



Proposal

City of Fort Lauderdale

**Solicitation 465 – 11749
WATER METER READING AND RELATED SERVICES**



CITY OF FORT LAUDERDALE

COPY

Submitted by:
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September 20, 2016

City of Fort Lauderdale
Procurement Services Division
100 N Andrews Avenue#619
Fort Lauderdale, Florida 33301

Thank you for including Bermex as a party to the RFP for your meter reading services. It is with great pleasure that Bermex submits this proposal.

Since 1981 Bermex has worked exclusively with utilities, providing management, supervision, and personnel to perform field services including meter reading, field collections, meter turn-ons and shut-offs, delivery of customer notifications, meter change-outs, and the installation of AMR devices. Additionally, Bermex helps municipal and investor owned utilities cut costs, eliminate operational problems, and improve customer service. Bermex's vast experience brings greater reliability, flexibility, and productivity to your operations.

As a pioneer in the field, Bermex has unique insights into providing accurate, efficient and reliable services. Bermex understands the many complexities involved in delivering full turn-key meter reading services, from obtaining the reads, to the upload and download of read data, to the scheduling and supervision of the readers. Our approach is working with utility's as partners, and we understand the delicate nature and sensitivity of the interaction with the utility customers. For the duration of our history, Bermex has rendered services to millions of customer homes and is especially dedicated to providing quality services to electric, water, and gas utilities. Through every aspect of the work, Bermex can be relied upon to fully maintain the highest standards of quality and professionalism

What sets Bermex apart from all of the other bidders is our long standing partnerships, our knowledge and working experience in the South Florida area. We currently service the City of Fort Lauderdale, City of Sunrise, City of Deerfield, City of Coconut Creek and Broward County. Bermex has been the meter reading service provider for the city of Fort Lauderdale for twenty-two years. We value our partnership and we look forward to extending that with the city for many years to come.

Sincerely,

Todd Jones
President, Bermex Inc.

Executive Summary

Bermex is a well-established utility contracting company who since 1981 has worked exclusively with utilities, providing management, supervision, and personnel to perform field services including meter reading, field collections, meter turn-ons and shut-offs, delivery of customer notification, meter change-outs, and the installation of AMR devices. Additionally, Bermex helps municipal and investor owned utilities cut costs, eliminate operational problems and improve customer service.

Bermex is a wholly owned subsidiary of ACRT, Inc. Bermex corporate office is located in Akron, Ohio and the President is Todd E. Jones.

Bermex is a national company with operations primarily in the Eastern part of the United States. Bermex currently has operations in Florida, Georgia, Kentucky, Ohio, Texas and Virginia. Bermex has been operating in the State of Florida since 1992.

Currently, Bermex employs 246 people operating out of those six states with 19 professional staff that support field operations from corporate, regional and local offices.

Nancy Dixon has been the Human Resource Manager for Bermex since 1991. She is responsible for the design, implementation and interpretation of company policies and procedures including manpower planning, management development, employee relations and wage, salary and benefits administration. Her involvement will include employee recruitment, screening, interviewing and training. She is instrumental in decreasing workers' compensation claims through cost containment and employee safety awareness programs. She has supported many Bermex startups in areas of contract compliance in pre-employment screening and drug test administration.

Nancy German has transitioned from the Controller of Bermex following the ACRT acquisition in 2015. She is the AP Supervisor of ACRT and is also responsible for overseeing Bermex related accounting activities. Brad Schroeder is the CFO of ACRT and is responsible for the financial activity in the combined organization. The overall finance team oversees the daily functions of accounting including billing, banking, accounts payable, procurement, financial reporting and analysis of the \$60 million dollar enterprise.

All Bermex operations have a local direct Supervisor. All Supervisors and Managers report to a District Manager. The District Manager of Bermex who supports the Florida region is Ken Saxon. Ken has been a Supervisor/Manager with Bermex since 1989. He has worked with many utilities in many different states for many years, starting up new operations and troubleshooting underperforming operations. Ken specializes in new business development and implementation, employee training and development, supervisor training and development, quality assurance monitoring, safety training, financial planning and expense controls. Ken also specializes in team building and through open communication and customer service establishing productive and long standing relationships with Bermex customers; employees and utilities.

Fernando Gomez and Ciro Arredondo are the local supervisors who currently manage and support the day to day meter reading operations for the City of Ft Lauderdale. Fernando has been a part of the Fort Lauderdale operations for over 20 years. They both have a total understanding of the needs of the City and a close working relationship with city personnel. Fernando and Ciro work out of our local established office in Fort Lauderdale.

QUALIFICATIONS BRIEF
ACCOUNTING DEPARTMENT

ACRT, Inc. including Bermex Inc.

Position: CFO – Brad Schroeder

Four years with ACRT. Prior to that served for 31 years in various finance roles including VP-Finance for a fortune 500 publicly traded company. Responsible for the financial activity in the organization. Formulates and recommends policies on banking, receipt and distribution of funds, fiscal and accounting matters.

Responsible for the development of standard accounting, payroll, Accounts Payable, Accounts Receivable, analysis and reporting procedures, insurances and for the exercise of over-all financial control.

Position: Manager of Accounting – Michael Fleisher

Two years with ACRT. Prior to that served in various accounting roles for similar sized companies in the Akron, OH area for the past ten years. His role is to oversee the Accounts Receivable Supervisor, the Accounts Payable Supervisor and Payroll team and to maintain internal controls and reporting.

Position: AP Supervisor – Nancy German

Prior to the acquisition of Bermex by ACRT, was Controller for 15 years with duties over overseeing all financial and reporting roles. She will continue to be the knowledge expert for Bermex, Inc. while taking on expanded duties of the larger enterprise organization of ACRT/Bermex.

QUALIFICATIONS BRIEF NANCY DIXON

Bermex, Inc.

1991 – Present

Position: Manager Human Resources

Human resources responsible for 7 states. Responsible for the design, implementation, and interpretation of company policies and procedures, including manpower planning, management development, employee relations, and wage, salary and benefits administration. Duties include:

- Develop, design and conduct seminars to enhance employee skills.
- Coordinate employee participation at external seminars
- Management of the Injury & Illness Prevention Program.
- Responsible for the administration of the Anti-Drug/Alcohol Program.
- Member of the Project Implementation Team.
- Employee recruitment, screening, interviewing, and training.
- Instrumental in decreasing workers' compensation claims through cost containment and employee awareness programs.

