



CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING

16-0212

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee R. Feldman, ICMA-CM, City Manager

DATE: February 16, 2016

TITLE: Motion to Approve Cancellation of Agreements with Enstoa, Inc. and
Oracle, America, Inc. for the use of Oracle Primavera Unifier and Panoptra
Software and Configuration Services

Recommendation

It is recommended that the City Commission approve the cancellation of agreements with Enstoa, Inc. (Enstoa) and Oracle America, Inc. (Oracle) for the use of Oracle Primavera Unifier and Panoptra software.

Background

On June 18, 2013 the City Commission approved the purchase of Oracle Primavera Unifier software in the amount of \$434,828 which included the cost of annual licensing fees for five years (CAM #13-0892). The Unifier cloud-based software is used by the Public Works Department as an automated method of capturing and displaying project management data so that projects are completed on schedule and within budget. The purchase agreement, executed on February 26, 2014, identified an annual licensing cost of \$67,680 per year for the following four years (totaling \$270,720) that provides for sixty user licenses within the Public Works Engineering Department.

On August 19, 2014 the City Commission approved the purchase of Panoptra software and configuration services for the amount of \$43,600, of which \$35,000 were annual fees (CAM #14-0851). Panoptra is a business intelligence reporting software which generates project-related information and metrics meant to serve as a single source reporting dashboard; this enables City departments to access information regarding capital improvement projects.

The deployment of Unifier/Panoptra took place from January 6, 2015 through December 2015. During this time, staff identified several limitations of the system. Although additional services were procured (CAM #14-1598), Unifier cannot access real time financial information on projects due to the inability to integrate with the City's Financial Management System. Furthermore, it does not perform program level analysis to allow roll up of similar-type projects for budget development purposes. Without further software

development and procurement of additional licenses, other City departments, contractors, and City leadership cannot access project data or information. These integration issues require staff to duplicate Unifier data in other automation systems, resulting in loss of efficiency. It has been determined that our reporting and project management needs can be met through other means at a lower cost.

Staff has identified other means to perform all project management and reporting functions without annual licensing fees or additional costs, using on-hand Microsoft Project and Excel software programs with enhancements to the City's Engineering Tracking System program. Therefore, staff requests that agreements be cancelled with Enstoa and Oracle. Cancelling these agreements avoids an annual cost to the City of \$102,680 over the three remaining years of the contract (\$203,040 for Unifier and \$105,000 for Panoptra, totaling a savings of \$308,040 for remaining term of the contract).

Resource Impact

There will not be a current fiscal year impact to the City as items were not budgeted for in FY16. If agreements are not cancelled, the City would need to identify \$102,040 in FY16 for software license renewals.

Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Internal Support Cylinder of Excellence, specifically advancing:

- Goal 12: Be a leading government organization, managing resources wisely and sustainably.
- Objective1: Ensure sound fiscal management.

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Ready*.

Attachments

Exhibit 1 – Enstoa Agreement for Panoptra Subscription Services

Exhibit 2 – Enstoa Agreement for Panoptra Consulting Services

Exhibit 3 – Enstoa Agreement for Oracle Primavera Unifier Consulting Services

Exhibit 4 – Oracle Amendment One for Cloud Services

Exhibit 5 – Oracle Agreement for Primavera Unifier Cloud Services

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