



CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING

#23-0184

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Greg Chavarria, City Manager

DATE: March 23, 2023

TITLE: Motion Approving a Service Agreement for Sound, Stage & Lighting
Services - BFAV, LLC d/b/a All On Stage Productions - (**Commission
District 1, 2, 3 and 4**)

Recommendation

Staff recommends the City Commission approve a Service Agreement with BFAV, LLC d/b/a All On Stage Productions,, in substantially the form attached, for Sound, Stage & Lighting Services for an initial one (1) year fixed and firm contract term amount of \$264,650; and authorize the City Manager to execute the Agreement and approve three (3) additional one-year renewal options for an estimated annual renewal amount of \$264,650, for a potential total contract amount of \$1,058,600.

Background

The Parks and Recreation Department is requesting a contract to provide sound, stage and lighting services for City-sponsored events.

On January 12, 2023, the Procurement Services Division issued Invitation to Bid No. 29 for the purposes of establishing rental rate prices on various types of sound and lighting systems, different size stage, video equipment, and technical services to award the contract. The Parks and Recreation Department will rent out the equipment on an as needed basis, contingent upon the size, nature, and budget of the event.

Invitation to Bid No. 29 ended on January 23, 2023, with a total of two (2) bids submitted by the following vendors:

- BFAV, LLC d/b/a All On Stage Productions
- Wasi Entertainment Group

BFAV, LLC d/b/a All On Stage Productions met the requirements of the bid, and is deemed the lowest, responsive, and responsible bidder. Staff recommends that the Commission approve an award of the proposed service contract to BFAV, LLC dba All On Stage Productions.

Resource Impact

Funds for this agreement in the amount of \$154,600 are available in the FY2023 Budget in the accounts listed below:

<i>Funds available as of March 6, 2023</i>					
ACCOUNT NUMBER	COST CENTER NAME (Program)	CHARACTER/ ACCOUNT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
10-001-6025-574-30-3299-PSE021	Community Events	Services / Materials – Other Services	\$10,000	\$10,000	\$5,400
10-001-6025-574-30-3299-PSE011	Community Events	Services / Materials – Other Services	\$20,000	\$20,000	\$17,000
10-001-6025-574-30-3299-PSE032	Community Events	Services / Materials – Other Services	\$79,350	\$79,350	\$3,600
10-001-6023-572-30-3299	Youth Programs, Afterschool & Camps	Services / Materials – Other Services	\$1,325,335	\$760,486	\$3,400
10-001-6025-574-30-3299-PSE019	Community Events	Services / Materials – Other Services	\$10,000	\$10,000	\$8,160
10-001-6025-574-30-3299-PSE004	Community Events	Services / Materials – Other Services	\$99,000	\$99,000	\$15,070
10-430-6090-539-30-3299	Cemetery System Administration	Services / Materials – Other Services	\$869,687	\$340,355	\$5,100
10-001-6025-574-30-3299-PSE009	Community Events	Services / Materials – Other Services	\$60,000	\$60,000	\$40,000
10-001-6025-574-30-3299-PSE001	Community Events	Services / Materials – Other Services	\$399,300	\$399,300	\$25,000
10-001-6025-574-30-3299-PSE018	Community Events	Services / Materials – Other Services	\$15,000	\$15,000	\$3,300
10-001-6025-574-30-3299-PSE006	Community Events	Services / Materials – Other Services	\$99,600	\$99,600	\$20,480
10-001-6025-574-30-3299-PSE016	Community Events	Services / Materials – Other Services	\$20,000	\$20,000	\$5,000

10-001-6024-572-30-3299	Adult Programs	Services / Materials – Other Services	\$259,291	\$109,537	\$3,090
			TOTAL AMOUNT ►		\$154,600

Strategic Connections

This item is a *2022 Top Commission Priority*, advancing the Parks and Public Places initiative.

This item supports *the Press Play Fort Lauderdale 2024 Strategic Plan*, specifically advancing.

- The Public Places Focus Area
- Goal 3: Build a healthy and engaging community.
- Objective: Offer a diverse range of recreational and educational programming

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Here*.

This item supports the *Advance Fort Lauderdale 2040 Comprehensive Plan* specifically advancing:

- The Public Places Focus Area
- The Parks, Recreation and Open Spaces Element
- Goal 1: Be a community where persons of all ages are able to partake in a fun and healthy lifestyle.

Attachments

Exhibit 1 - Solicitation

Exhibit 2 - Bid Tabulation

Exhibit 3 - BFAV, LLC dba All On Stage Productions Agreement

Prepared by: Carolyn Bean, Parks and Recreation
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Department Director: Phil Thornburg, Parks and Recreation
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