



**CITY OF FORT LAUDERDALE**  
**RFP EVALUATION COMMITTEE TABULATION - Meeting 1 - Initial Ranking**

RFP# **Event 95**  
 TITLE: **Net Zero Plan for the City of Fort Lauderdale**  
 DATE: **7/13/2023**

Rater #1 - Lorraine Tappen																
PROPOSING FIRM	Understanding of and approach to the scope of work			Technical capabilities – analytical and modeling capacity related to greenhouse gas emissions, energy, and transportation systems			Qualifications – Experience with similar projects, references, past performance, years in business			Branding and communications skills – capacity to develop program branding and develop and facilitate stakeholder outreach			Total Project Cost			Total Points Awarded
	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	
CAPSUS LLC	0.20	3	0.60	0.15	3	0.45	0.20	3	0.60	0.15	3	0.45	0.30	1	0.30	<b>2.40</b>
EXP U.S. Services Inc.	0.20	1	0.20	0.15	1	0.15	0.20	1	0.20	0.15	1	0.15	0.30	4	1.20	<b>1.90</b>
Longevity Partners	0.20	4	0.80	0.15	4	0.60	0.20	4	0.80	0.15	4	0.60	0.30	2	0.60	<b>3.40</b>
WSP USA Inc.	0.20	2	0.40	0.15	2	0.30	0.20	2	0.40	0.15	2	0.30	0.30	3	0.90	<b>2.30</b>

Rater #2 - Stefan Perrilano																
PROPOSING FIRM	Understanding of and approach to the scope of work			Technical capabilities – analytical and modeling capacity related to greenhouse gas emissions, energy, and transportation systems			Qualifications – Experience with similar projects, references, past performance, years in business			Branding and communications skills – capacity to develop program branding and develop and facilitate stakeholder outreach			Total Project Cost			Total Points Awarded
	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	
CAPSUS LLC	0.20	4	0.80	0.15	3	0.45	0.20	3	0.60	0.15	4	0.60	0.30	1	0.30	<b>2.75</b>
EXP U.S. Services Inc.	0.20	2	0.40	0.15	2	0.30	0.20	2	0.40	0.15	1	0.15	0.30	4	1.20	<b>2.45</b>
Longevity Partners	0.20	3	0.60	0.15	4	0.60	0.20	4	0.80	0.15	3	0.45	0.30	2	0.60	<b>3.05</b>
WSP USA Inc.	0.20	1	0.20	0.15	1	0.15	0.20	1	0.20	0.15	2	0.30	0.30	3	0.90	<b>1.75</b>

Rater #3 - Todd Hiteshew																						
PROPOSING FIRM	Understanding of and approach to the scope of work			Technical capabilities – analytical and modeling capacity related to greenhouse gas emissions, energy, and transportation systems			Qualifications – Experience with similar projects, references, past performance, years in business			Branding and communications skills – capacity to develop program branding and develop and facilitate stakeholder outreach			Total Project Cost			Total Points Awarded	Average Points Awarded	Total Combined Points Awarded	Local Vendor Preference	Local Preference Deduction	Total Final Score	FINAL RANKING
	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal							
CAPSUS LLC	0.20	3	0.60	0.15	2	0.30	0.20	3	0.60	0.15	3	0.45	0.30	1	0.30	2.25	<b>2.47</b>	<b>7.40</b>	<b>0.0%</b>	<b>0.00</b>	<b>7.40</b>	<b>3</b>
EXP U.S. Services Inc.	0.20	1	0.20	0.15	1	0.15	0.20	2	0.40	0.15	1	0.15	0.30	4	1.20	2.10	<b>2.15</b>	<b>6.45</b>	<b>7.5%</b>	<b>0.48</b>	<b>5.97</b>	<b>1</b>
Longevity Partners	0.20	4	0.80	0.15	3	0.45	0.20	4	0.80	0.15	4	0.60	0.30	2	0.60	3.25	<b>3.23</b>	<b>9.70</b>	<b>0.0%</b>	<b>0.00</b>	<b>9.70</b>	<b>4</b>
WSP USA Inc.	0.20	2	0.40	0.15	4	0.60	0.20	1	0.20	0.15	2	0.30	0.30	3	0.90	2.40	<b>2.15</b>	<b>6.45</b>	<b>5.0%</b>	<b>0.32</b>	<b>6.13</b>	<b>2</b>