PROPOSAL

PRESENTED TO:

AnnDebra Diaz, Procurement Specialist II
City of Fort Lauderdale Procurement Services Division
100 N. Andrews Avenue, #619
Fort Lauderdale, FL 33301

Bid Number565-11736

Bid TitleSound, Stage & Lighting Services, Annual Contract

Bid ContactAnnDebra Diaz

Procurement Specialist II

Procurement 954-828-5949

adiaz@fortlauderdale.gov

OVERVIEW:

Proposal to provide sound, stage and lighting services for the City of Fort Lauderdale Parks and Recreation Department for 2016 in accordance with the terms, conditions, and specifications contained in RFP 565-11736.

PRESENTED BY:

John Di Lorenzo All On Stage Productions 500 NE 28 Court Pompano Beach. 33064

Point of Contact for CompanyJohn Di Lorenzo

Founder, All On Stage Productions

561-306-2578 cell

500 NE 28th Court

Pompano Beach, FL 33064

561-750-4070 office

allonstage@aol.com www.allonstage.com

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3.1 SCOPE OF SERVICES

All On Stage Productions ("Company") is experienced and fully prepared to provide sound, stage and lighting services as needed for all City of Fort Lauderdale Park and Recreation Department ("City") major festivals and events in the coming year as listed on RFP #565-11736 and for any additional events proposed and budgeted for by City.

Company ensures the availability of complete concert quality sound and lighting systems and all component hardware and equipment. Crew will have sound monitoring level devices available for all events and will respond to the requests of event staff regarding noise levels during performances.

Our team of sound and lighting technicians will coordinate all front of house and monitor boards and lighting equipment needed, including transportation, setup, operation and tear-down, as well as any additional equipment needed by the City, such as scaffolding, tents, covers, chairs to handle these special events. Company will plan around the schedule of these events to include all equipment and crew that might be needed for setup one day prior to the event and rehearsals and sound checks the day of the event.

To fully address all RFP concerns, we assure you that Company's professional crew wear standard black tech attire with Company-issued shirt identifying them as contractor personnel and will present themselves in a professional manner in both appearance and attitude. Company ensures they will not consume or be under the influence of alcohol and/or drugs while onsite and they will be responsible for their own meals and beverages.

We are pleased to offer this proposal and are available to meet in person or answer any questions you may have.

Respectfully submitted,

Wohn Di Lorenzo

President

4/25/16

4.2.2 EXECUTIVE SUMMARY

Principal John Di Lorenzo has over 43 years of experience in all aspects of production and entertainment performance. After moving to South Florida in 1990, he opened a music store and later formed and incorporated All On Stage Productions in 2006 specifically to meet the vast production needs of the many clients he encountered while working in the South Florida music industry. The company continues to expand, servicing productions of all levels for client events around the country. His partner, Billie Wells, brings the additional expertise as a licensed, bonded talent agent and decades of personal experience as a television, stage and touring performer.

Their current production work of providing sound, stage and lighting for the cities of Boca Raton, Deerfield Beach, Delray Beach and Boynton Beach highlights their expertise in handling large municipal events similar to the functions the City of Fort Lauderdale has offered for bid.

LOCATION: All On Stage Productions

500 NE 28th Court

Pompano Beach, Florida 33064

561-750-4070

www.allonstage.com

PRINCIPAL, POINT OF CONTACT: John Di Lorenzo, Founder, President

561-306-2578

allonstage@aol.com

PRINCIPAL: Billie Wells, VP

954-536-5270

billie@wellsentertainment.net

KEY LEAD TECHNICIANS: Jeff St. Amand

Frank Corneilous

Andre Angelo De Jesus

Ray Durso Joel Frieberg Larry (Fritz) Novak William (Will) De Faria Chenenne Baker

4.2.3 EXPERIENCE AND QUALIFICATIONS

Founder John Di Lorenzo has been in the entertainment business full-time since 1973. After college, Di Lorenzo toured with his own band, setting up sound and lighting for the shows in addition to being band leader. After going off the road in 1980, he used his knowledge and sound equipment to produce concerts in his home state of Connecticut.

In 1990, Di Lorenzo opened a music store in Boca Raton and during the following years developed strong working relationships with many professionals in the industry, including theaters, performers, musicians, singers and bands. As time progressed, the demand for his expertise in producing events continued to grow, so he decided to close the retail store and concentrate solely on the production business, forming and incorporating All On Stage Productions in 20016 with his wife, Billie Wells.

Since its formation, All On Stage Productions ("Company") has been working with local municipalities including event coordinators for the cities of Boca Raton and Delray Beach, corporate accounts, performing arts centers, touring companies and fulfilling production requests across the country.

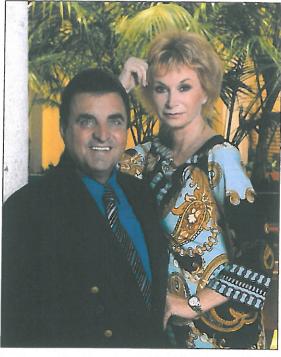
During this time, Billie Wells became a licensed, bonded talent agent and formed Wells Entertainment (www.wellsentertainment.net), providing entertainment throughout the South Florida area and using All On Stage Productions to produce the shows. As a buyer, Wells Entertainment has established relationships with numerous management companies and is able to find acts that in-route, often desiring to get out of cold during high season in Florida (see article attached below).

