

**ProDIGIQ, INC. PROPOSAL**

**REQUEST FOR PROPOSAL (RFP)**

**#864-1 1776**

**FOR**

**AIRPORT OPERATIONS INSPECTIONS SOFTWARE & MAINTENANCE FOR  
THE FORT LAUDERDALE EXECUTIVE AIRPORT (FXE)**



TO: City of Fort Lauderdale  
Procurement Services Division  
Attn: Laurie Platkin  
Procurement Specialist II  
100 N. Andrews Avenue, #619  
Fort Lauderdale, FL 33301

RE: Airport Operations Inspections Software & Maintenance RFP

Dear Ms. Platkin:

I respectfully submit ProDIGIQ's response for the above-mentioned RFP. The proposed system will provide end-to-end solutions of the requested processes at the Fort Lauderdale Executive Airport (FXE). We believe that your organization should select us as the business partner for this RFP for the following nine compelling reasons:

1. With ProDIGIQ's solution, your organization will not have the burden of creating its own inspection forms/templates and taxing internal IT resources to support the process.
2. Unlike other vendors that require the airport to create, update and edit their own forms, ProDIGIQ provides 24 hour a day, 365 day a year ongoing service and support which relieves the airport of having to add additional tasks and responsibilities to their daily workload.
3. ProDIGIQ provides exceptional customer service and support that include creation of all forms/templates so that the concomitant data can be tied to the analytics and advanced reporting features.
4. ProDIGIQ's differs from the competition in that we do not believe it is merely about digitizing the forms, but rather providing the data insights gained from digitizing the processes.
5. ProDIGIQ is the only solution provider that works exclusively in the aviation space, thereby bringing a deep knowledge of airports, airlines and FAA to FXE.
6. ProDIGIQ provides customized solutions that adapt to the business processes at an airport instead of the airport adjusting their processes to use a system.
7. ProDIGIQ is an agile and responsive company that is willing to be a true partner and put FXE's

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needs first by customizing our software solutions.

8. ProDIGIQ is an innovative company that firmly believes in building a strong business partnership by delivering exceptional customer service and a high quality product.
9. ProDIGIQ offers the widest scope of software solutions specifically designed for the aviation industry.

Please find enclosed the following documents:

1. Proposal Narrative Response and Associated Documents
2. Resumes of Key Personnel
3. Florida DBE Certificate
4. Florida Business License
5. Appendix

ProDIGIQ also hereby acknowledges Addendum #1 on June 27, 2016, Addendum #2 on June 30, 2016 and Addendum #3 on July 1, 2016.

Thanking you.

Sincerely,

*Arpit Malaviya*

Arpit Malaviya, CEO

ProDIGIQ, Inc.

Phone: 818.879.0035

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## WHY ProDIGIQ?

1. ProDIGIQ is the only company that focuses exclusively on airports and offers all the services requested by the City of Fort Lauderdale in this RFP.
2. No other company offers the comprehensiveness of ProDIGIQ's solution and as requested by the City of Fort Lauderdale in the bid.
3. ProDIGIQ is the only aviation specific solution that natively integrates with Airport Self-Inspection Module, Operations Log Module, Training Tracking System, Wildlife Hazard Management Module, Fuel Farm Reporting Module, Computerized Maintenance Management System, Lease Management System, Safety Management System, and Notice of Violation System through a single sign-on portal.
4. ProDIGIQ is the only company whose solution adapts to the business processes at an airport instead of the airport adjusting their processes to use a system.
5. No other company offers the level of customization that ProDIGIQ does to support the processes at an airport.
6. It is important to note that ProDIGIQ's modules come with unlimited users. Second, multiple users can use the modules concurrently. Third, ProDIGIQ's modules come with User, Administrator and FAA training.
7. ProDIGIQ is the only aviation technology company that has developed all its solutions with mobile usage in mind, from day one of its existence. We have in-house expertise for Android, iOS and Windows Mobile platforms to keep pace with mobile technology for our solutions.
8. ProDIGIQ is the only company that offers state-of-the-art dynamic database, for its solution, that enables very intuitive and custom reporting capability
9. No other company has the flexible system architecture of ProDIGIQ's solutions. The flexibility allows seamless addition of new features and functionality in the post-implementation phase.
10. ProDIGIQ is the only company that has established its business on an all-inclusive service model. ProDIGIQ's level of maintenance, service and support is unmatched.
11. No other company offers the customer service offered by ProDIGIQ. (see Client Testimonials on ProDIGIQ's website).

## A. EXECUTIVE SUMMARY

Thank you for considering ProDIGIQ's proposal for the Fort Lauderdale Executive Airport's (FXE) Airport Operations Inspections Software & Maintenance. ProDIGIQ values a partnership with the City of Fort Lauderdale ("the City") and we are confident that our proven track record focusing exclusively on the aviation industry, in-house technical expertise, exceptional customer service and all-inclusive service model will offer the City of Fort Lauderdale the most advanced Airport Operations Inspections Software & Maintenance.

The completely turnkey and comprehensive solution will give the City the ability to monitor and log crucial real-time airport information, as it pertains to Airfield Inspections Checklists, Helistop Inspections, Non-Aviation Property Inspections and associated work orders with a simple and intuitive User Interface (UI). Most importantly, ProDIGIQ's focus on the aviation industry ensures that the City will have access to the most comprehensive suite of systems and modules as the City needs evolve in years to come.

ProDIGIQ's proposal covers our understanding of the requested scope of work, proposes a solution to the requested processes in the RFP, details what our approach would be to implementing said solution, covers initial and ongoing training and describes the ongoing support provided throughout the life of the system. We have also included a detailed description of the project plan and project timeline as well as a description of similar project implementations. Along with the descriptions of ProDIGIQ's technical expertise we have also included information describing our dedication to providing excellent customer service by providing 10 current airport client references and a list of airport client testimonials.

### I. Company Background

ProDIGIQ was incorporated as an S-Corporation in the State of California on July 1, 2008. Since inception, ProDIGIQ has witnessed double-digit growth. From one airport client in Southern California in 2008, ProDIGIQ has grown to over 70 airport clients across the United States. In 2015, ProDIGIQ witnessed expansion to several Category X airports in the United States, the first international airport and two airlines. ProDIGIQ has a US patent pending for its innovative technology solutions and is looking to expand to more airports and airlines in the coming years.

ProDIGIQ is a Disadvantaged Business Enterprise (DBE) certified company in the state of Florida and our home state of California. ProDIGIQ is also DBE and WBE certified in the states of North Carolina, Texas, South Carolina, Arizona, Tennessee and Montana. To recognize the

company's contributions to the aviation industry, ProDIGIQ was awarded the 2016 Corporate Award of Excellence by AAAE, 2014 Corporate Award of Excellence by the Northwest Chapter of AAAE and the 2011 Corporate Award of Excellence by the Southwest Chapter of AAAE.

ProDIGIQ is an innovative technology company that focuses solely on the aviation industry. With innovation at our core, we are dedicated to bringing our patent-pending products and unparalleled service offerings to the industry in order to meet the technological needs of today and years to come. As the fastest growing aviation technology company, ProDIGIQ is the only company in the industry that combines an aviation background, technical expertise and user interface (UI)/user experience (UX) knowledge to its innovative products to present the highest value to airports. ProDIGIQ offers a complete end-to-end solution from design to successful implementation. We are confident that our all-inclusive turnkey solution offers the best value for the City of Fort Lauderdale, both today and in the future.

## II. Company Headquarters and Functions

ProDIGIQ, Inc. is headquartered in Thousand Oaks, Southern California. End-to-end product development - from implementation and verification to rollout - are performed by ProDIGIQ's employees at the headquarters. To ensure the highest levels of expertise, quality and reliability, ProDIGIQ does not outsource, offshore or sub-contract any work.

## III. Key Personnel

The key personnel for this project will be Anita Venkataraman and Arpit Malaviya who currently work out of ProDIGIQ's headquarters in Thousand Oaks, California. Anita Venkataraman is the President and CTO of ProDIGIQ and has over 20 years of experience in leading-edge patentable technology solutions. Arpit Malaviya is Chief Executive Officer at ProDIGIQ and brings to all projects a highly-valued background of technical expertise and management consulting.

Anita and Arpit have successfully implemented over 100 airport systems in over 38 states. They have a stellar track record in implementing and supporting airport software solutions. Their resumes are attached following this section.

## IV. Financial Statement

ProDIGIQ has a sound financial basis and has experienced 20 quarters of steady growth and profitability. It is a privately held company with immediate access to significant capital by its owner and founder Arpit Malaviya. The financial growth is supported by the increase in the number of



airport contracts, large hub Category X airports and airline clients. Since inception, ProDIGIQ has had the financial foundation to handle a wide range of projects and has a sound financial basis to handle the implementation and the ongoing support and maintenance over the term of the agreement for the Airport Operations Inspections Software & Maintenance.