Comcast Cablevision

Position: Director, Human Resources Manager

Responsible for planning and directing the employee function, employee relations, and maintenance of all employee records for more than 800 employees in 5 systems. Responsibilities included employee recruitment, selection, and training, employee safety programs, and wage and salary administration, implementation of Drug/Alcohol policy and the Employee Assistance Program. Chairperson of Safety Committee, Employee Council, and Quality Circle.

Marposs Gauges Corporation

Position: Personnel Manager

Responsible for initiation and administration of company policies for employee selection, placement, training, and wage and salary administration, managed a fleet of 80 automobiles, administered the Equal Opportunity Program. Responsible for payroll.

Advance Mortgage Corporation

Position: Corporate Recruiter

Responsible for both exempt and non-exempt employee selection, on campus recruiting, and the administration of the job posting function, involved in the employee function for more than 850 employees.

Florist's Transworld Delivery Association

Position: Personnel Administrator

Responsible for maintaining employment records, including the adjustment of records to reflect changes in employee status. Responsible for the selection of non-exempt personnel, and the unemployment and disability compensation program.

Booz-Allen Applied Research

Position: Assistant to the Director of Engineering and Personnel Manager - Major duty involved maintaining personnel files. Held a high-level security clearance commensurate with this position.

Education

Associates Degree – Human Resources Management
Oakland University -

QUALIFICATIONS BRIEF KENNETH SAXON

Bermex, Inc.

1989 – Present

Position: Manager - District Operations

Overall, management responsibility for multi-state field operation contracts, including meter reading and field services. Recruit and hire local managers and supervisors for new operations, assist in the administration of the anti-drug program, manage operational efficiency, productivity, and quality. Ensure quality relations with both the client and the customers.

Mr. Saxon is a member of the Project Implementation Team. He assists in initial implementation and start-up of meter reading and field service programs. He also has a local residence in Kennesaw, Georgia.

Position: Manager - Operations

Overall responsibility for numerous field service and customer service programs in the areas of credit and collections, meter reading, automatic meter reading device installations, meter service and change outs, high bill investigations, weatherization safety audits, and furnace inspections.

Responsible for supervising the overall smooth operation of the programs, as well as hiring, training, daily supervision, scheduling, quality control, complaint investigation and resolution, and customer and client relations.

Participate in new operation start-ups for meter reading, field services, and customer service contracts which involve hiring and training personnel, securing office space, purchasing uniforms and tools, establishing record keeping procedures and client relations.

Kissimmee Utility Authority

Position: Customer Field Service Representative

Responsible for field customer service activities, coordinated meter reading service personnel schedules and activities, customer complaint investigation, problem solving, and problem resolution.

QUALIFICATIONS BRIEF

Fernando Gomez

Bermex

2010 – Present

Position: Fort Lauderdale Supervisor

Responsible for the efficiency and profitability of meter reading operations. Manages meter readers to accurately read thousands of meters every month. Daily responsibilities include planning for and maintaining adequate staffing, field supervision, training, resolving customer concerns and complaints, and overseeing security and maintenance of facility. Maintain and ensure quality of services provided, provide daily customer interface, upload/download of data, and schedule routes. Provide timely and accurate reporting of operational activities to managements and clients. Work with Bermex team, utility personnel and customers in a professional manger.

Bermex

1995 – 2010 - Assistant Supervisor

Responsible for assisting in the daily operation of field office. Distribute work load, assist in the supervision of all meter reader, monitor meter reader production and quality (including route completion, misreads, no reads, re-reads attendance and customer complaints), discipline employees if required, investigate and reconcile complaints. Perform field verifications to ensure quality of services.

Permanently Assigned Staff To the Fort Lauderdale Contract

Corporate Staff

Name	Position	Hire Date
Todd E Jones	President	05/09/1994
Nancy Dixon	Human Resources Manager	09/16/1991
Nancy German	Controller	07/31/2000
Ken Saxon	District Operations Manager	01/16/1989

Local Staff

Name	Position	Hire Date
Fernando Gomez	Supervisor	01/10/1999
Ciro Arredondo	Assistant Supervisor	11/03/1999
Soncoeur Choute	Meter Reader	05/01/2006
Ronel Denoyer	Meter Reader	11/08/2011
Wilky Desnoyers	Meter Reader	10/01/2014
Maurizio DiCesare	Meter Reader	01/05/2016
David Herald	Meter Reader	02/26/2007
Jivan Ramlochan	Meter Reader	04/01/1995
Michael Thomas	Meter Reader	08/27/2013

- Personnel from other local areas can and are moved in and out on an as needed basis to insure route completion.

Bermex Corporate Office Address
1333 Home Ave.
Akron, Ohio 44310
(800) 622 – 2562

Bermex Local office Address
2880 Oakland Park Blvd.
Fort Lauderdale, Florida 33311
(954) 485 – 6602

Bermex's Experience and Qualifications

In 1983, Bermex became the first company to provide meter reading services to a major utility. Bermex' 33-year history has involved providing services at or in the homes of its clients and customers, millions of homes in total. From promotion of the work, scheduling and performing the work, through post-work services, Bermex can be relied on for maintaining the highest standards of quality and professionalism in providing services to its clients and their customers.

Bermex reads both municipal and investor owned utilities meters in various environments including cities, suburbs and rural areas. Walking routes, driving routes and AMR radio reads are done each month for accounts ranging from 11,000 to 1,350,000 meters. Our staff is qualified to obtain reads from outside, inside and in keyed accounts. Bermex currently reads 27,406,000 meters annually. (9,122,000 water meters and 18,284,000 gas meters)

Our long standing partnership with the city of Fort Lauderdale is an example of our longevity with our customers and speaks volumes about our service and in terms of quality and delivery. In our current contracts we have been with 5 customers from 1-4 years, 4 customers from 6-12 years and 11 of our customers from 12-24 years.