Working in conjunction, the two separate companies create a powerful, complete entertainment combination prepared to assist the City of Fort Lauderdale with any and all production and planning needs.

Entertaining Duo

first met Billie Wells and John DiLorenzo, her husband, at a little coffee shop in Delray Beach, Florida. They are an interesting couple in the fact that they both are in the entertainment business and have been most of their lives and all of their marriage. Now this duo has merged both businesses under one roof but in truth they are separate entities. Billie handles all the agency bookings and John commands all the stage production, including lighting, sound, stage and anything to do with theatrical production.

Billie was singing since the age of five and made her professional debut for a few pence a week in Durham, England. After that she was recognized by Tyne Tees Television where she did various children's TV verity shows. Still at school she was taken under the wing of the largest nightclub chain in the U.K Billie moved to London when she was only 17. From there Billie headlined her own shows throughout England and 25 countries throughout the world. She studied at the Actors Center in London and did many television shows, and commercials. One of her favorite moments was representing England in the International Song Festival in Minorca, Spain. She stared



in her own shows at The Casino Monte Carlo in front of royalty and numerous celebrities as well as opening for Roy Orbison.

Moving from performer to agent was a surprisingly easy transition since Billie knew both sides of the industry. She started Wells Entertainment in 2009 and has been expanding every year.

John was born in Stratford Connecticut and at a very young age studied trumpet and piano, and played for high school and college dances, then toured the country with his band for many years as the band leader and production manager where he honed his production skills before settling down in Florida were John

started his own company, All on Stage Productions. Producing spectacular events with fabulous lighting and sound. John has worked with numerous society, social and corporate clients, well known entertainers and celebrities. I'm so blessed to love my job being on or off the stage. Being an entertainer, he understands the needs of the headliners, puts their production anxieties at rest and lets them focus on their performance.

When asked how they met, Billie says, "I was to be performing on a Renaissance Cruise Line embarking out

of Cairo just before 9/11. I inquired with the agent to see if the cruise was still sailing. Two weeks prior, it had been canceled. The agent asked me to perform on his showcase and I replied, "Why not." John was also on the Showcase. We never talked during that showcase, but a week later I turned up at a show where he was the opening act. He asked me to do a duet with him which I declined. However, we are a duet in life since we met that first day. In many ways it's easy having someone in my life that knows the ups and downs of the business and is such strength during the personal crisis we all face throughout life. The whole world is a stage. 🚨

FLORIDA WOMAN 2014

WAREHOUSE INFORMATION:

All On Stage Productions owns an 8,000 sq. ft. warehouse located at 500 NE 28th Court, Pompano Beach, Florida (Copans and Dixie Highway), home for the company's trucks, trailers, and extensive sound, lighting, staging, video and backline equipment, including pipe and drape, ropes, stantions. Company also has long-established relationships with local suppliers to meet the needs of any rider, including party equipment, such as tables, chairs, décor, etc.

Company's inventory of equipment includes a beautiful concert stage that can meet the riders of all national acts, as well as the latest technology stage-of-the-art video wall, the wave of the future that can be used and modified for any configuration imaginable. The expertise of the Company's many engineers and production specialists is matched by the level and amount of equipment available to them to enhance any type of production or series.

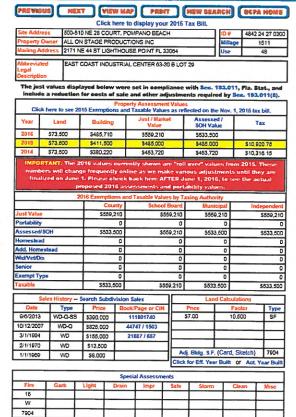
PROOF OF WAREHOUSE OWNERSHIP: http://www.bcpa.net/RecInfo.asp?URL Folio=484224270300



If you are looking to purchase this properly, the tax amount shown may have no relationship to the taxes you will pay.

If you are looking to purchase this properly and are not using portability to transfer any capped savings, please use our Tax Estimator to determine a more likely estimate of your new amount if you own to a form and want to purchase a new home in Florids, ty our profubility Estimator to see how portability and the additional homestead examption can help you.

If you own a home in Florida, and went to see how much portability will save you, try our Portability Estimator.



All On Stage Production

Portable Stages

Sound Equipment

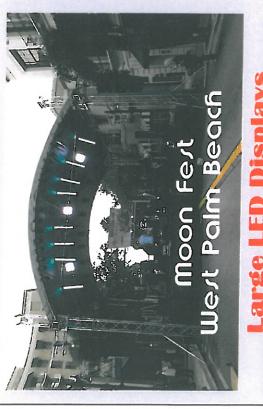


Intelligent Lighting



omplete Concerl

Production



PAST EXPERIENCE:

Over the past 35 years, Di Lorenzo has worked with hundreds of Grammy-winning performers and bands. Below is a Company client short list for just the past ten years:

America, The Association, The Beach Boys, Bad Finger, Blood Sweat and Tears, Bobby Rydell, Bootsy Collins, Cameo, Chick Correa, Chris Botti, The Classic Four, The Coasters, David Benoit, The Delvikins, Dion, The Duprees, The Fifth Dimension, The Five Satins, Frankie Avalon, Gary Puckett and The Union Band, Inner Circle, Jack Jones, Jay and The Americans, Joey D and the Starlighters, Johnny Meistro, Kool and The Gang, Lakeside, Larry Gramm, Lee Greenwood, The Lettermen. Little Anthony, The Little River Band, Michael McDonald of The Doobie Brothers and Steely Dan, Morris Day and The Time, The Mystics, Najee, Natalie Cole, Nestor Torres, Nitty Gritty Dirt Band, The Rascals, The Romantics, Ruben Studdard, The Spinners, Tito Puente Jr., The Turtles, The Wallers and Yolanda Adams, to name just the highlights.

