Fleet Requisition Worksheet

Selected Vendor:

Requisition #

Alan Jay Toyota

2015 Toyota Prius c hybrid

Requisition unit description:

4-door sedan

Florida Sheriffs Association Bid 14-22-0904

Expires: 9/30/2015

Replaces: See below

Equipment Class:

12

Department: TAM

Order Qty	Order Code	Unit Description / Options	Unit Price	Extended Amount
6	1203	CMY 2015 Toyota Prius c (1203) Hybrid 4-door sedan, as Florida Sheriffs Association Bid # 14-22-0904 Specification # 17	\$18,992.00	\$113,952.00
		Vehicle colors: Interior and Exterior		
6		Exterior: White Interior: Steel grey		Included
		Options		
6	3k 1203	3rd KEY	\$397.00	\$2,382.00
6	PV40	Front & Rear carpet floor mats	\$295.00	\$1,770.00
			Order total	\$118,104.00

Replaces:

V5094, V5629, V5630, V5631, V5912, V5913,

Total units: 6

Cc: Jeff Davis Carlos Berriz

Vehicle Comparison

\$4,896.13	\$4,779.55	\$5,018.53	\$4,014.82	Estimated lifecycle fuel cost
7	7	7	7	Expected life (years)
29,863.3	29,152.3	30,609.9	24,487.9	of gasoline)
				the vehicle @ (19.64 lbs of Co2 in a gallon
				Pounds of Co2 produced over the life of
217.2	212.0	222.7	178.1	Estimated yearly gallon consumption
8,906	8,906	8,906	8,906	Average miles driven per year
\$3.22	\$3.22	\$3.22	\$3.22	Unit fuel cost (FY15 Budgeted)
41	42	40	50	EPA MPG (Combined)
		Fuel Efficiency	Fu	
\$24,412.00	\$23,404.00	\$21,359.00	\$19,684.00	Total
\$287.00	\$229.00	Included	\$295.00	Floor mats
\$397.00	\$250.00	\$250.00	\$397.00	3rd Key
\$23,728.00	\$22,925.00	\$21,109.00	\$18,992.00	Base
2015 Toyota Camry (2559)	2015 Ford Fusion (POU)	2015 Ford C-Max (P5A)	2015 Toyota Prius C (1203)	

71,000:10	4 5000	70,010:00		
\$4 896 13	\$4 779 55	ሩ ቱ በ18 ሩa	\$4.014.82	Estimated lifecycle fuel cost
7	7	7	7	Expected life (years)
29,863.3	29,152.3	30,609.9	24,487.9	of gasoline)
				the vehicle @ (19.64 lbs of Co2 in a gallon
				Pounds of Co2 produced over the life of
217.2	212.0	222.7	178.1	Estimated yearly gallon consumption
8,906	8,906	8,906	8,906	Average miles driven per year
\$3.22	\$3.22	\$3.22	\$3.22	Unit fuel cost (FY15 Budgeted)
41	42	40	50	EPA MPG (Combined)
		Fuel Efficiency	Fue	

Lifecycle cost per unit	:
\$23,698.82	
\$26,377.53	
\$28,183.55	
\$29,308.13	



Vehicle Replacement Analysis and Summary V5094 2003 Ford Escape

<u>FACTOR</u>	<u>POINTS</u>	INPUT	SCORING GUIDELINES
Age	12.194521	12.19452	One point for each year of chronological age, based on inservice date.
Miles	10.47	83,799	One point for each 10,000 miles of use adjusted if excessive idling time (125%).
Hours	0.00	0	One point for each 300 hours of use.
Type of Service	4		1 to 5 points are assigned based on the type of vocational use and service duty.
Reliability	3	0.72	Points are assigned as 1 to 5 depending on the frequency that the vehicle is in the shop for repair. 5 = two or more times per month average. 4 = one time per month average. 3 = once every two months average. 2 = once every three months average. 1 = once every four months or less average. Does not include scheduled PM service.
O&M Costs	3	63%	Points assigned based on total life O&M costs (not including cost of repair due to accident damage) compared to vehicle's original purchase price. 1=20%, 2=40%, 3=60%, 4=80%, 5=100%.
Condition	5	Poor	Takes into consideration body condition, rust, interior condition, accident history, anticipated repairs, etc. A scale of 1 to 5 points. 1 = new, 2 = very good, 3 = good, 4 = fair, 5 = poor.
Total Points & Summary*	38		Condition IV - Qualifies for Replacement
SUMMARY*	.	Dl.	

