify for MBE or WBE status **(section 1.09 of General Conditions)**: No MBE _____ WBE _____

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No.	Date Issued	Addendum No.	Date Issued	Addendum No.	Date Issued
1	1/3/2017	3	1/9/2017	5	1/11/2017
2	1/5/2017	4	1/11/2017	6	1/12/2017

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **If submitting your response electronically through BIDSYNC you must also click the "Take Exception" button.**

The rates submitted in this proposal are for the delivery of the City's recyclables to the Sun Recycling-Deerfield Beach, Florida location, which is located at 1750 SW 43 Terrace, Deerfield Beach. Any change in the processing location allows Republic Services to adjust the cost per unit, to cover any increased operating costs. The contract will pay up to the current disposal cost, per ton, at Wheelabrator South for contaminated recycling above the 10% threshold.

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars ($500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

Jean-Pierre Turgot
Name (printed)

01/17/2017
Signature

January 17, 2017
Date:

General Manager
Title

revised 04/10/15

ADDENDUM 5

SECTION VI - COST PROPOSAL PAGE

Proposer Name: Republic Services of Florida, Limited Partnership

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor must quote firm, fixed, costs for all services/products identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Notes:

We are requesting you to provide us the UNIT price per each residential and commercial account for the following service:

Weekly pickup and delivery of program recyclables for 37,888 total residential and commercial accounts over the course of one full year/12 months

37,888 Accounts X 12 Months = 454,656 Units

Provide UNIT price only = Y. **Y =** $ 3.56

Total Cost = **454,656 x Y =** $ 1,618,575.36

(The above is a sample format and may be revised per individual solicitation.)

Submitted by:

Jean-Pierre Turgot
Name (printed)

01/17/2017
Signature

January 17, 2017
Date

General Manager
Title

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3.

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME	RELATIONSHIPS
None	N/A

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

CONTRACT PAYMENT METHOD BY P-CARD

THIS FORM MUST BY SUBMITTED WITH YOUR RESPONSE

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to payment by credit card via MasterCard or Visa. This allows you as a vendor of the City of Fort Lauderdale to receive your payment fast and safely. No more waiting for checks to be printed and mailed.

Payments will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, firms must presently have the ability to accept credit card payment or take whatever steps necessary to implement acceptance of a credit card before the commencement of a contract.

Please indicate which credit card payment you prefer:

_____ Master Card

___x___ Visa Card

Company Name: Republic Services of Florida, Limited Partnership

Jean-Pierre Turgot
Name (printed)

01172017
Signature

January 17, 2017
Date:

General Manager
Title

ATTACHMENT "A"

E-VERIFY AFFIRMATION STATEMENT

RFP/Bid /Contract No: RFP # 875-11864

Project Description: Curbside Recycling Collection Services

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

(a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,

(b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/Bidder Company Name: Republic Services of Florida, Limited Partnership

Authorized Company Person's Signature: 01/17/2017

Authorized Company Person's Title: General Manager

Date: January 17, 2017

REFERENCES – ATTACHMENT B

All references shall include owner, address, contact name and phone number, and the contract value. A minimum of three (3) references shall be provided:

1. **Company Name:** **City of Coconut Creek**

   Address: 4800 W. Copans Road, Coconut Creek, FL 33063

   Contact: Michael Heimbach, Public Works Director

   Email: mheimbach@coconutcreek.net

   Phone # 954-973-6780

   Contract Value: $5.1 Million annually Year: 1995-Present

   Hauling Services: Automated Residential Curbside garbage, bulk waste and single stream semi-automated containerized recycling collection service for 7,676 homes; 2,000 multi-family; commercial FEL container collection service (6 days per week – Monday through Saturday)

2. **Company Name:** **City of Jacksonville**

   Address: 1031 Superior Street, Jacksonville, FL 32254

   Contact: Will Williams, Solid Waste Director

   Email: willw@coj.net

   Phone # 904-255-7512

   Contract Value: $9 Million annually Year: 2007-2021

   Hauling Services: Automated Residential Curbside garbage, yard waste and recycling collection service for 73,349 homes. Commercial and Industrial are subject to open market competition (6 days a week – Monday through Saturday).