As the market has changed from manual meter reading to automated systems, Bermex has adapted to this change offering a variety of other value added services including collections, meter change out, connect and disconnect service, atmospheric corrosion and leak inspections, call center services, appointment scheduling and customer data.

Our goal is to grow our business. Between 2010 and 2015 Bermex added contracts totaling 1,542,000 meters annually through the competitive bidding process against some of our competitors.

We are also increasing our presence with existing customers through their attrition programs as they are changing over to contracted services in addition to developing offerings relative to AMR\AMI implementations as noted above. All of this while continuing to provide excellent service to our existing customers that keep Bermex as the contractor of choice for their meter reading needs.

Another goal is to maintain profitability while providing outstanding service at competitive pricing to our customer. We are selective in our solicitation of potential new customers. Bermex will increase market share in opportunities where we are confident in our ability to execute successfully and add value to our board as well as our customers.

Safety is a core value and is essential to all of our business activities. We ensure employees have the tools, information, and process to perform their duties in a manner that assures safety for themselves, their co-workers, our customers, and the public. Our goals are to provide a safe work environment, to maintain an accident-free, injury-free workplace, and to maintain public safety

BERMEX CURRENT CONTRACT SUMMARY

Utility Name	Contact	Phone	Email	Scope of Services	Began service
Broward County	Mr. Keith McCawley	954-831-0977	kmccawley@broward.org	682,000 water meters read annually. Connect-disconnect-meter change out services.	02/25/13
Cherokee County Water & Sewerage Authority	Mr. Dwight Turner	770-479-1813	dturner@ccwsa.com	816,000 water meters read annually	03/01/99
City of Deerfield Beach	Bernard buxton-tetteh	954-480-4432	bbuxton-tetteh@deerfield-beach.com	156,000 water meters read annually. Collections services.	02/01/97
City of Fort Lauderdale	Ms. Reina Gonzalez	954-828-7843	rgonzalez@fortlauderdale.gov	748,000 water meters read annually.	10/01/94
City of Fort Worth	Mr. David Cook	817-392-8051	David.cook@fortworthtexas.gov	2,800,000 water meters read annually	10/01/93
City of Norfolk	Ms. Debra Shelton	757-823-1009	debra.shelton@norfolk.gov	816,000 water meters read annually.	11/03/97
City of Sunrise	Ms. Haley Benedict	954-746-3246	Hbenedict@sunrise.gov	860,000 water meters read annually	10/22/10
Cobb County Water System	Mr. Brian Jett	770-419-6274	brian.jett@cobbcounty.org	2,058,000 water meters read annually	07/01/98
Fulton County Water System	Mr. Lee Poolman	404 612-7697	Lee.poolman@fultoncountyga.go	456,000 water meters read annually	07/01/14
Cobb EMC	Mr. Jim Gantt	678-355-3112	jim.gantt@cobbenergy.com	Collections, disconnects, connects, and installs services done on electric meters	01/01/98
Columbia Gas of Ohio meter reading	Ms. Mary Barna	614-561-3804	mbarna@nisource.com	16,400,000 AMR Drive by gas meters read annually	11/01/94
Columbia Gas of Ohio collections	Ms. Mary Barna	614-561-3804	mbarna@nisource.com	Collections and disconnect services.	07/01/02
Columbia Gas of Ohio inaccessible audits	Mr. Ryan Straka	614-460-6412	rstraka@nisource.com	Call center, scheduling, corrosion inspections completed on inaccessible meters.	06/05/12
Columbia Gas of Kentucky	Ms. Mary Barna	614-561-3804	mbarna@nisource.com	1,500,000 gas meters read annually	06/01/09
North East Ohio Natural Gas	Ms. Linda Richards	800-237-2099	lrichards@egas.com	198,000 gas meters read annually	03/03/08
Suburban Natural Gas	Mr. Bruce Campbell	740-548-2450	bcampbell@sngco.com	186,000 gas meters read annually	10/01/04
Waterville Water	Ms. Mischell Sloan	419-878-8101	msloan@waterville.org	30,000 water meters read annually	01/11/03

NARRATIVE

Bermex Inc. reads 796,000 water meters per month (9,552,000 annually) in 12 cities across the eastern half of the United States, plus Fort Worth Texas. All meters read by Bermex Inc. are located in pits outside homes or businesses. Locations include but are not limited to front yards, backyards, alley ways, sidewalks and streets. Reads are done manually, via touch pads and as walk by radio reads. As you can see we have a complete understanding and extensive experience in the reading municipal and investor owned water meters.

The City of Fort Lauderdale presents requirements that Bermex Inc. has knowledge of due to our long term relationship. These requirements include such things as;

- Since 9-11 the routes in Port Everglades have required special identification for access to read them.
- There are compound meters that require a remote reading device that is shared by the City and Bermex Inc. and dictates special scheduling by our personnel to ensure availability for all personnel.
- Areas that flood during the rainy season and the extraordinary scheduling that is needed to get the reads.
- Events scheduled along the beach routes have a need for workforce flexibility to obtain the reads outside of the normal schedule.
- Co-ordination with other City contractors or staff that for instance move water meters or do other needed utility infrastructure work and the scheduling of meter reading around these situations.
- We have also set up daily face to face communications with the personnel at the City to allow us to pick up hand-held computers and the daily rechecks required.

The proximity of our office allows our supervision to keep in contact with staff that is out in the field. Bermex Inc. evaluates its meter reading on a regular basis. These evaluations are done with information from our computer based OPERATIONS MANAGEMENT SYSTEM that tracks daily attendance, route completion, errors, meters read per hour and total route completion time. The City provides us with reporting that has specific time stamp information for each meter read. This allows us to track personnel on their daily routine and see where areas of help are needed. We also employ periodic random field audits to ensure the reader is in uniform, they are at the route assigned, and they are paying attention to the special needs that may be addressed as comments in the handheld. These audits allow us to continue our training efforts and to provide necessary counseling where needed. Also noted where practical is any direct contact the reader has had with customers and their demeanor with those customers.