Company has coordinated sound and lighting for many political events, including President George Bush, Vica President Al Gore, Jeb Bush, The Capitol Steps, Chris Christie, Marco Rubio and Donald Trump.

Company works with the Chris Evert/Raymond James Pro-Celebrity Tennis Classic in Delray Beach to provide sound, stage and lighting for their celebrity tennis matches and production for the accompanying gala with groups that includes Kool and The Gang and The Spinners. Cost range for these events is \$12,000-15,000. The next event is November 18-20.

CURRENT MUNICIPAL RELATIONSHIPS AND PROJECTS:

Company works for cities of Delray, Boynton and Deerfield Beach/Boca Raton.

For the City of Delray Beach:

Company provides sound, stage and lighting for events such as First Night NYE every year from 1998 to present, the Annual Tree Lighting and Savor the Avenue. The cost range is \$2,000-12,000 for these events. Company also provides sound, stage and lighting for Jazz on the Avenue, a monthly event since the 1990s that is now called On The Avenue. The next event will be May 20, 2016 and the cost range is \$1,000-5,000. Contact: Jarrod White 561-279-1380 or iwhite@delraybeach.com

For the City of Boynton Beach:

Company provides sound, stage and lighting for the July 4th celebration since 2005. The cost range is \$4,000. Other events include City meetings and Pirrots Fest. Contact: Stephanie Soplop 561-742-6640 soplops@bbfl.us

For the City of Deerfield Beach/Boca Raton (former Parks and Recreations Boca Raton) and the Deerfield Beach Historical Society:

Company provides sound, stage and lighting since 1995 for City of Boca Raton Tree Lighting and Concerts at Mizner Park. Cost rage is \$300-10,000 for these events. The next event is the Memorial Day celebration at The Butler House on May 30, 2016. Contact: Emily Lilly 561-299-8684 elilly 707@aol.com

For the City of Fort Lauderale:

In addition, Company has been working with the City of Fort Lauderdale 2014 and 2015 NYE, providing video walls to show the football games in the afternoon and the ball drop at midnight. Company provides complete production for the City of Fort Lauderdale's St. Patty's day celebration since its rebirth in 2009. Company's video walls were used for Fort Lauderdale's Light Up The Beach and Light Up The Riverfront for the past two years. Company celebrated the Broward 100 at the Broward Performing Arts Center with a massive 24' x 50' video wall (see enclosed photos).

4.2.4 APPROACH TO SCOPE OF WORK

All On Stage Productions ("Company") is prepared to provide the sound, stage and lighting services as needed for all City of Fort Lauderdale Park and Recreation Department major festivals and events in the coming year.

Company's past experience working with the City of Fort Lauderdale, as well as the Cities of Deerfield Beach, Boca Raton, Delray Beach and Boynton Beach as outlined in the section above showcase the company's vast expertise and ability to coordinate municipal functions.

In reviewing the upcoming City of Fort Lauderdale functions listed on the RFP, Company is fully prepared to provide production needs to facilitate these estimated event dates, as well as any other functions the City decides to include:

CALENDAR LISTING: (estimated dates based on City website for previous years)

6/17	Starlight Musical 7-10pm – Recommend medium sound system Large concert quality sound system, technicians and backline
6/24	Starlight Musical 7-10pm – Recommend medium sound system Large concert quality sound system, technicians and backline
7/1	Starlight Musical 7-10pm – Recommend medium sound system Large concert quality sound system, technicians and backline
7/4	July 4 th Family Celebration on the Beach Large concert quality sound system, technicians
7/8	Starlight Musical 7-10pm – Recommend medium sound system Large concert quality sound system, technicians and backline
7/15	Starlight Musical 7-10pm – Recommend medium sound system Large concert quality sound system, technicians and backline
7/22	Starlight Musical 7-10pm – Recommend medium sound system Large concert quality sound system, technicians and backline
7/29	Starlight Musical 7-10pm – Recommend medium sound system Large concert quality sound system, technicians and backline
8/5	Starlight Musical 7-10pm – Recommend medium sound system Large concert quality sound system, technicians and backline
8/5-13	David Deal Play Day Series of Events – various weeklong events Medium concert sound system and technician
9/16	Friday Night Tunes 7-10pm – Recommend medium sound system Large concert quality sound system, technicians and backline

10/21 Friday Night Tunes 7-10pm – Recommend medium sound system Large concert quality sound system, technicians and backline 11/18 Friday Night Tunes 7-10pm - Recommend medium sound system Large concert quality sound system, technicians and backline 12/1 Light Up The Beach Holiday Lighting Ceremony and Concert One stage needs small sound system and small lighting system and technicians, the other stage needs a medium sound system and technicians 2/17 Friday Night Tunes 7-10pm – Recommend medium sound system Large concert quality sound system, technicians and backline 3/17 Friday Night Tunes 7-10pm – Recommend medium sound system Large concert quality sound system, technicians and backline 4/21 Friday Night Tunes 7-10pm - Recommend medium sound system Large concert quality sound system, technicians and backline 5/19 Friday Night Tunes 7-10pm - Recommend medium sound system Large concert quality sound system, technicians and backline 5/27 Memorial Day Weekend Great American Beach Party 11:30am-8:30pm Two stages need large concert quality sound systems, technicians and backline – this requires an additional day for setup.