<u>Points</u>	Condition	Ranking
<18	ı	Excellent
18 to 22	- 11	Good
23 to 27	Ш	Requires replacement during current fiscal year
28 or more	IV	Needs immediate replacement due to safety concerns or catastrophic mechanical failure

Vehicle Replacement Analysis and Summary V5629

2006 Ford Escape

FACTOR	<u>POINTS</u>	<u>INPUT</u>	SCORING GUIDELINES
Age	9.1780822	9.178082	One point for each year of chronological age, based on inservice date.
Miles	11.70	93,571	One point for each 10,000 miles of use adjusted if excessive idling time (125%).
Hours	0.00	0	One point for each 300 hours of use.
Type of Service	4	4	1 to 5 points are assigned based on the type of vocational use and service duty.
Reliability	3	0.76	Points are assigned as 1 to 5 depending on the frequency that the vehicle is in the shop for repair. 5 = two or more times per month average. 4 = one time per month average. 3 = once every two months average. 2 = once every three months average. 1 = once every four months or less average. Does not include scheduled PM service.
O&M Costs	3	60%	Points assigned based on total life O&M costs (not including cost of repair due to accident damage) compared to vehicle's original purchase price. 1=20%, 2=40%, 3=60%, 4=80%, 5=100%.
Condition	5	Poor	Takes into consideration body condition, rust, interior condition, accident history, anticipated repairs, etc. A scale of 1 to 5 points. 1 = new, 2 = very good, 3 = good, 4 = fair, 5 = poor.
Total Points & Summary*	36		Condition IV - Qualifies for Replacement
SUMMARY*			

<u>Points</u>	<u>Condition</u>	Ranking
<18	1	Excellent
18 to 22	II	Good
23 to 27	III	Requires replacement during current fiscal year
28 or more	lV	Needs immediate replacement due to safety concerns or catastrophic mechanical failure

Vehicle Replacement Analysis and Summary V5630

V5630 2006 Ford Escape

<u>FACTOR</u>	<u>POINTS</u>	<u>INPUT</u>	SCORING GUIDELINES
Age	9.1780822	9.178082	One point for each year of chronological age, based on inservice date.
Miles	10.21	81,645	One point for each 10,000 miles of use adjusted if excessive idling time (125%).
Hours	0.00	0	One point for each 300 hours of use.
Type of Service	4	4	1 to 5 points are assigned based on the type of vocational use and service duty.
Reliability	3	0.82	Points are assigned as 1 to 5 depending on the frequency that the vehicle is in the shop for repair. 5 = two or more times per month average. 4 = one time per month average. 3 = once every two months average. 2 = once every three months average. 1 = once every four months or less average. Does not include scheduled PM service.
O&M Costs	3	60%	Points assigned based on total life O&M costs (not including cost of repair due to accident damage) compared to vehicle's original purchase price. 1=20%, 2=40%, 3=60%, 4=80%, 5=100%.
Condition	5	Poor	Takes into consideration body condition, rust, interior condition, accident history, anticipated repairs, etc. A scale of 1 to 5 points. 1 = new, 2 = very good, 3 = good, 4 = fair, 5 = poor.
Total Points & Summary*	34		Condition IV - Qualifies for Replacement

<u>Points</u>	Condition	Ranking
<18	1	Excellent
18 to 22	11	Good
23 to 27	III	Requires replacement during current fiscal year
28 or more	IV	Needs immediate replacement due to safety concerns or catastrophic mechanical failure