3. **Company Name:** **City of Sunrise**

   Address: 10770 W. Oakland Park Boulevard, Sunrise, FL 33351

   Contact: Harry Cruz, Utility Finance Manager

   Email: HCruz@Sunrisefl.gov

   Phone # 954-746-3233

   Contract Value: $7 Million annually Year: 1996- Present

   Hauling Services: Automated Residential Curbside garbage, bulk waste and recycling collection service for 19,698 homes. Commercial and Industrial compactor collection service (6 days a week – Monday through Saturday).

REFERENCES – ATTACHMENT B

4. **Company Name:** **St. Johns County**

   Address: 3005 Allen Nease Road, Elkton, FL 32033

   Contact: Wendy Manucy, Director, Solid Waste

   Email: wmanucy@sjcfl.us

   Phone # 904-827-6982

   Contract Value: $6 Million Annually Year: 2003-2024

   Hauling Services: (Manual) Residential Curbside garbage, yard waste and recycling collection service for 45,770 homes. Commercial and Industrial (Roll-off) container collection services are subject to open market competition (6 days a week – Monday through Saturday).

5. **Company Name:** **Hillsborough County**

   Address: 601 E. Kennedy Blvd., Tampa, FL 33601

   Contact: John Lyons

   Phone # 813-272-5977

   Email: lyonsj@hillsboroughcounty.org

   Contract Value: Year: 2013 – 2020

   Hauling Services: Automated Residential Curbside garbage, yard waste and recycling collection service for 103,000 homes in unincorporated Hillsborough County. Commercial and industrial rates are subject open market competition. Serviced Monday through Saturday, 6 days a week.

ACORD® CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 06/21/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
CANNON COCHRAN MANAGEMENT SERVICES, INC.
17015 N. SCOTTSDALE RD.
SCOTTSDALE, AZ 85255

CONTACT NAME:
PHONE (A/C No.Ext): FAX (A/C No.Ext):
E-MAIL ADDRESS:certificateteam@ccmsi.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A: ACE American Insurance Company	22667
INSURER B: Indemnity Insurance Company of NA	43575
INSURER C: ACE Fire Underwriters	20702
INSURER D: Illinois Union Insurance Company	27960
INSURER E: Berkshire Hathaway Specialty Insurance Co	22276
INSURER F: ACE Property and Casualty Insurance Co	20699

INSURED
REPUBLIC SERVICES, INC.
18500 N. ALLIED WAY
PHOENIX, AZ 85054

COVERAGES **CERTIFICATE NUMBER: 1058276** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY [X] COMMERCIAL GENERAL LIABILITY [ ] CLAIMS-MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: [ ] POLICY [ ] PROJECT [ ] LOC			HDO G27853420	06/30/2016	06/30/2017	EACH OCCURRENCE	$ 5,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 5,000,000
							MED EXP (Any one person)	
							PERSONAL & ADV INJURY	$ 5,000,000
							GENERAL AGGREGATE	$ 5,000,000
							PRODUCTS -COMP/OP AGG	$ 5,000,000
A	AUTOMOBILE LIABILITY [X] ANY AUTO [X] ALL OWNED AUTOS [X] SCHEDULED AUTOS [X] HIRED AUTOS [X] NON-OWNED AUTOS			ISA H09043585	06/30/2016	06/30/2017	COMBINED SINGLE LIMIT (Ea accident)	$ 5,000,000
							BODILY INJURY(Per person)	
							BODILY INJURY (Per accident)	
							PROPERTY DAMAGE (Per accident)	
	[ ] UMBRELLA LIAB [ ] OCCUR [ ] EXCESS LIAB [ ] CLAIMS-MADE [ ] DED [ ] RETENTION $						EACH OCCURRENCE	
							AGGREGATE	
B A C A D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? [N] (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N/A		WLR C48608115 - AOS WLR C48608127 - CA/MA/OR SCF C48608139 - WI WCU C48608140 - OH XS TNS C48612763 TX NS XS	06/30/2016 06/30/2016 06/30/2016 06/30/2016 06/30/2016	06/30/2017 06/30/2017 06/30/2017 06/30/2017 06/30/2017	[X] WC STATUTORY LIMITS [ ] OTHER	
							E.L. EACH ACCIDENT	$ 3,000,000
							E.L. DISEASE -EA EMPLOYEE	$ 3,000,000
							E.L. DISEASE -POLICY LIMIT	$ 3,000,000
	Contractor's Pollution Liability			See page 2 for details	06/30/2016	06/30/2017		

