

**CITY OF FORT LAUDERDALE
VEHICLES FOR HIRE APPLICATION**

Date: 6/9/15

TYPES OF CERTIFICATE

- A. TAXICAB
- B. MOTEL OR HOTEL COURTESY CARS
- C. COURTESY CAR
- D. RENTAL VEHICLE-CHAUFFEUR OR SIGHTSEEING
- E. NON MOTORIZED VEHICLES-FOR HIRE
- F. NON MOTORIZED VEHICLES-SELF PROPELLED

NUMBER OF VEHICLES

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| |

REQUIRED INFORMATION

Note: Additional information for each category can be obtained by reading Section 27-192 of the Code of Ordinances of the City of Fort Lauderdale.

THE APPLICANT IS:

☐ INDIVIDUAL

☐ BUSINESS ENTITY

☒ CORPORATION

Individual / Business Name: Fort Lauderdale Duck Tours, LLC., d/b/a Duck Tours

Address: 17 S. Fort Lauderdale Beach Blvd. Ste. 220

Contact Person: Modesto Boris Soto (Eliseo Naval 786-303-2560)

Phone Number: 954 940 2807 E-mail address: boris@laartech.com

- 1) The number of motor vehicles the applicant desires to operate, including a brief description of each.**

Definitions (Section 27-1)

Rental car with chauffer means any passenger-type vehicle for hire that is rented with a chauffeur driver by the hour, day, week, or month.

Sightseeing vehicle means a vehicle for hire transporting passengers over the streets of the city in accordance with a contract previously made between the owner or operator and the passenger.

Application must attach a brief description of each vehicle desired to this application and label as **EXHIBIT 1**.

☒ **Exhibit 1** is attached to this application.

2) **The rate and fares proposed to be charged. The applicant shall agree that all changes in rates and fares or charges whether increased or decreased shall be set by the city commission.**

Vehicle Type: Amphibious

Proposed rate and/or fare: \$32 adults & \$26 Seniors \$15 kids

Vehicle Type: _____

Proposed rate and/or fare: _____

NOTE: If additional space is needed for rates and/or fares please attach a separate sheet and label it **EXHIBIT 2**; check box below if exhibit is being provided.

☐ **Exhibit 2** is attached to this application.

Rates, Fares and charges agreement

I, ELISEO R. NAVAL, the applicant agrees that all changes in rates, fares or charges, whether increased or decreased, shall be set by the city commission.

Eliseo Naval FLDL #
Signature of Applicant
ELISEO NAVAL 7140-216-61
Name of Applicant (print or type) - 182-0

Sworn to & subscribed before me this July 23 2015

Andrew Smith

Notary



The permanent location at which such vehicle(s) will be stored or parked when not in use.

Permanent Location: 4160 Ravenswood Rd.
Dania, FL 33312

3) **The identity of the actual owner or owners of such vehicle(s) if the applicant does not own such vehicle(s).**

☒ The applicant is the owner of the vehicle(s) listed in this application.

☐ The applicant does not own the vehicle(s) listed in this application.

The vehicle(s) is/are owned by:

Name: _____

Address: _____

Phone: _____

NOTE: Where additional space is needed due to multiple owners or partial ownership by the applicant and another person, attach separate sheets and label them as **EXHIBIT 3**. Please check the box below if extra sheets are provided. Leave box blank if all the ownership information is provided on this form.

☒ **Exhibit 3** is attached to this application.

4) A financial statement prepared by a certified public accountant.

NOTE: A certified financial statement must be attached to this application; please label it as **EXHIBIT 4**. The ordinance requires that the statement be certified. The application cannot be forwarded to the Community Services Board without the certification. Check box below when this has been attached.

☒ **Exhibit 4** is attached to this application.

5) A profit and loss statement, if the applicant is the holder of a certificate of public convenience and necessity.

☒ The applicant is not a holder of a certificate(s).

☐ The applicant is the holder of a certificate. A profit and loss statement has been labeled as **EXHIBIT 5** and attached to this application.

6) An accurate certified account of records for the previous year or the nearest accounting period, including a profit and loss statement for the previous year, setting forth earning and expenditures for operation, insurance premiums paid including but not limited to unemployment, workers compensation, social security, and public liability.

☒ An accurate certified account of records as described in subsection (8) above has been labeled as **EXHIBIT 6** and attached to this application.

7) Each application for a certificate of public convenience and necessity shall be accompanied by tender of the license fee as a provided by Section 15-57 if this Code.