## ANITA VENKATARAMAN

### PROFESSIONAL EXPERIENCE

*Co-Founder, CTO and President, February 2008 – present*

ProDIGIQ, Inc., Calabasas, CA

- Responsible for company's growth and strategic leadership
- Responsible for directing the technical development of digital hardware, software and mobile technology

*ASIC/FPGA Verification Consultant*

Teradyne, Agoura Hills, CA

- Responsible for RTL design and documentation of the implementation specifications of a block on the next ASIC.
- Responsible for unit-level testbench coding and verification of the Paragon ASIC.
- Responsible for project-level test code maintenance and running regressions on the ASIC till tape-out. The chip was fabricated, tested and fully functional on first pass and is being used in the next generation, high-speed Teradyne testers.

*ASIC Design Consultant*

**Music Semiconductors, Calabasas, CA**

- Responsible for Verilog coding of design blocks and subsequent unit-level testing. Also responsible for system-level verification and Synopsys synthesis of major blocks in networking ASICs.
- Managed the work of subcontract designers performing synthesis work at Cadence Design.

*ASIC Designer*

**Troika Networks, Westlake Village, CA**

- Responsible for writing Verilog testbenches and running system level simulations of Fibre Channel encoder/decoder (ENDEC) ASIC.
- Designed, verified and debugged Doorbell hardware implemented in Altera's Flex 10K40 FPGA. The Doorbell is a buffer management mechanism, as specified in the Virtual Interface Architecture (VIA) specification.
- Responsible for system level verification of Fibre Channel switch.

*Circuit Designer*

**Intel Corporation, Portland Technology Development, Hillsboro, OR**

- Circuit designer on the Pentium Pro microprocessor.
- Responsible for the timing critical Arithmetic Logic Unit (ALU) in the integer execution block. Extensively simulated 32-bit adders for speed and process optimization.
- Solely responsible for all standard cell library characterization and maintenance for the project.
- Responsibilities included schematic entry, logic, timing and reliability verification, layout supervision and verification.

*Graduate Researcher*

**Department of Electrical and Computer Engineering, University of California at Santa Barbara**

- Design and simulation of Two-Phase Dynamic FET Logic clock generator.
- Study of effects of scaling dimensions on CMOS transistors.
- Modeling of Complementary HEMT devices in Gallium Arsenide (GaAs).

### EDUCATION

**MSEE, January 1994 – June 1995**, University of California, Santa Barbara: GPA: 3.88/4.0

Thesis: Design of True Single-Phase-Clock circuits in Complementary Gallium Arsenide (CGaAs).

**BSEE, September 1990 – December 1993**, University of California, Santa Barbara: GPA: 3.78/4.0

## ARPIT MALAVIYA

### PROFESSIONAL EXPERIENCE

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**ProDIGIQ, Inc**  
**CEO**

*November 2014-Present*

- Responsible for strategic growth and success of the company

**ProDIGIQ, Inc**  
**Co-Founder and Vice President of Business Development**

*June 2008-November 2014*

- Responsible for managing the airport and advertising sales and marketing efforts
- Responsible for developing and directing the company's strategic growth initiatives
- Responsible for creating new airside, landside and business process automation systems for airports

**ACI-NA World Business Partners/Associates**  
**Board of Directors**

*September 2014-Present*

**Southwest Chapter of the American Association of Airport Executives**  
**of Directors**

*July 2014-Present Board*

**THE BOSTON CONSULTING GROUP**

*March 2007-May 2008*

**Senior Associate**

Developed implementable solutions on issues of growth, investment strategy, organization restructuring, and infrastructure for clients in energy, telecommunications, airline, pharmaceutical and education sectors

- Assessed the IT infrastructure through primary research and analyses to develop 5-year IT roadmap for a \$220B energy company. The strategy is currently being implemented
- Evaluated the maintenance and engineering infrastructure of a Fortune 500 airline company to establish growth strategy for third-party maintenance business
- Developed recommendation, through financial analysis and primary research of independent long term care pharmacies, for a private equity firm's potential acquisition of a GPO
- Analyzed current state of public education in New Orleans through primary and secondary research. Co-authored "The State of Public Education in New Orleans" in June 2007, a 72-page published report that has formed the basis for rebuilding the city's school system

**WATERLEADERS, INC**

*October 2005-September 2006*

**Director of Research and Technology**

Facilitated the manufacturing of eco-friendly water purification systems in China over a 5-month period to meet product specifications and deadlines. Established relationships with various research institutions in US and Dalian, China

- Developed company's product portfolio ranging from rudimentary to state-of-the-art water purification solutions
- Directed the design team's efforts in creating high-end niche products targeting low power consumption
- Identified and facilitated the potential acquisition of a membrane company with annual revenues of \$4 million

**MICRONAS USA, INC (formerly WIS Technologies)**

*January 2005-September 2005*

**Product Manager**

- Conducted competitive analyses on encoder/decoder chips to establish the company's next-generation product strategy
- Evaluated and executed software license agreements worth \$500,000 for the hardware design group
- Represented WIS Technologies at 2005 International Broadcasting Convention; 1200 companies and 40,000 attendees

### EDUCATION

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**STANFORD UNIVERSITY, MSEE, Electrical Engineering (GPA: 3.99/4.0)**

- **National Science Foundation Graduate Research Fellowship.** \$90K stipend + full tuition
- **UC SANTA BARBARA, BSEE, Electrical Engineering (1<sup>st</sup> Rank in EE Department, GPA: 3.95/4.0)**
- **Regent's Scholar.** Highest academic award conferred upon incoming undergraduates

## B. EXPERIENCE AND QUALIFICATIONS

### I. Testimonials and Accolades

Since incorporation in 2008, ProDIGIQ has provided software solutions specifically designed to automate the unique and complex business processes of the aviation industry. Solely focusing on one industry has allowed us to fully understand the automation needs of airports and has helped us create the industry's most intuitive and comprehensive solutions.

ProDIGIQ has made significant strides to establish its current position as the industry leader in airport innovation. Included below are a few testimonials from ProDIGIQ's airport clients that display our dedication to delivering a high quality product and excellent customer service:

*"Minneapolis had a very successful Notice of Violation system for our airfield drivers in place for over a decade. When it came time for replacement, the team at ProDIGIQ quickly went to work designing an updated and easy to use web-based system. The new NOV product provides a much greater level of detail and places everything we need to know about our compliance within easy to read reports and graphs. It would be hard to find a faster and more responsive team to work with. We look forward to future projects with ProDIGIQ."*

Paul Sichko, Assistant Director of MSP Operations

Minneapolis - St. Paul International Airport

*"At the Bob Hope Airport, we recognize that technology not only provides a level of convenience and efficiency for our staff, but also an enhanced layer of safety that comes from information that is accurate and readily available at the touch of a button. When it came time to select a provider for such a solution, the choice was easy; ProDIGIQ was able to provide a solution that was both powerful and easy to use. What made ProDIGIQ's solution stand out was the fact that it was not a "build-it-yourself" solution like some of the other providers we were looking at. ProDIGIQ from day one worked with us to get a solution that fit our unique needs at the Bob Hope Airport, yet it wasn't a ground-up solution, but one that was built on the experiences and knowledge gained through providing solutions for other airports around the country. Another benefit of the ProDIGIQ solution is that as our needs change and as we think about the future possibilities that the ProDIGIQ solution can bring us, we are not locked into a solution that cannot adapt, but ProDIGIQ works side-by-side with us, adding enhancements and additional features that help us in our day-to-day operation. We have come to see ProDIGIQ as not just a solution provider, but as a partner that continues to work alongside us in our goal to be a state-of-the-art operation."*

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Patti Clark, Manager, Regulatory Compliance  
Bob Hope Airport

*"The Burlington International Airport spent a lot of time evaluating different systems and companies for a web-based Field Condition Reporting system. We chose ProDIGIQ's Ficon product because it could be tailored to our needs, it was easy to use and the cost was reasonable. I am very happy with our choice. Arpit, David, Peter, Anita and the rest of the ProDIGIQ team delivered exactly the product we asked for and on schedule. The ProDIGIQ team checked in frequently once the product was delivered. Once we had been using the Ficon we realized the potential for customizing it further to suit our needs and ProDIGIQ has been more than willing to make changes to it. None of our requests have been made to seem too trivial or impossible to engineer. I would recommend ProDIGIQ's Ficon system to any airport. I am hopeful that we will be able to expand to other ProDIGIQ modules in the future."*

Kelly Colling, Director of Operations  
Burlington International Airport

*"There is no doubt that the rapid growth of ProDIGIQ serves as testament to a company that listens well, understands airports' issues clearly, and finds creative ways to meet real needs. That they have done so through innovative technology and stellar customer service only serves to punctuate this tremendous growth."*

Greg Phillips, A.A.E., Aviation Director  
Eagle County Regional Airport

*"The Airport Authority couldn't be happier with its new mobile app designed by ProDIGIQ. Not only does it look great it also provides the information our customers need and want in a wonderfully organized and convenient fashion. The feedback has been extremely positive and we're happy that we partnered with ProDIGIQ to make this happen. ProDIGIQ was great to work with as they understood the marketplace as well as our schedule and budget and exceeded our expectations. Their customer service is second to none and we look forward to continuing our relationship in the future. Thanks for helping us enhance our customer service through the mobile app! Great job!"*