Bermex Managers and Supervisors in every office hold safety meetings covering such subjects as driving safety, weather awareness and safety, animal safety, slips and falls, as well as health and fitness. In addition, safety information is communicated through written hand-outs, Safety Team meetings, and postings within the office. Bermex management performs a review of driver's licenses every six months.

Bermex Training Outline

Bermex is in a unique position to provide trained meter reading and field services personnel. Using an internally developed training program Bermex will be responsible for the on-going training of our employees.

Trainees' complete classroom and field training in which several instructional methods are utilized; audio and video and appropriate comments are relayed back to the trainee. Included is an orientation to Bermex as a company, our role as a contractor, personnel policies, and the general company philosophies. Bermex also includes instruction in safety procedures, rules and regulations, and customer service relations. At the completion of classroom instruction, successful trainees proceed into field training. Bermex solicits comments and provides feedback to the employee. Continuous evaluation of the employee is undertaken. This procedure allows corrective action to be immediately implemented and helps ensure that Bermex is delivering "World Class" customer service. Training materials include workbooks, VHS video on meter reading, handouts on safety and dogs, and recording read data.

Bermex Inc. is committed to continually coaching and training all personnel, and constantly evaluates them to determine their desire and ability to perform the services required. Personnel are awarded monetary performance based incentives for behavior above set standards. In all, these programs are designed to maintain a workforce that is willing and capable of providing the services required by the contract.

Training Schedule Sample Outline

Day One – In House Classroom Training / Orientation Pt 1

- New-hire Orientation - Who is Bermex and why are we in business, explanation of company logo.
- Employee handbook issued to employees - Company policy, rules explained, drug training, drug/alcohol manual, collection site memo, chain of custody.
- Training agreement, time sheet, vehicle responsibility (valid driver's license/registration/proof of insurance), maintenance of Company/Personal vehicles, verification of driver's license every six-(6) months
- New hiring paperwork, employee handbook

Day Two In House Training / Pt 2

- Safety handbook, dog training/video, slip/fall/video, safe driving training
- Meter reading Safety DVD, hand-held introduction/overview.

Day Three through Day Five – Field Training

- Morning sign-in and route assignment training, locating route, reading maps.
- Trainee teamed up with established trainer on actual routes.
- Trainee acclimates to the physical demands of fast pace walking.
- Trainer explains importance of "parking smart" parking the vehicle legally, not to block, traffic, driveways, fire lanes, tow away zones etc.
- Trainee bending lifting all meter box lids reading along side trainer at all times.
- Trainer explains hi-lo failure, double checking meter numbers and reads.
- Trainer enters all final readings in the hand-held until day 6.
- Trainee learning route structure, meter location codes, skips codes, etc.
- Training on fueling procedures, daily mileage keeping procedures
- Trainer shows trainee how to search skips and go back on missed meters before leaving the route area.
- Training on end of route, end of day, sign-out procedures.

Day Six – Eight – Field Training

- Trainee completing all morning procedures including driving to route.
- Trainer evaluates driving habits of trainee.
- Trainee controls handheld while trainer verifies all readings before entering into the handheld.

Day Nine – Field Training

- Trainee doing all morning procedures including driving to route.
- Trainer evaluates driving habits of trainee.
- Trainee controls handheld while trainer verifies all readings before entering into the handheld

Day Ten – Field Training

- Trainee doing all morning procedures including driving to route.
- Lead Meter Reader goes out with Trainee to certify they know what they're doing.
- Quality assurance monitoring communication regarding performance deficiencies
- Supervisor – Trainee Daily communication and performance assessment to insure continuous improvement. (Thru reports provided by City of Fort Lauderdale).

Approach To Scope Of Work

Bermex Inc. has been the Meter Reading Service provider for the City of Fort Lauderdale for over twenty-two years. We have a complete understanding of the system and the requirements of the city of Fort Lauderdale. As the current contractor for this job we would have no startup concerns or timetables. The award of this contract to Bermex would result in a continuation of quality meter reading services.

- Bermex understands the need for annual background checks and obtaining badges for entrance into Post Everglades and the costs associated with it.
- At the executive airport we have worked with our contacts at the city to prepare our own maps that locate each of the meters there to enhance efficiency to insure that we get each and every read.
- There are compound meters that require a remote meter reading device that is shared by the City and Bermex and dictates special scheduling by our personnel to ensure availability for all personnel.
- Areas that are prone to flooding during the rainy season and the extraordinary scheduling that is needed to obtain those readings
- We are familiar with the customers that need to be called and notified the day before their meter is scheduled to be read in order to obtain access.
- We understand the reasons for the control purpose and the regular rotation of routes to avoid falsification of reads by an individual meter reader.
- We understand the cut-off times each day so the utility has the time to do their billing.
- We understand the re-read process and the turn-around time with those accounts.
- We have complete knowledge of the cycles and the routes and the overall service territory of The City Of Fort Lauderdale.

Bermex has expertise knowledge of the VersaTerm LX handheld system the City of Fort Lauderdale currently uses. We also realize the age of those units and the expensive replacement costs of the units as they age out. Bermex would also like to propose and share "Smart Phone Meter Reading" technology to the city of Fort Lauderdale and relieve the city of those replacement costs as an alternative. Smart Phone Meter Reading or "SPMR" as it's commonly referred to is an innovative field data collection that leverages the widespread use, power of smart phones to help utilities of all sizes and types read their meters better, faster and less expensively than ever before.

The SPMR Web cloud-based route management application brings a new level of flexibility and value to utility companies of all sizes. This system provides flexible configuration allowing each user to customize reports, alerts and codes to maximize control and productivity. The SPMR system automatically grabs GPS data every time that a meter is read allowing utilities to validate readings for customers with photos and GPS marking and tracking.



Leveraging the Power of SmartPhones

Easy and Flexible Software

The SPMR phone software is intuitive and easy to learn - allowing most readers to be proficient in less than an hour. The screens are easy to navigate and have all of the information a reader needs at their fingertips. SPMR phone software includes audit alerts, codes, notes, searches, filters and more.

