

January 20, 2017

Laurie Platkin Procurement Specialist City of Fort Lauderdale Procurement Services 100 N. Andrews Avenue, #610 Fort Lauderdale, FL 33301

RE: Disposal Cost Clarification for Bid 8873-11862

Dear Ms. Platkin:

Let this letter serve as clarification of disposal cost for Bid 873-11862 Hauling and Disposal of Waste Water Treatment Grits, Rags, Solids and Sludge.

In our cost analysis bid pro forma we used the \$85.00 per ton disposal rate as working number for our profitability calculations for both hauling and disposal. This disposal rate was used by our controller based on other bids that we have submitted.

We understand that per the bid specification in Section 1 Item 20 requires that the disposal billed shall be a direct pass through to the City. There shall be no disposal surcharges. Our-bid rates were intended to meet that requirement based on our overall submission.

Please be advised Waste Pro has a \$60.00 per ton disposal rate for Waste Water Treatment Materials we deliver to Waste Management, Inc. Okeechobee Landfill. Waste Pro will bill the City of Fort Lauderdale the direct disposal pass through charge of \$60.00 per ton. Our haul rate of \$1,050.00 per load will remain the same.

Please contact me should you need further information.

Regards

Russell Mackie

Regional Vice President