James Gill, A.A.E., IAP, Executive Vice President & CFO  
Allegheny County Airport Authority (Pittsburgh International Airport)

In an effort to recognize ProDIGIQ's achievements, the industry has presented ProDIGIQ with a series of awards and acknowledgements, a select list of which is included below:

- 2016 recipient of the AAAE Corporate Award of Excellence
- 2015 SWAAAE President's Award given to Arpit Malaviya, CEO of ProDIGIQ, Inc.
- Featured article focused on Mobile Apps "Airports Move to Mobile," Airport Business Magazine February-March 2015
- Invited Editorial by Arpit Malaviya, CEO: "Data Mining and Analysis," Airport Business, December-January 2015
- 2014 recipient of the NWAAAE Corporate Award of Excellence
- 2014 Prestigious 40 Under 40 Award given to Arpit Malaviya, CEO of ProDIGIQ, Inc.
- 2011 recipient of the SWAAAE Corporate Award of Excellence
- Election of Arpit Malaviya, CEO to the ACI-NA Associates Board, September 2014
- Election of Arpit Malaviya, CEO to the Southwest AAAE Board, June 2014
- Feature article focused on ProDIGIQ's Lease Management System at 3 airports "High-tech Strategies for Lease Management", Airport Improvement Magazine, May-June 2014
- Invited Editorial by Arpit Malaviya, VP of Business Development, ProDIGIQ: "The Business Case for Part 139 Automation," ACI Centerlines, March 2014
- News Article about ProDIGIQ's app for Long Beach Airport, CA "Long Beach Airport launches new app for passengers," Passenger Terminal Today, February 2014
- News Article about ProDIGIQ's app for Long Beach Airport, CA "New App Helps Travelers Navigate LGB," Airport Revenue News, March 2014

- Feature article highlighting ProDIGIQ's Pittsburgh International Airport App "Airports Turn to Apps to Improve Customer Service", AAAE Airport Magazine, June-July 2013
- Feature article focused on ProDIGIQ's FIDS Installation at Long Beach Airport "World-Class, Without the Pricing", Airport Business Magazine, February-March 2013
- News Article about ProDIGIQ's Part 139 and Operations Reporting System at Bob Hope Airport, CA "Bob Hope Airport Begins Online Data Collection to Lay Foundation for Safety Management System," Airport Improvement Magazine Oct 2012
- Feature article focused on ProDIGIQ's role developing Mobile Apps for Airports "Are you ready for the Airport Webolution?", Airport Improvement Magazine, March- April 2012
- Invited Editorial by Arpit Malaviya, VP of Business Development, ProDIGIQ: "Automating Part 139 Processes is a Valuable Precursor to Safety Management Systems," Airport Improvement Magazine, May-June 2012
- Feature Article highlighting ProDIGIQ's involvement in the technology installed at Santa Barbara Airport "Santa Barbara Airport Unveils New Terminal with Historic Design", Airport Improvement Magazine, October 2011
- News Article about ProDIGIQ's MUFIDS deployment at TF Green Airport, Providence, RI TF Green Airport Upgrades to Cloud-based FIDS/BIDS, AviationNews.net., September 2011
- "Connecting with Technology: Emerging Digital Tools", Arpit Malaviya- Speaker, Northeast Chapter AAAE Annual Conference, August 2012
- "Information Technology Airport Case Studies", Arpit Malaviya- Moderator, Southwest AAAE Summer Conference, July 2012
- "Emerging Mobile Technologies for Passengers and Airport Operations", Arpit Malaviya- Speaker, Montana Aviation Conference, March 2012

## II. Time and Budget Requirements

ProDIGIQ takes pride in the fact that we have delivered all projects on or before their deadlines.

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By utilizing the Agile development methodology, as described in section C-IV of the proposal, we have been able to successfully deliver over 100 airport software solutions on time. In addition to ProDIGIQ's commitment to meet our airport clients' time requirements, ProDIGIQ is also dedicated to providing all of our software solutions within our clients' budgets. To ensure every project stays within budget, ProDIGIQ offers an all-inclusive pricing model. We do not believe in "nickel and diming" our clients but instead provide unlimited user licenses, unlimited concurrent user licenses, free virtual training and no hidden fees or charges through the life of the agreement.

### III. Similar Project Experience at Select Airports

Dallas Love Field (DAL): The project entailed 4 different functional groups at the airport, namely Operations, Properties & Lease Management, Maintenance and Training. Initially ProDIGIQ communicated with Roger Hayes, Project Manager to determine the customizations in each of the 4 integrated systems. Once the basic scope of system customizations were established, ProDIGIQ began the implementation phase.

Over the subsequent two months, ProDIGIQ finished the implementation and rolled out a practice area to the client so that they could interact with the system and provide valuable feedback, particular to their use of the system. From this point on, ProDIGIQ has held bi-weekly conference calls and virtual meetings with the different functional groups to get into specific requests and to ensure that DAL's vision of the system is being delivered.

Understanding DAL's operational processes has enabled us to not only be successful in implementing a large-scale project across multiple functional groups to an airport with complex operations, but to also create a system that adapts to DAL's processes and work flows rather than the other way around. Furthermore, giving DAL access to the project area early in the implementation phase allowed them to become extremely familiar with the system and provide valuable insights to the implementation team.

Paine Field (PAE): The project entailed 3 different divisions at the airport, namely Operations, Maintenance and Lease Management. ProDIGIQ's point of contact at PAE was Kara Underwood for this project. Kara helped ProDIGIQ understand PAE's specific needs when it came to automating their processes. For example, PAE has significant Boeing operations and she emphasized the importance of inspections and FOD for the system. Once the basic scope of system customizations were established, ProDIGIQ began the implementation phase.

Similar to DAL's implementation, over two months ProDIGIQ finished the implementation and rolled out a practice area to the client so that they could interact with the system and provide valuable



feedback, particular to their use of the system. From this point on, ProDIGIQ held bi-weekly conference calls and virtual meetings with the different divisions at the airport to get into specific requests and to ensure that PAE's vision of the system was being delivered.

#### IV. Current Use of Systems at Select Airports

Listed below is a select list of ProDIGIQ's current airport clients using one or more of our systems.

1. Denver International Airport, CO – Safety Management System
2. Southwest Florida International Airport, FL – Safety Management System and Operations Management System
3. Gainesville Regional Airport, FL - Real-time flight data feed and flight tracker for MUFIDS, Mobile Website and Website FIDS
4. Minneapolis-St. Paul International Airport, MN – Notice of Violation System
5. Eugene Airport, OR – Part 139 Module, Wildlife Module
6. Bob Hope Airport, CA – Operations Reporting, Operations Log and Part 139 Module
7. Santa Barbara Municipal Airport, CA – Part 139 and NOTAMs Module, MUFIDS, Website FIDS, Android, iPhone and iPad Apps,
8. Santa Maria Public Airport, CA – Part 139 Module, Maintenance Management System, Safety Management System and SMS Widget, Lease & Contract Management System, MUFIDS, Website FIDS, Android, iPhone and iPad Apps,
9. Sonoma County Airport, CA – Part 139 Module, Wildlife Module, ARFF Module, Fuel Module and Lease Management System, MUFIDS, Website FIDS,
10. Telluride Regional Airport, CO – Part 139 Module, Field Condition and Runway Friction Reporting
11. Eastern Iowa Airport, IA – Part 139 Module and Wildlife Module
12. Indianapolis International Airport, IN – Android, iPhone and iPad Apps
13. T.F. Green Airport, RI – MUFIDS and Website FIDS
14. Texas Gulf Coast Regional Airport, TX – Part 139 Module
15. Long Beach Airport, CA – MUFIDS, iPhone, Android and iPad Apps, Mobile Website, Website FIDS,
16. Grand Junction Airport, CO – MUFIDS

17. Pocatello Regional Airport, ID – Part 139 Module
18. Pittsburgh International Airport, PA – Android, iPhone and iPad Apps, Windows Phone
19. Eagle County Airport, CO – Part 139 Module, Runway Friction Automation, Field Condition Reporting
20. Garfield County Airport, CO – Part 139 Module, Vehicle Inspection Module
21. Roanoke-Blacksburg Airport, VA – Lease Management System, Part 139 Module, NOTAMs Module
22. Burlington International Airport, VT – Field Condition Reporting Module
23. Greater Binghamton Airport, NY- MUFIDS, Website FIDS and Mobile Apps
24. Glacier Park International Airport, MT – MUFIDS, Website FIDS, Android, iPhone and iPad Apps
25. Fresno Yosemite International, CA –Mobile Website and Website FIDS
26. Pangborn Memorial Airport, WA – Part 139 Module

#### V. Company Information

- Company Address: 26500 West Agoura Road Suite 102-796 Calabasas, CA 91302
- Phone Number: 818-879-0035
- Fax Number: 818-532-1678
- Email Address: info@prodigiq.com
- Website: www.prodigiq.com
- Contact: Arpit Malaviya, CEO
- Employees: 22