GPS and Mapping

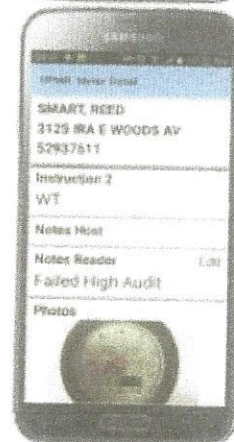
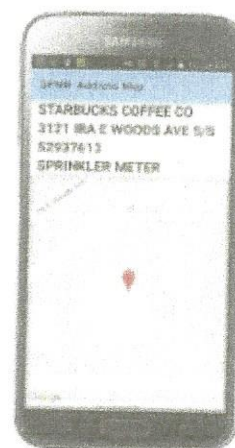
SPMR automatically grabs GPS data every time you read a meter and every time you take a photo. And let Google Maps guide you to any address or to the

Photos = 1,000 Words

Integrating the phone's camera into reading activity can help validate an out of range reading or it can prove tampering, leaks, and meter damage. SPMR allows you to take up to 5 photos per reading record - and all photos are sent to the Cloud Server in real time so that they can be seen by office personnel.

Cloud Storage

Every reading, every code, every note, every photo is sent from smartphones to our SPMR Web server in real time. And SPMR saves it for 14 months so you can go back and investigate readings, reader activity and of course, all of the photos you've taken - all just a mouse click away. Office personnel can access SPMR Web from a browser, so they're not tied to a specific PC. SPMR Web comes with a variety of powerful reports - plus you can use our reporting tools to create - and save - your own formats.



SMARTPHONE METER READING

READ SMART

SmartPhone Meter Reading Web Route Manager

The SPMR Web™ Cloud-based route management application brings a new level of flexibility and value to utility companies. SPMR Web integrates with the intuitive SPMR SmartPhone™ application and the state-of-the-art Android-driven ROCKET™ AMR/AMI System.

Developed by SPMR LLC, this hosted solution helps utilities of all sizes to operate with the lowest cost of ownership. SPMR Web brings together all of the power and controls necessary to manage meter reading systems.

SPMR is the first full-featured meter reading system that allows utilities to pay as they go. By using a SaaS (Software as a Service) model, no longer do utilities have to embark upon time-consuming capital expenditure projects – they can pay for services used.

- Cloud Hosted Security: SPMR Web provides the highest level of security at a Tier III data center. 24/7/365 uptime.
- Browser Based Access: Utilize SPMR Web from any browser. No longer are utilities locked to specific PCs or operating systems. View and manage from anywhere, anytime.
- Photo and Map Integration: View photos and plot locations in Google Maps. Share with other departments. Validate readings for customers. If a picture is worth a thousand words, then a photo with GPS is priceless.
- Professional Customer Service: Take advantage of our seasoned staff's knowledge of utility operations and the SPMR System.
- AMR/AMI Migration: SPMR Web was built to accommodate any migration path. With SPMR Web, utilities can read with SmartPhones, with Mobile RF equipment and of course, in true AMI Fixed Network fashion.
- Flexible Configuration: Customize each user's views, reports, alerts and codes to maximize control and productivity.



www.smartphonemeterreading.com
info@smartphonemeterreading.com



for integrating
SmartPhones into
your Utility



7 Game-changing reasons why you should consider how to bring
your utility into the 21st century.



Who Doesn't Have One?

Did you know that over 70% of the population doesn't have one smartphone?
And did you know this is
increasing 10% per year?

#1

Powerful

SmartPhones come with every
feature you could ever want:
WiFi, Bluetooth, Camera,
Scanner, GPS, Mapping, Voice
to text, and more.
There's nothing you can't do with
a smartphone. Just find the
right app to harness their
power.

#2



GPS and Mapping

Turn on GPS and GPS-based apps will
track your movement. Use Google Maps, Google
Earth, or Mapbox to track and share location.

#3

Photos = 1,000 Words

Send with your text photos
documentation of an inspection
condition.
Let your smartphone provide the
evidence and detail that written notes
can't.

#4



Real Time Data

Send work order and receive results in real time.
Know where your resources are and optimize
performance.

#5

#6

Ruggedized

Did you know that smartphones are used as resilient as
specialized ruggedized equipment?
Smartphones are some of the best designed and most
reliable pieces of technology ever built.



Value

The most widely deployed
technology in the world. Easy to
use. Extremely powerful. Reliable.
Learn more about its potential
at SmartPhoneReading.com.

#7



SMARTPHONE METER READING™ (SPMR) Frequently Asked Questions

What is SmartPhone Meter Reading? SmartPhone Meter Reading, or SPMR™ as we call it, is an innovative field data collection system that leverages the widespread use, power and value of smartphones to help utilities of all sizes and types to read their meters better, faster and less expensively than ever before.

What kind of smartphones are supported? SPMR supports any device, e.g. phone, ruggedized handheld, or tablet that operates on the Android 4.1 or greater platform.

Can I buy phones from you? Because you can get phones quicker and cheaper from great companies like AT&T, Sprint, Verizon, Wal-Mart, Target, etc., we adhere to a BYOD (Bring Your Own Device) concept. This gives our customers the flexibility to get any supported device they want.

What about ruggedization concerns? Interestingly, smartphones are more ruggedized than you think. Specifically, many are IP68 (waterproof without a case) and Mil-Std-810 certified (drop, shock resistant). And smartphone cases will usually give you the same specs as more expensive ruggedized handhelds. Clearly, we don't believe that you need an expensive ruggedized proprietary handheld to effectively read meters, but that's entirely up to you.

Do you repair phones or other Android devices? No, but we can refer you to organizations that do.

What if I change phones/devices? Can I transfer my license to a new phone? Yes. You can change phone licenses any time. The license and activation process only takes a few minutes.

I'm too small to afford a meter reading system. SPMR allows you to afford a fully functioning meter reading system for very little money. And you can get started the same day!

We're too big to need meter reading on smartphones or other handheld devices. Your utility personnel either have - or will inevitably have - a smartphone. If you're ever in a pinch to read meters, then anyone with an Android smartphone can be a "reader". In minutes. And for a lot less than what traditional proprietary handheld systems charge.

