



**Physio-Control, Inc**  
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Redmond, WA 98073-9706 U.S.A.  
www.physio-control.com  
tel 800.442.1142  
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To Chief Daniel Oatmeyer  
FORT LAUDERDALE FIRE RESCUE  
528 NW 2ND ST  
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(954) 828-3609  
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Quote Number 00024844  
Revision # 1  
Created Date 1/25/2016  
Sales Consultant Catherine Rule  
FOB Destination  
Terms All quotes subject to credit approval and the following terms and conditions  
NET Terms NET 30

Contract NASPO #SW300 Expiration Date 4/15/2016

Product	Product Description	Quantity	List Price	Unit Discount	Unit Sales Price	Total Price
99576-000024	LUCAS 2.2 Chest Compression System INCLUDES BASE UNIT WITH BACK PLATE, CARRYING BAG, TWO (2) PATIENT STRAPS, STABILIZATION STRAP, 3 SUCTION CUPS, 1 RECHARGEABLE BATTERY, AND INSTRUCTIONS FOR USE WITH EACH DEVICE.	12.00	15,220.00	-2,529.63	12,690.37	152,284.44
11576-000040	LUCAS 2 Battery - Rechargeable Lithium Polymer (LiPo) (4 pack)	3.00	2,557.40	-527.10	2,030.30	6,090.90
11576-000060	LUCAS 2 Stand-alone Battery Charger	6.00	1,128.40	-234.18	894.22	5,365.32
Write-in product	Physio-Control LUCAS 2 Trade In	9.00	0.00	0.00	-3,000.00	-27,000.00

Subtotal USD 136,740.66  
Estimated Tax USD 0.00  
Estimated Shipping & Handling USD 0.00

Grand Total USD 136,740.66

**Pricing Summary Totals**  
List Price Total USD 170,082.60  
Total Contract Discounts Amount USD -33,341.94  
Total Discount USD 0.00  
Trade In Discounts USD 0.00  
Tax + S&H USD 0.00

**GRAND TOTAL FOR THIS QUOTE**

USD 136,740.66

**TO PLACE AN ORDER, PLEASE FAX A COPY OF THE QUOTE AND PURCHASE ORDER TO: # 800-732-0956, ATTN: REP SUPPORT**

PHYSIO-CONTROL, INC. REQUIRES WRITTEN VERIFICATION OF THIS ORDER. A PURCHASE ORDER IS REQUIRED ON ALL ORDERS \$10,000 OR GREATER BEFORE APPLICABLE FREIGHT AND TAXES. THE UNDERSIGNED IS AUTHORIZED TO ACCEPT THIS ORDER IN ACCORDANCE WITH THE TERMS AND PRICES DENOTED HEREIN.

\_\_\_\_\_  
CUSTOMER APPROVAL (AUTHORIZED SIGNATURE)

\_\_\_\_\_  
NAME

\_\_\_\_\_  
TITLE

\_\_\_\_\_  
DATE

BV/18501501/71395

**Notes:**

Taxes, shipping and handling fees are estimates only and are subject to change at the time of order. Shipping and handling applies to ground transport only. Physio-Control will assess a \$10 handling fee on any order less than \$200.00.

Above pricing valid only if all items in quote are purchased (optional items not required).

To receive a trade-in credit, Buyer agrees to return the trade-in device(s) within 30 days of receipt of the replacement device(s) to Physio-Control's place of business or to an authorized Physio-Control representative. Physio-Control will provide instructions for returning the device(s) and will pay for the associated shipping cost.

In the event that trade-in device(s) are not received by Physio-Control within the 30-day window, Buyer acknowledges that this quote shall constitute a purchase order and agrees to be invoiced for the amount of the trade-in discount. Invoice shall be payable upon receipt.

Items listed above at no change are included as part of a package discount that involves the purchase of a bundle of items. Buyer is solely responsible for appropriately allocating the discount extended on the bundle when fulfilling any reporting obligations it might have.

**TERMS OF SALE**

**General Terms**

Physio-Control, Inc.'s acceptance of the Buyer's order is expressly conditioned on product availability and the the terms set forth in the NASPO Contract SW300. Physio-Control, Inc. agrees to furnish the goods and services ordered by the Buyer only on these terms, and the Buyer's acceptance of any portion of the goods and services covered by this document shall confirm their acceptance by the Buyer. The terms of the the NASPO Contracts SW300 and the NASPO Participating Addendum signed January 27, 2016 are the complete agreement between the parties and they shall govern any conflicting or ambiguous terms on the Buyer's purchase order or on other documents submitted to Physio-Control, Inc. by the Buyer. These terms may only be revised or amended by a written agreement signed by an authorized representative of both parties.

**Pricing**

Unless otherwise indicated in this document, prices of goods and services covered by this document shall be the prices set forth in the NASPO Contract SW300.

**Payment**

Payment shall be thirty (30) days from invoice date.

Delivery, Inspections, Restocking fees, Returns and Warranty shall be in accordance with the terms set forth in the NASPO Contract SW300.

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