



CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING

#16-0973

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee R. Feldman, ICMA-CM, City Manager

DATE: November 1, 2016

TITLE: Motion to Approve Second Amendment to Agreement for a Proprietary
Purchase of Internet and Network Communications Services – Comcast
Cable Communications Management, LLC – \$409,000

Recommendation

It is recommended that the City Commission approve the second amendment to the Comcast Enterprise Services Master Services Agreement No. FL-294274-dkeen (Agreement), in substantially the form attached, to purchase existing and additional proprietary Internet and network communications services from Comcast Cable Communications Management, LLC (Comcast) in an annual amount estimated not to exceed \$409,000.

Background

As part of the City's franchise agreement with Comcast, an institutional network (INET) was constructed by Comcast and funded via a pass-through to the local cable subscribers. The INET is a network of fibers connecting over 30 buildings and the City's four data centers located in City Hall, Police Headquarters, Public Works Administration, and Emergency Operations Center buildings to create a private network. Initially, the INET saved the City approximately \$200,000 annually by eliminating leased data lines from BellSouth.

The City's private network infrastructure, much like the Internet, is now a critical transport for a wide variety of services including but not limited to: email, telephone, call center, Wi-Fi and internet transaction communications, local and remote access to enterprise applications, public safety, access control and security camera communications between City buildings and mobile vehicles, video conferencing, digital signage, Fort Lauderdale TV and other video streaming services.

In 2007, the Florida Legislature passed the Consumer Choice Act. This legislation transferred the authority to issue cable television franchises from local governments to the State of Florida Department of State. All franchise agreements existing at the time of passage of the law in 2007 remained in place until their expiration. When the franchise agreement between the City and Comcast expired, Comcast continued to

allow our fiber communication connections to the INET.

The City was notified by Comcast on March 14, 2016 that the INET network infrastructure will no longer be supported and a migration to another platform must be developed. The City currently utilizes the INET to interconnect thirty-nine (39) City locations. The City also utilizes another Comcast service, "Comcast Metro Ethernet," for internet access and to interconnect 25 other locations.

Staff is recommending the migration of the INET lines to the existing Comcast Metro Ethernet communications service. This migration will take place in two phases over fiscal years FY 17 and FY 18. This will allow the City to migrate from two to one network communications platform. In addition, staff is recommending using the Comcast Metro Ethernet service for future Internet and network needs, such as communications to new offices, up to the expiration of the existing agreement on April 3, 2019. The recommended not to exceed amount of \$409,000 includes the existing lines, new INET migrated lines and projected future lines for new or expanded office locations.

Staff has negotiated the second amendment to the existing Comcast Metro Ethernet agreement with pricing to accommodate the bandwidth needs of the additional lines, as well as allowing the term of all network communications services to be coterminous with the existing agreement. This agreement can be terminated for convenience, cause or due to non-appropriation of funds.

Pursuant to Section 2-189, Code of Ordinances of the City of Fort Lauderdale, Florida, the City may purchase proprietary items, as defined in Section 2-173, without the necessity of public bids. As defined by the Code, a proprietary item is not readily available from more than one supplier, manufacturer, or person and is unique in nature. Due to the uniqueness of this project and the major structural renovations the City would incur should any other company be used, this project is deemed proprietary.

Resource Impact

Funds for this agreement are included in the FY 2017 operating budget in the account listed below:

<i>Funds available as of October 11, 2016</i>					
ACCOUNT NUMBER	INDEX NAME (Program)	CHARACTER CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
581-ITS110101-3628	Unified Communications Services	Services/ Materials/ Telephone/Cable TV	\$1,912,079	\$1,892,579	\$409,000
TOTAL AMOUNT ►					\$409,000

Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within

the Internal Support Cylinder of Excellence, specifically advancing:

- Goal 11: Be a well-trained, innovative, and neighbor-centric workforce that builds community.
- Objective 4: Provide a reliable and progressive technology infrastructure.
- Initiative 1: Implement the Information Technology Strategic Plan for improved operational efficiencies and increased employee productivity.

This item advances the *Fast Forward Fort Lauderdale Vision Plan 2035: We are United*.

Attachments

Exhibit 1 – Second Amendment to Agreement

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