We're fully deployed with AMR/AMI, so we don't need smartphone meter reading. Just like PCs didn't do away with paper, having a fully deployed AMR/AMI system doesn't eliminate the need to manually read meters. Non-reporting AMR/AMI devices, re-checks, etc. Now you can dispatch reads to your readers - or download meters to be read from your phone. And remember, SPMR can also do meter changes, turn ons, turn offs, cutoffs and AMR/AMI installations.

What about my billing interface? Who do you interface to/with? How does that work? We use an industry standard format that most billing providers already support. Even if yours doesn't, we can help create an interface (additional charges apply). Or you can use our easy-to-use CSV or Excel spreadsheet import formats to get you "reading" as quickly as possible.

What about support? We have a full service Call Center with experienced and trained personnel. We handle calls 24/7. Our Call Center Hours are 7:30 to 5:30 Central Time. 214 540 5050.

Where is my data kept? How do I know it won't be lost? Stolen/intercepted? We store your data in a professional cloud provider, with 24/7/365 uptime. Your data is completely secure, behind professional firewalls - all data over the air is encrypted so it is virtually impossible to steal.

Can I do meter changes? Turn ons/offs? Cutoffs? You can do meter reading, turn ons, turn offs, cut offs, meter changes and AMR and AMI installation tracking with SPMR. SmartPhone Meter Reading is very versatile.

How quickly is the data transferred between the Cloud and the Phone?	In seconds. Just as fast as you sending a text. For example, a route of 1,000 meters downloads in less than 15 seconds.
What's your meter reading experience?	We've built meter reading systems for some of the very biggest utilities, water, gas and electric. Our resources have 200+ years of experience with utility companies of all sizes and types. When you see what we've done with SPMR, we think you'll be sold.
What about bug fixes? How do those get handled/distributed?	Web fixes are published over the weekend with an advance message to all users upon log in. Phone software is a download process. Users are notified by our system and they can download a new version in less than 30 seconds.
What about new features/enhancements? How do those get handled/distributed?	Releases usually contain both enhancements and bug fixes. We're very open to new ideas, so if you want something in your SmartPhone Meter Reading System, then let us know.
Contract? What is the term? What are the requirements?	We don't require a contract. But if your board/management requires one, we have a simple 2-page Subscription Agreement. Net is that you get to use the system and receive support as long as you pay your fees.
What about using my phone in the rain?	Certain third-party cases make phones immune to water. Our customers who use smartphones say that they operate outdoors at least as well as their previous 'ruggedized' handhelds. If rain is a problem for your phone's screen, then use our new and innovative voice activated mode (in test Q2 2016). Speak and you will be heard.
What about cold temperatures - won't the screen freeze up?	3rd party cases provide a layer of insulation to keep the screen warm and responsive. We've read in 15 F weather without problems.
How many phone users can the system support?	Our SPMR system is designed around the latest communications techniques – so it's truly not an issue. Our dynamic server configurations allow us to grow and adapt to virtually any sized client.
Can I change a reading after it's been sent?	Yes. The system is adaptive in that your phone data is your web data - and vice versa. So, if you re-enter a reading on the phone, guess what: that reading goes up to the Server immediately.
What about field codes and notes?	Got 'em. Readers can enter trouble codes, skip code and/or comments. Those are shared with the Web Server in real time. The system also provides codes for Instructions (e.g. Bad Dog), Location codes (e.g. Left Front), Account Codes (e.g. Active/Inactive), etc.
Can I take multiple photos for one account?	A photograph is worth 1,000 words. We're not sure if 2 photos are worth twice as much, but if that's not enough, rest assured by knowing that you can take up to 5 pictures per meter.
What phone networks/providers, e.g. AT&T, Verizon, Sprint are supported?	All are supported - the application is network independent.
How much data goes over the network - I don't want to get a huge cell data bill.	Raw route and reading data is minimal, e.g. about 1k per meter. And regardless of your phone's photo settings, we reduce the images we send to 500k. With cellular data plans starting at 1Gb, and with most group plans providing "shared" data, we don't think you'll run into data problems. Doing the math, it would take 2,000 photos per month to reach the minimum 1Gb data threshold. But if you did have data problems, then know that SPMR can be configured to send pics only via Wi-Fi.
What happens when I'm out of network range?	The SPMR application indicates those meters that were read when out of network coverage – the software clearly identifies this situation and automatically batch uploads these reads when a network (cell data or Wi-Fi) is detected.
What utility types do you support?	Electric? Gas? Water? Yes - all are supported.
What about Training?	We offer online telephone training by our experienced Customer Service Reps.
Support -	We use NTR Support and/or GoToMeeting to allow our CSRs to take a look at your computer if necessary - and if you give permission to do so.

REFERENCES

City of Sunrise Florida
Haley Benedict
Public Services Manager
Customer Service
10770 W. Oakland Park Blvd.
Sunrise, Florida 33351
Ph (954) 746-3237
Fx (954) 572-2469
Hbenedict@sunrise.gov

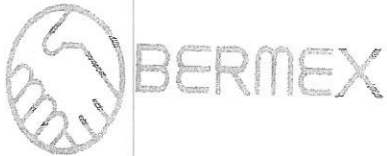
(Currently reading 72,000 Water and Gas meters monthly / \$466,560 yr.)

Broward County Florida
Keith McCawley
Administrative Manager 1
Broward County Florida
2555 W. Copans Road
Pompano Beach, Florida
Ph (954) 831 - 0977
Fx (954) 831 - 0959
KMCCAWLEY@broward.org

(Currently reading 57,000 Water Meters monthly / \$465,120 / yr.)

Cobb County Water System
Brian A. Jett
Field Services Supervisor
680 South Cobb Drive
Marietta, Georgia 30060-3113
Ph (770) 419-6274
fx (770) 419-6224
Brian.jett@cobbcounty.org

(Currently reading 175,000 Water Meters monthly / \$1,365,000/yr.)