Vehicle Replacement Analysis and Summary V5631 2006 Ford Escape

FACTOR	<u>POINTS</u>	<u>INPUT</u>	SCORING GUIDELINES
Age	9.1780822	9.178082	One point for each year of chronological age, based on inservice date.
Miles	11.34	90,718	One point for each 10,000 miles of use adjusted if excessive idling time (125%).
Hours	0.00	0	One point for each 300 hours of use.
Type of Service	4	4	1 to 5 points are assigned based on the type of vocational use and service duty.
Reliability	3	0.86	Points are assigned as 1 to 5 depending on the frequency that the vehicle is in the shop for repair. 5 = two or more times per month average. 4 = one time per month average. 3 = once every two months average. 2 = once every three months average. 1 = once every four months or less average. Does not include scheduled PM service.
O&M Costs	. 2	54%	Points assigned based on total life O&M costs (not including cost of repair due to accident damage) compared to vehicle's original purchase price. 1=20%, 2=40%, 3=60%, 4=80%, 5=100%.
Condition	5 5	Poor	Takes into consideration body condition, rust, interior condition, accident history, anticipated repairs, etc. A scale of 1 to 5 points. 1 = new, 2 = very good, 3 = good, 4 = fair, 5 = poor.
Total Points & Summary*	35		Condition IV - Qualifies for Replacement
CLIBABA A DV*			

<u>Points</u>	Condition	Ranking
<18	ŀ	Excellent
18 to 22	П	Good
23 to 27	III	Requires replacement during current fiscal year
28 or more	IV	Needs immediate replacement due to safety concerns or catastrophic mechanical failure

Vehicle Replacement Analysis and Summary

V5912

		2008 Ford Escape
<u>POINTS</u>	<u>INPUT</u>	SCORING GUIDELINES

<u>FACTOR</u>	<u>POINTS</u>	<u>INPUT</u>	SCORING GUIDELINES			
Age	7.7315068	7.731507	One point for each year of chronological age, based on inservice date.			
Miles	10.34	82,747	One point for each 10,000 miles of use adjusted if excessive idling time (125%).			
Hours	0.00	0	One point for each 300 hours of use.			
Type of Service	4	4	1 to 5 points are assigned based on the type of vocational use and service duty.			
Reliability	4	1.02	Points are assigned as 1 to 5 depending on the frequency that the vehicle is in the shop for repair. 5 = two or more times per month average. 4 = one time per month average. 3 = once every two months average. 2 = once every three months average. 1 = once every four months or less average. Does not include scheduled PM service.			
O&M Costs	2	50%	Points assigned based on total life O&M costs (not including cost of repair due to accident damage) compared to vehicle's original purchase price. 1=20%, 2=40%, 3=60%, 4=80%, 5=100%.			
Condition	5	Poor	Takes into consideration body condition, rust, interior condition, accident history, anticipated repairs, etc. A scale of 1 to 5 points. 1 = new, 2 = very good, 3 = good, 4 = fair, 5 = poor.			
Total Points & Summary*	33		Condition IV - Qualifies for Replacement			

Points	Condition	Ranking
<18	1	Excellent
18 to 22	11	Good
23 to 27	III	Requires replacement during current fiscal year
28 or more	IV	Needs immediate replacement due to safety concerns or catastrophic mechanical failure