☐ The license fee is attached to this application. Fee Amount _____

8) A comprehensive listing of any violation or complaints made against the applicant, or against the present business entity or against any former business entity that involved any of the same corporate officers, directors, managers, or partners, as applicable, regarding vehicle(s) for hire incidents that occurred in the State of Florida.

Are you the applicant currently operating a business regarding vehicles for hire?

☒ Yes ☐ No

If yes, business name: _____

Have you, the applicant been involved in vehicle(s) for hire in the past?

☒ Yes ☐ No

Have you, the applicant been involved with another business regarding vehicle(s) for hire?

☐ Yes ☒ No

If yes, business name: _____

Are any of the corporate officers, directors, managers or partners involved in any business regarding vehicle(s) for hire or have they ever been involved in a business regarding vehicle(s) for hire?

☐ Yes ☒ No

If yes: Name of Person _____

Business Name _____

Names of Person _____

Business Name _____

NOTE: Attach extra sheets if more room is needed. Please label as **EXHIBIT 7** and check box below.

☐ **Exhibit 7** is attached to this application.

Provide a comprehensive listing of any violations or complaints that would be included in subsection (10) of the ordinance section. Label the attached sheet(s) **EXHIBIT 8**.

☒ I do not have any violations or complaints that meet the requirements of Section 27-192(b) (10) to report.

☐ I have provided a comprehensive listing of the violations and/or complaints that must be reported per Section 27-192(b) (10) of the Code of Ordinances. It is labeled as **Exhibit 8**.

9) Sec. 27-193. Insurance required.

- a) After a certificate is issued but before a permit is issued to any person or corporation to operate a rental car with chauffeur and/or sightseeing vehicle, the applicant for such permit shall place in the hands of the city license inspector a policy or policies of public liability and property damage insurance for each vehicle operated as follows:

| Type of Vehicle | Public Liability Policies Amount | Property Damage Policies Amount |
|---------------------------|----------------------------------|---------------------------------|
| Rental Car with Chauffeur | \$50,000.00/\$100,000.00 | \$5,000.00 |
| Sightseeing vehicle | \$100,000.00/\$300,000.00 | \$25,000.00 |

- b) All such public liability and property damage insurance policies shall be written by companies having, or enjoying a B and BB rating and authorized to transact business in the state. Such policies shall be deposited with the license inspector or the city and shall be kept in full force and effect by the applicant at all times. Failure to file such policy with the city license inspector or to keep same in full force and effect shall automatically cancel and void the certificate of public convenience and necessity or permit granted to the rental car with chauffeur and/or sightseeing vehicle covered by such policy.

Please note that this application will be forwarded to the Police Department for a list of all violations and/or complaints that may be a part of public record.

10) The date the application is made.

DATE: 6/9/15

I hereby swear the above information if true:

Eliseo Naval
Signature of Applicant

ELISEO NAVAL
Name of Applicant (print or type)

FLDL#
N140-216-61-182-C

Sworn to and subscribed before me this 23 day of July, 2015

Notary

Application received on 7/23/15 by Andrea V. Smith



City Of Fort Lauderdale

Vehicle for Hire application renewal.

EXHIBIT 1

Sightseeing Tour vehicle

90 Tours of the City of Fort Lauderdale thru Downtown and the Intracoastal waterways

Vehicle seat a maximum of 45 passenger with additional Driver and Tour Guide. For a total of 47 persons, as per US Coast Guard certified.

Our office site would be the Beach Place on A1A. The office at the Beach Place will be set up for ticket purchase and souvenirs, etc. The passenger embarkation and debarkation would be across from the Beach Place. The parking of the vehicle will be in a private parking at 3320 SE 6 Avenue; Fort Lauderdale, FL 33316.

After we depart from the Beach Place we will head in route to A1A south to Las Olas Boulevard. We will head west on Las Olas to tour down the boulevard and thru the historic downtown Fort Lauderdale. Coming out of downtown we will head to Cooley's Landing public marina. We will launch the amphibious vehicle at the marina to tour thru the New River. At the end of the New River tour we will be coming out of the water thru the 15 Street Marina. We will come out to 15 Street up to Cordova Road. We will make a left on Cordova Road up to SE 17 Street and make a left to head back to the Beach Place for the conclusion of our tour and debarkation of our customers.

Please note route can be change due to weather.

See attached vehicle picture



City Of Fort Lauderdale

Vehicle for Hire application renewal.