## C. APPROACH TO SCOPE OF WORK

### I. Overall System Features Applicable to all our Solutions

1. Single Sign-on secure access across all systems (see Appendix 1.1)
2. Flexible multi-level access and security control
3. Global access- what system(s) user has access to
4. System access- what module(s) user has access to within system(s)
5. Module access- what features user has access to within each module(s)
6. Assignable temporary read-only access for entities such as the FAA to review records for compliance/audits
7. Advanced built-in search capability with default and customizable options
8. Quick retrieval of information based on date, time, category, keyword
9. Ability to have users change profile passwords
10. Dashboard with global snapshot of each system and key performance indicators
11. Compatible across all internet-enabled platforms: tablets, laptops, desktops, smartphones, etc.
12. Extensive reporting capability including default and custom options
13. Seamless integration across all modules ensuring efficiency and eliminating duplication
14. Intuitive graphical user interface enables users to learn systems quickly
15. Unlimited user licenses and unlimited concurrent user licenses
16. Advanced reporting capability with export capabilities in PDF, and Excel formats
17. Archiving and automatic backup of all records with secure remote data hosting
18. Automatic timeout after a designated period of inactivity (Customized to FXE's Preference)
19. Mandatory password change after a designated time (Customized to FXE's Preference)
20. Ability to have administrators enable or disable user access
21. Automatically log off users when system or module screen is closed
22. Capability of locking out users after a specified number of failed log in attempts (Customized to FXE's Preference)

### II. Airport Operations Inspections Software & Maintenance (ProOMS)

ProOMS will provide a process at FXE to better manage any safety issues reported in FXE's self-inspections and therefore help make FXE safer. ProOMS will track and archive issues reported in the FXE's inspections and concomitant work orders for FAA compliance, airport maintenance and planning purposes. ProOMS is a standalone system that operates with 100% functionality but also has the ability to integrate with our comprehensive suite of software solutions. Having the capability of integrating

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ProOMS with various other systems and modules gives FXE the flexibility of automating various operational processes as needs evolve over time. After an analysis of FXE's need for ProOMS, ProDIGIQ proposes to have the following features as part of the proposal:

1. Automation of FXE's Inspections including;
  - a. Airfield Inspection Report
    - i. Movement Area Inspection
    - ii. Non-Movement Area Inspection
  - b. Helistop Inspection (Daily and Monthly)
  - c. Non-Aviation Parcel Inspection Report
    - i. Developed Parcels Inspection
    - ii. Non-Developed Parcel Inspection
  - d. Airport Facility Inspection Report
    - i. Airport Administration Building Inspection
    - ii. Airport Equipment and Safety Facility Inspection
    - iii. U.S. Customs Facility Inspection (Daily and Monthly)
    - iv. Airport Electrical Vault Inspection (Weekly and Monthly)
    - v. Airport Observation Area Inspection
    - vi. Airport Administration Building Inspection
    - vii. Airport Equipment and Safety Facility Inspection
    - viii. Building E Inspection
  - e. Airport Electrician Preventative Maintenance Inspection
    - i. Weekly, Monthly, Semi-Annual and Annual Inspections
2. Intelligence to carry over unsatisfactory line items from the previous inspection
3. Regular and Special Inspection archiving
4. Automatic time and date stamp of the inspection as well as stamped by the inspector
5. Ability of tracking the type of inspection
6. Capability of exporting past inspections via PDF
7. Automatic email alerts to notify when
  - a. New Inspection has been submitted
  - b. Discrepancy has been reported within an inspection
8. Capability of adding, deleting or modifying inspection fields
9. Ability of having required fields within FXE's Inspections (Customized to FXE's Preference)
  - a. Capability of alerting user that a required field has not been filled
10. Capability of auto filling a property item with satisfactory if the line item has not been individually

noted

11. Automated Work Order System to support FXE's Inspections

- a. Capability of automatically creating work orders when discrepancies are noted in FXE's Inspections
- b. Capability of attaching images, notes and documents to a discrepancy
- c. Capability to store and archive work orders created for unsatisfactory items

12. Email notifications when work order is generated, when work orders are updated, and when work orders are completed.

- a. Configurable email alert capability with definable criteria such as
  - i. Configuration of email groups based on function and staff responsibility
  - ii. Management of frequency and notification email

13. Map Feature

- a. The user will have the capability to document a discrepancy location on a map that will be attached to work orders (See Appendix 1.2)
- b. Capability of viewing FXE's airport and airfield assets on GIS map within the system (See Appendix 1.6)
  - i. Capability of viewing asset information by clicking on assets from GIS map
  - ii. Ability of adding, removing and editing assets
  - iii. Assets on ProOMS' map will load depending on the condition that is being inspected
    - The amount of GIS layers within ProOMS' map will depend on the number of conditions within the inspection. Uploading assets that strictly pertain to the line item that is being inspected will ensure FXE's system runs as efficiently as possible. Depending on FXE's preference we may also customize the assets viewed within each inspection.
- c. Ability of utilizing GPS to locate work orders on Map
  - i. Capability of alerting maintenance staff when a work order/discrepancy is near by

14. Advanced Data Analytics with drill down and custom reporting capabilities

- a. Quickly see trends regarding discrepancies reported within FXE's inspections
- b. Heat mapping capability showing concentration of discrepancies on airfield map (See Appendix 1.5)
- c. ProOMS Dashboard displaying various relevant KPI's (Customized to FXE's Preference)

15. Capability of integrating with Active Directory

16. Advanced built-in capability to quickly retrieve inspections and work orders

17. Integrated Quick Search and Advanced Search for Inspections and Work Orders

- a. Customizable search fields allow retrieval of inspections and work orders by inspector

name, key word, inspection type, work order number

18. Capability of having an audit trail of all activities conducted in the system
19. Ability to track where an inspector is using a GPS enabled mobile device
20. Standard and custom reporting for inspections and Work Orders (See Appendix 1.3 and 1.4)
  - a. Array of default reports and user configurable reports based on selectable criteria
  - b. Ability to export all work orders and reports in PDF or XLS format
21. Reporting of daily inspection, in PDF, over a 12-month period
22. Reporting of associated work orders, in PDF, over a 12-month period
23. Access control with varying levels of access privileges
24. Capability to grant temporary access for relevant authorities
25. Unlimited user licenses for FXE personnel
26. Capability for unlimited concurrent users
27. Secured access from any computer for reporting inspections

There is a mandatory service agreement that will cover the following 8 functions for all of ProDIGIQ's software solutions' Databases.

1. Software updates
2. Software upgrades
3. Professional and secured hosting
4. Storage of data
5. Backup of data
6. Ongoing Quality Control and Quality Assurance
7. Ongoing tech support
8. Ongoing Customer Service 24/7

The information related to data retention, data hosting and storage, data backups, security protocols and technical support is detailed in Section C-X.

### III. Expansion Capability - Select List of ProDIGIQ's Solutions for Future Consideration

1. Bird and Wildlife Observation (Wildlife Module)
2. Issue and Tracking Notice to Airmen - NOTAM (NOTAM Module)
3. Incident and Accident Investigation (Safety Management System)
4. Work Order System (Computerized Maintenance Management System)
5. Training Record Database (Training Tracking System)

System pricing and specifications can be provided upon request.

#### IV. Defects and Liability

ProDIGIQ's ProOMS software will be under warranty for the entire life of the contract. All software will be delivered to FXE with no defects. ProOMS will also operate in accordance with documentation provided by ProDIGIQ and will provide the functions and performance as required by FXE's specifications. The software warranty period will commence upon completion of ProOMS and certification that ProOMS is fully functional.

#### V. Project Plan

ProDIGIQ brings an airport-centric approach to every project focused on customer service. With an extensive foundation in airport airside, landside operations, and airport safety and security, we fully understand the complex business model required of a modern airport and apply those fundamentals to each task.

With respect to project management, ProDIGIQ believes that the management of the project should be dictated by the Agile development methodology, where testing and review is a continual process conducted in parallel with the implementation of code. We do not believe a Waterfall methodology would be a good fit for this project as in Waterfall methodology one portion of work follows another in strictly linear fashion. This would not lend itself to be the best practice for implementation and validation for ProOMS.

The Project Manager, Anita Venkataraman, will initiate communication between ProDIGIQ and the City. Anita Venkataraman has over twenty (20) years of experience with cutting edge technologies. She has acted as project manager for the development of all software solutions created by ProDIGIQ from inception to final product delivery. Initial tasks will be to gather any additional data needed from the City on the overall vision and specific requirements for FXE's ProOMS. This may include, but is not limited to, email correspondence, conference calls, virtual meetings and onsite meetings, as required.

Development work on ProOMS will begin immediately based upon the time schedule outlined in this section. Communication between the City and ProDIGIQ staff will be every other week, including screenshots of the progress on the system, to further define the development schedule. ProDIGIQ's network engineers will work in parallel on setting up a dedicated cloud server and databases to provide a completely hosted solution. Incremental changes will be implemented as required to achieve closer progress to final product. The initial planning, design, implementation, and project milestones will guide the project progress. Final system release will occur when all objectives

have been met and tested exhaustively by ProDIGIQ's team.

