



**CITY OF FORT LAUDERDALE**  
**City Commission Agenda Memo**  
**REGULAR MEETING**

**#16-0214**

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**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Lee R. Feldman, ICMA-CM, City Manager

**DATE:** April 5, 2016

**TITLE:** Motion to Approve Purchase of Power Pro XT Ambulance Cots and  
Required Accessories – Stryker EMS Equipment - \$240,101

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**Recommendation**

It is recommended that the City Commission approve an agreement in substantially the form attached for the proprietary purchase of 13 Power Pro XT Ambulance Cots (pneumatic stretchers) and required accessories from Stryker EMS Equipment in the amount of \$240,101.

**Background**

At its October 7, 2008 Regular City Commission Meeting, the City Commission approved the proprietary purchase of 13 pneumatic stretchers from Stryker EMS Equipment (CAR 08-1387).

The use of pneumatic stretchers has improved the ergonomic environment for emergency medical crews in raising and lowering the stretchers, reducing potential injury to both patients and personnel; and has provided safer and more comfortable transportation for patients. These powered cots have unique features and characteristics that contribute to a high degree of safety, maintenance, and ease of use. Unique features include but are not limited to:

- (1) A 700-pound patient weight capacity.
- (2) The XPS (expandable patient surface) and knee-gatch addition helps with increasing patient populations and bariatric responses.
- (3) The “steer lock” function makes moving and handling the Power Pro XT on slants and hills far easier to manage.
- (4) Seven-year protect and service warranty per unit.

For the past five years, the Fire-Rescue Department (Department) has averaged over 30,000 emergency transports per year. The Department currently has 20 pneumatic stretchers in inventory. Thirteen of those 20 stretchers are approaching the end of useful life and are in need of replacement.

In an effort to reduce the financial impact to the City, the Department negotiated a trade-in discount of \$2,500 per unit (10 trade-in units) for a total reduction in cost of \$25,000.

Through this process, the Department will increase its net inventory by three units. This will increase the availability of spare units and provide additional units for projected growth in the number of transport vehicles needed to meet and sustain current service level demands.

Pursuant to Section 2-189, Code of Ordinances of the City of Fort Lauderdale, Florida, the City may purchase proprietary items, as defined in Section 2-173, without the necessity of public bids. As defined by the Code, a proprietary item is not readily available from more than one supplier, manufacturer, or person and is unique in nature.

Stryker Corporation is the sole manufacturer of the Power Pro XT Ambulance Cot. As a direct sales representative for Stryker Corporation, Stryker EMS Equipment is the only factory direct provider in Florida; therefore, the purchase is considered proprietary.

### **Resource Impact**

There will be a fiscal impact to the City in the amount of \$240,101. The available balance in account number 001-FIR030101-6499 reflects the amount remaining after the removal of the pre-encumbrances established for this purchase. Pre-encumbrances are in the total amount of \$191,042.

<b>Funds available as of February 29, 2016</b>					
<b>ACCOUNT NUMBER</b>	<b>INDEX NAME (Program)</b>	<b>CHARACTER CODE/ SUB-OBJECT NAME</b>	<b>AMENDED BUDGET (Character)</b>	<b>AVAILABLE BALANCE (Character)</b>	<b>AMOUNT</b>
001-FIR030101-6499	Fire Rescue Support (Operations)	Capital Outlay/ Other Equipment	\$567,150	\$164,832	\$186,042
001-FIR030101-3407	Fire Rescue Support (Operations)	Services & Materials/ Equipment Repair & Maintenance	\$3,045,890	\$1,060,850	\$54,054
<b>TOTAL AMOUNT ►</b>					<b>\$240,101</b>

### **Strategic Connections**

This item is a *Press Play Fort Lauderdale Strategic Plan* 2018 initiative, included within the Public Safety Cylinder of Excellence, specifically advancing:

- Goal 9: Be a City well-prepared for and responsive to all hazards.
- Objective 2: Provide quick and exceptional fire, medical, and emergency response.
- Initiative 2: Remain on the leading edge of advanced pre-hospital medical interventions.

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Community*.

**Attachments**

Exhibit 1 - Stryker Quote

Exhibit 2 – Stryker Sole Source Letter

Exhibit 3 – Agreement

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