

9-7-16  
PUR-8  
REVISED CAM



**CITY OF FORT LAUDERDALE**  
**City Commission Agenda Memo**  
**REGULAR MEETING**

#16-0950

**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Lee R. Feldman, ICMA-CM, City Manager *ln.f.l.*

**DATE:** September 7, 2016

**TITLE:** **REVISED PUR- 8** - Motion to Approve Contract for Purchase of Energy  
Efficient Garage Lighting Solutions – ECO Lighting Solutions, LLC -  
\$466,175

**Recommendation**

It is recommended that the City Commission approve a four-year contract, in substantially the form attached, for the purchase of energy efficient lighting solutions from ECO Lighting Solutions, LLC in the estimated amount of \$466,175.

**Background**

The City of Fort Lauderdale solicited energy efficient garage lighting firms for projects at two City garages: City Park Garage and the Performing Arts Center Garage. The selected firm, ECO Lighting Solutions, LLC, will provide services to design, install, and maintain an energy efficient garage lighting system that has efficient energy and cost savings. The objective is to obtain garage lighting which results in a quantifiable return on investment. ECO Lighting Solutions, LLC has sufficiently demonstrated its ability to help the City achieve its goals.

The timeline of the solicitation process includes the following:

- May 12, 2016 – Request for Proposal (RFP) 463-11684 was issued for energy efficient garage lighting.
- June 9, 2015 – The RFP closed with a total of two firms submitting proposals:  
ECO Lighting Solutions, LLC  
conEdison Solutions
- June 27 and July 26, 2016 – The Evaluation Committee (Committee), consisting of Frank Castro, Parking Manager; Christine Fanchi, Planner; and Foster Jones, Facilities Manager-Broward County, met with Althea Pemsel, Senior Procurement Specialist, to evaluate the proposals. The firms were ranked based on the evaluation criteria shown in the table below.

<u>Ability to Meet Objectives</u> a. Assessment of City's current Project and Intent b. Warranty Length c. Documentation c. Warranty Program and Process to Use	15%
<u>Qualifications</u> a. References b. Past Performance c. Verifiable Success of Implementation d. Past Projects of Similar Size and Scope	25%
<u>Cost Savings</u> a. Methodology to Obtain Savings b. Software and Documentation c. Reporting d. Implementation Time Frame and Resources	15%
<u>Quantifiable Return on Investment</u> a. Use SMART Approach to Describe (Specific, Measurable, Attainable, Relevant and Timely) b. Funding Approach (Self-Funded and Proposer Funded)	30%
Total Project Cost and Plan	15%
Total Percentage of Points Available	100%

The two firms were ranked as follows.

<b>Firm</b>	<b>RANK</b>
ECO Lighting Solutions, LLC	1
conEdison Solutions	2

ECO Lighting Solutions, LLC has met all requirements of the RFP specifications and has been deemed the responsive and responsible proposer recommended for award.

### Resource Impact

There is no current fiscal year impact to the City. Future expenditures are contingent upon approval and appropriation of the annual budget.

There will be a 2017 Fiscal Year impact to the City in the amount of \$466,175.00.

<i>Funds available as of October 1, 2016</i>					
ACCOUNT NUMBER	INDEX NAME (Program)	OBJECT CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
461- P11658.461- 6599	CITY HALL GARAGE LIGHTING REHAB	CAPITAL OUTLAY/ CONSTRUCTION	\$357,500.00	\$357,500.00	\$310,735.00
643- P11661.643- 6599	ARTS AND SCIENCE GARAGE LIGHTING	CAPITAL OUTLAY/ CONSTRUCTION	\$257,400.00	\$257,400.00	\$155,440.00
<b>PURCHASE TOTAL</b>					<b>\$466,175.00</b>

### Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Infrastructure Cylinder of Excellence, specifically advancing:

- Goal 12: Be a leading government organization, managing resources wisely and sustainably.
- Objective 3: Provide safe, efficient and well-maintained vehicles, equipment and facilities and integrate sustainability into daily operations.
- Strategic Initiative: Integrate energy efficient retro-fits and sustainable design elements in City facilities.

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Ready*.

### Attachments

- Exhibit 1 – Solicitation
- Exhibit 2 - Final Ranking
- Exhibit 3 – ECO Lighting Solutions, LLC Proposal
- Exhibit 4 – ConEdison Proposal
- Exhibit 5 - Contract

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Prepared by: Frank Castro, Transportation and Mobility  
Althea Pemsel, Finance  
Linda Blanco, Finance

Department Directors: Diana W. Alarcon, Transportation and Mobility  
Kirk Buffington, Finance