SUMMARY OVERVIEW OF EVENT REQUIREMENTS:

Two of the City events (The Great American Beach Party in May and the Light Up The Beach in November) require sound equipment for two stages, but all other listed events require sound equipment for one stage.

Only one event listed will need an additional day for setup—the Memorial Day Weekend Great American Beach Party. The timeline from setup to teardown for all other events will be inclusive of the day of the event for a one day rate on all equipment and crew, effectively managing and executing the work in the optimum time.

The only event listed with lighting needs is Light Up The Beach in November, but Company is fully capable and prepared to offer assistance as needed and budgeted to add stage lighting for other events as well.

Company crew assigned to these events will have sound monitoring level devices available for all events and will respond to the requests of event staff regarding noise levels during performances.

Our team of sound and lighting technicians will coordinate all front of house and monitor boards and lighting equipment needed, including transportation, setup, operation and tear-down, as well as any additional equipment needed by the City, such as scaffolding, tents, covers, chairs to handle these special events. Company's professional crew will

wear standard black tech attire with Company-issued shirt identifying them as contractor personnel and will present themselves in a professional manner in both appearance and attitude. Company ensures they will not consume or be under the influence of alcohol and/or drugs while onsite and they will be responsible for their own meals and beverages.

RESUMES FOR COMPANY'S SENIOR KEY LEAD TECHNICIANS:

At all times principal and president John Di Lorenzo will be involved in reviewing and coordinating Company projects, using established, long-term working relationships with contracted technicians who have been working with him for many years.

The resumes listed below show the level of experience Company offers for execution of every project, and each senior lead technician is fully prepared and authorized by the Company to handle all aspects of production, including emergencies, problems or new requests that arise during production.

Frank Cornelius Sr has worked for over 40 years as a producer, arranger, mix engineer, sound engineer and musician. His instrument credits include bass guitar, keyboards, drums, trumpet, baritone, French horn and congas. He has worked with the highest caliber artists, including The Commodores, Prince, Evelyn Champayne King, Kool and the Gang, Gladys Knight and The Pips, Gloria Estefan, The Cornelius Brothers and Sister Rose, Asford and Simpson, Roger and Zapp, The Gap Band, James Brown, Howard Johnson, Phyllis Hyman, Niteflyte, The Ohio Players and Cameo. His expertise in consoles includes Solid State Logic (4056, 9000) Neve, Yamaha PMSD, (RH) Midas, Avid, Digico, Soundtracs "M" series, MCI/Sony, Yamaha M3000, PM 3000 PM 3500, Cad Maxcon, Allen & Heath and Trident, among others.

Larry (Fritz) Novak has over 25 years in the business coordinating productions in 32 countries. He has produced and toured with some of the biggest performers in the industry, including Michael Jackson, Andrea Bocelli, Rod Stewart, Willie Nelson, Earth Wind & Fire, Patti La Belle and Whitney Houston. He has also worked with clients that include Kawasaki and Honda Motorcycles, Morgan Stanley, Channel, LensCrafters, IBM, Pratt & Witney, Subaru, Kmart, Universal Studios Orlando, MGM Studios fireworks installation and television specials for Fame, He helicopter lifted 6,000 feet of moving lights into the New Orleans Super Dome for the reopening of the city, produced a theatrical performance in a live shark tank, produced opening ceremonies for factories in China, designed and executed the roll-out of the USAF F-35 fighter jet propulsion system, was the technical director for Cirque in Cancun Mexico, was the designer for the University Studios Orlando Grand Opening event and has produced unlimited events ranging from outdoor music festivals to circus productions to live theatre. His specialties include LED video/lighting technology, high amperage power distribution systems, component level electronic tech, rigging, OSHA/safety, video server operation, moving lights, special EFX-pyrotechnics, all audio/visual equipment, expert Whole Hog operator/Avp/LSC/instructor. Novak is a certified ETCP master electrician. Andre Angelo De Jesus received his degree in control engineering and automation (mechatronics) from the University of Brazil, and followed that up with two masters degrees in electronical engineering and in safety engineering. In addition to creating executive and technical designs for mounting events, theaters, concerts, trade shows and conferences, he is a designer, consultant and specialist in the installation of audio.

lighting, special effects, LED panels, and engineering solutions for events in the areas of computation engine, electricity, electronics, automation and control mechanisms. He has produced events for performers whose styles are as diverse as Shakira, Julio Iglesias, Bruno E Marrone, Titas and Edson Cordeiro.

Wellingon (Will) T. De Faria spent ten plus years as an LED supplier and lighting designer specializing in intelligent lighting, DMX patching, LED lights and strips, programming, live console operation and screens for concerts and special events through his company, Excell Productions. During that time, he was responsible for lighting from start to finish for jobs that included Mary J Blige, The Romantics, Jackson Five, America, Michael Bolton, major Brazilian acts, Fort Lauderdale New Year's, Broward 100, Miramar 60 and the USTA Open. He has executed more than 100 different projects in the past three years with All On Stage since then.