## VI. Project Implementation Milestones

The total duration of ProOMS implementation should take 150 days from notice to proceed. The exact duration of the implementation will depend on the customizations needed for the system. Throughout the development and release process, ProDIGIQ will be in periodic contact to share progress of the system implementation via conference calls and virtual meetings. Having periodic communication will ensure that ProOMS will reflect the City of Fort Lauderdale's vision of the application.

### Project Kick-Off: Week 1 - Week 3

During the first week of the project implementation ProDIGIQ and the City will initiate discussions to determine the overall customizations needed for the system to be able to replicate FXE's current processes. Further discussions will be held regarding specific requirements to show ProDIGIQ's understanding of the scope of work and obtain clarifications, if any, on certain points.

### System Implementation: Week 4 - Week 12

We will also set up the database to store user profiles, administrative user accounts and the level of access for each account, as well as any other pertinent information that needs to be stored in the database. Additionally, ProDIGIQ's team shall set up a web based portal which the administrators and select staff at the City can use to monitor C-level data analytics of the applications when the systems go live.

### Software Validation and Prerelease: Week 8 - Week 18

ProDIGIQ's test procedures will begin in the third phase with extensive testing of the system's functionality, ease of use, and proper calculation and presentation of metrics requested by the City. The servers and databases will be tested to ensure that the data is stored appropriately. We will also have a demo where we will show the completed system, before product launch, to ensure the system meets all the City's requirements and FXE users are sufficiently trained.

### Final Product Release: Week 19 - Week 20

Upon completion of ProOMS and final go-ahead from the City, we will provide on-site training during the first 2 days of the product launch. ProDIGIQ will also provide an additional 5 hours of virtual training, per quarter, to FXE's staff and personnel for use of ProOMS.



## VII. Training

ProDIGIQ takes system training very seriously. Every effort is made to ensure that the system users are proficient in conducting their day-to-day activities using the system. As detailed in the previous sections, ProDIGIQ's solutions are user friendly and intuitive. In spite of the simplicity of the solutions, every product comes with extensive training programs.

The training program will consist of unlimited on-site administrator, training for trainers, and user training classes during the first 2 days of the product launch. ProDIGIQ will offer 5 hours of virtual training, per quarter, after the initial kick-off. The virtual training is conducted using 8x8, GoToMeeting or a similar equivalent tool. ProDIGIQ bears all the cost associated with the virtual training tool for conducting the training.

All the systems come with a training manual that can be readily accessible through the system 24x7x365. The training document comprises of most commonly asked questions and details the administrative steps with regard to changing passwords, user profile etc.

## VIII. Company Workload:

ProDIGIQ has 6-10 new implementation projects on an ongoing basis. We also have a steady stream of new projects slated to begin implementation in Q3-Q4 of 2016. That being said, ProDIGIQ is in a good position to not only complete the current workload, but to also take on and successfully complete new projects with the current staffing levels.

## IX. Ease of Use

ProDIGIQ takes pride in creating solutions that are extremely intuitive and easy to use. Our product and engineering teams are sensitive to the fact that users have different levels of comfort with technology and computers. A special focus in all products is that the user interface (UI) and user experience (UX) is intuitive and simple.

Contrary to other solutions that require the airport to adapt to the system, ProDIGIQ's solutions are flexible enough to support the existing business processes of an airport. We have diligently worked to make sure the users have to go through minimum number of steps to conduct day-to-day operations while using our systems. Reporting is instrumental in any business process. To offer the convenience to the users, we have built a feature to generate most frequent reports within minimum number of clicks using the standard reporting feature.

One of the other features that provides a significant level of intuitiveness is the mapping and visual tools embedded in our solutions. The solutions have easy pushpin capabilities to mark and differentiate between discrepancies. These visual features are robust and at the same time easy to access, as they are not heavy files for download.

The fact that ProDIGIQ's solutions are cloud based and agnostic to an operating platform provides the ease of usage of using our solution from any computer or mobile device. All aspects of our solution are 100% mobile device friendly on Android, Apple and Windows devices. For example, the inspections have accordion format architecture so the users don't have to struggle scrolling the inspection while driving the vehicles on the airside. The design of our solutions is specifically catered to mobile devices offering ease of use to end users, who are using the systems in the airfield trucks or as handheld devices on the airfield.

## X. System Support and Maintenance

While hosted Software-as-a-Service (SaaS) solutions are now becoming the norm in the airport industry, it is worthwhile to note that ProDIGIQ has been providing completely hosted SaaS solutions to the airport industry since its inception eight years ago. We have not transformed our business to provide hosted software solutions because that is becoming the industry norm. Rather, that is what we do, what we have done from the start, and what we know how to do. To date, our proactive monitoring methodologies and vigilance have ensured a 100% uptime and zero intrusions or loss of data. We have the proven experience to securely support and maintain SaaS solutions for the Port and we have a deep understanding of the sensitivity and importance of the data that is stored on the servers.

1. Access Control and Management: Administrative privileges to the server are given to only 2 individuals within ProDIGIQ, at any given time. One of these individuals is the principal and co-owner of ProDIGIQ, while the other is the rotating server administrator on call for ProDIGIQ's products. The passwords are changed to coincide with the rotation of the server administrator who will be on call to respond to after-hours support and monitoring of the servers. Administrators are required to use their individual cryptographically strong Secure Shell [SSH] keys to gain access to a host. All such accesses are logged and audited routinely.

Access control is established with a user login and encrypted password. Role management has been implemented to ensure that only the Admin level accounts have the ability to change passwords, create accounts, administer access privileges and disable/delete accounts. Staff level

users are only able to see the portions of the ProDIGIQ software application that they have access to and will only be able to change their passwords and contact information.

All staff and admin accesses are logged and all submissions through ProDIGIQ software portals are recorded with date/time and username. Log files that document accesses, both to the server and to the ProDIGIQ portal, are monitored routinely to track accesses and privileges. Error logs that document attempted accesses are also monitored routinely to ensure that the IP addresses from which unauthorized attempted accesses were made are added to the firewall block list.

2. Data Storage and Security: ProDIGIQ's products are hosted by Rackspace Hosting, the trusted hosting provider for 40% of the top Fortune 100 companies. The servers are located in one of three data centers: Washington DC, Dallas, TX and Chicago, IL. The main server, redundant failover server and backup servers (2 levels of backup servers) are all located in one of the three data centers.

Data security is routinely monitored to ensure that our strong encryption methodologies are effective. Passwords stored in the database are encrypted using salt cryptography. Salt is important to prevent database injections, dictionary and brute-force attacks, and also prevents unwanted discovery of the password of two users who might have inadvertently chosen the same password.

All data stored on servers are encrypted by default so that they cannot be accessed or tampered with. All data flow over the network is secured using Secure Sockets Layer [SSL] encrypted endpoints to ensure that data is transferred securely both between servers (main, redundant and backup servers) and to and from outside sources. Rackspace's network layer provides protection against network security issues such as Man-in-the-middle attacks, IP spoofing, packet sniffing and has a 100% Cisco powered network with hardened routers for maximum security. Rackspace also has a patented Intrusion Detection System to protect against external threats.

Due to the sensitive nature of the data of our products, ProDIGIQ software portals use single-tenant server architecture. As such, ProDIGIQ software applications and databases are housed on a segregated cloud to safeguard one airport's application and data from other airport clients.

3. Data Retention and Destruction: At the end of the contract, all data will be returned to the airport client. Once the data has been verified by the airport client to be in a usable format, all airport

client data will be destroyed from the main server, redundant server and backups. For troubleshooting, maintenance and testing, ProDIGIQ's policy is to use test or “dummy” data only, so no real airport client data will be retained for these purposes.

4. Recovery Procedures: ProDIGIQ's backup methodology includes hourly, daily, weekly and monthly incremental backups of all databases and the application. All backups are encrypted to ensure data security. Full server images are backed up on a weekly basis for quick restore of the OS, application and data.

To minimize downtime due to server issues, ProDIGIQ's software portals and databases are replicated on a second server for manual failover in case of disruption.

5. Change Management: ProDIGIQ's change management policy ensures that all non-emergency software updates/upgrades are performed during nights and weekends.

ProDIGIQ's airport partners are given at least 72 hours' notice of scheduled non-emergency software updates and upgrades. Airport partners are also provided pertinent information on the effects of the changes to their usage so that they can take appropriate action. Upon successful testing of the change, ProDIGIQ's airport partners are informed that the software update/upgrade has been implemented.

6. Server Monitoring and Service Levels: ProDIGIQ's infrastructure is monitored 24x7 via a variety of automated mechanisms that continually check the health of the overall system and subsystems. Should any service become unavailable, ProDIGIQ offers the following corrective actions for reported incidents based on the severity of an incident:

Severity	Description	Response	Work Effort
1. Critical	System is unavailable, resulting in a critical impact on the operation. No workaround is available.	Less than one hour	At least one person working continuously
2. Serious	The system is available but its operation is severely restricted. No workaround is available.	Less than two hours	At least one person working continuously
3. Low-to-	System is available with limitations	1 business	Work effort to be

Moderate	that are not critical to the overall operation. For example a workaround forces a user and/or a systems operator to use a time consuming procedure to operate the system; or removes a non-essential feature.	day	mutually agreed by the parties.
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7. Customer Support: ProDIGIQ provides a 24x7x365 support portal (<http://support.prodigiq.com>) to submit a service request. Depending on the criticality of the service request, a lead ProDIGIQ engineer will be assigned to the service request and will communicate updates with the airport via email/phone till the issue is resolved. ProDIGIQ understands airports are a 24/7 operation and is committed to providing the requisite support through all operational shifts.