Vehicle Replacement Analysis and Summary V5913

2008 Ford Escape

<u>FACTOR</u>	POINTS	<u>INPUT</u>	SCORING GUIDELINES			
Age	7.7315068	7.731507	One point for each year of chronological age, based on inservice date.			
Miles	13.86	110,903	One point for each 10,000 miles of use adjusted if excessive idling time (125%).			
Hours	0.00	0	One point for each 300 hours of use.			
Type of Service	4	4	1 to 5 points are assigned based on the type of vocational use and service duty.			
Reliability	4	1.09	Points are assigned as 1 to 5 depending on the frequency that the vehicle is in the shop for repair. 5 = two or more times per month average. 4 = one time per month average. 3 = once every two months average. 2 = once every three months average. 1 = once every four months or less average. Does not include scheduled PM service.			
O&M Costs	1	23%	Points assigned based on total life O&M costs (not including cost of repair due to accident damage) compared to vehicle's original purchase price. 1=20%, 2=40%, 3=60%, 4=80%, 5=100%.			
Condition	5	Poor	Takes into consideration body condition, rust, interior condition, accident history, anticipated repairs, etc. A scale of 1 to 5 points. 1 = new, 2 = very good, 3 = good, 4 = fair, 5 = poor.			
Total Points & Summary*	36		Condition IV - Qualifies for Replacement			

<u>Points</u>	Condition	Ranking
<18		Excellent
18 to 22	11	Good
23 to 27	III	Requires replacement during current fiscal year
28 or more	IV	Needs immediate replacement due to safety concerns or catastrophic mechanical failure



Call Us first, for all of your Fleet Automotive, & Light Truck needs. Quote 2764-1 PHONE (800) ALANJAY (252-6529) WWW.ALANJAY.COM **DIRECT 863-402-4234** Mailing P.O. BOX 9200 Corporate 2003 U.S. 27 South MOBILE 863-381-3411 Office Sebring, FL 33870 FAX 863-402-4221 Address Sebring, FL 33871-9200

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					PAGE	1	of1
DECLIFOTING ACENOV		PELAUDEDDALE CITA	/ OF		505 A 3-0-000 d 60 P		***************************************
REQUESTING AGENCY:		FT LAUDERDALE, CITY 4/10/2015	OF		REVISED QUO	TE DATE:	4/10/2015
ORIGINAL QUOTE DATE: CONTACT PERSON:		CARLOS BERRIZ			QUOTED BY		hris Wilson
PHONE NUMBER:		954-828-5781	305-877-5761		400.222.		
FAX NUMBER:		954-828-5783		EMAIL	Cberriz@for	tlauderdale.c	qov
	EDIEE'S ASS	OCIATION BID #'s 14	22-0904 & 14-12-0904			www fisi	neriffs.org
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				FACTO	RY OPTIONS		\$295.00
CONTRACT OPTIONS		DESCRIPTION				S	
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	LATENDED W	AINTAINTI DECEMED					
			CONT	TRACT OPT	TIONS TOTAL		\$397.00
NON-IDENTIFIED CONTRACT	OPTIONS	DESCRIPTION					
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					TOTAL COST	_	\$19,684.00
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			TOTAL COST LESS TRADE IN((S): Q	TY 1		\$19,684.00
						WE STATE	
Comments:						THE PARTY OF THE P	

VEHICLE QUOTED BY:

Chris Wilson

FLEET SALES MANAGER

chris.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review if carefully. If there are any errors of changes, please feel free to contact me at any time. I am always happy to be of assistance.





FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

HYBRID 4-DOOR ADMINISTRATIVE VEHICLES SPECIFICATION #17

2015 Toyota Prius c (1203)

The Toyota Prius c (1203) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:

★Western

★Northern

*Central

*Southern

BASE PRICE:

\$19,042.00

\$18,792.00

\$18,792.00

\$18,992.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:

Prius c (1203)

DEALER:

Alan Jay Toyota

Alan Jay Toyota

Alan Jay Toyota

Alan Jay Toyota

ZONE:

★Western

★Northern

*Central

★Southern

BASE PRICE:

\$19,042.00

\$18,792.00

\$18,792.00

\$18,992.00

Order Code

Add Options

All Zones

Please refer to the Emergency Vehicle Lighting Specifications for lightbar descriptions and the awarded dealer pricing ...