Raymond (Ray) Durso has been a concert FOH engineer system technician and designer for AAA Grade production companies since 1989. His specialties include concert engineer, systems tech, sound system design, electronic repair, lighting design and DMX programming. He was technical director for Mizner Park Amphitheatre for eight years and has been chief engineer at throughout his career.

Jeff St. Amand has 20 plus years as a sound engineer working with analog mixers and digital Yamaha M7 mixing boards with full backline and stage setup expertise for large local and national acts. Additional production experience includes intelligent lighting, LEDs, moving heads, FBT line array systems, video wall engineer and all audio/visual needs. He has worked directly with corporate members, organizing shows with multiple bands with smooth band changeovers in a times manner. Sound tech and mixing production experience includes Josh Turner, Jake Owen, James Montgomery, America, Foghat, Molly Hatchet, Lover Boy and Survivor, as well as the Patrick Dempsey Nationwide Cancer fundraisers and outdoor events at venues that hold 10,000 and more crowd attendance.

<u>CANCELLATION POLICY</u>: The cancellation policy that Company agrees to abide by for the City of Fort Lauderdale:

- 1. Notice 48 hours prior to event start time: no charge, ability to coordinate a quick turnaround rain date
- 2. Notice 24 hours prior to setup/load-in time: no charge
- 3. Notice same day but prior to setup/load-in: 50%
- 4. Notice as Company begins setup-load-in: payment in full

EMERGENCIES: Company procedure for emergencies during an event:

- Company will confirm contact lead technician's name, cellular number and email no less than 24 hours prior to the event with the City of Fort Lauderdale onsite coordinator.
- 2. Prior to the event, all questions, scheduling, requests and coordination will be handled by principal/president John Di Lorenzo with the assistance of his office staff.

- 3. Lead technician is authorized by Company to make immediate decisions to effect any and all changes needed or requested by client.
- 4. Principal/president John Di Lorenzo is available to offer client, lead technician or crew oversight assistance 24/7.
- 5. Lead technician is required by Company to include replacement and back-up equipment when loading for every event.
- 6. In addition, Company is located five miles from Fort Lauderdale and lead technician can request additional supplies as needed or as requested by client to be delivered with a very expeditious lead time.

MAIN OFFICE AND WAREHOUSE: Company's main office and warehouse location:

All On Stage Productions 500 NE 28th Court Pompano Beach, Florida 33064 561-750-4070 www.allonstage.com

4.2.5 REFERENCES

For the City of Delray Beach:

Company provides sound, stage and lighting for events such as First Night NYE every year from 1998 to present, the Annual Tree Lighting and Savor the Avenue. The cost range is \$2,000-12,000 for these events. Company also provides sound, stage and lighting for Jazz on the Avenue, a monthly event since the 1990s that is now called On The Avenue. The next event will be May 20, 2016 and the cost range is \$1,000-5,000. Contact: Jarrod White 561-279-1380 or jwhite@delraybeach.com

For the City of Boynton Beach:

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4.2.8 REQUIRED FORMS

1. PROPOSAL CERTIFICATION

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Company	y: (Legal Regist	ration) Al	l On Stage Pro	oductions				
Address:	500 NE 28	th Court						
City:	Pompano	Beach						
Delivery:	Calendar days	after receipt	of Purchase Ord	er (section 1.02	of Gene	eral Condition	ns): 1	
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Does your	r firm qualify for	MBE or WE	3E status (sectio	n 1.09 of Genera	al Cond	itions):	MBE N/A	WBE N/A
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Section

Section

4.2.8 REQUIRED FORMS

2. COST PROPOSAL - listed as Section 6 on RFP #565-11736

A. SMALL SOUND SYSTEM

½ Day Show Rate	\$600
1 Day Show Rate	\$750
2 Day Show Rate	\$1,200
3 Day Show Rate	\$1,750

1 Technician required

B. SMALL CONCERT SOUND SYSTEM

1 Day Show Rate	\$1,500
2 Day Show Rate	\$2,500
3 Day Show Rate	\$4,000

2 Technicians required

C. MEDIUM CONCERT SOUND SYSTEM

1 Day Show Rate	\$2,000
2 Day Show Rate	\$3,500
3 Day Show Rate	\$4,500

2 Technicians required

D1.LARGE CONCERT QUALITY SOUND SYSTEM FOR MAIN ACTS

1 Day Show Rate	\$3,000
2 Day Show Rate	\$4,000
3 Day Show Rate	\$5,500

3 Technicians required

D2. CONCERT QUALITY SOUND SYSTEM BACKLINE PACKAGE

1 Day Show Rate	\$450
2 Day Show Rate	\$800
3 Day Show Rate	\$1,100

1 Technician required

E. SOUND TECHNICIAN SERVICES

Sound Technician fixed hourly rate \$40 per man per hour

F. SMALL LIGHTING SYSTEM

1 Day Show Rate	\$200
2 Day Show Rate	\$300
3 Day Show Rate	\$400

G. MEDIUM LIGHTING SYSTEM

1 Day Show Rate	\$350
2 Day Show Rate	\$600
3 Day Show Rate	\$850

H. CONCERT QUALITY LIGHTING SYSTEM

1 Day Show Rate	\$2,000
2 Day Show Rate	\$3,000
3 Day Show Rate	\$4,000

I. LABOR OPERATORS FOR LIGHTING SYSTEMS

Lighting Operator fixed hourly rate of \$40 per man per hour

Spotlight Operator fixed hourly rate of \$30 per man per hour

J. STAGING

J1. – 35'X30'X5' Scaffolding stage with floor & roof, skirting and stairs

NOTE: Company provides 32'x28'