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
Division Number: 3752 - Named Insured Includes: Republic Services of Florida, Limited Partnership - Dba: All Service Refuse Hauling

CERTIFICATE HOLDER

City of Fort Lauderdale
Procurement Services Division
100 N Andrews Avenue, Room 619
Fort Lauderdale, FL 33301
United States

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

The ACORD name and logo are registered marks of ACORD
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AGENCY CUSTOMER ID: _____

LOC #: _____

ACORD® ADDITIONAL REMARKS SCHEDULE

AGENCY	NAMED INSURED REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054
POLICY NUMBER See First Page	
CARRIER See First Page / NAIC CODE	EFFECTIVE DATE:

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

The following provisions apply when required by written contract. As used below, the term certificate holder also includes any person or organization that the insured has become obligated to include as a result of an executed contract or agreement.

GENERAL LIABILITY:
Certificate holder is Additional Insured when required by written contract.
Coverage is primary and non-contributory when required by written contract.
Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

AUTO LIABILITY:
Certificate holder is Additional Insured when required by written contract.
Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

WORKERS COMPENSATION AND EMPLOYERS LIABILITY:
Waiver of Subrogation in favor of the certificate holder is included when required by written contract where allowed by state law.

Stop gap coverage for ND, WA and WY is covered under policy no. WLR C48608115 and stop gap coverage for OH is covered under policy no. WCU C48608140, as noted on page 1 of this certificate.

TEXAS EXCESS INDEMNITY AND EMPLOYERS LIABILITY:
Republic Services, Inc. and its subsidiaries are registered non-subscribers to the Texas Workers Compensation Act. Republic Services, Inc. has filed an approved Indemnity Plan with the Texas Department of Insurance which offers an alternative in benefits to employees rather than the traditional Workers Compensation Insurance in Texas. The excess policy (#TNS C48612763) shown on this certificate provides excess Indemnity and Employers Liability coverage for the approved Indemnity Plan.

Contractual Liability is included in the General Liability coverage form. The General Liability policy does not contain an endorsement excluding Contractual Liability.

Separation of Insured (Cross Liability) coverage is provided to the Additional Insured, when required by written contract, per the Conditions of the Commercial General Liability Coverage form and the Automobile Liability Coverage form.

Insurer Affording Pollution Coverage - Admiral Insurance Company (NAIC # 24856) Policy No. FEI-ECC-19776-02
Applicable to Contractors Pollution Liability Coverage Parts Only
$10,000,000 Damage Limit for Each Occurrence, Claim, or Pollution Condition
$10,000,000 Claims Expense Limit for Each Claim
$10,000,000 General Aggregate Limit
$10,000,000 Claims Expense Aggregate Limit

Applicable to Professional Liability Coverage Parts Only:
$10,000,000 Damages Limit for Each Occurrence, Wrongful Act, or Claim
$10,000,000 Claims Expense Limit for Each Claim
$10,000,000 General Aggregate Limit
$10,000,000 Claims Expense Aggregate Limit
Re: City of Fort Lauderdale Franchise Agreement.

The City of Fort Lauderdale, its officers, agents and employees are additional insured when required by written contract.

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