1207 ¹	Vehicle upgrade package - specify Prius C Four - 15" Alloy Wheels, Driver Front Passenger water repellent side windows, Navigation radio w/ Entune 3 yr svs, 6.5" Touchscreen AMFM CD WMA, MP3, 6 spkr, Satellite Capable, Bluetooth Connectivity with Steering Wheel Controls, Synthetic Leather Seat Material, Htd Front Seats with Driver lumbar, Homelink, Plasma cluster ionizer, & Auto Dim Rearview mirror	\$3,824.00 ¹
LAEF90 ¹	Seat trim upgrade - specify Port Installed Eco friendly leather 1	\$1,598.00 ¹
	AM/FM radio with single CD	Std
	AM/FM radio with 6-disc CD changer in dash	NA
	Navigation system	NA
Sectionary House Incidence	"Blue Tooth" connectivity	Std
PV40 ¹	Front and rear carpet floor mats	\$295.00 ¹
PC30 ¹	Cargo net	\$57.00 ¹
	Side air protection	Std Std
QG10 ¹	Glass breakage sensor Requires 1223	\$197.00 ¹
3K ¹	Additional Key(s) or Key Fob(s) when applicable. Dealer provided third key, includes FOB where applicable. 1	\$397.00
RS ¹	Vent visors - stick-on style (Front windows only \$110) 1	\$189.00 ¹
RSF ¹	Rainshields - flange style (Front windows only \$110) 1	\$189.00 ¹
WL ¹	Wheel locks	\$8.001
N2 ¹	Nitrogen filled tires including spare tire	\$89.00
IZ ¹	Front license bracket Factory ordered only (\$79 for dealer installed). 1	\$9.00
1223 1	Optional equipment - specify Mid Size Prius II (This is the Prius you have been buying for 14 years) Includes: 1.8L engine upgrade from 1.5L, 4 whl disc brakes, P195/65R15 tires, 15" Alloy whls, Touch Screen display, Multi Info display with trip info, instant MPG indicator, auto up/down pwr windows, auto climate control, (2) frt 12v pwr outlets, pwr heated mirrors, frt & rr variable intermittent wipers, LED Daytime running	\$3,595.00 ¹
425-5213 ¹	Optional equipment - specify JOTTO Computer Mnt Stand 1	\$485.00 ¹
DTF ¹	Optional equipment - specify Dealer installed deep tint film on all door glass including rear window (ADD \$49 for windshield strip). 1	\$279.00 ¹

Prius c (1203)

DEALER:

Alan Jay Toyota

Alan Jay Toyota

Alan Jay Toyota

Alan Jay Toyota

ZONE:

★Western

★Northern

*Central

★Southern

BASE PRICE:

\$19,042.00

\$18,792.00

\$18,792.00

\$18,992.00

	\$10,722.00 \$10,722.00 \$10,722.00	
3BLS ¹	Optional equipment - specify 3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)	\$229.001
LABOR 1	Optional equipment - specify (Labor Rates Based on Single Vehicle Build) 1	\$105.00
TEMP 1	Temporary tag	\$25.00 ¹
TRANS 1	Transfer existing registration (must provide tag number) Includes two way overnight shipping for signature 1	\$123.60 ¹
TAG ¹	New state tag (specify state, county, city, sheriff, etc.) Includes two way overnight shipping for signature 1	\$175.70 ¹
2YR ¹	Maintenance Plan - specify Toyota Complimentary Maintenance included for 2 year / 24,000 miles. See Toyota Fleet.com for details.	Std ¹
	Maintenance Plan - specify	NA
	Maintenance Plan - specify	NA
GOLD575 ¹	Warranty - specify Gold 5 yr 75k mile extended warranty (\$0 Deductible)(Add \$1200 for emergency use) 1	\$1,336.00 ¹
PC575 ¹	Warranty - specify Platinum 5 yr 75k mile extended warranty (\$0 Deductible) (Add \$1200 for emergency use) 1	\$1,608.00 ¹
PC6100 ¹	Warranty - specify Platinum 6 yr 100k mile extended warranty (\$0 Deductible) (Add \$1200 for emergency use) 1	\$2,160.00 ¹
		•