1 Day Show Rate	\$3,500
2 Day Show Rate	\$4,500
3 Day Show Rate	\$5,500

J2. – 28'x14' Show Mobile stage with roof, wings, skirting and stairs

NOTE: No cost estimate because City of Fort Lauderdale provides this equipment.

K. STAGE HANDS

Stagehand fixed hourly rate \$20 per man per hour

L. ADDITIONAL BAND GEAR

L1	Drum Kit: 5 pieces w/cymbals & throne	\$200
L2	Bass Guitar Rig	\$100
L3	Guitar Amps (fender twin, JC120 or equal)	\$75

	L4	Keyboard (DX-7, D-50, M-1 or equ	ual)\$150
	L5	Electronic Piano (weighted keys K	org SG1D,
		Kurzwell PC88/Trinity Pro)	
	L6	Wireless Microphones (VHF Simi-	
	L7	Digital Reverb	
	L8	Compressor	
	L9	AM/FM Tuner	
	L10	IPOD Input	·
	L11	Hammond B-3 and Leslie	\$400
	L12	Wireless microphones (UHF Shure	
	L13	DJ Coffin #1: DJ mixer (two Techn	
			\$175 DJM 900 & 1200
	L14		xer combo set \$300 CDJ 2000 N5XAS &
		DJM9	,
	L15	Monitor inear units	\$125
Submitted	by:		
John Di Lor	renzo)	
			John a Imus
Name (printed)			Signature
(1	,		granaro
April 25, 20	16		President
,	-		
Date			Title

SECTION 4.2.8 REQUIRED FORMS

3. NON-COLLUSION STATEMENT – not applicable

	City of Fort Lauderdale	
NON-COLLUSION STATEMENT:		
collusion. Vendor shall disclose below	ector certifies that this offer is made independ wany City of Fort Lauderdale, FL officer who is an officer or director of, or has a sition to influence this procurement.	or employee or any
or requirements, solicitation of offers	or employee who has any input into the wri , decision to award, evaluation of offers, med, for purposes hereof, to be in a posi	or any other activity
For purposes hereof, a person has a percent of the total assets or capita personally gain if the contract is awar	material interest if they directly or indirect stock of any business entity, or if they ded to this vendor.	tly own more than 5 otherwise stand to
In accordance with City of Fort Laude	rdale, FL Policy and Standards Manual, 6	.10.8.3.
3.3. City employees may not contra which they or their immediate family ownership of five (5) percent or more	ct with the City through any corporation or members hold a controlling financial intended.	or business entity in terest (e.g.
3.4. Immediate family members (sp contracting with the City subject to	ouse, parents and children) are allso pro he same general rules.	hibited from
Failure of a vendor to disclose any debarment in accordance with the property of the property	relationship described herein shall be ovisions of the City Procurement Code. RELA	reason for TIONSHIPS
Not Applicable		

4. LOCAL BUSINESS PREFERENCE (LBP) - not applicable

		is a Class A Business as defined in City of Fort Sec 2-199.2. A copy of the City of Fort Lauderda	Lauderdale Ordinance No. C-12-04,
(1)	Business Name	and a complete list of full-time employees and a provided within 10 calendar days of a formal reque	evidence of their addresses shall be
	Dusiness Name		
(2)		is a Class B Business as defined in the City of For Sec.2-199.2. A copy of the Business Tax Rec employees and evidence of their addresses shall of a formal request by the City.	eiot or a complete list of full-time.
	Business Name	Or o routing request by the City,	
(3)		is a Class C Business as defined in the City of For Sec.2-199.2. A copy of the Broward County Busi within 10 calendar days of a formal request by the	iness Tax Receipt shall be provided
Toronamo	Business Name	and the same of the same request by the t	Uity.
(4)		requests a Conditional Class A classification as d Ordinance No. C-12-04, Sec.2-199.2. Written cer- within 10 calendar days of a formal request by the C	diffication of intent shall be provided
	Business Name		ally.
(5)		requests a Conditional Class B classification as d Ordinance No. C-12-04, Sec.2-199.2. Written cert within 10 calendar days of a formal request by the C	tification of intent shall be armided
	Business Name	radius 10 datestion days or a formal request by the C	ary.
		is considered a Class D Business as defined in the	e City of Fort Lauderdale Ordinance
6)		No. C-12-04, Sec.2-199.2. and does not qualify for I	Local Preference consideration.
-	Business Name		

NOT APPLICABLE

5. CONTRACT PAYMENT METHOD

Gily of Fort Lauderdale

Bid 565-11736

CONTRACT PAYMENT METHOD BY P-CARD

THIS FORM MUST BY SUBMITTED WITH YOUR RESPONSE

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to payment by credit card via MasterCard or Visa. This allows you as a vendor of the City of Fort Lauderdale to receive your payment fast and safely. No more waiting for checks to be printed and mailed.