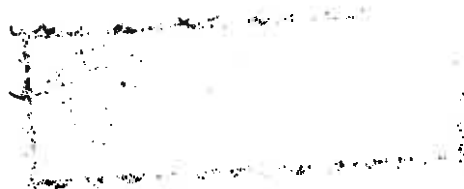
Owner Address

EXHIBIT 3

Name: Eliseo Naval

Address: 20291 NW 8th St
Pembroke Pines, FL 33029

Phone: 786-303-2560



8:25 AM
06/11/15
Accrual Basis

DUCK TOURS FLORIDA DBA Fort Lauderdale Duck Tours
Exhibit 4 Balance Sheet
As of December 31, 2014

| | <u>Dec 31, 14</u> |
|---------------------------------------|-------------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| Banks | |
| Citibank Sobe | -66,884.74 |
| DTFL DBA FLDT Citibank 5981 | -63.69 |
| Total Banks | -66,948.43 |
| TRANSFERS | |
| FTL TRANSFER | -4,000.00 |
| SOBE TRANSFER | 1,350.00 |
| Transfer DTDOWNTOWN | -1,200.00 |
| Total TRANSFERS | -3,850.00 |
| Total Checking/Savings | -70,798.43 |
| Total Current Assets | -70,798.43 |
| TOTAL ASSETS | -70,798.43 |
| LIABILITIES & EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Credit Cards | |
| Credit Cards | |
| Amex FTL 1006 | -32,917.46 |
| AMEX GOLD FTL 11006 | 7,410.64 |
| Total Credit Cards | -25,506.82 |
| Total Credit Cards | -25,506.82 |
| Other Current Liabilities | |
| Payroll Liabilities | -174.31 |
| Total Other Current Liabilities | -174.31 |
| Total Current Liabilities | -25,681.13 |
| Total Liabilities | -25,681.13 |
| Equity | |
| Retained Earnings | -5,901.26 |
| Net Income | -39,216.04 |
| Total Equity | -45,117.30 |
| TOTAL LIABILITIES & EQUITY | -70,798.43 |

8:24 AM
06/11/15
Accrual Basis

DUCK TOURS FLORIDA DBA Fort Lauderdale Duck Tours
Exhibit 6 Profit & Loss
January through December 2014

| | Jan - Dec 14 |
|--------------------------------|--------------|
| Ordinary Income/Expense | |
| Income | |
| Tour Sales | 201,259.28 |
| Tours | 45,349.82 |
| Total Income | 246,609.10 |
| Cost of Goods Sold | |
| Cost of Goods Sold | 5,943.53 |
| Total COGS | 5,943.53 |
| Gross Profit | 240,665.57 |
| Expense | |
| *Reconciliation Discrepancies | -0.30 |
| ask Feli | 840.00 |
| Automobile Expense | |
| Accidents | 255.04 |
| Auto Parking | |
| Parking | 1,600.00 |
| Total Auto Parking | 1,600.00 |
| Auto Parts | 2,475.04 |
| Auto Repair | 5,268.72 |
| Auto Repairs | 880.00 |
| Diesel | 786.65 |
| Licenses and Permits | 577.50 |
| Tickets | 93.45 |
| Transportations | 1,365.00 |
| Total Automobile Expense | 13,301.40 |
| Bank Service Charges | |
| Returned Check | -3,180.14 |
| Bank Service Charges - Other | -2,557.34 |
| Total Bank Service Charges | -5,737.48 |
| Cleaning Office | 2,310.00 |
| Commission Payout | 1,591.00 |
| Computer and Internet Expenses | 2,487.76 |
| Drug Free Program | 171.00 |
| Equipment Rental | 248.96 |
| Insurance Expense | |
| General Liability Insurance | 24,772.00 |
| Total Insurance Expense | 24,772.00 |
| Office Supplies | 180.69 |
| Parking Ticket | 37.00 |
| Payroll Expense | 13,307.76 |
| Payroll Expenses | 31,684.05 |
| Reimbursement loan | 16,000.00 |
| Reimbursement Expense | 2,121.99 |
| Rent Expense | 32,937.80 |
| Repairs and Maintenance | |
| Office | 295.00 |
| Total Repairs and Maintenance | 295.00 |
| Services | |
| Captain | 33,049.53 |
| Driver | 18,515.75 |
| Guide | 45,321.93 |
| Mechanical | 17,169.19 |
| Office | 22,988.21 |
| Total Services | 137,044.61 |
| Telephone Expense | 1,825.73 |
| Utilities | 4,462.64 |

8:24 AM
06/11/15
Accrual Basis

DUCK TOURS FLORIDA DBA Fort Lauderdale Duck Tours
Exhibit 6 Profit & Loss
January through December 2014

| | Jan - Dec 14 |
|---------------------|--------------|
| Total Expense | 279,881.61 |
| Net Ordinary Income | -39,216.04 |
| Net Income | -39,216.04 |