

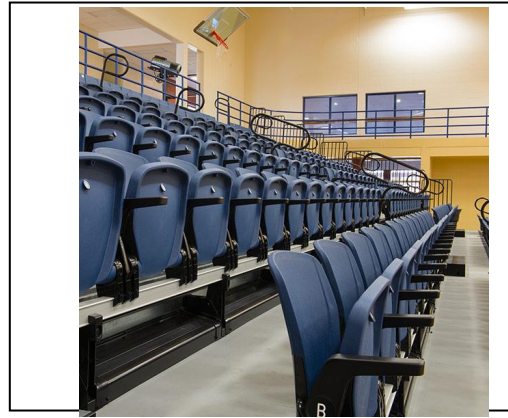


Seating Budgets

TO: Orlando Castellano

DATE: June 13, 2016

Dear Orlando:



Irwin Seating Company is pleased to provide this proposal to provide platform seating for the War Memorial Auditorium project:

Project/Product Description:

Delivery Date
Project Name
Project Location

2017
War Memorial Auditorium
Ft. Lauderdale, Florida

Model 4500
2 Sets 91' - 1" plus end rails
20 Seating Rows
10" Rise
33" Spacing
Panelam 3/4 Decking
Standard 11 inch Deck Level Filler
Floor & Wall attached
Pressure Treated Stringers
208/230 VAC, Three Phase IDS Steerable Power System
1278 INTEGRA Chairs, Semi-Automatic Operation with Foot Release - Plastic Back - Plastic
Seat - Plastic Arm Rest
410 VIP Chairs with CMI Vinyl on seat and back
Seat Numbers & Row Letters
1 Set of Removable End Rails (w/Slide-Out Pockets...for ½-open configuration)
1 Set of Self Storing End Rails
End Curtains
Rail Cart
Rear Rails
Black Powder Coated Nose and Riser Beam
Aisles (3) 60 inches wide, with
Smart EX Rail
Standard Steel steps including Removable Front Step
LED Step and Nose aisle lights
Estimated Seating Capacity = 1698



Seating Budgets

National IPA Pricing

1698 sittings at 445.50 per sitting	\$756,459.00
Semi-Auto seats 54.52 per sitting	\$92,575.00
410 Upholstered VIP chairs 98.62	\$40,434.00
12 power units @2105.75	\$25,269.00
Number and letter plates at 3.79 each	\$7,345.00
Add for vinyl curtains	\$18,720.00
¾" decking verses 5/8" decking	
920 4' pieces @16.51	\$15,189.00 Not on NIPA Price List
Removable rails w slide out pockets	
38 @165.13	\$6,275.00 Not on NIPA Price List
List Price	\$962,266.00
NIPA Discount	\$481,133.00
Your Cost	\$467,621.29
Freight	\$21,465.66

Total	\$489,086.95
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Does not include, Removal and Disposal, or Installation of the new system.

Summary:

The above pricing is based on furnishing **standard Irwin Seating Company product**, manufactured according to **standard Irwin Seating Company methods**.

Irwin Seating Company

Les Lundberg
Field Sales Manager
Irwin Seating Company
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