Payments will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, firms must presently have the ability to accept credit card payment or take whatever steps necessary to implement acceptance of a credit card before the commencement of a contract.

Please indicate which credit card payment y	ou prefer:
X Master Card	
Visa Card	
Company Name: All On Stage Productions	
John Di Lorenzo	Cah De
Name (printed)	Signature
April 25, 2016	President
Date:	Title

4.2.8 REQUIRED FORMS

6. **INSURANCE CERTIFICATE**

Scan of actual certificate of insurance policy naming City of Fort Lauderdale as additional insured as used for current work for the City is included with this proposal. An update will be provided in a timely manner prior to expiration on November 12, 2016.

CORD CERTIFICATE	OF LIABII	ITY INS	URAN	ce [(MM/DD/YYYY)
					4/	22/2016
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORM	ATION ONLY AN	D CONFERS	NO RIGHTS	UPON THE CERTIFICA	ATE HO	LDER. THIS
CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVE BELOW. THIS CERTIFICATE OF INSURANCE DOES NO	LT AMENU, EXT	CONTRACT	RETWEEN	UVERAGE AFFORDED	BY TH	E POLICIES
REPRESENTATIVE OR PRODUCER, AND THE CERTIFICAT	HOLDER.					
IMPORTANT: If the certificate holder is an ADDITIONAL II	SURED, the police	v(ies) must b	e endorsed	If SUBROGATION IS V	VAIVED	Subject to
the terms and conditions of the policy, certain policies may	require an endor	sement. A st	tement on t	his certificate does not	confer	rights to the
certificate holder in lieu of such endorsement(s).	1 400					
TOP OF THE PROPERTY OF THE PRO	NAM	E Commer		s Department		
riton Insurance Group	PHO	No. Ext): (866	100-7674	mil mil (A/C, No)	(866) 6.	57-3678
00 N State Road 7	ADD	RESS COMMEY	cial@trit	onagency.com		
		IN	SURER(S) AFFO	RDING COVERAGE		NAICE
argate FL 33063	INSU	RER A North	ield Ins	urance Company		27987
	INSU	RER B :				
ll on Stage Productions Inc		RER C				
OU NE 20 COURT	INSU	RER D :				
omeno Berek ET 13064		RER E :				
OWERAGES FL 33064		RERF:				
OVERAGES CERTIFICATE NUMBER: THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTE	D 05: OW UAL TO	EEN IOONES T	0 TUT 1115:	REVISION NUMBER:		
INDICATED. NOTIVITASTANDING ANY REQUIREMENT, TERM OF	CONDITION OF A	NNY CONTRAC	T OR OTHER	DOCUMENT WITH RESO	ECT TO	MUHICH THIS
CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURA	NCE AFFORDED B	Y THE POLICE	ES DESCRIBE	ED HEREIN IS SUBJECT 1	TO ALL	THE TERMS
EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIMITS SHO						
R TYPE OF INSURANCE INSU WYD POI	CY NUMBER	(MINIOS/YYYY)	"CBASXEAS"	LIMIT	ns .	
				EACH OCCURRENCE DAMAGE TO RENTED	\$	1,000,00
CLAIMS-MADE X OCCUR			** ***	PREMISES (Fa occurrence)	\$	50,00
MD184468		11/12/2015	11/12/2016		\$	5,00
GEN'L AGGREGATE LIMIT APPLIES PER:				PERSONAL & ADV INJURY	\$	1,000,00
X POUCY PRO- LOC				GENERAL AGGREGATE	\$	2,000,00
				PRODUCTS - COMPIOP ACC	8	2,000,00
OTHER: AUTOMOBILE LIABILITY		+		Employee Benefits COMBINED SINGLE LIMIT	\$	N/2
ANYAUTO				COMBINED SINGLE LIMIT (Fa accident) BODILY INJURY (Per person)	\$	N/2
ALL OWNED SCHEDULED				BOOILY INJURY (Per person)	\$	N/
AUTOS AUTOS NON-OUNED AUTOS AUTOS				PROPERTY DAMAGE (Peraccident)	•	N/2
AUTOS AUTOS				(Per accident)	\$	11/2
UMBRELLA LIAB OCCUR					-	11/2
EXCESS LIAB CLAIMS-MADE				EACH OCCURRENCE	5	N/2
DED RETENTIONS				ACCRECATE	\$	N/3
WORKERS COMPENSATION				PER OTH-	\$	10/2
ANY PROPRIETOR/PARTNER/EXECUTIVE Y/N				I SIRIUIE I TER		
OFFICERMEMBER EXCLUDED?				EL EACH ACCIDENT	\$	11/2
If yes, describe under DESCRIPTION OF OPERATIONS below				E.L. DISEASE - EA EMPLOYER	*	W/2
The state of the s		+		E.L. DISEASE - POLICY LIMIT	\$	H/2
SCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional	Remarks Rehead	u ho amarked W	sa annas fr	de la companya de la		
ectrical Aparatus - Installation, Service	r Repair. Ac	ditional	Insured i	s afforded per Si	2774-0	DG
7/07) where required in written contract o	agreement w	rith insur	ed.	•		
RTIFICATE HOLDER	CAN	CELLATION				
	- CAN	OLLLA HOR				
	SHO	OULD ANY OF T	HE ABOVE DE	SCRIBED POLICIES BE CA	NCELLI	ED BEFORE
CITY OF FORT LAUDERDALE	THE	EXPIRATION	DATE THE	REOF, NOTICE WILL B Y PROVISIONS.	E DEL	IVERED IN
700 NW 19TH AVENUE	AUC	PORDARIOE WIL	ii ine PUUC	FNUVISIONS.		
FORT LAUDERDALE, FL 33311		RIZED REPRESEN	TATIVE			
	AUTHO					
	AUTHO	MILED MET MESEN				
		chaud/GLOE	AL	TE PR	18-	