## **XI. Service and Support Agreement**

ProDIGIQ usually requires our airport clients to sign a service and support agreement that outlines the initial term of the agreement, renewal options, airport's obligations and maintenance fee payment structure. Please see the attached sample service agreement.

## D. REFERENCES

Listed below are ten references from ProDIGIQ's current airport clients. ProDIGIQ's reference can attest to our dedication to providing unmatched level of customer service and commitment to standing beside our airport clients.

- 1) Client Name: Dallas Love Field  
8008 Herb Kelleher Way, Dallas, TX 75235  
Project Scope: 139 Module, Lease Management System, Wildlife Module and Training Tracking System  
Client Representative: Mr. Roger Hayes  
Aviation Information Technology  
Phone Number: 214-670-1558  
Email: roger.hayes@dallascityhall.com  
Project Contract: 2015 - 2020  
Estimated Budget: \$370,000  
Actual Budget: \$370,000
  
- 2) Sonoma County Airport  
2200 Airport Boulevard, Santa Rosa, CA 95403  
Project Scope: Part 139 Inspection, NOTAM module, Fuel Inspection Module and MUFIDS  
Client Representative: Mr. Jon Stout  
Airport Director  
Phone Number: 707-565-7247  
Email: jon.stout@sonoma-county.org  
Project Contract: 2011 - 2016  
Estimated Budget: \$280,340  
Actual Budget: \$280,340
  
- 3) Southwest Florida International Airport  
11000 Terminal Access Road, Fort Myers, FL 33913  
Project Scope: Safety Management System and Currently expanding scope to Operations Management System  
Client Representative: Mr. Al Gulamali

Director of Operations and Safety

Phone Number: 239-590-4720

Email: angulamali@flylcpa.com

Project Contract: 2015 - 2020

Estimated Budget: \$240,000

Actual Budget: \$240,000

4) San Bernardino International Airport

1601 East Third Street, San Bernardino, CA 92408

Project Scope: Lease Management System, 139 Module and Computerized Maintenance Management System

Client Representative: Mr. Mark Gibbs

Director of Aviation

Phone Number: 909-382-4100 ext. 131

Email: mgibbs@sbdairport.com

Project Contract: 2014 - 2017

Estimated Budget: \$96,912

Actual Budget: \$96,912

5) El Paso International Airport

6701 Convair Road, El Paso, TX 79925

Project Scope: Lease Management System

Client Representative: Mr. Jeff Schultes

Airport Operations Manager

Phone Number: 915-780-4720

Email: schultesj@elpasotexas.gov

Project Contract: 2016 - 2021

Estimated Budget: \$101,545

Actual Budget: \$101,545

6) Santa Maria Public Airport

3249 Terminal Drive, Santa Maria, CA 93455

Project Scope: Lease Management System, Part 139 Inspection, Safety Management System, Contracts Management System

Client Representative: Mr. Chris Hastert  
General Manager  
Phone Number: 805-922-1726 ext. 15  
Email: chastert@santamariaairport.com  
Project Contract: 2010 - 2017  
Estimated Budget: \$273,546  
Actual Budget: \$273,546

- 7) Client Name: Bob Hope Airport  
2627 North Hollywood Way, Burbank, CA 91505  
Project Scope: Operations Reporting Module, Operations Log System and Part 139 Module  
Client Representative: Tom Janowitz  
Manager of Operations  
Phone Number: 818-219-0795  
Email: tjanowitz@bur.org  
Project Contract: 2012 - 2017  
Estimated Budget: \$215,400  
Actual Budget: \$215,400

- 8) Paine Field  
3220 100th Street SW, Everett, WA 98204  
Project Scope: 139 Module, Operation Log Module, Storm Water Module, Foreign Object Debris Module, Lease Management System and Computerized Maintenance Management System  
Client Representative: Kara Underwood  
Operations Supervisor  
Phone Number: 425-388-5112  
Email: sarkdu@co.snohomish.wa.us  
Project Contract: 2015 - 2020  
Estimated Budget: \$223,000  
Actual Budget: \$223,000

- 9) Spokane International Airport  
9000 W Airport Drive, Spokane, WA 99224  
Project Scope: 139 Module, Wildlife Module, Operations Log, Fuel Inspections Module and Training Tracking System



Client Representative: Mr. Ryan Sheehan  
Director of Operations and Maintenance  
Phone Number: 509-455-6455  
Email: rsheehan@spokaneairports.net  
Project Contract: 2015 - 2018  
Estimated Budget: \$80,000  
Actual Budget: \$80,000

10) Morristown Municipal Airport

Morristown Municipal Airport, 8 Airport Road, Morristown, NJ 07960  
Project Scope: Computerized Maintenance Management System, 139 Module and Wildlife Module  
Client Representative: Darren Large  
Manager of Facilities and Projects  
Phone Number: 973-538-6400 ext. 135  
Email: darrenl@mmuair.com  
Project Contract: 2015 - 2018  
Estimated Budget: \$58,800  
Actual Budget: \$58,800

## **E. MINORITY/WOMEN (M/WBE) PARTICIPATION**

Please note that ProDIGIQ Inc. is a certified DBE firm in the state of Florida and several states across the United States. Since all our work is done in-house and we ourselves are a DBE entity, we do not have a DBE plan for including other DBE firms. That being said, we would welcome the opportunity to include suitable DBE firms should a project scope require capabilities that we do not contain within ProDIGIQ. We have attached ProDIGIQ's Florida DBE Certificate following this section.

## F. SUBCONTRACTORS

ProDIGIQ has the in-house experience, resources and the capability to provide FXE with the most comprehensive and intuitive Airport Operations Inspections Software & Maintenance solution. As mentioned in section A-II of the proposal, ProDIGIQ does not outsource, offshore or sub-contract any work to ensure our systems provide the highest levels of expertise, quality and reliability. ProDIGIQ is certain that we will be able to deliver the best solution to the requested processes in the RFP because of our dedication to providing high quality products while providing excellent customer service, our aviation industry expertise and experience in providing similar software solutions to airports across the country.

## G. PROPOSAL COST

Pricing includes the following:

1. FXE wide site license
2. Unlimited users at FXE
3. Unlimited concurrent users at FXE
4. Software Updates/Upgrades
5. Data storage
6. Back-ups
7. Server hosting
8. System Maintenance
9. Ongoing Quality Control and Quality Assurance
10. 24x7, 365 days technical support

### I. Upfront Cost for Airport Operations Inspections Software & Maintenance (ProOMS) (Based on a 1 Year Agreement)

System	Upfront Cost
ProOMS	\$90,700
Built-in Work Order System	Included
Active Directory Integration	Included
GIS Map Feature	Included
Advanced Analytics	Included
Advanced Custom and Standard Reporting	Included
2 Days of On-site Training	Included
<b>Total Cost</b>	<b>\$90,700</b>

The upfront cost for ProOMS is all-inclusive and covers implementation, requested system customizations and training costs in addition to the above listed items.

ProDIGIQ offers an array of airport specific software solutions and offers discounted upfront and ongoing rates for clients who purchase more than one module or system. Prices will not double if FXE decides to procure an additional system or module in the future, but we offer incremental pricing after purchase of one system. Pricing for solutions mentioned in section 3.7, "Expansion Capability", of the RFP may be provided upon request.

II. Ongoing Costs for Airport Operations Inspections Software & Maintenance (ProOMS)  
(Based on a 1 Year Agreement)

System	Ongoing Annual Cost
ProOMS	\$18,000
Software Updates and Upgrades	Included
Data Storage	Included
Data Back-Ups	Included
Professional Server Hosting	Included
Software Maintenance and Support	Included
System Maintenance and Support	Included
24 Hour a day, 365 Day a Year Technical Support	Included
5 Hours of Virtual Training for FXE Per Quarter	Included
<b>Total Ongoing Annual Cost</b>	<b>\$18,000</b>

The annual ongoing cost for ProOMS is all-inclusive and covers all above listed items. ProDIGIQ provides 5 hours of free virtual training, per quarter, but can offer additional onsite or virtual training. Pricing can be provided upon request.

### III. ProOMS Hardware Options

ProDIGIQ has provided 2 handheld device options for FXE to consider for use with ProOMS. We have proposed two tablets that are commonly used by our airport clients but can provide other tablets since ProOMS is compatible with any mobile devices. ProDIGIQ will provide the hardware that best fits FXE's needs and will provide the number of handheld devices that FXE requires.