09/20/2016

To: The City of Fort Lauderdale Evaluation Committee
RE: Water Meter Reading Services (Annual Contract) 465 – 11749

Dear Committee members:

Bermex, Inc. has been providing quality Water Meter Reading Services to the city of Fort Lauderdale since October 1994 and has continued to be awarded subsequent contracts, which has resulted in our continued reading of the City's meters to date. We are pleased to be included as a potential contractor for this 2017 RFP. If awarded the contract Bermex, Inc. will continue to be fully committed to performing the services outlined by the City of Fort Lauderdale.

Over the past Twenty-two year period our staff and the staff at the City of Fort Lauderdale have developed a professional relationship that has benefited both the City and Bermex. Our open lines of communication have helped to identify concerns and the subsequent corrective actions that provide outstanding service to the residents of Fort Lauderdale. Bermex personnel have gained the knowledge of the system to perform ongoing operations in an efficient and orderly manner. Our knowledge of your system makes us uniquely qualified to continue as your contract meter-reading source.

Again thank you for your consideration of Bermex, Inc. and we look forward to a continuing partnership if awarded this contract.

Best regards,



Todd Jones
President
Bermex, Inc.
1333 Home Ave
Akron, Ohio 44310
Phone 1 (800)-662-2562-Ext. 215
Fax 586.461.2054
Mobile (330) 612-2090
E-Mail Tjones@bermexinc.com

BID/PROPOSAL CERTIFICATION

Please Note: All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit <http://www.dos.state.fl.us/>).

Company: (Legal Registration) Bermex Inc.

Address: 1333 HOME AVE.

City: AKRON

State: OH Zip: 44310

Telephone No. 1-800-662-2562 FAX No. 586-461-2054

Email: TJones@bermexinc.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): _____

Payment Terms (section 1.04 of General Conditions): _____

Total Bid Discount (section 1.05 of General Conditions): _____

Does your firm qualify for MBE or WBE status (section 1.09 of General Conditions): MBE _____ WBE _____

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No.	Date Issued	Addendum No.	Date Issued
<u>1</u>	<u>09/09/16</u>	<u>3</u>	<u>09/28/16</u>
<u>2</u>	<u>09/12/16</u>		

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. If submitting your response electronically through BIDSYNCR you must also click the "Take Exception" button.

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

Todd E. Jones

Name (printed)

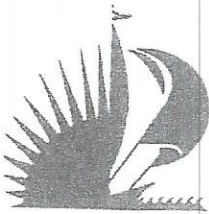
10-3-16

Date:

Signature

PRESIDENT

Title



Revised Cost Proposal Page

Proposer Name: BERMEX, INC

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP. Cost to the City: Contractor must quote firm, fixed, costs for all services/products identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Notes:

List and attach a breakdown of costs including but not limited to labor, equipment, materials and parts to fully implement, execute, and perform this contract.


<u>Description</u>	<u>Quantity</u>	<u>Unit Cost</u>	<u>UOM</u>	<u>Total Cost</u>
1. Meter Reading* (*Annual Estimate 806,568)	67,214	\$ <u>0.61</u>	12 Months	\$ <u>492,006.48</u>
2. Cost Per Meter Read	1	\$ <u>0.61</u>	each	\$ 0.61
3. Disconnections (Meter turn offs)	800	\$ <u>5.00</u>	12 Months	\$ <u>48,000.00</u>

Total Project Cost \$ 540,006.48

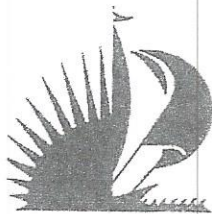
Submitted by:

Todd E. Jones
Name (printed)

10/4/16
Date


Signature

President
Title



City of Fort Lauderdale • Procurement Services Division
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301
954-828-5933 Fax 954-828-5576
purchase@fortlauderdale.gov

Addendum No. 3
RFP# 465-11749

Alternate Cost Proposal Page

Proposer Name: BERMEX, INC

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor must quote firm, fixed, costs for all services/products identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Notes:

List and attach a breakdown of costs including but not limited to labor, equipment, materials and parts to fully implement, execute, and perform this contract.

<u>Description</u>	<u>Quantity</u>	<u>Unit Cost</u>	<u>UOM</u>	<u>Total Cost</u>
1. Meter Reading* (*Annual Estimate 806,568)	67,214	\$ <u>0.63</u>	With SPMR System 12 Months	\$ <u>508,137.84</u>
2. Cost Per Meter Read	1	\$ <u>0.63</u>	With SPMR System each	\$ <u>.063</u>
3. Disconnections (Meter turn offs)	800	\$ <u>5.00</u>	12 Months	\$ <u>48,000.00</u>

Total Project Cost \$ 556,137.84

Submitted by:

Todd E. Jones

Name (printed)

Signature

10/4/16

Date

President

Title

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and free from collusion. Vendor shall disclose below, to their best knowledge, any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee as defined in Section 112.3135 (1) (c), Fla. Stat. (1989), who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement. Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement. For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they hold a controlling financial interest (ownership of five (5) percent or more), unless in their City duties they are not involved in:

- 3.3.1 The award of the contract, or
- 3.3.2 Determining contract provisions, or
- 3.3.3 The enforcement of the contract.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME

RELATIONSHIPS

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

N/A  10-3-16

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local BUSINESS preference classification as indicated herein, and further certifies and agrees that it will re-affirm it's local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this ITB. Violation of the foregoing provision may result in contract termination.

(1) _____ is a **Class A Business** as defined in City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the City of Fort Lauderdale current year Business Tax Receipt and a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.

Business Name

(2) BERMEX, INC. is a **Class B Business** as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the Business Tax Receipt or a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.

Business Name

(3) _____ is a **Class C Business** as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City.

Business Name

(4) _____ requests a **Conditional Class A** classification as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.

Business Name

(5) _____ requests a **Conditional Class B** classification as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.

Business Name

(6) _____ is considered a **Class D Business** as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. and does not qualify for Local Preference consideration.

Business Name

BIDDER'S COMPANY: BERMEX INC.

AUTHORIZED COMPANY PERSON: Todd E. Jones

NAME

SIGNATURE

DATE

10-13-16

CONTRACT PAYMENT METHOD BY P-CARD

THIS FORM MUST BY SUBMITTED WITH YOUR RESPONSE

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to payment by credit card via MasterCard or Visa. This allows you as a vendor of the City of Fort Lauderdale to receive your payment fast and safely. No more waiting for checks to be printed and mailed.