SECTION 4.2.8 REQUIRED FORMS

7. BUSINESS LICENSE

Evidence that your firm and/or persons performing the work are licensed to do business in the State of Florida





CITY OF POMPANO BEACH BUSINESS TAX RECEIPT FISCAL YEAR: 2015-2016

THIS IS NOT A BILL

Business Tax Receipt Valid from: October 1, 2015 through September 30, 2016

4/25/2016

4453229 ALL ON STAGE PRODUCTIONS INC DILORENZO, JOHN A JR 500 NE 28 CT POMPANO BEACH FL 33064

THIS IS YOUR BUSINESS TAX RECEIPT. PLEASE POST IN A CONSPICUOUS PLACE AT THE **BUSINESS LOCATION**

BUSINESS OWNER:

ALL ON STAGE PRODUCTIONS INC

BUSINESS LOCATION: 500 NE 28 CT POMPANO BEACH FL

REGISTRATION NO:

CLASSIFICATION

16-00079071

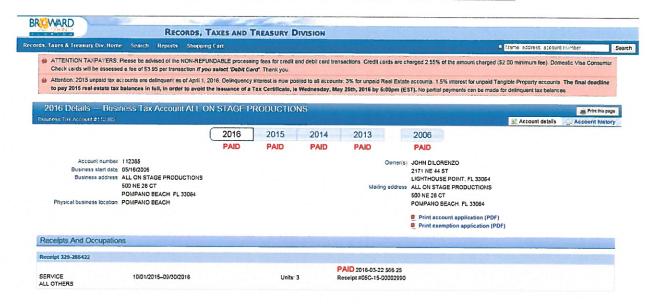
PARTY PLANNER

NOTICE: A NEW APPLICATION MUST BE FILED IF THE BUSINESS NAME, OWNERSHIP OR ADDRESS IS CHANGED. THE ISSUANCE OF A BUSINESS TAX RECEIPT SHALL NOT BE DEEMED A WAIVER OF ANY PROVISION OF THE CITY CODE NOR SHALL THE ISSUANCE OF A BUSINESS TAX RECEIPT BE CONSTRUED TO BE A JUDGEMENT OF THE CITY AS TO THE COMPETENCE OF THE APPLICANT TO TRANSACT

BUSINESS TAX RECEIPTS EXPIRE SEPTEMBER 30TH OF EACH YEAR

BUSINESS TAX RECEIPT ONLINE:

https://www.broward.county-taxes.com/public/business tax/accounts/112385





Detail by Entity Name

Page 1 of 2

FLORIDA DEPARTMENT OF STATE DIVISION OF CORPORATIONS Simble

Detail by Entity Name

Florida Profit Corporation

ALL ON STAGE PRODUCTIONS, INC.

Filing Information

 Document Number
 P06000070369

 FEI/EIN Number
 20-4913265

 Date Filed
 05/18/2006

 Effective Date
 05/16/2006

 State
 FL

 Status
 ACTIVE

Last Event REINSTATEMENT
Event Date Filed 05/02/2012

Principal Address

500 Northeast 28th Court Pompano Beach, FL 33064

Changed: 02/27/2014

Mailing Address

500 Northeast 28th Court Pompano Beach, FL 33064

Changed: 02/27/2014

Registered Agent Name & Address

DILORENZO, JOHN A, Jr. 2171 NE 44 TH ST LIGHTHOUSE POINT, FL 33064

Name Changed: 02/27/2014

Address Changed: 11/19/2008

Officer/Director Detail

Name & Address

Title PRES

DI LORENZO, JOHN AJR. 500 NE 28th Ct Pompano Beach, FL 33064

Title VP

Hodgson, Wilhelmina 500 Northeast 28th Court Pompano Beach, FL 33064

http://search.sunbiz.org/Inquiry/CorporationSearch/SearchResultDetail?inq... 3/31/2016

Detail by Entity Name

Page 2 of 2

Annual Reports

Report Year	Filed Date
2013	04/26/2013
2014	02/27/2014
2015	02/23/2015

Document Images

02/23/2015 - ANNUAL REPORT	View image in PDF format
02/27/2014 ANNUAL REPORT	View image in PDF format
04/26/2013 - ANNUAL REPORT	View image in PDF format
05/02/2012 - REINSTATEMENT	View image in PDF format
04/21/2009 - ANNUAL REPORT	View image in PDF format
11/19/2008 - REINSTATEMENT	View image in PDF format
07/16/2007 - ANNUAL REPORT	View image in PDF format
05/18/2006 - Domestic Profit	View image in PDF format

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http://search.sunbiz.org/Inquiry/CorporationSearch/SearchResultDetail?inq... 3/31/2016