#### IOS Hardware Option

Hardware	Product	Quantity	Price per unit	Total cost
Device	iPad Air 2 - 16GB with 4g LTE Available with Verizon, AT&T, Sprint, and T-Mobile cellular carriers	5	\$529.00	\$2,645.00
Case	Otterbox Defender Series for iPad Air 2	5	\$76.46	\$382.30
Screen Protector	Alpha Glass Screen Protector	5	\$42.46	\$212.30
<b>Total (Not including shipping and taxes): \$3,239.60</b>				

iPad Air 2 with Case



## Windows Hardware Option

Hardware	Product	Quantity	Price per unit	Total cost
Device	Surface Pro 4 - 128GB with an Intel Core m3 processor	5	\$899.00	\$4,495.00
Case	Otterbox Symmetry Series Case for Surface Pro 4	5	\$110.46	\$552.30
Screen Protector	Screen Protector	5	\$49.99	\$249.95
<b>Total (Not including shipping and taxes): \$5,297.25</b>				

## Surface Pro 4 with Case



## H. REQUIRED FORMS

Please view the attached forms:

1. Proposal Certification
2. Cost Proposal Document
3. Contract Payment Method Document
4. Sample Insurance Certificates
  - a. We have provided our current coverages and limits for the required insurances. We are currently insured for \$1,000,000 per occurrence for Professional Liability. Our airport clients have found that \$1,000,000 dollars is sufficient amount of coverage but if the City of Fort Lauderdale prefers to be covered for \$2,000,000 ProDIGIQ is willing to change the amount of coverage if awarded the contract.
5. Florida Business License
6. Florida DBE Certificate
7. Signed Copy of Addendum #3



## APPENDIX


1.1 Single Sign-On Portal




1.2 Location Denotation Using Pushpins



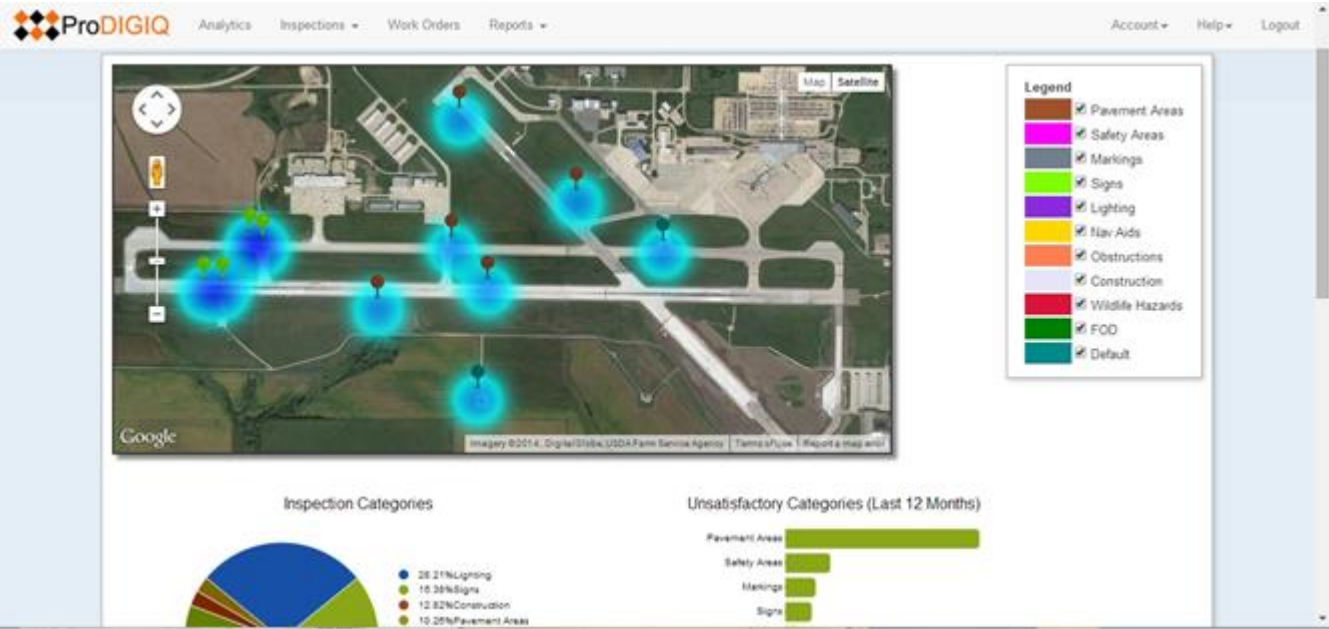
## 1.3 Standard Reporting

<div>  <span>Analytics</span> <span>Inspections ▾</span> <span>Work Orders</span> <span>Reports ▾</span> <span>Account ▾</span> <span>Help ▾</span> <span>Logout</span> </div>				
Overall Activity Report				
July 19 2014 - August 19 2014				
	Work Orders Created	Work Orders Closed	Work Orders Avg Days To Completion	Number of Unsat
<b>Pavement Areas</b>	14	9	7.22	52
Pavement lips over 3":	4	3	8.0	13
Hole 5" diam, 3" deep:	4	2	8.0	13
Cracks / Spalling / Heaves:	2	1	17.0	17
Ponding / Edge Dams:	4	3	2.67	9
<b>Safety Areas</b>	1	1	17.0	12
Ruts / Humps / Erosion:	1	1	17.0	12
Drainage:	0	0	No work orders were closed	0
Objects Greater than 3" Above Grade:	0	0	No work orders were closed	0
<b>Markings</b>	2	2	8.5	8
Runway Markings:	1	1	1.0	1
Taxiway Markings:	1	1	16.0	7
<b>Signs</b>	2	0	0.0	7
Mandatory:	0	0	No work orders were closed	0

## 1.4 Custom Reporting

<div>  <span>Analytics</span> <span>Inspections ▾</span> <span>Work Orders</span> <span>Reports ▾</span> <span>Account ▾</span> <span>Help ▾</span> <span>Logout</span> </div>					
Work Orders: Custom Report					
Order #	Date Assigned	Submitted By	Description	Remarks	Work Performed
1857	Aug-15-2014 09:21 PDT	ProDIGIQ Inc	Found hammer on runway, please remove.		
1859	Aug-15-2014 10:47 PDT	ProDIGIQ Inc	Signs - Destination / Location - Discolored or Faded:	faded sign	
1860	Aug-15-2014 10:47 PDT	ProDIGIQ Inc	Signs - Destination / Location - Discolored or Faded this is the description field	another faded sign	
1861	Aug-18-2014 10:25 PDT	ProDIGIQ Inc	Pavement Areas - Hole 5" diam, 3" deep:	hole found near runway 3	
1862	Aug-18-2014 10:25 PDT	ProDIGIQ Inc	Pavement Areas - Hole 5" diam, 3" deep:	hole also found near runway 1	
1863	Aug-18-2014 10:32 PDT	ProDIGIQ Inc	Light needs to be replaced		
1864	Aug-18-2014 12:43 PDT	ProDIGIQ Inc	Pavement Areas - Cracks / Spalling / Heaves:		
1865	Aug-18-2014 12:58 PDT	ProDIGIQ Inc	Pavement Areas - Pavement lips over 3":		
1866	Aug-19-2014 13:42 PDT	ProDIGIQ Inc	Pavement Areas - Ponding / Edge Dams:	eug demo	
<div> <span>Export to Excel</span> <span>Export to PDF</span> <span>Close</span> </div>					

1.5 Heat Mapping



1.6 Airport Assets Map





## BID/PROPOSAL CERTIFICATION

**Please Note:** All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit <http://www.dos.state.fl.us/>).

Company: (Legal Registration) ProDIGIQ, Inc.

Address: 26500 West Agoura Road Suite 102-796,

City: Calabasas State: CA Zip: 91302

Telephone No. 818-879-0035 FAX No. 818-532-1678 Email: info@prodigiq.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): 150

Payment Terms (section 1.04 of General Conditions): Agree

Total Bid Discount (section 1.05 of General Conditions): N/A

Does your firm qualify for MBE or WBE status (section 1.09 of General Conditions): MBE ☒ WBE ☒

**ADDENDUM ACKNOWLEDGEMENT** - Proposer acknowledges that the following addenda have been received and are included in the proposal:

<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>
<u>1</u>	<u>6/27/16</u>	<u>3</u>	<u>7/1/16</u>
<u>2</u>	<u>6/30/16</u>		

**VARIANCES:** If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **If submitting your response electronically through BIDSINC you must also click the "Take Exception" button.**

N/A

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

Arpit Malaviya  
Name (printed)

7/12/16  
Date:

Arpit Malaviya  
Signature

CEO  
Title

revised 04/10/15

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Exhibit 3  
Page 45 of 53  
Page 45 of 53

Please see section G, "Proposal Cost", of ProDIGIQ's proposal for a breakdown of ProOMS (Airport Operations Inspections Software & Maintenance) Cost.

#### SECTION VI - COST PROPOSAL PAGE

Proposer Name: ProDIGIQ, Inc.

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor must quote firm, fixed, costs for all services/products identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

#### Notes:

Attach a breakdown of costs including but not limited to labor, software, equipment, materials and parts.