Payments will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, firms must presently have the ability to accept credit card payment or take whatever steps necessary to implement acceptance of a credit card before the commencement of a contract.

Please indicate which credit card payment you prefer:

X Master Card

X Visa Card

Company Name: BERMEX INC.

Todd E. Jones
Name (printed)


Signature

10-3-16
Date:

PRESIDENT.
Title



CERTIFICATE OF LIABILITY INSURANCE

BERMEX0-01

BORO

DATE (MM/DD/YYYY)

6/29/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER The James B. Oswald Company 1100 Superior Avenue East Suite 1500 Cleveland, OH 44114		(216) 367-8787	CONTACT NAME: Sue Lawhead PHONE (A/C, No, Ext): (216) 367-8098 FAX (A/C, No): (216) 367-8099 E-MAIL ADDRESS: slawhead@oswaldcompanies.com	
INSURED Bermex Inc. 1333 Home Ave. Akron, OH 44310-2512		INSURER(S) AFFORDING COVERAGE		NAIC #
		INSURER A: Liberty Mutual Fire Insurance Company		23035
		INSURER B: Liberty Insurance Corporation		42404
		INSURER C:		
		INSURER D:		
		INSURER E:		
		INSURER F:		

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y	N	TB2Z91462846-016	6/18/2016	6/18/2017	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000	
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS	N	N	AS2Z91462846-026	6/18/2016	6/18/2017	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$	
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000	N	N	TH7Z91462846036	6/18/2016	6/18/2017	EACH OCCURRENCE \$ 20,000,000 AGGREGATE \$ 20,000,000	
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	N	WC2Z91462846076	6/18/2016	6/18/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

City of Fort Lauderdale Purchasing Division is included as an additional insured under the general liability if required by written contract or agreement with the named insured.

CERTIFICATE HOLDER**CANCELLATION**

City of Fort Lauderdale Purchasing
Division
100 North Andrews Avenue
Fort Lauderdale, FL 33301-

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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BUSINESS TAX RECEIPT

CITY OF OAKLAND PARK

2016-2017

MAILING ADDRESS

BERMEX INC.
1333 HOME AVE
AKRON, OH 44310

ISSUED DATE: July 26, 2016

NAME AND LOCATION OF LICENSEE

BERMEX INC.
2880 W OAKLAND PARK BLVD
#114
OAKLAND PARK, FL 33311-

LICENSE NUMBER

2017000878

ORIGINAL NUMBER

2007003937

LICENSE EXPIRES

9/30/2017

THE PERSON OR FIRM NAMED ABOVE IS HEREBY LICENSED TO ENGAGE IN THE BUSINESS PROFESSION OR OCCUPATION LISTED BELOW IN THE CITY OF OAKLAND PARK FLORIDA.

BUSINESS CODE

00400

BUSINESS DESCRIPTION

CONTRACT METER READING

RESTRICTIONS

OFFICE ONLY

LICENSE MUST BE CONSPICUOUSLY POSTED AT THE PLACE OF BUSINESS SHOWN

State of Florida

Department of State

I certify from the records of this office that BERMEX, INC. is a Michigan corporation authorized to transact business in the State of Florida, qualified on April 21, 1997.

The document number of this corporation is F97000002091.

I further certify that said corporation has paid all fees due this office through December 31, 2015, that its most recent annual report/uniform business report was filed on February 23, 2015, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Seventh day of August, 2015*

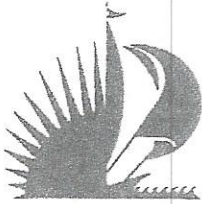


Ken Ditzner
Secretary of State

Tracking Number: CU1753787884

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



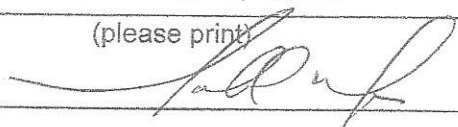
City of Fort Lauderdale • Procurement Services Division
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301
954-828-5933 Fax 954-828-5576
purchase@fortlauderdale.gov

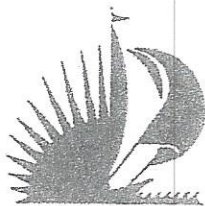
There will be a pre-proposal conference and/or site visit scheduled for this Request for Proposal. It is strongly suggested that all Contractor's attend the pre-proposal conference and/or site visit.

There is no Pre-Proposal meeting scheduled for this project.

All other terms, conditions, and specifications remain unchanged.

James Hemphill
Sr. Procurement Specialist

Company Name: BERMEX, INC.
(please print)
Bidder's Signature: 
Date: 10-3-16



City of Fort Lauderdale • Procurement Services Division
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301
954-828-5933 Fax 954-828-5576
purchase@fortlauderdale.gov

ADDENDUM NO. 3

RFP No. 465-11749

TITLE: Water Meter Reading and Related Services

ISSUED: 9/28/16

This addendum is being issued to make the following changes to the solicitation listed above, extend the proposal due date, add the revised Cost Proposal Page, and re-add documents to solicitation packet:

1. Extend the due date until **Thursday, October 6, 2016, at 2:00pm.**
2. See the revised Cost Proposal Page to include in your proposal,
3. The following Documents have been re-added to the documents section in BidSync - It was inadvertently deleted for a short time due to a system glitch. If you downloaded the bid after 9/9/16 you may not have all the documents.
4. Sample Door Hanger Supplied by the City

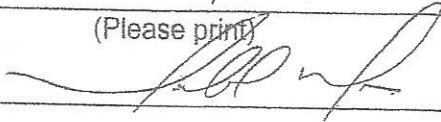
Please ensure the documents in your proposal packet include the following below:

Documents:

1. Non-Collusion Statement
2. Local Preference Certification
3. Contractor Payment by P-Card Form
4. Bid Proposal Certification

All other terms, conditions, and specifications remain unchanged.

Althea Pemsel
Sr. Procurement Specialist

Company Name: BERMEX, INC.
(Please print)
Bidder's Signature: 
Date: 10-3-16