1. Software/Application	\$ <u>90,700</u>	The Software/Application cost for the requested scope is all-inclusive and covers
2. Labor	\$ <u>implementation, requested system customizations and training.</u>	
3. Equipment, Material and Parts	\$ <u>Maximum of \$5,297.25 Please see section G, "Proposal Cost", of ProDIGIQ's proposal</u>	
4. Maintenance / Support	\$ <u>for additional information.</u>	
• Year 1	\$ <u>18,000</u>	
• Year 2	\$ <u>18,000</u>	
• Year 3	\$ <u>18,000</u>	
Total Project Cost	\$ <u>149,997.25</u>	

#### Submitted by:

Arpit Malaviya  
Name (printed)

Arpit Malaviya  
Signature

7/14/2016  
Date

CEO  
Title

## CONTRACT PAYMENT METHOD BY P-CARD

THIS FORM MUST BY SUBMITTED WITH YOUR RESPONSE

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to payment by credit card via MasterCard or Visa. This allows you as a vendor of the City of Fort Lauderdale to receive your payment fast and safely. No more waiting for checks to be printed and mailed.

Payments will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, firms must presently have the ability to accept credit card payment or take whatever steps necessary to implement acceptance of a credit card before the commencement of a contract.

Please indicate which credit card payment you prefer:

\_\_\_\_\_ MasterCard

  X   Visa Card

Company Name: ProDIGIQ, Inc.

Arpit Malaviya  
Name (printed)

Arpit Malaviya  
Signature

7/12/16  
Date:

CEO  
Title




# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
11/02/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b>  JASON SLIWOSKI, AGENT LICENSE # 0D25038 5743 CORSA AVE SUITE 217 WESTLAKE VILLAGE CA 91362	<b>CONTACT</b> NAME: JASON SLIWOSKI PHONE (A/C, No, Ext): 818-707-2305 E-MAIL ADDRESS: JASON@JASONINSURANCE.COM		<b>FAX</b> (A/C, No): 818-707-2417
	<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
<b>INSURED</b> PRODIGIQ INC 26500 AGOURA RD STE 102-796 CALABASAS CA 91302-1952	<b>INSURER A:</b> State Farm General Insurance Company		<b>25151</b>
	<b>INSURER B:</b> State Farm Mutual Automobile Insurance Company		<b>25178</b>
	<b>INSURER C:</b>		
	<b>INSURER D:</b>		
	<b>INSURER E:</b>		
<b>INSURER F:</b>			

## COVERAGES

## CERTIFICATE NUMBER:

## REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y		<b>92-CK-A810-6</b>	<b>11/12/2015</b>	<b>11/12/2016</b>	EACH OCCURRENCE	\$ 2,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 300,000
							MED EXP (Any one person)	\$ 5,000
							PERSONAL & ADV INJURY	\$ 2,000,000
							GENERAL AGGREGATE	\$ 4,000,000
							PRODUCTS - COMP/OP AGG	\$ 4,000,000
								\$
B	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS			<b>390-4964-F19-75</b>	<b>12/19/2015</b>	<b>12/19/2016</b>	COMBINED SINGLE LIMIT (Ea accident)	\$
							BODILY INJURY (Per person)	\$ 250,000
							BODILY INJURY (Per accident)	\$ 500,000
							PROPERTY DAMAGE (Per accident)	\$ 100,000
								\$
A	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> <b>EXCESS LIAB</b> DED \$ RETENTION \$			<b>92-BC-A943-8</b>	<b>09/02/2015</b>	<b>09/02/2016</b>	EACH OCCURRENCE	\$ 5,000,000
							AGGREGATE	\$
								\$
	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N <input type="checkbox"/>	N / A				PER STATUTE	OTH-ER
							E.L. EACH ACCIDENT	\$
							E.L. DISEASE - EA EMPLOYEE	\$
							E.L. DISEASE - POLICY LIMIT	\$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

## CERTIFICATE HOLDER

## CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Lola West  
2015.11.02 14:53:18 -08'00'

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ACORD 25 (2014/01)

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1001486 132849.9 02-04-2014

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# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

4/6/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> J B N United Insurance Services CA License No. 0G19748 270 Conejo Ridge Ave. Ste 205 Thousand Oaks CA 91361	<b>CONTACT NAME:</b> Greg Smith <b>PHONE (A/C, No. Ext):</b> (805) 418-1788 <b>E-MAIL ADDRESS:</b> gsmith@jbnins.com <b>FAX (A/C, No):</b> (805) 418-1789
<b>INSURED</b> ProDIGIQ, Inc. 270 Conejo Ridge Ave. Suite 200 Thousand Oaks CA 91361	<b>INSURER(S) AFFORDING COVERAGE</b> INSURER A: Underwriters at Lloyds, London INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:

**COVERAGES****CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	<b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
<b>B</b>	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	<input type="checkbox"/> Y <input type="checkbox"/> N	N/A	WC430751533	7/1/2016	7/1/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
<b>A</b>	<b>Errors &amp; Omissions/ Professional Liability</b>			W1B2F7160101 Retention: \$5,000	4/5/2016	4/5/2017	Each Claim 1,000,000 Aggregate 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER****CANCELLATION**

Evidence of Insurance	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE Greg Smith/GES

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ACORD 25 (2014/01)

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INS025 (201401)

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# FLORIDA DEPARTMENT OF STATE DIVISION OF CORPORATIONS



## Detail by Entity Name

### Foreign Profit Corporation

PRODIGIQ, INC

### Filing Information

**Document Number** F15000003520  
**FEI/EIN Number** 26-2956169  
**Date Filed** 08/10/2015  
**State** CA  
**Status** ACTIVE

### Principal Address

270 CONEJO RIDGE AVENUE STE 200  
THOUSAND OAKS, CA 91361

### Mailing Address

26500 WEST AGOURA RD STE 102-796  
CALABASAS, CA 91302

### Registered Agent Name & Address

NORTHWEST REGISTERED AGENT, LLC  
3030 N ROCKY POINT DRIVE STE 150A  
TAMPA, FL 33607

### Officer/Director Detail

#### **Name & Address**

Title President

VENKATARAMAN, ANITA  
26500 WEST AGOURA ROAD STE 102-796  
CALABASAS, CA 91302

Title CEO

MALAVIYA, ARPIT  
26500 WEST AGOURA ROAD STE 102-796  
CALABASA, CA 91302

### Annual Reports

Report Year	Filed Date
2016	03/09/2016

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CAM #16-1387

**Document Images**

[03/09/2016 -- ANNUAL REPORT](#)

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[08/10/2015 -- Foreign Profit](#)

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State of Florida, Department of State



# Florida Unified Certification Program CERTIFIED

## Disadvantaged Business Enterprise

***Prodigiq, Inc.***

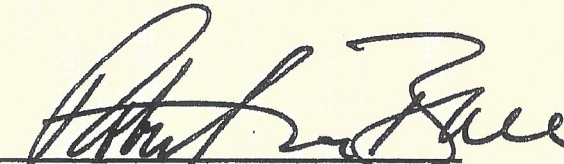
This certificate acknowledges that the above named firm is approved by the Florida Unified Certification Program (FUCP) as a Disadvantaged Business Enterprise (DBE), under rules promulgated by the U.S. Department of Transportation (DOT) in Title 49, Part 26 of the US Code of Federal Regulations.

This certification entitles the above named firm to provide product(s) and/or service(s) under the following category(s) only: Computer Systems Design Services, Display Advertising, Other Support Activities for Air Transportation

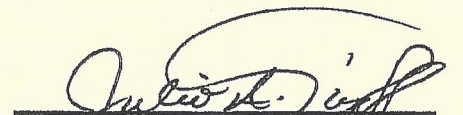
NAICS Code(s): 541512, 541850, 488190

ANNIVERSARY DATE: Annually September 18

REVIEW DATE: September 18, 2018

  
**Robert M. Ball, A.A.E.**  
**Executive Director**



  
**Julio A. Rodriguez**  
**DBE Program Manager**





City of Fort Lauderdale • Procurement Services Division  
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301  
954-828-5933 Fax 954-828-5576  
[purchase@fortlauderdale.gov](mailto:purchase@fortlauderdale.gov)

### ADDENDUM NO. 3

RFP No. 864-11776

TITLE: Inspections Software, Airport Operations

ISSUED: 06/30/16

This addendum is being issued to make the following changes:

Section 4.2.5 References: shall now read as:

Provide at least five references, preferably government agencies, for projects with similar scope as listed in this RFP. Information should include:

- A. Client Name, address, contact person telephone and E-mail addresses.
- B. Description of work.
- C. Year the project was completed.
- D. Total cost of the project, estimated and actual.

**Note:** Do not include City of Fort Lauderdale work or staff as references to demonstrate your capabilities. The Committee is interested in work experience and references other than the City of Fort Lauderdale.

#### 5.2.2 Weighted Criteria – for Number of Proposed Version Installed and References

Under Explanation/Definition shall now read as:

5 Verifiable Airport References from Vendors you have supplied Airfield / Airport Inspection Software

All other terms, conditions, and specifications remain unchanged.

Laurie Platkin  
Procurement Specialist II

Company Name: ProDIGIQ, Inc.  
(please print)

Bidder's Signature: Apit Malanya

Date: 7/14/2016

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